

# **Predicting the Products an Online Grocery Shopper Will Purchase Again**

**Springboard Capstone Project 2**

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## Introduction

- Online grocery shopping is growing rapidly these years.
- U.S. Online Grocery Survey 2020 showed 52.0% of all respondents had bought groceries online - more than double the shopper numbers from two years ago.
- The coronavirus pandemic is transforming consumers' needs and behaviors, and has encouraged more grocery shoppers to start buying or buying more online.

## Potential Client

- Grocery delivery apps in the market:  
Instacart  
Shipt  
Amazon prime now  
Walmart grocery delivery  
....
- Correctly predicting customers' shopping behavior using machine learning, and incorporate it into the features of the apps will make their consumers' shopping experience more pleasant.

## Data

- <https://www.instacart.com/datasets/grocery-shopping-2017>: “The Instacart Online Grocery Shopping Dataset 2017”, Accessed from <https://www.instacart.com/datasets/grocery-shopping-2017> on <2020/05/>

# Basic Structure of the datasets

| column   | description           | dtype              |
|----------|-----------------------|--------------------|
| aisle_id | aisle identifier      | integer in [1:134] |
| aisle    | the name of the aisle | string             |

aisle.csv

| column        | decription                 | dtype             |
|---------------|----------------------------|-------------------|
| department_id | department identifier      | integer in [1:21] |
| department    | the name of the department | string            |

department.csv

| column        | decription            | dtype                |
|---------------|-----------------------|----------------------|
| product_id    | product identifier    | integer in [1:49688] |
| product_name  | name of the product   | string               |
| aisle_id      | aisle identifier      | integer              |
| department_id | department identifier | integer              |

products.csv

| column                | decription  | dtype                      |
|-----------------------|---|----------------------------|
| order_id              | order identifier  | integer in [1: 3421083]    |
| user_id               | customer identifier   | integer in [1: 206209]     |
| eval_set              | which evaluation set this order belongs in                              | category(prior/train/test) |
| order_number          | the order sequence number for this user (1 = first, n = nth)            | integer in [1:100]         |
| order_dow             | the day of the week the order was placed on                             | integer in [1:7]           |
| order_hour_of_d<br>ay | the hour of the day the order was placed on                             | integer in [0:23]          |
| days_since_prior      | days since the last order, capped at 30 (with NAs for order_number = 1) | float in [0:30] or NA      |

orders.csv

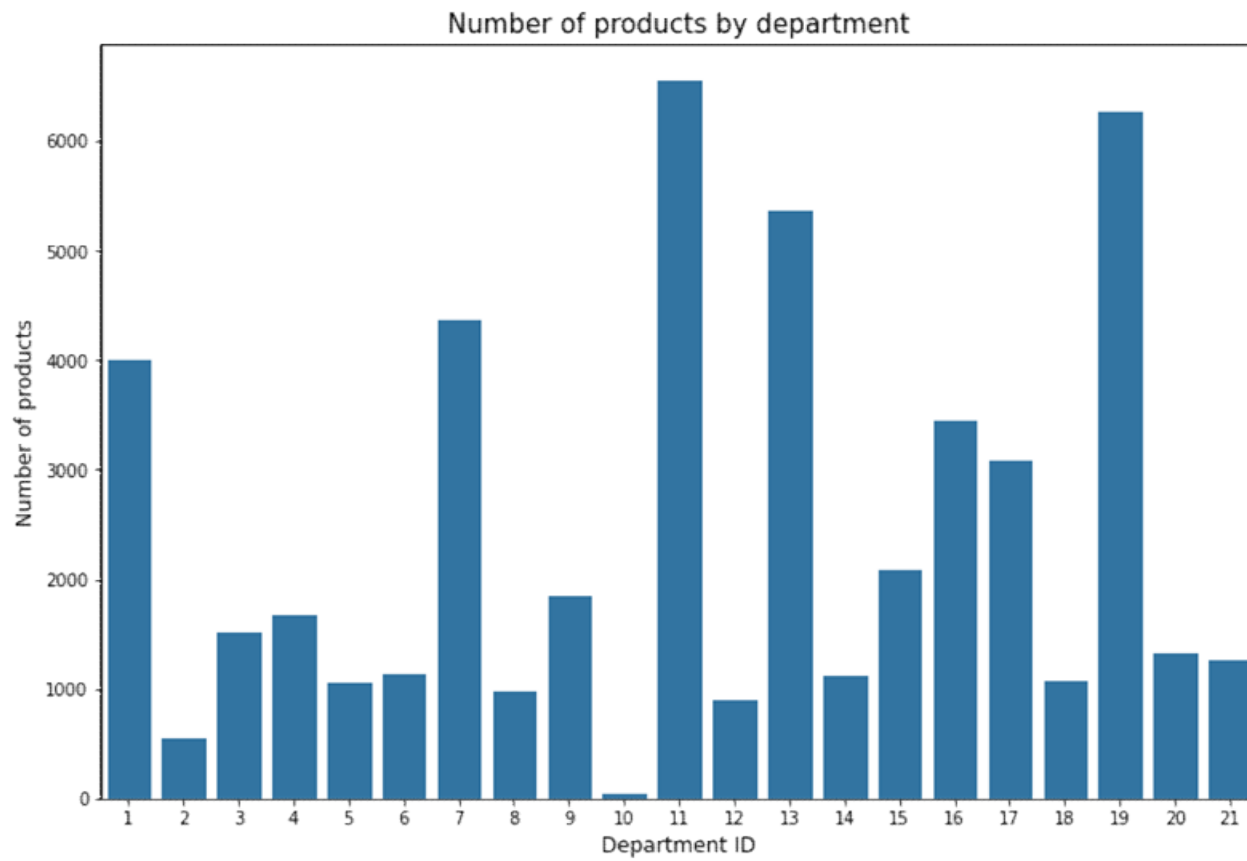
| column                | decription   | dtype        |
|-----------------------|--|--------------|
| order_id              | order identifier   | integer      |
| product_id            | customer identifier  | integer      |
| add_to_cart_ord<br>er | order in which each product was added to cart                            | integer      |
| reordered             | 1 if this product has been ordered by this user in the past, 0 otherwise | integer(0/1) |

Order\_products\_\_prior.csv

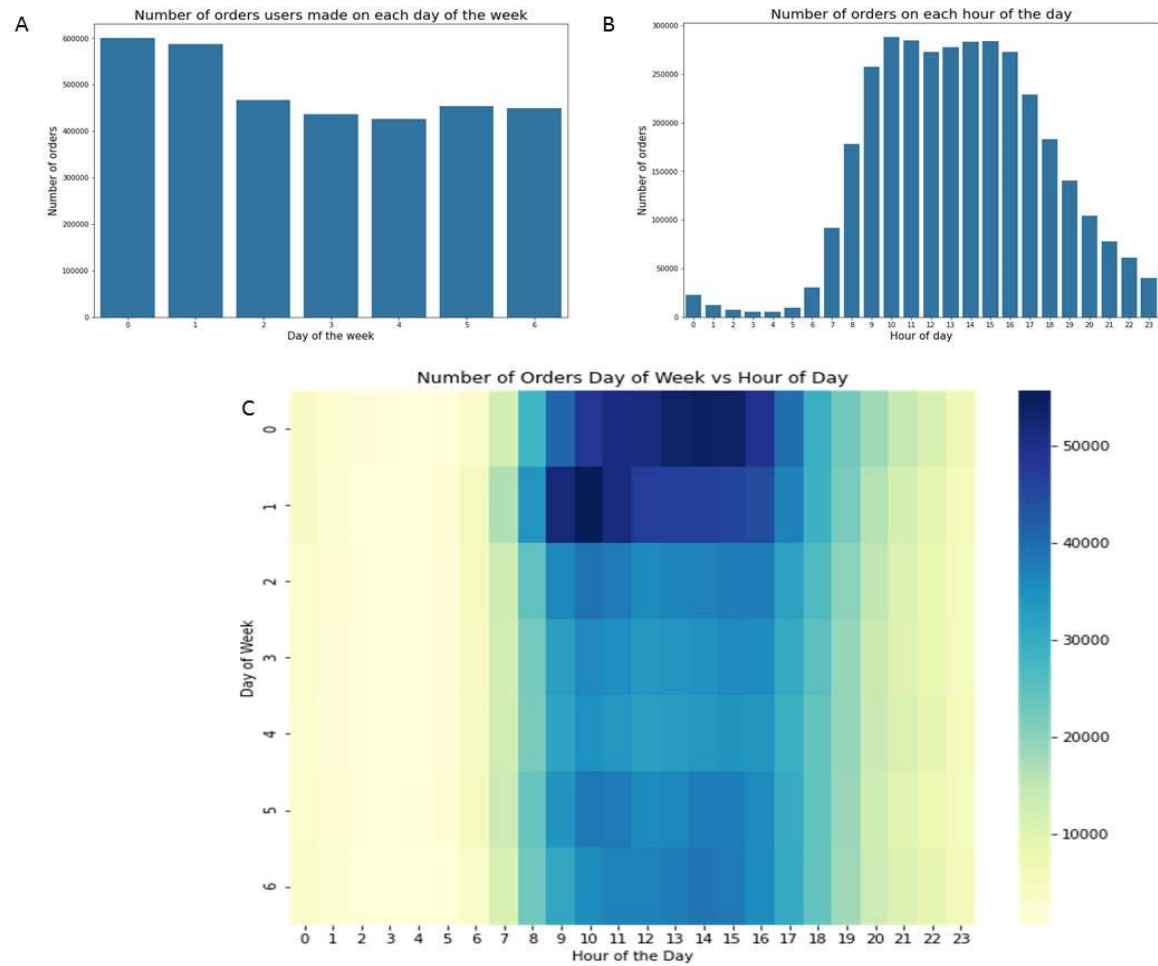
Order\_products\_\_train.csv

# Exploratory Data Analysis and Statistical Inference

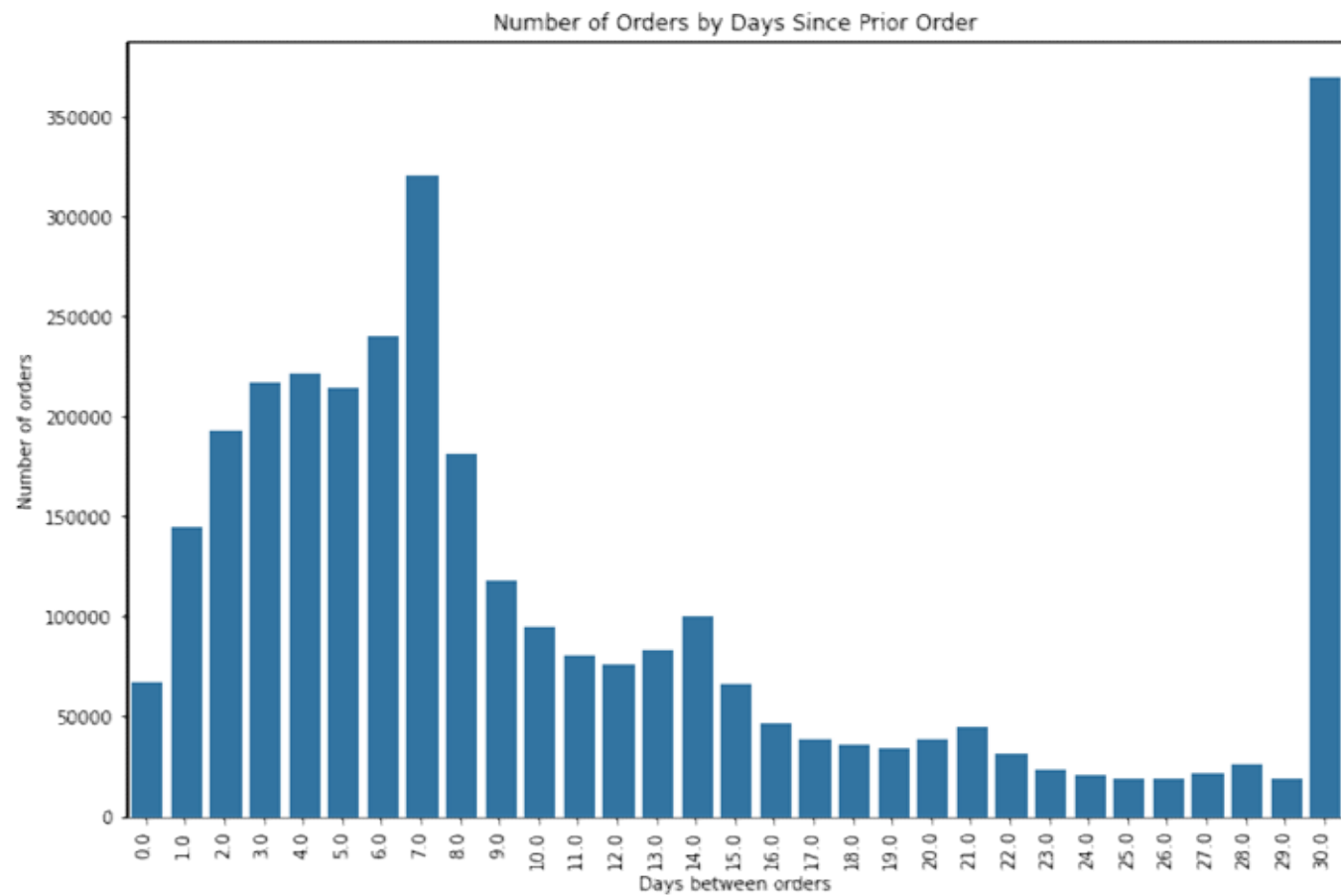
- Number of products by department
- Number of orders by time
- Number of orders by days since prior orders
- Count of orders by number of products in the order
- Count of orders by number of reordered products in the order
- Number of reordered products in an order by day of week or hour of day



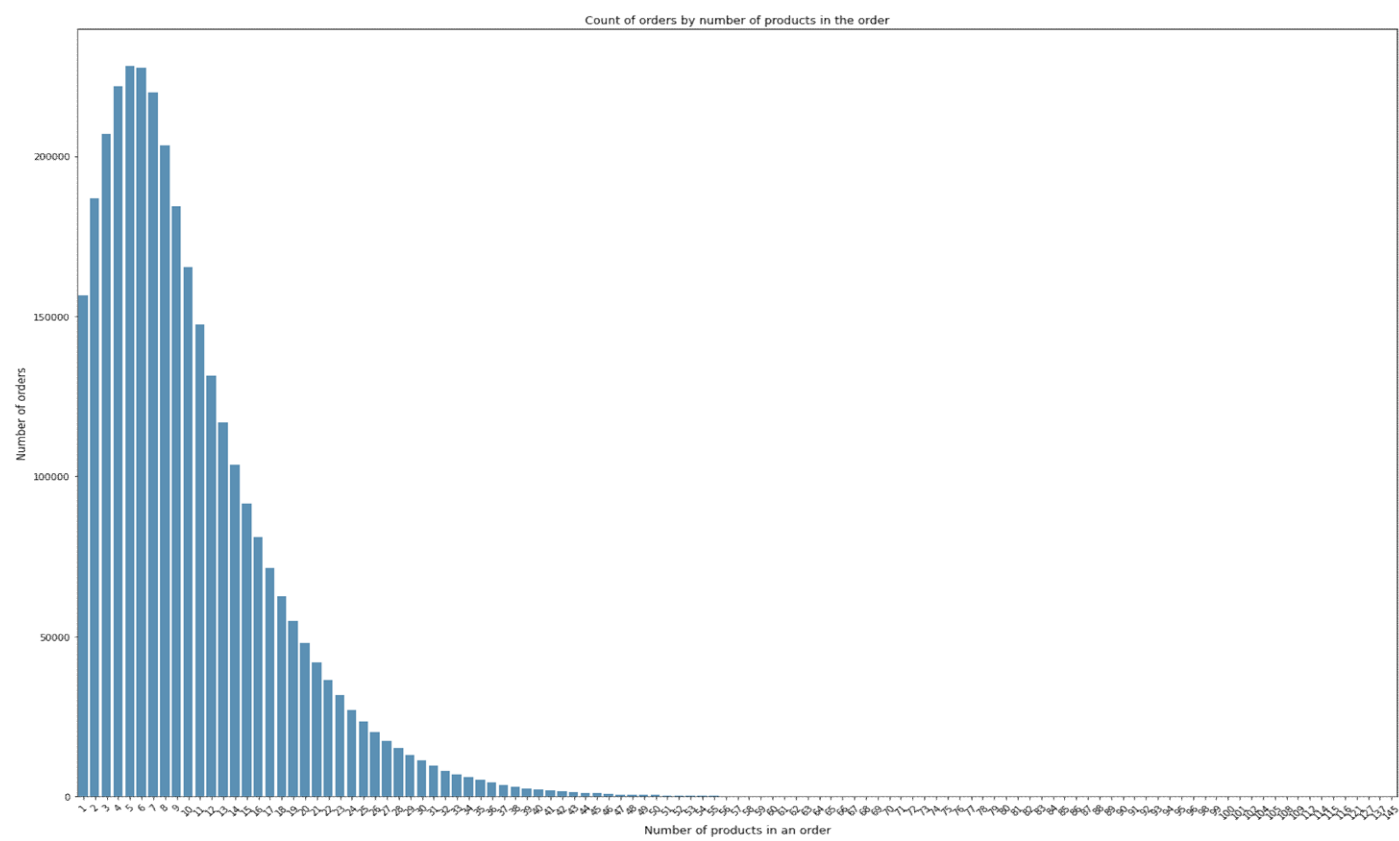
# Number of orders by time



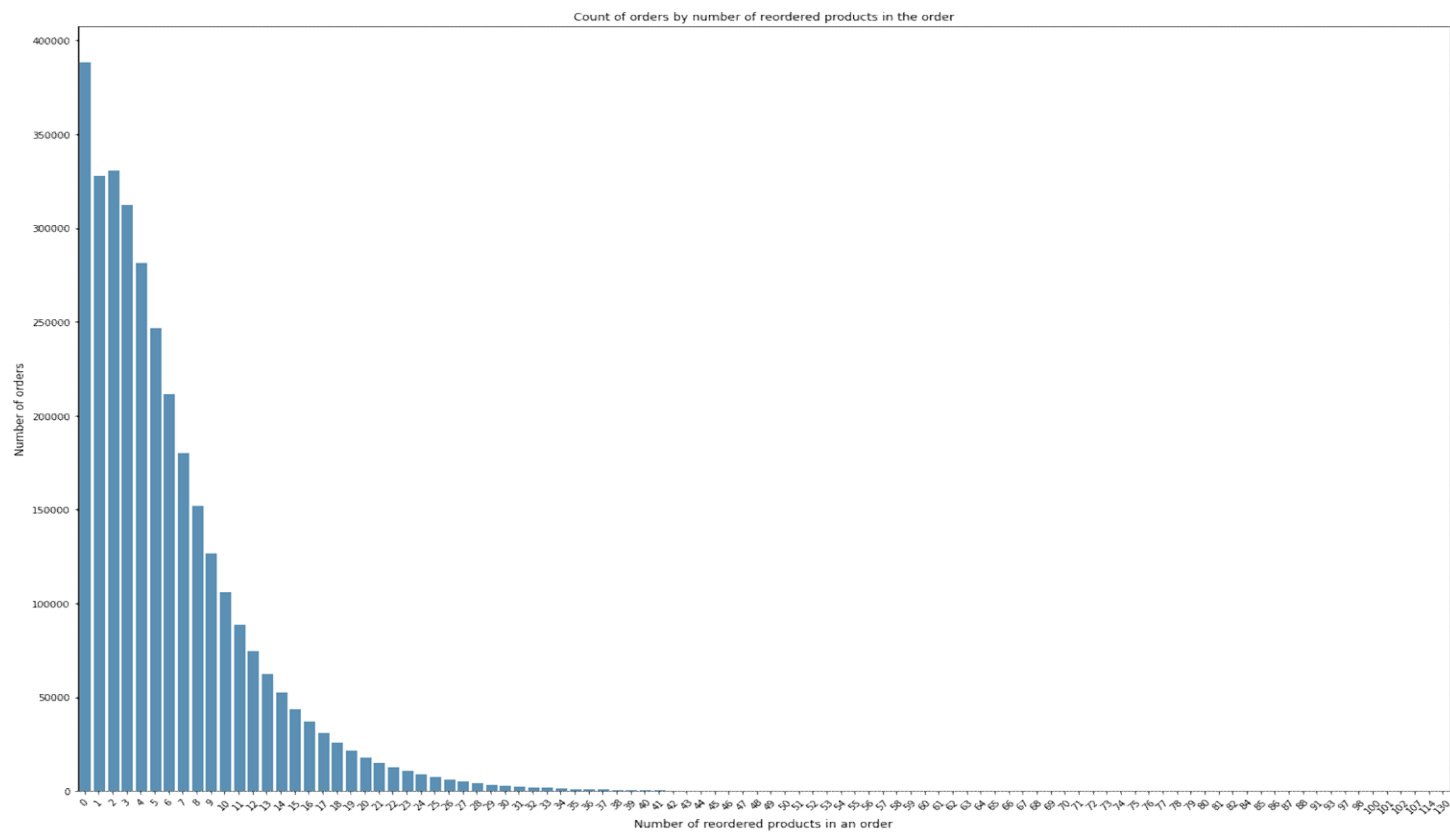




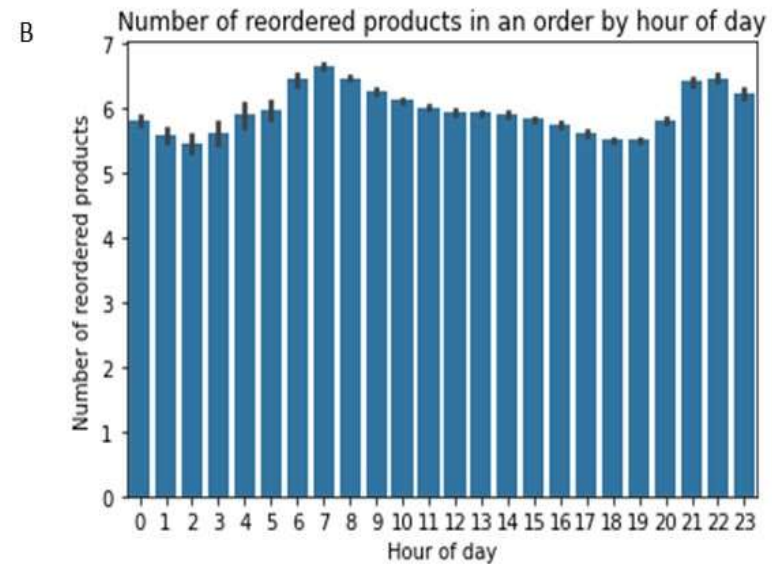
# Count of Orders by Number of Products in the Order



# Count of Orders by Number of Reordered Products in the Order



# Number of Reordered Products in an Order by Day of Week or Hour of Day



# Feature Engineering

- User features
- Product features
- User product interaction features
- Last order features

# Machine Learning

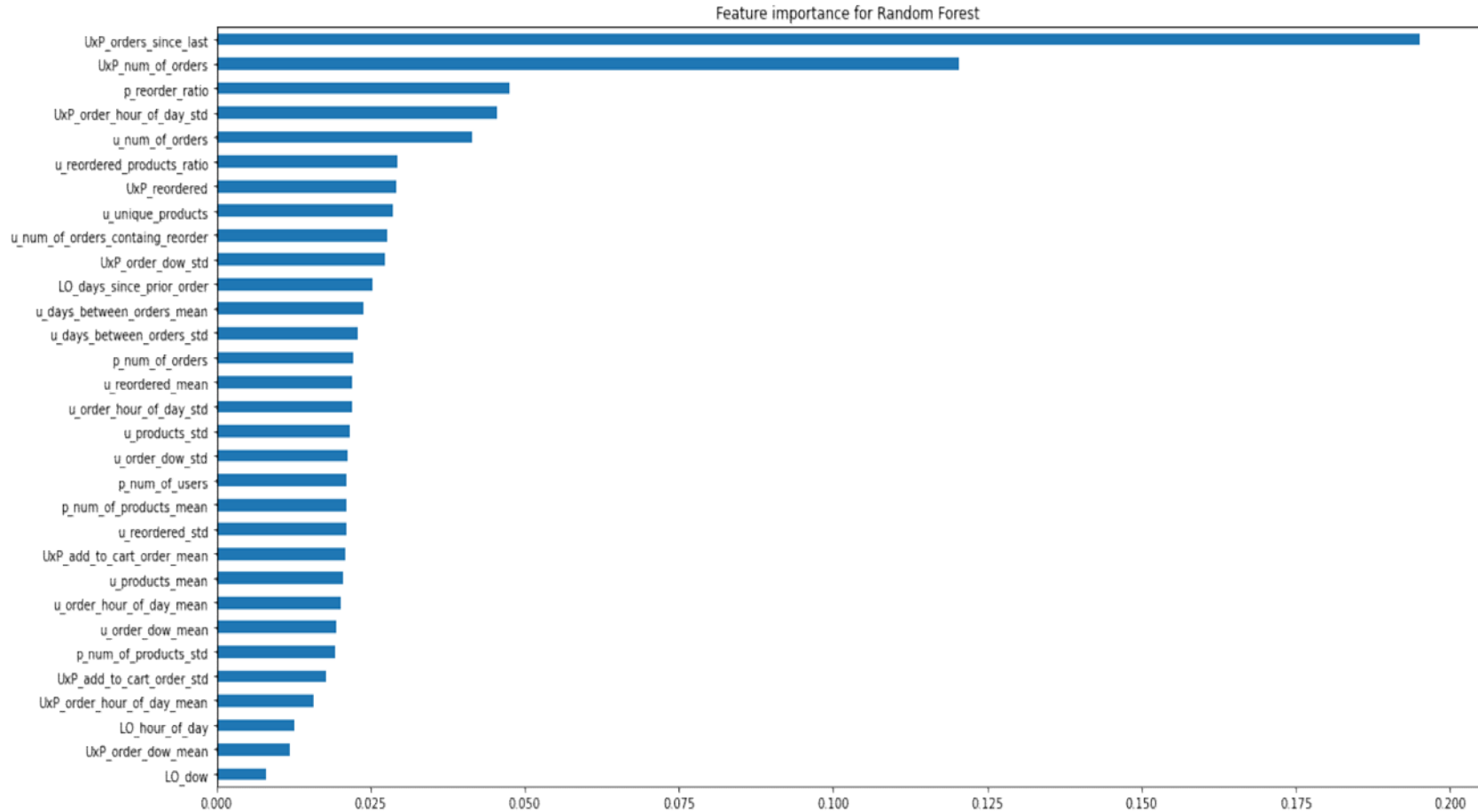
- Classification metrics

| Term      | Formula   |
|-----------|---|
| Accuracy  | $(TP + TN)/(P+N)$   |
| Recall    | $TP/(TP+FN)$  |
| Precision | $TP/(TP+FP)$  |
| F-measure | $(2 \times \text{recall} \times \text{precision}) / (\text{recall} + \text{precision})$ |

# Machine Learning Models Comparison

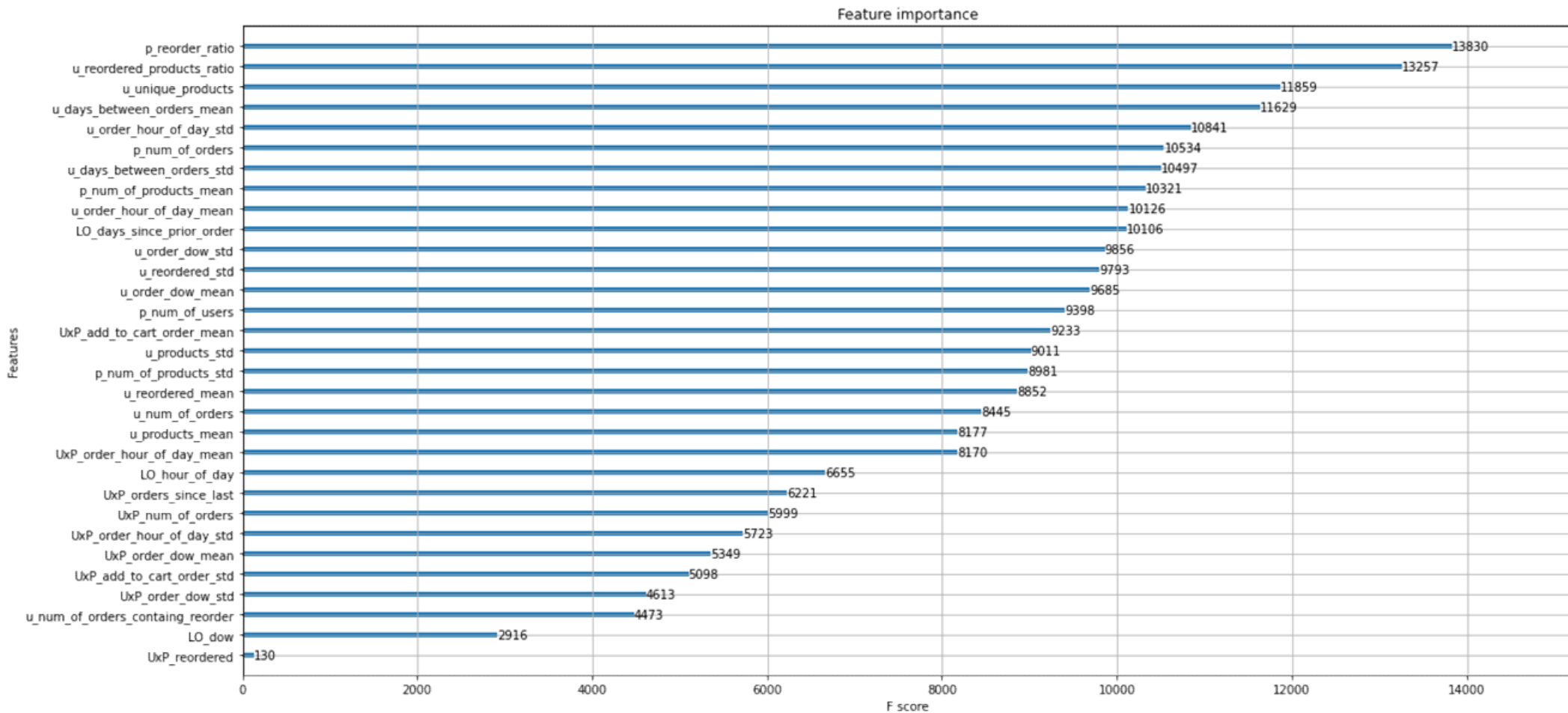
| Classifier<br>/Performance | Random<br>Forest | XGboosting |
|----------------------------|------------------|------------|
| Accuracy                   | 0.88             | 0.89       |
| Recall                     | 0.46             | 0.44       |
| Precision                  | 0.41             | 0.44       |
| F1                         | 0.44             | 0.44       |

# Feature Importance for Random Forest

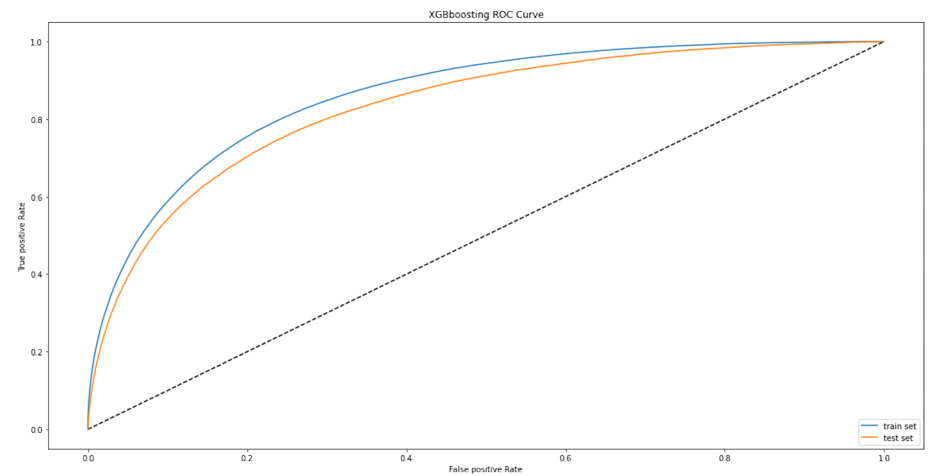
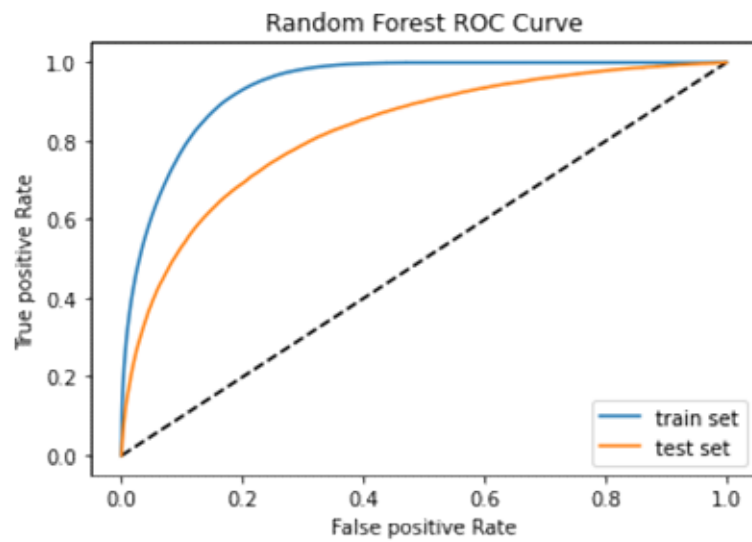




# Feature Importance for XGboosting

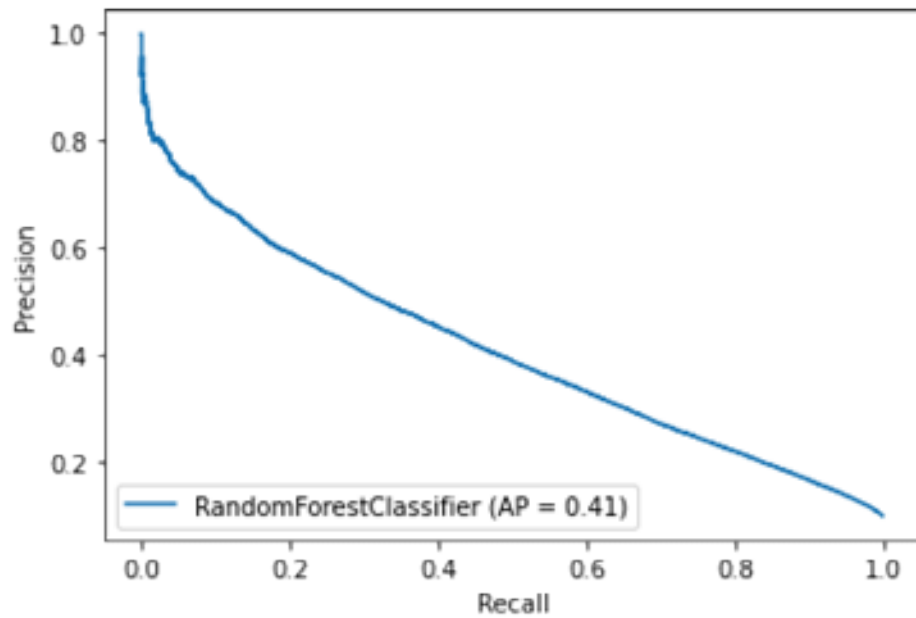


# ROC curve

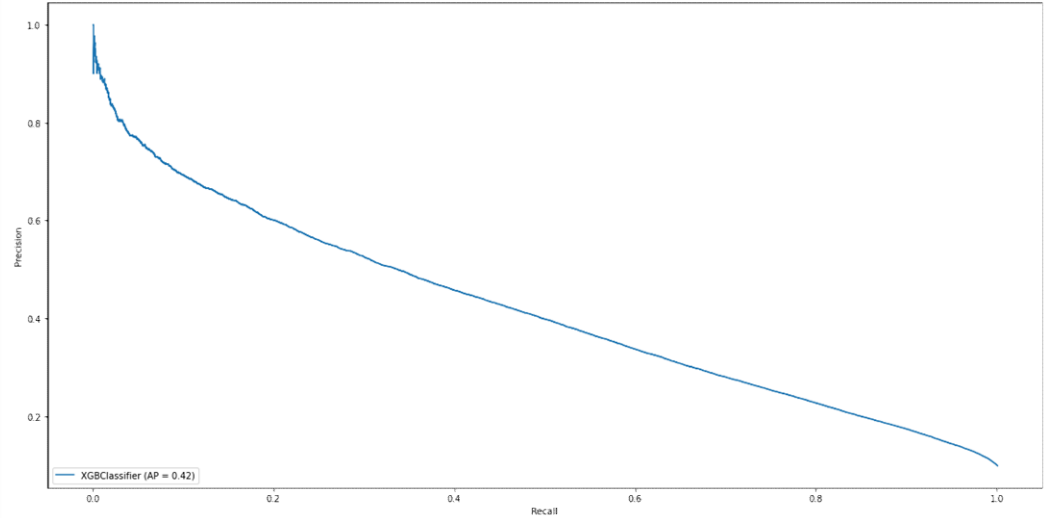


# Precision-recall Curve

Random Forest Precision-Recall curve



2-class Precision-Recall curve



# Summary and Ongoing Works

- Modify features, UxP\_orders\_since\_last → UxP\_days\_since\_last
- More UxP interaction features
- Modeling after feature selection
- Random boosting with scale\_pos\_weight = 1, manually set the prediction threshold

# Acknowledgements

- My springboard mentors
- Springboard staff and community