

# Optimizing Collective Intelligence: The Impact of Cultural Orientations on Team Performance

MACS 30200 Final Proposal Presentation

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① Research Question

② Literature Context

③ Design & Method

④ Proof of Concept

⑤ Feasibility

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## 2 Literature Context

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## 4 Proof of Concept

## 5 Feasibility

# Research Question

- How does cultural orientation (individualism vs. collectivism) affect collective intelligence in team-based problem-solving tasks?
- Can mixed-cultural teams outperform culturally homogeneous ones?

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# Key Literature Insights

- **Baldwin et al. (2023)**: Individualist cultures favor direct communication; collectivist cultures prefer implicit coordination.
- **Engel et al. (2015)**: Social sensitivity differs across cultures, impacting CI.
- **Basabe & Ros (2005), Khatri (2009)**: Leadership and hierarchy vary by culture.
- **Saad et al. (2015)**: Individualist teams generate more ideas; collectivist teams refine them better.

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# Project Design Overview

- Participants: U.S. (individualist) vs. China (collectivist) student teams.
- Task: Solve the Traveling Salesman Problem (TSP) collaboratively.
- Group types: Individualist, Collectivist, Mixed.
- Screening via IndividualismCollectivism Scale (Triandis & Gelfand, 1998).



# Methods and Metrics

- **Communication Analysis:** NLP for message clarity, quantity.
- **Collaboration Structure:** Social Network Analysis.
- **Performance Metrics:** CI score = accuracy + time + coordination.
- **Statistical Tools:** ANOVA, regression.

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# Mocked Expectations

- Collectivist teams: Stronger coordination, smoother decision-making.
- Individualist teams: Greater idea diversity, but slower convergence.
- Mixed teams: Possibly balanced strengths, but risk of conflict.
- Visual: Task performance simulation or hypothetical CI score plot.

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# Timeline, Cost, and Support

- **Timeline:** 3 mo. recruitment, 2 mo. experiments, 2 mo. analysis, 2 mo. writing.
- **Funding Needed:** \$1,000\$2,000 for participant compensation + software.
- **Advising & Oversight:** Dr. Henry Dambanemuya (confirmed).

# GitHub Repository

- Full proposal, LaTeX sources, and literature review available at:
- [https://github.com/yifand1023/macs\\_30200](https://github.com/yifand1023/macs_30200)



# Thank You!

Questions? Feedback?  
Lets build smarter teams together.