CPG Data Description

in progress

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Contents

1	Replicating Previous Data Cleaning Process						
	xploring Files in the "externals" Directory						
	2.1 dff_csv.zip	1					
	2.2 PID_csv.zip	1					
	2.3 src_csv folder	2					
	2.4 IRI_csv.zip	2					
	2.5 OMNI_csv.zip	3					
	2.6 OMNIIRI csv.zip	4					

This file documents observations made during the data cleaning process for the CPG project.

1 Replicating Previous Data Cleaning Process

This section deals with the process and results of replicating the cleaning code provided by Professor Joo in the RA2/data_cleaning directory.

2 Exploring Files in the "externals" Directory

This section stores our findings when exploring the files in the "externals" directory. It mainly includes our interpretation of the variable names and the comparison we make between the private and public data.

We converted the data from sas format to csv first. The files described below can be found in the directory externals/ $POG/data_csv$.

2.1 dff csv.zip

DFF, Dominick's Finer Foods, was a leading supermarket chain in Chicago.

2.2 PID csv.zip

2.2.1 Files in PID_csv.zip

There are in total 48 files in the folder.

There are two types of file names:

- namexxxi where xxx is the abbreviation for the product and i an index from a to e (a map of the identifiers to the product names is stored in externals/POG/doc/category_desc.txt)
- pidxxxi where xxx and i same as above

Only 7 products are covered in this folder, whose abbreviations are cer, cra, frj, ptw, rfj, sdr, tti. In the files named with namexxxi, there are two columns, NAME and PID; in those named with pidxxxi, there are also two columns, UPC and PID.

2.3 src csv folder

The original src.zip is not organized very well, therefore when we converted the files in the zip file to csv, we organized the files according to their directory and subdirectory. Now the csv formatted files are stored under externals/POG/data_csv/src_csv. The names of the new zip files represent their original location in src.zip. For example, src_DICT_csv.zip contains all the non-folder files under the original src/DICT directory, while src_AGG_PID_csv.zip contains all non-folder files under the original src/AGG/PID directory.

$2.3.1 \quad src_DICT_csv.zip$

There are in total 6 files in the zip file, namely dict9xxx.csv, with the xxx being tna, coo, did, ana, oat, cso respectively.

There are 115 variables in each file as follows:

[1]	"UPC"	"WKSTART"	"WKSTOP"	"WKSALES"	"MKTSHARE"	"IRCAT"	"VOLFAC"	"DESC1"
[9]	"DESC2"	"DESC3"	"DESC4"	"DESC5"	"DESC6"	"DESC7"	"DESC8"	"DESC9"
[17]	"EUPC"	"VOLUME"	"UPCSYS"	"UPCGEN"	"PRTFLAG"	"BPRTFLAG"	"SVOLUME"	"PKGBONUS"
[25]	"STBRECIP"	"CHVOL"	"STLETTER"	"IND2"	"STBUNIT"	"NUMBVOL"	"SUBSTVOL"	"VOLSLASH"
[33]	"SIZECHEC"	"VOLPLUS"	"STBDASH"	"SCALE"	"VOLSIZE"	"ATTRIBC"	"GEN"	"RECIPE"
[41]	"BRAND"	"PARENT"	"VENDOR"	"KEYCAT"	"CATDES"	"BMB"	"BONUS"	"BMB2"
[49]	"BONUS2"	"SIZE1U"	"SIZE2U"	"SIZE3U"	"SIZE4U"	"SIZE5U"	"SIZE6U"	"ATTRIB1"
[57]	"ATTRIB2"	"ATTRIB3"	"ATTRIB4"	"ATTRIB5"	"ATTRIB6"	"SIZE1"	"SIZE2"	"SIZE3"
[65]	"SIZE4"	"SIZE5"	"SIZE6"	"COM_CODE"	"DESCRIP"	"SIZE"	"CASE"	"NITEM"
[73]	"ATTRIB7"	"ATTRIB8"	"RETNUM"	"RETDES"	"PLAN"	"WSTART"	"BONUSMB"	"BONUSMB2"
[81]	"SIZE7"	"SIZE7U"	"DCAT"	"WKMOVE"	"UPCSIZE"	"UPCDESC"	"CHUPC"	"UPCUNIT"
[89]	"UPCSIZE2"	"NEWSIZE"	"DUPLICAT"	"SUBCAT"	"SUBTYPE"	"STDSIZE"	"PROBLEM"	"PROBLEM1"
[97]	"SIZEPROB"	"MISMATCH"	"SIZE7YES"	"SIZFOUND"	"CHSIZE"	"LETTSIZE"	"IND"	"SIZEUNIT"
[105]	"NUMBSIZE"	"SUBSIZE1"	"SIZSLASH"	"SIZEPLUS"	"SIZEDASH"	"SIZSCALE"	"SIZESIZE"	"SIZPROB2"
[113]	"MSMATCH2"	"PROBLEM2"	"PROBLEM3"					

2.4 IRI csv.zip

2.4.1 A bit about IRI

IRI, Information Resources Inc, is a market research company founded in Chicago in 1979, and was acquired by Symphony Technology Group in 2003.¹ IRI developed Apollo system, which provides desktop-based solutions that cover category management process, including assortment management and on-shelf planogram (IRI is mentioned on page 304 in Dreze's paper).

2.4.2 Files in IRI_csv.zip

There are in total 28 files in the folder. Names of all files have 6 characters, starting with "acv." The last 3 letters are the abbreviation for the product documented.

¹Source: Wikipedia

2.4.3 Variable Names

[1] "UPC"	"WEEK"	"DACVFD"	"DACVF"	"DACVD"	"DACVP"	"DINCREM"	"DACVFA"
[9] "DACVFB"	"DKEYCAT"	"MINCREM"	"DCINCREM"	"MCINCREM"	"DBVOL"	"DBP"	"DBF"
[17] "DBFD"	"DVNP"	"DBVNP"	"DBD"	"BD"	"DAVGFD"	"DAVGF"	"DAVGD"
[25] "DAVGP"	"DWTAVG"						

We have not yet figured out the exact meanings of the variables yet. There are some descriptions in externals/POG/doc/struct_iri.txt but they are not clear enough. We tried grouping them according to observed patterns and made some guesses based on the patterns.

2.4.3.1 Grouping of variable names

- DACVF, DACVP, DACVD
 ACVFB, DACVFD, DACVFA
- DINCREM, MINCREAM, DCINCREM, MCINCREM
- DBVOL, DBP, DBF, DBD, DBFD
- DVNP, DBVNP
- BD
- DAVGFD, DAVGF, DAVGD, DAVGP, DWTAVG

2.4.3.2 Guesses of meanings of patterns

- D-: Daily? Dominick's?
- -AC-: Accumulated? Average cost?
- -ACV-:
- V: Volume
- -AVG-: Average
- WTAVG: Weighted average
- -P: Price
- -BP: Bundle price?
- -D: Deal
- -F: Feature
- -INCREM: Increment
- -C-: Cumulative? Cost?
- M-: Monthly

2.5 OMNI csv.zip

Omni Resources is a technology consulting firm found in 1984.

2.5.1 Files in OMNI_csv.zip

There are in total 54 files in the folder, the names of half of which start with ow and the other half oupc. The last 3 letters of the file names, as in IRI.zip, are still abbreviations of the product documented. Files starting with oupc contain information of products while those starting with ow contain movement records.

2.5.2 Variable Names

Variable names for oupc-

[1] "COM_CODE" "NITEM" "UPC" "DESCRIP" "SIZE" "CASE"

These variables are consistent with those in the previously cleaned data and can therefore be cleaned/handcoded in a similar way. They can be matched to variables in the product_char files as follows:

• COM_CODE: com_code • NITEM: dominick_id

• UPC: UPC

DESCRIP: descriptionSIZE: package_sizeCASE: boxsize_seller

Variable names for ow-

```
[1] "STORE" "WEEK" "UPC" "MOVE" "QTY" "PRICE" "SALE" [9] "PROFIT" "OK"
```

These variables are also consistent with those in the previously cleaned data and can therefore be cleaned in a similar way.

2.6 OMNIIRI_csv.zip

There are in total 23 files in the folder, whose names follow the pattern of oacvxxx, with abbreviations of product names as the last three letters. The variable names are the same with those in IRI.zip.