

# YIHAI GU

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## SUMMARY OF QUALIFICATIONS

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- Strong research, analytical, quantitative, problem-solving, and presentation skills demonstrated and refined through work experiences, personal and course projects, and Economics education
- Strong communication, interpersonal, and organizational skills demonstrate by team-work and volunteer experience
- Experience in data collection and data visualization by R (R studio), Java (Eclipse), Tableau, Eviews, and MS suite
- Understanding of and strong interests in Cryptocurrency, Blockchain Technology, and Autonomous Driving
- A quick learner, motivated self-starter, and effective planner

## EDUCATION

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### University of Washington, Seattle

December 2016

- Bachelor of Arts in Economics; Major GPA: 3.64/4.0, Cumulative GPA: 3.49/4.0

## WORK EXPERIENCE

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### Accenture PLC *Strategy Consulting Research Assistant*

August 2017 – Present

- Worked on three main projects: impacts of BI/AI on HR; business strategies for a company to enter China market; business strategies for virtual university
- Analyzed relevant government policy, market potential, industry chain, competitors, and commercial historical data
- Proposed detailed suggestions regarding target markets, revenue expansion, and product development to clients

### HFT (Shanghai) Investment Management Co.,Ltd. *Channel Sales Intern*

August 2016 – September 2016

- Wrote weekly report examining and comparing different mutual funds for senior analyst
- Promoted HFT products to clients on a weekly basis during meetings (**Sales Revenue: ~ \$500,000 USD**)

### Cummins (Shanghai) Co., Ltd. *Finance Intern*

June 2016 - July 2016

- Assisted cost-estimator to collect and organize various type of data for business growth analysis
- Error-corrected account book for accurate tax payment and classified and organized purchase and sales receipts

### Bicycles Importation and Resale (Self-Entrepreneurship)

May 2015

- Imported Electric-Bikes from China and sold E-Bikes in Seattle (**Profit: ~ \$1,200 USD**)

## PROJECTS

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### Cryptocurrency News Editor for an Amazon Alexa App[web site addr]

June 2017

- Collected news from different sources and wrote daily summary, responsible for maintaining the news website

### Personal Website[web addr]

March 2017

- Created my personal website using HTML, CSS, and open-source Javascript code snippet

### Portfolio Analysis, Computational Finance, University of Washington

April 2016

- Examined and compared 6 different kinds of mutual funds, including their returns, risks, and correlations.
- Combined funds into 8 diverse portfolio plans, such as global minimum variance, efficiency and tangency portfolio

### Statistics Analysis, Econometrics, University of Washington

December 2015

- Conducted analysis on how different variables may affect seasonal golf rates through Eviews

## LEADERSHIP EXPERIENCE

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### Secretary of International Model United Nation Conference

Dec 2012 - Jun 2013

- Initiated and organized MUN conferences; Helped and assisted with MUN affairs; Trained new members

### Volunteer, Singapore Pavilion in Shanghai EXPO

Jun 2010- Aug 2010

- Introduced information about the theme of Singapore Pavilion to thousands of tourists in both English and Chinese