Quantium Task 2: Causal Analysis

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```
data <- fread(paste0("/Users/yangyihan/Downloads/","QVI_data.csv"))</pre>
#### Set themes for plots
theme_set(theme_bw())
theme_update(plot.title = element_text(hjust = 0.5))
data[, YEARMONTH := format(DATE, "%Y%m")]
head(data,2)
      LYLTY_CARD_NBR
                           DATE STORE_NBR TXN_ID PROD_NBR
## 1:
                1000 2018-10-17
                                         1
                                                1
                                                         5
                                                2
## 2:
                1002 2018-09-16
                                         1
                                                         58
                                    PROD_NAME PROD_QTY TOT_SALES PACK_SIZE
##
## 1: Natural Chip
                          Compny SeaSalt175g
                                                     2
                                                              6.0
                                                                        175 NATURAL
## 2: Red Rock Deli Chikn&Garlic Aioli 150g
                                                              2.7
                                                                        150
                                                                                RRD
                                                     1
                  LIFESTAGE PREMIUM CUSTOMER YEARMONTH
## 1: YOUNG SINGLES/COUPLES
                                      Premium
                                                 201810
## 2: YOUNG SINGLES/COUPLES
                                   Mainstream
                                                 201809
measureOverTime <- data[, .(</pre>
  totSales = sum(TOT_SALES), # Sum of sales
 nCustomers = uniqueN(LYLTY CARD NBR), # Count of unique customers
 nTxn = .N,
  nTxnPerCust = .N / uniqueN(LYLTY_CARD_NBR), # Number of transactions per customer
  nChipsPerTxn = sum(PROD_QTY) / .N, # Chips (assuming 'Quantity') per transaction
  avgPricePerUnit = sum(TOT_SALES) / sum(PROD_QTY) # Average price per unit
), by = .(STORE_NBR, YEARMONTH)][order(STORE_NBR, YEARMONTH)]
#### Filter to the pre-trial period and stores with full observation periods
storesWithFullObs <- unique(measureOverTime[, .N, STORE_NBR][N == 12, STORE_NBR])
fullobsdata <- measureOverTime[STORE_NBR %in% storesWithFullObs]</pre>
# Use dcast to reshape the data
salesdata <- dcast(fullobsdata, YEARMONTH ~ STORE_NBR, value.var = "totSales")</pre>
presalesData <- salesdata[YEARMONTH < 201902]</pre>
# View the reshaped dataset
head(presalesData,2)
      YEARMONTH
                                   3
                                                5
         201807 206.9 150.8 1205.70 1399.9 812.0 260.0 1024.7 381.6 289.7 892.00
## 1:
## 2:
         201808 176.1 193.8 1079.75 1259.5 745.1 203.2 1119.9 383.0 327.5 878.65
               13
                    14
                           15
                                 16
                                       17
                                             18
                                                   19
                                                          20
                                                                21
                                                                      22
## 1: 429.6 811.8 46.9 742.6 113.8 485.7 326.6 729.1 269.2 409.4 309.2 890.8 719.2
## 2: 360.8 756.9 46.8 840.2 149.2 353.3 273.6 737.8 195.7 510.1 201.3 952.1 792.7
```

```
26
                  27
                       28
                             29 30 32
                                             33 34
## 1: 414.6 1245.0 470.1 754.00 309.2 879.8 761.4 1045.6 335.8 124.2 1014.20
## 2: 340.3 1092.8 526.9 753.95 382.3 935.8 751.0 934.8 343.7 147.6 1078.05
       37
                  39 40 41 42
                                     43 45 46
                                                         47
            38
                                                               48
## 1: 471.60 301.6 866.0 1332 216.4 27.3 1003.8 981.2 253.0 290.30 929.4 1099.7
## 2: 547.75 283.9 919.2 1208 209.8 44.9 1005.7 669.1 240.7 407.85 851.1 840.7
                           54
                     53
                                55
           51 52
                                      56
                                            57
                                                 58
## 1: 314.4 116.2 28.3 229.8 480.8 889.6 674.6 839.6 1627.20 1267.6 1106.6 38.4
## 2: 292.4 208.3 40.3 255.1 384.2 910.3 634.5 915.4 1043.75 932.5 1064.6 27.9
                   64
                          65
                               66
                                   67 68
                                                69 70
                                                            71
              63
## 1: 983.6 1053.2 515.4 1013.4 371.6 859.4 313.1 956.60 920.2 1098.6 1323.6 361.5
## 2: 792.4 986.6 374.3 965.0 484.8 902.9 303.7 983.85 860.8 972.1 1243.7 310.6
                       78
                            79 80 81 82 83 84
      74
           75 77
## 1: 206.0 1092.5 296.8 810.8 1080.10 1029.9 1235.9 348.5 792.4 511.4 892.20
## 2: 135.9 1070.4 255.5 786.8 924.05 952.8 1073.3 326.7 799.8 449.1 764.05
##
       87 88 89
                      90
                            91 93 94 95
                                                      96
                                                            97
## 1: 315.0 1310.0 219.8 235.4 827.7 1080.4 940.00 1053.40 357.4 848.20 128.7
## 2: 301.2 1323.8 185.5 224.5 916.1 998.1 1162.25 1277.45 394.0 917.35 95.0
          100 101 102 103 104 105
                                            106 107 108 109 110
## 1: 18.5 1027.0 876.6 782.4 196.3 817.0 928.9 1042.80 805.4 242.7 884.0 698.1
## 2: 14.8 925.8 866.0 986.4 255.1 881.9 923.7 799.85 868.7 401.4 828.3 761.4
       111 112 113
                       114 115 116
                                         118
                                               119 120 121
## 1: 224.9 998.8 918.4 945.00 358.9 835.0 799.40 1074.4 98.7 391.7 864.4 1105.4
## 2: 272.6 974.8 1009.9 870.95 322.2 832.4 755.95 991.1 248.0 294.1 892.5 1353.0
                                                           133
                  126 127
              125
                            128 129
                                         130 131 132
       124
## 1: 104.9 1039.80 331.6 43.9 1036.8 738.6 1273.80 267.4 52.3 1021.8 419.20 24.4
## 2: 200.9 1114.75 314.3 39.7  910.1 898.7 1233.95 233.4 24.2  916.1 432.65 33.3
           137 138 139 140 141 142 143 144 145 146
       136
## 1: 118.8 1034.40 822.4 36.5 8.5 272.8 457.0 344.30 716.0 388.0 12 755.60
## 2: 173.2 888.95 707.4 34.1 24.3 225.3 506.6 421.85 703.2 309.9 48 674.45
       148
           149 150 151 152 153
                                        154 155
                                                     156
                                                             157 158 159
## 1: 692.3 418.0 428.0 155.0 1067.6 1092.0 929.80 924.6 1024.6 1045.4 28.0 26.8
## 2: 763.5 469.9 413.1 135.5 971.1 1019.7 1193.35 782.7 1017.8 904.1 29.8 14.7
       160 161 162 163 164 165
                                      166 167 168 169 170 171
## 1: 894.8 35.5 889.8 188.6 853.2 1457.0 1143.3 236.3 1075.80 217.9 523.8 302.2
## 2: 756.2 32.5 887.1 183.1 920.2 1206.6 876.6 206.6 922.35 238.2 332.6 394.2
       172
             173 174 175 176 177
                                      178 179 180
## 1: 820.8 451.00 337.6 964.6 287.2 9.6 952.0 934.0 816.6 1379.90 388.4 870.2
## 2: 758.0 565.75 483.0 994.6 147.1 23.7 915.5 961.9 788.5 1040.75 461.9 707.4
            185 186 187 188 189
                                      190
                                            191 192
                                                        194
                                                               195
## 1: 983.8 225.6 141.3 253.9 234.4 137.5 829.4 826.2 34.3 1111.10 227.50 876.2
## 2: 874.4 276.3 144.7 214.3 210.3 151.8 817.8 861.4 39.0 941.65 332.25 848.7
                      200 201 202
                                         203 204 205 207
       197 198
                199
                                                               208
## 1: 363.2 20.3 1299.6 497.2 1107.2 628.2 1266.8 40.4 320.6 934.2 680.60 723.6
## 2: 294.4 10.7 1194.8 681.3 1118.9 478.3 1216.8 39.9 283.6 812.1 649.65 769.5
                   213
                                    216
                                                     220 221
##
        210
             212
                        214 215
                                           217 219
                                                                 222
## 1: 1210.4 698.2 1098.4 182.4 375.2 1130.4 1329.8 897.8 244.1 956.3 944.6 930.4
## 2: 994.4 659.6 873.2 249.4 392.8 1042.6 1073.1 790.1 275.0 921.5 758.0 898.4
      224 225
                  226 227 228 229 230
                                               231
                                                     232 233
## 1: 19.2 865.0 1470.00 885.8 326.8 876.0 976.8 1102.5 1026.7 290.7 459.7 533.40
## 2: 44.5 833.4 1210.05 862.3 291.7 757.8 1010.7 959.7 727.9 285.9 318.1 422.25
             237
                   238
                        239 240 241 242 243 244 245 246 247
## 1: 952.0 1448.4 1086.3 367.9 401.7 838.8 450.0 344.4 15.3 375.2 403.4 852.4
## 2: 970.8 1367.8 1241.7 332.6 345.2 727.0 446.6 410.3 32.8 341.0 453.6 781.0
```

```
##
              249
                     250
                            251
                                   253
                                         254
                                               255
                                                     256
                                                             257 258
## 1: 386.6 250.4 1161.5 439.40 391.0 156.4 254.1 256.2 1062.8 16.2 979.4 453.0
## 2: 373.4 298.5 1322.9 348.55 390.3 199.9 171.9 356.6 963.2 21.0 879.7 324.2
##
               262 263
                          264
                                265
                                       266 267
                                                   268
                                                         269
                                                                  270
                                                                        271
## 1: 1150.3 747.9 38.7 232.6 247.8 127.3 6.2 224.00 982.0 962.80 956.6 433.10
## 2: 1131.1 780.1 28.0 203.3 227.1 154.5 24.9 322.65 835.1 1003.75 683.9 372.85
start= 1
treatment= 8
end= 10
#Sales of Store 77
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(presalesData[, -1, with = FALSE])</pre>
# Extract the correlations for store 77
store_77_correlations <- correlation_matrix[77, ]</pre>
# Sort the correlations and exclude the correlation of store 77 with itself
sorted_correlations <- sort(store_77_correlations[store_77_correlations != 1], decreasing = TRUE)
# Get the top 10 highest correlations
top_corr_with_77 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
top_corr_with_77
                    93
                                5
                                        229
                                                  234
                                                              26
                                                                       151
                                                                                  83
## 0.9191805 0.8816236 0.8772682 0.8310234 0.8227086 0.7588167 0.7319340 0.7200666
         116
## 0.7155475 0.7107457
salesdata <- as.data.frame(salesdata)</pre>
# Assuming 'salesdata' is your dataframe
# Loop over each column name in the dataframe
names(salesdata) <- sapply(names(salesdata), function(name) {</pre>
  # Check if the name is numeric by removing all non-digit characters and seeing if the name is still t
  if (grepl("^[0-9]+$", name)) {
    return(paste0("store.", name)) # Add prefix if the name is numeric
  } else {
    return(name) # Return the name as is if it's not numeric
  }
})
final_sales_77 <- salesdata[,c("store.77", "store.248", "store.93", "store.5", "store.229", "store.234")]
final_sales_77 <- as.data.frame(final_sales_77)</pre>
impact <- CausalImpact(data = final_sales_77,</pre>
                       pre.period = c(start, treatment-1),
                       post.period = c(treatment, end))
plot(impact)
```

```
400
                                                                                                  origina
 300
 200
 100
                                                                                                  pointwise
   50
    0
 -50
-100
-150 \cdot
 100
                                                                                                  cumulative
    0
-100
-200
-300
                     2.5
                                       5.0
                                                         7.5
                                                                           10.0
                                                                                              12.5
summary(impact)
```

```
## Posterior inference {CausalImpact}
##
                             Average
                                           Cumulative
## Actual
                             259
                                           777
                                           888 (129)
## Prediction (s.d.)
                             296 (43)
## 95% CI
                             [209, 364]
                                           [626, 1091]
##
## Absolute effect (s.d.)
                             -37 (43)
                                           -111 (129)
                             [-105, 50]
## 95% CI
                                           [-314, 151]
## Relative effect (s.d.)
                             -11% (15%)
                                           -11% (15%)
## 95% CI
                                           [-29%, 24%]
                             [-29%, 24%]
## Posterior tail-area probability p:
## Posterior prob. of a causal effect: 80%
##
## For more details, type: summary(impact, "report")
#Sales of Store 86
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(presalesData[, -1, with = FALSE])</pre>
# Extract the correlations for store 86
store_86_correlations <- correlation_matrix[86, ]</pre>
# Sort the correlations and exclude the correlation of store 86 with itself
sorted_correlations <- sort(store_86_correlations[store_86_correlations != 1], decreasing = TRUE)
```

```
# Get the top 10 highest correlations
top_corr_with_86 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
top_corr_with_86
##
         204
                    161
                                88
                                          102
                                                     159
                                                               163
## 0.8343126 0.8054585 0.7766884 0.7566111 0.7302802 0.7116636 0.7111100 0.7051572
##
                    125
## 0.6856054 0.6515087
final_sales_86 <- salesdata[,c("store.86","store.204", "store.161")]</pre>
final_sales_86 <- as.data.frame(final_sales_86)</pre>
set.seed(111)
impact <- CausalImpact(data = final_sales_86,</pre>
                        pre.period = c(start, treatment-1),
                        post.period = c(treatment, end))
plot(impact)
1100
                                                                                      original
 900
 700
 300
                                                                                      pointwise
 200
 100
    0
-100
-200
 400
                                                                                      cumulative
 300
 200
 100
    0 .
                  2.5
                                  5.0
                                                                  10.0
                                                  7.5
                                                                                  12.5
summary(impact)
## Posterior inference {CausalImpact}
##
##
                              Average
                                             Cumulative
## Actual
                              929
                                             2788
## Prediction (s.d.)
                              833 (29)
                                             2498 (88)
## 95% CI
                                             [2321, 2670]
                              [774, 890]
## Absolute effect (s.d.)
                              97 (29)
                                             290 (88)
## 95% CI
                              [39, 156]
                                             [118, 467]
```

```
##
## Relative effect (s.d.)
                             12% (4%)
                                           12% (4%)
## 95% CI
                             [4.4%, 20%]
                                           [4.4\%, 20\%]
##
## Posterior tail-area probability p:
## Posterior prob. of a causal effect: 99.8996%
## For more details, type: summary(impact, "report")
#Sales of Store 88
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(presalesData[, -1, with = FALSE])</pre>
# Extract the correlations for store 88
store_88_correlations <- correlation_matrix[88, ]</pre>
# Sort the correlations and exclude the correlation of store 88 with itself
sorted_correlations <- sort(store_88_correlations[store_88_correlations != 1], decreasing = TRUE)
# Get the top 10 highest correlations
top_corr_with_88 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
top_corr_with_88
##
                                                                       268
                                                                                  146
                              224
                                        123
                                                   189
                                                             174
                    95
## 0.9933426 0.8956014 0.8155792 0.7527943 0.7453760 0.7345330 0.7276591 0.7162016
         200
## 0.7128330 0.7122518
final sales 88 <- salesdata[,c("store.88", "store.2", "store.95", "store.224")]
final_sales_88 <- as.data.frame(final_sales_88)</pre>
set.seed(111)
impact <- CausalImpact(data = final_sales_88,</pre>
                       pre.period = c(start, treatment-1),
                       post.period = c(treatment, end))
plot(impact)
```

```
1400
                                                                                                origina
1300
1200
1100
 200
                                                                                                pointwise
 100
    0
-100
 400
 300
                                                                                                cumulative
 200
 100
    0
                    2.5
                                      5.0
                                                        7.5
                                                                          10.0
                                                                                            12.5
```

summary(impact)

YEARMONTH 1

1:

2:

3

4 5 6

```
## Posterior inference {CausalImpact}
##
                             Average
                                             Cumulative
## Actual
                             1429
                                             4287
## Prediction (s.d.)
                             1345 (21)
                                             4036 (62)
## 95% CI
                             [1303, 1384]
                                             [3908, 4153]
##
## Absolute effect (s.d.)
                             84 (21)
                                             251 (62)
## 95% CI
                             [45, 126]
                                             [134, 379]
## Relative effect (s.d.)
                             6.3% (1.6%)
                                             6.3% (1.6%)
## 95% CI
                             [3.2%, 9.7%]
                                             [3.2%, 9.7%]
## Posterior tail-area probability p:
## Posterior prob. of a causal effect: 99.9%
##
## For more details, type: summary(impact, "report")
# Get number of customers data
# Use dcast to reshape the data
ncustData <- dcast(fullobsdata,YEARMONTH ~ STORE_NBR, value.var = "nCustomers")</pre>
prencustData <- ncustData[YEARMONTH < 201902]</pre>
# View the reshaped dataset
head(ncustData,2)
```

201807 49 39 112 128 93 48 100 40 46 100 47 97 8 84 32 56 52 84 56 42 201808 42 39 112 123 97 44 109 46 52 96 44 96 8 105 35 40 48 86 40 56

10 12 13 14 15 16 17 18 19 20 21

7 8 9

```
23 24 25 26 27 28 29 30 32 33 34 35 36 37 38 39 40 41 42 43 45
## 1: 49 96 90 43 127 51 90 37 94 90 116 38 36 102 48 46 99 128 49 7 118 115
## 2: 36 105 90 34 113 56 97 41 111 93 109 44 40 111 64 50 100 123 43 8 109 84
               49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67
     46 47 48
## 1: 45 45 100 104 53 29 5 42 47 100 84 103 146 122 106 6 108 113 54 103 43
## 2: 44 55 98 87 53 41 7 48 42 105 81 102 106 100 100 6 96 111 42 100 51 105
         69 70 71 72 73 74 75 77 78 79 80 81 82 83 84 86 87 88 89 90 91
## 1: 38 116 111 114 118 53 42 99 51 91 110 104 117 46 95 55 99 39 129 49 41 85
## 2: 38 118 95 107 120 46 31 110 47 91 101 103 110 43 100 54 94 37 131 45 38 93
      93 94 95 96 97 98 99 100 101 102 103 104 105 106 107 108 109 110 111 112
## 1: 114 108 100 41 87 34 5 116 99 92 37 97 97 111 90 30 108 89
## 2: 112 118 129 40 116 25 3 109 103 104 42 104 112 102 100 44 89 89
                                                                          44 109
     113 114 115 116 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132
## 1: 103 103 49 91 92 107
                             28
                                 57
                                     99 107
                                             28 98
                                                     35
                                                           9 116
                                                                 83 121
## 2: 106 105 47 100 103 104
                             55
                                  54 106 133 38 111
                                                           7 102
                                                      38
                                                                 97 127
                                                                         46
                                                                              4
      133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 149 150 151
                                   2
                                      43
                                          50
                                              38
                                                 84
                                                      47
                                                             92
## 1: 110 47
               5
                  27 121
                         93
                               9
                                                           3
                                                                  94
                                                                     45
                                                                         48
## 2: 111 48
               8 38 103 86
                               6
                                   7
                                      31
                                          60
                                             51
                                                 88
                                                      39
                                                           8
                                                             84
                                                                  98
                                                                     55
     152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170
## 1: 105 109 92 101 110 124
                               5
                                   6 102
                                           5 101
                                                 31
                                                     97 133 122
                                                                  53 112
## 2: 115 107 124 91 122 103
                               8
                                   2
                                     94
                                           8 108
                                                 31 112 109
                                                             95
                                                                 37 102
     171 172 173 174 175 176 177 178 179 180 181 182 183 184 185 186 187 188 189
## 1: 33 89
                         51
                               3 107 99
                                          93 130
                                                 44
                                                                 31
             49
                  39 100
                                                     96 105
                                                             41
                                                                     39
                                                                             35
                          33
                               7 108 106 108 112 51
      45
         90
              66
                  50 107
                                                      88 100
                                                             54
                                                                  30
                                                                     36
                                                                             28
##
     190 191 192 194 195 196 197 198 199 200 201 202 203 204 205 207 208 209 210
## 1: 98 100
               8 109 44
                          93
                             48
                                   4 122 56 119 65 115
                                                           6
                                                              49 104
                                                                     83
## 2: 103 100
               7 105 62
                          96
                             47
                                   2 121
                                          71 112
                                                 46 119
                                                           7
                                                              46
                                                                 96
                                                                     82
                                                                         85 103
     212 213 214 215 216 217 219 220 221 222 223 224 225 226 227 228 229 230 231
                                             97
## 1: 84 113 38 40 119 117 100 47 106 107
                                                   3 100 135 102
                                                                 37 100 113 111
     79 101 43 44 109 99 95 42 110
                                          86 122
                                                   7 93 127
                                                              94
                                                                  33
                                                                     95 115
##
      232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250
## 1: 106 51 50
                  56 101 128 110
                                 42
                                      43
                                          92
                                              50
                                                  48
                                                       3
                                                          41
                                                              40
                                                                  97
                                                                     56
                                                                         43 120
## 2: 91
         48
              36
                  46 108 135 124
                                  37
                                      39
                                          92
                                              48
                                                  55
                                                       6
                                                          41
                                                              46
                                                                  96
                                                                      60
     251 253 254 255 256 257 258 259 260 261 262 263 264 265 266 267 268 269 270
##
      48
         41
              45
                  47
                      40 118
                               2 109
                                      49 116
                                              84
                                                   9
                                                     53
                                                         51
                                                              31
                                                                   2
                                                                     48 103
## 2: 37
         42
             44
                  33 54 112
                               3 106 40 119 80
                                                   6 40
                                                         51
                                                             37
                                                                  5
                                                                     50 109 122
##
     271 272
## 1: 96
          48
## 2:
      84
          44
# number of customers for store 77
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(prencustData[, -1, with = FALSE])</pre>
# Extract the correlations for store 77
store_77_correlations <- correlation_matrix[77, ]</pre>
# Sort the correlations and exclude the correlation of store 77 with itself
sorted_correlations <- sort(store_77_correlations[store_77_correlations != 1], decreasing = TRUE)
# Get the top 10 highest correlations
top_corr_with_77 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
```

```
top_corr_with_77
## 0.9207690 0.9123574 0.8465923 0.8446967 0.8228706 0.8033945 0.7739576 0.7325663
##
         248
                     62
## 0.7169252 0.7117749
ncustData <- as.data.frame(ncustData)</pre>
# Loop over each column name in the dataframe
names(ncustData) <- sapply(names(ncustData), function(name) {</pre>
  # Check if the name is numeric by removing all non-digit characters and seeing if the name is still t
  if (grepl("^[0-9]+$", name)) {
    return(paste0("store.", name)) # Add prefix if the name is numeric
  } else {
    return(name) # Return the name as is if it's not numeric
  }
})
final_ncust_77 <- ncustData[,c("store.77","store.40", "store.93", "store.10", "store.234","store.5","st
final_ncust_77 <- as.data.frame(final_ncust_77)</pre>
set.seed(111)
impact <- CausalImpact(data = final_ncust_77,</pre>
                        pre.period = c(start, treatment-1),
                        post.period = c(treatment, end))
plot(impact)
 60
                                                                                    origina
 50
 40
 30
 20
 20
                                                                                     pointwise
 10
  0
-10
 20
                                                                                     cumulative
 10
  0
-10
                                 5.0
                 2.5
                                                 7.5
                                                                 10.0
                                                                                 12.5
summary(impact)
```

Posterior inference {CausalImpact}

##

```
##
                             Average
                                            Cumulative
## Actual
                             47
                                            142
                                            137 (10.1)
## Prediction (s.d.)
                             46 (3.4)
## 95% CI
                                            [119, 156]
                             [40, 52]
## Absolute effect (s.d.)
                             1.6 (3.4)
                                            4.8 (10.1)
## 95% CI
                             [-4.7, 7.6]
                                            [-14.1, 22.8]
## Relative effect (s.d.)
                             4.2% (7.7%)
                                            4.2% (7.7%)
## 95% CI
                             [-9%, 19%]
                                            [-9%, 19%]
##
## Posterior tail-area probability p:
                                          0.32139
## Posterior prob. of a causal effect: 68%
## For more details, type: summary(impact, "report")
# number of customers for store 86
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(prencustData[, -1, with = FALSE])</pre>
# Extract the correlations for store 86
store_86_correlations <- correlation_matrix[86, ]</pre>
# Sort the correlations and exclude the correlation of store 86 with itself
sorted_correlations <- sort(store_86_correlations[store_86_correlations != 1], decreasing = TRUE)</pre>
# Get the top 10 highest correlations
top_corr_with_86 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
top_corr_with_86
                                                                        253
                                                                                   152
         125
                    161
                              163
                                                              238
## 0.8055618 0.8055053 0.7405134 0.7069515 0.6904089 0.6854470 0.6609828 0.6570667
         171
## 0.6564792 0.6504383
final_ncust_86 <- ncustData[,c("store.86","store.125", "store.161")]</pre>
final_ncust_86 <- as.data.frame(final_ncust_86)</pre>
set.seed(111)
impact <- CausalImpact(data = final_ncust_86,</pre>
                        pre.period = c(start, treatment-1),
                        post.period = c(treatment, end))
plot(impact)
```

```
120
                                                                                                        origina
110
100
 90
 20
                                                                                                         pointwise
  10
   0
-10
 30
                                                                                                         cumulative
 20
  10
   0
                     2.5
                                         5.0
                                                             7.5
                                                                                10.0
                                                                                                    12.5
summary(impact)
```

```
## Posterior inference {CausalImpact}
##
                             Average
                                           Cumulative
## Actual
                             109
                                           327
                                           306 (6.6)
## Prediction (s.d.)
                             102 (2.2)
## 95% CI
                             [98, 106]
                                           [293, 319]
##
## Absolute effect (s.d.)
                             7.1 (2.2)
                                           21.2 (6.6)
## 95% CI
                             [2.7, 11]
                                           [8.2, 34]
## Relative effect (s.d.)
                             7% (2.3%)
                                           7% (2.3%)
## 95% CI
                             [2.6%, 12%]
                                           [2.6%, 12%]
## Posterior tail-area probability p:
## Posterior prob. of a causal effect: 99.8996%
##
## For more details, type: summary(impact, "report")
# number of customers for store 88
# Compute the correlation matrix excluding the YEARMONTH column
correlation_matrix <- cor(prencustData[, -1, with = FALSE])</pre>
# Extract the correlations for store 88
store_88_correlations <- correlation_matrix[88, ]</pre>
# Sort the correlations and exclude the correlation of store 88 with itself
sorted_correlations <- sort(store_88_correlations[store_88_correlations != 1], decreasing = TRUE)
```

```
# Get the top 10 highest correlations
top_corr_with_88 <- head(sorted_correlations, 10)</pre>
# View the store numbers and their correlations
top_corr_with_88
##
         200
                    182
                               185
                                          142
                                                     146
                                                               149
                                                                          270
                                                                                     101
## 0.8416134 0.8269231 0.8211540 0.8042994 0.7992266 0.7866581 0.7294448 0.7255287
##
         108
                    107
## 0.6926709 0.6830894
final_ncust_88 <- ncustData[,c("store.88","store.200", "store.182","store.185","store.142")]</pre>
final_ncust_88 <- as.data.frame(final_ncust_88)</pre>
set.seed(111)
impact <- CausalImpact(data = final_ncust_88,</pre>
                        pre.period = c(start, treatment-1),
                        post.period = c(treatment, end))
plot(impact)
130
                                                                                      origina
125
120
115
 10
                                                                                      pointwise
  0
-10
 30
                                                                                      cumulative
 20
 10
  0
                                                  7.5
                 2.5
                                  5.0
                                                                  10.0
                                                                                  12.5
summary(impact)
## Posterior inference {CausalImpact}
##
##
                              Average
                                              Cumulative
## Actual
                                              386
                              129
## Prediction (s.d.)
                              125 (2.6)
                                              375 (7.9)
## 95% CI
                              [118, 129]
                                              [354, 387]
##
```

```
## Absolute effect (s.d.)
                           3.7 (2.6)
                                          11.1 (7.9)
## 95% CI
                           [-0.46, 11]
                                          [-1.39, 32]
##
## Relative effect (s.d.)
                           3% (2.2%)
                                          3% (2.2%)
                           [-0.36%, 9%]
                                         [-0.36%, 9%]
## 95% CI
##
## Posterior tail-area probability p: 0.049
## Posterior prob. of a causal effect: 95.1%
## For more details, type: summary(impact, "report")
```