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	Month				
Music Downloads Data	January	February	March	April	May
Sales Revenue (million Euros)	11	14	18.5	12	19
Number of downloads (millions)	22	27	32	26	40
Downloads during weekends	82%	94%	90%	87%	93%

Question 1
How many weekday downloads were made in January and February?

☐ 3,960,000

☐ 5,580,000

☐ 7,450,000

☐ 39,600,000


☐ 55,800,000

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	Month				
Music Downloads Data	January	February	March	April	May
Sales Revenue (million Euros)	11	14	18.5	12	19
Number of downloads (millions)	22	27	32	26	40
Downloads during weekends	82%	94%	90%	87%	93%

Question 2
What was the percentage decrease in total number of downloads between March and April?

☐ 6.0%

☐ 18.8%

☐ 19.3%

☐ 21.8%

☐ 23.1%

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Thriller Park Customer Feedback

Satisfied Customers

Feedback Method	Percentage
E-mail	46%
Letter	29%
Other	16%
Telephone	9%

Total feedback: 34,200 responses

Dissatisfied Customers

Feedback Method	Percentage
E-mail	30%
Letter	38%
Other	26%
Telephone	6%

Total feedback: 49,550 responses

Legend: E-mail (light blue), Letter (medium blue), Other (white), Telephone (dark blue)

Question 3

If the total number of feedback responses is 25% greater than last year, how many responses were there last year?

- ☐ 60,240
- ☐ 62,813
- ☐ 67,000
- ☐ 68,105
- ☐ 71,500

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Thriller Park Customer Feedback

Satisfied Customers

Feedback Method	Percentage
E-mail	46%
Letter	29%
Other	16%
Telephone	9%

Total feedback: 34,200 responses

Dissatisfied Customers

Feedback Method	Percentage
E-mail	30%
Letter	38%
Other	26%
Telephone	6%

Total feedback: 49,550 responses

Legend: E-mail (light blue), Letter (medium blue), Other (white), Telephone (dark blue)

Question 4

How many customers sent their feedback by Letter?

- ☐ 9,918
- ☐ 14,846
- ☐ 18,829
- ☐ 22,346
- ☐ 28,747

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Mode of Transport used by Commuters in City Z this Year

Age Group	Average Number of Daily Commuters	Rail	Car	Subway	Bus	Others
Under 35	425,600	43%	9%	27%	12%	9%
35 and Over	638,400	42%	12%	25%	14%	7%

Question 5

If the number of Bus passengers who are under 35 decreased by 0.8% next year, and 11% of this age group travelled by Bus, approximately how many commuters would be under 35?

☐ 361,430
☐ 387,012
☐ 391,552
☐ 427,148
☐ 460,577

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Mode of Transport used by Commuters in City Z this Year

Age Group	Average Number of Daily Commuters	Rail	Car	Subway	Bus	Others
Under 35	425,600	43%	9%	27%	12%	9%
35 and Over	638,400	42%	12%	25%	14%	7%

Question 6

Within the Under 35 'Others' group, if 65% walk and the remainder cycle, what is the approximate ratio of walkers to cyclists?

☐ 6:32
☐ 7:13
☐ 13:7
☐ 13:6
☐ 32:6

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Purchase Credit Plan

Amount Owng	Period of repayment	
	6 Months Monthly Repayments	12 Months Monthly Repayments
£250.00	£50.10	£27.50
£400.00	£75.80	£40.95
£600.00	£112.50	£59.60
£1,000.00	£180.65	£95.65

Question 7
How much more would a customer have to repay each month, over a six month period, for a table priced at £600 than a table priced at £250?

- ☐ £50.10
- ☐ £52.40
- ☐ £55.70
- ☐ £58.30
- ☐ £62.40

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Number of Sales Proposals Accepted or Rejected

Sales Region	Last Year		This Year	
	Accepted	Rejected	Accepted	Rejected
North West	150	58	174	132
South East	210	122	276	168

Question 8
Of the proposals written last year, what proportion were accepted?

- ☐ 1/2
- ☐ 2/3
- ☐ 4/5
- ☐ 7/8
- ☐ 11/12

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Sovereign Bathrooms
Source of product enquiries

Last Year

Source	Percentage
Telesales	8.5%
Radio Adverts	15.5%
TV Adverts	15%
Newspapers	25%
Mailshots	36%

This Year

Source	Percentage
Telesales	10%
Radio Adverts	15%
TV Adverts	10%
Newspapers	25%
Mailshots	40%

Question 9
If newspapers generated 22,500 enquiries last year, how many enquiries did TV adverts produce that year?

☐ 7,650
☐ 8,437
☐ 11,210
☐ 13,500
☐ Cannot Say

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Link Electronics Annual Appraisal Data
Regional Performance of Customer Service Staff

Level of Performance	Region 1	Region 2	Region 3	Region 4	Region 5
Poor	12	14	9	5	8
Acceptable	52	66	24	16	52
Good	136	120	67	79	90

Question 10
Approximately, what percentage of all 'Poor' performers work in Region 2?

☐ 26%
☐ 27%
☐ 28%
☐ 29%
☐ 30%

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Question 11

If the tax bill for this year was £20,000 which was an increase of 25% from last year, how much was paid out on expenses last year?

☐ 3,000

☐ 5,000

☐ 8,000

☐ 10,000

☐ 12,000

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Category	Last Year (%)	This Year (%)
Wages	34%	40%
Taxation	25%	25%
Materials	20%	15%
Expenses	12.5%	10%
Profit	8.5%	10%

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Question 12

Which factory had the highest percentage of low quality products?

☐ Factory 1

☐ Factory 2

☐ Factory 3

☐ Factory 4

☐ Factory 5

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Levels of Quality	Factory 1	Factory 2	Factory 3	Factory 4	Factory 5
Low	9	12	6	3	8
Average	22	52	30	16	44
Good	69	136	64	81	98

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Last Year

Category	Percentage
Wages	34%
Taxation	25%
Materials	20%
Expenses	12.5%
Profit	8.5%

This Year

Category	Percentage
Wages	40%
Taxation	25%
Materials	15%
Expenses	10%
Profit	10%

Question 13

If the amount spent on materials last year was half that spent on wages this year when taxation accounted for £20,000, what was the wages bill for last year?

- ☐ 20,700
- ☐ 23,500
- ☐ 25,800
- ☐ 27,200
- ☐ 29,600

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Degree Results (By type of school attended)

Type of School	This Year		Last Year	
	Successful	Failed	Successful	Failed
Single Sex	235	36	210	30
Co-educational	300	45	290	45

Question 14

Among which group of degree students was there the highest success rate?

- ☐ Last Year co-educational
- ☐ This Year co-educational
- ☐ Last Year single sex
- ☐ This Year single sex
- ☐ Cannot say

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Annual Output of Production Plants

	Saleable units produced/hour (excluding rejected units)	% units rejected during production	Total hours of operation during the year
Northern Plant	5,520	31%	5,845
Eastern Plant	2,976	38%	4,325
Western Plant	4,503	43%	5,840
Southern Plant	4,503	21%	2,895
Central Plant	5,025	25%	4,380

Question 15
Approximately how many units were rejected by the Northern Plant during production over the year?

☐ 10,100,000
☐ 12,300,000
☐ 14,500,000
☐ 15,600,000
☐ 17,800,000

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SKG Leisure Revenue Comparisons

Year	Other Revenue	Car Rental	Hotels	Travel	Holiday Lets
Year 2	10%	10%	20%	20%	40%
Year 1	8%	12%	20%	25%	35%

Question 16
If the revenue for Car Rental in Year 1 was half that for Hotels in Year 2 when Holiday Lettings accounted for 5.04m Euros, what was the revenue from Hotels in Year 1?

☐ 0.84m
☐ 1.05m
☐ 1.26m
☐ 2.10m
☐ 2.52m

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Types of Fuel Consumption	Year 1		Year 2		Year 3	
	Country X	Country Y	Country X	Country Y	Country X	Country Y
Manufacturing	22	19	23	19	25	18
Electricity, Gas & Water	27	25	28	26	30	28
Transport & Communication	12	11	10	11	11	13
Domestic	26	28	24	23	24	21
Mining & Quarrying	4	4	4	3	3	4

Question 17

If the rate of change in fossil fuel consumption by Manufacturing from Year 2 to Year 3 continues, approximately how much fossil fuel will be consumed by Manufacturing in Country X in Year 8?

- ☐ 28 million tonnes
- ☐ 35 million tonnes
- ☐ 38 million tonnes
- ☐ 45 million tonnes
- ☐ 48 million tonnes

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Types of Fuel Consumption	Year 1		Year 2		Year 3	
	Country X	Country Y	Country X	Country Y	Country X	Country Y
Manufacturing	22	19	23	19	25	18
Electricity, Gas & Water	27	25	28	26	30	28
Transport & Communication	12	11	10	11	11	13
Domestic	26	28	24	23	24	21
Mining & Quarrying	4	4	4	3	3	4

Question 18

In Year 4, if the proportions of all types of fuel consumption in Country Y remain identical to Year 3, and Electricity, Gas & Water consumption increases by 7 million tonnes, what would be the fossil fuel consumption for Domestic?

- ☐ 21 million tonnes
- ☐ 24 million tonnes
- ☐ 25 million tonnes
- ☐ 26 million tonnes
- ☐ 35 million tonnes

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	Profits in Company 1 (£)	Profits in Company 2 (£)
Year 1	207,934	202,239
Year 2	279,182	218,992
Year 3	299,734	231,674
Year 4	329,722	249,747
Year 5	330,571	255,964
Year 6	367,942	269,827
Year 7	368,794	275,662
Year 8	348,371	280,086
Year 9	334,791	289,163
Year 10	317,946	317,946

Profits = Revenue - Costs

Question 19

In Year 7, if 2.1% of Company 1's profits and 4.9% of Company 2's profits were reduced to cover employees' bonuses, approximately what were the costs incurred by both companies that year if their combined revenue was £700,000?

- ☐ £13,500
- ☐ £21,250
- ☐ £62,300
- ☐ £76,800
- ☐ £155,500

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	Profits in Company 1 (£)	Profits in Company 2 (£)
Year 1	207,934	202,239
Year 2	279,182	218,992
Year 3	299,734	231,674
Year 4	329,722	249,747
Year 5	330,571	255,964
Year 6	367,942	269,827
Year 7	368,794	275,662
Year 8	348,371	280,086
Year 9	334,791	289,163
Year 10	317,946	317,946

Profits = Revenue - Costs

Question 20

In Year 9, if the costs of operating Company 1 is two-thirds that of Company 2, and Company 1 generates £500,000 of revenue, approximately how much revenue was generated by Company 2 that year?

- ☐ £165,210
- ☐ £247,810
- ☐ £333,300
- ☐ £399,300
- ☐ £536,980

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Excess International: Performance by Site

	Site Location				
	Geneva	London	Munich	Paris	Rome
Performance Figures (in million Euros)					
Sales Revenue	109	533	495	385	254
Operating Costs	55	96	85	75	103
Payroll Costs	85	210	195	112	91
Waste - Known Loss	19	42	25	90	78
Shrinkage - Unknown Loss	7	21	17	10	52
Number of Employees (in Thousands)	0.9	4.5	3.8	2.9	1.5

Question 21
Excess International will be closing down their least profitable site. Which site is this?

☐ Geneva
☐ London
☐ Munich
☐ Paris
☐ Rome

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Excess International: Performance by Site

	Site Location				
	Geneva	London	Munich	Paris	Rome
Performance Figures (in million Euros)					
Sales Revenue	109	533	495	385	254
Operating Costs	55	96	85	75	103
Payroll Costs	85	210	195	112	91
Waste - Known Loss	19	42	25	90	78
Shrinkage - Unknown Loss	7	21	17	10	52
Number of Employees (in Thousands)	0.9	4.5	3.8	2.9	1.5

Question 22
If Operating Costs increase globally by 10% next year but Payroll Costs and Sales Revenue remain the same, which site would have the best revenue to costs ratio next year?

☐ Geneva
☐ London
☐ Munich
☐ Paris
☐ Rome

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Send2You Delivery Fuel Costs and Consumption

	This Year					
Fuel Costs and Consumption	January	February	March	April	May	June
Fuel Cost (£ per litre)	0.96	0.95	0.96	0.97	0.98	0.99
Litres purchased	720	860	795	845	870	835
Average Fuel Consumption (km/litre)	17	14.5	12.5	15	19	13.5

Notes: £1 = USD 2.01, 1 gallon = 4.5 litres

Question 23

In March, if one employee drives 950 kilometres using the average fuel consumption and 450 kilometres at 1.4% above this average, approximately how much will the fuel cost ?

☐ 87

☐ 103

☐ 107

☐ 108

☐ 112

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Send2You Delivery Fuel Costs and Consumption

	This Year					
Fuel Costs and Consumption	January	February	March	April	May	June
Fuel Cost (£ per litre)	0.96	0.95	0.96	0.97	0.98	0.99
Litres purchased	720	860	795	845	870	835
Average Fuel Consumption (km/litre)	17	14.5	12.5	15	19	13.5

Notes: £1 = USD 2.01, 1 gallon = 4.5 litres

Question 24

Approximately how much will it cost in US Dollars to buy 50 gallons of fuel during March and April in a 65:35 ratio?

☐ USD 217

☐ USD 436

☐ USD 439

☐ USD 444

☐ USD 452

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Bus Punctuality

Month	Bus A	Bus B	Bus C
January	5	1	7
February	2	1	6
March	2	5	4
April	3	6	3
May	6	9	3
June	7	10	4

Bus A Bus B Bus C

Question 25

The company incurs £45 for every minute that a bus is later than 5 minutes and if it is later than 8 minutes, the company pays an additional £20 fee. How much did the delay cost the company over the six months?

☐ £355
☐ £445
☐ £655
☐ £720
☐ £760

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Bus Punctuality

Month	Bus A	Bus B	Bus C
January	5	1	7
February	2	1	6
March	2	5	4
April	3	6	3
May	6	9	3
June	7	10	4

Bus A Bus B Bus C

Question 26

Two new buses, D and E, are introduced. If Bus D is 7% more punctual and Bus E is 7% later on average than Bus C, which of the five buses is least delayed on average?

☐ Bus A
☐ Bus B
☐ Bus C
☐ Bus D
☐ Bus E

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International Property Stock Values

City	Period	Commercial	Rental	Owner Occupied
London	Period 1	35	20	45
	Period 2	20	30	40
Paris	Period 1	20	30	30
	Period 2	20	35	35
New York	Period 1	30	40	40
	Period 2	30	50	40

Value of Stock in US Dollars (billion)

City and Period

Commercial Rental Owner Occupied

Question 27
What was the ratio of London Rental property value to New York Commercial property value in Period 1?

☐ 1:2
☐ 2:3
☐ 3:4
☐ 4:5
☐ 1:1

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International Property Stock Values

City	Period	Commercial	Rental	Owner Occupied
London	Period 1	35	20	45
	Period 2	20	30	40
Paris	Period 1	20	30	30
	Period 2	20	35	35
New York	Period 1	30	40	40
	Period 2	30	50	40

Value of Stock in US Dollars (billion)

City and Period

Commercial Rental Owner Occupied

Question 28
If London experiences the same rate of change in Rental stock value as New York did from Period 1 to Period 2, what will the approximate value of London Rental stock be next year in US dollars?

☐ USD 38bn
☐ USD 40bn
☐ USD 42bn
☐ USD 50bn
☐ USD 55bn

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Vehicle Production Numbers for Cobra Cars

Last Year

Vehicle Type	Percentage
Sports Car	14%
Station Wagon	18%
Mini-Van	15%
Motorbike	23%
4-Door Sedan	14%
Truck	16%

This Year

Vehicle Type	Percentage
Sports Car	14%
Station Wagon	16%
Mini-Van	16%
Motorbike	25%
4-Door Sedan	12%
Truck	17%

☐ Sports Car ☐ Motorbike
☐ Station Wagon ☐ 4-Door Sedan
☐ Mini-Van ☐ Truck

Question 29

If the ratio of Sports Cars produced last year to Sports Cars produced this year is 3:5 and 14,000 trucks were produced last year, approximately how many Sports Cars were produced this year?

☐ 7,700
☐ 14,000
☐ 15,330
☐ 23,000
☐ 38,330

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Vehicle Production Numbers for Cobra Cars

Last Year

Vehicle Type	Percentage
Sports Car	14%
Station Wagon	18%
Mini-Van	15%
Motorbike	23%
4-Door Sedan	14%
Truck	16%

This Year

Vehicle Type	Percentage
Sports Car	14%
Station Wagon	16%
Mini-Van	16%
Motorbike	25%
4-Door Sedan	12%
Truck	17%

☐ Sports Car ☐ Motorbike
☐ Station Wagon ☐ 4-Door Sedan
☐ Mini-Van ☐ Truck

Question 30

If 550,000 cars are produced this year and Cars 'r' Us plans to increase its production of Mini-Vans by 0.5% each year, approximately how many Mini-Vans will be produced 5 years from now?

☐ 89,800
☐ 90,200
☐ 90,700
☐ 107,000
☐ 112,300

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Percentage of Defective Components in Factories

	Year 1		Year 2		Year 3	
	Units Produced	Defects (%)	Units Produced	Defects (%)	Units Produced	Defects (%)
Factory A	12,000	10	14,000	8	16,000	6
Factory B	23,000	5	20,000	5	25,000	3
Factory C	14,000	3	14,000	9	12,000	5
Factory D	13,000	12	25,000	12	27,000	6
Factory E	21,000	15	16,000	12	20,000	6

Question 31
Which factory produced the largest number of defective components in Year 1?

☐ Factory A

☐ Factory B

☐ Factory C

☐ Factory D

☐ Factory E

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Percentage of Defective Components in Factories

	Year 1		Year 2		Year 3	
	Units Produced	Defects (%)	Units Produced	Defects (%)	Units Produced	Defects (%)
Factory A	12,000	10	14,000	8	16,000	6
Factory B	23,000	5	20,000	5	25,000	3
Factory C	14,000	3	14,000	9	12,000	5
Factory D	13,000	12	25,000	12	27,000	6
Factory E	21,000	15	16,000	12	20,000	6

Question 32
If the trends in the proportion of defectives and units produced per year for Factory A continue, how many defects would be expected from Factory A in Year 5?

☐ 200

☐ 400

☐ 600

☐ 800

☐ 1000

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Allocation of Sales Revenue

Category	Year 1	Year 2	Year 3
Expenses	15%	18%	20%
Taxation	24%	24%	22%
Salaries	39%	34%	31%
Profit	22%	24%	27%

Legend: Year 1 (Maroon), Year 2 (Blue), Year 3 (Grey)

Question 33
In Year 3 the difference between profit and salaries was £50,000, how much was the total revenue for that year?

☐ £75,000
☐ £125,000
☐ £750,000
☐ £1,250,00
☐ £4,150,000

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Allocation of Sales Revenue

Category	Year 1	Year 2	Year 3
Expenses	15%	18%	20%
Taxation	24%	24%	22%
Salaries	39%	34%	31%
Profit	22%	24%	27%

Legend: Year 1 (Maroon), Year 2 (Blue), Year 3 (Grey)

Question 34
In Year 3 the difference between profit and salaries was £50,000, how much was spent on expenses that year?

☐ £125,000
☐ £250,000
☐ £375,000
☐ £905,000
☐ £1,250,000

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Minutes Remaining **46**

Region	Ecological Footprint per Person (000s m ²)	Proportional Contribution to Ecological Footprint (%)					Population (millions)
		Food	Fuel for Domestic Purposes	Fuel for Transport	Living Space	Other Services	
Africa	11	39	43	5	7	6	900
Asia	22	31	30	19	11	9	3,900
Europe	48	28	22	31	6	13	830
North America	97	11	14	47	17	11	350
Oceania	13	34	36	14	8	8	135
South and Central America	19	39	44	6	6	5	550

Note: 1,000,000m²=1km²

Question 35
Which region has the second smallest combined Food and Living Space footprint?

- ☐ Africa
- ☐ Asia
- ☐ North America
- ☐ Oceania
- ☐ South and Central America

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Minutes Remaining **46**

Region	Ecological Footprint per Person (000s m ²)	Proportional Contribution to Ecological Footprint (%)					Population (millions)
		Food	Fuel for Domestic Purposes	Fuel for Transport	Living Space	Other Services	
Africa	11	39	43	5	7	6	900
Asia	22	31	30	19	11	9	3,900
Europe	48	28	22	31	6	13	830
North America	97	11	14	47	17	11	350
Oceania	13	34	36	14	8	8	135
South and Central America	19	39	44	6	6	5	550

Note: 1,000,000m²=1km²

Question 36
Which activity, considered across all populations, has the second largest effect on the total global ecological footprint?

- ☐ Food
- ☐ Fuel for Domestic purposes
- ☐ Fuel for Transport
- ☐ Living Space
- ☐ Other services

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Minutes Remaining **46**

Region	Ecological Footprint per Person (000s m ²)	Proportional Contribution to Ecological Footprint (%)					Population (millions)
		Food	Fuel for Domestic Purposes	Fuel for Transport	Living Space	Other Services	
Africa	11	39	43	5	7	6	900
Asia	22	31	30	19	11	9	3,900
Europe	48	28	22	31	6	13	830
North America	97	11	14	47	17	11	350
Oceania	13	34	36	14	8	8	135
South and Central America	19	39	44	6	6	5	550

Note: 1,000,000m²=1km²

Question 37
By approximately how much can the population of South and Central America increase before its Living Space footprint will be equal to Africa's?

☐ 1%
☐ 6%
☐ 11%
☐ 16%
☐ 21%

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Minutes Remaining **46**

Transport Type	Average No. of Vehicles per Day (000s)	Average Distance Travelled by one Vehicle per Day (km)	Average No. of Seats	Average Occupancy (%)	Average CO ₂ Emission* (gram/person/km)
Motorcycle	320	26	1.6	71	75
Car	1075	43	4.3	33	250
Bus	112	57	55	57	70
Train	89	108	430	44	120
Aeroplane	0.54	780	220	84	370

Note: 1 tonne = 1000kg
*Refers to average CO₂ emission for a vehicle with average occupancy

Question 38
Approximately what proportion of the total number of seats in all Buses and Trains are empty?

☐ 45%
☐ 50%
☐ 55%
☐ 60%
☐ 65%

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**CO₂ Emissions in Seattle**

Transport Type	Average No. of Vehicles per Day (000s)	Average Distance Travelled by one Vehicle per Day (km)	Average No. of Seats	Average Occupancy (%)	Average CO ₂ Emission* (gram/person/km)
Motorcycle	320	26	1.6	71	75
Car	1075	43	4.3	33	250
Bus	112	57	55	57	70
Train	89	108	430	44	120
Aeroplane	0.54	780	220	84	370

Note: 1 tonne = 1000kg

*Refers to average CO₂ emission for a vehicle with average occupancy**Question 39**

If CO₂ emissions were taxed at \$100 a tonne, approximately how much tax would a lone Car driver save every month, ased on average emission figures, if he switched to Motorcycling (alone) 15kms to work and back, 22 days a month?

- ☐ \$10
- ☐ \$12
- ☐ \$14
- ☐ \$16
- ☐ \$18

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