



**Immediately Improve Your Software  
Requirements  
with Visual Models**

# Joy Beatty, PMI-PBA, CBAP

## Vice President of SeiLabs, Seilevel

**Role:** Develop new elicitation and modeling methodologies, build business analysis centers of excellence, train industry BAs, work on projects as a Business Architect



### Community contributions:

- Member of the IIBA BABOK v3 Core Team
- Industry PC for IEEE Requirements Engineering
- Co-chair for Requirements Engineering Education and Training Workshop
- Previous IIBA® Austin Chapter VP of Education
- IREB team member

### Co-Author:

- *Visual Models for Software Requirements* with Anthony Chen
- *Software Requirements, 3<sup>rd</sup> Ed.* with Karl Wieggers



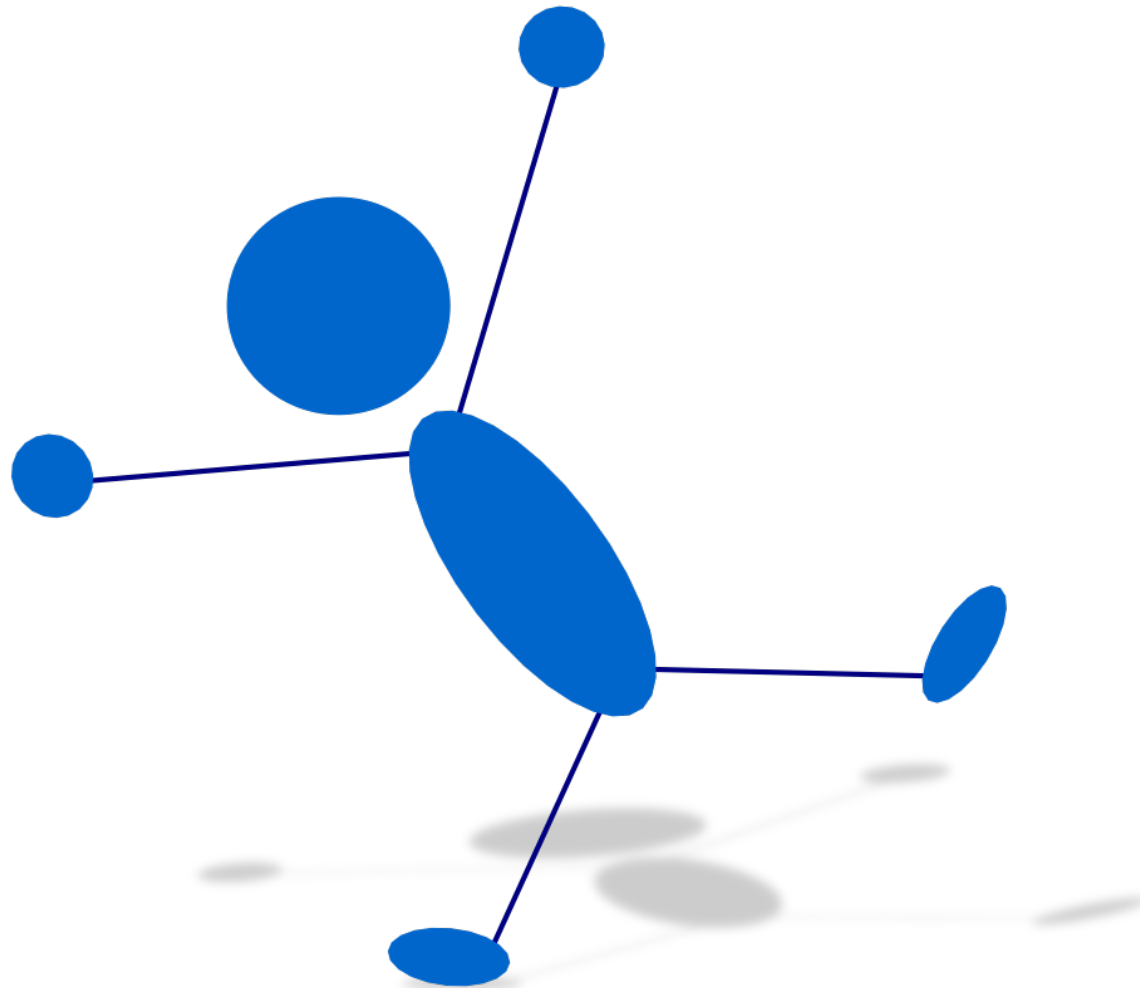
Models overview

Model business processes to identify requirements

Brainstorm and organize features

Model UI screen display and behavior requirements

# Meet Blue



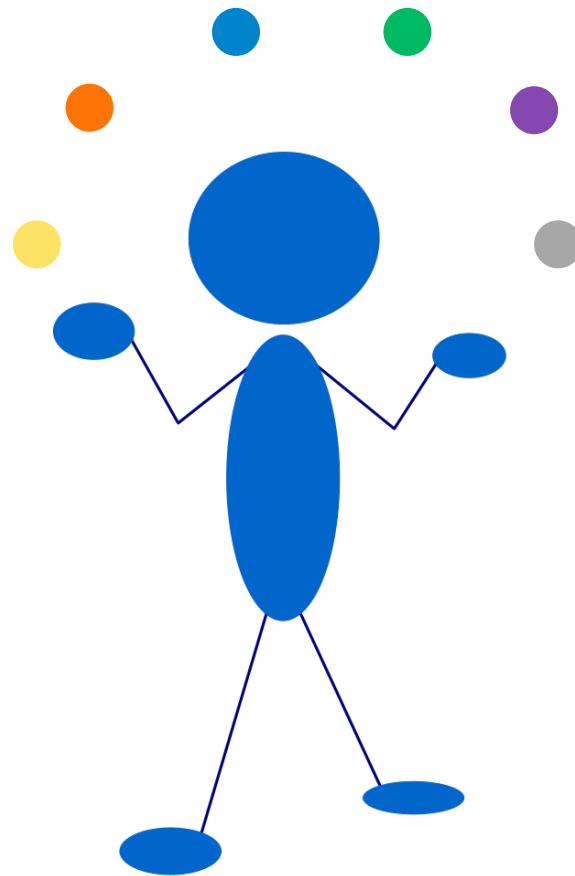
# Why do we need to model information?

**Miller's Magic Number**

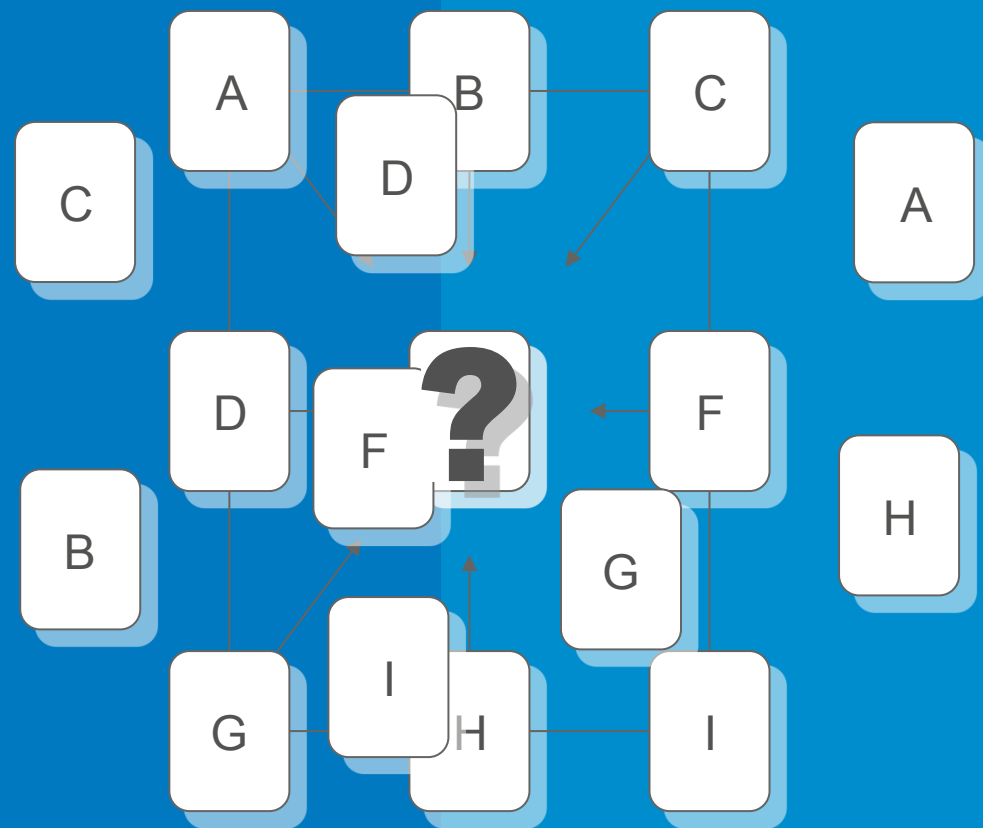
**7 ± 2**

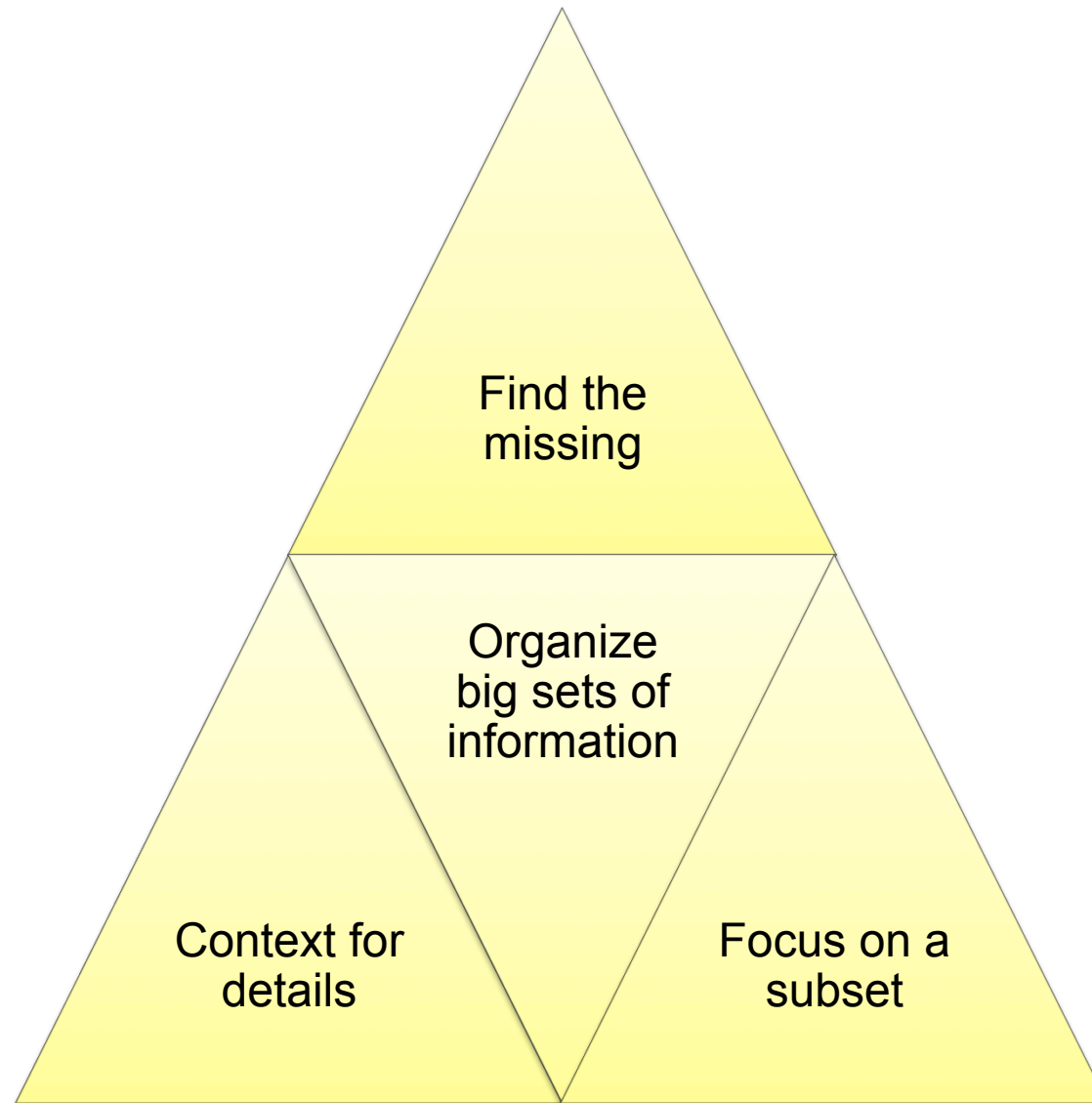
# We can only juggle so many pieces of information

What happens  
when we add 4  
more things?



MODELS add  
structure

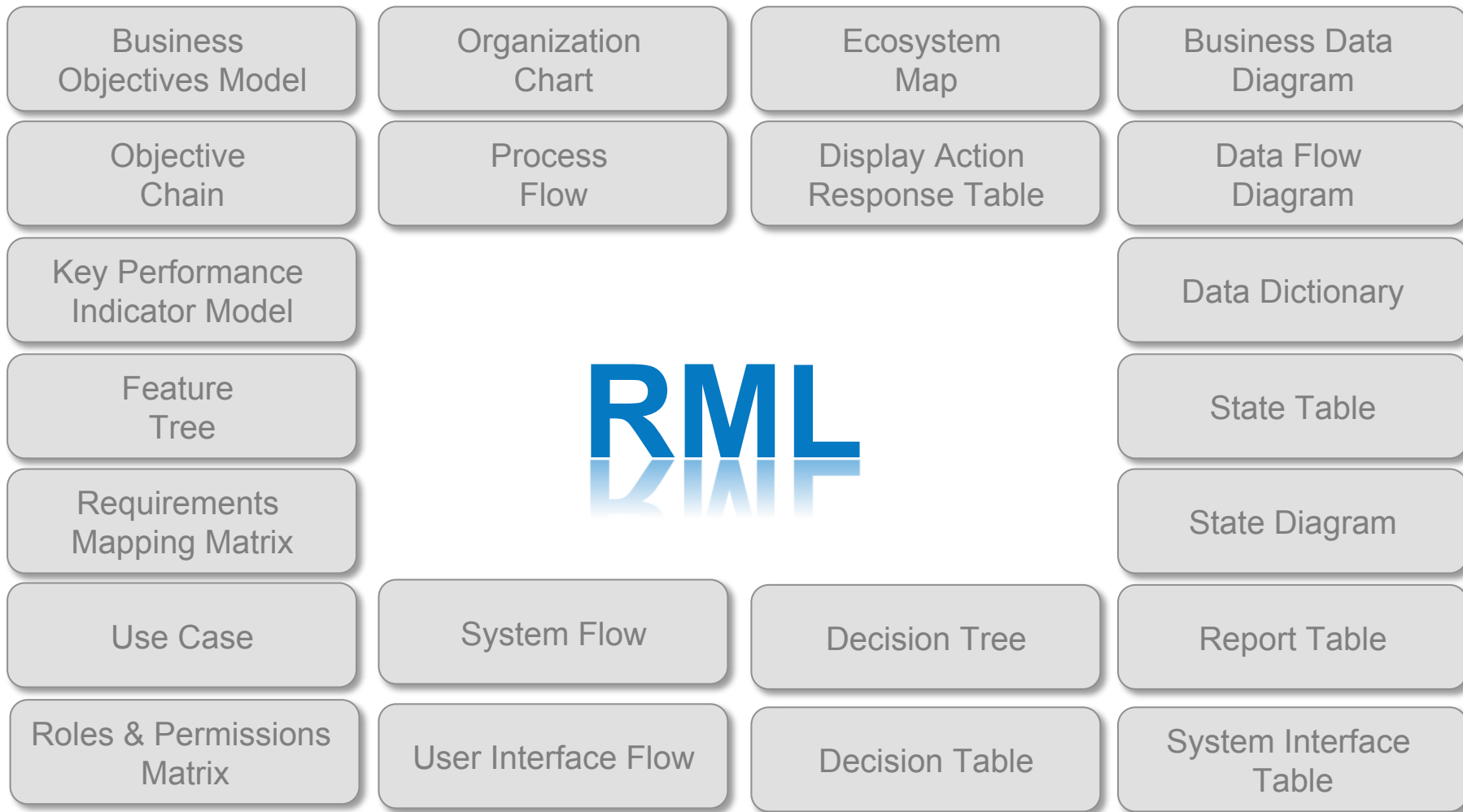




## Visual Models



# We developed a requirements modeling language to be easy to create and consume



# Models are categorized to help you figure out when to use them

**OBJECTIVES  
MODELS**  
DESCRIBE  
THE  
BUSINESS  
VALUE OF  
THE SYSTEM

**PEOPLE  
MODELS**  
SHOW WHO  
USES  
THE SYSTEM  
AND HOW

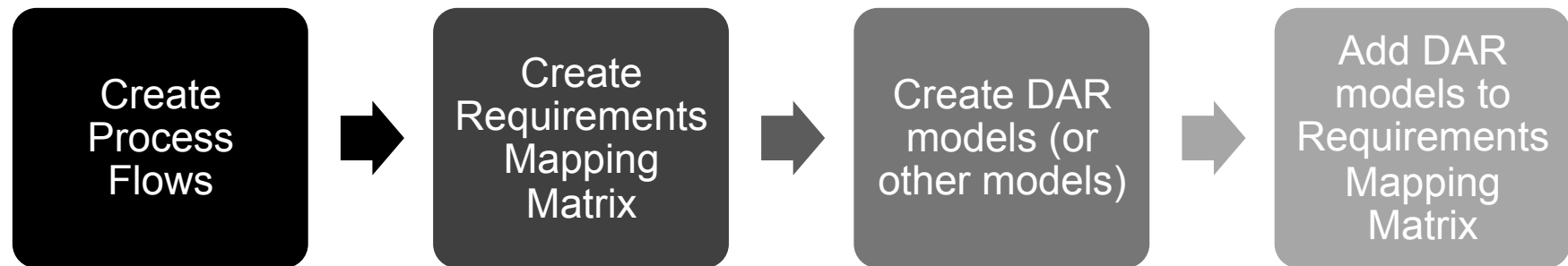
**SYSTEM  
MODELS**  
DETAIL THE  
INTERACTION  
S  
BETWEEN  
SYSTEMS

**DATA  
MODELS**  
FOCUS ON  
THE  
INFORMATION  
IN THE  
SYSTEM AND  
HOW IT'S  
MODIFIED

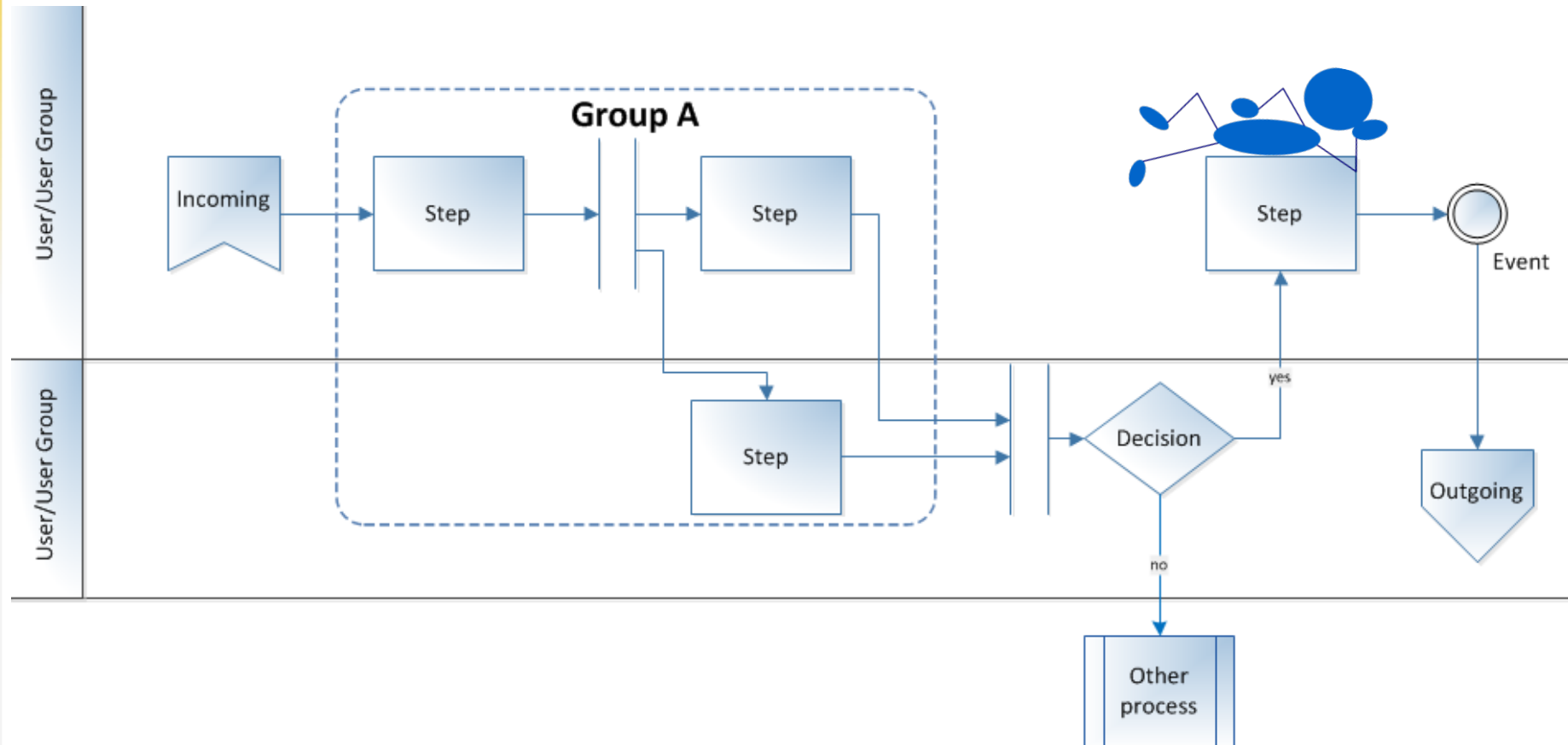
# Quickstart Models

Objectives	People	Systems	Data
Business Objectives Model	Organization Chart	Ecosystem Map	Business Data Diagram
Objective Chain	Process Flow	Display Action Response Table	Data Flow Diagram
Key Performance Indicator Model	Use Case	System Flow	Data Dictionary
Feature Tree	Roles & Permissions Matrix	User Interface Flow	State Table
Requirements Mapping Matrix		System Interface Table	State Diagram
		Decision Tree	Report Table
		Decision Table	

# An approach that most projects can implement at any stage for immediate improvement

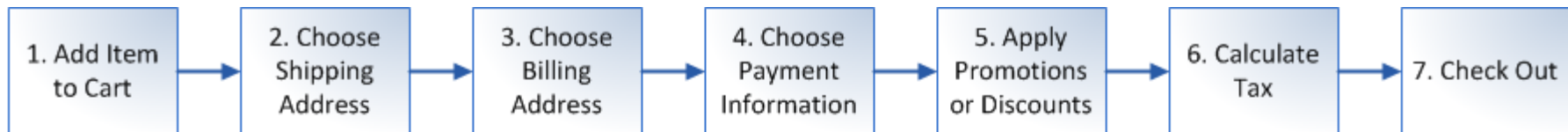


# Create Process Flows for all your critical business processes

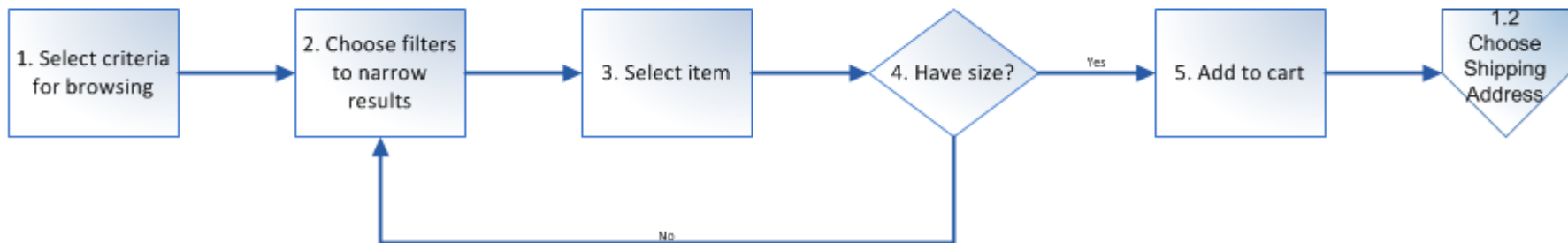


# Example Process Flow: Add to Cart

## L1: Cart and Checkout



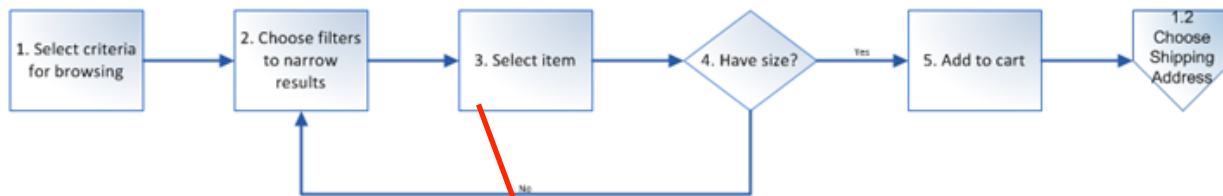
## L2: Add Item to Cart



# Create a Requirements Mapping Matrix (RMM) to map process steps to requirements

**1. Add process  
steps to the matrix**

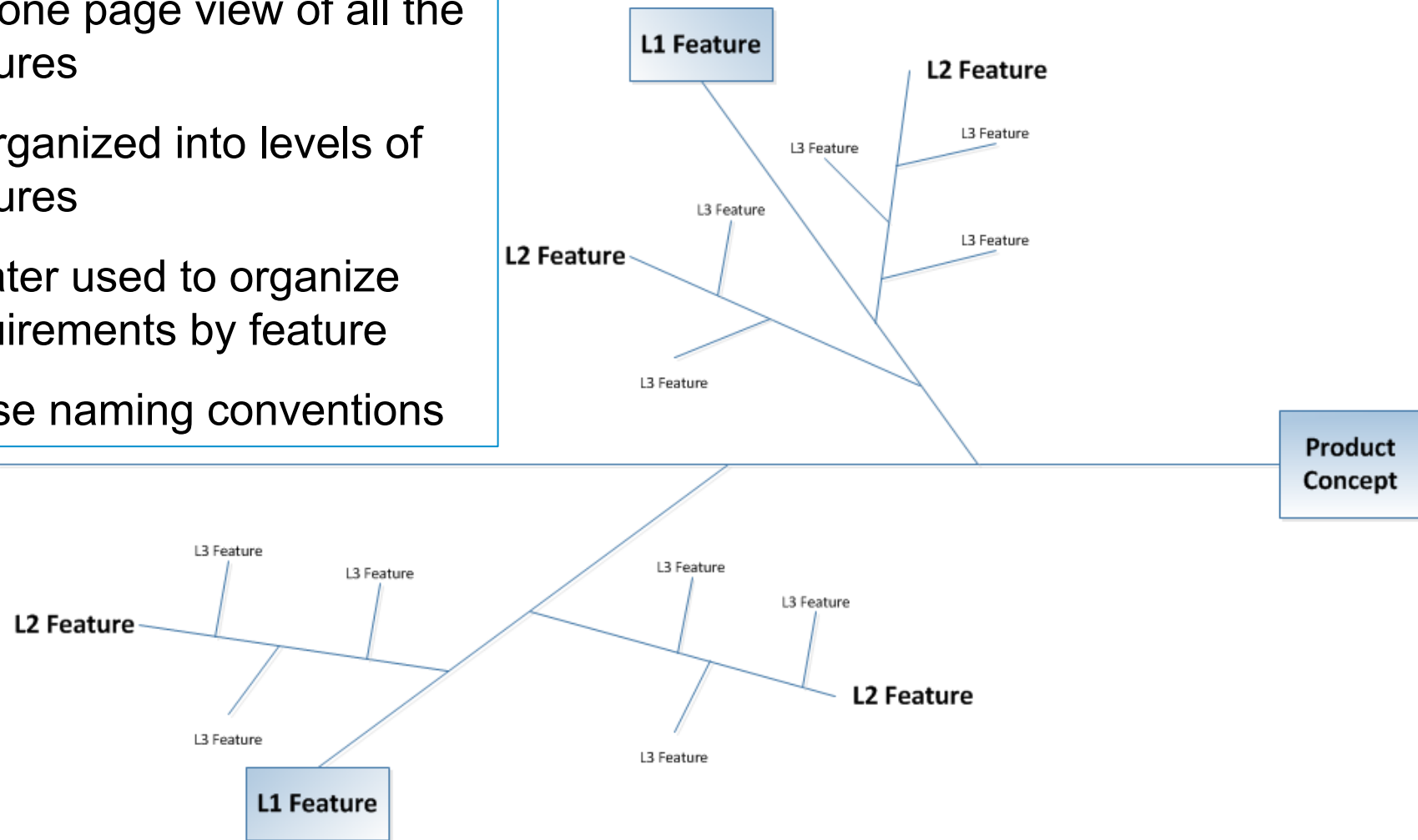
**2. Add  
requirements to the  
matrix by step**



L1 Process Step	L2 Process Step	REQID	Requirement
1. Add item to cart	1. Select criteria for browsing	REQ001	User sees all criteria choices for browsing
1. Add item to cart	2. Choose filters to narrow results	REQ002	System shows filtering options to further narrow choices
1. Add item to cart	2. Choose filters to narrow results	REQ003	System gives option to save filters for future browsing
1. Add item to cart	2. Choose filters to narrow results	REQ004	System does not display filters for categories user already selected during browsing
1. Add item to cart	3. Select item	REQ005	User can only select 1 item at a time
1. Add item to cart	3. Select item	REQ006	System displays item page
1. Add item to cart	4. Have size?	REQ007	System shows available sizes for the item
1. Add item to cart	4. Have size?	REQ008	System shows sizes that are not in inventory but are still available for backorder
1. Add item to cart	5. Add to cart	REQ009	Item is added to cart for duration of session at minimum
1. Add item to cart	5. Add to cart	REQ010	Item is stored in cart if user is logged in

# Feature Tree

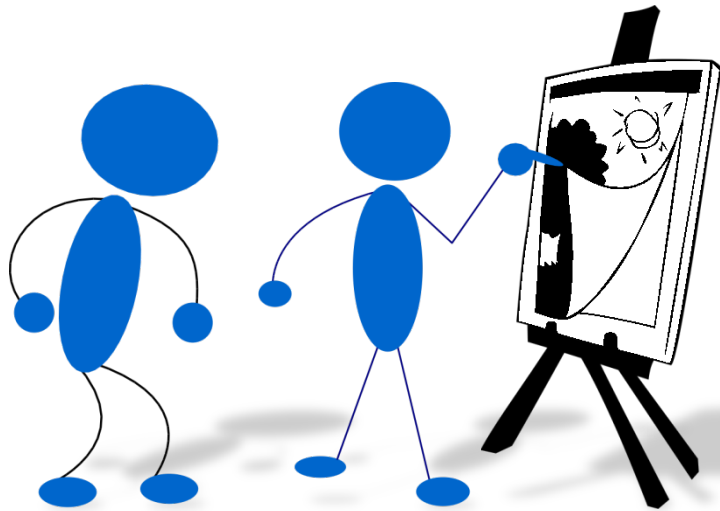
- ▶ A one page view of all the features
- ▶ Organized into levels of features
- ▶ Later used to organize requirements by feature
- ▶ Use naming conventions



Example features: Product Catalog, Cart, Order Summary

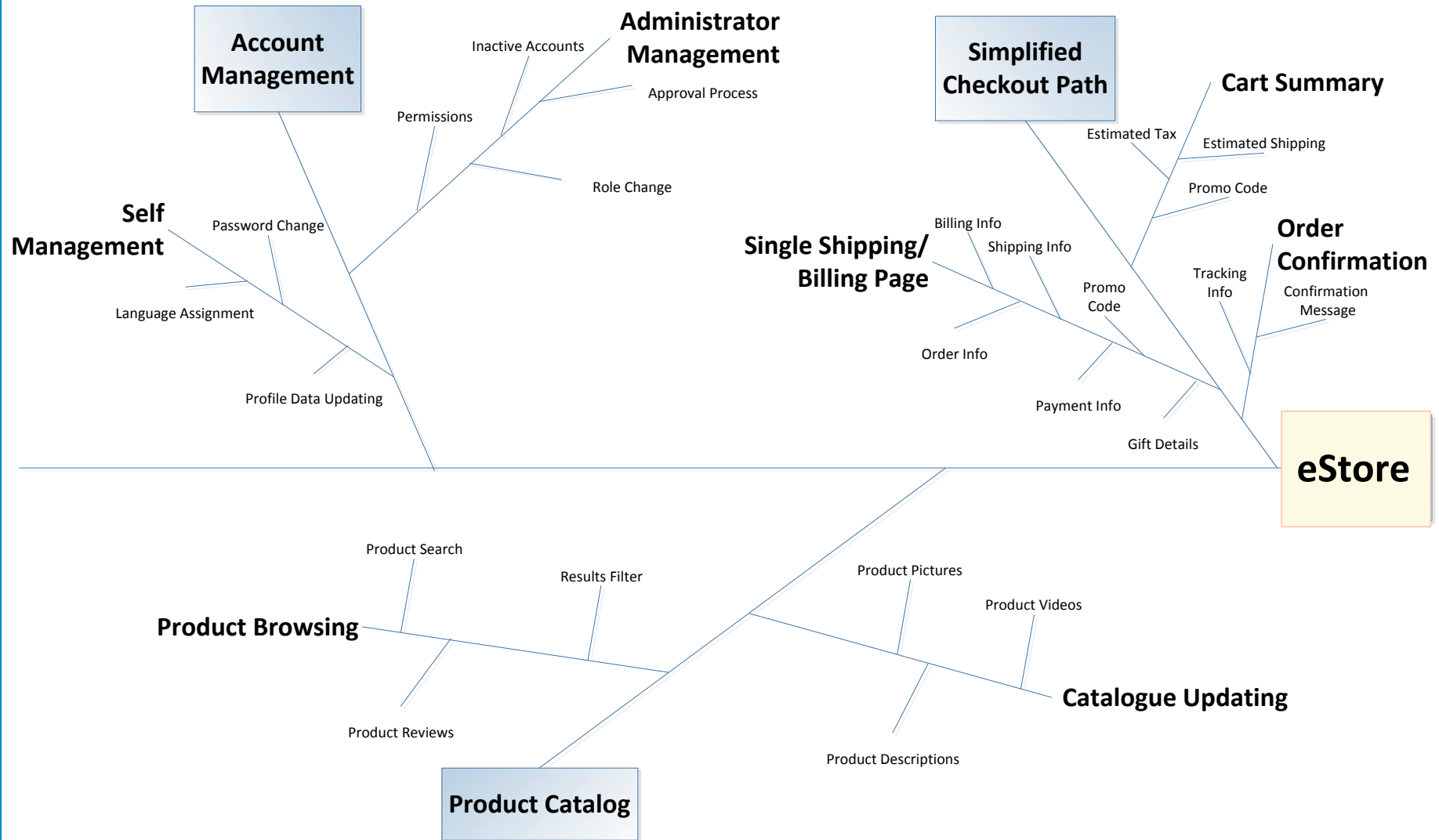


# Create a Feature Tree



1. Form groups of 3-5
2. Brainstorm features for an online clothing store using sticky notes
3. Together organize features in a tree on the wall
4. Together identify new features
5. Organize into a feature tree

# Example: Feature Tree



# Typical screen shot and long list of UI requirements

**\*Name (First, Middle Initial, Last)**

Jane K Doe

**\*Position/Title**

Senior Project Manager

**\*Email Address**

jdoe@acme.com ☐ Check to receive a confirmation email

**\*Alternate Email Address**

jane1234@gmail.com

**\*Daytime Phone** **Ext**

512 555 1212

**\*Fax**

512 555 1211

**\*Address 1**

1234 Mockingbird Lane

**Address 2**

**\*City** **\*State** **\*Zip Code**

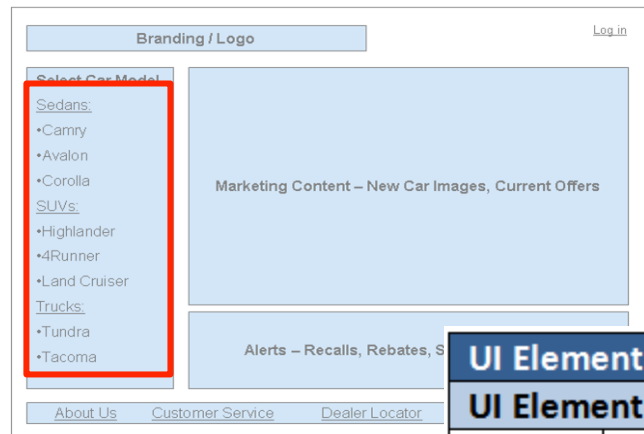
Austin TX 78756

Submit

## Requirements Document

- System shall have fields for first name, middle initial and last name.
- System shall display a name if there is one in the stored profile.
- System shall require name is completed.
- System shall have a field for position or title.
- System shall require title is completed.
- System shall display a position or title if there is one in the stored profile.
- System shall have fields for email and alternate email addresses.
- System shall display an email address if there is one in the stored in the profile.
- System shall require email and alternate email addresses are completed.
- System shall have a field for a daytime phone number.
- System shall display a phone number if there is one in the stored profile.
- System shall require phone number is completed.
- System shall validate the phone number is all digits when user exits the field.
- System shall display an error message if phone number is not all digits.
- System shall have a field for a fax number.
- System shall require fax is completed.
- System shall display a fax number if there is one in the stored profile.
- System shall validate the fax number is all digits when user exits the field.
- System shall display an error message if the fax number field is not all digits.
- System shall have two fields for a street address.
- System shall require the first street address field is completed.
- System shall display an address if there is one in the stored profile.
- System shall have a field for city.
- System shall require the city field is completed.
- System shall display a city if there is one in the stored profile.
- System shall have a field for state.
- System shall display a state if there is one in the stored profile.
- System shall require the state field is completed.
- System shall have a field for zip code.
- System shall display a zip code if there is one in the stored profile.
- System shall require the zip code field is completed.
- System shall look up zip code in the list of zip codes that span counties and display a county selection if it does span counties.
- System shall have a submit option.
- System shall save contact information updates to the order when the submit option is selected.
- System shall validate required fields are completed when the submit is selected.
- System shall display an error message when required fields are not completed, alerting user to which fields need to be completed.
- System shall give the option to receive a confirmation email.
- System shall take user to the billing information page when the contact information is saved successfully.

# Display-Action-Response models (DARs) describe display and behavior requirements



## UI Element: <element name>

### UI Element Description

<b>ID</b>	<Unique ID for the element on the wireframe>
<b>Description</b>	<Description of the element; may include a screen capture of the element>

### UI Element Displays

Precondition	Display
<Precondition 1>	<Display of the element under precondition 1>
<Precondition 2>	<Display of the element under precondition 2>

### UI Element Behaviors

Precondition	Action	Response
<Precondition 1>	<User action 1>	<System response under precondition 1>
<Precondition 2>	<User action 1>	<System response under precondition 2>
<Precondition 1>	<User action 2>	<System response under precondition 1>
<Precondition 2>	<User action 2>	<System response under precondition 2>

# Example: Add to Cart DAR

Logo

Filter 1

Filter 2

Filter 3

Category #1

Category #2

Category #3

Category #4

Category #5

Product Title

Product Image

Product

UI Element: Filters		
UI Element Description		
ID	ELEM_002	
Description	Filters allow user to further reduce the products they see while browsing.	
UI Element Displays		
Precondition	Display	
At home page	No filters display	
Browsed into a catalog category	Applicable filters display for the selected category (e.g. If browsed to jackets, filters include size, color, and fabric) <div><div>Specific Size</div><div>Show All</div><div>Color</div><div>Show All</div><div>Fabric</div><div>Show All</div></div>	
UI Element Behaviors		
Precondition	Action	Response
No filters selected	First filter selected	Only show available product results that have the value of the filter criteria selected
One or more filters selected	Another filter selected	Only show available product results that meet all filter criteria selected
One or more filters selected	"Show All" selected for a filter	Product results are updated to remove that filter criteria

# Add the DAR models to the RMM to ensure that processes can be completed within the screens

UI Element: Filters		
UI Element Description		
ID	ELEM_002	
Description	Filters allow user to further reduce the products they see while browsing.	
UI Element Displays		
Precondition	Display	
At home page	No filters display	
Browsed into a catalog category	Applicable filters display for the selected category (e.g. If browsed to jackets, filters include size, color, and fabric) <div>Specific Size <div>Show All</div><div></div></div> <div>Color <div>Show All</div><div></div></div> <div>Fabric <div>Show All</div><div></div></div>	
UI Element Behaviors		
Precondition	Action	Response
No filters selected	First filter selected	Only show available product results that have the value of the filter criteria selected
One or more filters selected	Another filter selected	Only show available product results that meet all filter criteria selected
One or more filters selected	"Show All" selected for a filter	Product results are updated to remove that filter criteria

**You can add additional models to further organize your requirements**

L1 Process Step	L2 Process Step	DAR	REQID	Requirement
1. Add item to cart	1. Select criteria for browsing	ELEM_001	REQ001	User sees all criteria choices for browsing
1. Add item to cart	2. Choose filters to narrow results	ELEM_002	REQ002	System shows filtering options to further narrow choices
1. Add item to cart	2. Choose filters to narrow results	ELEM_002	REQ003	System gives option to save filters for future browsing
1. Add item to cart	2. Choose filters to narrow results	ELEM_002	REQ004	System does not display filters for categories user already selected during browsing
1. Add item to cart	3. Select item	ELEM_003	REQ005	User can only select 1 item at a time
1. Add item to cart	3. Select item	ELEM_004	REQ006	System displays item page
1. Add item to cart	4. Have size?	ELEM_005	REQ007	System shows available sizes for the item
1. Add item to cart	4. Have size?	ELEM_005	REQ008	System shows sizes that are not in inventory but are still available for backorder
1. Add item to cart	5. Add to cart	ELEM_006	REQ009	Item is added to cart for duration of session at minimum
1. Add item to cart	5. Add to cart	ELEM_006	REQ010	Item is stored in cart if user is logged in



Models overview



Model business processes to identify requirements

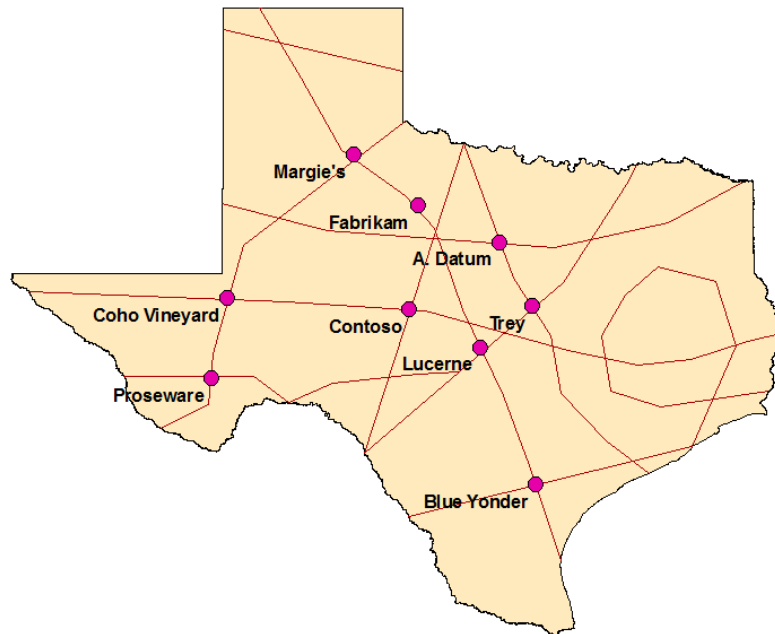
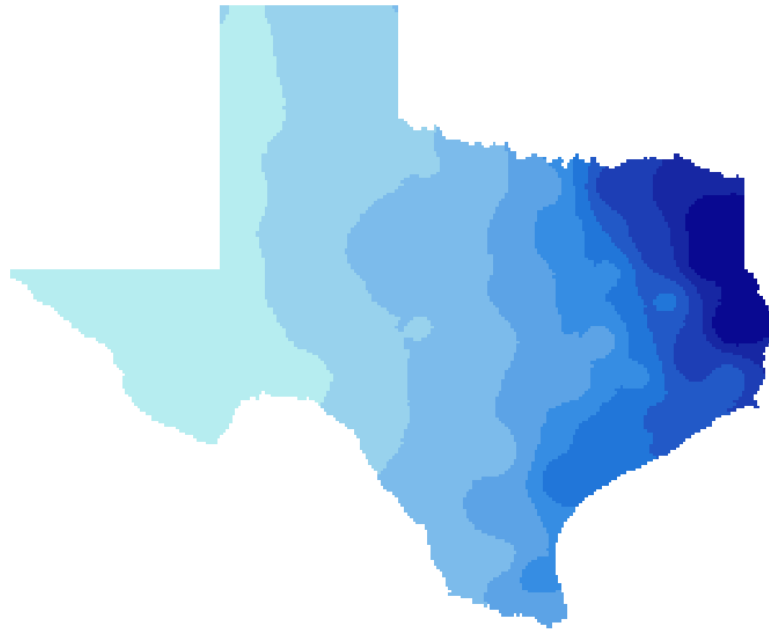


Brainstorm and organize features



Model UI screen display and behavior requirements

Final Point:  
You will need to use many models, no one model shows it all





© Seilevel, Inc. All rights reserved



RML<sup>®</sup> is a language for modeling software requirements to organize and communicate large quantities of information, help identify missing requirements, give context to individual details within the overall collection of requirements, and represent different views of requirements details.

A diagram that identifies the value of a project. Use when new functionality is being added to define and control scope.

[illegible]

```

graph TD
    Start([Start]) --> Decision{Decision}
    Decision -- Yes --> Step1[Step]
    Step1 --> Step2[Step]
    Step2 --> End([End])
    Decision -- No --> Step3[Step]
    Step3 --> Step4[Step]
    Step4 --> Loop[Loop]
    Loop --> Decision
  
```

[illegible]

UC #	User Case Name	PR #	Functional Requirement
UC-01	Process New Order	PR01-01	The system shall attempt to use order information against supplier location.
UC-01	Process New Order	PR01-02	The user shall be able to create new order related data (process business rules).
UC-02	Ship Order	PR02-01	The user shall be able to ship an order.
UC-02	Update Existing Order	PR02-02	The user shall be able to update an existing order's information.
UC-02	Update Existing Order	PR02-03	The system shall attempt to generate information against all specified business rules.
UC-03	Process Refund Order	PR03-01	The user shall be able to process an order's information after two hours (initial).

```

graph TD
    President[President] --> Manufacturing[Manufacturing]
    President --> Sales[Sales]
    President --> R[R]
    Manufacturing --> PlanningManager[Planning Manager]
    Manufacturing --> QualityManager[Quality Manager]
    Sales --> SalesManager[Sales Manager]
    Sales --> FinancialManager[Financial Manager]
    R --> TaxManager[Tax Manager]
    R --> ITManager[IT Manager]
  
```

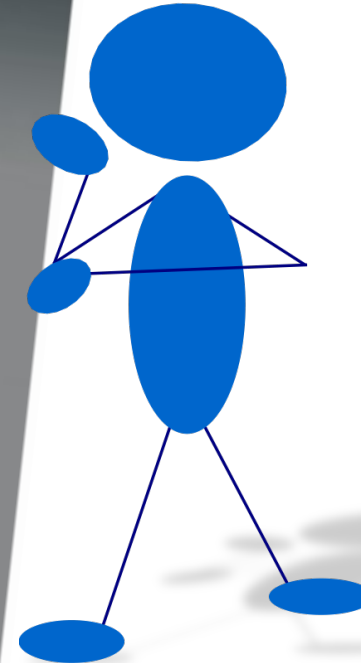
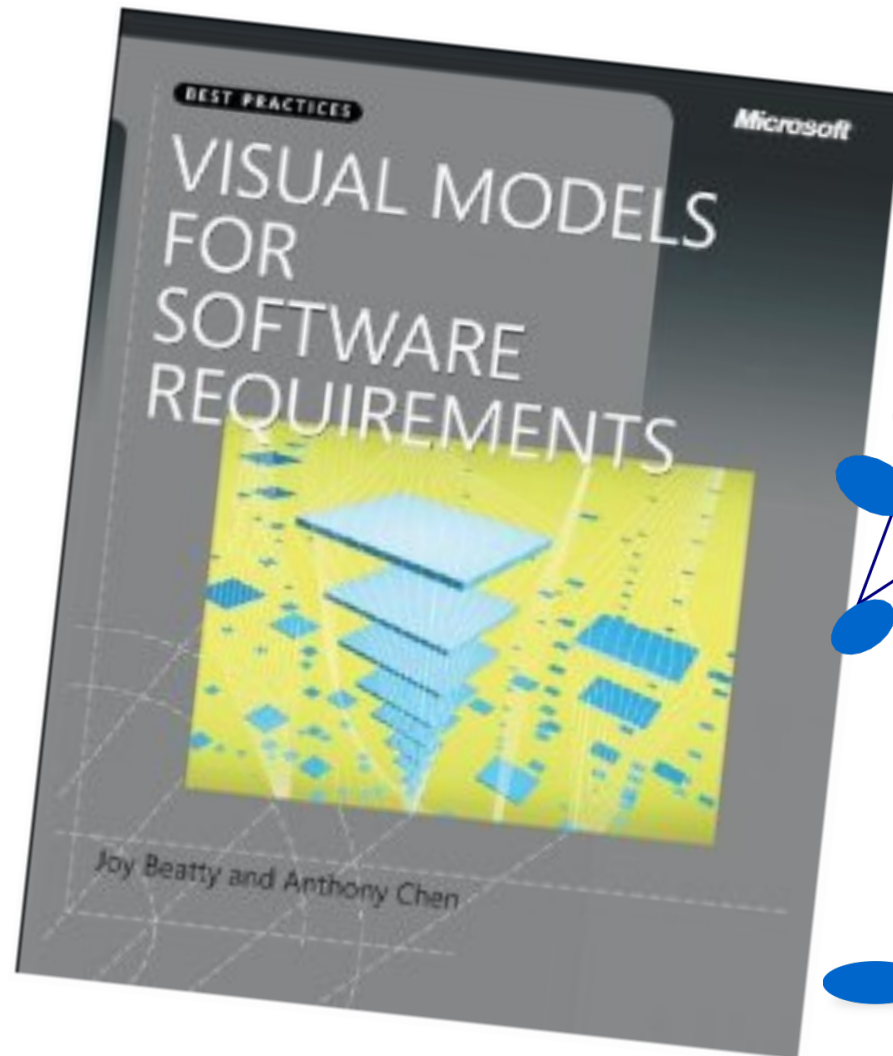
```

graph TD
    n((n)) --> for_i[for i = 1 to n]
    for_i --> do_j[do j = 1 to n]
    do_j --> if_ij{if i < j}
    if_ij -- True --> assign_ij[a[i, j] = a[j, i]]
    if_ij -- False --> assign_ij0[a[i, j] = 0]
    assign_ij --> sum_block[sum = sum + a[i, j]]
    assign_ij0 --> sum_block
    do_j --> sum_block
    sum_block --> next_i[next i]
    next_i --> for_i
    for_i --> output_sum((sum))
  
```

Order Step	System	Normal Scenario
1		1. Sales Rep selects type of quote
2	2	2. System displays third quote based on selected type
3		3. Sales Rep completes quote information, includes needed items and quantities
4	4	4. System suggests sales discount based on selected items
5		5. Sales Rep accepts suggested sales discount or alternative discount (%)
6		6. Sales Rep sends quote to dealer
7	7	7. System confirms quote sent successfully and displays confirmation message

[illegible]

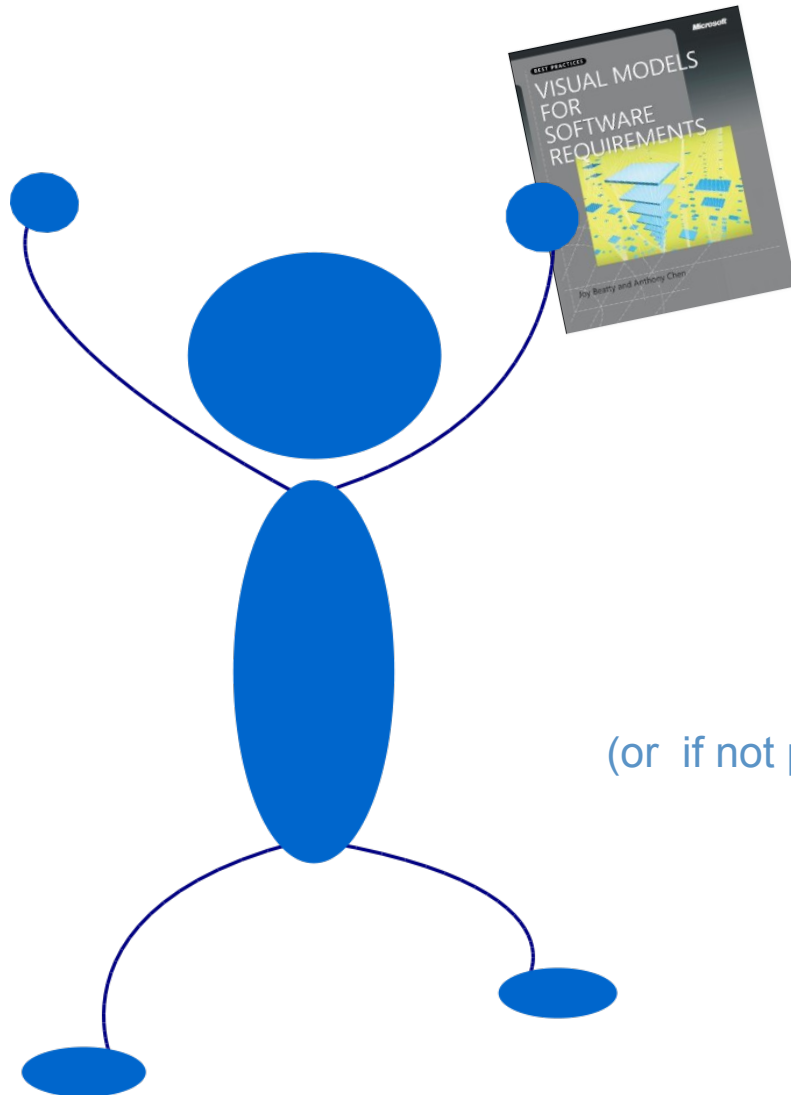
# Suggested Reading



Link to book: <http://amzn.to/OxgGsC>

Our Requirements Blog: <http://www.seilevel.com/blog>

# And the winners of a free book are from the sign-in sheet



## #007

(or if not present, to the next lower number)

# Joy Beatty

## Seilevel

joy.beatty@seilevel.com



[www.seilevel.com](http://www.seilevel.com)



search: Joy Beatty, Seilevel

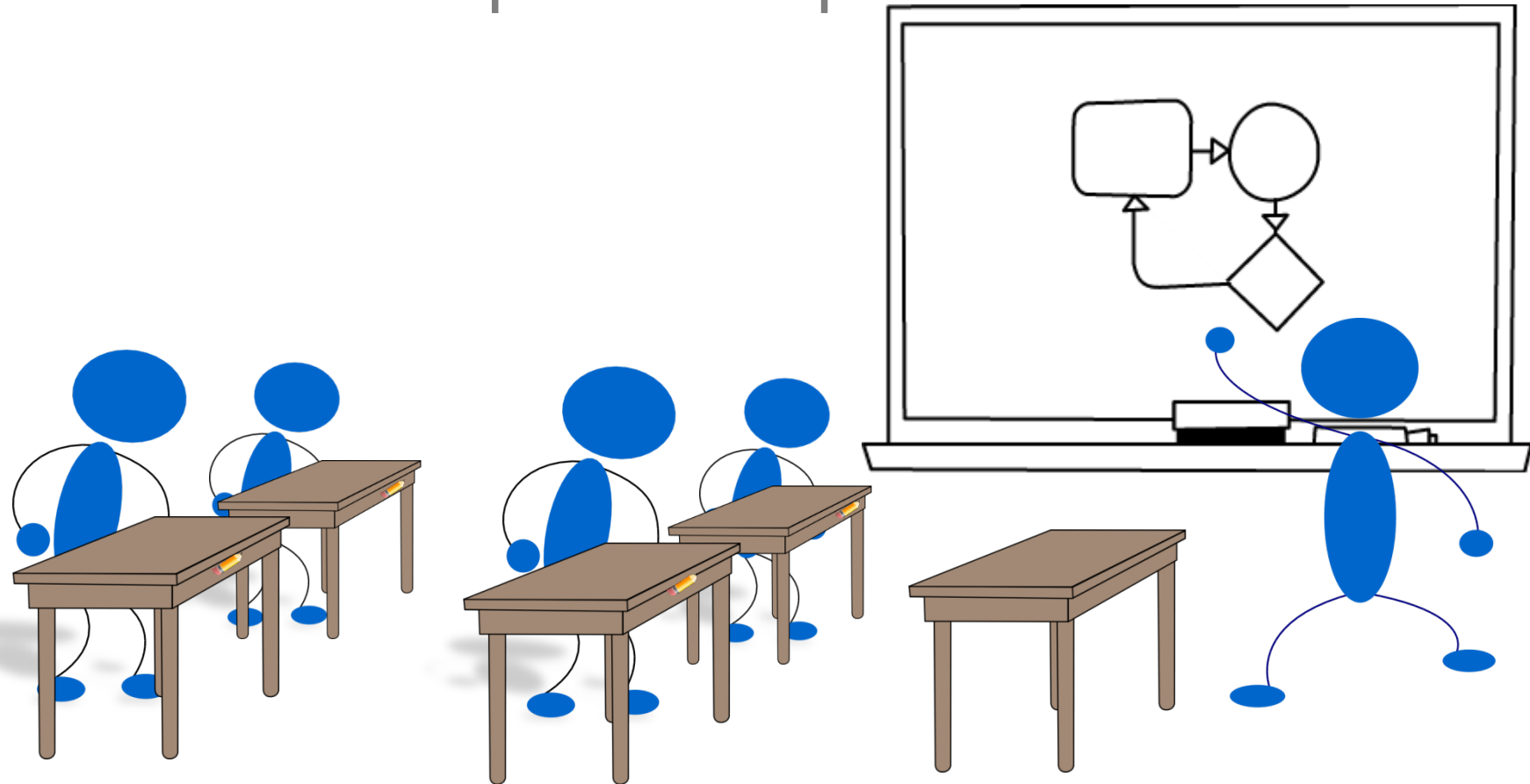


@Seilevel

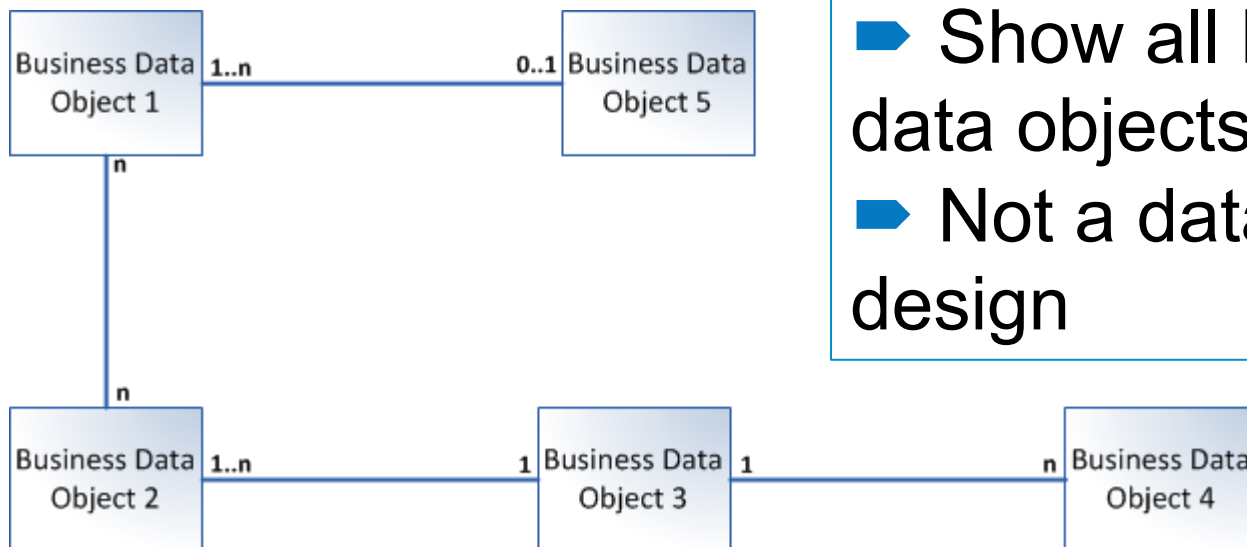


[www.facebook.com/Seilevel](http://www.facebook.com/Seilevel)

# Let's create a Process Flow for an online purchase process

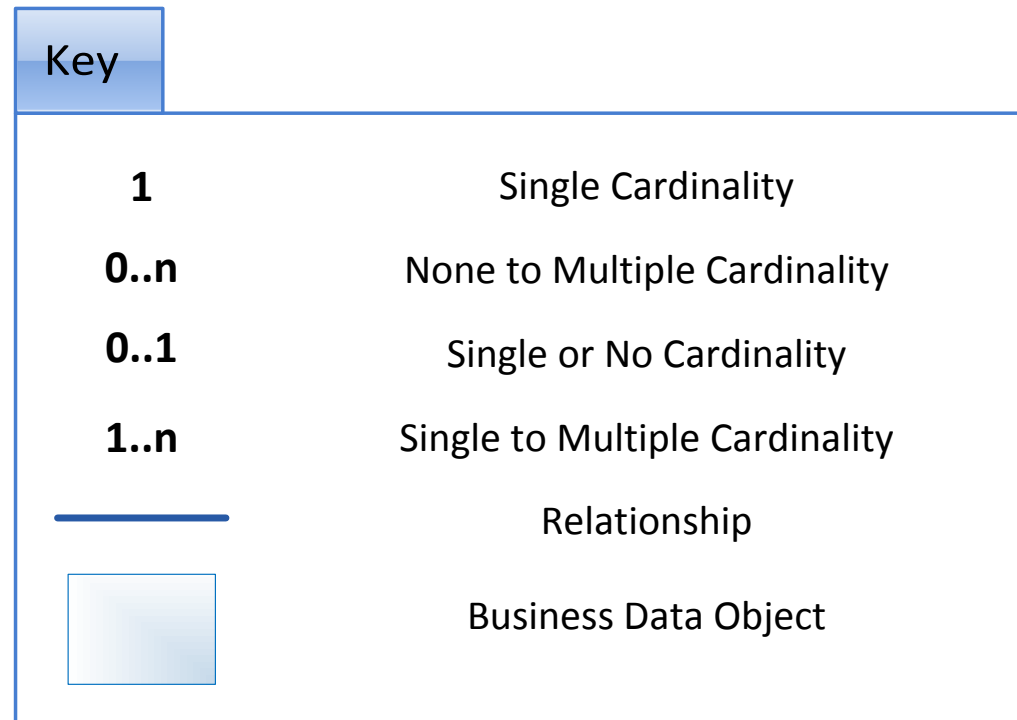


# Business Data Diagram (BDD)

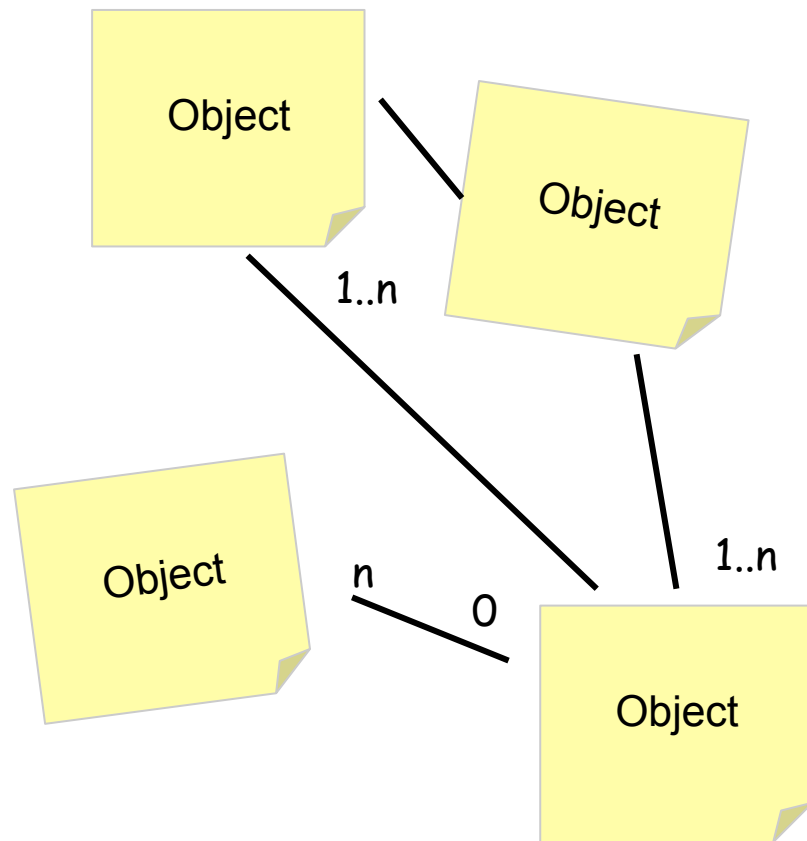


- Show all **business** data objects
- Not a database design

# Business Data Diagram (BDD)



# Create a Business Data Diagram



1. Form teams of 3-5 people
2. Identify the business data objects
3. Create a BDD



# Example BDD

