

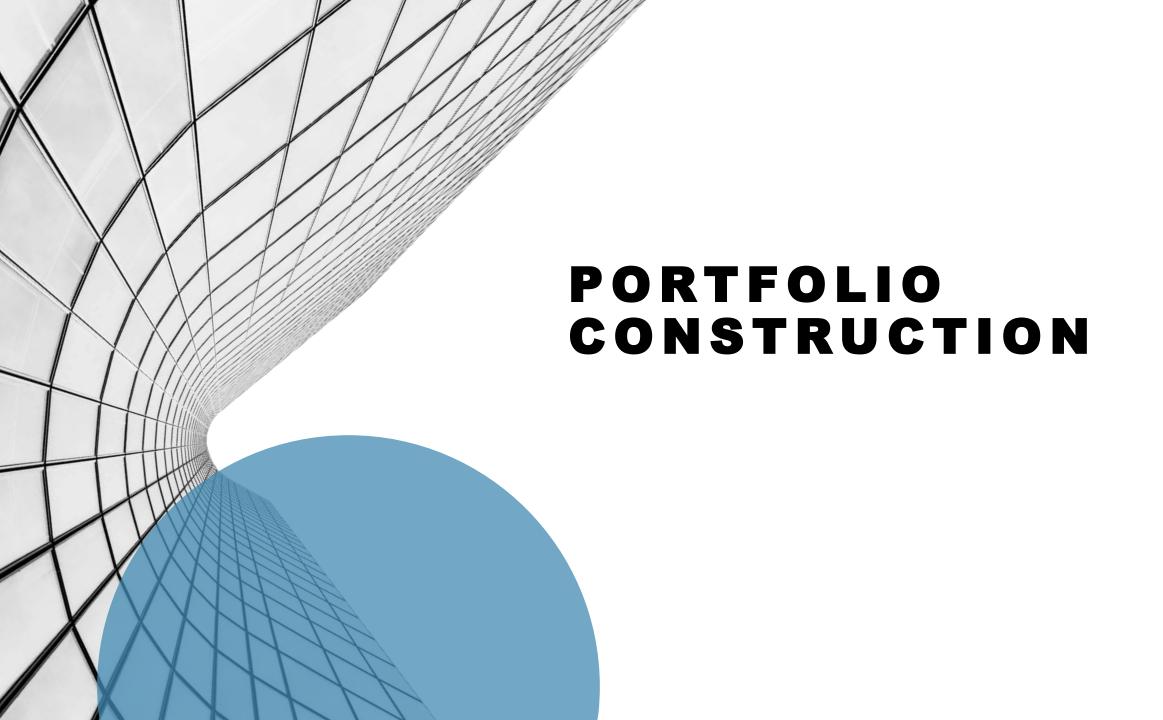
CONTENTS



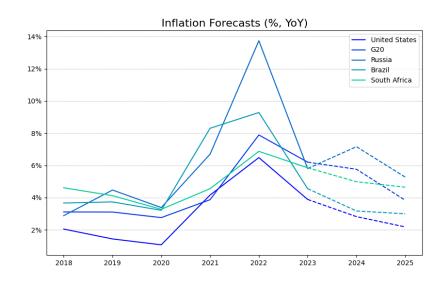
- Global Market Outlook
- Portfolio Distribution

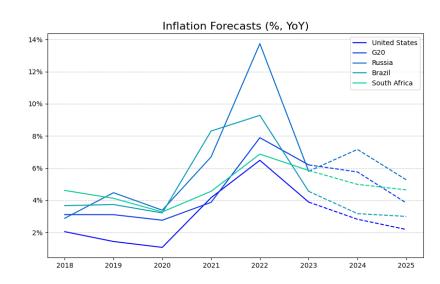
Long Only

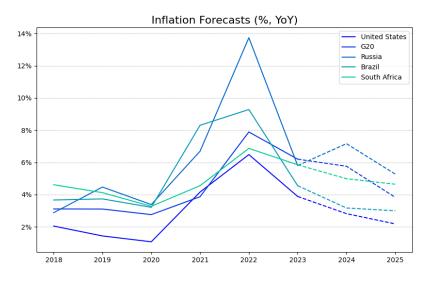
- Interest Rate Risk
- Inflation Risk
- Credit Risk
- Inflation Risk
- Geopolitical Risk

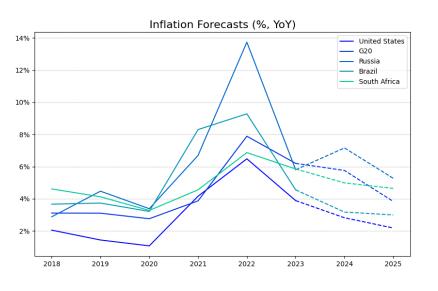


GLOBAL MARKET OUTLOOK









PLAN FOR PRODUCT LAUNCH

PLANNING MARKETING STRATEGY LAUNCH DESIGN Coordinate Deploy Synergize Disseminate Foster scalable estandardized e-business strategic holistically metrics applications superior networks with commerce methodologies compelling e-business needs



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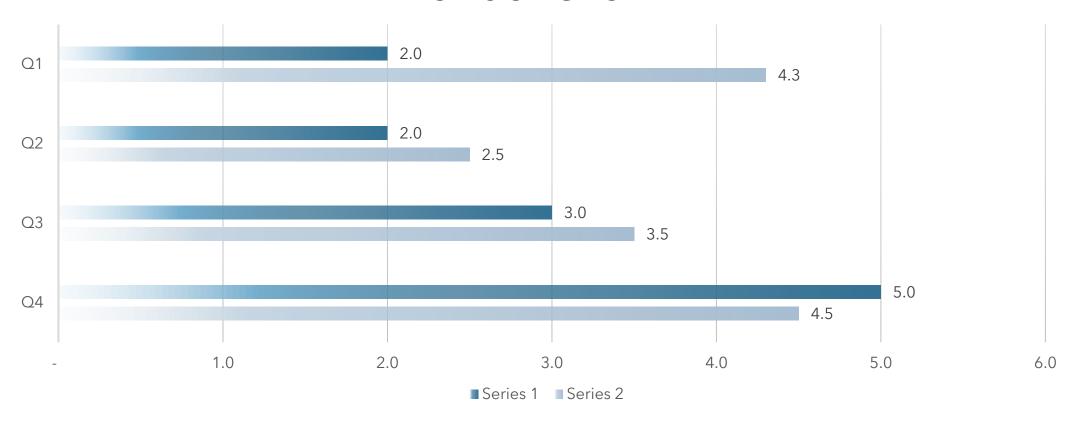


INTEREST RATE RISK

- duration, convexity, etc.

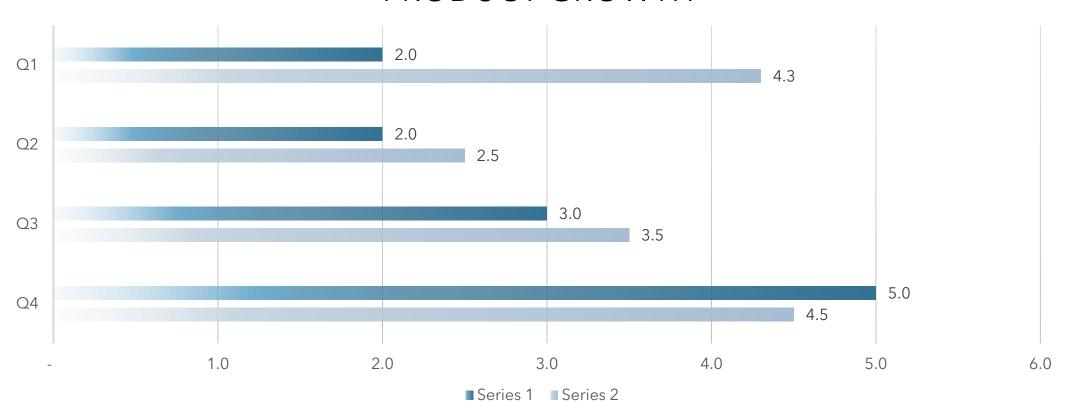
LIQUIDITY RISK

PRODUCT GROWTH



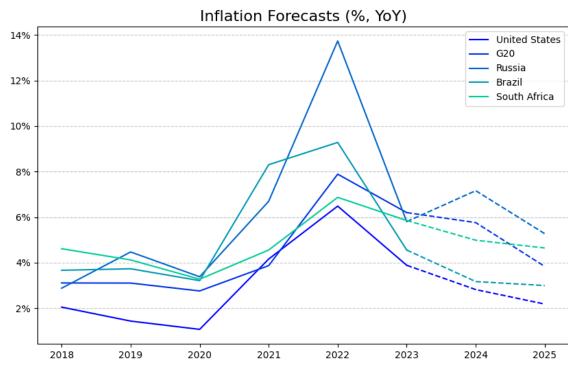
CREDIT RISK

PRODUCT GROWTH

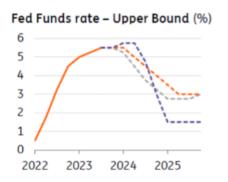


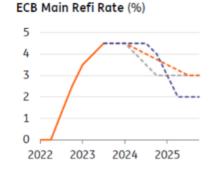
INFLATION RISK

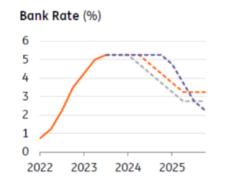
- Even though risks persist, inflation started to cool down
- Starting from 2nd half of 2024, interest rate cuts may start

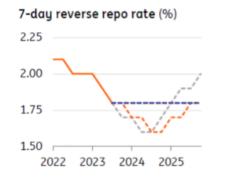


Source: OECD Economic Outlook, November 2023





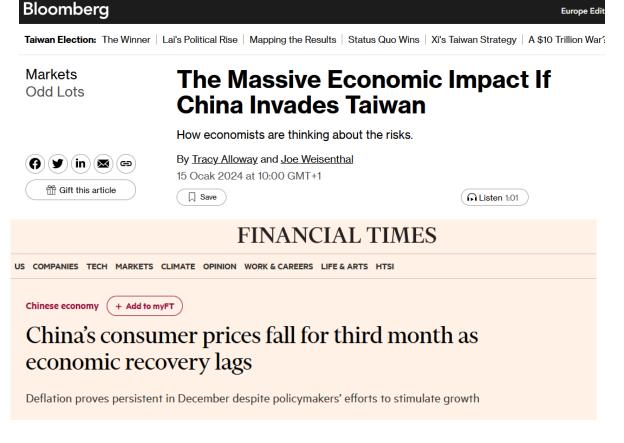


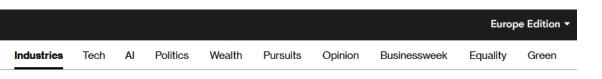


Source: ING Global Outlook 2024, November 2023

GEOPOLITICAL RISK

- Avoid Chinese and Middle East Region bonds
- Rising political and military tensions may eventually lead economic downturn and declining markets





Volvo Car Joins Plant Halts on Red Sea Crisis





AGENDA

INTRODUCTION

PRIMARY GOALS

AREAS OF GROWTH

TIMELINE

SUMMARY



RISK CONSIDERATIONS

INTEREST RATE RISK

INFLATION RISK

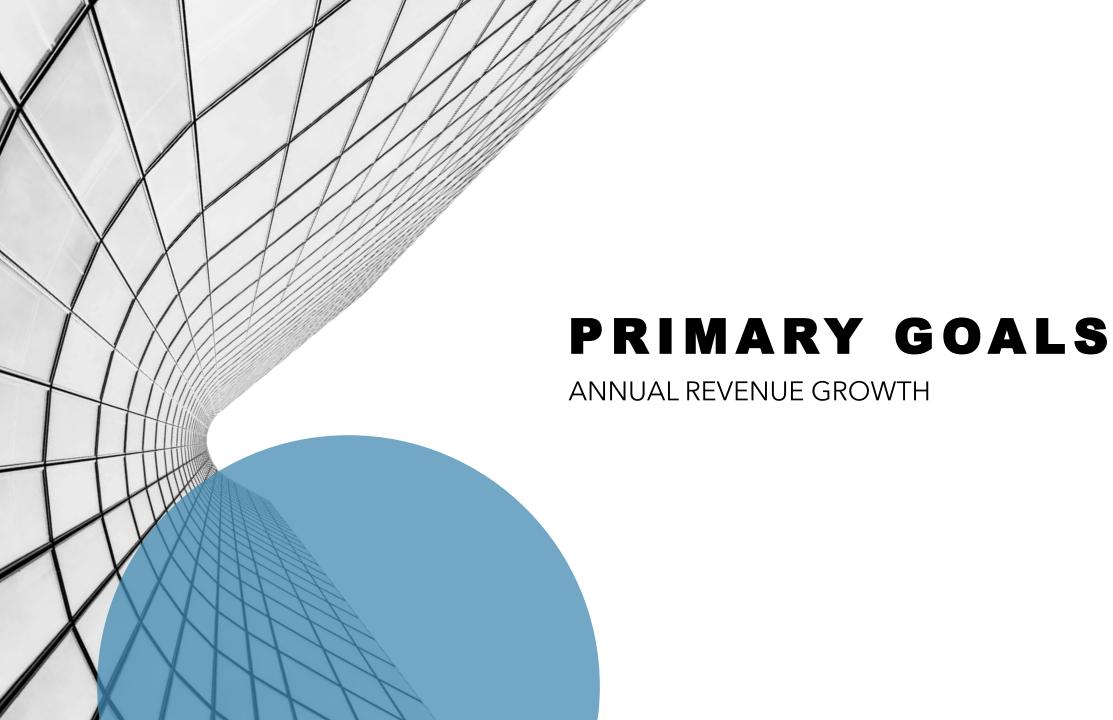
CREDIT RISK

LIQUIDITY RISK

INTRO

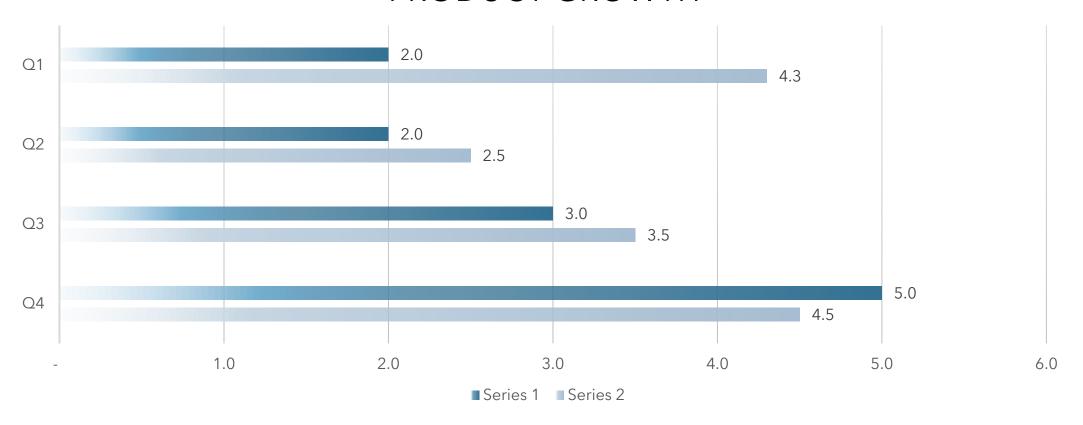


At Contoso, we empower organizations to foster collaborative thinking to further drive workplace innovation. By closing the loop and leveraging agile frameworks, we help business grow organically and foster a consumer-first mindset.



QUARTERLY PERFORMANCE

PRODUCT GROWTH

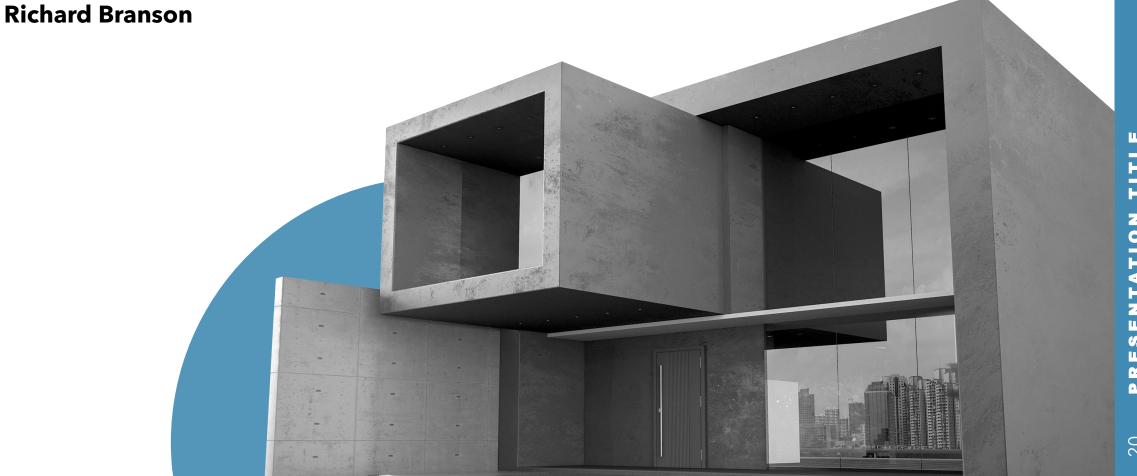


AREAS OF GROWTH

	B2B	Supply chain	ROI	E-commerce
Q1	4.5	2.3	1.7	5.0
Q2	3.2	5.1	4.4	3.0
Q3	2.1	1.7	2.5	2.8
Q4	4.5	2.2	1.7	70



BUSINESS OPPORTUNITIES ARE LIKE BUSES. THERE'S ALWAYS ANOTHER ONE COMING.



MEET OUR EXTENDED TEAM



Takuma HayashiPresident



Mirjam Nilsson
Chief Executive Officer



Flora Berggren
Chief Operations Officer



Rajesh Santoshi
VP Marketing









PLAN FOR PRODUCT LAUNCH

PLANNING MARKETING STRATEGY DESIGN LAUNCH Coordinate Deploy Synergize Disseminate Foster scalable estandardized e-business strategic holistically metrics applications superior networks with commerce methodologies compelling e-business needs

TIMELINE



SEP 20XX

Synergize scalable e-commerce

NOV 20XX

Disseminate standardized metrics

JAN 20XX Coordinate e-business applications

MAR 20XX

Foster holistically **superior methodologies**

MAY 20XX

Deploy strategic networks with compelling e-business needs

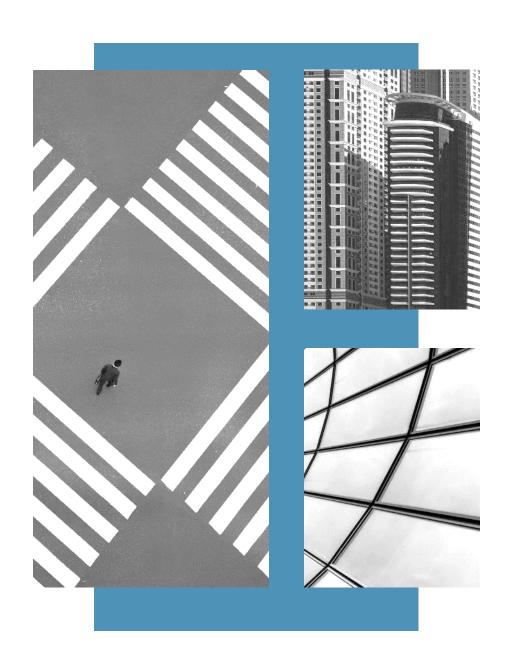
AREAS OF FOCUS

B2B MARKET SCENARIOS

- Develop winning strategies to keep ahead of the competition
- Capitalize on low-hanging fruit to identify a ballpark value
- Visualize customer directed convergence

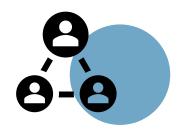
CLOUD-BASED OPPORTUNITIES

- Iterative approaches to corporate strategy
- Establish a management framework from the inside



HOW WE GET THERE







ROI

- Envision multimedia-based expertise and cross-media growth strategies
- Visualize quality intellectual capital
- Engage worldwide methodologies with webenabled technologies

NICHE MARKETS

- Pursue scalable customer service through sustainable strategies
- Engage top-line web services with cutting-edge deliverables

SUPPLY CHAINS

- Cultivate one-to-one customer service with robust ideas
- Maximize timely deliverables for real-time schemas

SUMMARY

At Contoso, we believe in giving 110%. By using our next-generation data architecture, we help organizations virtually manage agile workflows. We thrive because of our market knowledge and great team behind our product. As our CEO says, "Efficiencies will come from proactively transforming how we do business."

