

EXPERIENCE

Google

TECHNOLOGY

REAL ESTATE

FINANCE

DESIGN

Corporate Real Estate | Strategy, Programs and Analytics lead, Americas region

Advised Global / Americas directors to develop Americas Real Estate strategy (34M sf / 110K Googlers) for expansion and portfolio optimization. Led the acquisition of Google's Chicago HQ (Thompson Center, a 1.2M sf / \$1.1B transportation center) from deal sourcing, to private-public partnership forming and negotiation, to approval by CEO / Audit Committee. Managed complex urban-scale expansion & monetization projects, led internal partnership with design / construction / finance / product areas and external business development with investors and partners. Headed the analytics team and established deal evaluation guidelines and storytelling framework, with a focus on incentive alignment and creative narratives. Grew the team by 3X with the Americas director within 12 months.

2021 - Present

New York City

Google

Strategic Portfolio Planning | Senior Portfolio Planner, Northeast region

Led Google's NYC, Boston and Canada's 10 yr Portfolio Planning (40K sf / 20K Googlers), managed portfolio strategy pivot during early COVID in partnership with design, development and finance, spearheaded \$2.7B / 1.8M SF of deal approval across 5 markets over 18 months.

2020 - 2021

New York City

Brookfield Asset Management

REAL ESTATE

FINANCE

Investment

Sourced, structured and underwrote office, residential and retail assets for Brookfield's core plus + opportunistic fund (deal size \$50M - \$1B); led hold-sell analysis and strategic advisory for 3M+ sf of institutional assets; disposed 800K sf Boston office with 3x return. Asset Management + Development: Supported EVP to manage 20M+ sf North-east Office / Retail Portfolio to create business plans. Launched and analyzed a \$100M+ repositioning projects. Business Development + Partnership Management: Oversaw quarterly report to New York State Teachers' Retirement System on a \$2.8B fund (8M+ sf across 5 markets) and other institutional partners including Chinese Sovereign Fund.

2017 - 2020

New York City

Territoria

Strategy and Development

Advised the programming for Apoquindo, a 1.4M sf of transit oriented mixed-use development in Santiago (completed in 2021) Curated F+B concepts / amenity package.

2015 - 2016

Santiago, Chile

Bjarke Ingels Group

Architectural Design

Facade and Unit design for 709-unit "VIA 57" in Manhattan (completed in 2016), Conceptual Design and Visual narratives for Mercedes Benz Car Museum Competition in Beijing Business Development: drafted RFP for public and private clients; managed project storytelling and led indesign framework, developed pipeline client relationships

2012 - 2013

New York City

Art Assets

Placemaking Strategy

Led research on how Art activates space and enhances real estate value through interviewing executives at Two Trees, RXR, Brookfield on their Art investment strategy

2012 - 2012

New York City

EDUCATION

Thesis Research Grand Award: first RE & Design thesis focused on mixed-use development Master in Real Estate + Master in Architecture (Advanced Placemaking) (Harvard University, Graduate School of Design)

2017 - Present

Cambridge, MA

Cum Laude, Graduation Award, Dean's List Bachelor of Science in Architecture
(University of Virginia, School of Architecture)
Charlottesville, VA

2012 - 2017

Department of Hebrew and Linguistics (Peking University)
Beijing

2008 - 2012

RESEARCH AND TEACHING

Visiting studio instructor for Graduate Thesis studio: LaSalle Street and the Google Effect
IIT, School of Architecture and Urban Planning

2022 - 2023
Chicago, IL

Midterm and Final Critic for the course "Algorithms and Urbanism"
Columbia University, Graduate School of Architecture, Planning and Preservation

2019
New York City

Research Assistant on Innovation in Cities, Places and People
MIT, Real Estate Innovation Lab

2017
Cambridge, MA

Harvard University, Mexican Cities Initiative Research Fellowship
Harvard University

2015
Mexico City

Dean's Challenge final Awardee to design a last-mile food distribution system "Icebox"
Harvard University, Innovation Lab (Harvard Business School)

2015
Cambridge, MA

SKILLS

GIT

C++

PYTHON

JAVASCRIPT

VUE.JS

DOCKER

KUBERNETES