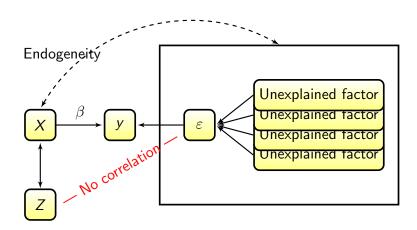


"Solving endogeneity": Graphical representation



What have we so far?

- Endogeneity is a common problem
- Endogeneity causes OLS to be inconsistent
- Estimation requires another estimation technique

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### Instrumental variable estimation

- Z variables are instruments if
  - Z and X are correlated
  - ightharpoonup Z does not correlate with arepsilon
- ullet Correlation between instruments and y is only due to X

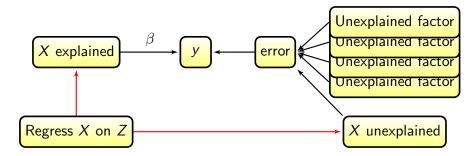
$$Cov(Z, y) = Cov(Z, X\beta + \varepsilon) = Cov(Z, X\beta) + \underbrace{Cov(Z, \varepsilon)}_{=0}$$
  
=  $Cov(Z, X)\beta$ 

• Use instruments to estimate  $\beta$ 

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## "Solving endogeneity": Graphical representation

- lacktriangle Use Z to decompose X in explained and unexplained part
- 2 Effect size of explained part on y equals  $\beta$
- Unexplained part is added to error term



Endogeneity is solved as

- X unexplained not correlated with X explained
- X unexplained is exogenous



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## **Properties 2SLS**

- Variance of  $b_{2SLS}$ : Var $[b_{2SLS}] = \sigma^2(X'H_ZX)^{-1}$
- Estimating  $\sigma^2$ :
  - $\hat{\sigma}^2 = \frac{1}{n-k} (y Xb_{2SLS})'(y Xb_{2SLS})$
  - ► Do **not** use residuals (or reported standard errors) of second stage regression!

Derivation of variance (use  $Var[\varepsilon] = \sigma^2 I$ ):

$$b_{2SLS} = (X'H_{Z}X)^{-1}X'H_{Z}y = (X'H_{Z}X)^{-1}X'H_{Z}(X\beta + \varepsilon)$$

$$= \beta + (X'H_{Z}X)^{-1}X'H_{Z}\varepsilon$$

$$Var[b_{2SLS}] = Var[(X'H_{Z}X)^{-1}X'H_{Z}\varepsilon]$$

$$= (X'H_{Z}X)^{-1}X'H_{Z}Var[\varepsilon] ((X'H_{Z}X)^{-1}X'H_{Z})'$$

$$= (X'H_{Z}X)^{-1}X'H_{Z}(\sigma^{2}I)H'_{Z}X(X'H_{Z}X)^{-1}$$

$$= \sigma^{2}(X'H_{Z}X)^{-1}X'H_{Z}H'_{Z}X(X'H_{Z}X)^{-1} = \sigma^{2}(X'H_{Z}X)^{-1}$$

$$= \sigma^{2}(X'H_{Z}X)^{-1}X'H_{Z}H'_{Z}X(X'H_{Z}X)^{-1} = \sigma^{2}(X'H_{Z}X)^{-1}$$

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#### 2SLS in matrix notation

Given model

$$y = X\beta + \varepsilon$$
,  $Var[\varepsilon] = \sigma^2 I$ 

and instruments Z

**1** Regress X on Z to get explained part:

▶ Model:  $X = Z\gamma + \eta$ 

▶ OLS estimate:  $(Z'Z)^{-1}Z'X$ 

Fitted value:  $\hat{X} = \underbrace{Z(Z'Z)^{-1}Z'}_{H_Z}X = H_ZX$ 

② Regress y on  $\hat{X}$ :

$$b_{2SLS} = (\hat{X}'\hat{X})^{-1}\hat{X}'y$$
  
=  $(X'H'_ZH_ZX)^{-1}X'H'_Zy$   
=  $(X'H_ZX)^{-1}X'H_Zy$ 

Use:  $H_Z = H'_Z = H'_Z H_Z$ 

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# Properties of 2SLS

• 2SLS is consistent if (when  $n \to \infty$ )

▶ Z and  $\varepsilon$  not correlated:  $\frac{1}{n}Z'\varepsilon \to 0$ 

▶ Z not multicollinear:  $\frac{1}{n}Z'Z \rightarrow Q_{ZZ}$ , and  $Q_{ZZ}$  invertible

▶ X and Z sufficiently correlated:  $\frac{1}{n}X'Z \rightarrow Q_{XZ}$ , and  $Q_{XZ}$  rank k

Sketch of proof:

$$b_{2SLS} = \beta + (X'H_{Z}X)^{-1}X'H_{Z}\varepsilon = \beta + (X'Z(Z'Z)^{-1}Z'X)^{-1}X'Z(Z'Z)^{-1}Z'\varepsilon$$

$$= \beta + \underbrace{(\frac{1}{n}X'Z(\frac{1}{n}Z'Z)^{-1}\frac{1}{n}Z'X)^{-1}}_{(Q_{XZ}Q_{ZZ}^{-1}Q'_{XZ})^{-1}}\underbrace{\frac{1}{n}X'Z(\frac{1}{n}Z'Z)^{-1}}_{Q_{XZ}Q_{ZZ}^{-1}}\underbrace{\frac{1}{n}Z'\varepsilon}_{0}$$

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# Finding instruments

What are good instruments?

- All exogenous variables in X (incl. constant)
- Other instruments are always needed:
  - ► At least one for every endogenous variable
  - ▶ Want: strong correlation between Z and X
  - ▶ Need: no correlation between Z and  $\varepsilon$

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## **Summary**

If X is in fact exogenous

- OLS and 2SLS both consistent
- Variance OLS smaller than variance 2SLS!
- $\to \mathsf{Use}\;\mathsf{OLS}$

If X is endogenous

- 2SLS is consistent
- OLS inconsistent
- $\rightarrow$  Use 2SLS

# Examples of instruments

Explain obtained grade using attendance:

Potential instruments:

- Travel time home to university
- Policy change to obligatory attendance

#### Test

What variable would be an instrument for price when modeling consumer sales of ice cream using sales =  $\alpha + \beta$ price +  $\varepsilon$ ?

Potential instruments?

- Prices of raw materials (valid)
- **2** Competitor prices (direct influence on sales, so part of  $\varepsilon$ )
- **3** Outside temperature (direct influence on sales, so part of  $\varepsilon$ )

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#### **TRAINING EXERCISE 4.3**

- Train yourself by making the training exercise (see the website).
- After making this exercise, check your answers by studying the webcast solution (also available on the website).

- Erafus

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