

Tutorial 3 General Instructions in the Lab*

1. Opening

Welcome to CeDEx experiment lab! Today we are going to do an experiment here. We will go through all procedures of a complete session. However, here are two issues I would like to point out before we start:

First, you will not be incentivized. As you know, in a real economic experiment, participants behaviour normally will be incentivized by real money, or cash, according to their choices and a bit of chances during the experiment. In today's experiment instruction, you will see payment information as well, however, I will not pay you but I will show you how you would be paid if this was for real. Therefore, when you are doing this experiment, just imagine you are going to be paid . . .

Second, you are asked to submit your responses via the Microsoft Form in the end of the experiment. This is a pen and paper experiment, in which the general step is to write down your responses on the experimental sheet and then return it back to the experimenter. The aim of collecting data via computer is to generate an experimental report of our performance and publish on Moodle page. This Microsoft Form is anonymous. Your cooperation will help the data collection process to be smooth and contribute to the success of this session.

Any questions?

If not, now I am going to distribute the experimental instructions.

2. During the experiment

Each of you have already received an instruction booklet and an answer sheet.

Now I am going to read the instructions. Please write down your responses on the answer sheet, rather than on the instruction booklet – since the instruction booklet will be reused again. Many thanks for your cooperation.

(The experimenter read the experimental instructions and participants complete the tasks.)

3. Questionnaire

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This is the end of all tasks. Now please submit your responses via the Microsoft Form and then finish the questionnaire of today's session followed by.

Please click the shortcut on the desk to enter the form. In Question 1, your session is Session _____. In Question 2, your seat number is on the seat card I gave to you before you entering the lab.

4. Payment procedure

Let's decide together which decision should have been "paid" let's go over the payment procedures together, although no cash payment today.

Now I am going to draw a seat in this lab, helping me to decide experimental payment. (A)

Seat A, could you please come to the center of the lab?

Could you please draw a situation?

Could you please tell us loudly which situation do you draw? (X)

Therefore, Situation X, will be paid.

Seat A, could you please draw another seat?

Could you please tell us loudly which seat do you draw? (B)

Thank you so much, Seat A. Please go back to your seat.

Seat B, could you please come to the center of the lab?

Could you please draw a choice in Situation X?

Could you please tell us loudly which choice do you draw? (Y)

Thank you so much, Seat B. Please go back to your seat.

Therefore, Choice Y of Situation X will be paid.

Now I will go to your seat to collect your responses toward Choice Y of Situation X.

	Seat A	Selected Situation	Seat B	Selected Choice	VSA	SSA	SSIa	VSIa
Session 1								
Session 2								
Session 3								
Session 4								
Session 5								
Session 6								
Session 7								
Session 8								
Session 9								
Session 10								
Session 11								
Session 12								

Now let me announce the payment result.

In Choice Y of Situation X, the number of today's participants who choose "very socially appropriate", "somewhat socially appropriate", "somewhat socially inappropriate" and "very socially appropriate" are __, __, __ and __, respectively.

Therefore, participants who choose "very socially appropriate"/ "somewhat socially appropriate"/ "somewhat socially inappropriate"/ "very socially appropriate" will be paid if this session is for real.

5. Conclusion

This is the end of the session. Thank you so much for your participation and cooperation. The experiment we have done today is a genuine economic experiment conducted by some researchers. The paper that reports the result of this experiment has been uploaded on Moodle. Next week we are going to have Tutorial 4 (note, not the week after next week), we are going to discuss this paper, as well as your feelings about being a participant of this experiment. The tutorial information sheet has been uploaded on Moodle as well.

Thank you so much for coming again. Before your go, please leave the instruction booklet, the answer sheet, the seat card, and the pen on your table, and do not forget your personal belongings.