## Identification of Unobservables in Observations

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## Latent variables in microeconomic models

empirical models	unobservables	observables	
measurement error	true earnings	self-reported earnings	
consumption function	permanent income	observed income	
production function	productivity	output, input	
wage function	ability	test scores	
learning model	belief	choices, proxy	
auction model	unobserved heterogeneity	bids	
contract model	effort, type	outcome, state var.	

#### Identification in observation

- Most identification results focus on parameters in a model, which includes latent variables  $X^*$
- Can we pin down values of X\* in each observation?
- Why this is interesting?
  - imputation
  - consumer unobserved heterogeneity: Marketing
  - measurement error correction: true GDP
- New techniques make it possible: Deep neural networks
- Identification at the population level. (not at the sample level)

# Continuity

- For a variable with a distinct value in each observation in a sample, researchers usually consider it as a continuous variable in the population
- Such continuity only exists in assumptions given the discrete nature of a sample.
- It is observationally equivalent to assume that the population is a collection of a large but finite number of elements.

#### "No two leaves are alike."

• Each leaf i has observed traits  $x_i$  and unobserved heterogeneity  $x_i^*$ .

$$(x_i, x_i^*)$$

• only  $x_i$  is observed, we want to pin down  $x_i^*$ 

#### Definition

A population  $\mathcal{P}_{X,X^*}$  satisfies **the property of leaves** if it is a collection of ordered pairs  $(x_i, x_i^*)$  for i = 1, 2, ..., N;  $N < \infty$  such that  $x_i \neq x_j$  for any  $i \neq j$ . That is

$$\mathcal{P}_{X,X^*} = \{ (x_i, x_i^*) : x_i \neq x_j \text{ for } i \neq j \text{ and } i, j = 1, 2, ..., N. \}$$
 (1)

# Population and distribution

•  $F_{X,X^*}$  denote the cumulative distribution function of random variables  $(X,X^*)$  randomly drawn from population  $\mathcal{P}_{X,X^*}$  with probability

$$Pr(\{(X, X^*) = (x_i, x_i^*)\}) = p_i > 0$$
 (2)

with  $\sum_{i=1}^{N} p_i = 1$ .

• The population of observed traits x is

$$\mathcal{P}_{X} = \{x_i : (x_i, x_i^*) \in \mathcal{P}_{X,X^*} \text{ for some } x_i^*\}$$
(3)

with a distribution function  $F_X$ . In fact, its probability function is

$$Pr(\{X=x_i\})=p_i \tag{4}$$

because  $x_i$  is distinct for all i = 1, 2, ..., N, i.e., in the whole population.

$$Pr({X^* = x_i^*}|{X = x_i}) = 1.$$
 (5)

#### Identification in observation

#### Theorem

Suppose that Conditions 1 and 2 hold as follows:

- Population  $\mathcal{P}_{X,X^*}$ , with distribution function  $F_{X,X^*}$ , satisfies the property of leaves in Equations (1)
- $F_X$  uniquely determines  $F_{X,X^*}$ , where distribution function  $F_X$  corresponds to population  $\mathcal{P}_X$  in Equations (3).
- Then,  $\mathcal{P}_X$  and  $F_X$  uniquely determine  $\mathcal{P}_{X,X^*}$  and  $F_{X,X^*}$ , i.e., each  $x_i$  in  $\mathcal{P}_X$  uniquely determines its corresponding  $x_i^*$  through  $\mathcal{P}_{X,X^*}$ .

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## **Examples**

• linear regression: X = (Y, Z) and  $X^* = e$ 

$$Y = Z\beta + e$$

Solution:

$$e = Y - Z \times E(Z'Z)^{-1}E(Z'Y)$$

 $F_{Y,Z}$  uniquely determines  $F_{Y,Z,e}$ 

• nonseparable model: X = (Y, Z) and  $X^* = U$ 

$$Y = h(Z, U)$$

Solution:

$$U = F_{Y|Z}^{-1}(Y|Z)$$

 $F_{Y,Z}$  uniquely determines  $F_{Y,Z,U}$ 



## From $F_X$ to $F_{X,X^*}$

- A key assumption is that  $F_X$  uniquely determines  $F_{X,X^*}$
- Here are two examples:
  - Kotlarski (1966):  $X = (X_1, X_2)$
  - Hu (2008):  $X = (X_1, X_2, X_3)$

# 2-measurement model: Kotlarski's identity

•  $X = (X_1, X_2)$  satisfies the simplest factor model

$$X_1 = X^* + \eta$$
  
 $X_2 = X^* + \varepsilon$ 

ullet distribution function & characteristic function of  $X^*$   $(i=\sqrt{-1})$ 

$$f_{X^*}(x^*) = rac{1}{2\pi} \int e^{-ix^*t} \Phi_{X^*}(t) dt$$
  $\Phi_{X^*} = E\left[e^{itX^*}\right]$ 

• Kotlarski's identity (1966)

$$\Phi_{X^*}(t) = \exp\left[\int_0^t \frac{iE\left[X_1e^{isX_2}\right]}{Ee^{isX_2}}ds\right]$$

• latent distribution  $f_{X^*}$  is uniquely determined by observed distribution  $f_{X_1,X_2}$  with a closed form. Thus,  $F_X$  uniquely determines  $F_{X_1,X^*}$ 

Table: An illustration of identification in observations

observation	obse	rvables	uno	bserv	ables		probab
i	$X_1 = X^* + \epsilon_1$	$X_2 = X^* + \epsilon_2$	$\epsilon_1$	$X^*$	$\epsilon_2$		$p_i$
1	0	0	-1	1	-1	$f_{X_1,X_2}(0,$	$0) = f_{\epsilon_1}(-$
2	0	1	-1	1	0	$f_{X_1,X_2}(0)$	, $1)=\mathit{f}_{arepsilon_{1}}(-$
3	0	2	-1	1	1		
4	-1	-1	-1	0	-1		
5	-1	0	-1	0	0		
6	-1	1	-1	0	1		
7	3	0	2	1	-1		
8	3	1	2	1	0		
9	3	2	2	1	1		
10	2	-1	2	0	-1		
11	2	0	2	0	0		
12	2	1	2"	· •	- 4 ≧ ≻ 4	≣→ ≣	
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Table: A second example

prob	ables	bserv	uno	vables	observation	
	$\epsilon_2$	$X^*$	$\epsilon_1$	$X_2 = X^* + \epsilon_2$	$X_1 = X^* + \epsilon_1$	i
$f_{X_1,X_2}(0,-0.5) = f_{\epsilon}$	-1.5	1	-1	-0.5	0	1
$f_{X_1,X_2}(0,1.5) = f_{\epsilon}$	0.5	1	-1	1.5	0	2
$f_{X_1,X_2}(0,2)=f_{\epsilon}$	1	1	-1	2	0	3
	-1.5	0	-1	-1.5	-1	4
	0.5	0	-1	0.5	-1	5
	1	0	-1	1	-1	6
	-1.5	1	0	-0.5	1	7
	0.5	1	0	1.5	1	8
	1	1	0	2	1	9
$f_{X_1,X_2}(0,-1,5) =$	-1.5	0	0	-1.5	0	10
$f_{X_1,X_2}(0,0.5) = i$	0.5	0	0	0.5	0	11
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# Hu (2008)

• definition of 3-measurement model:  $X = (X_1, X_2, X_3)$  satisfies

$$X_1 \perp X_2 \perp X_3 \mid X^*$$

for y

$$f_{X_1,X_2,X_3}(x,y,z) = \sum_{x^* \in \mathcal{X}^*} f_{X_1|X^*}(x|x^*) f_{X_2|X^*}(y|x^*) f_{X_3|X^*}(z|x^*) f_{X^*}(x^*)$$

$$f_{X_1,X_2,X_3}$$
 uniquely determines  $f_{X_1,X_2,X_3,X^*}$   
 $f_{X_1,X_2,X_3,X^*} = f_{X_1|X^*}f_{X_2|X^*}f_{X_3|X^*}f_{X^*}$ 

- A global nonparametric point identification
- And identification in observation



Table: An illustration of identification in observations

observation	observables			unobservables	probability
i	$X_1$	$X_2$	$X_3$	<b>X</b> *	$p_i$
1	0	0	1	0	$f_{X_1,X_2,X_3}(0,0,1) = f_{X_1 X^*}(0 0)f_{X_2 X^*}(0 0)f_{X_3 X^*}$
2	1	0	1	0	$ f_{X_1, X_2, X_3}(1, 0, 1) = f_{X_1 X^*}(1 0)f_{X_2 X^*}(0 0)f_{X_3 X^*} $
3	0	1	1	0	
4	1	1	1	0	
5	0	0	2	1	
6	1	0	2	1	
7	0	1	2	1	
8	1	1	2	1	
9	0	0	3	1	
10	1	0	3	1	
11	0	1	3	1	
10	1	1	2	1	◆ロト ◆問 ト ◆ 差 ト ◆ 差 ・ り へ ②

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Table: A violation of the property of leaves in Equation 1

observation	observables			unobservables	probability
i	$X_1$	$X_2$	$X_3$	X*	$p_i$
1	0	0	1	0	$f_{X_1,X_2,X_3}(0,0,1) = f_{X_1 X^*}(0 0)f_{X_2 X^*}(0 0)f_{X_3 X^*}$
2	1	0	1	0	$f_{X_1,X_2,X_3}(1,0,1) = f_{X_1 X^*}(1 0)f_{X_2 X^*}(0 0)f_{X_3 X^*}(0 0)f_{$
3	0	1	1	0	
4	1	1	1	0	
5	0	0	2	1	
6	1	0	2	1	
7	0	1	2	1	
8	1	1	2	1	
9	0	0	3	1	
10	1	0	3	1	
11	0	1	3	1	
12	1	1	3	1	◆ロト ◆□ト ◆ 豊ト ◆ 豊ト ・ 豊 ・ りへぐ

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#### Conclusion

- Identification in observation
- We can pin down values of  $X^*$  in each observation
- Estimation with a sample What are the properties of the estimator?
- Example: Estimating GDP using deep neural networks