

# Yinshi (Agnes) Gao

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The Pennsylvania State University  
Smeal College of Business  
Department of Supply Chain and Information Systems

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RESEARCH FIELDS Incentives in Supply Chain, Servicizing Operations, Closed-Loop Supply Chain

EDUCATION	<b>The Pennsylvania State University</b> <b>Ph.D. Candidate</b> in Business Administration <i>Advisors:</i> Prof. Dan Guide and Prof. Saurabh Bansal	University Park, PA, USA Aug. 2018 – Present
	<b>Duke University</b> <b>M.A.</b> in Economics <i>Advisor:</i> Prof. James Roberts	Durham, NC, USA Aug. 2016 – May 2018
	<b>Renmin University of China</b> <b>B.A.</b> in Economics <i>Advisor:</i> Prof. Sanxi Li	Beijing, China Sept. 2012 – July 2016
HONORS AND SCHOLARSHIPS	The Peter E. Liberti and Judy D. Olian Scholarship, Smeal College of Business, The Pennsylvania State University <i>Outstanding Academic Performance</i> Dean's Fellowship for the Outstanding Merits of Ph.D. Application, Smeal College of Business, The Pennsylvania State University The M.A. Merit Scholar Award, Duke University Scholarship of Study, Renmin University of China First Class Jingdong Scholarship, Renmin University of China	2022  2018 2017 2014 & 2015 2013
RESEARCH PAPER	- Gao, Y., Bansal, S., & Guide, V. D. R. (2022) When Should an OEM Servicize the Use of a Capital Intensive Product with a Multi-usecycle Business Model? Under review at <i>Manufacturing &amp; Service Operations Management</i>	
WORKING PAPER	-Dedicated or Common Product? Multi-usecycle Product Design for Servicizing Business (With Saurabh Bansal, Dan Guide)	
WORKING IN PROGRESS	- Use of Leasing Contract in Internalizing Remanufacturing Process for Closed-Loop Supply Chain (With Yue Zhang, Saurabh Bansal, Dan Guide) - Performance of Servicizing Operations in the Presence of Supply Chain Disruptions	
TEACHING EXPERIENCE	<b>Instructor, The Pennsylvania State University</b> SCM 404: Demand Fulfillment [ <i>Undergraduate</i> ] <i>Instructor Median Rating:</i> 7/7	Fall 2021
	<b>Teaching Assistant, The Pennsylvania State University</b> SCM 450: Design and Management of Supply Chains [ <i>Undergraduate</i> ] <i>Instructor:</i> Prof. Brent Moritz	Fall 2020
	<b>Teaching Assistant, The Pennsylvania State University</b> SCM 404: Demand Fulfillment [ <i>Undergraduate</i> ]	Spring 2020

*Instructor: Prof. Yue Zhang*

WORKSHOPS AND 2022 INFORMS Annual Meeting [Indianapolis, IN]  
PRESENTATIONS

SERVICE - *President for Smeal Ph.D. Student Association (SPA), The Pennsylvania State University* 2021 & 2022  
- *Panelist for Ph.D. Teaching Camp, The Pennsylvania State University* 2022

SKILLS **Programming:** MATLAB, Mathematica, R, Python, Stata,  $\LaTeX$   
**Languages:** Chinese, English

REFERENCES **V. Daniel R. Guide, Jr.**  
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