

Yinshi (Agnes) Gao

Last Updated September 9, 2022

The Pennsylvania State University
Smeal College of Business
Department of Supply Chain and Information Systems

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RESEARCH FIELDS Incentives in Supply Chain and Servicizing Operations

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|-------------------------|---|--|
| EDUCATION | The Pennsylvania State University Ph.D. Candidate in Business Administration <i>Advisors:</i> Prof. Dan Guide and Prof. Saurabh Bansal Duke University M.A. in Economics <i>Advisor:</i> Prof. James Roberts Renmin University of China B.A. in Economics <i>Advisor:</i> Prof. Sanxi Li | University Park, PA, USA Aug. 2018 – Present Durham, NC, USA Aug. 2016 – May 2018 Beijing, China Sept. 2012 – July 2016 |
| HONORS AND SCHOLARSHIPS | The Peter E. Liberti and Judy D. Olian Scholarship, Smeal College of Business, The Pennsylvania State University <i>Outstanding Academic Performance</i> Dean's Fellowship for the Outstanding Merits of Ph.D. Application, Smeal College of Business, The Pennsylvania State University The M.A. Merit Scholar Award, Duke University Scholarship of Study, Renmin University of China First Class Jingdong Scholarship, Renmin University of China | 2022 2018 2017 2014 & 2015 2013 |
| RESEARCH PAPER | - When Should an OEM Servicize a Physical Product in B2B Markets with a Multi-usecycle Model? <i>Under review at M&SOM</i> (with Saurabh Bansal and Dan Guide) - Dedicated or Common Product? Multi-usecycle Product Design for Servicizing Business (with Saurabh Bansal and Dan Guide) | |
| WORKING IN PROGRESS | - Use of Fix and Flex-term Leasing Contract in Coordinating Remanufacturing for Closed-Loop Supply Chain - Performance of Servicizing Operations in the Presence of Supply Chain Disruptions | |
| TEACHING EXPERIENCE | Instructor, The Pennsylvania State University SCM 404: Demand Fulfillment [<i>Undergraduate</i>] <i>Instructor Median Rating:</i> 7/7 Teaching Assistant, The Pennsylvania State University SCM 450: Design and Management of Supply Chains [<i>Undergraduate</i>] <i>Instructor:</i> Prof. Brent Moritz Teaching Assistant, The Pennsylvania State University SCM 404: Demand Fulfillment [<i>Undergraduate</i>] <i>Instructor:</i> Prof. Yue Zhang | Fall 2021 Fall 2020 Spring 2020 |

WORKSHOPS AND 2022 INFORMS Annual Meeting [Indianapolis, IN]
PRESENTATIONS

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| SERVICES | <i>President for Smeal Ph.D. Student Association (SPA), The Pennsylvania State University</i> | 2021 & 2022 |
| | <i>Panelist for Ph.D. Teaching Camp, The Pennsylvania State University</i> | 2022 |

SKILLS **Programming:** MATLAB, Mathematica, R, Python, Stata, \LaTeX
Languages: Chinese, English

REFERENCES

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