

Yinshi (Agnes) Gao

Last Updated September 9, 2022

The Pennsylvania State University
Smeal College of Business
Department of Supply Chain and Information Systems

+1 (919)564-8596
yzg115@psu.edu
<https://yinshi-gao.github.io/>

RESEARCH FIELDS Incentives in Supply Chain and Servicizing Operations

EDUCATION	The Pennsylvania State University Ph.D. Candidate in Business Administration <i>Advisors:</i> Prof. Dan Guide and Prof. Saurabh Bansal Duke University M.A. in Economics <i>Advisor:</i> Prof. James Roberts Renmin University of China B.A. in Economics <i>Advisor:</i> Prof. Sanxi Li	University Park, PA, USA Aug. 2018 – Present Durham, NC, USA Aug. 2016 – May 2018 Beijing, China Sept. 2012 – July 2016
HONORS AND SCHOLARSHIPS	The Peter E. Liberti and Judy D. Olian Scholarship, Smeal College of Business, The Pennsylvania State University <i>Outstanding Academic Performance</i> Dean's Fellowship for the Outstanding Merits of Ph.D. Application, Smeal College of Business, The Pennsylvania State University The M.A. Merit Scholar Award, Duke University Scholarship of Study, Renmin University of China First Class Jingdong Scholarship, Renmin University of China	2022 2018 2017 2014 & 2015 2013
RESEARCH PAPER	- When Should an OEM Servicize a Physical Product in B2B Markets with a Multi-usecycle Model? Submitted to <i>M&SOM</i> (with Saurabh Bansal and Dan Guide) - Dedicated or Common Product? Multi-usecycle Product Design for Servicizing Business (with Saurabh Bansal and Dan Guide)	
WORKING IN PROGRESS	- Use of Fix and Flex-term Leasing Contract in Coordinating Remanufacturing for Closed-Loop Supply Chain - Performance of Servicizing Operations in the Presence of Supply Chain Disruptions	
TEACHING EXPERIENCE	Instructor, The Pennsylvania State University SCM 404: Demand Fulfillment [<i>Undergraduate</i>] <i>Instructor Median Rating:</i> 7/7 Teaching Assistant, The Pennsylvania State University SCM 450: Design and Management of Supply Chains [<i>Undergraduate</i>] <i>Instructor:</i> Prof. Brent Moritz Teaching Assistant, The Pennsylvania State University SCM 404: Demand Fulfillment [<i>Undergraduate</i>] <i>Instructor:</i> Prof. Yue Zhang	Fall 2021 Fall 2020 Spring 2020

WORKSHOPS AND 2022 INFORMS Annual Meeting [Indianapolis, IN]
PRESENTATIONS

SERVICES	<i>President for Smeal Ph.D. Student Association (SPA), The Pennsylvania State University</i>	2021 & 2022
	<i>Panelist for Ph.D. Teaching Camp, The Pennsylvania State University</i>	2022

SKILLS **Programming:** MATLAB, Mathematica, R, Python, Stata, \LaTeX
Languages: Chinese, English

REFERENCES

V. Daniel R. Guide, Jr.
Smeal Chaired Professor of Supply Chain Management
Department of Supply Chain & Information Systems
Smeal College of Business
The Pennsylvania State University
Phone: +1-814-865-6103
E-mail: drg16@psu.edu

Saurabh Bansal

Associate Professor of Supply Chain Management
Department of Supply Chain & Information Systems
Smeal College of Business
The Pennsylvania State University
Phone: +1-814-863-3797
E-mail: sub32@psu.edu

Yue Zhang

Assistant Professor of Supply Chain Management
Department of Supply Chain & Information Systems
Smeal College of Business
The Pennsylvania State University
Phone: +1-814-863-7203
E-mail: yue.zhang@psu.edu