

Yishnu Pramanik

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yishnu-product-manager

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Summary

AI Platform and LLM Product Manager delivering scalable voice agents, automation, and SaaS platforms. Launched cloud-scale DaaS with **6,000+ users**, cut onboarding by **80%**, reduced LLM spend by **60%**, and improved adoption by **+5%** across enterprise deployments.

Skills

Product: Product strategy and roadmap, Agile/Scrum, market research, PRD/BRD documentation, KPI and OKR ownership, stakeholder management, GTM strategy, data-driven prioritization.

AI and Platform: LLM productization, AI agents, prompt engineering, API integration (OpenAI, Anthropic, Deepseek), GPU workloads, microservices, Kubernetes, Docker, WebRTC, Google Cloud, Azure, model safety and reliability, performance optimization.

Tools & Tech: Python, JavaScript/TypeScript, Node.js, React, Express, Next.js, SQL, MongoDB, Firebase, REST, Git, Postman, JIRA, Confluence, Notion, Figma, Mixpanel, GA4, Grafana, n8n, Zapier, Make.com.

Experience

AI Product Consultant (Independent), Remote

May 2024 – Present

- **Built and deployed** 18 LLM-powered voice agents using OpenAI, Anthropic, and Deepseek APIs, automating workflows and saving **30–50 hours per week per client team**.
- **Designed and standardized** AI product roadmaps using n8n, Zapier, and Make.com, **reducing development cycles by 50%**.
- **Optimized** AI infrastructure using Docker, Kubernetes, and GPUs on Google Cloud and Azure, **cutting LLM API costs by 60%**.
- **Launched** MVPs via Bolt.new and Firebase, reaching **100 users on Day 1** of focus group rollout through agile iteration and data-driven validation.

Product Manager — Coredge (Adani Group), Noida, India

Dec 2022 – May 2024

- **Led** Dflare (Desktop-as-a-Service) from discovery to launch, achieving **6,000+ users** and provisioning **2,250 virtual desktops**.
- **Architected** the SaaS platform using Kubernetes, WebRTC, GPU instances, and Linux to operate on **100 kbps networks**, cutting cloud cost by **3x**.
- **Reduced onboarding time** from 15 minutes to 3 minutes via guided workflows, increasing weekly onboarding by **+5%**.
- **Enabled enterprise deals** with 1,500+ seat deployments, contributing **Rs. 1.6 Cr in monthly recurring revenue**, and recognized as *Digital Transformation Leader of the Year*.

Founding Member (Product Manager) — Vendosmart, Bengaluru, India

Oct 2021 – Nov 2022

- **Redesigned** CAD-to-manufacturing workflows, improving user satisfaction from **20% to 76%**.
- **Defined** vendor onboarding metrics to grow supplier base from **2 to 5 per week**.
- **Built** Quotation Builder to reduce bid effort from **3 days to 6–8 hours**, increasing RFQs per quotation from 0.5 to 2.7.
- **Implemented** analytics via Mixpanel and GA to prioritize roadmap, raising RFQs from **2 per month to 6 per week**.

Software Development Engineer — Bewakoof, Bengaluru, India

May 2021 – Sep 2021

- **Developed and launched** BFun gaming zone, increasing user engagement by **25%**.
- **Built** floating game icon for visibility, driving **+50% increase in active users**.
- **Implemented** rewards system in MERN stack, improving conversion by **2%**.
- **Optimized** CRUD operations, improving backend stability by **20%**.

Internships

Junior Software Engineer — Rollz India, Ghaziabad, India

Jan 2021 – Apr 2021

- Developed IoT-based dashboards for Har Ghar Nal Yojana, improving government data visibility.

• Enhanced performance by 17% through UX and code optimization in MERN stack.

Intern — ACAP Solutions India Pvt Ltd, Gurugram, India

Sep 2020 – Jan 2021

- Optimized LMS from 54MB to 2MB per page, increasing load speed significantly.

- Implemented survey and reporting features to improve client retention.

Education

BTech, Computer Science and Engineering — Techno International Batanagar, Kolkata

2016 – 2020

Awards & Recognition

- Earned the Digital Transformation Leader of the Year award by leading Dflare's enterprise rollout, **showcasing measurable innovation and impact at GPAI and Vibrant Gujarat Global Summit 2024**.
- Showcased the Dflare product at national technology summits, **positioning Adani Group as a front-runner in AI and cloud transformation**.
- Achieved finalist position in the Smart India Hackathon, **delivering a scalable AI-enabled prototype recognized for technical innovation**.
- Recognized as an ET Campus Star at the West Bengal State Student Convention, **highlighting leadership and contribution to applied AI research and development**.