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## 写在前面的话

(一定要看！一定要看！一定要看！.....实在没时间，请直接看“**需要说明的内容**”)

### 关于 GRE 写作

新 GRE 写作题库，在约 1 个月前更新之后，目前 Issue 共 152 篇，Argument 共 177 篇。最好的备考方式，理应对每道题进行思考、提纲，再精选 20-30 道题进行全文练习。写作部分完整的备考时间以 1-1.5 个月为宜。

遗憾的是，大多数同学留给写作的时间非常短。究其原因，往往是由于缺乏对于写作的正确认识。总有人认为“GRE 考试只要 verbal 高就可以了”，或者“写作 3 分就够了，可以申请了”。然而事实并非如此。

首先，GRE 考试是一个有机整体，写作、语文、数学全面、均衡的评测考生的能力。假设语文得分很高，而写作、数学分数低，会受到质疑“为什么你语文高，而其他科目低？语文部分是不是作弊了？”。

其次，在多年教学过程所接触的学生中，也极少出现“语文得分很高，写作、数学分数

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低”的情况。通常是要么分数都高，要么分数都不理想。所以请各位仔细想想，你周围高呼“写作 3 分就够了，可以申请了”的人，他们的其他科目怎么样呢？

最后，从录取标准来看，如果希望申请优秀的理工科学学校，写作 4 分及以上是标配。文科学校的录取标准更高。当然确实存在 GRE 分数低，但是申请到了牛校的案例，但那是因为这些同学 GPA、PS、推荐信、科研背景优秀。扪心自问，你的背景足够优秀吗？如果不够，那就踏踏实实提高 GRE 成绩。

### 关于写作高频题

可以想像，不会有几个人认真看完并且思考我前面拉拉杂杂写的东西，很多人会说“老师，你看我也知道作文很重要，可是我确实备考时间紧张”，更有甚者“我下周就要考试了”，所以“有没有高频题可以参考”？

Ok，所以我整理了这份文档，希望能对大家有所帮助。

### 需要说明的内容

- 1、本文档里所提供的高频题，参考了网络上所有你能找到的高频题资料，参考了我自己学生在考场上的题，参考了我自己这么多年通过考试及各种途径整理的题。
- 2、这些题有的出现频率极高，有的近期出现过 1、2 次。但确实难以准确预测“到底下一次考什么”。未来我会尽量针对每次考试给出更小的范围。但是这份文档是无偿提供给大家，以及可以用来转载的。出于对每一个人负责的道德底线，我尽量给出的是一个安全的大范围。
- 3、ETS 的官方题库是没有题号的，所以我按顺序给每道题编号。

最后，我也不能免俗的，祝各位有幸看到这份文档的同学，梦想成真，生活幸福：)

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## Issue 高频题汇总

(合并相似题目后,共38题,此处简单列举,详见下一部分“Issue 高频题具体题目和翻译”)

2/5/117

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8/111/149

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11/99

12/25

13/46/70/102/112

16/50/86/114/115

17/68

18/50/86/115

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22/44/75/84/122

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28/85/94/113/120/121/127/145/147

31/63/67

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39/20/40/90

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60/151

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65/89

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81/95

82/97/100/124

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104/107

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108/110

130/150

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152

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## Issue 高频题具体题目和翻译

注明：Issue 题库中很多题目文字层面是相似的，比如 2、5、117。此种情况我就只贴出其中一题的文字。以及翻译仅供参考。

**2/5/117**

**2 To understand the most important characteristics of a society, one must study its major cities.**  
若想了解一个社会的最重要特征，则必须研究其大城市。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**4**

**4 Scandals are useful because they focus our attention on problems in ways that no speaker or reformer ever could.**

丑闻是有裨益的，因为它们让人们注意到一些任何演说家和改革家都无法做到的问题。

Write a response in which you discuss the extent to which you agree or disagree with the claim. In developing and supporting your position, be sure to address the most compelling reasons and/or examples that could be used to challenge your position.

就此撰文，文中需详细论述你对材料中主张认同或反对的程度。在阐述并支持你的立场时，确保对那些可用于反驳你所持立场的理由及/或例子进行回答。

**8/111/149**

**8 Claim: In any field—business, politics, education, government—those in power should step down after five years.**

**Reason: The surest path to success for any enterprise is revitalization through new leadership.**

论断：商业、政治、教育、政府，无论在任何领域，掌权者都应该在五年后让位。

原因：对于任何企业而言，最可靠的成功途径就是新领导阶层带来革新。

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Write a response in which you discuss the extent to which you agree or disagree with the claim and the reason on which that claim is based.

就此撰文，请于文中就你对材料内主张认同或反对的程度，以及该主张的依据进行详细论述。

**9**

**9 In any field of endeavor, it is impossible to make a significant contribution without first being strongly influenced by past achievements within that field.**

任何研究领域，如果不首先接受该领域中既往成就的影响，就不可能会做出巨大的贡献。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**11/99**

**11 People's behavior is largely determined by forces not of their own making.**

人的行为多为外界力量所左右，而非自我掌控。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**12/25**

**12 Governments should offer a free university education to any student who has been admitted to a university but who cannot afford the tuition.**

对于被大学录取却无力承担学费的学生群体，政府应该为他们所有人都提供免费大学教育。

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Write a response in which you discuss your views on the policy and explain your reasoning for the position you take. In developing and supporting your position, you should consider the possible consequences of implementing the policy and explain how these consequences shape your position.

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**13/46/70/102/112**

**13 Universities should require every student to take a variety of courses outside the student's field of study.**

大学应要求每位学生选修自己专业以外的各种学科。

Write a response in which you discuss the extent to which you agree or disagree with the claim. In developing and supporting your position, be sure to address the most compelling reasons and/or examples that could be used to challenge your position.

就此撰文，文中需详细论述你对材料中主张认同或反对的程度。在阐述并支持你的立场时，确保对那些可用于反驳你所持立场的理由及/或例子进行回答。

**16/50/86/114/115**

**16 Some people believe that in order to be effective, political leaders must yield to public opinion and abandon principle for the sake of compromise. Others believe that the most essential quality of an effective leader is the ability to remain consistently committed to particular principles and objectives.**

有些人认为，为了保证效力，政治领袖一定要屈从民众意见，为妥协而放弃原则。也有人认为，有效力的领导者一定具备持续坚定自己原则和目标的能力。

Write a response in which you discuss which view more closely aligns with your own position and explain your reasoning for the position you take. In developing and supporting your position, you should address both of the views presented.

就此撰文，文中需详细论述哪一观点和你本人所持立场更接近，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要对材料中正反两方面观点均予以回答。

**17/68**

**17 Formal education tends to restrain our minds and spirits rather than set them free.**

正规教育往往会遏制而非解放学生的思维和精神

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Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**18/50/86/115**

**18 The well-being of a society is enhanced when many of its people question authority.**

当一个社会中的大部分群体都质疑权威时，该社会的兴旺才会得到加强。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**19**

**19 Governments should focus on solving the immediate problems of today rather than on trying to solve the anticipated problems of the future.**

政府应把更多精力放在解决当务之急上，而不是试图解决人们所预见到的未来问题之上。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**22/44/75/84/122**

**22 Claim: The best way to understand the character of a society is to examine the character of**



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**the men and women that the society chooses as its heroes or its role models.**

**Reason: Heroes and role models reveal a society's highest ideals.**

结论：了解一个社会特点的最好方法是，考察这个社会标榜的英雄人物和模范榜样的特点。

原因：英雄人物和模范榜样揭示了一个社会的最高理念。

Write a response in which you discuss the extent to which you agree or disagree with the claim and the reason on which that claim is based.

就此撰文，请于文中就你对材料内主张认同或反对的程度，以及该主张的依据进行详细论述。

**27**

**27 In any field of inquiry, the beginner is more likely than the expert to make important contributions.**

在所有的研究领域，新手都要比专家更易于作出重要贡献。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**28/85/94/113/120/121/127/145/147**

**28 The surest indicator of a great nation is represented not by the achievements of its rulers, artists, or scientists, but by the general welfare of its people.**

一个国家的伟大体现在国民的安乐，而非其统治者、艺术家或科学家的成就之上。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**31/63/67**

**31 Society should make efforts to save endangered species only if the potential extinction of**

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**those species is the result of human activities.**

社会应该努力拯救濒危物种，但前提是该物种的灭绝由人类活动所致。

Write a response in which you discuss your views on the policy and explain your reasoning for the position you take. In developing and supporting your position, you should consider the possible consequences of implementing the policy and explain how these consequences shape your position.

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**36**

**36 Governments should not fund any scientific research whose consequences are unclear.**

政府不应该资助任何后果不明的科学研究。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**37**

**37 Society should identify those children who have special talents and provide training for them at an early age to develop their talents.**

社会应该甄别那些天资聪颖的孩子，并自他们年幼的时起，便为他们提供训练以培养它们的才能。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**38**

**38 It is primarily through our identification with social groups that we define ourselves.**

人们总是通过认可社会团体来定义我们自己。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**39/20/40/90**

**39 College students should be encouraged to pursue subjects that interest them rather than the courses that seem most likely to lead to jobs.**

应该鼓励大学生选择自己感兴趣的课程，而不是那些容易找到工作的课程。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**43**

**43 The increasingly rapid pace of life today causes more problems than it solves.**

现如今，生活节奏越来越快，问题解决的速度，远不及问题产生的速度。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**51/71**

**51 Young people should be encouraged to pursue long-term, realistic goals rather than seek immediate fame and recognition.**

应该鼓励年轻人追寻长期的、现实的目标，而不是寻求短期的声名。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**53**

**53 If a goal is worthy, then any means taken to attain it are justifiable.**

若目标值得，则一切能够实现目标的手段都是合理的。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**55**

**55 In order for any work of art—for example, a film, a novel, a poem, or a song—to have merit, it must be understandable to most people.**

对于一切艺术作品（例如，电影、文学、雕塑或者歌曲）而言，若要有价值，则必须能为大众所理解理解。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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情形，同时解释这些情形如何致使你最终选择自己的立场。

**59**

**59 Scientists and other researchers should focus their research on areas that are likely to benefit the greatest number of people.**

科学家和科研人员应该研究更容易造福大众的领域。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**60/151**

**60 Politicians should pursue common ground and reasonable consensus rather than elusive ideals.**

政治家应该寻求共同点和理性的一致，而不是深奥的理想。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

就此撰文，文中需详细论述你对材料中建议认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，请具体说明在哪些情形下，接纳该建议能带来好处，而在哪些情形下又会带来弊端。同时，解释这些例子如何致使你最终选择自己的立场。

**62**

**62 Leaders are created by the demands that are placed on them.**

领导者是由其身负的责任所造就的。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**65/89**

**65 Every individual in a society has a responsibility to obey just laws and to disobey and resist unjust laws.**

每个社会成员都有责任遵守公正的法律，违抗不公平的法律。

Write a response in which you discuss the extent to which you agree or disagree with the claim. In developing and supporting your position, be sure to address the most compelling reasons and/or examples that could be used to challenge your position.

就此撰文，文中需详细论述你对材料中主张认同或反对的程度。在阐述并支持你的立场时，确保对那些可用于反驳你所持立场的理由及/或例子进行回答。

**77**

**77 The most effective way to understand contemporary culture is to analyze the trends of its youth.**

了解当代文化最有效的方式是分析该文化下年轻人的潮流。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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**78**

**78 People's attitudes are determined more by their immediate situation or surroundings than by society as a whole.**

人们的态度更多是由即时环境决定，而不是社会整体环境。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

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就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**81/95**

**81 All parents should be required to volunteer time to their children's schools.**

所有的家长都必须无偿地为子女的学校花费时间。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**82/97/100/124**

**82 Colleges and universities should require their students to spend at least one semester studying in a foreign country.**

学院或大学应该要求学生在国外至少留学一个学期。

Write a response in which you discuss the extent to which you agree or disagree with the recommendation and explain your reasoning for the position you take. In developing and supporting your position, describe specific circumstances in which adopting the recommendation would or would not be advantageous and explain how these examples shape your position.

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**91**

**91 The primary goal of technological advancement should be to increase people's efficiency so that they have more leisure time.**

技术进步的首要目的是增加人们的效率，以便大家有更多闲暇的时间。

Write a response in which you discuss the extent to which you agree or disagree with the



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statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**93**

**93 Unfortunately, in contemporary society, creating an appealing image has become more important than the reality or truth behind that image.**

很不幸，在当代社会，打造一个令人向往的外表已经变得比外表下的内容和真实更加重要。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**104/107**

**104 To be an effective leader, a public official must maintain the highest ethical and moral standards.**

若想成为一名有力的领导者，政府官员必须坚守最高的伦理和道德标准。

Write a response in which you discuss the extent to which you agree or disagree with the claim. In developing and supporting your position, be sure to address the most compelling reasons and/or examples that could be used to challenge your position.

就此撰文，文中需详细论述你对材料中主张认同或反对的程度。在阐述并支持你的立场时，确保对那些可用于反驳你所持立场的理由及/或例子进行回答。

**108/110**

**108 Critical judgment of work in any given field has little value unless it comes from someone who is an expert in that field.**

批判性意见在任何领域中都是没什么用处的，除非此批评来自于该领域的专家。

Write a response in which you discuss the extent to which you agree or disagree with the statement and explain your reasoning for the position you take. In developing and



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supporting your position, you should consider ways in which the statement might or might not hold true and explain how these considerations shape your position.

就此撰文，文中需详细论述你对材料中观点认同或反对的程度，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要考虑到材料中观点成立或不成立的情形，同时解释这些情形如何致使你最终选择自己的立场。

**130/150**

**130 Some people believe that corporations have a responsibility to promote the well-being of the societies and environments in which they operate. Others believe that the only responsibility of corporations, provided they operate within the law, is to make as much money as possible.**

有人认为，公司有责任促进所在社会的福祉和环境。也有人认为，公司唯一的责任就是，在不违反法律的前提下多赚钱。

Write a response in which you discuss which view more closely aligns with your own position and explain your reasoning for the position you take. In developing and supporting your position, you should address both of the views presented.

就此撰文，文中需详细论述哪一观点和你本人所持立场更接近，以及解释你之所以选择所持立场的理由。在阐述并支持你的立场时，你需要对材料中正反两方面观点均予以回答。

**139**

**139 Claim: Major policy decisions should always be left to politicians and other government experts.**

**Reason: Politicians and other government experts are more informed and thus have better judgment and perspective than do members of the general public.**

结论：重大政策问题应该交给政治家和其他政府专家决策。

原因：政治家和其他政府专家比普通百姓见多识广，因此有更好的判断力和洞察力。

Write a response in which you discuss the extent to which you agree or disagree with the claim and the reason on which that claim is based.

就此撰文，请于文中就你对材料内主张认同或反对的程度，以及该主张的依据进行详细论述。

**152**

**152. The best way to solve environmental problems caused by consumer-generated waste is for towns and cities to impose strict limits on the amount of trash they will accept from each household.**

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解决由消费者产生垃圾的环境问题的最好的办法就是在城镇中强制每家每户所能丢弃垃圾的额度限制。

Write a response in which you discuss the extent to which you agree or disagree with the claim. In developing and supporting your position, be sure to address the most compelling reasons and/or examples that could be used to challenge your position.

就此撰文，文中需详细论述你对材料中主张认同或反对的程度。在阐述并支持你的立场时，确保对那些可用于反驳你所持立场的理由及/或例子进行回答。

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## Argument 高频题汇总

( 合并相似题目后，共 41 题，此处简单列举，详见下一部分 “Argument 高频题具体题目和翻译” )

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## Argument 高频题具体题目和翻译

注明：Argument 题库中也有很多题目文字层面是相似的，所以处理同 Issue。

1

1. Woven baskets characterized by a particular distinctive pattern have previously been found only in the immediate vicinity of the prehistoric village of Palea and therefore were believed to have been made only by the Palean people. Recently, however, archaeologists discovered such a "Palean" basket in Lithos, an ancient village across the Brim River from Palea. The Brim River is very deep and broad, and so the ancient Paleans could have crossed it only by boat, and no Palean boats have been found. Thus it follows that the so-called Palean baskets were not uniquely Palean.

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

人们在一个名叫 P 的史前村落发现了一些编织篮，篮身装饰着样式特别的纹路。由于这类篮子仅在 P 村落附近出土，因此人们认为这些篮子一定只有 P 人会做。然而，考古学家们最近在一个叫 L 的古村落也发现了这样的篮子，而 L 村落和 P 村落间横跨了一条 B 河。该河流水深岸宽，若 p 村落的人要过河，则唯有乘船，但没有任何迹象表明 p 人所造船只的存在。因此人们又得出结论：所谓的 p 篮并非 p 人所独有。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

5/159/173

5. The following appeared in a letter to the editor of the Balmer Island Gazette.

"On Balmer Island, where mopeds serve as a popular form of transportation, the population increases to 100,000 during the summer months. To reduce the number of accidents involving mopeds and pedestrians, the town council of Balmer Island should limit the number of mopeds rented by the island's moped rental companies from 50 per day to 25 per day during the summer season. By limiting the number of rentals, the town council will attain the 50 percent annual reduction in moped accidents that was achieved last year on the neighboring island of Seaville, when Seaville's town council enforced similar limits on moped rentals."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

B 岛的人口在夏季达到了 100000。助力车是岛上一种非常普遍的交通方式。为了减少由助

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力车和行人引发的事故，B 岛市政府应该限制岛上夏季助力车租赁公司的租车数量，从原来的每天 50 辆减少到 25 辆。通过限制出租数量，市政府将会实现助力车事故减少 50% 的目标，就像去年邻近 S 岛市政府在实施了同样的政策后所取得的效果。

请就此撰文，文中需充分论述，若要确定原文所述预测和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。

8

8. "To serve the housing needs of our students, Buckingham College should build a number of new dormitories. Buckingham's enrollment is growing and, based on current trends, will double over the next 50 years, thus making existing dormitory space inadequate. Moreover, the average rent for an apartment in our town has risen in recent years. Consequently, students will find it increasingly difficult to afford off-campus housing. Finally, attractive new dormitories would make prospective students more likely to enroll at Buckingham."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

为满足我们学生的住房需求，Buckingham 学院应该建造一幢新的宿舍。Buckingham 的报名人数正在增加，而且按照现有趋势，报名人数将会在未来 50 年中增加一倍，从而导致现有住宅不能满足要求。而且，我们镇上公寓的平均租金在近几年间上涨了。因此，学生将会越来越发现难于负担校外住宿费用。最后，一幢引人注目的新宿舍将使未来的学生更愿意报考 Buckingham。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

9/88/90

9. Nature's Way, a chain of stores selling health food and other health-related products, is opening its next franchise in the town of Plainsville. The store should prove to be very successful: Nature's Way franchises tend to be most profitable in areas where residents lead healthy lives, and clearly Plainsville is such an area. Plainsville merchants report that sales of running shoes and exercise clothing are at all-time highs. The local health club has more members than ever, and the weight training and aerobics classes are always full. Finally, Plainsville's schoolchildren represent a new generation of potential customers: these schoolchildren are required to participate in a fitness-for-life program, which emphasizes the benefits of regular exercise at an early age.

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

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NW 是一家专卖保健食品及其他相关产品的连锁店，准备将其下一家店铺开在 Plainsville。这家店一定会很成功：因为我们的商店在那些居对健康生活高度关注的地区是盈利最多的。很明显，plainsville 就是这样的地方。Plainsville 的商家报告说运动鞋和运动衣的销售处于历史高点。当地一家康体俱乐部现在的会员比以往任何时候都多，减肥训练和有氧运动班总是满员。另外，我们还可以预见到新生代的顾客群：Plainsville 的在校学生被要求参加一个叫做“终生健康”的项目，它强调从小开始经常锻炼的好处。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

13

13. In an attempt to improve highway safety, Prunty County last year lowered its speed limit from 55 to 45 miles per hour on all county highways. But this effort has failed: the number of accidents has not decreased, and, based on reports by the highway patrol, many drivers are exceeding the speed limit. Prunty County should instead undertake the same kind of road improvement project that Butler County completed five years ago: increasing lane widths, resurfacing rough highways, and improving visibility at dangerous intersections. Today, major Butler County roads still have a 55 mph speed limit, yet there were 25 percent fewer reported accidents in Butler County this past year than there were five years ago.

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

为了提升高速公路的安全性，P 市去年把所有高速公路的限制速度由 55 每小时降到了 45 每小时。但是这样的尝试失败了：事故发生的数量没有下降，并且高速公路巡警的报告显示很多司机都超速驾驶。所以 P 市同样应该采用 B 市 5 年前所执行的道路改善计划：增加车道宽度，重新铺设不平路面以及改善危险交叉路口的能见度。今天，B 市的主要道路的限制速度依然是 55mph，但上报的事故率却比 5 年前减少了 25%。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

14/118

14. The following appeared as part of an article in a business magazine.

"A recent study rating 300 male and female Mentian advertising executives according to the average number of hours they sleep per night showed an association between the amount of sleep the executives need and the success of their firms. Of the advertising firms studied, those whose executives reported needing no more than 6 hours of sleep per night had

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higher profit margins and faster growth. These results suggest that if a business wants to prosper, it should hire only people who need less than 6 hours of sleep per night."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

最近一项根据每天平均睡眠时间，对 300 名 m 市广告公司男女高管调查显示出了高管们所需的睡眠时间与他们公司成功与否的关联。根据对这些广告公司的研究，那些公司高管报告说每天睡眠不足 6 小时的公司利润更高并且发展更快。这些结果表明如果公司想蓬勃发展，他们就必须只雇佣那些每天睡眠不足 6 小时的人员。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

15/51/130/131/133

15. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Recently, butter has been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. This change, however, has had little impact on our customers. In fact, only about 2 percent of customers have complained, indicating that an average of 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers do not distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine."

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。但是这种改变对顾客的影响非常小，因为只有大约 2% 的顾客投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，很多服务生报告说很多仍然要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用“天然黄油”这个词汇来指天然黄油或人造黄油。

请就此撰文，文中需详细论述一个或多个不同解释，以反驳文中所述的解释。以及，请说明你的观点如何合理解释了文中所述的事实。

24



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24. A recently issued twenty-year study on headaches suffered by the residents of Mentia investigated the possible therapeutic effect of consuming salicylates. Salicylates are members of the same chemical family as aspirin, a medicine used to treat headaches. Although many foods are naturally rich in salicylates, food-processing companies also add salicylates to foods as preservatives. The twenty-year study found a correlation between the rise in the commercial use of salicylates and a steady decline in the average number of headaches reported by study participants. At the time when the study concluded, food-processing companies had just discovered that salicylates can also be used as flavor additives for foods, and, as a result, many companies plan to do so. Based on these study results, some health experts predict that residents of Mentia will suffer even fewer headaches in the future.

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

最近一项 20 年关于 M 地区百姓头痛的研究正在探寻水杨酸的潜在治疗作用。水杨酸酯和用来治疗头痛的药物--阿司匹林是同一类化合物。尽管很多食品天然富含水杨酸酯，食品加工公司仍然在食品中加入它来作为防腐剂。这种水杨酸酯在商业上的使用被发现与我们为期 20 年研究的参加者所报告的头痛发病的平均数量下降是相关的。但研究结束时，食品加工公司却刚刚发现水杨酸酯也可以被用作食品香料，因此很多公司准备这样添加。依据以上的研究，一些健康专家预期 Mentia 居患头痛症的数量将会持续稳步下降。

请就此撰文，文中需充分论述，若要确定原文所述预测和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。

25/100/102/16

25. The following was written as a part of an application for a small-business loan by a group of developers in the city of Monroe.

"A jazz music club in Monroe would be a tremendously profitable enterprise. Currently, the nearest jazz club is 65 miles away; thus, the proposed new jazz club in Monroe, the C-Note, would have the local market all to itself. Plus, jazz is extremely popular in Monroe: over 100,000 people attended Monroe's annual jazz festival last summer; several well-known jazz musicians live in Monroe; and the highest-rated radio program in Monroe is 'Jazz Nightly,' which airs every weeknight at 7 P.M. Finally, a nationwide study indicates that the typical jazz fan spends close to \$1,000 per year on jazz entertainment."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

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在 Monroe 建立爵士乐俱乐部将会是非常盈利的产业。当前，最近的爵士俱乐部也在 65 英里以外；因此，我们筹建的俱乐部 C Note 将会占有全部的本地市场。而且，爵士乐在 Monroe 非常流行：去年夏天 10 万多人参加了 Monroe 的爵士音乐节，若干知名爵士音乐家居住在 Monroe，Monroe 获评价最高的广播节目是平时每天播出的 Jazz Nightly。最后，一项全国性研究表明典型的爵士爱好者每年花费近 1000 元用于爵士娱乐。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

31

31. The following appeared in a letter to the editor of Parson City's local newspaper.

"In our region of Trillura, the majority of money spent on the schools that most students attend—the city-run public schools—comes from taxes that each city government collects. The region's cities differ, however, in the budgetary priority they give to public education. For example, both as a proportion of its overall tax revenues and in absolute terms, Parson City has recently spent almost twice as much per year as Blue City has for its public schools—even though both cities have about the same number of residents. Clearly, Parson City residents place a higher value on providing a good education in public schools than Blue City residents do."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

在我们 T 地区，政府用于公立学校教育的开支大部分都是从各地市政府征收的税收而来的。然而，该地区不同城市对于公立教育的重视程度是不同的。例如，p 城市用于公立学校的预算，不论从比例上还是从绝对数上，都是 b 市的 2 倍，尽管两个城市居民的数量基本相同。所以，p 城市百姓显然比 b 城市居民更加关注公立教育。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

32/104/167

32. The following appeared in a memo from a vice president of Quiot Manufacturing.

"During the past year, Quiot Manufacturing had 30 percent more on-the-job accidents than at the nearby Panoply Industries plant, where the work shifts are one hour shorter than ours. Experts say that significant contributing factors in many on-the-job accidents are fatigue and sleep deprivation among workers. Therefore, to reduce the number of on-the-job accidents at Quiot and thereby increase productivity, we should shorten each of our three work shifts by one hour so that employees will get adequate amounts of sleep."

Write a response in which you examine the stated and/or unstated assumptions of the argument.

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Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

在去年，Q 工厂的工伤事故比邻近的 Panoply 工厂多 30%，Panoply 的每班工作时间比我们的短一个小时。专家相信导致很多工伤事故的重要因素就是工人的疲劳和睡眠不足。因此，为减少 Q 的工伤事故数量并提高生产效率，我们应该把我们的三个班次的工作时间每个都减少一小时，从而使得我们的雇员将有充足的睡眠。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

33

33. The following appeared in a memorandum from the planning department of an electric power company.

"Several recent surveys indicate that home owners are increasingly eager to conserve energy. At the same time, manufacturers are now marketing many home appliances, such as refrigerators and air conditioners, that are almost twice as energy efficient as those sold a decade ago. Also, new technologies for better home insulation and passive solar heating are readily available to reduce the energy needed for home heating. Therefore, the total demand for electricity in our area will not increase—and may decline slightly. Since our three electric generating plants in operation for the past twenty years have always met our needs, construction of new generating plants will not be necessary."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

一些最近的调查表明，房主越来越强烈地希望节省能源，并且生产商现在正在推出很多比十年前的电器几乎节能两倍的家用电器，比如冰箱和空调，这些电器要比 10 年前出售的节能 50%。而且，更好的房屋隔热和被动式太阳能采暖的新技术已经可以用于减少家庭采暖所需的能源。因此，我们预计我们地区的用电需求总量不会增加，而可能有轻微下降。由于我们的已经运作了 20 年的三座发电站总能够满足需求，我们无需建造新的发电厂。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

34/58/94

34. The vice president of human resources at Climpson Industries sent the following

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recommendation to the company's president.

"In an effort to improve our employees' productivity, we should implement electronic monitoring of employees' Internet use from their workstations. Employees who use the Internet from their workstations need to be identified and punished if we are to reduce the number of work hours spent on personal or recreational activities, such as shopping or playing games. By installing software to detect employees' Internet use on company computers, we can prevent employees from wasting time, foster a better work ethic at Climpson, and improve our overall profits."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

为提高我们的员工的生产效率，我们应该在员工的电脑上安装电子监控来监视员工对互联网的使用。如果我们要减少员工用于私人以及娱乐活动的时间，比如用于购物或玩游戏的工作时间，那些在电脑上不正当使用互联网的员工必须要被识别出来并且受到惩罚。通过在公司电脑上安装检测员工使用互联网的软件，我们可以防止员工浪费时间，并培养 C 公司更好的工作氛围，以及提高我们公司的整体利润。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

35/52/128/129

35. The following appeared in a letter from the owner of the Sunnyside Towers apartment complex to its manager.

"One month ago, all the showerheads in the first three buildings of the Sunnyside Towers complex were modified to restrict maximum water flow to one-third of what it used to be. Although actual readings of water usage before and after the adjustment are not yet available, the change will obviously result in a considerable savings for Sunnyside Corporation, since the corporation must pay for water each month. Except for a few complaints about low water pressure, no problems with showers have been reported since the adjustment. I predict that modifying showerheads to restrict water flow throughout all twelve buildings in the Sunnyside Towers complex will increase our profits even more dramatically."

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

一个月前，S 大厦群中前三批大厦的淋浴喷头均被调整，水流量降至原先水平的三分之一。尽管调整前后的实际用水数据尚未获得，但此番调整将明显为 S 公司带来大量节流，

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因为每月的水费是由公司来负担的。自调整之后，除了偶有对水压较低的抱怨之外，并无任何关于喷头的问题得到反映。毫无疑问，如果 S 大厦群内的全部二十栋大厦均采取该措施，则大厦的盈利还将进一步上升。

请就此撰文，文中需充分论述，若要确定原文所述预测和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。

38/95/96

38. The following appeared in a memo from the new vice president of Sartorian, a company that manufactures men's clothing.

"Five years ago, at a time when we had difficulties in obtaining reliable supplies of high quality wool fabric, we discontinued production of our alpaca overcoat. Now that we have a new fabric supplier, we should resume production. This coat should sell very well: since we have not offered an alpaca overcoat for five years and since our major competitor no longer makes an alpaca overcoat, there will be pent-up customer demand. Also, since the price of most types of clothing has increased in each of the past five years, customers should be willing to pay significantly higher prices for alpaca overcoats than they did five years ago, and our company profits will increase."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

五年前，当我们在获取可靠、高质量羊毛毛料的供应渠道方面存在困难的时候，我们停止了高档羊毛外衣的生产。现在有了新的毛料供应商，我们应该重新开始生产。这种外衣应该会卖的很好：因为我们已经五年没有供应羊毛外衣了，而且由于我们的主要竞争对手已不再生产羊毛外衣，所以消费者将会对这种羊毛衫有很迫切的需求。而且，由于过去五年中多数种类的服装价格每年都在上涨，消费者应该愿意花比五年前高的多的价格购买羊毛外衣，因此我们公司的利润将会上升。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

39/174

39. A recent sales study indicates that consumption of seafood dishes in Bay City restaurants has increased by 30 percent during the past five years. Yet there are no currently operating city restaurants whose specialty is seafood. Moreover, the majority of families in Bay City are two-income families, and a nationwide study has shown that such families eat significantly fewer home-cooked meals than they did a decade ago but at the same time express more concern about healthful eating. Therefore, the new Captain Seafood restaurant that specializes in seafood should be quite popular and profitable.

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Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

最近的销量调查显示 Bay City 餐馆的海鲜菜肴的消费量比过去五年增加了 30%。而现在该市还没有专门经营海鲜菜的餐厅。而且，Bay City 的大多数家庭是双收入家庭，一次国家调查显示这类家庭在家做饭的数量比十年前显著减少，同时他们更关注健康饮食。因此，在 Bay City 开设一家新的专营海鲜食品的 C 餐馆将会非常受欢迎而且有利可图。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

41/123/125

41. The following appeared in a health newsletter.

"A ten-year nationwide study of the effectiveness of wearing a helmet while bicycling indicates that ten years ago, approximately 35 percent of all bicyclists reported wearing helmets, whereas today that number is nearly 80 percent. Another study, however, suggests that during the same ten-year period, the number of bicycle-related accidents has increased 200 percent. These results demonstrate that bicyclists feel safer because they are wearing helmets, and they take more risks as a result. Thus, to reduce the number of serious injuries from bicycle accidents, the government should concentrate more on educating people about bicycle safety and less on encouraging or requiring bicyclists to wear helmets."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

一项为期十年的对于在骑自行车时戴头盔的作用的研究显示，10 年前，所有骑车人中大约有 35% 报告说他们戴头盔，现在这个比例接近 80%。然而另外一项调查显示在相同的十年期间，因骑车引起的事故数量增加了 200%。这些结果说明骑车人因为戴着头盔而感到更安全，因而导致他们面临更大的危险。因此，为减少自行车事故中严重伤害的数量，政府应该更多地对人们加强自行车安全的教育，并提供鼓励或要求骑车人戴头盔的课程。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

45/49

45. The following is part of a memorandum from the president of Humana University.



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"Last year the number of students who enrolled in online degree programs offered by nearby Omni University increased by 50 percent. During the same year, Omni showed a significant decrease from prior years in expenditures for dormitory and classroom space, most likely because instruction in the online programs takes place via the Internet. In contrast, over the past three years, enrollment at Humana University has failed to grow, and the cost of maintaining buildings has increased along with our budget deficit. To address these problems, Humana University will begin immediately to create and actively promote online degree programs like those at Omni. We predict that instituting these online degree programs will help Humana both increase its total enrollment and solve its budget problems."

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

去年报名参加附近 Omni 大学远程教学系统的学生人数上升了 50%。同年, Omni 用于宿舍和教室的开支比前一年显著下降, 很可能是因为远程教学通过互动电脑录像授课。比较而言, 在过去三年中, Humana 学院的报名人数下降了, 而且用于房屋维护的费用和财政赤字都上升。因此, 为解决这些问题, 我们也应该开展并积极推广与 Omni 一样的远程教学系统。我们预计推出这样的在线课程不光可以增加我们的招生也同时可以解决目前的财政赤字危机。

请就此撰文, 文中需充分论述, 若要确定原文所述预测和论断是否合理, 则需要就哪些问题回答。确保明确解释, 对这些问题的回答将如何有助于我们评估原文所述之建议。

46

46. The following appeared in a health magazine published in Corpora.

"Medical experts say that only one-quarter of Corpora's citizens meet the current standards for adequate physical fitness, even though twenty years ago, one-half of all of Corpora's citizens met the standards as then defined. But these experts are mistaken when they suggest that spending too much time using computers has caused a decline in fitness. Since overall fitness levels are highest in regions of Corpora where levels of computer ownership are also highest, it is clear that using computers has not made citizens less physically fit. Instead, as shown by this year's unusually low expenditures on fitness-related products and services, the recent decline in the economy is most likely the cause, and fitness levels will improve when the economy does."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

医学专家指出 C 市只有四分之一的市民达到了目前的健康标准, 尽管 20 年前, C 的市

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有一半都达到了那时由国家制定的健康标准。同时专家们认为长时间的使用电脑可能是导致这一现象的原因，但这样的解释可能是错的。由于 C 市是电脑拥有量最高的地区也是总体健康水平最高的地区，显然使用电脑并没有导致市民体质的下降。相反，今年用于健身产品和服务的花费低的异乎寻常，这表明最近经济的衰退最可能是原因，当经济复苏了健康水平也会随之提高。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

48

48. The following appeared in a magazine article about planning for retirement.

"Clearview should be a top choice for anyone seeking a place to retire, because it has spectacular natural beauty and a consistent climate. Another advantage is that housing costs in Clearview have fallen significantly during the past year, and taxes remain lower than those in neighboring towns. Moreover, Clearview's mayor promises many new programs to improve schools, streets, and public services. And best of all, retirees in Clearview can also expect excellent health care as they grow older, since the number of physicians in the area is far greater than the national average."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

由于 Clearview 的天然景色和温和气候，它应该成为那些为退休后寻找生活地的人的首选。另一项好处是，C 的房价在去年显著下降，房地产税一直比邻近城市低。而且，C 的市长承诺了很多新方案来改善学校、街道和公共的服务。C 的退休人员也可以在老年时享受到出色的医疗服务，因为该地区的医生数量高于全国平均水平。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

54/165

54. Humans arrived in the Kaliko Islands about 7,000 years ago, and within 3,000 years most of the large mammal species that had lived in the forests of the Kaliko Islands had become extinct. Yet humans cannot have been a factor in the species' extinctions, because there is no evidence that the humans had any significant contact with the mammals. Further, archaeologists have discovered numerous sites where the bones of fish had been discarded, but they found no such areas containing the bones of large mammals, so the humans cannot have hunted the mammals. Therefore, some climate change or other environmental factor must have caused the species' extinctions.

Write a response in which you examine the stated and/or unstated assumptions of the



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argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

大约 7000 年前人类到达了 Kaliko 岛，在 3000 年内曾经生活在 Kaliko 岛的树林中的大型哺乳动物绝大多数已经灭绝了。然而人类并不是导致这些物种灭绝的因素，因为没有证据表明人类与这些哺乳动物有很多接触。而且，考古学家发现一些有大量鱼骨被抛弃的场所，而他们并没有发现存在大型哺乳动物骨头的类似场所，因而人类并没有猎杀这些哺乳动物。因此，一定是一些气候上的变化或其他环境因素导致了这些物种的灭绝。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

55

55. The following appeared in an editorial in a business magazine.

"Although the sales of Whirlwind video games have declined over the past two years, a recent survey of video-game players suggests that this sales trend is about to be reversed. The survey asked video-game players what features they thought were most important in a video game. According to the survey, players prefer games that provide lifelike graphics, which require the most up-to-date computers. Whirlwind has just introduced several such games with an extensive advertising campaign directed at people ten to twenty-five years old, the age-group most likely to play video games. It follows, then, that the sales of Whirlwind video games are likely to increase dramatically in the next few months."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

尽管 Whirlwind 游戏公司的游戏销量在过去两年中下降了，最近一次对于电子游戏玩家的调查显示这种销售趋势可能会发生逆转。该调查询问，对于一个游戏来说，游戏玩家所认为的最重要的特征是什么。根据调查结果，玩家倾向于那些需要最先进电脑的、具有生动图象的游戏。Whirlwind 刚刚面向 10—25 岁的人群大力开展了广告活动来推广若干此类游戏，10—25 岁是最喜欢玩游戏的年龄层。这说明 Whirlwind 公司的游戏销量将会在未来几个月猛增。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

56/57/82

56. The following appeared in a memo from the vice president of marketing at Dura-Sock,

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Inc.

"A recent study of our customers suggests that our company is wasting the money it spends on its patented Endure manufacturing process, which ensures that our socks are strong enough to last for two years. We have always advertised our use of the Endure process, but the new study shows that despite our socks' durability, our average customer actually purchases new Dura-Socks every three months. Furthermore, our customers surveyed in our largest market, northeastern United States cities, say that they most value Dura-Socks' stylish appearance and availability in many colors. These findings suggest that we can increase our profits by discontinuing use of the Endure manufacturing process."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

最近一次对于 Dura-Sock 使用者的调查表明我们公司用于其专利生产方式"Endure"上的钱是浪费的, 这种方式使我们生产的袜子足以使用两年。Dura-Sock 一直在做广告宣传它使用"Endure"方式, 但这次新调查显示尽管我们的袜子十分耐穿, 但 Dura-Sock 的消费者每三个月就买一双 Dura-Sock 袜子。而且, 在位于美国北部城市我们最大的商场回应调查的 Dura-Sock 消费者说他们最欣赏 Dura-Sock 时尚的外观和众多颜色的选择。这些事实说明 Dura-Sock 可以通过停止使用"Endure"生产方式来增加盈利。

请就此撰文, 文中需详细剖析原文中观点的假定前提, 包括明确说出的, 以及/或者没有明确说出的。确保明确解释, 原文中观点如何基于文中的假定条件, 以及, 若这些假定条件被证明无效, 则文中观点将受到怎样的影响。

60/145/146/150/154/155

60. The following appeared in a letter from a firm providing investment advice for a client.

"Most homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last heating season that region experienced 90 days with below-normal temperatures, and climate forecasters predict that this weather pattern will continue for several more years. Furthermore, many new homes are being built in the region in response to recent population growth. Because of these trends, we predict an increased demand for heating oil and recommend investment in Consolidated Industries, one of whose major business operations is the retail sale of home heating oil."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

在冬季非常寒冷的美国东北部的房屋, 一直都使用传统的油料作为采暖的主要燃料。去

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年该地区经历了 90 天低于往年平均气温的严寒，并且气象预测家们预测这种天气会持续未来数年。而且，去年由于人口增长，本地建造了很多的房屋。按此趋势，我们预测对于油料的需求将会增加，同时也建议对 CI 公司投资，该公司的主要业务之一就是家用采暖油料的零售。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

62/121/122

62. The following appeared in a memo from the director of a large group of hospitals.

"In a laboratory study of liquid antibacterial hand soaps, a concentrated solution of UltraClean produced a 40 percent greater reduction in the bacteria population than did the liquid hand soaps currently used in our hospitals. During a subsequent test of UltraClean at our hospital in Workby, that hospital reported significantly fewer cases of patient infection than did any of the other hospitals in our group. Therefore, to prevent serious patient infections, we should supply UltraClean at all hand-washing stations throughout our hospital system."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

在一次对于抗菌洗手液的实验研究中，UC 浓缩液比我们医院目前使用的洗手液多杀 40% 的细菌。我们对在 W 的医院做的随后测试中发现，该医院上报的患者感染数量明显少于我们集团的其他医院。因此，为防止严重的患者感染，我们应该在我们的医院系统内的所有洗手站提供 UC 洗手液。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

64

64. Collectors prize the ancient life-size clay statues of human figures made on Kali Island but have long wondered how Kalinese artists were able to depict bodies with such realistic precision. Since archaeologists have recently discovered molds of human heads and hands on Kali, we can now conclude that the ancient Kalinese artists used molds of actual bodies, not sculpting tools and techniques, to create these statues. This discovery explains why Kalinese miniature statues were abstract and entirely different in style: molds could be used only for life-size sculptures. It also explains why few ancient Kalinese sculpting tools have been found. In light of this discovery, collectors predict that the life-size sculptures will

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decrease in value while the miniatures increase in value.

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

收藏家很欣赏 Kali 岛出产的古代等身泥土雕像，但长期以来不清楚 Kali 的艺术家如何能够以如此高的精确度刻画人体。由于考古学家最近在 Kali 发现了人类头部和手的模具，我们现在可以得出结论：古代 Kali 艺术家使用真人的模子，而不是雕刻工具和技艺来塑造这些雕像。这一发现解释了为什么 Kali 的缩微雕像是抽象的而且风格迥异：模子只能被用于等身雕像。它同样也解释了为什么很少发现 Kali 的雕刻工具。由于有了这一研究进展，收藏家应预见到等身雕像的贬值以及缩微雕像的升值。

请就此撰文，文中需充分论述，若要确定原文所述预测和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。

65

65. When Stanley Park first opened, it was the largest, most heavily used public park in town. It is still the largest park, but it is no longer heavily used. Video cameras mounted in the park's parking lots last month revealed the park's drop in popularity: the recordings showed an average of only 50 cars per day. In contrast, tiny Carlton Park in the heart of the business district is visited by more than 150 people on a typical weekday. An obvious difference is that Carlton Park, unlike Stanley Park, provides ample seating. Thus, if Stanley Park is ever to be as popular with our citizens as Carlton Park, the town will obviously need to provide more benches, thereby converting some of the unused open areas into spaces suitable for socializing.

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

当 Stanley 公园第一次开放的时候，它是本市最大，使用频率最高的公园。现在它仍是最大的，但使用频率已经不再高了。上个月在公园停车场架设的摄像机发现公园的受欢迎度下降了：录像显示平均每天只有 50 辆车。与之相比，位于商业区中心地带的 Carlton 小公园在工作日每天游客超过 150 人。一个很明显的差异就是 Carlton 公园与 Stanley 公园不同，它提供充足的座椅。因此，如果 Stanley 公园想要和 Carlton 获得同等的受欢迎度的话，显然应该提供更多的长椅，从而把一些未加利用的开阔地转化成适于人们交往的空间。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

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69/70/115

69. The following appeared in a memo from a vice president of a large, highly diversified company.

"Ten years ago our company had two new office buildings constructed as regional headquarters for two regions. The buildings were erected by different construction companies—Alpha and Zeta. Although the two buildings had identical floor plans, the building constructed by Zeta cost 30 percent more to build. However, that building's expenses for maintenance last year were only half those of Alpha's. In addition, the energy consumption of the Zeta building has been lower than that of the Alpha building every year since its construction. Given these data, plus the fact that Zeta has a stable workforce with little employee turnover, we recommend using Zeta rather than Alpha for our new building project, even though Alpha's bid promises lower construction costs."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

10 年以前我们公司在两个不同地区拥有两座地方办公建筑。它们由两家建筑公司--Alpha 和 Zeta 分别建造。尽管两座建筑的平面布局基本相同, 由 Zeta 所建造的建筑造价高出了 30%, 但去年的维护费用是由 Alpha 建的楼的 50%。而且, Z 大楼建成以来的能耗每年都比 Alpha 大楼要少。这些数据, 再加上 Z 公司拥有稳定的员工队伍且雇员流动性很小的事实, 表明我们应该使用 Z 建筑公司而不是 A 公司来建造未来的建筑工程, 尽管 A 的标书承诺造价会更低。

请就此撰文, 文中需充分论述, 若要确定原文所述建议和论断是否合理, 则需要就哪些问题回答。确保明确解释, 对这些问题的回答将如何有助于我们评估原文所述之建议。

71/85/87

71. The following is a letter to the editor of the Waymarsh Times.

"Traffic here in Waymarsh is becoming a problem. Although just three years ago a state traffic survey showed that the typical driving commuter took 20 minutes to get to work, the commute now takes closer to 40 minutes, according to the survey just completed. Members of the town council already have suggested more road building to address the problem, but as well as being expensive, the new construction will surely disrupt some of our residential neighborhoods. It would be better to follow the example of the nearby city of Garville. Last year Garville implemented a policy that rewards people who share rides to work, giving them coupons for free gas. Pollution levels in Garville have dropped since the policy was

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implemented, and people from Garville tell me that commuting times have fallen considerably. There is no reason why a policy like Garville's shouldn't work equally well in Waymarsh."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

W 的交通已经成为一个大问题。尽管 3 年前一个全国的交通调查显示开车上班族需 20 分钟，而最近调查显示现在却要 40 分钟。市议会已经建议修筑更多的公路来解决这一问题，但这需要很多钱，同时工程也给本地百姓带了一些不便。我们应该效仿临近的 G 市，去年 G 市实施一项政策鼓励人们合伙搭车，并给他们免费的加油卷。政策实施后，G 的污染减轻了，一些 G 的人们告诉我在路上的时间明显的快了很多。因此，没有理由我们 W 采用相同的政策却达不到相同的效果。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

73

73. The following appeared on the Mozart School of Music Web site.

"The Mozart School of Music should be the first choice for parents considering enrolling their child in music lessons. First of all, the Mozart School welcomes youngsters at all ability and age levels; there is no audition to attend the school. Second, the school offers instruction in nearly all musical instruments as well a wide range of styles and genres from classical to rock. Third, the faculty includes some of the most distinguished musicians in the area. Finally, many Mozart graduates have gone on to become well-known and highly paid professional musicians."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

Mozart 音乐学校显然应该是所有学音乐学生家长的第一选择。首先，Mozart 学校面向所有年龄段和能力的孩子们进行招生，并且没有任何的面试。其次，学校提供几乎所有的乐器以及范围广泛的曲风和流派学习课程，从古典到摇滚。第三，学校员工包括一些本地最著名的音乐家。最后，很多 Mozart 的毕业生已经成为著名而且较高收入的音乐家。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

75



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75. The following appeared in a letter to the editor of a Batavia newspaper.

"The department of agriculture in Batavia reports that the number of dairy farms throughout the country is now 25 percent greater than it was 10 years ago. During this same time period, however, the price of milk at the local Excello Food Market has increased from \$1.50 to over \$3.00 per gallon. To prevent farmers from continuing to receive excessive profits on an apparently increased supply of milk, the Batavia government should begin to regulate retail milk prices. Such regulation is necessary to ensure fair prices for consumers."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

Batavia 的农业部门报告说全国奶牛农庄的数量比 10 年前增加了 25%。然而就在同一时期, 当地 Excello FoodMarket 牛奶的价格从每加仑\$1.5 上涨到了\$3.0。为防止农场主在牛奶供应量明显增加的情况下获取过多的利润, Batavia 的政府应限制牛奶的零售价。这种规定对于稳定物价是必需的。

就此撰文, 文中需详细讨论, 若要确定原文所述建议是否有可能实现其预期效果, 则需就哪些问题进行回答。确保明确解释, 对这些问题的回答如何有助于我们评估原文所述之建议。

76

76. The following appeared in a newsletter offering advice to investors.

"Over 80 percent of the respondents to a recent survey indicated a desire to reduce their intake of foods containing fats and cholesterol, and today low-fat products abound in many food stores. Since many of the food products currently marketed by Old Dairy Industries are high in fat and cholesterol, the company's sales are likely to diminish greatly and company profits will no doubt decrease. We therefore advise Old Dairy stockholders to sell their shares, and other investors not to purchase stock in this company."

Write a response in which you discuss what questions would need to be answered in order to decide whether the advice and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the advice.

最近一次调查中, 超过 80% 的调查对象表达了他们想减少含脂肪和胆固醇食品的愿望, 现在很多食品商店都提供很多的低脂食品。由于 Old Dairy Industries 当前生产的很多产品都有很高的脂肪和胆固醇含量, 该公司的销量有可能严重下降, 其盈利无疑会减少。因而我们建议 Old Dairy 的持有者应该抛出他们所持的股份, 其他投资者也不应购买该公司的股份。

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Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

78/114/116/117

78. The following appeared in a memo from the vice president of a food distribution company with food storage warehouses in several cities.

"Recently, we signed a contract with the Fly-Away Pest Control Company to provide pest control services at our fast-food warehouse in Palm City, but last month we discovered that over \$20,000 worth of food there had been destroyed by pest damage. Meanwhile, the Buzzoff Pest Control Company, which we have used for many years, continued to service our warehouse in Winterville, and last month only \$10,000 worth of the food stored there had been destroyed by pest damage. Even though the price charged by Fly-Away is considerably lower, our best means of saving money is to return to Buzzoff for all our pest control services."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

最近我们和 Fly-Away Pest-Control 公司签订了一项合同来为我们在 Palm City 的快餐食品仓库提供杀虫服务，但上个月我们发现，那里有价值超过\$20000 的食品被害虫破坏。同时，我们使用多年的 Buzzoff Pest-Control 公司继续在 Winterville 的仓库服务，上个月那里只有价值\$10000 的食品被害虫破坏。尽管 Fly-Away 的收费低廉的多，我们节省收费的最好方式就是重新使用 Buzzoff 公司来提供我们所有的杀虫服务。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

83/84

83. The following is a letter to the editor of an environmental magazine.

"In 1975 a wildlife census found that there were seven species of amphibians in Xanadu National Park, with abundant numbers of each species. However, in 2002 only four species of amphibians were observed in the park, and the numbers of each species were drastically reduced. There has been a substantial decline in the numbers of amphibians worldwide, and global pollution of water and air is clearly implicated. The decline of amphibians in Xanadu National Park, however, almost certainly has a different cause: in 1975, trout—which are known to eat amphibian eggs—were introduced into the park."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.



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1975 年的一份野生动物调查显示，在 X 国家公园，有 7 种两栖动物，且各种类的数量庞大。然而在 2002 年，只有 4 种两栖动物在公园中被发现，并且每种动物的数量急剧下降。两栖动物数量在全球范围内也大量减少，对此全球的空气和水质污染显然难辞其咎。但两栖动物在 X 公园的下降有几乎确定是另有原因：1975 年，一种猎食两栖动物蛋的物种，鳉鱼被引入公园。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

85/87

85. In a study of the reading habits of Waymarsh citizens conducted by the University of Waymarsh, most respondents said that they preferred literary classics as reading material. However, a second study conducted by the same researchers found that the type of book most frequently checked out of each of the public libraries in Waymarsh was the mystery novel. Therefore, it can be concluded that the respondents in the first study had misrepresented their reading habits.

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

在一次由 W 大学所举行的关于 W 居民阅读习惯的调查中发现，多数被访者说他们倾向于阅读古典文学。然而，随后由相同的研究人员所引导的调查中发现 W 所有公共图书馆中最常被借阅的书是神秘小说。因此，我们可以得出结论，第一次参与调查的对象错误地表达了他们的阅读习惯。

请就此撰文，文中需详细论述，若要对原文论断进行评估，则需要提供何种具体证据；以及，请解释你提出的证据将如何支持或削弱原文所述的论断。

92/101/103

92. Workers in the small town of Leeville take fewer sick days than workers in the large city of Masonton, 50 miles away. Moreover, relative to population size, the diagnosis of stress-related illness is proportionally much lower in Leeville than in Masonton. According to the Leeville Chamber of Commerce, these facts can be attributed to the health benefits of the relatively relaxed pace of life in Leeville.

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

小城镇 L 的的员工病假天数比 50 英里外的大城市 Mason 要少。而且，相对于人口数量，L 的抑郁类诊断人数也远远少于 M。根据 L 的商业部门总结，这样的健康状态归结

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于 L 相对比较悠闲的生活节奏。

请就此撰文，文中需详细论述一个或多个不同解释，以反驳文中所述的解释。以及，请说明你的观点如何合理解释了文中所述的事实。

113/126/127/161

113. The following is a recommendation from the personnel director to the president of Acme Publishing Company.

"Many other companies have recently stated that having their employees take the Easy Read Speed-Reading Course has greatly improved productivity. One graduate of the course was able to read a 500-page report in only two hours; another graduate rose from an assistant manager to vice president of the company in under a year. Obviously, the faster you can read, the more information you can absorb in a single workday. Moreover, Easy Read would cost Acme only \$500 per employee—a small price to pay when you consider the benefits. Included in this fee is a three-week seminar in Spruce City and a lifelong subscription to the Easy Read newsletter. Clearly, to improve productivity, Acme should require all of our employees to take the Easy Read course."

Write a response in which you discuss what questions would need to be answered in order to decide whether the advice and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the advice.

很多其他公司最近指出他们的员工参加了 Easy Read 的速读课程之后生产效率显著提高。这个课程的一名毕业生能够在两个小时之内读完长达 500 页的报告，另一名毕业生在一年内从助理经理上升到了副总裁。显然，你的阅读速度越快，在一天之内所能吸收的信息就越多。而且，Easy Read 的学费只有每人 500 元，当考虑到它给 A 公司带来的效益的时候这就是个小数目。这个费用包括在 S 市举行的为期三周的研讨会和 Easy Read 新闻刊物的终生赠阅。显然，A 公司通过要求所有员工参加 Easy Read 的课程将会极大地受益。

请就此撰文，文中需充分论述，若要确定原文所述建议和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。

132/134/136

132. The following appeared in a letter to the school board in the town of Centerville.

"All students should be required to take the driver's education course at Centerville High School. In the past two years, several accidents in and around Centerville have involved teenage drivers. Since a number of parents in Centerville have complained that they are too busy to teach their teenagers to drive, some other instruction is necessary to ensure that

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these teenagers are safe drivers. Although there are two driving schools in Centerville, parents on a tight budget cannot afford to pay for driving instruction. Therefore an effective and mandatory program sponsored by the high school is the only solution to this serious problem."

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

Centerville 高中的所有学生都应该被要求参加驾驶员教育课程。在过去两年中，Centerville 周围有几起交通事故涉及了青少年驾驶者。由于 Centerville 的一些家长抱怨说他们太忙没有时间教他们的孩子驾驶，必须有一些其他的课程来保证这些孩子成为安全的驾驶者。尽管在 Centerville 已经有两所驾校，手头不宽裕的家长无法负担驾校学费。因此由学校组织的有效的强制性课程是解决这一严重问题的唯一方案。

请就此撰文，文中需详细剖析原文中观点的假定前提，包括明确说出的，以及/或者没有明确说出的。确保明确解释，原文中观点如何基于文中的假定条件，以及，若这些假定条件被证明无效，则文中观点将受到怎样的影响。

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152. The following appeared in a memo to the board of directors of Bargain Brand Cereals.

"One year ago we introduced our first product, Bargain Brand breakfast cereal. Our very low prices quickly drew many customers away from the top-selling cereal companies. Although the companies producing the top brands have since tried to compete with us by lowering their prices and although several plan to introduce their own budget brands, not once have we needed to raise our prices to continue making a profit. Given our success in selling cereal, we recommend that Bargain Brand now expand its business and begin marketing other low-priced food products as quickly as possible."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

一年以前我们推出了第一种产品 Bargain Brand 早餐麦片。我们低廉的价格迅速从一些销量最大的麦片厂商那里吸引了大量客户。尽管这些厂商曾经试图通过降低价格来与我们竞争，并且尽管有一些公司打算推出他们自己的廉价品牌，但我们从未需要通过涨价来持续盈利。基于我们销售麦片的成，Bargain Brand 应该扩展业务，并且尽快开始推出其他的廉价食品。

请就此撰文，文中需充分论述，若要确定原文所述建议和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建

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176

176. The following appeared as part of an article in a Dillton newspaper.

"In an effort to bring new jobs to Dillton and stimulate the city's flagging economy, Dillton's city council voted last year to lower the city's corporate tax rate by 15 percent; at the same time, the city began offering generous relocation grants to any company that would move to Dillton. Since these changes went into effect, two new factories have opened in Dillton. Although the two factories employ more than 1,000 people, the unemployment rate in Dillton remains unchanged. The only clear explanation for this is that the new factories are staffed with out-of-town workers rather than Dillton residents."

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

为了给 D 带来新的工作机会以及振兴经济，D 市理事会去年投票，降低了 15% 的公司税收，同时，城市给愿意搬来的公司提供搬迁费用。这些措施使得两家新公司在 D 开张了。虽然这两家公司雇佣了超过 1000 人，D 的失业率没变。唯一的解释是新工厂雇佣的不是本地人。

177

177. The following appeared in a memo from New Ventures Consulting to the president of HobCo, Inc., a chain of hobby shops.

"Our team has completed its research on suitable building sites for a new HobCo hobby Shop in the city of Grilldon. We discovered that there are currently no hobby shops in southeastern Grilldon. When our researchers conducted a poll of area residents, 88 percent of those who responded indicated that they would welcome the opening of a hobby shop in southeastern Grilldon. Grilldon is in a region of the nation in which the hobby business has increased by 300 percent during the past decade. In addition, Grilldon has a very large population of retirees, a demographic with ample time to devote to hobbies. We therefore recommend that you choose southeastern Grilldon as the site for your next HobCo Hobby Shop. We predict that a shop in this area will draw a steady stream of enthusiastic new HobCo customers."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

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我们团队完成了在 G 为 H 商店新选址的工作。在 G 的东南地区还没有专门的兴趣商店。我们在居民中的调查，有 88% 的人说希望在 G 东南开一家店。过去 10 年 G 所在的大地区也是兴趣消费增长了 300%。此外，G 有很多退休人口，他们有充足的时间给兴趣爱好。我们所以推荐选择 G 的东南地区开心的 H 商店。我们预测这家店会有很多顾客。

请就此撰文，文中需充分论述，若要确定原文所述建议和论断是否合理，则需要就哪些问题回答。确保明确解释，对这些问题的回答将如何有助于我们评估原文所述之建议。