### Yan Leng

### Employment\_

2020-present

Assistant Professor in the Department of Information, Risk and Operations Management at the McCombs School of Business at The University of Texas at Austin

- Core member in the Machine Learning Laboratory at The University of Texas at Austin
- Research affiliate at the Misinformation & AI at The University of Texas at Austin
- Research affiliate at the MIT Media Lab

 $_{
m 2024\text{-}present}$  Courtesy Faculty in the School of Information at The University of Texas at Austin

### Education \_

Ph.D. Massachusetts Institute of Technology (MIT), Cambridge, MA, USA <sup>2017-2020</sup> MIT Media Lab, Human Dynamics Group

Master of Massachusetts Institute of Technology (MIT), Cambridge, MA, USA Science Computer Science at Electrical Engineering and Computer Science Department 2013-2016

Master of Massachusetts Institute of Technology (MIT), Cambridge, MA, USA Science Transportation Engineering at Civil and Environmental Engineering Department

### ournals \_

- [1] Yan Leng and Drew Dimmery. Calibration of Heterogeneous Treatment Effects in Random Experiments. Information Systems Research (2024).
- [2] Yan Leng, Xiaowen Dong, Esteban Moro, and Alex Pentland. Long Range Social Influence in Phone Communication Network. Information Systems Research (2023).
- [3 Yan Leng, Tara Sowriraja, Yujia Zhai, and Alex Pentland. Measuring Social Influence Within and Across Multi-dimensional Homophilous Communities. IEEE Transactions on Knowledge and Data Engineering (2023).
- [4] Jahani\*, E., Gallagher\*, N., Merhout\*, F., Cavalli\*, N., Guilbeault\*, D., Leng\*, Y., & Bail\*, C. A. An Online Experiment During the 2020 US-Iran Crisis Shows that Exposure to Common Enemies Can Increase Political Polarization. Scientific Reports (2022). \* All authors contribute equally. Random authorship order.
- [5] Yan Leng\*, Dominiquo Santistevan\*, and Alex Pentland. Understanding Collective Regularity in Human Mobility as a Familiar Stranger Phenomenon. Scientific Reports (2021). \*Equal contribution.
- [6] Yan Leng, Yujia Zhai, Shaojing Sun, Yifei Wu, Jordan Selzer, Sharon Strover, Anfan Chen, Hezhao Zhang, and Ying Ding Analysis of Misinformation During the COVID-19 Outbreak in China: Cultural, Social and Political Entanglements. IEEE Transactions on Big Data (2021).
- [7] Yan Leng, Haris Koutsopolous, and Jinhua Zhao. Leveraging Individual and Collective Regularity to Profile and Segment User Locations from Mobile Phone Data. ACM Transactions on Management Information Systems (TMIS) (2021).
- [8] Dhaval Adjodah, Yan Leng, Shi Kai Chong, P. M. Krafft, Esteban Moro, and Alex Pentland. Accuracy-Risk Trade-Off Due to Social Learning in Crowd-Sourced Financial Predictions. Entropy (2021).
- [9] Yan Leng, Yehonatan Yella, Rodrigo Ruiz, and Alex Pentland. Contextual Centrality: Going Beyond Network Structure. Scientific Reports (2020).
- [10] Xiaobing Liu, Xuedong Yan, Feng Liu, Rui Wang, and Yan Leng. A Trip-specific Model for Fuel Saving Estimation and Subsidy Policy Making of Carpooling Based on Empirical Data. Applied Energy (2019).

[11] Shaokuan Chen, **Yan Leng**, Baohua Mao, and Shuang Liu. Integrated Weight-based Multi-criteria Evaluation on Transfer in Large Transport Terminals: A Case Study of the Beijing South Railway Station. *Transportation Research Part A: Policy and Practice* (2014).

# Refereed conference proceedings

- [1] Emanuele Rossi, Federico Monti, **Yan Leng**, Michael Bronstein and Xiaowen Dong. Learning to Infer Structures of Network Games. *International Conference on Machine Learning (ICML)*, 2022.
- [2] **Yan Leng**, Xiaowen Dong, and Alex Pentland. Learning Quadratic Games on Networks. *International Conference on Machine Learning (ICML)*, 2020.

#### Revisions\_

- [1] Junyu Cao\* and **Yan Leng**\*. Adaptive Acquisition Tree for Recommendations with Optimality Guarantees on Short-form Video Platforms. Minor revision at *Management Science*.
- [2] Christina Jeong, Jason Chan, **Yan Leng**, and Yue Guo. The Role of Online Socialization at the Workplace. First-round major revision at *Information Systems Research*.
- [3] Yan Leng (lead author), Rodrigo Ruiz, Xiao Liu. Geometric Deep Learning based Recommender System and An Interpretable Decision Support System. First-round major revision at *Information Systems Research*.
- [4] **Yan Leng** and Ashish Agarwal. Are Spatial Neighbors Complements or Substitutes? Discovering a Visits-based Local Market Structure. First-round reject & resubmit at *Marketing Science*.
- [5] **Yan Leng**. Can LLMs Mimic Human-Like Mental Accounting and Behavioral Biases. First-round reject & resubmit at *Marketing Science Frontiers*.
- [6] **Yan Leng\*** and Yuan Yuan\*. Do LLM Agents exhibit social behaviors? First-round Major revision at *Information Systems Research*.
  - \* Equal contribution.

# Working papers

- [1] Yan Leng. Bayesian Learning and Information Aggregation in Phone Communication Networks.
- [2] Sandro Lera\* and Yan Leng\*. Modeling Investor Attentions with News Hypergraphs
- [3] **Yan Leng**, Yijun Chen, Xiaowen Dong, Junfeng Wu, and Guodong Shi. Can Platforms Protect Customers' Social Interaction Structure When Behavioral Data is Public?
- [4] Junyu Cao\* and Yan Leng\*. Learning to Optimize Data Quality for Crowdsourcing Labor Markets: A Human-Algorithm-Collaborative Framework. Won INFORMS ISS Cluster Best Paper Award.
- [5] Junyu Cao\* and **Yan Leng**\*. Network-enabled Sequential Data Acquisition for High-dimensional Recommender Systems.
  - \*Equal contribution.

## Awards and honors

- April 2024 2023-2024 Trammell/CBA Foundation Teaching Award for Assistant Professors.
- April 2024 McCombs BBA Faculty Honor Roll.
- Oct 2023 National Institutes of Health (NIH)'s AIM-AHEAD Consortium Development Program (joint \$1 million grant with Prof. Ying Ding, Yifan Peng, Watkins Craig, and David Hodge), 2023 2025.
- Dec 2023 McCombs BBA Faculty Honor Roll.
- Nov 2023 UT Austin Research & Creative Grants (\$9,860).

- Oct 2023 McCombs Research Excellence Grant (\$10,000).
- Oct 2023 Research Grant from Herb Kelleher Entrepreneurship Center (\$5,000).
- May 2023 Texas Global Faculty Research Seed Grants (\$10,000).
- March 2023 McCombs Research Excellence Grant (\$10,000).
  - Feb 2022 National Science Foundation (NSF) CRII Award.
  - Oct 2022 2022 INFORMS ISS Cluster Best Paper Award.
  - Dec 2021 Marketing Science Institute Grant Award.
  - June 2021 Second prize in INFORMS Revenue Management and Pricing Data-driven Challenge (2021).
- March 2021 McCombs Research Excellence Grant (\$10,000).
  - May 2021 McCombs BBA Faculty Honor Roll.
  - Sep 2018 Russel Sage Foundation Grant Award (\$7,899).
  - Nov 2016 MIT IDEAS Global Challenge Grant (\$5,000).
  - Nov 2016 MIT Sandbox Innovation Fund (\$1,000).
  - Aug 2016 Harvard Sustainability Grant (\$1,000).