Yan Leng

Employment_

Assistant Professor in the Department of Information, Risk and Operations Management at the McCombs School of Business at The University of Texas at Austin

- Core member in the Machine Learning Laboratory at The University of Texas at Austin
- Research affiliate at the Misinformation & AI at The University of Texas at Austin
- Research affiliate at the MIT Media Lab

 $_{\rm 2024\text{-}present}$ Courtesy Faculty in the School of Information at The University of Texas at Austin

Education _

Ph.D. Massachusetts Institute of Technology (MIT), Cambridge, MA, USA ²⁰¹⁷⁻²⁰²⁰ MIT Media Lab, Human Dynamics Group

Master of Massachusetts Institute of Technology (MIT), Cambridge, MA, USA Science Computer Science at Electrical Engineering and Computer Science Department 2013-2016

Master of Massachusetts Institute of Technology (MIT), Cambridge, MA, USA Science Transportation Engineering at Civil and Environmental Engineering Department

ournals ___

- [1] Junyu Cao* and Yan Leng*. Adaptive Acquisition Tree for Recommendations with Optimality Guarantees on Short-form Video Platforms. Accepted to Management Science.
- [2] Yan Leng and Drew Dimmery. Calibration of Heterogeneous Treatment Effects in Random Experiments. Information Systems Research (2024).
- [3] Lei Wang, Kemi Ding, Yan Leng, Xiaoqiang Ren and Guodong Shi. Private Nash Equilibrium Seeking in Quadratic Network Game. *IEEE Transactions on Control of Network Systems* (2024).
- [4] Yan Leng, Xiaowen Dong, Esteban Moro, and Alex Pentland. Long Range Social Influence in Phone Communication Network. *Information Systems Research* (2023).
- [5 Yan Leng, Tara Sowriraja, Yujia Zhai, and Alex Pentland. Measuring Social Influence Within and Across Multi-dimensional Homophilous Communities. IEEE Transactions on Knowledge and Data Engineering (2023).
- [6] Jahani[†], E., Gallagher[†], N., Merhout[†], F., Cavalli[†], N., Guilbeault[†], D., Leng[†], Y., & Bail[†], C. A. An Online Experiment During the 2020 US-Iran Crisis Shows that Exposure to Common Enemies Can Increase Political Polarization. Scientific Reports (2022).
- [7] Yan Leng*, Dominiquo Santistevan*, and Alex Pentland. Understanding Collective Regularity in Human Mobility as a Familiar Stranger Phenomenon. *Scientific Reports* (2021).
- [8] Yan Leng, Yujia Zhai, Shaojing Sun, Yifei Wu, Jordan Selzer, Sharon Strover, Anfan Chen, Hezhao Zhang, and Ying Ding Analysis of Misinformation During the COVID-19 Outbreak in China: Cultural, Social and Political Entanglements. IEEE Transactions on Big Data (2021).
- [9] Yan Leng, Haris Koutsopolous, and Jinhua Zhao. Leveraging Individual and Collective Regularity to Profile and Segment User Locations from Mobile Phone Data. ACM Transactions on Management Information Systems (TMIS) (2021).
- [10] Dhaval Adjodah, Yan Leng, Shi Kai Chong, P. M. Krafft, Esteban Moro, and Alex Pentland. Accuracy-Risk Trade-Off Due to Social Learning in Crowd-Sourced Financial Predictions. Entropy (2021).
- [11] Yan Leng, Yehonatan Yella, Rodrigo Ruiz, and Alex Pentland. Contextual Centrality: Going Beyond Network Structure. Scientific Reports (2020).

- [12] Xiaobing Liu, Xuedong Yan, Feng Liu, Rui Wang, and **Yan Leng**. A Trip-specific Model for Fuel Saving Estimation and Subsidy Policy Making of Carpooling Based on Empirical Data. *Applied Energy* (2019).
- [13] Shaokuan Chen, **Yan Leng**, Baohua Mao, and Shuang Liu. Integrated Weight-based Multi-criteria Evaluation on Transfer in Large Transport Terminals: A Case Study of the Beijing South Railway Station. *Transportation Research Part A: Policy and Practice* (2014).
 - * Equal contribution.
 - † Equal contribution. Authorship order was randomized.

Refereed conference proceedings

- [1] Xue Yu, Muchen Li, Yan Leng, Renjie Liao. Can LLMs Mimic Human-Like Mental Accounting and Behavioral Biases? EC ′24: Proceedings of the 25th Conference **Economics** 2024 ACMand Computationm
 - [2] Xue Yu, Muchen Li, **Yan Leng**, Renjie Liao. Learning Latent Structures in Network Games via Data-Dependent Gated-Prior Graph Variational Autoencoders. *International Conference on Machine Learning (ICML)*, 2024.
 - [3] Emanuele Rossi, Federico Monti, **Yan Leng**, Michael Bronstein and Xiaowen Dong. Learning to Infer Structures of Network Games. *International Conference on Machine Learning (ICML)*, 2022.
 - [4] **Yan Leng**, Xiaowen Dong, and Alex Pentland. Learning Quadratic Games on Networks. *International Conference on Machine Learning (ICML)*, 2020.

Revisions.

- [1] **Yan Leng***. Do LLM Agents exhibit social behaviors? Second-round major revision at *Information Systems Research*.
- [2] Christina Jeong, Jason Chan, **Yan Leng**, and Yue Guo. The Role of Online Socialization at the Workplace. Second-round major revision at *Information Systems Research*.
- [3] Yan Leng (lead author), Rodrigo Ruiz, Xiao Liu. Geometric Deep Learning based Recommender System and An Interpretable Decision Support System. Second-round major revision at *Information Systems Research*.
- [4] Sandro Lera[†] and **Yan Leng**[†]. Beyond Pairwise Network Interactions: Implications for Information Centrality. First-round major revision at *Information Systems Research*.
- [5] Binwu Wang[†], **Yan Leng**[†], Guang Wang, and Yang Wang. FusionTransNet for Smart Urban Mobility: Spatiotemporal Traffic Forecasting Through Multimodal Network Integration. First-round major revision at *Management Science*.
- [6] **Yan Leng**, Yunxin Sang, and Ashish Agarwal. Reduce Preference Disparity Between LLMs and Humans: Calibration to Compose Human-like Ensembles. First-round major revision at *Marking Science*.
- [7]] **Yan Leng**, Yijun Chen, Xiaowen Dong, Junfeng Wu, and Guodong Shi. Social Interaction Leakages from Public Behavioral Data: A Diagnostic and Differential Privacy Framework. First-round major revision at *Information Systems Research*
- [8] **Yan Leng** and Ashish Agarwal. Are Spatial Neighbors Complements or Substitutes? Discovering a Visits-based Local Market Structure. Reject & resubmit at *Marketing Science*.
- [9] **Yan Leng**. Can LLMs Mimic Human-Like Mental Accounting and Behavioral Biases. Reject & resubmit at *Marketing Science*.
 - * Equal contribution.
 - † Equal contribution. Authorship order was randomized.

Working papers

- [1] Junyu Cao* and **Yan Leng***. Network-enabled Sequential Data Acquisition for High-dimensional Recommender Systems.
- [2] Junyu Cao* and **Yan Leng***. Learning to Optimize Data Quality for Crowdsourcing Labor Markets: A Human-Algorithm-Collaborative Framework. Won INFORMS ISS Cluster Best Paper Award.
 - *Equal contribution.

Research awards and grants

- Feb, 2025 Herb Kelleher Entrepreneurship Center (HKEC) Grant (\$5,000)
- Feb, 2025 McCombs Research Excellence Grant (\$13,400)
- Jan, 2025 Best Associate Editor for the ICIS 2024 Track: Data Analytics for Business and Societal Challenges
- Oct, 2024 Best Paper Award at Informs Data Science Workshop.
- April 2024 OpenAI Researcher Access Program (\$5,000).
- Oct 2023 Aug 2025 National Institutes of Health (NIH)'s AIM-AHEAD Consortium Development Program (Received a joint \$1 Million Grant with Prof. Ying Ding, Yifan Peng, Watkins Craig, and David Hodge).
 - Nov 2023 UT Austin Research & Creative Grants (\$9,860).
 - Oct 2023 McCombs Research Excellence Grant (\$10,000).
 - Oct 2023 Research Grant from Herb Kelleher Entrepreneurship Center (\$5,000).
 - May 2023 Texas Global Faculty Research Seed Grants (\$10,000).
 - March 2023 McCombs Research Excellence Grant (\$10,000).
- Feb 2022 Aug 2024 National Science Foundation (NSF) CRII Award.
 - Oct 2022 2022 INFORMS ISS Cluster Best Paper Award.
 - Dec 2021 Marketing Science Institute Grant Award (\$15,000).
 - June 2021 Second prize in INFORMS Revenue Management and Pricing Data-driven Challenge (2021).
 - March 2021 McCombs Research Excellence Grant (\$10,000).
 - Sep 2018 Russel Sage Foundation Grant Award (\$7,899).
 - Nov 2016 MIT IDEAS Global Challenge Grant (\$5,000).
 - Nov 2016 MIT Sandbox Innovation Fund (\$1,000).
 - Aug 2016 Harvard Sustainability Grant (\$1,000).

Teaching

awards

- April 2024 2023-2024 Trammell/CBA Foundation Teaching Award for Assistant Professors.
- April 2024 McCombs BBA Faculty Honor Roll.
- Dec 2023 McCombs BBA Faculty Honor Roll.
- May 2021 McCombs BBA Faculty Honor Roll.

Professional.

Service

- 2025 Editorial Board Member, Information Systems Research
- 2025 Program Chair for Informs Data Science Workshop

- 2023, 2024 Associate Editor, International Conference on Information Systems (ICIS)
 - 2024 Ignite (Short Talk) Session Chairs for Workshop on Information Technologies and Systems (WITS)
 - 2020 Local Chair for Workshop on Information Technologies and Systems (WITS)
 - 2020- Reviewer for management journals, including Management Science, Information Systems Research, MIS Quarterly
 - 2020- Reviewer for computer science conferences, including NeurIPS (Neural Information Processing Systems), ICML (International Conference on Machine Learning), The Web Conference (WWW), AAAI (Association for the Advancement of Artificial Intelligence)