## **JOBS, FUTURE CAREER**

### Explain the difference between "work" and "job".

Work = a mental or physical activity done to achieve a result (anywhere - at home, at school, within your job...; paid as well as not paid)

Job = a paid position you have (a teacher at a secondary school, a programmer in an IT company ...)

### What jobs do you know?

There are a lot of categories of jobs, for example:

- State/government employees x owners + employees of a private company x freelancers /self-employed people (in Czech OSVČ)
- Jobs in industries x in agriculture x in services (they also include among others health services, school system, IT, science etc.)
- Skilled (doctor, IT specialist, scientist) x unskilled (dustman, street sweeper) jobs
- Indoor x outdoor jobs

You can also speak about manual, technical, desk, creative jobs etc.

## Why is it important to have a job?

You need to earn your living (to be able to pay for your house/flat, clothing, food, services etc.). Having a job gives you also the feeling that you are useful. The social contacts (you meet other people and cooperate with them) in a lot of jobs are important for most people too.

#### What are the best/worst-paid jobs in the Czech Republic?

Among the best-paid jobs in this country at present are managers, politicians, lawyers, IT specialists, doctors (private ones). On the other side, cleaners, street sweepers, postmen/-women, shop assistants belong to the worst-paid ones.

### What do you consider to be a good job? Is it just money?

For most people, their dream job is well-paid. (They want to get/earn a good/decent salary, are interested in receiving bonuses and fringe benefits/perks.)

Anyway, there are lots of other aspects you might consider when looking for a job:

- What would your responsibilities be? /What would you be responsible for?
- Would the job be interesting and rewarding for you? Would you be able to make use of your knowledge and abilities? What are the career prospects?
- What are the working hours? Is it often necessary to work overtime? Do you have to do shift work/to work shifts? Do you have to work unsocial hours? Is it possible to have flexible working hours? Are people allowed to work parttime (for example mothers of small children)?
- How much holiday and time off in general do you get? Do you have the right to get sick pay?
- How far from your home is the workplace situated? Would you have to commute to work? Can you ever work from home?

### What fringe benefits at work would you appreciate most?

Some jobs include a lot of benefits while others don't almost any. Among the most popular ones are:

health insurance, sick pay, retirement plans, parental leave, day care for employees' children, education, time-off (paid holiday days, sick days, days to take care of a family member), transportation benefits (e.g. company vehicles), entertainment + sports (access to events sponsored by the employer, passes to sports or cultural facilities), wellness, free or subsidized drinks (food).

## Where can we find information about jobs?

There are various ways of looking for a job. You can ask your relatives, friends or acquaintances if they know about some suitable vacancies. Other options include employment/labour offices/job centres or job advertisements – in newspapers and on the Internet.

More than a half of people who look for a job in this country at present use the Internet. There are specialized job sites/job portals (*jobs.cz*, *kdejeprace.cz*, *dobraprace.cz*). Companies and institutions also advertise vacancies directly on their websites.

### What are the first steps an applicant should do?

He/she should write a job application letter/cover letter and his/her CV carefully and send both of them in time to the company/institution.

A cover letter should contain the following pieces of information:

- The job he /she is applying for, in what way they have learnt about it.
- Their relevant work experience, personal qualities and interests (perhaps also references they can send).
- When they can come for interview and when they could start work.

## What are good job interview dos?

- You should be prepared well, e.g. you should look at their website to learn as much as possible about the company/institution.
- Make a good first impression: Arrive a few minutes early for the interview, bring your CV with you (and be ready to talk confidently through it). Your look is also very important (you should wear suitable well-fitting clothes etc.)
- Listen carefully and respond in a clear and direct way.
- Prepare smart, open ended questions to ask your interviewer (to show your interest and motivation)
- "Sell" your experience and your relevant personal qualities.
- If you weren't successful in one or more previous interviews, try still to be positive. Consider every interview to be a new opportunity, learn from last interviews mistakes.

# What should you never do in a job interview?

- Don't speak poorly about your present or former employers.
- Don't lie. If you don't know the answer to a question, be honest and let your interviewer know you are willing to learn.
- Don't speak over the interviewer (= don't speak louder than him/her, don't interrupt them)

What job did you want to do when you were a child? What type of work are you interested in now?