



BUSINESS CONTEXT

In the dynamic and growing world of beauty and self-care, nail salons play an important role in creating personalized experiences for customers.

This project uses data to better understand what customers love, improve service quality, and make daily operations smoother — all while making the salon experience even better.

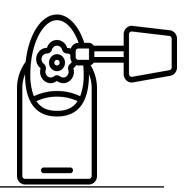
INDUSTRY OVERVIEW & BUSINESS PROBLEM

Industry

Beauty & Personal Care – Nail Salons

Business Problem

- Which colors are preferred by customers
- Need for smart inventory management
- Customer retention through predicting return visits



KEY STAKEHOLDERS



Salon Owners



Marketing Team



Inventory Managers



Nail Technicians

DATA SOURCES EXPLANATION

1 2 3

Customer Ratings (Streaming)

Instagram
Engagement (Late
Arrivals)

Inventory Updates

TECHNICAL DESIGN

DATA PIPELINE ARCHITECTURE

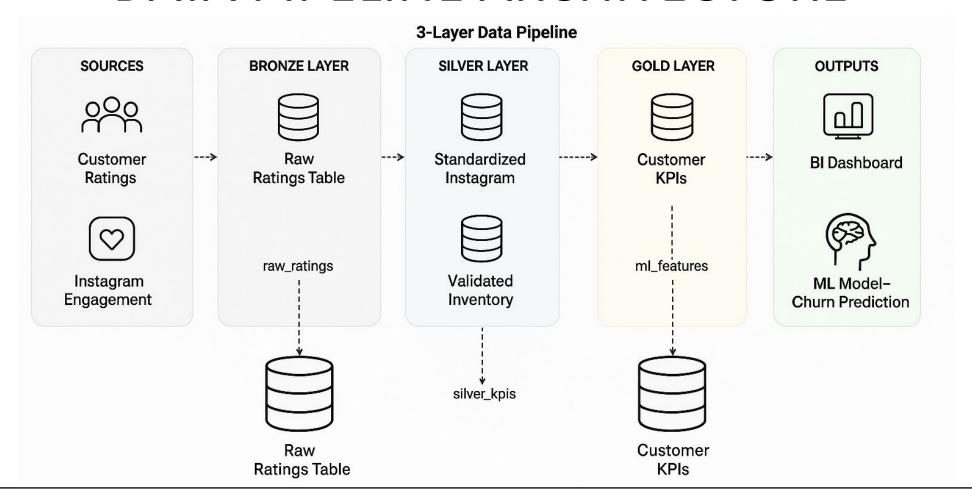


TABLE SCHEMAS

TABLE SCHEMAS - BRONZE - OLD

INT	rating_id	PK
INT	customer_id	
INT	branch_id	
INT	employee_id	
INT	treatment_id	
FLOAT	rating_value	
STRING	comment	
DATETIME	timestamp	

INT	post_id	PK
INT	color_id	
INT	likes	1
INT	comments	
DATE	post_date	
DATE	ingestion_date	

raw_inventory		
INT	record_id	PK
INT	branch_id	
INT	color_id	
INT	quantity_used	
TIMESTAMP	timestamp	

TABLE SCHEMAS - BRONZE - NEW

raw_ratings	
INT	customer_id
INT	branch_id
INT	employee_id
INT	treatment_id
FLOAT	rating_value
STRING	comment
TIMESTAMP	timestamp
TIMESTAMP	processed_timestamp
STRING	_kafka_topic
INT	_kafka_partition
BIGINT	_kafka_offset

	raw_instagram	
INT	post_id	PK
INT	color_id	
INT	likes	1
INT	comments	
DATE	post_date	
DATE	ingestion_date	

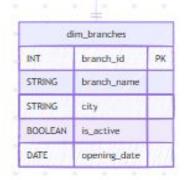
raw_inventory		
INT	record_id	PK
INT	branch_id	
INT	color_id	
INT	quantity_used	
TIMESTAMP	timestamp	

TABLE SCHEMAS - DIM - OLD

dim_customers		
INT	customer_id	PK
STRING	customer_name	
STRING	email	100
DATE	valid_from	
DATE	valid_to	
BOOLEAN	is_current	

dim_colors		
INT	color_id	PK
STRING	color_name	
STRING	hex_code	
STRING	category	
BOOLEAN	is_active	

INT	employee_id	PK
STRING	full_name	
STRING	role	
STRING	experience_level	
BOOLEAN	is_active	1
DATE	employment_date	
INT	branch_id	FK



dim_treatments		
INT	treatment_id	PK
STRING	treatment_name	
STRING	category	1
INT	duration_min	
FLOAT	base_price	
BOOLEAN	is_active	

date_dim		
INT	date_id	PK
DATE	full_date	
STRING	day_of_week	
STRING	season	
INT	year	
INT	month	

TABLE SCHEMAS - DIM - NEW

dim_customers	
INT	customer_id
STRING	first_name
STRING	last_name
STRING	email
STRING	phone
STRING	address
STRING	city
DATE	start_date
DATE	end_date
BOOLEAN	is_current
TIMESTAMP	created_timestamp

dim_colors				
INT	color_id			
STRING	name			
STRING	hex_code			
STRING	category			
BOOLEAN	active			
TIMESTAMP	created_timestamp			

dim_employees				
INT	employee_id			
STRING	first_name			
STRING	last_name			
STRING	role			
INT	experience_years			
BOOLEAN	active			
DATE	hire_date			
INT	branch_id			
TIMESTAMP	created_timestamp			

din	n_branches
INT	branch_id
STRING	name
STRING	city
STRING	address
BOOLEAN	active
DATE	opening_date
TIMESTAMP	created_timestamp

dim_treatments			
INT treatment_id			
STRING	name		
DECIMAL	price		
INT	duration_minutes		
BOOLEAN	active		
TIMESTAMP	created_timestamp		

dim_date		
date_id		
date		
day_of_week		
day_of_month		
month		
month_number		
quarter		
year		
season		
is_weekend		
is_holiday		
created_timestamp		

TABLE SCHEMAS - SILVER - OLD

si	lver_ratings			
INT	rating_id	PK		
INT	customer_id			
INT	branch_id			
INT	employee_id			
INT	treatment_id			
DOUBLE	rating_value			
STRING	comment			
DATE	rating_date			
TIMESTAMP	timestamp			
TIMESTAMP	ingestion_time			

-	ilver_instagram	
INT	post_id	PK
INT	color_id	FK
INT	date_id	FK
INT	likes	
INT	comments	
DATE	post_date	
DATE	ingestion_date	
STRING	season	

S	ilver_inventory	
INT	record_id	PK
INT	branch_id	PK
INT	color_id	PK
INT	quantity_available	
BOOLEAN	is_shortage	
DATE	report_date	
TIMESTAMP	ingestion_time	

TABLE SCHEMAS - SILVER - NEW

silver_ratings		
INT	rating_id	
INT	customer_id	
INT	branch_id	
INT	employee_id	
INT	treatment_id	
FLOAT	rating_value	
STRING	comment	
DATE	rating_date	
TIMESTAMP	timestamp	
TIMESTAMP	ingestion_time	
FLOAT	data_quality_score	

INT	post_id	PK
INT	color_id	FK
INT	date_id	FK
INT	likes	
INT	comments	
DATE	post_date	
DATE	ingestion_date	
STRING	season	

silver_inventory			
INT	record_id		
INT	branch_id		
INT	color_id		
INT	quantity_used		
DATE	report_date		
TIMESTAMP	ingestion_time		

TABLE SCHEMAS - GOLD - OLD

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INT	customer_id	PK
FLOAT	avg_rating	
INT	total_sessions	
FLOAT	last_rating	
INT	time_since_last_visit	
BOOLEAN	is_vip	
DATE	last_visit_date	11

	gold_branch_kpis	
INT	branch_id	PK
STRING	branch_name	
FLOAT	avg_rating	1
INT	total_sessions	
DECIMAL	total_revenue	190
INT	num_active_employees	

gol	d_color_engagement	
INT	color_id	PK
INT	total_likes	
INT	total_comments	
INT	times_used	
STRING	top_season	1/1
FLOAT	engagement_score	1

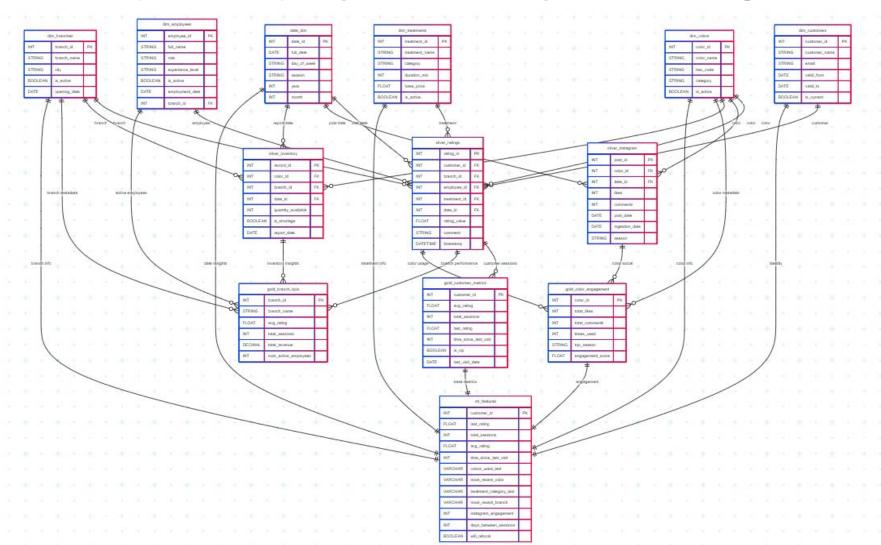
TABLE SCHEMAS - GOLD - NEW

gold_customer_metrics	
INT	customer_id
FLOAT	avg_rating
INT	total_ratings
FLOAT	last_rating
BOOLEAN	is_vip

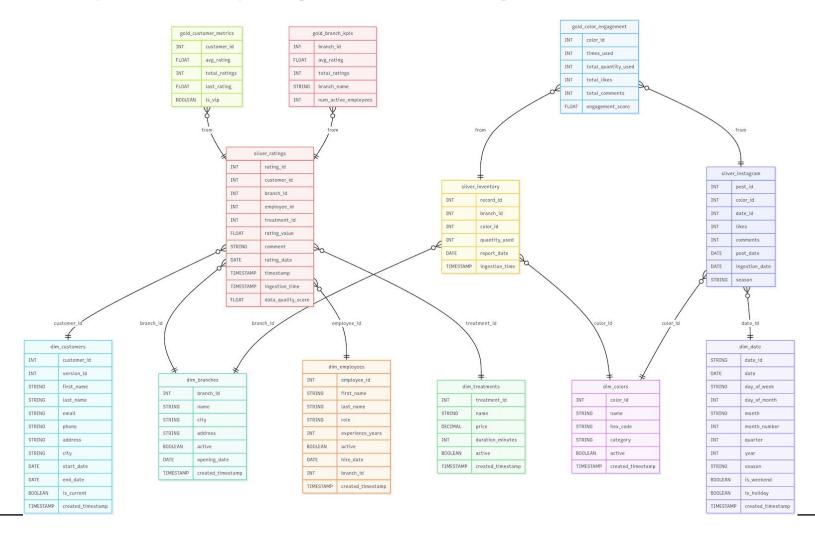
gold_branch_kpis		
INT	branch_id	
STRING	branch_name	
FLOAT	avg_rating	
INT	total_ratings	
INT	num_active_employees	

	d_color_engagement	
INT	color_id	PK
INT	total_likes	
INT	total_comments	
INT	times_used	
STRING	top_season	1//
FLOAT	engagement_score	

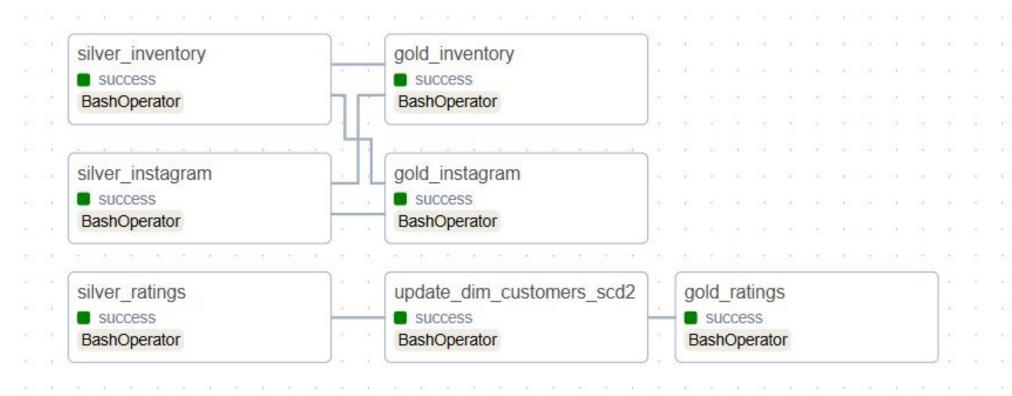
ARCHITECTURE DIAGRAM - OLD



ARCHITECTURE DIAGRAM - NEW



DAGS



DAGS / Silver Layer

These tasks transform raw/bronze data into cleaned, analytics-ready "silver" tables

DAGS / Silver Layer Tasks - silver_inventory

What it does:

Cleans and processes raw inventory data into the silver inventory table

What is cleaned:

Removes duplicate inventory records

Handles missing or null values

Standardizes date formats and data types

Corrects inconsistent product or branch names

Filters out invalid or outlier inventory entries

Tables used:

Input: bronze inventory

Output: silver inventory

silver_inventory		
INT	record_id	
INT	branch_id	
INT	color_id	
INT	quantity_used	
DATE	report_date	
TIMESTAMP	ingestion_time	

DAGS / Silver Layer Tasks - silver_instagram

What it does:

Cleans and processes raw Instagram data into the silver_instagram table

What is cleaned:

Removes duplicate social media posts or records

Handles missing fields

Standardizes timestamp formats

Cleans up text fields

Filters out irrelevant or spammy posts

Tables used:

Input: bronze instagram

Output: silver instagram

S	ilver_instagram	
INT	post_id	PK
INT	color_id	FK
INT	date_id	FK
INT	likes	
INT	comments	
DATE	post_date	
DATE	ingestion_date	
STRING	season	

DAGS / Silver Layer Tasks - silver_ratings

What it does:

Cleans and processes raw ratings data into the silver_ratings table

What is cleaned:

Removes duplicate ratings

Handles missing or null values

Ensures ratings are within valid ranges

Standardizes date/time formats

Filters out invalid or suspicious ratings

Tables used:

Input: bronze ratings

Output: silver ratings

sil	silver_ratings	
INT	rating_id	
INT	customer_id	
INT	branch_id	
INT	employee_id	
INT	treatment_id	
FLOAT	rating_value	
STRING	comment	
DATE	rating_date	
TIMESTAMP	timestamp	
TIMESTAMP	ingestion_time	
FLOAT	data_quality_score	

DAGS / scd2

Tracks and preserves historical changes in customer data by applying Slowly Changing Dimension Type 2 (SCD2) logic to the customer dimension table

DAGS / dim_customers_scd2

What it does:

Updates the dim_customers table using Slowly Changing Dimension Type 2 logic to track historical changes in customer data.

What is cleaned and processed:

Identifies changes in customer attributes by comparing new data from silver_ratings with existing records in dim_customers. For any customer whose attributes have changed, the current record in dim_customers is marked as "inactive"

Inserts a new record for the customer with the updated attributes, marked as "active" (with a new start date and no end date).

INT

STRING

STRING

STRING

STRING

DATE

DATE

customer id

first name

last name

address

start_date

end_date

created timestamp

city

Ensures there are no duplicate active records for the same customer.

Tables used:

Input: silver ratings, dim customers

Output: dim_customers

DAGS / Gold

Aggregates and enriches cleaned data to produce high-level business metrics and insights for analytics and reporting

DAGS / gold_inventory

What it does:

Calculates key performance indicators for each branch based on inventory data and stores them in the gold_branch_kpis table

What is aggregated/calculated:

Aggregates inventory data by branch

Calculates metrics such as average inventory levels, out-of-stock events, and inventory value

Joins with dimension tables for branch details

Ensures all metrics are up-to-date and consistent for business reporting

Tables used:

Input: silver_inventory, dimension tables

Output: gold branch kpis

gold_branch_kpis	
INT	branch_id
STRING	branch_name
FLOAT	avg_rating
INT	total_ratings
INT	num_active_employees

DAGS / gold_ratings

What it does:

Calculates customer metrics based on ratings and customer dimension data, storing results in the gold_customer_metrics table

What is aggregated/calculated:

Aggregates ratings data by customer

Calculates customer satisfaction scores and loyalty indicators

Joins with the updated dim customers table for customer details and history

Identifies high-value or at-risk customers based on their rating patterns

Tables used:

Input: silver_ratings, dim_customers

Output: gold customer metrics

gold_customer_metrics		
INT	customer_id	
FLOAT	avg_rating	
INT	total_ratings	
FLOAT	last_rating	
BOOLEAN	is_vip	

DAGS / gold_instagram

What it does:

Computes engagement metrics for each color based on Instagram/social media data and stores them in the gold color engagement table

What is aggregated/calculated:

Aggregates Instagram data by color Calculates engagement rates and trends for each color

Joins with dimension tables for color details Identifies top-performing colors and social media trends

Tables used:

Input: silver instagram, dimension tables

Output: gold color engagemen

501	d_color_engagement	
INT	color_id	PK
INT	total_likes	
INT	total_comments	
INT	times_used	
STRING	top_season	1/4
FLOAT	engagement_score	1

Implementation challenges and solutions

Debugging Data Quality Issues:

- <u>Challenge:</u> We often found unexpected duplicates and missing values in our raw data, which caused errors in later pipeline stages.
- <u>Solution:</u> We added thorough data cleaning and validation steps in the Silver layer, and used print statements and small test runs to catch issues early.

Managing Docker and Spark Integration:

- <u>Challenge:</u> Setting up Spark jobs to run smoothly inside Docker containers and orchestrating them with Airflow was confusing at first.
- <u>Solution:</u> We followed online tutorials, carefully mapped volumes and dependencies, and used Airflow logs to debug and fix integration problems.