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## CONFIRMATION OF AGENCY STATUS

Every real estate licensee is required to disclose licensee's agency status in a real estate transaction to any buyer or seller who is not represented by an agent and with whom the Licensee is working directly in the transaction. The purpose of this Confirmation of Agency Status is to acknowledge that this disclosure occurred. Copies of this confirmation must be provided to any signatory thereof. As used below, "Seller" includes sellers and landlords; "Buyer" includes buyers and tenants. Notice is hereby given that the agency status of this Licensee (or Licensee's company) is as follows in this

The real estate transaction involving the property located at:

<u> </u>

9	PROPERTY ADDRESS						
10 11	SELLER NAME: Seal LICENSEE NAME: Steve Mason	BUYER NAME: Daniel Rangel LICENSEE NAME: Amanda Hoskins					
12 13	in this consumer's current or prospective transaction is serving as:	in this consumer's current or prospective transaction is serving as:					
14 15	☐ Transaction Broker or Facilitator. (not an agent for either party).	<ul><li>Transaction Broker or Facilitator.</li><li>(not an agent for either party).</li></ul>					
16	□ Seller is Unrepresented.	□ Buyer is Unrepresented.					
17	□ Agent for the Seller.	□ Agent for the Buyer.					
18	<b>✗</b> Designated Agent for the Seller.	<b>✗</b> Designated Agent for the Buyer.					
19 20 21	Disclosed Dual Agent (for both parties), with the consent of both the Buyer and the Seller in this transaction.	<ul> <li>Disclosed Dual Agent (for both parties),</li> <li>with the consent of both the Buyer and the Seller in this transaction.</li> </ul>					
22 23 24	This form was delivered in writing, as prescribed by law, to any purchase, OR to any unrepresented seller prior to presentat property without an agency agreement) prior to execution	ion of an offer to purchase; OR (if the Licensee is listing a of that listing agreement. This document also serves as					
25 26 27 28	confirmation that the Licensee's Agency or Transaction Broker were provided and also serves as a statement acknowledging complaints alleging a violation or violations of Tenn. Code Anlimitations for such violation set out in Tenn. Code Ann. § 62	that the buyer or seller, as applicable, was informed that any nn. § 62-13-312 must be filed within the applicable statute of					

purchase, OR to any unrepresented seller prior to presentation of an offer to purchase; OR (if the Licensee is listing a property without an agency agreement) prior to execution of that listing agreement. This document also serves as confirmation that the Licensee's Agency or Transaction Broker status was communicated orally before any real estate services were provided and also serves as a statement acknowledging that the buyer or seller, as applicable, was informed that any complaints alleging a violation or violations of Tenn. Code Ann. § 62-13-312 must be filed within the applicable statute of limitations for such violation set out in Tenn. Code Ann. § 62-13-313(e) with the Tennessee Real Estate Commission, 710 James Robertson Parkway, 3<sup>rd</sup> Floor, Nashville, TN 37232, PH: (615) 741-2273. This notice by itself, however, does not constitute an agency agreement or establish any agency relationship.

31 By signing below, parties acknowledge receipt of Confirmation of Agency relationship disclosure by Realtor® acting as le

Agent/Broker OR other status of Seller/of Ethics and Standards of Practice.	Landlord and/or Bu	yer/Tenant pursuant to the National Association Daniel Rangel	on of Realtors® C
Seller Signature Seal	Date	Buyer Signature Daniel Rangel	Date
Seller Signature	Date	Buyer Signature Amanda Hoskins	Date 06/24/24
Listing LicenseeSteve Mason	Date	Selling Licensee Amanda Hoskins	Date
REMAX PROFESSION	AL'S	Turn Key Realty	•
Listing Company		Selling Company	

Listing Company Selling Company

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Amanda Hoskins This form is copyrighted and may only be used in real estate transactions in which is involved as a Tennessee RFALTORS® authorized user. Unauthorized use of the form may result in legal sanctions being brought against the user and should be reported to Tennessee REALTORS® at 615- 321-1477.



**TRANSACTIONS** 



# LOT/LAND PURCHASE AND SALE AGREEMENT

			Daniel Range		hereby acknowle	Daniel Rar	•	("Buyer	") agrees	to buy and
th	ne uno	dersign	ned seller		Seal			, ,	, ,	("Seller")
ag	grees	to sell	all that tract or	parcel of	land, with such in	nprovements as are	located there	eon, described	d as follow	vs:
A	ll tha	it tract	of land known	as: <b>18,1</b>	9,20 STARLING					
,	Addre				Speedwell			Γennessee, _		
re		ed in				- 44		ty Register		
_		413	deed book(s)	, 708 14052	$\frac{970}{}$ page(s), and/	or <u>0401 A 018.00</u>	nstrument <u> </u>	number and	as further	described
as Pa		l ID/	Tax ID							
to	gethe	er with	all fixtures, lar	ndscaping	, improvements,	and appurtenances,	all being her	einafter collec	ctively ref	erred to a
T	his b					ent. The full and lea	gal description	on of said Pro	perty is as	s described
A		sumab	le, the balance s Buyer does no	shall be pa ot wish to	Buyer shall assu aid in full by Sell	th the Property (e.g. me any and all leaser at or before Closis ditem. (THIS BOMENT.)	se payments ng.	as of Closing	g. If leas	ses are no
					assume Seller's o					therefore
			Seller shall hav	e said lea	se cancelled and	leased items remove	ed from Prop	erty prior to C	Closing.	
В	. FU	UEL.	Fuel, if any, sha	ıll be adju	sted and charged	to Buyer and credite	ed to Seller a	t Closing at cu	urrent mai	ket prices
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acknowledged, if the appraised value of the Property does not equal or exceed the Purchase Price, Buyer shall promptly notify the Seller via the Notification Form or equivalent written notice. Buyer shall then have 3 days to either:

- 1. waive the appraisal contingency via the Notification Form or equivalent written notice **OR**
- terminate the Agreement by giving notice to Seller via the Notification Form or equivalent written
  notice. Upon timely termination, Buyer is entitled to a refund of the Earnest Money/Trust Money.
   In the event Buyer fails to either waive the appraisal contingency or terminate the Agreement as set forth

above, this contingency is deemed satisfied. Thereafter, failure to appraise shall not be used as the basis for loan denial or termination of Agreement. Seller shall have the right to request any supporting documentation showing appraised value did not equal or exceed the agreed upon Purchase Price.

## B. Closing Expenses.

1. Seller Expenses. Seller shall pay all existing loans affecting the Property, including all penalties, release preparation costs, and applicable recording costs; any accrued and/or outstanding association dues or fees; fee (if any) to obtain lien payoff/estoppel letters/statement of accounts from any and all associations, property management companies, mortgage holders or other liens affecting the Property; Seller's Closing fee, document preparation fee and/or attorney's fees; fee for preparation of deed; notary fee on deed; and financial institution (Bank, Credit Union, etc.) wire transfer fee or commercial courier service fee related to the disbursement of any lien payoff(s). Seller additionally agrees to permit any withholdings and/or to pay any additional sum due as is required under the Foreign Investment in Real Property Tax Act. Failure to do so shall constitute a default by Seller.

In the event Seller is subject to Tax Withholding as required by the Foreign Investment in Real Property Tax Act, (hereinafter "FIRPTA"), Seller additionally agrees that such Tax Withholding must be collected from Seller by Buyer's Closing Agent at the time of Closing. In the event Seller is not subject to FIRPTA, Seller shall be required as a condition of Closing to sign appropriate affidavits certifying that Seller is not subject to FIRPTA. It is Seller's responsibility to seek independent tax advice or counsel prior to the Closing Date regarding such tax matters.

- 2. Buyer Expenses. Buyer shall pay all transfer taxes and recording fees on deed of conveyance and deed of trust; Buyer's Closing fee, document preparation fee and/or attorney's fees; preparation of note, deed of trust, and other loan documents; mortgage loan inspection or boundary line survey; credit report; required premiums for private mortgage, hazard and flood insurance; required reserved deposits for insurance premiums and taxes; prepaid interest; re-inspection fees pursuant to appraisal; and any costs incident to obtaining and closing a loan, including but not limited to: appraisal, origination, discount points, application, commitment, underwriting, document review, courier, assignment, photo, tax service notary fees, and any wire fee or other charge imposed for the disbursement of the Seller's proceeds according to the terms of this Agreement.
- 3. Title Expenses. Cost of title search, mortgagee's policy and owner's policy (rates to be as filed with the Tennessee Department of Commerce and Insurance) shall be paid as follows:

  Buyer to pay own and Seller to pay own

Simultaneous issue rates shall apply.

Not all of the above items (Seller Expenses, Buyer Expenses and Title Expenses) are applicable to every Transaction and may be modified as follows:

Closing Agency for Buyer & Contact Information: Estep and Estep	
Tazewell, TN	
Closing Agency for Seller & Contact Information: Estep and Estep or TBD	

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	supporting documentation regarding loan denial. Upon termination, Buyer is entitled to a refund of the Earnest Money/Trust Money. Lender is defined herein as the financial institution funding the loan.
	The loan shall be of the type selected below (Select the appropriate boxes. Unselected items shall not be part of this Agreement):
	□ Other
	Buyer may apply for a loan with different terms and conditions and also Close the transaction provided all other terms and conditions of this Agreement are fulfilled and the new loan does not increase any costs charged to Seller. Buyer shall be obligated to Close this transaction if Buyer has the ability to obtain a loan with terms as described herein and/or any other loan for which Buyer has applied and been approved.
	Loan Obligations: The Buyer agrees and/or certifies as follows:
	(1) Within three (3) days after the Binding Agreement Date, Buyer shall make application for the loan and shall pay for credit report. Buyer shall immediately notify Seller or Seller's representative of having applied for the loan and provide Lender's name and contact information, and that Buyer has instructed Lender to order credit report. Such certifications shall be made via the Notification form or equivalent written notice;
	(2) Within fourteen (14) days after the Binding Agreement Date, Buyer shall warrant and represent to Seller via the Notification form or equivalent written notice that:
	<ul> <li>Buyer has notified Lender of an Intent to Proceed and has available funds to Close per the signed Loan Estimate; and</li> </ul>
	b. Buyer has requested that the appraisal be ordered and affirms that the appraisal fee has been paid.
	(3) Buyer shall pursue qualification for and approval of the loan diligently and in good faith;
	(4) Buyer shall continually and immediately provide requested documentation to Lender and/or loan originator;
	(5) Unless otherwise stated in this Agreement, Buyer represents that this loan is not contingent upon the lease or sale of any other real property and the same shall not be used as the basis for loan denial; and
	(6) Buyer shall not intentionally make any material changes in Buyer's financial condition which would adversely affect Buyer's ability to obtain the Primary Loan or any other loan referenced herein.
	Should Buyer fail to timely comply with 2.C.(1) and/or 2.C.(2) above and provide notice as required, Seller may make written demand for compliance via the Notification form or equivalent written notice. If Buyer does not furnish Seller the requested documentation within two (2) days after such demand for compliance, Buyer shall be considered in default and Seller's obligation to sell is terminated.
	THIS BOX MUST BE CHECKED IN ORDER FOR IT TO BE A PART OF THIS AGREEMENT.
	Financing Contingency Waived (e.g. "All Cash", etc.): Buyer's obligation to Close shall not be subject to any financial contingency. Buyer reserves the right to obtain a loan. Buyer shall furnish proof of available funds to close in the following manner:
	(e.g. bank statement, Lender's commitment letter) within five (5) days after Binding Agreement Date. Should Buyer fail to do so, Seller may make written demand for compliance via the Notification form or equivalent written notice. If Buyer does not furnish Seller with the requested notice within two (2) days after such demand for compliance, Buyer shall be considered in default and Seller's obligation to sell is terminated. Failure to Close due to lack of funds shall be considered default by Buyer.
	In the event that this Agreement is contingent upon an appraisal, Buyer must order the appraisal and provide Seller with the name and telephone number of the appraisal company and proof that appraisal was ordered within five (5) days of the Binding Agreement Date. Should Buyer fail to do so, Seller may make written demand for compliance via the Notification form or equivalent written notice. If Buyer does not furnish Seller with the requested notice within two (2) days after such demand for compliance, Buyer shall be considered in default and Seller's obligation is terminated.
3.	Earnest Money/Trust Money. Buyer has paid or shall pay within5 days after the Binding Agreement Date to
	Turn Key Realty (name of Holder) ("Holder") located at 395 Patterson Rd, Harrogate, TN 37752 (address of Holder), an



148	Earnest Money/Trust Money deposit of \$	500.00	by check (OR
149		) ("Earı	nest Money/Trust Money")

- A. Failure to Receive Earnest Money/Trust Money. In the event Earnest Money/Trust Money (if applicable) is not timely received by Holder or Earnest Money/Trust Money check or other instrument is not honored, for any reason by the bank upon which it is drawn, Holder shall promptly notify Buyer and Seller of the Buyer's failure to deposit the agreed upon Earnest Money/Trust Money. Buyer shall then have one (1) day to deliver Earnest Money/Trust Money in immediately available funds to Holder. In the event Buyer does not deliver such funds, Buyer is in default and Seller shall have the right to terminate this Agreement by delivering to Buyer or Buyer's representative written notice via the Notification form or equivalent written notice. In the event Buyer delivers the Earnest Money/Trust Money in immediately available funds in the form of a wire transfer or cashier's check to Holder before Seller elects to terminate, Seller shall be deemed to have waived Seller's right to terminate, and the Agreement shall remain in full force and effect.
- **B.** Handling of Earnest Money/Trust Money upon Receipt by Holder. Earnest Money/Trust Money (if applicable) is to be deposited promptly after the Binding Agreement Date or the agreed upon delivery date in this Earnest Money/Trust Money section or as specified in the Special Stipulations section contained herein. Holder shall disburse Earnest Money/Trust Money only as follows:
  - (a) at Closing to be applied as a credit toward Buyer's Purchase Price;
  - (b) upon a written agreement signed by all parties having an interest in the funds;
  - (c) upon order of a court or arbitrator having jurisdiction over any dispute involving the Earnest Money/Trust Money;
  - (d) upon a reasonable interpretation of the Agreement; or
  - (e) upon the filing of an interpleader action with payment to be made to the clerk of the court having jurisdiction over the matter.

Holder shall be reimbursed for, and may deduct from any funds interpleaded, its costs and expenses, including reasonable attorney's fees. The prevailing party in the interpleader action shall be entitled to collect from the other party the costs and expenses reimbursed to Holder. No party shall seek damages from Holder (nor shall Holder be liable for the same) for any matter arising out of or related to the performance of Holder's duties under this Earnest Money/Trust Money section. Earnest Money/Trust Money shall not be disbursed prior to fourteen (14) days after deposit unless written evidence of clearance by bank is provided.

- 4. Closing, Prorations, Special Assessments and Association Fees.
  - - 1. Possession. Possession of the Property is to be given (Select the appropriate boxes below. Unselected items shall not be part of this Agreement):
      - at closing as evidenced by delivery of warranty deed and payment of Purchase Price;

OR

- as agreed in the attached and incorporated Temporary Occupancy Agreement;
- **B.** Prorations. Real estate taxes, rents, dues, maintenance fees, and association fees on said Property for the calendar year in which the sale is Closed shall be prorated as of the Closing Date. In the event of a change or reassessment of taxes for the calendar year after Closing, the parties agree to pay their recalculated share. Real estate taxes, rents, dues, maintenance fees, and association fees for prior years and rollback taxes, if any, shall be paid by Seller.
- C. Greenbelt. If property is currently classified by the property tax assessor as "Greenbelt" (minimum of 15 acres or otherwise qualifies), does the Buyer intend to keep the property in the Greenbelt? (Select the appropriate boxes below. Unselected items shall not be part of this Agreement):
  - Buyer intends to maintain the property's Greenbelt classification and acknowledges that it is Buyer's responsibility to make timely and proper application to insure such status. Buyer's failure to timely and properly make application shall result in the assessment of rollback taxes for which Buyer shall be obligated to

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TRANSACTIONS

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- pay. Buyer should consult the tax assessor for the county where the property is located prior to making this offer to verify that their intended use shall qualify for Greenbelt classification.
- Buyer does not intend to maintain the property's Greenbelt status and rollback taxes shall be payable by the Seller at time of closing.
- D. Special Assessments. Special Assessments approved or levied prior to the Closing Date shall be paid by Seller at or prior to Closing unless otherwise agreed as follows:
- E. Association Fees. Buyer shall be responsible for all homeowner or condominium association transfer fees, related administration fees (not including statement of accounts), capital expenditures/contributions incurred due to the transfer of the Property and/or like expenses which are required by the association, property management company and/or the bylaws, declarations or covenants for the Property (unless otherwise specifically addressed herein and/or unless specifically chargeable to Seller under applicable bylaws, declarations, and/or neighborhood covenants).
- Title and Conveyance.
  - A. Seller warrants that at the time of Closing, Seller shall convey or cause to be conveyed to Buyer or Buyer's assign(s) good and marketable title to said Property by general warranty deed, subject only to:
    - (1) Zoning;
    - (2) Setback requirements and general utility, sewer, and drainage easements of record on the Binding Agreement Date upon which the improvements do not encroach;
    - (3) Subdivision and/or condominium declarations, covenants, restrictions, and easements of record on the Binding Agreement Date; and
    - (4) Leases and other encumbrances specified in this Agreement.

If title examination, closing or loan survey pursuant to Tenn. Code Ann. § 62-18-126, boundary line survey, or other information discloses material defects, Buyer may, at Buyer's discretion:

- (1) accept the Property with the defects **OR**
- (2) require Seller to remedy such defects prior to the Closing Date. Buyer shall provide Seller with written notice of such defects via the Notification form or equivalent written notice. If defects are not remedied prior to the Closing Date, Buyer may elect to extend the Closing Date by mutual written agreement evidenced by the Closing Date/Possession Amendment form or other written equivalent. If defects are not remedied by the Closing Date or any mutually agreed upon extension thereof, this Agreement shall terminate, and Buyer shall be entitled to a refund of Earnest Money/Trust Money.

Good and marketable title as used herein shall mean title which a title insurance company licensed to do business in Tennessee shall insure at its regular rates, subject only to standard exceptions. The title search or abstract used for the purpose of evidencing good and marketable title must be acceptable to the title insurance agent and the issuing title insurance company. Seller agrees to execute such appropriate affidavits and instruments as may be required by the issuing title insurance company.

- B. Buyer warrants Buyer is not a sanctioned nonresident alien, sanctioned foreign business, or sanctioned foreign government or an agent, trustee, or fiduciary thereof and therefore is not precluded from purchasing Property pursuant to Tenn. Code Ann. §66-2-301, et seg.
- Daniel Rangel and Alayna Rangel **C. Deed.** Name(s) on Deed to be: It is the Buyer's responsibility to consult the closing agency or attorney prior to Closing as to the manner in which Buyer holds title.
- Inspections and other requirements made a part of this Agreement.

ALL INSPECTIONS ARE TO BE MADE AT BUYER'S EXPENSE. Buyer, its inspectors and/or representatives shall have the right and responsibility to enter the Property during normal business hours for the purpose of making inspections and/or tests. Buyer agrees to indemnify Seller for the acts of themselves, their inspectors and/or representatives in exercising their rights under this section. Buyer's obligations to indemnify Seller shall also survive the termination of this Agreement by either party, which shall remain enforceable. Buyer shall make such inspections as indicated in this section and either accept the Property in its present condition by written notice to Seller or terminate the Agreement as provided for in each section marked below.

[Select any or all of the following stipulations. Unselected items are not a part of this Agreement.]

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- A. Feasibility Study. Buyer shall have the right to review all aspects of the Property, including but not limited to, all governmental, zoning, soil and utility service matters related thereto. In consideration of Buyer having conducted Buyer's good faith review as provided for herein, the sufficiency of such consideration being hereby acknowledged, Buyer shall provide written notification to Seller and/or Seller's Broker within \_\_\_\_\_\_ days after Binding Agreement Date that Buyer is not satisfied with the results of such review, and this Agreement shall automatically terminate and Broker shall promptly refund the Earnest Money/Trust Money to Buyer. If Buyer fails to provide notice, then this contingency shall be deemed to have been waived by Buyer. Seller acknowledges and agrees that Buyer and/or Buyer's agents and employees may have free access during normal business hours to visit the Property for the purpose of (1) inspection thereof and (2) conducting such soil and other tests thereon as are deemed reasonably necessary by Buyer. Buyer hereby agrees to indemnify and hold Seller, Broker, and Broker's Affiliated Licensees harmless from and against any and all loss, injury, cost, or expense associated with Buyer's inspection of and entry upon Property.
- **B. Building Permit.** This Agreement is contingent upon Buyer's ability to acquire all required licenses and permits from the appropriate governmental authority to make specific improvements on the Property. In consideration of Buyer, having acted in good faith, being unable to acquire all required licenses and permits from the appropriate governmental authority to make specific improvements to the Property, the sufficiency of such consideration hereby being acknowledged, Buyer may terminate this agreement by providing written notification to Seller and/or Seller's Broker within \_\_\_\_\_ days after the Binding Agreement Date. Upon termination, holder shall promptly refund the Earnest Money/Trust Money to Buyer. If Buyer fails to provide said notice, then this contingency shall be deemed to have been waived by Buyer.
- C. Permit for Sanitary Septic Disposal System. This Agreement is contingent upon the Buyer's ability to obtain a permit for a sanitary septic disposal system from the respective Tennessee Ground Water Protection Office for the county in which the Property is located (generally, located at the local Health Department) to be placed on the Property in a location consistent with Buyer's planned improvements. In consideration of Buyer, having acted in good faith, being unable to meet this condition, the sufficiency of such consideration being hereby acknowledged, Buyer must notify Seller and/or Seller's Broker in writing within \_\_\_\_\_\_ days after the Binding Agreement Date. With proper notice, the Agreement is voidable by Buyer and Earnest Money/Trust Money refunded. If Buyer fails to provide said notice, this contingency shall be deemed to have been waived by Buyer.
- E. Well Test. This Agreement is contingent upon the well water serving the Property passing testing for suitability for drinking as performed by a testing laboratory selected by Buyer, or required by Buyer's Lender, prior to Closing. Buyer shall be responsible for ordering, supervising and paying for any such well water sample test. This Agreement shall also be contingent upon said well providing an adequate quantity of water to serve Buyer's intended purpose for the Property. In consideration of Buyer, having conducted a well test as provided for herein, the sufficiency of such consideration being hereby acknowledged, Buyer may provide written notification to Seller and/or Seller's Broker within \_\_\_\_\_ days after the Binding Agreement Date that test results are unacceptable, and in such event this Agreement shall automatically terminate, and Holder shall promptly refund the Earnest Money/Trust Money to Buyer. If Buyer fails to provide said notice, then this contingency shall be deemed to have been waived by Buyer.
- ☐ **F. Other Inspections.** See Special Stipulations for additional inspections required by Buyer.
- **G.** No Inspection Contingencies. Buyer accepts the Property in its present condition. All parties acknowledge and agree that the Property is being sold "AS IS" with any and all faults.
- 7. **Final Inspection.** Buyer and/or Buyer's inspectors/representatives shall have the right to conduct a final inspection of Property on the Closing Date or within day(s) prior to Closing Date only to confirm Property is in the same or better

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- condition as it was on the Binding Agreement Date, normal wear and tear excepted, and to determine that all repairs/replacements have been completed. Property shall remain in such condition until the Closing Date at Seller's expense. Closing of this sale constitutes acceptance of Property in its condition as of the time of Closing, unless otherwise noted in writing.
- **8. Buyer's Additional Due Diligence Options.** If any of the matters below are of concern to Buyer, Buyer should address the concern by specific contingency in the Special Stipulations section of this Agreement.
  - **A.** Survey and Flood Certification. Survey Work and Flood Certifications are the best means of identifying boundary lines and/or encroachments and easements or flood zone classifications. Buyer may obtain a survey, closing loan survey or Boundary Line Survey and Flood Zone Certifications.
  - **B.** Insurability. Many different issues can affect the insurability and the rates of insurance for property. These include factors such as changes in the Flood Zone Certifications, changes to the earthquake zones maps, the insurability of the buyer, and previous claims made on the Property. It is the right and responsibility of Buyer to determine the insurability, coverage and the cost of insuring the Property. It is also the responsibility of Buyer to determine whether any exclusions shall apply to the insurability of said Property.
  - C. Water Supply. The system may or may not meet state and local requirements. It is the right and responsibility of Buyer to determine the compliance of the system with state and local requirements. [For additional information on this subject, request the "Water Supply and Waste Disposal Notification" form.]
  - D. Waste Disposal. The system may or may not meet state and local requirements. It is the right and responsibility of Buyer to determine the compliance of the system with state and local requirements. In addition, Buyer may, for a fee, obtain a septic system inspection letter from the Tennessee Department of Environment and Conservation, Division of Ground Water Protection. [For additional information on this subject, request the "Water Supply and Waste Disposal Notification" form.]
  - **E. Title Exceptions.** At Closing, the general warranty deed shall be subject to subdivision and/or condominium declarations, covenants, restrictions and easements of record, which may impose obligations and may limit the use of the Property by Buyer, including the property being part of a Planned Unit Development (PUD). There may also be fees and assessments connected with these exceptions.
  - **F. Toxic/Foreign Substances.** Testing (including but not limited to a Phase 1 study) may be performed to determine the presence of radon or other potentially toxic substances. Buyer may wish to inquire or have the property inspected for underground tanks, tires, appliances, garbage, foreign and/or unnatural materials, asbestos, polychlorinated biphenyl (PCB's), ureaformaldehyde, methane gas, radioactive material, or methamphetamine production.
  - **G.** Land Issues. Buyer may be interested in learning more about the presence of any fill, mine shaft, well, diseased or dead trees or private or non-dedicated roadways on the Property as well as any sliding, settling, earth movement, upheaval or earth stability problems detected through inspections or evaluations previously performed on property or to be performed.
  - **H. Rights and Licenses.** Certain Property may contain mineral, oil and timber rights which may or may not transfer with the Property. It is possible licenses or usage permits were granted for crops, mineral, water, grazing, timber, hunting or fishing, including a Crop Rotation Program. Buyers should consult their closing agency for questions regarding any leases which may be in the chain of title.
  - 9. Disclaimer. It is understood and agreed that the real estate firms and real estate licensee(s) representing or assisting Seller and/or Buyer and their brokers (collectively referred to as "Brokers") are not parties to this Agreement and do not have or assume liability for the performance or nonperformance of Seller or Buyer. Buyer and Seller agree that Brokers shall not be responsible for any of the following, including but not limited to, those matters which could have been revealed through a survey, flood certification, title search or inspection of the Property; the insurability of the Property or cost to insure the Property; for the condition of the Property, any portion thereof, or any item therein; for building products and construction techniques; for any geological issues present on the Property; for any issues arising out of the failure to physically inspect the Property prior to entering into this Agreement and/or Closing; for the necessity or cost of any repairs to the Property; for hazardous or toxic materials; for the tax or legal consequences of this transaction; for the availability, capability, and/or cost of utility, sewer, septic, or community amenities; for any proposed or pending condemnation actions involving the Property; for acreage or square footage; for applicable boundaries of school districts or other school information; for the appraised or future value of the Property; for any condition(s) existing off the Property which may affect the Property; for the terms, conditions, and availability of financing; and for the uses and zoning of the Property whether permitted or proposed. Buyer and Seller acknowledge that Brokers are not experts with respect to the above matters and that they have not relied upon any advice, representations or statements of Brokers (including their firms and affiliated licensees) and

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- waive and shall not assert any claims against Brokers (including their firms and affiliated licensees) involving same. Buyer and Seller understand that it has been strongly recommended that if any of these or any other matters concerning the Property are of concern to them, that they secure the services of appropriately credentialed experts and professionals of Buyer's or Seller's choice for the independent expert advice and counsel relative thereto. Buyer and Seller acknowledge that photographs, marketing materials, and digital media used in the marketing of the property may continue to remain in publication after Closing. Buyer and Seller agree that Brokers shall not be liable for any uses of photographs, marketing materials or digital media which the Broker is not in control.
- 10. Brokerage. As specified by separate agreement, Seller agrees to pay Listing Broker at Closing the agreed upon compensation. The Listing Broker shall direct the closing agency to pay the Selling Broker, from the compensation received, an amount in accordance with the terms and provisions specified by separate agreement. The parties agree and acknowledge that the Brokers involved in this transaction may receive compensation from more than one party. All parties to this Agreement agree and acknowledge that any real estate firm involved in this transaction shall be deemed a third party beneficiary only for the purposes of enforcing their commission rights, and as such shall have the right to maintain an action on this Agreement for any and all compensations due and any reasonable attorney's fees and court costs.
- 11. Default. Should Buyer default hereunder, the Earnest Money/Trust Money shall be forfeited as damages to Seller and shall be applied as a credit against Seller's damages. Seller may elect to sue, in contract or tort, for additional damages or specific performance of the Agreement, or both. Should Seller default, Buyer's Earnest Money/Trust Money shall be refunded to Buyer. In addition, Buyer may elect to sue, in contract or tort, for damages or specific performance of this Agreement, or both. In the event that any party hereto shall file suit for breach or enforcement of this Agreement (including suits filed after Closing which are based on or related to the Agreement), the prevailing party shall be entitled to recover all costs of such enforcement, including reasonable attorney's fees. In the event that any party exercises its right to terminate due to the default of the other pursuant to the terms of this Agreement, the terminating party retains the right to pursue any and all legal rights and remedies against the defaulting party following termination. The parties hereby agree that all remedies are fair and equitable and neither party shall assert the lack of mutuality of remedies, rights and/or obligations as a defense in the event of a dispute.

#### 12. Other Provisions.

- A. Binding Effect, Entire Agreement, Modification, Assignment, and Binding Agreement Date. This Agreement shall be for the benefit of, and be binding upon, the parties hereto, their heirs, successors, legal representatives and assigns. This Agreement constitutes the sole and entire agreement between the parties hereto and no modification of this Agreement shall be binding unless signed by all parties or assigns to this Agreement. No representation, promise, or inducement not included in this Agreement shall be binding upon any party hereto. It is hereby agreed by both Buyer and Seller that any real estate agent working with or representing either party shall not have the authority to bind the Buyer, Seller, or any assignee to any contractual agreement unless specifically authorized in writing within this Agreement. Any assignee shall fulfill all the terms and conditions of this Agreement. The parties hereby authorize either licensee to insert the time and date of receipt of the notice of acceptance of the final offer. The foregoing time and date shall be referred to for convenience as the Binding Agreement Date for purposes of establishing performance deadlines.
- **B.** Survival Clause. Any provision contained herein, which by its nature and effect is required to be performed after Closing shall survive the Closing and delivery of the deed, and shall remain binding upon the parties to this Agreement and shall be fully enforceable thereafter.
- C. Governing Law and Venue. This Agreement is intended as a contract for the purchase and sale of real property and shall be interpreted in accordance with the laws and in the courts of the State of Tennessee.
- **D.** Time of Essence. Time is of the essence in this Agreement.
- E. Terminology. As the context may require in this Agreement: (1) the singular shall mean the plural and vice versa; (2) all pronouns shall mean and include the person, entity, firm or corporation to which they relate; (3) the masculine shall mean the feminine and vice versa; and (4) the term day(s) used throughout this Agreement shall be deemed to be calendar day(s) ending at 11:59 p.m. local time unless otherwise specified in this Agreement. Local time shall be determined by the location of Property. In the event a performance deadline, other than the Closing Date (as defined herein), Date of Possession (as defined herein), and Offer Expiration Date (as defined in Time Limit of Offer Section), occurs on a Saturday, Sunday or legal holiday, the performance deadline shall extend to the next following business day. Holidays as used herein are those days deemed federal holidays pursuant to 5 U.S.C. § 6103. In calculating any time period under this Agreement, the commencement day shall be the day following the initial date (e.g. Binding Agreement Date).

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**TRANSACTIONS** 

- F. Responsibility to Cooperate. Buyer and Seller agree to timely take such actions and produce, execute, and/or deliver such information and documentation as is reasonably necessary to carry out the responsibilities and obligations of this Agreement. Except as to matters which are occasioned by clerical errors or omissions or erroneous information, the approval of the closing documents by the parties shall constitute their approval of any differences between this Agreement and the Closing. Buyer and Seller agree that if requested after Closing, they shall correct any documents and pay any amounts due where such corrections or payments are appropriate by reason of mistake, clerical errors or omissions, or the result of erroneous information.
- G. Notices. Except as otherwise provided herein, all notices and demands required or permitted hereunder shall be in writing and delivered either (1) in person; (2) by a prepaid overnight delivery service; (3) by facsimile transmission (FAX); (4) by the United States Postal Service, postage prepaid, registered or certified, return receipt requested; or (5) Email. NOTICE shall be deemed to have been given as of the date and time it is actually received. Receipt of notice by the real estate licensee or the Broker assisting a party as a client or customer shall be deemed to be notice to that party for all purposes under this Agreement as may be amended, unless otherwise provided in writing.
- H. Risk of Loss. The risk of hazard or casualty loss or damage to the Property shall be borne by Seller until transfer of title. If casualty loss prior to Closing exceeds 10% of the Purchase Price. Seller or Buyer may elect to terminate this Agreement with a refund of Earnest Money/Trust Money to Buyer.
- I. Equal Housing. This Property is being sold without regard to race, creed, color, sex, religion, handicap, familial status, or national origin.
- J. Severability. If any portion or provision of this Agreement is held or adjudicated to be invalid or unenforceable for any reason, each such portion or provision shall be severed from the remaining portions or provisions of this Agreement, and the remaining portions or provisions shall be unaffected and remain in full force and effect. In the event that the contract fails due to the severed provisions, then the offending language shall be amended to be in conformity with state and federal law.
- **K.** Alternative Dispute Resolution. In the event the parties elect to utilize Alternative Dispute Resolution, incorporate "Resolution of Disputes by Mediation Addendum/Amendment" (RF629).
- L. Contract Construction. This Agreement or any uncertainty or ambiguity herein shall not be construed against any party but shall be construed as if all parties to this Agreement jointly prepared this Agreement.
- M. Section Headings. The Section Headings as used herein are for reference only and shall not be deemed to vary the content of this Agreement or limit the scope of any Section.
- 13. Method of Execution. The parties agree that signatures and initials transmitted by facsimile, other photocopy transmittal, or by transmittal of digital signature as defined by the applicable State or Federal law shall be acceptable and may be treated as originals and that the final Lot/Land Purchase and Sale Agreement containing all signatures and initials may be executed partially by original signature and partially on facsimile, other photocopy documents, or by digital signature as defined by the applicable State or Federal law.
- 14. Exhibits and Addenda. All exhibits and/or addenda attached hereto, listed below, or referenced herein are made a part of this Agreement:
- 15. Special Stipulations. The following Special Stipulations, if conflicting with any preceding section, shall control: \$45,000 total for Lots 18, 19 and 20

Contingent on financing

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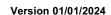
Contingent on the approval of the design of Buyers home

Amanda Hoskins

is involved as a Tennessee REALTORS® authorized user. Unauthorized use of the form may result in legal sanctions being brought against the user and should be reported to Tennessee REALTORS® at 615-321-1477.









countered or accepted by11:45 o'clock \pi a.m./ x	p.m. on the 25th day of June , 2024
	ment creating valuable rights and obligations. If you have orney. Neither the Broker nor any Agent or Facilitato advisability or legal effect of its provisions.
	oreceded by a box "¬" must be marked to be a part of o acknowledge that you have reviewed each page and h
and sending emails with fake wiring instructions. These e confirm wiring instructions in person or via a telephone c	ons sent via email. Cyber criminals are hacking email accoumails are convincing and sophisticated. Always independent call to a trusted and verified phone number. Never wire mo correct. NEVER ACCEPT WIRING INSTRUCTIONS FRO Buyer Initials
Buyer hereby makes this offer.	
David Parad	
Daniel Rangel BUYER Daniel Rangel	BUYER Daniel Rangel
	BU VER panier Ranger
6/24/2024 at 8:02 PM o'clock □ am/ □ pm	at o'clock □ am/ □ pm Offer Date
Offer Date	Offer Date
Seller hereby:  ACCEPTS – accepts this offer.  COUNTERS – accepts this offer subject to REJECTS – rejects this offer and makes no	the attached Counter Offer(s).
Seller hereby:   ACCEPTS – accepts this offer.  COUNTERS – accepts this offer subject to	the attached Counter Offer(s).
Seller hereby:  ACCEPTS – accepts this offer.  COUNTERS – accepts this offer subject to REJECTS – rejects this offer and makes not SELLER seal  at o'clock am/ pm	o the attached Counter Offer(s). o counter offer.  SELLER
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Seller hereby:    ACCEPTS - accepts this offer.     COUNTERS - accepts this offer subject to     REJECTS - rejects this offer and makes not     SELLER Seal	o the attached Counter Offer(s). o counter offer.  SELLER  at o'clock \( \sigma \text{am} \) \( \sigma \text{pm} \)  Date  hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date form the Agreement.  Selling Company: Turn Key Realty Selling Firm Address: 395 Patterson Rd Firm License No.:
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Seller hereby:    ACCEPTS - accepts this offer.     COUNTERS - accepts this offer subject to     REJECTS - rejects this offer and makes not     SELLER Seal	o the attached Counter Offer(s).  o counter offer.  SELLER  at o'clock \( \to \) am/ \( \to \) pm  Date  hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date for the Agreement.  Selling Company: Turn Key Realty Selling Firm Address: 395 Patterson Rd  Firm License No.: Firm Telephone No.: 423-869-5111 Selling Licensee: Amanda Hoskins
Seller hereby:    ACCEPTS - accepts this offer.     COUNTERS - accepts this offer subject to     REJECTS - rejects this offer and makes not     SELLER Seal	o the attached Counter Offer(s).  o counter offer.  SELLER  at o'clock \( \to \) am/ \( \to \) pm  Date  hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date for the Agreement.  Selling Company: Turn Key Realty Selling Firm Address: 395 Patterson Rd  Firm License No.: Firm Telephone No.: 423-869-5111 Selling Licensee: Amanda Hoskins Licensee License Number:
Seller hereby:    ACCEPTS - accepts this offer.     COUNTERS - accepts this offer subject to     REJECTS - rejects this offer and makes not     SELLER Seal	o the attached Counter Offer(s).  o counter offer.  SELLER ato'clock \( \to \) am/ \( \to \) pm  Date hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date for the Agreement.  Selling Company:Turn Key Realty Selling Firm Address:395 Patterson Rd Firm License No.: Firm Telephone No.: Selling Licensee:Amanda Hoskins Licensee License Number: Licensee Email:amandahoskinsrealtor@gmail.com
Seller hereby:    ACCEPTS - accepts this offer.     COUNTERS - accepts this offer subject to     REJECTS - rejects this offer and makes not     SELLER Seal	o the attached Counter Offer(s).  o counter offer.  SELLER  at o'clock \( \to \) am/ \( \to \) pm  Date  hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date for the Agreement.  Selling Company: Turn Key Realty Selling Firm Address: 395 Patterson Rd  Firm License No.: Firm Telephone No.: 423-869-5111 Selling Licensee: Amanda Hoskins Licensee License Number: Licensee Email: amandahoskinsrealtor@gmail.com Licensee Cellphone No.: 606-242-9393
Seller hereby:  ACCEPTS – accepts this offer.  COUNTERS – accepts this offer subject to REJECTS – rejects this offer and makes not reject this offer and makes not reject to reject this offer and makes not reject this offer and not reject this offer	o the attached Counter Offer(s).  o counter offer.  SELLER  at o'clock \( \to \) am/ \( \to \) pm  Date  hereby acknowledges receipt of the final accepted of and this shall be referred to as the Binding Agreement Date for the Agreement.  Selling Company: Turn Key Realty Selling Firm Address: 395 Patterson Rd Firm License No.: Firm Telephone No.: 423-869-5111 Selling Licensee: Amanda Hoskins Licensee License Number: Licensee Email: amandahoskinsrealtor@gmail.com Licensee Cellphone No.: 606-242-9393

and/or using this form, you agree and covenant not to alter, amend, or edit said form or its contents except as where provided in the blank fields, and agree and acknowledge that any such alteration, amendment or edit of said form is done at your own risk. Use of the Tennessee REALTORS® logo in conjunction with any form other than standardized forms created by Tennessee REALTORS® is strictly prohibited. This form is subject to periodic revision and it is the responsibility of the member to use the most recent available form.

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## WORKING WITH A REAL ESTATE PROFESSIONAL

1 Pursuant to the Tennessee Real Estate Broker License Act, every Real Estate Licensee owes the following duties to every 2 Buyer and Seller, Tenant and Landlord (collectively "Buyers" and "Sellers"):

- 1. To diligently exercise reasonable skill and care in providing services to all parties to the transaction;
- To disclose to each party to the transaction any Adverse Facts of which Licensee has actual notice or knowledge;
- To maintain for each party in a transaction the confidentiality of any information obtained by a Licensee prior to disclosure to all parties of a written agency agreement entered into by the Licensee to represent either or both parties in the transaction. This duty of confidentiality extends to any information which the party would reasonably expect to be held in confidence, except for any information required by law to be disclosed. This duty survives both the subsequent establishment of an agency relationship and the closing of the transaction;
- 4. To provide services to each party to the transaction with honesty and good faith;
- To disclose to each party to the transaction timely and accurate information regarding market conditions that might affect such transaction only when such information is available through public records and when such information is requested by a party;
- 6. To give timely account for earnest money deposits and all other property received from any party to a transaction; and
- 7. A) To refrain from engaging in self-dealing or acting on behalf of Licensee's immediate family, or on behalf of any other individual, organization or business entity in which Licensee has a personal interest without prior disclosure of such personal interest and the timely written consent of all parties to the transaction; and
  - B) To refrain from recommending to any party to the transaction the use of services of another individual, organization or business entity in which the Licensee has an interest or from whom the Licensee may receive a referral fee or other compensation for the referral, other than referrals to other Licensees to provide real estate services, without timely disclosure to the party who receives the referral, the Licensee's interest in such a referral or the fact that a referral fee may be received.

## In addition to the above, the Licensee has the following duties to Client if the Licensee has become an Agent or **Designated Agent in a transaction:**

- 8. Obey all lawful instructions of the client when such instructions are within the scope of the agency agreement between the Licensee and Licensee's client:
- 9. Be loyal to the interests of the client. Licensee must place the interests of the client before all others in negotiation of a transaction and in other activities, except where such loyalty/duty would violate Licensee's duties to a customer in the transaction; and
- 10. Unless the following duties are specifically and individually waived in writing by a client, Licensee shall assist the client by:
  - A) Scheduling all property showings on behalf of the client;
  - B) Receiving all offers and counter offers and forwarding them promptly to the client;
  - C) Answering any questions that the client may have in negotiation of a successful purchase agreement within the scope of the Licensee's expertise; and
  - D) Advising the client as to whatever forms, procedures and steps are needed after execution of the purchase agreement for a successful closing of the transaction.

Upon waiver of any of the above duties contained in 10. above, a consumer must be advised in writing by such consumer's agent that the consumer may not expect or seek assistance from any other licensees in the transaction for the performance of said duties.

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#### Responsibilities of Sellers and Buyers regarding presence of Recording Devices:

Seller is responsible for compliance with state or federal law regarding usage of video or audio recording devices while marketing or showing the property. Seller should seek legal advice regarding their rights or limitations related to their actions.

Buyer is advised of the possibility that some properties may utilize security devices that record physical movements or audio conversations. Therefore, Buyers should limit making comments concerning the value, features, or condition while viewing any property.

## AN EXPLANATION OF TERMS

Facilitator/Transaction Broker (not an agent for either party). The Licensee is not working as an agent for either party in this consumer's prospective transaction. A Facilitator may advise either or both of the parties to a transaction but cannot be considered a representative or advocate of either party. "Transaction Broker" may be used synonymously with, or in lieu of, "Facilitator" as used in any disclosures, forms or agreements. [By law, any licensee or company who has not entered into a written agency agreement with either party in the transaction is considered a Facilitator or Transaction Broker until such time as an agency agreement is established.]

**Agent for the Seller.** The Licensee's company is working as an agent for the property seller and owes primary loyalty to the seller. Even if the Licensee is working with a prospective buyer to locate property for sale, rent, or lease, the Licensee and licensee's company are legally bound to work in the best interests of any property owners whose property is shown to this prospective buyer. An agency relationship of this type cannot, by law, be established without a written agency agreement.

**Agent for the Buyer.** The Licensee's company is working as an agent for the prospective buyer, owes primary loyalty to the buyer, and shall work as an advocate for the best interests of the buyer. An agency relationship of this type cannot, by law, be established without a written buyer agency agreement.

**Disclosed Dual Agent (for both parties).** Refers to a situation in which the Licensee has agreements to provide services as an agent to more than one party in a specific transaction and in which the interests of such parties are adverse. This agency status may only be employed upon full disclosure to each party and with each party's informed consent.

**Designated Agent for the Seller.** The individual Licensee that has been assigned by the Managing Broker and is working as an agent for the Seller or property owner in this consumer's prospective transaction, to the exclusion of all other licensees in licensee's company. Even if someone else in the Licensee's company represents a possible buyer for this Seller's property, the Designated Agent for the Seller shall continue to work as an advocate for the best interests of the Seller or property owner. An agency relationship of this type cannot, by law, be established without a written agency agreement.

**Designated Agent for the Buyer.** The individual Licensee that has been assigned by the Managing Broker and is working as an agent for the Buyer in this consumer's prospective transaction, to the exclusion of all other licensees in the company. Even if someone else in the Licensee's company represents a seller in whose property the Buyer is interested, the Designated Agent for the Buyer shall continue to work as an advocate for the best interests of the Buyer. An agency relationship of this type cannot, by law, be established without a written agency agreement.

**Adverse Facts.** "Adverse Facts" means conditions or occurrences generally recognized by competent licensees that have a negative impact on the value of the real estate, significantly reduce the structural integrity of improvements to real property or present a significant health risk to occupants of the property.

Confidentiality. By law, every licensee is obligated to protect some information as confidential. This includes any information revealed by a consumer which may be helpful to the other party IF it was revealed by the consumer BEFORE the Licensee disclosed an agency relationship with that other party. AFTER the Licensee discloses that licensee has an agency relationship with another party, any such information which the consumer THEN reveals must be passed on by the Licensee to that other

Daniel Rangel	06/24/24		
□ BUYER / □ SELLER	Date	□ BUYER / □ SELLER	Date
Amanda Hoskins	06/24/24	Turn Key Realty	
Real Estate Licensee	Date	Real Estate Company	Date

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## DISCLAIMER NOTICE

The Broker and their affiliated licensees (hereinafter collectively "Licensees") are engaged in bringing together buyers and sellers in real estate transactions. Licensees expressly deny any expertise with respect to advice or informed opinions regarding any of the following matters. This Disclaimer Notice is an express warning to all sellers and buyers that they should not rely on any statement, comment or opinion expressed by any Licensee when making decisions about any of the following matters, including the selection of any professional to provide services on behalf of buyers or sellers. Any professional selected by buyers or sellers should be an "independent, qualified professional", who complies with all applicable state/local requirements, which may include licensing, insurance, and bonding requirements. It is strongly recommended that buyers include contingency clauses in their offers to purchase with respect to these or any other matters of concern and that buyers, in writing the offer, allow enough time to get an evaluation of the following matters from an independent, qualified professional. The matters listed below are not an exclusive list of actions or circumstances which are not the responsibility of the Licensees with whom you work. These items are examples and are provided only for your guidance and information.

- 13 1. THE STRUCTURAL OR OTHER CONDITIONS OF THE PROPERTY. Consult with professional engineers or other independent, qualified professionals to ascertain the existence of structural issues, the condition of synthetic stucco (E.I.F.S.) and/or the overall condition of the property.
- **2. THE CONDITION OF ROOFING**. Consult with a bonded roofing company for any concerns about the condition of the roof.
- 18 3. HOME INSPECTION. We strongly recommend that you have a home inspection, which is a useful tool for 19 determining the overall condition of a home including, but not limited to, electrical, heating, air conditioning, 20 plumbing, water-heating systems, fireplaces, windows, doors and appliances. Contact several sources (like the 21 Tennessee Department of Commerce & Insurance (http://tn.gov/commerce/), the American Society of Home 22 Inspectors (www.ashi.com), the National Association of Certified Home Inspectors (www.nahi.org), and Home 23 Inspectors of Tennessee Association (www.hita.us) and independently investigate the competency of an 24 inspector, including whether he has complied with State and/or local licensing and registration requirements in 25 your area. The home inspector may, in turn, recommend further examination by a specialist (heating-air-26 plumbing, etc.). Failure to inspect typically means that you are accepting the property "as is".
- 4. WOOD DESTROYING ORGANISMS, PESTS AND INFESTATIONS. It is strongly recommended that you use the services of a licensed, professional pest control company to determine the presence of wood destroying organisms (termites, fungus, etc.) or other pests or infestations and to examine the property for any potential damage from such.
- 5. ENVIRONMENTAL HAZARDS. Environmental hazards, such as, but not limited to: radon gas, mold, asbestos, lead-based paint, hazardous wastes, landfills, byproducts of methamphetamine production, high-voltage electricity, noise levels, etc., require advanced techniques by environmental specialists to evaluate, remediate and/or repair. It is strongly recommended that you secure the services of knowledgeable professionals and inspectors in all areas of environmental concern.
- 56. SQUARE FOOTAGE. There are multiple sources from which square footage of a property may be obtained. Information is sometimes gathered from tax or real estate records on the property. Square footage provided by builders, real estate licensees, or tax records is only an estimate with which to make comparisons, but it is not guaranteed. It is advised that you have a licensed appraiser determine actual square footage.
- 7. CURRENT VALUE, INVESTMENT POTENTIAL, OR RESALE VALUE OF THE PROPERTY. A true estimate of the value can only be obtained through the services of a licensed appraiser. No one, not even a professional appraiser, can know the future value of a property. Unexpected and unforeseeable things happen.



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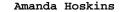
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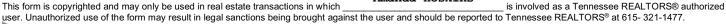
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- 43 NOTE: A real estate licensee's Comparative Market Analysis (CMA) or Broker's Price Opinion (BPO), etc., 44 while sometimes used to set an asking price or an offer price, is **not** an appraisal.
- 45 8. BOUNDARY LINES, EASEMENTS, ENCROACHMENTS, ROAD MAINTENANCE, AND 46 ACREAGE. A survey can provide helpful information, including whether the road to the home is a public or private road. It is strongly advised that you secure the services of a licensed surveyor for a full-stake boundary 47 48 survey with all boundary lines, easements, encroachments, flood zones, road information, total acreage, etc., 49 clearly identified. It is also advised that you **not** rely on mortgage loan inspection surveys, previous surveys, 50 plat data, or Multiple Listing Service (MLS) data for this information, even if acceptable to your lender.
- 51 9. ZONING, CODES, COVENANTS, RESTRICTIONS, AND RELATED ISSUES. 52 covenants, restrictions, home owner association by-laws, special assessments, city ordinances, governmental 53 repair requirements and related issues need to be verified by the appropriate sources in writing. If your projected 54 use requires a zoning or other change, it is recommended that you either wait until the change is **in effect** before 55 committing to a property or provide for this contingency in your Purchase and Sale Agreement.
  - 10. UTILITY CONNECTIONS, SEPTIC SYSTEM CAPABILITY, AND RELATED SERVICES. availability, adequacy, connection and/or condition of waste disposal (sewer, septic system, etc.), water supply, electric, gas, cable, internet, telephone, or other utilities and related services to the property need to be verified by the appropriate sources in writing (including but not limited to fire protection). You should have a professional check access and/or connection to public sewer and/or public water source and/or the condition of any septic system(s) and/or wells. To confirm that any septic systems are properly permitted for the actual number of bedrooms, it is recommended that sellers and/or buyers request a copy of the information contained in the file for the property maintained by the appropriate governmental permitting authority. If the file for this property cannot be located or you do not understand the information contained in the file, you should seek professional advice regarding this matter. For unimproved land, septic system capability can only be determined by using the services of a professional soil scientist and verifying with the appropriate governmental authorities that a septic system of the desired type, size, location, and cost can be permitted and installed to accommodate the size home that you wish to build.
- 69 11. FLOODING, DRAINAGE, FLOOD INSURANCE, AND RELATED ITEMS. It is recommended that you 70 have a civil or geotechnical engineer or other independent expert determine the risks of flooding, drainage or 71 run-off problems, erosion, land shifting, unstable colluvial soil, sinkholes and landfills. The risk of flooding 72 may increase and drainage or storm run-off pathways may change. Be sure to consult with the proper 73 governmental authorities, elevation surveyors, and flood insurance professionals regarding flood and elevation 74 certificates, flood zones, and flood insurance requirements, recommendations and costs.
  - 12. CONDEMNATION. It is recommended that you investigate whether there are any pending or proposed condemnation proceedings or similar matters concerning any portion of the property with the State, County and city/town governments in which the property is located. Condemnation proceedings could result in all or a portion of the property being taken by the government with compensation being paid to the landowner.
- 79 13. SCHOOL DISTRICTS AND OTHER SCHOOL INFORMATION. It is advised that you independently 80 confirm school zoning with the appropriate school authorities, as school districts are subject to change. Other 81 school information (rankings, curriculums, student-teacher ratios, etc.) should be confirmed by appropriate 82 sources in writing.
- 83 14. INFORMATION ABOUT CRIMES, METHAMPHETAMINE PROPERTIES, OR SEX OFFENDERS. 84 You should consult with local, state and federal law enforcement agencies for information or statistics regarding 85 criminal activity at or near the property, the presence of methamphetamine manufacturing, or for the location 86 of sex offenders in a given area.
- 87 15. LEGAL AND TAX ADVICE. You should seek the advice of an attorney and/or certified tax specialist on any 88 legal or tax questions concerning any offers, contracts, issues relating to title or ownership of the property, or 89 any other matters of concern, including those itemized in this Disclaimer Notice. Real estate licensees are not 90 legal or tax experts, and therefore cannot advise you in these areas.







**TRANSACTIONS** 

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- 91 **16. TITLE EXPENSES.** It is the Buyer's responsibility to seek independent advice or counsel prior to Closing from Buyer's Closing Agency regarding the availability and coverage provided under an American Land Title Association Standard Owner's Insurance Policy and, if available, an Extended Owner's Insurance Policy.
  - 17. RECOMMENDED INSPECTORS, SERVICE PROVIDERS, OR VENDORS. The furnishing of any inspector, service provider or vendor named by the real estate licensee is done only as a convenience and a courtesy, and does not in any way constitute any warranty, representation, or endorsement. Buyers and sellers have the option to select any inspectors, service providers or vendors of the buyer's or seller's choice. You are advised to contact several sources and independently investigate the competency of any inspector, contractor, or other professional expert, service provider or vendor and to determine compliance with any licensing, registration, insurance and bonding requirements in your area.
  - 18. RELIANCE. You understand that it is your responsibility to determine whether the size, location and condition of the property are acceptable prior to submitting an Offer on a property. Broker makes no representations as to suitability of a property to your needs. You acknowledge that any images or other marketing materials provided by the seller or brokers involved in the transaction electronically or in print may not display the property's features, flaws, odor(s), or size and that you shall not rely on such images when purchasing a property.
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  19. MARKETING MATERIALS. You acknowledge that photographs, marketing materials, and digital media used in the marketing of the property may continue to remain in publication after Closing. You agree that Broker shall not be liable for any uses of photographs, marketing materials or digital media which the Broker is not in control.
- The Buyer/Seller acknowledges that they have not relied upon the advice, casual comments, media representations or verbal representations of any real estate licensee relative to any of the matters itemized above or similar matters. The Buyer/Seller understands that it has been strongly recommended that they secure the services of appropriately credentialed experts and professionals of the buyer's or seller's choice for the advice and counsel about these and similar concerns.

116	Daniel Rangel			
117	CLIENT/CUSTOMER		CLIENT/CUSTOMER	
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119	Date	_	Date	

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Buyer or Seller

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## WIRE FRAUD WARNING

- 1 Criminals use many methods to steal our money, even when we are buying or selling a home particularly
- 2 involving wire fund transfers. Scammers typically will send an email that APPEARS to be from your agent,
- 3 broker, lender, or the closing attorney/ closing agency. Be on the lookout for:
  - Phony email addresses (e.g., a slight change in the domain name), authentic-looking fake websites, phony fax numbers, texts, calls or social media messages from scammers.
  - Any communication requesting information or directing you to a fake website, a criminal's email address or a criminal's bank account.

8	In preparation for closing, Buyers will often need to wire transfer funds from their personal bank to the closing
9	attorney/closing agency.
10	NEVER ACCEPT WIRING INSTRUCTIONS FROM YOUR AGENT OR BROKER.
11	$\bigcup \mathcal{N}$ InitialsInitials
12	Rather, you should receive wiring instructions prior to closing from the closing attorney/closing agency or
13	your lender. If the instructions are sent by email they should be in a secured manner. DO NOT TRANSFER
14	FUNDS UNTIL you have verified the authenticity of the wiring instructions by at least one other independent
15	means, including but not limited to the following:
16	• Call the phone number you used on all your prior calls (if the number came from a personally
17	recognized or known source), or
18	• Call the closing attorney/ closing agency or lender after verifying their phone number from a known
19	third party source, such as the entity's official website and/or public directory assistance (do not take
20	the phone number directly from the wiring instruction form you received), or
21	<ul> <li>Make a personal visit to their office at the address you previously met with them.</li> </ul>
22	If you send wiring instructions by email or any electronic means to anyone at your bank or other financial
23	institution in preparation for closing, <b>DO NOT TRANSFER ANY FUNDS</b> until after you verify that the correct
24	instructions were received by a known representative at your financial institution. Also, it is important to
25	confirm with the financial institution that the <u>WIRE INSTRUCTIONS</u> <u>ARE NOT TO BE SUBSTITUTED</u>
26	WITHOUT YOUR PRIOR CONSENT. Any wiring instructions sent should be sent in a secured manner.
27	Be especially aware of any request to change any of the original wiring/money transfer information, change in
28	the person you have been working with on the transaction, or a subtle difference in their behavior, speech, or
29	grammar. These are some signs of a potential scam. Wiring instructions for closing attorneys, title companies
30	and lenders rarely if ever change, so any request to change this information should be handled with caution.
31	If you suspect you may be a victim of wire fraud or that you may have received suspicious phone calls, emails,
32	text messages, faxes, social media messages, emails from a fake address, a change in contact person at your bank
33	or mortgage company, or changes to wire transfer or financing institutions:
34	• <u>IMMEDIATELY</u> call your bank and/or mortgage company at the phone number you used in all prior
35	calls.
36 37	Daniel Rangel  O6/24/24
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Buyer or Seller

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Amanda Hoskins



Date

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is involved as a Tennessee REALTORS® authorized

Date

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## **COVID-19 RELEASE**

- 1 The COVID-19 Pandemic and all associated federal, state and local directives and guidelines underscore the risks
- 2 associated for persons viewing properties and the risks for Sellers and Owners by allowing persons to enter property
- 3 which they own. This Release is subject to any federal, state or local directives and it is the responsibility of the
- 4 undersigned to be aware of such directives and how such directives may affect the showing of the Property.
- 5 The undersigned understands that exposure to disease-causing organisms and objects, such as COVID-19, and
- 6 personal contact with others, including but not limited to real estate licensees, inspectors, appraisers, contractors,
- 7 owners, occupants and others associated with the sale, lease or purchase of property, involves a certain degree of
- 8 risk that could result in illness, disability or death. The undersigned acknowledges that it is impossible to screen
- 9 and/or monitor all such individuals.
- 10 The undersigned should seek the advice of an attorney on any legal question concerning COVID-19 and associated
- liability, or any other matters of concern. Real estate licensees are **not** legal experts, and therefore cannot provide
- 12 advice in this area.

13	After carefully	considering all th	e potential	risks involved, l	hereby assume	the same and	agree to release,
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- 14 hold-harmless, indemnify, and defend \_\_\_\_\_ Turn Key Realty
- 15 (Brokerage name) and its licensees, employees, officers, agents, contractors and vendors from and against,
- 16 all claims and liability resulting from exposure to disease-causing organisms and objects, such as COVID-
- 17 19, associated with me either viewing and/or inspecting property occupied by others, or allowing others to
- 18 enter property which I own.

<b>-</b> • • • • • •		ed and acknowledge receip	t of a copy.		
Daniel Rangel SELLER/OWNER/BUYER/TENANT			SELLER/OWNER/BUYER/TENANT		
06/24/24	8:50 PN at	l o'clock □ am/ □ pm		at	o'clock $\square$ am/ $\square$ pm
Date			Date		

For information regarding the COVID-19 Pandemic and advisements, visit the following websites:

The State of Tennessee: https://www.tn.gov/governor/covid-19.html

The Centers for Disease Control and Prevention (CDC): <a href="https://www.cdc.gov/coronavirus/2019-ncov/index.html">https://www.cdc.gov/coronavirus/2019-ncov/index.html</a>

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