## Yoel Nasi Kazado

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#### **EDUCATION**

## University of Wisconsin-Madison | Madison, WI

May 2025

Bachelor of Science in Data Science; Certificates in Entrepreneurship and Computer Science

## **EXPERIENCE**

# Data Analyst at Entrepreneurship Initiative Project | Office of the Chancellor | Madison, WI October 2024-Present

- Exported, processed, and analyzed data on entrepreneurial activities, leveraging insights to support strategic initiatives in entrepreneurship.
- Designed and implemented databases to track and analyze university-affiliated entrepreneurs and investors, facilitating streamlined access to networking and collaboration opportunities.
- Developed and executed LinkedIn and other scraping processes to gather and aggregate data on entrepreneurs and investors, enhancing the accuracy and comprehensiveness of the university's entrepreneurial network.

## Senior Analyst at Starto VC | UW-Madison | Madison, WI

February 2024 – Present

- Sourced and evaluated high-potential early-stage startups, focusing on university student-founded ventures.
- Conducted comprehensive due diligence on startup teams, market potential, financials, and scalability to inform investment decisions.
- Collaborated with senior partners to assess potential investments' viability and risk profile, contributing to deal flow and strategy.
- Received formal training from IdeaFund VC on founder and company valuation, financial modeling, and due diligence practices.

#### Associate at Wisconsin Investment Partners(WIP) Associate Program (WIPAP)

October 2024 – Present

- Collaborated with WIP to screen, evaluate, and mentor startups as part of an angel investment program.
- Gained hands-on experience with the angel investment process, including startup evaluation and deal structuring.
- Participated actively in deal screening and evaluation committees, contributing to investment decision-making.
- Built a network by engaging with entrepreneurs, company representatives, and WIP members.
- Mentored high-value startups, supporting their growth and development in dynamic markets.

#### Business Operations & Sales Intern at Avrupa Mümessillik | Istanbul, TR

July 2023 - August 2024

- Implemented an automated Excel Workflow to reduce time spent on accounting and finance operations by 20%.
- Strengthened customer relations by connecting with customers to understand and resolve pain points.
- Engaged in contract negotiations with factories, managing to extend sales of 2 types of products by 3%.
- Formulated transportation agreements and pricing, optimizing route plans/contracts to be 8% cheaper.

#### Co-Founder/CEO at NFTicx | London, UK

October 2022-September 2023

- Directed the full-cycle development of a Minimum Viable Product (MVP), from concept to market launch, ensuring strategic alignment with user needs and market trends.
- Developed and implemented innovative marketing strategies to drive early user adoption and successfully monetize the product.
- Negotiated a profitable exit by effectively positioning the venture for acquisition.

## Awards

- "Advanced Track: Alumni Award" in Transcend UW (2023) for outstanding entrepreneurial performance.
- ACM/IEEE Intl. Conference on Human-Robot Interaction 2019: Delegates' Choice Award
- European Product Design Awards 2019 Honorable Mention

## **LEADERSHIP & INVOLVEMENT**

#### Gener8tor CS Nest & Ramp100 Member | UW-Madison | Madison, WI

February 2023 – Sep 2024

- Collaborated with fellow entrepreneurs and mentors during my Entrepreneurship Process
- I received mentorship from founders and professors on the whole entrepreneurial process, including fundraising.

## Event Manager/Mentor at Hisar IdeaLab | Hisar Schools | Turkey/Greece

**January 2018 – June 2022** 

• Led educational initiatives and managed logistics for large-scale events, demonstrating organizational skills.

#### **SKILLS & INTERESTS**

**Technical**: Data Analysis, Python, Java, R, SQL, Mongo DB, ED Technology, Problem-Solving, Microsoft Office **Soft Skills**: Project Management, Negotiation, Event Organization/Management, Client Relationship, Management, Communication and Presentation Skills, Change Management, Time Management and Multitasking **Interests:** Tennis, Snowboarding, Running, Chess, LLM fine-tuning, psychology, painting, fishing