



*Leading with purpose to create meaningful impact. Find your purpose with us!*

### **KEY ACCOUNTS SPECIALIST/MANAGER (GMA)**

*Handles national key accounts, STI target achievements, effective collection and product placement of the assigned key accounts.*

#### **QUALIFICATIONS**

- Graduate of any business related course with good communication & analytical skills
- Experience in handling national key accounts in the FMCG industry
- With strong negotiation, persuasive selling and category management skills, and has strong networking
- **For KAS applicants:** with at least 1-year related experience handling key accounts
- **For KAM applicants:** with at least 3 years related experience handling key accounts

**For interested applicants, submit updated resume to:**  
[efccareers@efc.com.ph](mailto:efccareers@efc.com.ph)