



Leading with purpose to create meaningful impact. Find your purpose with us!

**AREA DISTRIBUTION MANAGER
(GMA, Bicol, Cavite, Mindoro)**

Responsible for ADP management, SIV & STT target achievement, and implementation of marketing programs.

QUALIFICATIONS

- Graduate of any business related course with good communication & analytical skills
- Sales experience within the FMCG industry is an advantage
- With excellent numerical competency and high proficiency in MS applications
- Experience in distribution and financial management, and has good people skills
- With excellent customer service management, negotiation and persuasive selling and problem-solving skills

**AREA DISTRIBUTION SPECIALIST
(GMA, Davao, Pampanga, Bulacan, Roxas)**

Responsible for STT achievement, Route-to-Market functions and effective implementation of marketing programs to ensure availability and visibility of products in the trade.

QUALIFICATIONS

- Graduate of any business related course with good communication & analytical skills
- Experience in sales, basic category and financial management in FMCG industry is an advantage
- With excellent customer service management, negotiation and persuasive selling and problem-solving skills

**REGIONAL KEY ACCOUNTS SPECIALIST
(Pampanga, Nueva Ecija, Tarlac, Ilo-Ilo, Davao)**

Manages local key accounts in his/her area of responsibility and coaches ADP Major Account Specialist

QUALIFICATIONS

- Graduate of Bachelor of Science in Business Management or any related course
- Sales experience in key accounts is preferred
- With customer service management, negotiation and persuasive selling skills, problem solving and decision-making skills, basic category and financial management skills

For interested applicants, submit updated resume to:
efccareers@thi.com.ph