

## Leading with purpose to create meaningful impact. Find your purpose with us!

## **KEY ACCOUNTS SPECIALIST/MANAGER (GMA)**

Handles national key accounts, STT target achievements, effective collection and product placement of the assigned key accounts.

## **QUALIFICATIONS**

- Graduate of any business related course with good communication & analytical skills
- Experience in handling national key accounts in the FMCG industry
- With strong negotiation, persuasive selling and category management skills, and has strong networking
- For KAS applicants: with at least 1-year related experience handling key accounts
- For KAM applicants: with at least 3 years related experience handling key accounts