# Artificial Intelligence, the Missing Piece of Online Education?

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Abstract—Despite the recent explosive growth of online education, it still suffers from suboptimal learning efficacy, as evidenced by low student completion rates. This deficiency can be attributed to the lack of facetime between teachers and students, and amongst students themselves. In this article, we use the teaching and learning of economics as a case study to illustrate the application of artificial intelligence (AI) based robotic players to help engage students in online, asynchronous environments, therefore, potentially improving student learning outcomes. In particular, students could learn about competitive markets by joining a market full of automated trading robots who find every chance to arbitrage. Alternatively, students could learn to play against other humans by playing against robotic players trained to mimic human behavior, such as anticipating spiteful rejections to unfair offers in the Ultimatum Game where a proposer offers a particular way to split the pot that the responder can only accept or reject. By training robotic players with past data, possibly coming from different country and regions, students can experience and learn how players in different cultures might make decisions under the same scenario. Al can thus help online educators bridge the last mile, incorporating the benefit of both online and in-person learning.

*Key words:* Online education, classroom experiments, games, robotic strategy, artificial intelligence

# **BACKGROUND**

ITH the exponential advancement of Internet technology in recent decades and its subsequent impact on content consumption, online education has profoundly changed how we teach and learn [1]. The emergence of Massive Open Online Courses, or MOOCs, popularized by platforms such as Khan Academy, Coursera, edX, and Udemy in the last several years, enables educators to reach an audience orders of magnitude more than they would have through traditional face-to-face classrooms. At the same time, millions of students and adult learners from around the world now have opportunities to learn countless subjects on-demand, often taught by world-class instructors [2].

# **SIGNIFICANCE**

There is also a growing trend for traditional post-secondary institutions, community colleges, and four-year universities alike, to invest significantly more in online programs in order to expand their student bodies without the confinement of their physical campuses. Over 60% of liberal arts college presidents and close to 80% of research university presidents report that their institutions offer classes that are taught exclusively online. Over 65% of college students have taken at least one class online per academic year [3].

#### CHALLENGES

Despite its disruptive potential to traditional classrooms, online education's realized impact has been much more unclear than expected largely due to students' low completion rates. Intuitively, one of the crucial factors to engaging students is to facilitate the right teacher-to-student and peer-to-peer interactions. In online education, we gain on scalability but often give up on interpersonal connectivity [4], even though the opportunity for connectivity is intrinsically present. Unlike in brick-and-mortar classrooms, students have to be online to be part of this new frontier of learning. How can we bring together the best features of both online and in-person learning?

## CAN AI HELP?

In this brief discussion, we focus on economics, one of the most popular undergraduate subjects, to demonstrate how the latest AI methods can help improve interactivity in an online learning environment and empower students to reach their expected learning objectives.

Recent developments in the pedagogy of economics have introduced experiments in the form of interactive social and economic games. Students learn abstract concepts and theories through firsthand experiences, just like the way they learn experientially in the natural sciences. A concrete example is teaching the concepts of supply and demand and market equilibrium by having students join a virtual market where they learn to trade, maximize profit, and explore the inner workings of market structure [5]. With Internet-connected mobile devices reaching saturation among students, running such synchronous online experiments in classrooms has become feasible in recent years [6]. But how can we leverage such interactive technology in online classes to help augment student engagement and connectivity even when students are spread across

different time zones? Part of the solution may lie in the engineering of robotic players who can learn from human plays to realistically interact with students in asynchronous activities.

### **APPROACH**

We should only start programming after two key questions are addressed: What is the goal of the Al players, and what do we want the students to learn? For example, one of the most important educational objectives of economics is to let the students learn to maximize their payoff by correctly responding to an opponent's strategy. To this end, the programming challenge becomes how to make the robots play like real human players [7].

To mimic human behavior, one natural robotic candidate is the "equilibrium player" who attempts to play the equilibrium strategy. This can be a good approximation for a human player in many cases. It's also an interactive way for students to learn about the abstract models presented in their textbooks. For instance, the idea of a competitive market is clearly illustrated when one joins a market full of automated trading robots who find every chance to arbitrage.

However, sometimes the assumption of rationality makes the equilibriumplayer robot behave different than a human player. Consider the Ultimatum Game, where a proposer makes an offer to split a sum of money that the responder can only accept or reject. If the responder rejects, both players earn nothing. If the robot precisely follows the prediction of the subgame perfect Nash equilibrium, the proposer robot would always offer at the lowest positive unit and the responder would always accept any positive offer. However, wellestablished literature shows that, on average, human proposers would offer 30 to 40% of the pot to the

responder. One explanation for this "generosity" is that players care not only about their own payoffs but also their payoff relative to others. In this case, playing the equilibrium strategy doesn't mimic a typical human player [8], and students would miss the point of how economic theories don't always capture the complexities of human behavior.

To mitigate this problem and better meet our teaching objectives, we should make our robot incorporate and respond to human players' nonequilibrium behavior. In other words. the robot should be able to form beliefs about how human players would play, and best respond to that. For example, the robot could form the belief that it is facing an average human player. In the Ultimatum Game, the robot proposer should anticipate spiteful rejections from the average human and act accordingly, something not all humans can do. In this case, we can borrow the techniques from machine learning and train the robot with past data in our dataset [9]. This dataset could even come from several different cultures to capture the significant between-country heterogeneity in the proposal offers. This approach not only gives students a chance to play the game asynchronously but also enables them to experience and learn how players in different cultures might make decisions under the same scenario. Furthermore, the demographic variation also allows us to build robots with different "personalities," which can absolutely broaden the students' understanding about the games and the strategies.

# **SUMMARY**

Thanks to its unprecedented convenience, breadth, flexibility, and accessibility, online education is cemented as a new pedagogical frontier for learners across all ages. However, we have yet to fully optimize our instructional and

learning models. Identifying where and why students drop off or lose interest is a crucial step for incremental improvement. Here, we demonstrate the power of applying the latest AI methods, using teaching and learning economics as a concrete example, to help better engage and connect students with each other and their instructors in asynchronous online environments that break through spatiotemporal barriers to learning.

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