



Personal Information:

- Nationality : Lebanese
- Date of Birth : March 6, 1976
- Place of Birth : Beirut - Lebanon
- Martial Status : Married
- Addresses:
 - Present : Mobile: +968 91 762059 / Muscat & Sohar - Sultanate of Oman
 - Home : Mobile: +961 76 945 459 / Beirut - Lebanon
- E-Mail : nawfal_marwan@yahoo.com

Education:

- ✓ **2005** : One year Post Graduated Diploma in Hospitality Management from Faculty of Tourist Sciences - IUL university - Lebanon
- ✓ **2001** : Bachelor Degree Majoring in Hotel Management from Faculty of Tourist Sciences - IUL university - Lebanon
- ✓ **1997** : TS1 in Hotel Management & Restaurant from Institute Technique Hotelier - Bir Hassan- Beirut - Lebanon.
- ✓ **1996** : Lebanese Baccalaureate, Philosophy Section from St.Elise Btina College - Beirut - Lebanon.

Work Experience:

- **2016 - Present** I'm currently working with **Radisson Hotel Group (RHG):**
Radisson Blu Hotel Sohar - Sultanate of Oman as Director of Sales & Marketing at Radisson Blu 5* Hotel & Resort, Sohar / Pre-Opening Team (Jan 2016 - Present)
- **2014 - 2016** Working with **Golden Tulip Group / Louvre Hotels Group:**
Tulip Inn Hotel Muscat – Sultanate of Oman as Assistant Director of Sales & Marketing / In- Charge of Department (Sept 2014 - Dec 2015)
- **2011 - 2014** Working with **Golden Tulip Group / Louvre Hotels Group:**
Golden Tulip Galleria 5* Hotel (Ex- Marriott Hotel) - Beirut - Lebanon as Sr.Sales Manager / Pre-Opening Team (Nov 2011 - Nov 2014)
- **2009 - 2011** Working with **Media One Hotel-** Media City Dubai - UAE under Roya International (Al Jaber Group) as Sales Manager / Pre-Opening Team (Dec 2009 - Nov 2011)
- **2007 - 2009** Working with **Golden Tulip Group / Louvre Hotels Group at Golden Tulip Hotel Al Barsha-** Dubai - UAE as Business Development Executive / Pre-Opening Team (Nov 2007 - May 2009)

- **2007**
 - Working with **IHG Group / InterContinental 5* Hotel & Resort** Al Ain - UAE as MICE Sales Executive (Mar 2007- Aug 2007)
- **2005- 2007**
 - Working with **Abu Dhabi National Hotels** - Compass Middle East / **Armed Forces Officers 5* Hotel & Club-** Abu Dhabi - UAE as a Restaurant Manager / Banqueting & Catering. (May 2005 - Sept 2006)
- **2005**
 - Training at **Fulcrum-Catering Facilities**, Beirut International Airport - Lebanon From 01/05/05 till 20/05/05 in Restaurants Operations, Barista & Customer services.
- **2004**
 - Teaching at Institute **Moyen-Orient-** Furn el Shebbak, Beirut-Lebanon a BT1, BT2 & BT3 classes- Courses of Hotel Management & Tourism for Full 2004.
- **2003**
 - Teaching at **Lebanese Technical Training School**, Beirut-Lebanon a BT2 & BT3 Classes-courses of Hotel Management & Tourism for Full 2003
 - Working with **Rotana Hotels Group / Gefinor Rotana 5* Hotel** - Beirut - Lebanon in F&B Department for one year.
- **2002**
 - Working during my Military service in 2002 at **Military Officers Club / Hotel** in Management Department - Beirut - Lebanon.
- **2001**
 - Working at **Virgin Café** (Managed by SYNERGY), Beirut Center District-Lebanon as an F&B attendant for one year.
- **2000**
 - Training at **Plaza Hotel**, Hamra street- Beirut - Lebanon In room service & Restaurant for two months.
- **1999**
 - Working at Options Club & Pub: Beirut - Kaslik as F&B Attendant during weekends for one year.
 - Working at **McDonalds** - Beirut-Lebanon as a Part timer
 - Training at **White House Hotel**, Sedate Street- Beirut - Lebanon as a Receptionist trainee / night shift in billing, sales & reservations for three months.

Languages:

- Arabic: Mother Tongue
- English & French : Read, Spoken & Written

Computer Skills:

- Windows, Word, Excel, Power Point & Internet, Win Max, Micros, Omega, Opera (S&C), Fidelio (S&C), IDS, Sales Force (RHG Sales Program), Lanyon (RFP Program)

Training skills:

- Hospitality Supervision, Customer Service Excellence, Fire Fighting Training, Food Sanitation, How to Train the Trainer, F&B Service Skills, Handling Guests Complaints, HACCP , Sales strategic1:SS1 by IHG, Module I- Customer Awareness, Module V - Managers Essentials: ME1- Time Management & ME4- Cultural Differences & ME-8 Coaching & On the Job Trainings & ME-2 Leadership Studies – Delegation, Module IV Management & Team Building: MTB 7 - Interviewing Skills, Yes I Can Training (RHG Behavior Program), Sales Essentials by RHG, Leadership Foundations by RHG, OJS (on job trainer by RHG)

Awards & Certificates Received:

- Middle East & Africa Radisson Hotel Group Fighter of the year Award (2019)
- Haute Grandeur Global Award for Radisson Blu Hotel & Resort, Sohar (2018)
- Certificate of Appreciation for the Pre-opening time of Radisson Blu Hotel Sohar- Sultanate of Oman (2016)
- Certificate of Appreciation from The Ministry of Manpower during the process of “Contextualization of Travel & Tourism / Hospitality Curriculum to the latest market trends through Industrial Collaboration” Muscat - Sultanate of Oman (June 2014 to Feb 2015)
- Certificate of Attendance for “Sales Winning Plan” from Modern Training Center, Beirut - Lebanon (2014)
- Training Certificate for attending “ Distribution Systems, E- Commerce & Social Media” with Golden Tulip & Louvre Hotels Group - November (2014)
- Certificate of Appreciation for the Grand Opening of Golden Tulip Hotel Al Barsha Dubai - UAE (2008)
- Certificate of Appreciation for the Practical Training during the 25th Annual Meeting of the Board of Governors of the Islamic Development Bank, issued by RIDA Int'l-Travel &Tourism Beirut-Lebanon (1999)

Events & Exhibitions:

- Attending the following events for several years: Arab Health, Arab Lab, Gitex, Index, Big 5, Gulf Food, Taste of Dubai, Arabian Travel Market (ATM): Dubai-UAE; WEDDEX: Al Ain-UAE; Oman Travel Market: (OTM) in 2008; Horeca, Weddings Follies: Beirut-Lebanon.

Hobbies:

- Swimming, Sports, Shopping, Camping, Reading & Music

References:

- Available upon your request with the necessary documents

Note:

- Accomplished the Lebanese Military service in 2002; UAE / Omani / Lebanese Driving licenses are available