



Kamesh Punnam

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Over 25 years of hospitality experience in hotels throughout the Middle East. Extensive experience in Front Office, Reservations, Groups, conference & Banqueting, Revenue Management, Sales & Marketing, and thorough knowledge in Leisure market from UK, Germany, Switzerland, Russia, and Middle East markets including GCC and hotel openings.

<p>June 2018 – September 2021 Cluster Revenue Manager Radisson Hotel Group – RHG – Eastern Province, KSA - Revenue Optimization responsibilities with 5 properties in Dammam, Al Khobar & Jubail</p> <p>May 2017 to June 2018 Revenue Manager Copthorne by Millennium – Riyadh, KSA</p> <p>Sept 2015 to Mar 2017 Revenue Manager Holiday Inn Olaya – IHG – Riyadh, KSA</p> <p>Jan 2010 to Sept 2015 Area Revenue Manager IHG, Accor, Louvre Hotels Al Hokair Group – Eastern Province and Riyadh – KSA</p> <p>Apr 1994 to 2001 and 2002 to 2009 – Starwood Hotels Group and Leisure Manager, Le Royal Meridien Bahrain (currently known as Ritz Carlton Bahrain). & Le Meridien Abu Dhabi & Le Meridien Residence Abu Dhabi, Reservations & Revenue Manager – Abu Dhabi, UAE.</p> <p>Permanent address PALACE HEIGHTS, FLAT 205, B BLOCK, KURMANNAPELEM, SIVAJI NAGAR, NEAR TOLL GATE, VISAKHAPATNAM – 53 00 46, INDIA</p>	<p>SKILLS</p> <ul style="list-style-type: none"> • Microsoft word and Excel, Power Point • Decision making • Team leadership • Pricing • Organizational skills • Coaching strategy • Budgeting <p>STRENGTH</p> <ul style="list-style-type: none"> • HONESTY AND LOYALTY • HANDLING AND SOLVING GUEST PROBLEMS • TEAM LEADERSHIP SKILLS • COACHING/TRAINING SKILLS • PLANNING & ORGANIZATIONAL SKILLS • UNDERSTANDING INDEPTH DETAILS OF P&L STATEMENTS • EXPERIENCE WITH INTERNATIONAL BRANDS <p>CERTIFICATES</p> <ul style="list-style-type: none"> • GLOBAL IHG LEARNING PROGRAM • CLASS ROOM GROUP STUDY WITH IHG COMPLETED IN 2016 RMAC • REVENUE MANAGEMENT ESSENTIALS CERTIFICATION WITH IHG 2013 • REVENUE MANAGEMENT ADVANCED CERTIFICATION WITH IHG 2017 • AHMA HOTEL MANAGEMENT, FLORIDA, USA - 1988
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