



Personal Details:

Name: Mohamed Yahya Mohamed El-saady

Date of birth: October 30, 1993.

Marital status: Single

Nationality: Egyptian

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Visa Status: Visit Visa.

Qualification:

- **Bachelor of Sports Education 2019**
- **El-Minia University**
- **Degree :V. Good**

Years of Experience

- **Sales Executive at Ahmed Elsallab company (One of the most famous company for supplying Tiles and Sanitary Ware) at Egypt - July 2018 Till December 2019**
 - Present, promote and sell products/services using solid arguments to existing and prospective customers
 - Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
 - Establish, develop and maintain positive business and customer relationships
 - Reach out to customer leads through cold calling
 - Expedite the resolution of customer problems and complaints to maximize satisfaction
 - Achieve agreed upon sales targets and outcomes within schedule

- Coordinate sales effort with team members and other departments
- Analyze market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback
- **I was working in the field of tourism in Concorde El salam Hotels Egypt (One of the most famous Hotel) at Egypt - December 2019 Till December 2020**

COMPUTER SKILLS



- Professional worker
- Operating system. (Win8-Win8.1-Win7-visita-PE-2000-98-95-DOS).
- Microsoft office Packages (Excel–Word–Outlook–Access–Publisher Etc).
- Internet skills& Computer software.

Languages



- Arabic: Native language.
- English: very good written and good spoken.
- French: fair.

Personal Skills



I am fast learner, ability to work well under pressure, self- motivated, high mental and physical effort, have the ability to work as a team member or individual, Ability to work with all levels of management.

- Positive, energetic and able to work under pressure
- Quick learner and highly motivated
- Excellent marketing and communication skills.
- Willing to relocate and accept responsibilities
- Excellent leadership skills
- Self-motivated
- Ambition.
- Teamwork.