

	RESUME
	<p style="text-align: center;"><b>Ayub Aleo</b> <b>General Manager</b></p> <p>Experienced &amp; innovative Hotelier focused on achieving outstanding results in highly competitive environment that demands continuous improvements. Having over 24 years of extensive experience in International Hotels with leading global brands: IHG, Taj, Speke Group of Hotels, CityBlue Hotels, Radisson Hotel Group, Courtyard Hotels and now with BWH Hotels.</p> <p>A strong F&amp;B background Leader with integrity, passion and excellent communication skills striving for challenges and career growth.</p>
<p><b>Mobile No. +256 785862664</b>  <b>WhatsApp +250 789 410 888</b>  <b>Email: <a href="mailto:ayubalee@yahoo.com">ayubalee@yahoo.com</a></b>  <b>Skype ID: ayubalee1</b></p> <p style="text-align: center;"><b>Personal Details:</b></p> <p>Date of Birth: 24th Oct 1973  Nationality: Nepalese  Passport NO.: 09014114  Date of Expiry: 22<sup>nd</sup> July 2025  Marital Status: Married  Languages: English, Nepali, Bengali, Hindi &amp; basic French &amp; Arabic.  Hobbies: Daily Workout Exercise 45 mints.</p> <p style="text-align: center;"><b>Academic &amp; Professional Qualifications:</b></p> <p>* MBA in Hospitality Management from West East College under Zambia University in 2020.  * Awarded Certificate in MS Office from NIIT New Delhi, India in 1999.  * Advance Diploma in Hotel &amp; Restaurant Management from IIAS Kolkata under Kolkata University in 1997.  * Diploma "BOC" (Basic Operation Course) from MC Donald's UAE in 2000.</p>	<p style="text-align: center;"><b>Skills Inventory and Strengths:</b></p> <ul style="list-style-type: none"> <li>• Eye for Details and Quality awareness.</li> <li>• Proficient in Hotel Operations, Sales &amp; Marketing, Revenue Management, E-commerce tactics, Operational re-Engineering &amp; Staff Training &amp; Development.</li> <li>• Focused on achieving target profits, Operational forecast Budget &amp; Revenue.</li> <li>• Ability to build &amp; maintain strong Stakeholder relations, esp. with Hotel Owner in meeting their expectations while protecting and promoting Brand Standards &amp; Policies.</li> <li>• Expert in elevating Guests satisfaction &amp; experiences by maximizing Human Capital to achieve outstanding results.</li> <li>• Having excellent command over Hotel Software: IDS, Fidelio, Micros, Opera, Hot Soft &amp; Stock Management.</li> <li>• A Professional HACCP practitioner.</li> </ul> <p style="text-align: center;"><b>Awards:</b></p> <ul style="list-style-type: none"> <li>• Awarded "Safe Hotel Entebbe" by Ministry of Health of Uganda in 2020.</li> <li>• A successful Executive Member of the "African Union Summit 2010 Speke Group of Hotels and 2016" Radisson Blu Hotel &amp;</li> </ul>

\* Intermediate in Commerce from Shree Shahid Smiriti Multiple Campus, Chitwan under Tribhuvan University of Nepal 1994.

### **Industrial Trainings:**

#### **As an Industrial Trainee**

06<sup>th</sup> Oct 1995 – 15<sup>th</sup> Mar 1996



**HOLIDAY INN KRISHNA, HYDERABAD, INDIA. A 5 Star Business Hotel**

#### **As an Industrial Trainee**

08<sup>th</sup> Oct 1994 – 3<sup>rd</sup> Mar 1995



#### **THE OLD ANCHOR, GOA**

##### **A 4 Star Luxury Resort**

Cavelossim Malabar Beach, Goa, India,  
+91 (0044) 203 564 5228,

[www.oldanchorgoa.com](http://www.oldanchorgoa.com)

### **References:**

#### **1. Mr. Neville Graham**

MD International Member Services  
Best Western Hotels Group  
Email:  
[Neville.graham@bwhhotelgroup.com](mailto:Neville.graham@bwhhotelgroup.com)  
Phone: +333-1-4605100

#### **2. Mr. Hemant Kumar Das**

General Manager  
Coral Reef Havelock Hotels  
Email : [gm@coralreefhavelock.in](mailto:gm@coralreefhavelock.in)  
Phone: +918894521979

#### **3. Chef Rami Saloum**

Executive Sous Chef  
Villa Rosa Kempinski, Nairobi, Kenya.  
Email: [rami.saloum@kempinski.com](mailto:rami.saloum@kempinski.com)  
+254796120009

Convention Centre Kigali, Rwanda.

- Awarded Opening Executive Management Team of Park inn by Radisson Hotel, Kigali.
- Awarded "The Best Manager of the Year 2007" at Garden Group of Hospitality, Qatar.
- Awarded "The Best Industrial Trainee of the Year 1996" by Holliday Inn Krishna, Hyderabad, India.

### **Work Experiences: -**

#### **WORKING AS General Manager**

**From 1<sup>st</sup> October 2020 up to now**



[www.bestwesternghe.co.ug](http://www.bestwesternghe.co.ug)

Best Western Premier Hotel, Entebbe.  
Berkeley Road, Entebbe, Uganda.  
+256 (041) 7219800

#### **WORKED AS GENERAL MANAGER**

(Pre Opening Team)

1<sup>st</sup> October 2018 up to 29<sup>th</sup> Sep 2020  
COURTYARD Hotel Livingstone, Zambia



A 4 Star Business Hotel  
+260 961 001 501

[Thecourtyardhotellivingstone.com](http://Thecourtyardhotellivingstone.com)

#### **WORKED AS A FOOD & DRINKS MANAGER**

(Pre Opening Team)

**From 15<sup>th</sup> March 2017 up to 15<sup>th</sup> September 2018**



Park inn by Radisson, Kigali. 4 Star Business  
[Info.kigali@rezidorparkinn.com](mailto:Info.kigali@rezidorparkinn.com)  
+250 788 132 500

#### **WORKED AS AN ASSISTANT FOOD & DRINKS MANAGER**

(Pre Opening Team)

**WORKED AS A Sr. RESTAURANT  
MANAGER**

From 24<sup>th</sup> Nov 2003 to 11<sup>th</sup> Nov 2007



DOHA, QATAR

Phone No: +974 4365686 /4365676

A Fine Dinning Great Indian Restaurants  
[www.thegardengroupofrestaurants.com](http://www.thegardengroupofrestaurants.com)

**Worked as a 2<sup>nd</sup> Asst. Restaurant Manager**  
From 1<sup>st</sup> Dec 2000 to 10<sup>th</sup> Nov 2001



**Mc Donald's UAE**

MC Donald's U.A.E, 6572553

(No 1 Fast Food Rest. In the World)

[Www.mcdonald'suae.com](http://Www.mcdonald'suae.com)

**WORKED AS A CATERING ASSISTANT &  
MANAGAEMENT TRAINEE**

From 1<sup>st</sup> Jul 1997 to 27<sup>th</sup> Nov 2000



**Hotel D' La Annapurna Kathmandu,  
Nepal. & Taj Palace Hotel New Delhi,  
India.**

**A 5 Star Deluxe Luxury Business Hotel**

[www.tajpalacenewdelhi.com](http://www.tajpalacenewdelhi.com)

+9140393939

From 1<sup>st</sup> July 2016 up to 28<sup>th</sup> February 2017  
**RADISSON BLU HOTEL & CONVENTION CENTRE  
KIGALI, RWANDA.**



**A 5 star Business Hotel**

[Radissonblu.com/en/hotel-Kigali](http://Radissonblu.com/en/hotel-Kigali)  
+250 252 252252

**WORKED AS GENERAL MANAGER**

From 28<sup>th</sup> September to 30<sup>th</sup> April 2016



**CityBlue Hotels Kigali, Rwanda**

**A 3 Star Boutique Hotel**

[www.cibtybluehotels.com](http://www.cibtybluehotels.com)

+250 733 999 995

**WORKED AS A F&B MANAGER**

From 18<sup>th</sup> May 2010 to 17<sup>th</sup> September 2013



P.O. Box3673. Kampala, Uganda.

**A 5 Star Deluxe Luxury Resort**

[www.munyonyocommonwealth.com](http://www.munyonyocommonwealth.com)

+256-414343584

**WORKED AS AN OPERATION MANAGER**

From 1<sup>st</sup> December 2007 to 30<sup>th</sup> April 2010

**Hotel Samjhana**

**Birgunj, Parsa, Nepal.**

**A 3 Star Business Hotel**

[www.hotelsamjhana.com](http://www.hotelsamjhana.com)

+977 9845094796