



CURRICULUM VITAE
Walid Ezzat
Cell Phone +201001618478

Personal Data

Address : 78 Mecca St., Massaken Sheraton, Heliopolis, Cairo
E-mail address : walidezat75@hotmail.com
Date of birth : May 1st, 1975
Nationality : Egyptian
Marital status : Married
Military service : Exempted

Career Objective

- Seeking a professional career with a well established organization whereby my experience can be utilized and enhanced.
- Willing to learn and study in other fields.

Post Graduation

- Collège De La Salle.
- Graduated from Lycée Bab El Look School on 1993.
- B. Sc. El Alsoun High Institute, computer section with grade “Good”

Language & Qualifications

- Arabic Mother Tongue
- English - very good.
- French - very good.

Current Position

- **Director of sales and Marketing**
Sharm Grand Plaza
From July 2019 till now
- **Director of Sales & Marketing**
Coral Sea Beach & Resorts
From July 2012 till June 2019

- **Director of Sales & Marketing**
Red Carpet El Sokhna
From May 2010 till May 2011.
- **Assistant Director of Sales**
Stella Di Mare Resorts & Hotels (regional sales office)
Stella Ain Soukhna & Stella Sharm
From August 16th, 2004 till April 30th, 2010.

Achievements:

Full integration to DOS&M and has successfully contributed towards budget achievement and maximize Brand awareness.

Established a wide network of corporate and travel accounts in Sokhna.

Previous Occupation

- **Senior Sales Manager (Office Manager)**
Paradisio Beach & Golf Hotel, Sultan Bey Hotel, Dawar El Omda,
Arena Inn Hotel, El Gouna, Red Sea
From April 2003 till August 15th, 2004.

(Achieve goals & sign contracts, know how to delegate and be highly organized, creative, professional and strong leadership).

- **Sales Manager**
Golden Five Hotel – Hurghada
From June 2002 till March 2003

(Tasked with finding large amounts of business in order to keep a hotel's rooms filled and a steady stream of guests flowing through the property)

- **Assistant Sales Manager / Sales Manager**
Three Corners Hotel Management
From April 1999 till May 2002

(Dealing with corporate accounts & travel segments, searching for new accounts)

- **Senior Sales Executive**
Pyramisa Hotels (Cairo, Luxor, Aswan, Cruises & Sharm EL Sheikh)
From July 1997 till March 1999

(Learn from my boss how to deal with accounts, achieve target and assist my sales manager to target file load)

Travel Fairs & Exhibitions

- Attend ITB Berlin on March 2003.
Representing Golden Five Hotel.
- Attend MITT Moscow on March 2005
Representing Stella Di Mare
- Attend Philoxenia Greece on November 2005
Representing Stella Di Mare
- Attend BIT Milan (RHO) on February 2007
Representing Stella Di Mare
- Attend Globe Rome (RHO) on March 2009
Representing Stella Di Mare
- Attend BIT Milan (RHO) on February 2010
Representing Stella Di Mare
- Attend Holidays Show (Egypt) on February 2010
Representing Stella Di Mare
- Attend roadshow with Nefer tours at kazakhstan
On September 2019 representing Sharm Grand Plaza
- Attend UITM – kiev on October 2019
Representing Sharm Grand Plaza

Summer Training

- **Europcar**
Trainee Sales Executive for 3 months, year 1996.
- **Arab International Bank**
Trainee for 3 months, year 1995.