



HITESH NAREDA

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I am a highly driven individual with vast international experience, having worked with over a 25 nationalities and cultures within my tenure. I have a true passion for Hospitality from HOH to FOH, managing diversified teams and interaction with guests which I see as my forte in the industry. My Ambition and Passion for Excellence is the key to my success and ensuring the development of my team members to create mutual win-win for my Associates, Organization, Owners and Personal Growth

KEY SKILLS

Operations Management



Front Office and Revenue Management



Owner Management



Sales and Marketing



Human Resource Management



Housekeeping Operations



PROGRAMS

Microsoft Office – Word, PowerPoint, Outlook, Excel

Extranets - Booking.com, TripAdvisor, Expedia, Agoda, MMT, Hotelbeds

PROFESSIONAL SKILL

Currently employed with the Iconic Fairmont Doha solely responsible for 90 Rooms, 2 F&B outlets and a Bar.

A competent professional with over 14 years of experience in Hotel Operations and Management. A true operations specialist – with experience in some of the best luxury resorts and hotels.

Wide experience spanning across resorts, boutique hotels and business hotels in Middle East, Africa and Asia.

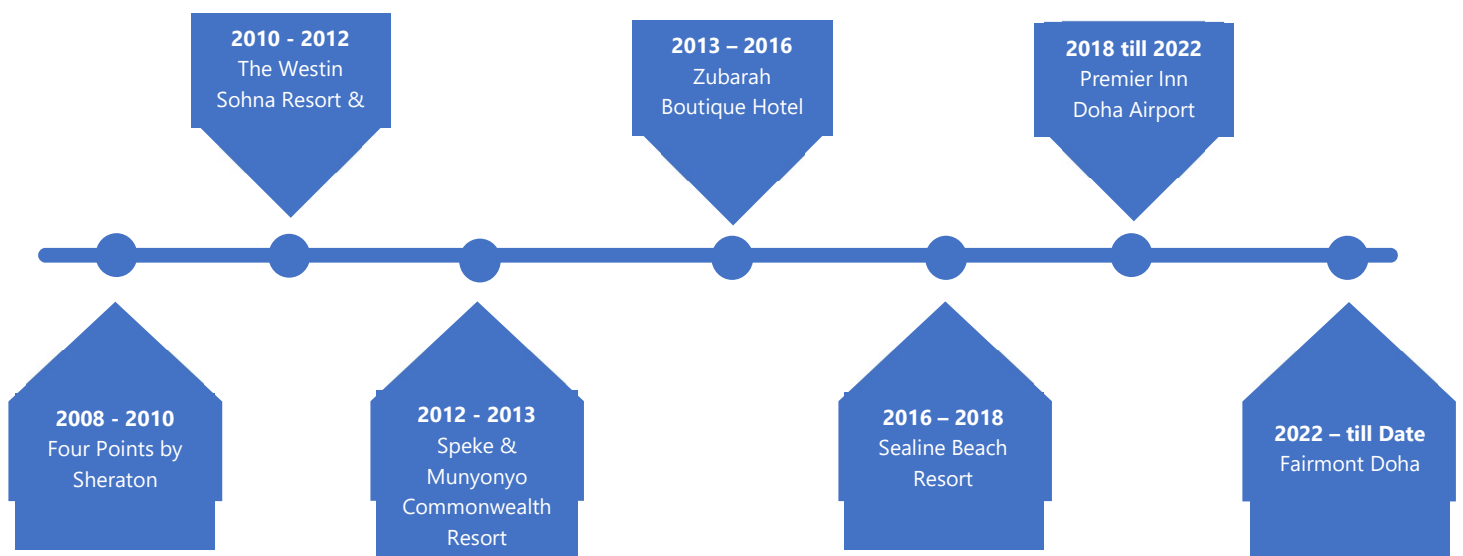
Successfully managed the pre-openings for Premier Inn Doha Airport, Four Points by Sheraton, Zubarah Boutique Hotel and re-branding of Sealine Beach Resort.

Expertise on liaising with Qatar Tourism Authority on their licensing and classification requirements

Comprehensive knowledge of budgeting, procurement, inventory maintenance, buying within hotels; sound understanding of hygiene, health, safety regulations.

Change agent with clear understanding of budgets, financial planning, P&L, business requirements and experience of operating numerous units.

CAREER TIMELINE



EXPERIENCE

Mar 2022 – till Date
Fairmont Doha

FAIRMONT GOLD OPERATIONS MANAGER

Pre-opening the Iconic Fairmont Doha – In charge of 90 Rooms, a Restaurant, a Bar and the Fairmont Gold Pool.
Recruitment, outlet and venue setup, procurement, formulating Standard Operating procedures and guidelines

OPERATIONS MANAGER

Hotelier Middle East – Highly Commended Hotel – 2021 award (from over 100 hotels in GCC)
Pre-opening setup of the second premier inn in Doha – Qatar
Successful in elevating and maintaining the hotel on No. 9.4 rating on Booking.com
99.7% and 99.6% score on NSF Audits
Formulating Room Budget and property budget.
Qatar Clean Certification

Aug 2018 – Jan 2022
Premier Inn
Doha Airport

FRONT OFFICE MANAGER

Rebranding of the property to Murwab and maintaining high Katara standards throughout, managing inventory and operations and working to achieve the Rooms budget of 38 mn. Qar.

2016 - 2018
Katara Hospitality
Sealine Beach Resort
Doha - Qatar

FRONT OFFICE & REVENUE MANAGER

Pre Opening Of the Property and maintaining the service standards, guest ratings and optimizing revenue.

2013 – 2016
Zubarah Boutique Hotel
Doha - Qatar

COMPLEX ASSISTANT FRONT OFFICE MANAGER

Managing a team of 48 individuals and managing the inventory of 445 rooms, suites

2012 - 2013
Speke & Munyonyo
Commonwealth Resort

GROWTH PATH

Sep 2012 to Nov 2013 - Complex Assistant Front Office Manager

Mar 2012 to Sep 2012 - Complex Duty Manager

Kampala, Uganda

2008 – 2012
Marriott International

DUTY MANAGER

GROWTH PATH

Sep 2011 to Mar 2012 - Duty Manager

Aug 2010 to Sep 2011 - Front Office Executive

The Westin Sohna Resort
& Spa

Four Points by Sheraton

Jaipur, Gurugram - India

EDUCATION

Bachelor of Science in Hotel Management
Institute of Hotel Management - Jaipur - 2008

TRAINING

Mar 2006 to Sep 2006
ITC Luxury Collection – Sheraton Rajputana
Industrial Trainee

'Letter of Appreciation' from HR & Culinary for outstanding performance during the ICC Champions Trophy Matches.

LANGUAGE

English	●●●●●
Hindi	●●●●●
Urdu	●●●●●
Punjabi	●●●●●
Arabic	●●●●●
French	●●●●●

PERSONAL

Date of Birth:	August 4, 1986
Nationality:	Indian
Visa Status:	Resident Permit - Qatar
Passport Details	S9840260
Driving License	Qatari and Indian (LMV – Car)