

CURRICULUM VITAE

A. Personal details

Name: Jean Jadas
Nationality: French
Contact: Tel: +254 (0)707212121
Email: jjadas@gmail.com
Location: Watamu-Kenya



B. Personal Profile:

25+ years experienced, value driven and result-oriented General Manager & Hospitality Operations Management Expert with a track record of leading cross-functional teams to champion end-to-end operations and achieve the highest level of consumer experience. Proficient in P&L management & forging alliances with vendors and stakeholders to boost bottom-line and enhance the quality of service. Adept at building robust teams and efficient systems to positively impact business strategies & growth.

C. Demonstrated Key Skills and Areas of Competencies:

- Excellent Sales and Marketing Skills
- Good communication and customer service skills.
- Expertise knowledge in Revenue and Budget Management.
- Good teamwork, leadership and Project Management skills.
- Excellent training and capacity building skills.
- Inter-cultural, interpersonal skills and diplomacy.
- Ability to adapt to new situations, cultures and keeping abreast with evolving workplace developments.
- Problem Solving and Planning
- Work with empathy to create a strong Team spirit

D. Career Objectives

To progressively rise through the organizations ranks to Regional General Management and lead from a Regional level.

E. Work Experience

Star Hospitality consulting Luxury Residences

Hospitality Consultancy Opening General Manager

April 2018-April 2021

Tasks:

-
- * Developing an annual business plan

- * Designing strategies to ensuring total guest satisfaction.
- * Developing an annual business plan.
- * Designing strategies to ensuring total guest satisfaction
- * Ensuring highest standards of professional services
- * to customers.
- * Initiating cost effective controls and revenue management techniques.
- * Preparing review and assessing monthly or periodic financial statements.
- * Creating brand image for the hotel.
- * Developing strategies for organizing, staffing, planning and executing functions.
- * Providing training for hotel staff in delivering care that meets the best standards and practices.
- * Developing day-to-day operations and functions of a hotel ensuring total guest satisfaction.
- * Maintaining & managing hotel equipment, infrastructure, inventories and other facilities efficiently.

Accor Group

General Manager

February 2016-February 2018

Tasks:

- * Developing an annual business plan.
- * Ensuring highest standards of professional services to customers.
- * Initiating cost effective controls and revenue management techniques.
- * Preparing review and assessing monthly or periodic financial statements.
- * Creating brand image for the hotel.
- * Developing strategies for organizing, staffing, planning and executing functions.
- * Providing training for hotel staff in delivering care that meets the best standards and practices.
- * Developing day-to-day operations and functions of a hotel ensuring total guest satisfaction.
- * Maintaining and managing hotel equipment, Infrastructure, inventories and other facilities efficiently.
- * Supervise the fulfillment of occupational Health & Safety Act, HACCP and other legal requirements

Key Achievements:

- * Took over a depressed propriety.
- * **RPS** passed from 62% February 16 to 78% in November 2017.
- * Reduced the pay roll by **-24%** by controlling FTE.
- * Food cost decreased by **-7%**, fuel - **30%**, Diesel **-40%**, **TREVPAR** + 21,08% for 2016 & +23,30% for 2017.
- * **NET PROFIT** +6% for 2016 & +16,63% for 2017.
- * Training my Team to take the very difficult national economic situation in Nigeria as an advantage for our hotel to increase our sales.
- * Year end result: we surpassed our yearly revenue expectation by **+20%**.

OTHER EMPLOYMENT HISTORY:

Release manager for the group

1. **General Manager:** *Decameron Baoba resort la Somone*, Senegal 150 rooms extended to 252.
2. **General Manager:** *Decameron Issil Resort 4**, 221 Rooms, Marrakech, Morocco Dec 2008 - July 2009.
3. **General Manager:** *Decameron Aquarium: 4**st Andreas, Colombia August 2008- Dec 2008.
4. **Resident Manager:** *Decameron Golf 5**, 300 Villas, Golf, El Faron, Panama Feb 2007- August 2008
5. **General Manager:** *Puerto Plata village 400 rooms 4**, Dominicana Republica -.

Key Achievements:

- * Took over at 7% occupancy to reach first year 78%
- * Became the caterer for all North coast event of then President Leonel Fernandez
- * **Key Achievements:**
- * Took over hotels over night
- * Multi opening (Africa)
- * Restructuration of hotel administratively and operation

6. **Corporate director F&B:** *Bahia, PUNTA CANA, 4**, Dominicana Republica.

Key Achievements:

*Opening 2100 rooms with 21 FB outlet, 1 casino, 1 fast food, 24hours restaurant, 2 buffets of 500 seats each, over 10 specialty restaurants

7. **Hotel Manager:** *Sheraton 5**, 220 Junior Suites, Papeete, Tahiti

Key Achievements:

Taskforce assignment to open Luxury Collection Bora-Bora.

Banqueting up to 3000 Guests

Restructuring the reception to bring all groups check in under 11 minutes

3 days per week up to 30% room as 3-time hot beds

8. **F&B director:** *5*Bora Bora*, L H W-Polynesia

9. **General Manager:** *Les Cottages St. Maarten 5**

10. **Executive Assistant Manager /FB:** *Relais & Chateaux, Manoir de Bretagne 5* France*

11. **Room Division Manager/FOM:** *Hotel Del Sol, 4* Val Aosta, Italia*

F. EDUCATIONAL BACKGROUND:

2003: Diploma Hotel/Restaurant Management / Thomson University/Scranton, P.A, USA

1983: Business Management / License Es. Sciences and Economics

G. Short Courses and Trainings Attended:

Various:

Computer programmes

Corporate sales Ogdan, Utha

HACCP

E-marketing

Accor Training programs: Digital Marketing, Management

H. Languages

Language	Spoken	Reading	Writing
English/Spanish/French	Excellent	Excellent	Excellent

I. Other Interests

- Social meeting, adventure, reading business and sales related topics