

K.P.Sreenívasan Naír,

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OCCUPATIONAL CONTOUR

As a professional Hotel or Resort General Manager, I manage the unit's overall operation through maintaining establish cost and quality standards by maximizing profits, developing and retaining employees and exceeding guest expectations. I am confident in my abilities to excel as challenging team member at your esteem hospitality business.



Working at Hash Six Hotel, Coimbatore as General Manager with 86 rooms, 3 restaurant, 2000 pax capacity banquet, Health club, Spa, Swimming Pool along with 130 team members.



Worked since Jan '19 to Dec '21 at "The Emerald Club" Rajkot, India as General Manager with 80 rooms, 4 Restaurant, 3000 pax capacity lawn, 500 pax capacity banquet, Health club & Spa, 3 Swimming Pool along with 95 operational team members.



Worked as **Area General Manager** from May '18 to Dec '18 for the following 6**Svasti Group** of Hotel brands in various locations India. Swati Svasti Hotel: Dwarka.

Tímes Fateh Vílas Hotel: Bajaj Bhavan, Raní Road, Udaipur Tímes Sunrise Hotel: Opp. MSW College, Near Ceat Tyre Godown, Udaipur Tímes Raj Mahal Hotel: Nathuwas Choraha, Shrinathji Main Road, Nathdwara

Times Kumbalgarh Fort Resort: Kadia Road, Qila Kumbhalgarh Times Flute Boutique Hotel: Chomu House, C-Scheme, Jaipur



Worked with **Marco Polo Hotel**, **Bahraín** as **General Manager** from Aug 17 to Apr 18, managing with 80 all suites rooms, 5 restaurants & bar, 1 banquet hall, Spa, Health club and swimming pool along with 92 operational team members.

Worked as **General Manager** from June 2016 to July 2017 at **Coraltree Hotel Bangalore India** with 38 rooms, 3 restaurants and 2 banquet halls along 70 operational staff.

Accomplishments:

Achieved manpower budget with reduction of 8%. Achieved food cost control by 29%.

POTELS & RESORTS Worked with Lords Group of Hotels, India from Aug 2013 to May 2016, 4*Lords Resort, Silvassa & Dwarkadish Eco Inn as General Manager.

Managing with 76 rooms, 1 Fine dining restaurant, 1 Bar, 3 Banquet Hall, Spa/Massage & Health Club, Swimming Pool and 95 operational staff.

Accomplishments:

Won top revenue collection award during New Year's Eve among the Lords group of 24 Hotels in 2013 & 2014. Won No 1 position in Tripadvisor ranking since May 2014. Won 'Hotel of the Year' among Lords group of 24 hotels for the year 2013-14.



Worked with Ramee Group of Hotels, Bahrain from March 1999 to

July 2013.

Growth Path

Aug'09 - Mar '13 : General Manager - 78 rooms 3* Windsor Tower Hotel,

Bahrain.

Dec 08 - July 09 : Unit Head & F&B Mgr - Windsor Tower Hotel,

Bahrain.

Mar'99 - Nov'08 : Group Cost Controller - Ramee Group of Hotels,

Bahrain

(4 Properties).

Pre-openingin 4 star deluxe 120 room hotel Ramee Int'l, Juffair Bahrain <u>Accomplishments</u>

Received 'Employee of the Month Award' from Ramee Group of Hotels, Bahraín.

Highest revenue generated on certain months for maximum F&B outlets at Windsor Tower Hotel, Bahrain.



DUBAI WORLD TRADE CENTRE Jun'95 - Feb'99 with 458 Fully serviced Apts - 5* World Trade Centre, Dubai as F&B Cost Controller

<u>Accomplishments</u>

Nomination for Employee of the Year Award from Dubai World Trade Centre - Dubai.

Employee of the moth from Dubai World Trade Centre - Dubai



Nov'91 - May'95 with 256 rooms 5* Hilton International Hotel,

Dubaí as F&B Cost Clerk

<u>Accomplishments</u>

Received 42 Token Awards from Hilton International Hotel - Dubai on Hilton Chain 'Better Ways Newer Ways Ideas'

The Oberoi

MUMBAI, INDIA NOV'86 - Oct'91 with 450 rooms 5* Hotel Oberoi Towers, Bombay

as F&B Service.

<u>Accomplishments</u>

Regular Attendance Certificate Award received from Hotel Oberoi Towers, Bombay.

TRAINING PROGRAMS

Effective Service Training Course from Oberoi Mumbai & Hilton International Dubai.

Food & Beverage Analyst from Hilton International Dubai.

Basic Food and Hygiene training from TUV ME.

Basic Health & Safety training for catering industries from TUV ME.

HACCP awareness training from TUV ME.

SCHOLASTICS

Graduation in Business Management from Penn Foster College.

IHM (Hotel & Restaurant Management) from Penn Foster College (95% scholarship).

Pre-Degree in Commerce from Bombay University, India.

Secondary School Graduation from Kerala University, India

IT skills - MS Word, Excel, Power Point, IDS hospitality software

PERSONAL DOSSIER

Permanent Address : Kallara House, P.O.Pariyaram, Cannanore Dist.,

Kerala, India-670502.

Date of Birth $: 29^{th}$ May, 1965.

Height : 172cm
Weight : 74kg
Nationality : Indian.
Marital Status : Married.

No. of Dependent : One.

Driving License : Bahrain & India.

Passport Number : Ro372512.

Hobbies : Yoga, Music, Reading, Walking <u>Languages:</u> : Fluent - English, Hindi, Malayalam,

Spoken – Tamil, Kannada, Gujarati, Marathi, Arabic.

