# **Philippe Bailloux**

117 boulevard de la Croix Rousse

69004 Lyon, France

Mobile France: +(33) 06 20 41 47 04 Mobile Egypt: +(20) 012 721 04 554 E-mail: **pbailloux@yahoo.com** 

www.linkedin.com/in/philippe-bailloux Skype & messenger: philippe bailloux

Home Bases: France, Egypt, Hong Kong, Bangkok



# **BACKGROUND SUMMARY:**

Over 30 years in the hotel and food & Room's division related services. Worked my way thru school in part time positions till my graduation from the American University in Cairo in 1997. Worked with several major hotel chains, to include: Sheraton, Marriott, Holiday Inn, Disney Resorts, Meridien, Rosewood Hotels & Resorts, Abercrombie & Kent, and Hilton Hotels. Started as a front desk clerk and worked my way up to management position. Experienced in Rooms Division, Food & Beverage, Accounting, S&M, Engineering, project management, creation and realization. Properties included 4 & 5 star hotels as well as 4 & 5 star Nile Boat cruises. Working experience as a Consultant for hotel operation and F & B, helping in setting up procedures, policies, budgeting, forecasting, and improving productivity, it spanned several countries around the world to include the USA, France, Morocco, Egypt, the Caribbean, Algeria, Djibouti, Saudi Arabia and the Maldives.

# **EMPLOYMENT RECORD:**

#### 09/18 to present Presidential Group / Red Sea Oasis for Hotels & Tourism

(Fort Arabesque / Presidential Nile Cruise / President Hotel)

Corporate Director of Food & Beverage for the Presidential Group Egypt 1 hotel of 120 rooms, 4 restaurants, 3 bars, 1 bakery in Cairo( president hotel), one Resort of 650 rooms with 7 restaurants & bars in Hurgada (fort arabesque), 6 floating hotels of @ 70 rooms each with restaurant and bars in Luxor.( presidential nile cruises) i/c of the full renovation of the President Cairo, Egypt and plan developments with Owner.

#### 06/17 to 06/18 Private Hotel Consulting project manager.

Consulting in the pre opening of the Zina Beach Resort, first 5\* ecologic resort in Algeria north Africa, also did consulting work for Starwood during the same period in Constantine and Setif.

#### 10/15 to 03/2017 Lily Beach Resort & Spa South Ari Atoll Maldives

#### **Resort General Manager**

125 Villas, 4 restaurants, 4 bars, diving center, spa center. Among the top 5 stars resort in the Maldives.

# 12/12 to 8/2015 Private Hotel Consulting project manager.

Was involved in 2 project as a private consultant, one in Djibouti (Les Acacia) for a 5 stars resort, preparation of pre opening and opening and one project in re establishing a 5 star resort in Marrakesh Morocco (Le domaine D'abraj).

# 9/10 to 10/2014 Viva Blue Resort, Sharm El Naga, Hurgada, Egypt

# Associate Project Manager & shareholder

110 Rooms, 4 bars, 2 Restaurants, Diving Center, and Misc. sport activities. Assisting the owner during the construction phase, developing budget, purchasing, staffing, menus, and operating procedures. Coordinating with local authorities to obtain necessary licenses and permits.

# 02009 to 2010 Le Metropole Hotel – Alexandria, Egypt

**General Manager** - 65 Rooms and Suites, Boutiques, 3 Restaurant & Lounges, Banquet facilities, Butler Services, Business Development, and oversee all F&B activities. My scope also included coordinating with Engineering and Construction for the renovation and remodeling of the hotel, and staff training.

## 2008 to 2009 Hilton Spa & Resort - Luxor, Egypt

#### **Assistant General Manager/ Director of Operations**

236 rooms and Spa suites Pre-opening & Opening total renovation.

# 2005 to 2008 Abercrombie and Kent (A&K) – Luxor, Egypt

**Director of operations** for their 4 luxury floating hotels on the Nile River between Luxor and Aswan. 100 room capacity, restaurants, bars, and health clubs counting a staff of 250. Also responsible for the operation of the A&K Luxor office. i/c of total renovation for 3 ships (Sun Boat 3 & 4 and Nile Adventurer) also full construction of their head office in Luxor.

#### 2005 <u>Le Pacha 1901 Restaurant Chain – Cairo, Egypt</u>

Returned to « Le Pasha » as a **consultant** for the creation of additional outlets, addition of a catering service and the opening of 2 additional restaurants including the « L'Asiatique » voted best restaurant in Egypt. Reason for leaving: End of Contract.

# 2004 to 2005 Grand Circle Travel Floating Hotels – Luxor, Egypt

#### **Hotel Manager**

A Boston, Mass. - USA (based home office)

to assist in the restructuring operation and implementations of SOP of two (2) ships in charge of day to day operations.

#### 2003 to 2004 Hotel El Khozama al Faisaliah Tower Riyadh, KSA

**F&B Manager** Subsidiary of the Rosewood Hotels and Resorts. to coordinate the activities of 7 restaurants, lobby lounge, pastry shop, banqueting and catering, and bowling & sport centers.

#### 2001 to 2003 <u>Le Meridien Hotels – St. Martin, French West Indies</u>

**Director of F&B** to direct and supervise their 4 restaurants, 3 bars, night club and banqueting.

1998 to 2001 Sheraton Soma Bay Resort – Hurgada, Egypt – and Sheraton Heliopolis

**Deputy Director of F&B** to direct and supervise their 3 restaurants, bars,

and banqueting during the pre-opening and opening of the hotel.

03/97 to 03/98 <u>Le Pacha 1901 Restaurant Chain – Cairo, Egypt</u>

> Assistant Manager of F&B to coordinate the activities of their many outlets, develop their outside catering business and help set up new outlets.

1983 to 1997 Worked for various hotel chains (both part time and full time), while com-

pleting my training and college studies at the American University in Cairo, holding various positions ranging from desk clerk, night auditor, front desk shift supervisor, Asst Front Office Manager. These included: In the USA the Marriott Hotel chain Houston Texas and New Orleans Louisiana, Holiday Inn, Best Western and Disney Hotels and Resorts in Florida. I also

worked in France for the Novotel and the Concorde Lafayette.

**PERSONAL:** DOB 14/04/1965; single, Citizenship: French, willing to travel and relocate.

Fluent in: French, English, and working knowledge of Arabic

**EDUCATION:** Brevet de Technicien Superieur Hotellerie & Restauration.

Academie de Lille, Graduated 1990.

Bachelor degree in Letter and Philosophy

Academie de Caen, Graduated 1992

Hospitality Management degree American University in Cairo 1997

**TRAINING: International Marketing & Management Institute (IMI)** - "Train the

Trainer" Program, Time and Emotional Management and creative Thinking.

**Marriott Management School** 

Fondation for Leadership

Tapseries (HACCP)

**Emotional Management training** 

**Ethics Management** 

Holiday Inn Corporation. - scholar Program

Two months training in guest relations, reservation, safety, security and

C.P.R.

**Concorde Lafavette** 

Diplôme de perfectionnement Technique en Hôtellerie & Restauration.

Meridien Cairo.

Rooms division, Sales & Marketing and Food & Beverage.

Sheraton Cairo. - "Train the Trainer" Program

Working experience acquired with several hotel software to include: Fidelio, Suite 8, Opera, Sales & Catering and rooms division. Ecco 1 & 2, IBM,

Logistix, Argus, Sperit, Micros and P.B.X.

# **AFFILIATIONS**: "LA CHAINE DES ROTISSEURS" since 1998 References, and letters of recommendations available upon Request

# **SPECIAL EVENTS:** Organized the following special events:

- King Faisal Foundation Award price.
- ➤ G15 2 times (conference of the 15 Middle East Presidents for one week in the hotel)
- ➤ Interpol 69<sup>th</sup> anniversary in Cairo Egypt.
- ➤ Paris Dakar final Dinner at the Pyramids.
- European press conference with Mr. Boutros Boutros Ghalie.
- Dinner at the old Cairo with President Chirac & President Mubarak.
- ➤ Dinner of the Minister of Interior at the Cairo Opera for the opening of Aida (2000 persons outside catering)
- ➤ Hosted the following guests on A&K Cruises: George Clooney, Alicia Keys, Vanessa Williams, Naomi Campbell, Maria Carey, Careen Diaz, Gabriella Union, Jacqueline Bisset, H.H of Spain, Morocco, Mexico, Philippe D'Orlean H.H of France, the Saudi Royal Family, the Jordanian Royal Family, owner of Chanel cosmetic, Rothschild family, President Mubarak, Senator Clinton, Boutros. B. Khaley, S. Sawiris, Ted Turner, Raphael Nada, Matt Dillon, David Jude Law, Harvet Kiethel, Hug Hudson, Maryame D'Abo.
- European Minister meeting and Dinner (2000 guests) at Versailles Palace

.