



## ADDRESS

Mansourieh

## CONTACT

PHONE:  
+961 76132799

Email:  
Elie\_moughamess@hotmail.com

## INTERESTS

Basketball  
Travelling  
Socializing and meeting new people.

## REFERENCES

### Mr. Victor Abi Saad

Sales Manager at Securite Assurance,  
Main branch – Sin El Fil.

**Phone:** +961 3 749 779

## MARITAL STATUS

Married

# ELIE MOUGHAMESS

Position in F&B Management/Sales Management

## EDUCATION

Lycée Jean Drouant - L'école hôtelière de Paris  
(undergraduate)  
2012 - 2016  
**Hotel Management**

## EXPERIENCE

**F&B Consultancy and Development** – (November 2020 / till date)  
Beirut Lebanon  
(Owned business)

- I create and develop new and existing concepts by creating new identity followed by all the needs.
- Treat week points and develop a solid replacement.
- Create SOP's and training manuals.
- Coaching and training.
- Marketing plan and strategies.
- SWAT analysis and P&L
- Menu engineering.

**Unit Manager** – (November 2019 / Till date)  
Beirut Lebanon  
Securite Assurance

- I'm responsible of developing and coaching a sales team.
- Inform agents about insurance updates and decisions.
- Creating and setting a sales strategy that will match the market.
- Building up a prospecting strategy for new clients.

**Executive General Manager – (April 2018 / October 2020)**  
FAB Group K.S.A./Jeddah

- I was responsible of creating a new identity for the new locations followed by all the needs.
- Managed the recruitment depending on the organization chart that I linked for each department.
- Creating the S.O.P.'s and the training manuals for the company.
- Building the suppliers data base with an effective action plan.
- Setting a marketing plan for all the new concepts followed with the opening strategies.

**Operations Manager/Owner – (August 2015 / October 2018)**  
Broumana/Lebanon  
Tablero Lounge Bar

**Food & beverage Manager – (October 2013 / February 2015)**  
Baghdad/ Iraq  
Sheraton Grand Ishtar hotel (five star)

**Operations Manager (August 2012 / October 2013)**  
Aktau/Kazakhstan  
C.C.C. is located in Aktau city in Kazakhstan. We Operate 4 dining restaurants.

**Director of Restaurants (May 2010 / August 2012)**  
Jeddah K.S.A.  
Amara, Semi fine dining International Cuisine 35 staff  
Aji, Thai cuisine 20 Staff  
Lumiere, French fine dining 16 Staff

**Restaurant General Manager (July 2008/ May 2010)**  
OSCAR Lounge & Bar  
Paris France

**Assistant Operations Manager (September 2006/ June 2008)**  
NOURA Chain of restaurants  
France

**Outlets Manager (August 2004-August 2006)**  
AL KHALEEL, Hotels Group  
Dubai - UAE

## **SKILLS**

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### **Language skills:**

- Fluent in English: reading, writing and speaking.
- Fluent in Arabic: native language.
- Fluent in French: reading, writing and speaking.

### **Professional skills:**

- Customer service skills.
- Organized person.
- High attention to details.
- Problem-solver.
- Honesty and integrity.
- Written and verbal communication skills.
- Fast calculation and mathematics skills.

### **Computer literacy:**

- Microsoft programs: Excel, Power Point and Word.
- Micros - Fidelio - Restaurant Manager - FBM - Omega - Squirrel.
- Corel draw, Photoshop.

### **Training and development:**

- Training GEORGE V hotel Paris: How a manager handles the trainings.
- How to gain guest loyalty, (supervisory skills & refresher).
- Train The Trainer.
- Yes I Can (Prince de Gales).
- Food hygiene | HACCP | COSHH | First Aid
- Health and Safety | Food and Safety | Awareness of Food, Health & Safety
- Communication skills and negotiation.
- Problem solving and how to deal with different type of guests.
- Micros | Fidelio | MC(Material Control) | Restaurant Manager.
- Finance for non-Financiers.
- Sommelier, wine training.
- Illy barista training.
- Monin: virgin mocktail and cocktails creation.