Naseem Alam-CV

### KEY SKILLS & STRENGTH:

- Experienced International Management and Hospitality Professional in pre & post opening

Of Hotel and Resort and new business setup.

* Strategic Planning/Project & business development
* Human management/Training
* Operations management and Relationship management
* Brand management and customer service
* Excellent interpersonal, communication, management skill with demonstrated abilities in
* driving motivated team in achieving organizational goals.
* A keen planner & strategist with track record of developing operational policies and Controls.
* Operations setup and management, Design, project development.

### PERSONAL DETAILS:

### Name : Naseem Alam

### Father’s Name : Mr. Farooq Husain

##### Sex : Male

### Nationality : Indian

### Religion : Muslim

### Marital Status : Married

### Date of Birth : 17th January 1971.

Permanent Address : B-6, Johari Farm Noor Nagar Ext.

Jamia Nagar Okhla, New Delhi - 110025

Mobile : +91-9540625195 / +91-8826562805

Email : naseemdubai@gmail.com,

n\_alam\_1971@yahoo.co.in

Languages Known : English, Hindi, Urdu, and Arabic

Hobbies : Sports, music, traveling and reading books

**PASSPORT DETAILS**

Passport No. : S 6376090

Place of Issue : Delhi

Date of Expiry : 12th November 2028

**EDUCATIONAL QUALIFICATION:**

* B.Sc. (Bachelor Degree in Science) from Kanpur University in 1991.
* Three year Diploma in Hotel Management – 1994 from Delhi Institute of Management.

### TOTAL WORK EXPERIENCE: 25 Years

**Employer : Incredible India Hotels & Resorts Pvt. Ltd.**

**Title : Vice President/GM - Operations**

**Period : 1st July 2015 –till date**

**About Company**: Company is managing and operating Club Group of Hotels

(Uttarakhand), Grand Mumtaz Group of Hotels Kashmir.

**Job Responsibility:** Responsible for Hotel, Resort division and Luxury Hotel

Apartments. Over all F&B operations, business developments.

Brand management, sales and marketing, purchase and man management, P&L, recruitments,

Revenue and cost control. Personal commitment to hospitality.

Customer service & quality. Strategic advisory, Asset management, Plan development and

Implements organization policies and goals.

**Employer : Incredible India Hotel and Resort**

**Title : Cluster General Manager**

**Period : July 2013 to July 2015**

**Employer : GFA (Global Franchise Architects) Middle East Dubai**

**Title : Regional General Manager (Middle East)**

**Period : January 2010 to June 2013**

**Job Responsibility:**  Responsible for overall operations (Hotel, Resorts, Clubs and Chain

Of Restaurants) in Middle East and Africa.

New project setup, brand management and development cost, revenue and inventory

Control. Sales & marketing, recruitments and business development.

Dealing with local authorities for required licensing, logistic and transportations.

Dealing with Contractor and designing team for new project.

Resourcing and negotiating with vendors to maintain the supplies.

**Employer : MENAM RIVERSIDE HOTEL (Bangkok) Thailand**

**Title : General Manager**

**Period : January 2007 to January 2010**

**Employer : DAGOC – 2006 (Doha Asian Games Organizing Committee)**

**Title : Catering Manager Venue (Sports city)**

**Period : Sept. 2006 to Dec. 2006.**

**Employer : REGENT CONTINENTAL HOTEL (New Delhi)**

**(A Property of Regent Groups)**

**Title : General Manager**

**Period : March 2006 to September 2006.**

**Employer : RAMADA RESORT**

**Title : Food & Beverage Manager**

**Period : February 2005 to March 2006**

**Employer : Al BUSTAN ROTANA HOTEL (Dubai, UAE)**

**Title : Food & Beverage Operations Manager**

**Period : January 2003 to Jan 2005.**

**Employer : PANORAMA GROUP OF HOTELS (Dubai, UAE)**

**Title : Assistant Food & Beverage Manager (Groups)**

**Period : September 1996 to December 2002.**

**Employer : HOTEL HANS PLAZA (New Delhi)**

**Title : Restaurant Manager**

**Period : May 1994 to September 1996.**

**Employer : HOTEL Le MERIDIEN (New Delhi)**

**Title : Senior Captain**

**Period : April 1993 to May 1994.**

**Employer : THE OBEROI HOTEL (New Delhi)**

**Title : Hotel Management Trainee**

**Period : January 1992 to January 1993**

Naseem Alam