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| **MANISH NEGI**    **Phone:**  +971509550679  Current Location-Dubai,U.A.E  **Email:**  [manishnegi8989@gmail.com](mailto:manishnegi8989@gmail.com) | **Career Objective**  A dynamic, results-oriented Restaurant Manager with more than 8 years of progressive professional growth in multi-faceted assignments. Consistent record of improving financial results, operational effectiveness, and customer service, through listening to employees and customers and making both ad-hoc and process changes to exceed expectations. Noted for outstanding  communication skills, both with guests and staff. |

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| Work History  **The Light House Calicut, Kerala, India**  **(SIGNATURE ARABIC RESTAURANT)**  **Restaurant Manager July2019 – August 2021**   * Manage all aspects of the Restaurant environment through staff members * Contributes to the successful development of Restaurant staff * Working with market sales to establish property sales strategy, goals and action plans * Keeping brand leadership team, owner update on property performance in the areas of financials and guest satisfaction * Providing timely real time feedback to management and hourly associates on service and operational standards * Making plan of sales and Marketing to increase revenue * Provide training and demonstration to the staff * Inventory management and meeting with the all Restaurant members * Embrace and ensure achievement of the property vision through well thought-out strategies and action by engaging all associates. * Prepare staff performance report and food cost. * Management of Vendors, inventory. * Monitor daily food and beverage counts and verify accuracy through POS system.   **Le Richette Di Ciro, Dubai**  **(Causal Dining &FAST FOOD RESTAURANT)**  **Assistant Restaurant Manager**  **15April-25Dec2018**   * Handled sales report preparation, bank and cash entries. * Inventory control, ordering stock, checking on deliveries. * Leading the team and ensuring 100% target achievement. * Customer service. * Recorded information into registers manually and in computerized systems. * Maximizing profitability and meeting sales targets. * Cashiering Effectiveness (Billing Error) * Maintain process for Damaged / Defective stocks. * Managing and motivating a team to increase sales and ensure efficiency. * Ensuring standards for quality, customer service and health and safety are met. * Responding to customer complaints and comments.   **Le Richette Di Ciro, Dubai**  **Restaurant Supervisor**  **1Mar’2013 - 15Apr’2015**  **OLD WORLD HOSPITALITY, New Delhi, India**  **AMERICAN DINER (AMERICAN CUISINE)**  **Senior Waiter-5Feb’2012 –20Feb’2013.**  **Country Inn & Suites, New Delhi, India**  **(CONTINENTAL WITH INDIAN CUISINE)**  **Waiter - 15thJul’2011 - 5thJan’2012**  **Bharat Hotel Limited (LALIT GOA RESORT) Goa, India**  **Trainee -1st FEB2009-1st july2009** | Academic Qualification  Hemwati Nandan Bahuguna Garhwal University Uttrakhand, India  Bachelor of Hotel Management and Catering Technology  2007-2011  Personal Details  Date of Birth: 8th September 1989 Gender: Male  Nationality: Indian Passport No:U8487606  Language Known  Russian (Basic) English  Hindi  References  Available on request |

# Skills

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| * Excellent customer service * Commercial awareness * Flexibility * Good interpersonal * Conflict Management * Attention to detail | * Communication * Problem-solving * Organizational * Teamwork * Positive Attitude * Leadership | * Team Oriented * Pleasant Personality * Goal Oriented * Punctual * Physically Fit * Customer Service |

Highlights

* Trained team members advancing upward into the hourly supervisor position
* Motivated staff through acknowledgement of hard work, achievements and instilling accountability while leading by example
* Managed the store and analysed sales for profits and losses throughout the month
* Reduced prime costs through more efficient scheduling, reduction of food costs, and increased sales
* Ability to multi-task and adapt quickly to shifting priorities
* Excellent organizational skills and detailed oriented
* Ensuring excellent hospitality and customer service
* Proficient in Microsoft Office products
* Ability to work independently and to partner with others to promote an environment of teamwork.
* Increased overall sales through creation of aggressive local marketing campaigns and cross-sales training