**Mohammad Almoussawi**

**Lebanon-Beirut**

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**PROFILE**

Born on October 7, 1981, in Beirut

* Dynamic, result-oriented and team spirits.
* Extensive background in customer’s need and business development including sales, marketing, promotion and cost control.
* Excellent communications skills and maintain positive relations with staff, customers in high volume.
* Maximize team member productivity and staff performance.
* Familiar with Microsoft Office & computer programs (Micros, Omega)
* Consistently maintain the standards and company policy.
* Analyzing problems, weak points and setting action plans.
* Exemplify leadership qualities & professionalism, support by consistent, variable record of achievements.
* Good eyes into details.
* Able to work under pressure & meet deadline

**SUMMARY OF QUALIFICATIONS**

**Training Courses:**

* Food hygiene | HACCP | COSHH | First Aid
* Health and Safety| Food and Safety | Awareness of Food, Health &Safety
* Communication skills and negotiation.
* Problem solving and how to deal with different type of guests.
* Micros | MC (Material Control)

**PROFESSIONAL EXPERIENCE**

**Tasty Bees** October 2016- present

**General Manager**

Responsibilities include:

* Developing and implementing growth strategies
* Evaluating performance and productivity
* Identifying growth opportunities to increase revenue
* Analyzing budget, managing operational costs and generating reports
* Formulating polices, coordinating and monitoring business
* Menu engineering
* Works with the Chef to prepare and implement new items on menu
* Makes final decisions and approval on all matters related to the Outlet
* Hiring and training employees to ensure customer service

**Bellevue group Company (KSA)** April 2012 till May 2014

**Restaurant Manager**

Asian Fusion-Japanese, Chinese, & Thai

Responsibilities include:

* Ensures that all Outlet Personnel adhere to proper control procedures and comply with laws and regulations by spot-checking daily
* To implement service standards and procedures and to ensure that they are achieved and followed by proper training, supervision and control
* To continuously create and develop ideas/actions in order to improve the Performance Monitor Program
* Maintains a safe and hygienic work environment and checks daily that all Outlet areas and staff comply with
* Maintains approved inventory of equipment, goods and control systems
* Knows all menus, beverage lists and prices as well as the preparation methods.
* Works with the Executive Chef to prepare and implement new menus on schedule
* Ensures that the entire staff is familiar in all Company emergency procedures

**Kababji Restaurant (Lebanese cuisine)** 2007 -2012

Assistant Restaurant Manager

Responsibilities include:

* Assist Restaurant Manager in planning, Training & Leadership
* Achieve sales objectives, cost & Guest satisfaction
* Ensure that the quality standards are implemented within the company standards
* Cash Handling & Approved petty cash payments
* Conduct regular briefing with the entire staff to discuss day to day operations
* Ensure Safety sanitation & Security Procedures
* Conduct training & Training refreshments & Evaluate staff performance and requirements
* Communicate politely & Display courtesy to customers on every table visit
* Establish & Maintain effective employee working relationships

**Sheraton Coral Beach / Intercontinental Phoenicia Beirut**

Captain Banquet 2005 – 2006

**Four Points by Sheraton Bhamdoun**

Waiter 2004 -2005

**Intercontinental Phoenicia Beirut**

Banquet 2003-2004

**EDUCATION**

Master degree MBA in HR. Management

Lebanese International University, Beirut, 2019-2021

BAof Hospitality Management

American university of culture education, Beirut, 2017

TS3 of Hospitality Management

Vocational Institute of Hotel Management, Beirut, 2006

**LANGUAGES**

|  |  |  |  |
| --- | --- | --- | --- |
|  | Reading | Writing | Speaking |
| Arabic | Excellent | Excellent | Excellent |
| English | Fluent | Fluent | Fluent |
| French | Good | Average | Average |

**INTEREST & HOBBIES**

Swimming, Football

**REFERENCES**

Upon request