**Vernon Page**

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Unit I 6 Beach Village, Soi 19, Sam Roi Yot, Prachuap Khiri Khan, Thailand

**Chief Financial Officer / General Manager**

An accomplished Senior Executive with International Experience in the Hospitality, Retail, Real Estate, Development, Development Management and Construction Industries. I have been involved in full financial function, fund management, fund raising, feasibility studies, change management, turn around management, Pre-opening of Hotels, the listing of Companies on the Johannesburg Stock Exchange and the London Stock Exchange, hotel operations, asset management, hotel and retail development and general management.

**Core Competencies**

GAAP experience IFRS experience Implementing ERP systems

Real Estate Finance Retail Finance Hospitality Finance

Hospitality Operations Strong Leadership Skills Hotel Pre-opening

Organizational Restructuring Debt Funding Fund Management

Stock Exchange listings Real Estate Development Sharia Compliance

Asset Management Fund Raising Financial Modeling

Hotel Development Feasibility Studies Budgeting

**Professional Experience**

**Lagos Airport Hotel March 2021 – April 2022**

**General Manager, Lagos, Nigeria**

**Company profile**

Lagos Airport Hotel is a subsidiary of Odu’a Investment Company, the investment company of the 6 South Western States of Nigeria. The hotel consists of 277 rooms and is located in Ikeja Lagos. Facilities include a restaurant, bar, 11 function venues, ranging from 20 seater to 1,000 seater capacity, Olympic size swimming pool with bar and BBQ area, Kiddies area, gym and shopping mall.

**Key Performance Areas**

Overall management of the facility including front office and reservations, sales and marketing, engineering services, housekeeping and laundry, horticulture, finance, facility management of shopping mall and security.

Responsible for uplifting of the facility standard and the operational standards to international accepted standards for 4 star property or upper mid-scale property. Includes training of staff, hiring new qualified staff, uplifting the property, uplifting the hotel environment and restructuring the operations.

**Mantis Hotels (Accor Hotels Brand) May 2019 – September 2020**

**General Manager – The Providence by Mantis, Lagos Nigeria**

**Company Profile**

The Providence by Mantis is a new 79 room luxury 5 star hotel that opened in August 2019 in Ikeja GRA Lagos Nigeria. Facilities include a Boardroom for 20 pax, Auditorium seating 300 people, restaurant, bar, swimming pool, gym and Spa. Accommodation includes 13 suites of which 3 are Penthouse suites.

**Key Performance Areas**

PreOpening – Recruitment of staff, implementation of all SOPs, final fit out of rooms, snagging of entire hotel, training of staff, theme for restaurant and bar, menus with Executive Chef, marketing of hotel

Operations – full responsibility of hotel operations, sales and finance. Maintenance of property including preventative maintenance programs. On going training of staff both on the job and external. Post Covid protocols as per Nigeria and Accor ALLSAFE implemented and trained.

***CityBlue Hotels October 2015 – December 2018***

Chief Financial Officer

**Company Profile**

CityBlue was opened in January 2013 to bring a much needed mid-scale, international quality to a locally born hotel chain across sub-Saharan Africa. CityBlue is Hotel Management company currently operating 4 hotels in 3 countries under a Mauritian structure. CityBlue manages third party owned hotels under leases and management contracts. Technical services are also provided to Owners building new hotels or who intend to renovate existing hotels. The pipeline currently extends across a further 3 countries with 5 new openings within the next 12 months.

**Key Performance Areas**

Overall responsibility of the Group’s finance departments and reporting (statutory in 4 countries and consolidated under IFRS) for both Head Office and all subsidiaries. Responsibilities also include Group Procurement and Group IT oversight. Each hotel is ring fenced in its own subsidiary with 3 subsidiaries in Mauritius, one being the holding company, one holding the leases entered into for hotel properties (LeaseCo) and the other the controlling company of all management agreements (ManCo) of both leased and third party hotels.

Oversee all development projects of new hotels, both new builds and operational hotel take overs. This includes feasibility studies, forecast modeling of the deal and due diligence on all deals, financial and legal. On new builds includes the Technical Services, development to CityBlue standards and PreOpening.

First 6 months was consulting to CityBlue hotels in terms of expansion plans and what is needed for investors to facilitate the expansion. I was then made Chief Operating Officer with finance responsibilities till the restructure where the two roles had to be split as the group expanded and was appointed Chief Financial Officer.

***Hotel Partners Africa January 2013 – September 2015***

Chief Executive Officer

**Company Profile**

An alliance of three leading hospitality consultancies: W Hospitality Group, Hotel Spec and Leisure Property Services, with considerable expertise throughout Africa. Hotel Partners Africa is an integrated complete solutions provider with a proven track record to provide a seamless service throughout the lifecycle of a hotel development project and is a one stop shop covering the full range of consulting services for hospitality projects in Africa.

**Key Performance Areas**

Responsible for Asset Management and fund raising for development projects

Assist with feasibility studies and financial modelling

Overall responsibility for Hotel Partners Africa

Oversee operations of Hotel Partners Africa

***Asset and Resource Management Limited October 2010 – December 2012***

Managing Director : ARM Hospitality and Retail Fund

Managing Director : Oceanwinds Hospitality

Managing Director : Trinity Gardens Limited

**Company Profile**

ARM Hospitality and Retail is a specialist Fund investing in the development of hotels (3 and 4 star) and retail shopping malls in West Africa. The Fund also invests in the establishment of an African 3 star Hotel brand.

Oceanwinds Hospitality is the owning company for the 170 bed 4 star Four Points by Sheraton hotel in Lagos operational since October 2010.

Trinity Gardens Limited is the owner of the development of a mixed use hotel, retail mall and serviced apartments development in design phase.

**Key Performance Areas**

Overall responsibility for Fund Management

Overall responsibility for Fund developments

Overall responsibility for Fund Raising of $250 million

Overall responsibility for Asset Management of operational assets

Overall responsibility for development of pipeline of projects including full due diligence, development cost, design management, feasibility study, approvals from Investment Committee

***Guidance Financial Group Limited*** March 2008 – September 2010

Vice President Finance and Administration

**Company Profile**

* Investment Company managing Investor Funds in Real Estate which are Sharia compliant
* Specifically establishing a new 5\* Hotel Brand that is Eastern in culture and Sharia compliant
* Development of 5\* Hotels around the world for Hotel Brand
* Development of Management Contracts for the Hotel Brand
* Operation of Hotels till exit via sale or IPO
* Management of Investment Funds for Sharia Compliance
* Mortgage Origination under Sharia Compliance

**Key Performance Areas**

Full financial responsibility for production and reporting under IFRS

Full payroll responsibility

Investor relations, equity partner and financial institutions

Full responsibility for administration of Fund and Fund reporting

Tax structuring of all entities

Debt sourcing for all projects

Feasibility studies for projects

***European Future Group, Bucharest, Romania*** August 2007 – March 2008

Chief Financial Officer

***Company Profile:***

* Group of Companies consisting of Fund Management, Real Estate Development and Construction.
* Head Office based in Bucharest
* Offices in Ukraine, Moldova, Turkey, London, Austria, Jersey

***Key Performance Areas:***

* Member of the Board of Directors
* Managing Romania, Ukraine, Moldova, Austria and Turkey's finance function
* Managing the finance function of City and South East construction company
* Sourcing Funding, Equity and Debt, for projects
* Feasibility studies for new projects
* Maintaining relations with existing and potential investors
* Implementation of ERP System
* Risk Management
* Restructure of group companies, including tax restructure

***Chagala Group, Almaty, Kazakhstan*** May 2005 – August 2007

Chief Financial Officer

***Company Profile:***

Chagala is a Real Estate Company that Develops, Constructs and Manages its own Properties.

Properties include:

1. Hotels
2. Apartments
3. Office Space
4. Restaurants and Bars
5. Shopping Centres

***Key Performance Areas:***

1. Overall Control of the Group Financial Function in the following Divisions

o Construction Monthly, Quarterly, Annual Reporting

o Taxation Budgeting

o Internal Audit Forecasting

o Hotels Feasibility Studies

o Diving Company: FSDS Project Accounting and Construction

o Treasury Debt Funding

1. Annual Reporting and Audit according to the following standards:

o GAAP

o IFRS, for submission to LSE

Implementation of the following Computer systems:

o Accounting System

o Front of House Software

o Point of Sale Software

o Interfacing of these systems

Listing of the Chagala Group on the London Stock Exchange.

***Orion Hotels and Resorts, Johannesburg, South Africa*** *September 2002 – April 2005*

Director of Finance, Head Office

***Company Profile:***

Orion is a Real Estate Company that owns six hotels and Office space of 250 000m2

***Key Performance Areas***

Consolidation of all six hotels

Asset management, Financial reporting and internal control in all hotels

Statutory Returns for the following Divisions in the Group

o Hotels and Resorts,

o Real Estate and

o Retail

Conducting of Feasibility studies for the acquisition of new properties for the Group.

Timeshare development

Setup of two Travel Agencies

Listing of the company on the Johannesburg Stock Exchange.

***Strand Beach Hotel, Strand, South Africa*** *August 2001 – August 2002*

General Manager

***Company Profile:***

Strand Beach hotel is a One hundred bedroom, 4\* Delux Hotel, consisting of a Restaurant, Ladies Bar, Conference facilities.

***Key Performance Areas:***

* Responsible for the entire hotel operation,
* Responsible for the Turnaround of the hotel which at the time was experiencing extreme financial difficulties,
* Managing the implementation of the following:

o Financial Systems

o HR Systems

o Marketing

o Accounting Sytems

o Managing an Audit (which had not been conducted in two years)

***Sheraton Pretoria Hotel and Towers, Pretoria, South Africa*** January 1999 – July 2001

Financial Director

***Company Profile:***

Sheraton is an 174 room international five star hotel, part of the Starwood Group of Hotels.

***Key Performance Areas:***

* Pre-opening of the hotel***,***
* Preparation of the pre-opening budget,
* Hotel budget with 3 year forecast,
* Once the hotel was operational, preparation of full financial functions to the balance sheet.

***HKC Systems, Johannesburg, South Africa*** *March 1996 – December 1998*

General Manager

***Company Profile:***

* Operation of the Company, including the managing of:

o Administration

o Sales and Marketing

o Telephonic call support centre

o Training centre

o Salaries and Wages

o Hardware contractor

* Marketing of software products developed for the construction industry to Africa.

***Lennings Rail Services, Johannesburg, South Africa*** *January 1995–February 1996*

Finance Manager

***Key Performance Areas:***

* Full Accounting function including:

o Income Statements and Balance Sheets

o Reconciliations

o Salaries and Wages

o Project Accounting

o Stores Control

o Capex Control

o Cash flow and purchasing

***Previous Employment:***

Cascades hotel–Sun City–South Africa, Financial Controller, January 1994–December 1994

Holliday Inn-South Africa, Financial Controller, January 1989 - December 1993

**Education**

1. **Schooling:** Matriculated, Capricorn High School, graduated 1983
2. **Computer Studies:** Fidelio, Lanmark, Lodgistics, Tally Accounting, Sun Accounting, Protel PMS, ASI PMS, CLS, Micros, HRK, Excel, MS Word, Power Point, MS Project, HKC Estimating, HKC Accounts, HKC Payroll, HKC Costing, HCK Certificates, Paywise, VIP Payroll, Accpac and Pastel Accounting, Microsoft Navision Accounting, 1C Accounting, Internet and Email, NAVISION Accounting.
3. ***University of South Africa***

o B Compt Degree with Honors, graduated 1988

1. ***Ashford University***

*o* MBA specializing in Finance, graduated 2001