

Ontime Delivery Comparison with given Target for the given Customers

Row Labels	OT% OT 1	arget % OT Gap %	
Lotus Mart	28.11%	77.33% 63.	.65%
Coolblue	29.13%	77.00% 62.	.16%
Acclaimed Stores	29.43%	76.33% 61 .	.45%
Info Stores	70.94%	92.00%	.89%
Expression Stores	69.92%	88.50% 21.	.00%
Viveks Stores	70.61%	89.00%	.67%
Elite Mart	72.45%	91.00% 20.	.39%
Expert Mart	72.54%	91.00%	.28%
Chiptec Stores	71.62%	89.00% 19.	.53%
Logic Stores	70.82%	87.50% 19.	.06%
Vijay Stores	72.45%	89.33% 18.	.90%
Atlas Stores	71.81%	88.00% 18.	.40%
Rel Fresh	72.32%	88.00% 17.	.81%
Sorefoz Mart	72.67%	87.00% 16.	.47%
Propel Mart	73.64%	86.67% 15.	.03%
Grand Total	59.03%	86.09% 31.	.43%

Infull Delivery Comparison with given Target for the given Customers

Row Labels	IF% IF Targe	et % IF Gap	%
Elite Mart	37.94%	73.00%	48.03%
Sorefoz Mart	39.19%	72.00%	45.56%
Info Stores	41.16%	71.00%	42.02%
Vijay Stores	44.98%	76.00%	40.82%
Coolblue	44.73%	71.00%	37.00%
Acclaimed Stores	52.36%	75.33%	30.49%
Lotus Mart	53.35%	75.33%	29.18%
Rel Fresh	58.69%	79.33%	26.02%
Viveks Stores	60.07%	81.00%	25.84%
Chiptec Stores	60.35%	81.00%	25.49%
Expert Mart	59.81%	80.00%	25.24%
Propel Mart	59.74%	79.33%	24.70%
Atlas Stores	59.78%	78.00%	23.36%
Expression Stores	60.83%	78.00%	22.01%
Logic Stores	60.14%	76.00%	20.86%
Grand Total	52.78%	76.51%	31.02%



OTIF Delivery Comparison with given Target for the given Customers

Row Labels	OTIF%	OTIF Target %	OTIF Gap %
Coolblue	13.75%	54.50%	74.78%
Acclaimed Stores	15.47%	57.67%	73.17%
Lotus Mart	16.34%	58.00%	71.83%
Elite Mart	24.37%	66.50%	63.35%
Info Stores	25.52%	65.50%	61.03%
Sorefoz Mart	25.89%	62.50%	58.58%
Vijay Stores	28.28%	68.00%	58.41%
Expert Mart	39.11%	73.00%	46.43%
Chiptec Stores	38.73%	72.00%	46.20%
Viveks Stores	39.44%	72.50%	45.60%
Rel Fresh	38.18%	69.67%	45.20%
Expression Stores	38.39%	69.00%	44.37%
Atlas Stores	39.55%	68.50%	42.26%
Logic Stores	38.78%	66.50%	41.68%
Propel Mart	40.92%	68.67%	40.40%
Grand Total	29.02%	65.91%	55.97%

Row Labels	VoFR%	LiFR%
Acclaimed Stores	95.85%	58.93%
Atlas Stores	97.58%	75.48%
Chiptec Stores	97.58%	75.61%
Coolblue	95.08%	51.53%
Elite Mart	95.29%	52.74%
Expert Mart	97.44%	75.48%
Expression Stores	97.54%	75.28%
Info Stores	95.24%	53.05%
Logic Stores	97.45%	74.39%
Lotus Mart	96.01%	60.08%
Propel Mart	97.70%	75.62%
Rel Fresh	97.43%	74.54%
Sorefoz Mart	95.33%	53.40%
Vijay Stores	95.87%	59.23%
Viveks Stores	97.57%	75.06%
Grand Total	96.59%	65.96%



OT, IF and OTIF in Percentage with Gap based on Cities for the given Customers

Row Labels	ОТ%	OT Target %	IF%	IF Target %	OTIF%	OTIF Target %	OT Gap %	IF Gap %	OTIF Gap
Ahmedabad				•					
Acclaimed Stores	29.40%	78.00%	66.08%	79.00%	19.10%	62.00%	62.31%	16.35%	69.20%
Atlas Stores	71.31%	85.00%	59.98%	80.00%	39.32%	68.00%	16.11%	25.03%	42.18%
Chiptec Stores	72.41%	87.00%	60.22%	81.00%	38.55%	70.00%	16.77%	25.65%	44.93%
Coolblue	29.61%	78.00%	67.19%	77.00%	20.34%	60.00%	62.03%	12.75%	66.09%
Elite Mart	72.69%	90.00%	58.98%	81.00%	38.83%	73.00%	19.23%	27.18%	46.80%
Expert Mart	73.05%	92.00%	59.15%	81.00%	38.29%	75.00%	20.60%	26.98%	48.94%
Logic Stores	71.17%	89.00%	60.77%	75.00%	39.59%	67.00%	20.03%	18.98%	40.91%
Lotus Mart	28.33%	78.00%	23.83%	66.00%	7.97%	51.00%	63.68%	63.89%	84.37%
Propel Mart	74.00%	89.00%	59.17%	80.00%	40.70%	71.00%	16.86%	26.03%	42.67%
Rel Fresh	73.07%	85.00%	60.62%	81.00%	40.33%	69.00%	14.03%	25.16%	41.55%
Sorefoz Mart	71.63%	89.00%	17.67%	66.00%	10.70%	59.00%	19.51%	73.23%	81.87%
Vijay Stores	69.83%	90.00%	58.29%	81.00%	35.94%	73.00%	22.41%	28.03%	50.77%
Surat									
Acclaimed Stores	29.84%	75.00%	22.38%	68.00%	6.93%	51.00%	60.21%	67.09%	86.42%
Atlas Stores	72.34%	91.00%	59.57%	76.00%	39.80%	69.00%	20.51%	21.61%	42.32%
Chiptec Stores	70.84%	91.00%	60.48%	81.00%	38.92%	74.00%	22.15%	25.33%	47.41%
Expression Stores	69.36%	89.00%	58.19%	78.00%	35.27%	69.00%	22.07%	25.39%	48.88%
Info Stores	70.74%	92.00%	19.35%	67.00%	9.43%	62.00%	23.11%	71.12%	84.79%
Logic Stores	70.48%	86.00%	59.52%	77.00%	37.98%	66.00%	18.05%	22.70%	42.46%
Lotus Mart	28.18%	75.00%	68.74%	79.00%	21.28%	59.00%	62.43%	12.98%	63.93%
Propel Mart	72.84%	85.00%	58.77%	79.00%	39.63%	67.00%	14.31%	25.61%	40.85%
Rel Fresh	72.58%	87.00%	56.89%	81.00%	37.12%	70.00%	16.58%	29.77%	46.98%
Vijay Stores	72.59%	86.00%	58.34%	80.00%	38.12%	69.00%	15.59%	27.07%	44.75%
Viveks Stores	71.01%	92.00%	59.83%	80.00%	39.56%	74.00%	22.82%	25.21%	46.54%
Vadodara									
Acclaimed Stores	29.08%	76.00%	66.97%	79.00%	19.92%	60.00%	61.74%	15.22%	66.81%
Coolblue	28.65%	76.00%	22.25%	65.00%	7.14%	49.00%	62.30%	65.77%	85.42%
Elite Mart	72.20%	92.00%	16.61%	65.00%	9.72%	60.00%	21.52%	74.45%	83.80%
Expert Mart	72.04%	90.00%	60.45%	79.00%	39.90%	71.00%	19.95%	23.48%	43.80%
Expression Stores	70.49%	88.00%	63.54%	78.00%	41.59%	69.00%	19.90%	18.54%	39.73%
Info Stores	71.14%	92.00%	62.59%	75.00%	41.33%	69.00%	22.67%	16.55%	40.10%
Lotus Mart	27.83%	79.00%	67.29%	81.00%	19.69%	64.00%	64.78%	16.92%	69.23%
Propel Mart	74.08%	86.00%	61.31%	79.00%	42.48%	68.00%	13.86%	22.39%	37.53%
Rel Fresh	71.33%	92.00%	58.43%	76.00%	36.99%	70.00%	22.47%	23.11%	47.16%
Sorefoz Mart	73.70%	85.00%	60.80%	78.00%	41.13%	66.00%	13.29%	22.06%	37.68%
Vijay Stores	74.97%	92.00%	17.91%	67.00%	10.55%	62.00%	18.51%	73.26%	82.98%
Viveks Stores	70.21%	86.00%	60.32%	82.00%	39.32%	71.00%	18.36%	26.44%	44.63%
Grand Total	59.03%	86.09%	52.78%	76.51%	29.02%	65.91%	31.43%	31.02%	55.97%



OT, IF and OTIF along with VoFR and LiFR Calculation based on Months and Weeks

Row Labels	OT%	IF%	OTIF%	VoFR%	LiFR%
Mar					
W 10	60.99%	49.25%	27.96%	96.59%	63.66%
W 11	57.35%	55.11%	29.23%	96.55%	67.18%
W 12	59.02%	51.80%	28.77%	96.62%	66.02%
W 13	61.35%	52.44%	28.65%	96.62%	65.78%
W 14	59.65%	52.05%	29.71%	96.63%	65.67%
Apr					
W 14	58.81%	55.40%	30.68%	96.64%	67.05%
W 15	58.13%	52.46%	28.41%	96.79%	66.59%
W 16	59.74%	51.32%	28.47%	96.56%	65.32%
W 17	60.34%	52.07%	28.06%	96.43%	65.16%
W 18	59.21%	53.55%	29.16%	96.54%	65.82%
May					
W 19	57.39%	52.93%	28.16%	96.82%	66.92%
W 20	57.69%	52.99%	27.97%	96.38%	65.80%
W 21	59.92%	53.86%	30.76%	96.51%	66.26%
W 22	59.24%	54.60%	30.44%	96.62%	66.32%
W 23	57.97%	54.41%	27.39%	96.68%	65.94%
Jun					
W 23	59.31%	52.16%	28.02%	96.84%	67.38%
W 24	58.18%	52.14%	29.57%	96.46%	65.34%
W 25	59.10%	52.95%	29.75%	96.56%	65.72%
W 26	58.45%	51.84%	28.33%	96.54%	65.83%
W 27	57.59%	50.82%	27.10%	96.17%	64.57%
Jul					
W 27	62.69%	49.54%	29.97%	96.85%	65.13%
W 28	59.83%	52.07%	30.25%	96.52%	65.36%
W 29	59.60%	51.08%	28.39%	96.53%	65.69%
W 30	58.29%	53.01%	28.13%	96.56%	65.13%
W 31	58.27%	55.36%	30.84%	96.80%	67.99%
W 32	64.60%	46.58%	26.71%	96.07%	62.95%
Aug					
W 32	60.52%	53.22%	29.68%	96.70%	66.49%
W 33	58.78%	53.96%	29.80%	96.73%	66.12%
W 34	58.37%	52.90%	29.55%	96.49%	65.84%
W 35	57.98%	54.11%	28.87%	96.74%	66.88%
W 36	59.35%	54.20%	28.46%	96.61%	66.04%
Grand Total	59.03%	52.78%	29.02%	96.59%	65.96%



Volume Fill Rate and Line Fill Rate as per Products

Row Labels	VoFR%	LiFR%
AM Biscuits 250	96.58%	65.16%
AM Biscuits 500	96.49%	66.10%
AM Biscuits 750	96.85%	68.05%
AM Butter 100	96.59%	66.66%
AM Butter 250	96.36%	63.52%
AM Butter 500	96.46%	65.19%
AM Curd 100	96.62%	66.73%
AM Curd 250	96.72%	67.05%
AM Curd 50	96.62%	65.55%
AM Ghee 100	96.59%	65.75%
AM Ghee 150	96.69%	66.72%
AM Ghee 250	96.53%	65.25%
AM Milk 100	96.54%	65.55%
AM Milk 250	96.61%	65.91%
AM Milk 500	96.71%	67.51%
AM Tea 100	96.59%	65.32%
AM Tea 250	96.52%	65.16%
AM Tea 500	96.52%	66.14%
Grand Total	96.59%	65.96%