

PIZZA SALES SQL REPORT





INTRODUCTION

My name is Yogesh Kumar, and I have over seven years of experience in operations and project management. This report demonstrates my data analytics skills through an analysis of pizza sales data using SQL. The purpose of this analysis is to provide insights into sales performance across different regions, identify the most popular pizza varieties, and understand customer purchasing patterns.


Retrieve total number of order placed

```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    orders;
```

Result Grid	
	total_orders
	21350




Calculate the total revenue generated from pizza sales.

```
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
          2) AS total_sales
FROM
    order_details
    JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id
```

Result Grid 	
	total_sales
▶	664973.5



Identity the highest priced pizza

```
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

Result Grid				 Filter Rows
	name	price		
	The Greek Pizza	35.95		



Identify the most common pizza size ordered

```
SELECT
    pizzas.size,
    COUNT(order_details.order_details_id) AS order_count
FROM
    pizzas
    JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC;
```

Result Grid			 Filter
	size	order_count	
	L	15084	
	M	12514	
	S	11451	
	XL	448	
	XXL	23	

List the top 5 most ordered pizza types along with their quantities

```
SELECT
    pizza_types.name, SUM(order_details.quantity) AS quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

Result Grid				 Filter Rows:	
	name	quantity			
▶	The Barbecue Chicken Pizza	1995			
	The Pepperoni Pizza	1980			
	The Classic Deluxe Pizza	1975			
	The Hawaiian Pizza	1938			
	The California Chicken Pizza	1903			

Join the necessary tables to find the total quantity of each pizza category order

```
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

Result Grid			Filter
	category	quantity	
▶	Classic	12102	
	Supreme	9725	
	Veggie	9519	
	Chicken	8948	

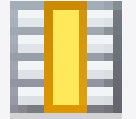

Determine the distribution of orders by hour of the day

```
SELECT
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count
FROM
    orders
GROUP BY HOUR(order_time);
```

Result Grid			Filter
	hour	order_count	
▶	11	1231	
	12	2520	
	13	2455	
	14	1472	
	15	1468	
	16	1920	
	17	2336	
	18	2399	
	19	2009	
	20	1642	
	21	1198	
	22	663	
	23	28	
	10	8	
	9	1	

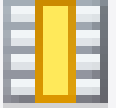


Join relevant tables to find the category - wise distribution of pizza

```
SELECT  
    category, COUNT(name)  
FROM  
    pizza_types  
GROUP BY category;
```

Result Grid   Filter Rows		
	category	COUNT(name)
▶	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9



Group the order by date and calculate the average no. of pizzas ordered per day

```
SELECT
    ROUND(AVG(quantity), 0)
FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

Result Grid				Filter
	round(avg(quantity),0)			
	138			

Determine the top 3 most orderd pizza types based on revenue

```
SELECT
    pizza_types.name,
    SUM(order_details.quauntity * pizzas.price) AS revenue
FROM
    pizza_types
    JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

Result Grid					Filter Rows: <input type="text"/>
	name	revenue			
	The Barbecue Chicken Pizza	35072.25			
	The Thai Chicken Pizza	34773.75			
	The California Chicken Pizza	33247.25			

Calculate the percentage contribution of each pizza type to total revenue

```
SELECT
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS total_sales
    FROM
        order_details
        JOIN
            pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100,
        2) AS revenue
FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
        order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

Result Grid			Filter
	category	revenue	
▶	Classic	26.92	
	Supreme	25.42	
	Chicken	23.84	
	Veggie	23.81	

Analyze the cumulative revenue generated over time

```
select order_date,  
sum(revenue) over(order by order_date) as cum_revenue  
from  
(select orders.order_date, sum( order_details.quauntity * pizzas.price) as revenue  
from order_details join pizzas  
on order_details.pizza_id = pizzas.pizza_id  
join orders  
on orders.order_id = order_details.order_id  
group by orders.order_date) as sales;
```

Result Grid			Filter Rows:
	order_date	cum_revenue	
	2015-01-01	2713.85000000000004	
	2015-01-02	5445.75	
	2015-01-03	8108.15	
	2015-01-04	9863.6	
	2015-01-05	11929.55	
	2015-01-06	14358.5	
	2015-01-07	16560.7	
	2015-01-08	19399.05	
	2015-01-09	21526.4	
	2015-01-10	23990.3500000000002	
	2015-01-11	25862.65	

Determine the top 3 most orderd pizza types based on revenue for each pizza categrory

```
select name,revenue from (select category , name, revenue , rank() over(partition by category
order by revenue desc ) as rn
from ( select pizza_types.category, pizza_types.name,
sum((order_details.quauntity) * pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join order_details
on order_details.pizza_id = pizzas.pizza_id
group by pizza_types.category, pizza_types.name) as a) as b
where rn <=3;
```

Result Grid		Filter Rows:	
	name	revenue	
▶	The Barbecue Chicken Pizza	35072.25	
	The Thai Chicken Pizza	34773.75	
	The California Chicken Pizza	33247.25	
	The Classic Deluxe Pizza	30709.5	
	The Hawaiian Pizza	25863.25	
	The Pepperoni Pizza	24725.25	
	The Spicy Italian Pizza	28476.5	
	The Italian Supreme Pizza	27266.5	
	The Sicilian Pizza	24700	
	The Four Cheese Pizza	26262.150000000467	
	The Five Cheese Pizza	21885.5	