## **Beta Plan Overview**

Beta Planning Category	Beta Planning Consideration	3D Printer Example
Testing Purpose	<ul> <li>Define the test purpose and desired results</li> <li>Identify the type of beta test</li> </ul>	<ul> <li>Validate that system configuration meets the needs of various commercial users</li> <li>Ensure users can easily download and manage the system using the app</li> <li>A Pilot Test methodology will be used</li> </ul>
Internal Readiness	<ul> <li>Define testing roles and responsibilities</li> </ul>	<ul> <li>Product manager will work closely with key development team members to conduct testing.</li> <li>UX will plan the testing and document results for the app</li> <li>Marketing, manufacturing and operations, and customer support will participate as observers to collect feedback data</li> </ul>
Tester Recruitment	<ul> <li>Identify external buyers and users to be included in the test</li> <li>Define tester incentives</li> </ul>	<ul> <li>Initial beta plan will focus on commercial systems</li> <li>Tests will be conducted at testing site</li> <li>Test candidates will include three small system users, three moderate system users and two large system users</li> <li>Test candidates will be provided transportation and catering. In addition discounts will be provided to tester to upgrade current systems to new product line</li> </ul>
Targets	Describe how testers will be contacted	Testers will be contacted weekly to share status and updates
Testing Objectives	<ul> <li>Define the testing objectives</li> <li>Objectives should be SMART.         (Specific, Measurable, Attainable, Relevant, and Time Bound)</li> </ul>	<ul> <li>Validate all system functions and features</li> <li>Validate the marketing value proposition and positioning messages and pricing options</li> <li>Validate usability, functionality and user satisfaction of app based on user performance, questions, and responses</li> <li>Complete refinements before launch</li> </ul>

Test Management	<ul> <li>Define test         management         logistics</li> <li>Include testing         venues</li> </ul>	<ul> <li>All testing will be done at testing site</li> <li>Commercial systems and app prototype will be tested</li> <li>Testing will be conducted from 10:00AM to 12:00PM with lunch provided</li> <li>Advanced testing will occur from 1:00PM to 3:00PM</li> </ul>
Communications Planning	<ul> <li>Describe how communications will be conducted</li> </ul>	<ul> <li>Testers will be contacted weekly to share status and updates</li> </ul>
Costs	<ul><li>Define testing costs</li><li>List funding source(s)</li></ul>	<ul> <li>Marketing will fund the testing</li> <li>\$10,000 USD have been allocated for all testing requirements</li> </ul>
Scheduling	<ul> <li>Define the testing schedule</li> </ul>	<ul> <li>Test 1: Small systems users (Tuesday)</li> <li>Test 2: Moderate systems users (Wednesday)</li> <li>Test 3: Large systems users (Thursday)</li> </ul>
Legal	<ul> <li>Describe any legal considerations</li> </ul>	<ul> <li>NDA will be required</li> <li>All testers will be legally validated and confirmed</li> </ul>
Key Performance Indicators (KPI)	Define testing measurables or KPIs	<ul> <li>Complete all testing within 4 hours each day</li> <li>Ensure all system features and functions are tested</li> <li>Testers can complete downloading the app, understanding the app features, and begin to operate the system effectively within 15 minutes</li> <li>Testers can self correct 100% of all errors without assistance</li> <li>Satisfaction rating for app is 4.5 or above out of 5</li> <li>Document and validate all feedback and findings</li> </ul>