

Interview questions for cruiseship company

how is a typical employee paid in your company(bank deposit, check, cash)?

we can provide bank deposits and cash payment for our employees. It's their choice to decide which one they prefer

how do you want your vendors represented in your database?

Our vendors, which are the item suppliers, need to be included our database. We also want to track vendor orders on our database too.

do you want your website to allow membership?

Indeed. We want our customers to stay. That's why we are planning on adding a membership based website to our company.

do you want a membership on your website to lead users to better user experience for their future trips and get them exclusive advantages?

Yes. We are planning on offering exclusive deals to members only for select cruises

what kind of advantages can a user get by signing up for your online

They can be offered discounts targeted toward members only and many other benefits. We also have future plans to count the mile traveled by members and offer more free miles for our loyal customers.

what is your pricing model for tickets?

We set ticket prices for each cruise individually depending on the distance travelled, type of the ship and many other factors. We do have a lower price for our young customer(18 and lower).

Do you allow discounts for tickets? how does your company apply them?

Yes. we use discount/promo codes to provide discounts for many of our cruises.

How do customers book their rooms?

Customers book their rooms after they get their tickets for the cruise. They are allowed to book as many room as they want, of course limited by the number of other travelers they have with them.

How do your boat rentals work?

For our customer entertainment, we provide small boat rentals. we rent the boats per hour and price depends on the boat.

What is the maximum number of address you would like to store for customers, employees and vendors?

customers - 10

employees - 10

vendors - 50

What is your mission statement?

Our mission is to provide astounding travel experience and service to our customers while being affordable, luxuries and reliable, all at the same time.

What does your legacy database look like? what are you using to store data currently?
At the current time, we heavily rely on paper based database. But, we have organized it thoroughly so as to make the migration process as fluid as humanly possible.