Supply Chain Experiment Prolific

End of Block: Consent form

Start of Block: Do not consent

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Q288 **As you do not wish to participate in this study, please return your submission on Prolific by selecting the 'Stop without completing' button.**

End of Block: Do not consent

Start of Block: Prolific ID

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Prolific\_ID Please enter your Prolific ID:

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End of Block: Prolific ID

Start of Block: Introduction to the experiment and Tutorial

Q3 **Experiment Introduction:**  
   In this experiment, you will play the role of a hospital pharmacy supply chain manager who orders drugs and manages drug shortages at a regional hospital. Your job is to maintain a supply of different drugs at minimum cost to the hospital.  
   
 In order to get your supply of a specific drug (e.g. Drug A-37), you typically order from your primary supplier, ${e://Field/WS1}  
   
 **Sometimes, drugs go on shortage. When this happens, ${e://Field/WS1} will give you an Estimated Resupply Date (or ERD) because there is a lot of uncertainty when the supply will be available**. The ERD will tell you when they expect to send you more of the drug on shortage. You will receive an update from ${e://Field/WS1} about the ERD each week. *Note that ${e://Field/WS1} does not know about your inventory and when you will run out of drugs.*  
   Meanwhile, you are aware that another supplier, ${e://Field/WS2}, sells an equivalent drug to Drug A-37. As the hospital supply manager, you have the option to switch to ${e://Field/WS2} as a supplier for this medication.  
   
 If you switch suppliers, the hospital will incur additional operating costs. **These switching costs grow higher as you get closer to running out of supply** and if you run out of Drug A-37, you will have to pay an even larger switching cost at the last minute.

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Q9 **Tutorial:**   
  
 **Please make sure to read the following steps carefully before moving forward.**   
   
 In each trial or drug, you will be tasked with managing the inventory of a certain drug (e.g., drug A-37) that is experiencing a shortage. There will be a total of 7 trials.    
  
 You are provided with a fund of $700,000.   
   
 Initially, you currently order drugs from your primary supplier, ${e://Field/WS1}.   
  
 Each trial starts at week 1.      
   
   
Each week, you will be informed about when your inventory will run out. **Note that ${e://Field//WS1} does not know about your inventory.**   
    
Consider an example where the inventory of drug A-37 will **last until week 6**. This means that from week 1 to 5 you will be asked whether you want to switch suppliers or not in that week. **If the shipment is arrived by week 6, you do not have to pay any additional cost.** If the shipment has not arrived by week 6, you will run out of product and you are forced to switch to another alternative product paying the week 6's switching cost.   
  
 Each week, you will also receive an update on the estimated resupply date (ERD) from ${e://Field/WS1} Given the ERD, you will have two options to consider:   
   
 **[Wait]** for the order from ${e://Field/WS1}.    
**[Switch]** to ${e://Field/WS2} for the alternative drug and pay a switching cost depending on the week. Even if you switch, you still get to observe the ERD updates from ${e://Field/WS1}.       
  
 The cost of switching on each week is given below:   
   Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}    
   
 **It is your job to decide which decision is most appropriate to minimize costs incurred by the hospital.**  
   
 Every other week. you will be asked about your thoughts on ${e://Field/WS1}'s update of the ERD.   
   
 You will work through a sequence of drug shortages. At the end of each drug shortage, you will be asked about your thoughts on ${e://Field/WS1}.    
   
 **Important Bonus Payment Information:**your remaining fund will be converted into tickets to enter a raffle at the rate of $1,000 for 1 ticket. Five participants out of twenty will be randomly chosen to receive a bonus of five dollars.

Qtest1 Based on the instruction above, what is the name of your primary supplier?

* ${e://Field/WS1} (1)
* ${e://Field/WS2} (2)

Qtest2 Based on the instruction above, as you get closer to running out of the drug, the cost of switching to ${e://Field/WS2} \_\_\_\_.

* Goes up (1)
* Goes down (2)
* Stay the same (3)

Qtest3 Based on the instruction above, does ${e://Field/WS1} know when you will run out of drugs?

* Yes (1)
* No (2)

End of Block: Introduction to the experiment and Tutorial

Start of Block: WS1-Drug2-Msg:555666

T1\_Intro **Drug** ${e://Field/Drug2} **(Drug 1 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug2} to ${e://Field/WS1} Currently, drug ${e://Field/Drug2} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

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T1\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug2} is week 5."

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T1\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

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T1\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug2}? (The current week is 1.)

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T1\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

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| By week ${e://Field/Runway0} () |  |

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T1\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug2} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T1\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T1\_W2\_Switch You have already switched to the alternative product.

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T1\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug2} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T1\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T1\_W3\_Switch You have already switched to the alternative product.

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T1\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug2}? (The current week is 3.)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

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| --- | --- |
| Week () |  |

T1\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

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| --- | --- |
| By week ${e://Field/Runway0} () |  |

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T1\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug2} has been pushed back from week 5 to week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T1\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T1\_W4\_Switch You have already switched to the alternative product.

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T1\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug2} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T1\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T1\_W5\_Switch You have already switched to the alternative product.

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T1\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug2} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "Your product has arrived."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T1\_W6\_Dec You received your product and do not have to pay any extra cost.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T1\_W6\_Switch You have already switched to the alternative product.

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T1\_W6\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 5 5 5 6 6 6 **${e://Field/WS1}** ends up delivering the product on Week 6.

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T1\_Trust How much do you trust ${e://Field/WS1} to deliver the product on time?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T1\_Competent How competent ${e://Field/WS1} is in delivering drugs as promised?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

T1\_Benevolent How much do you think ${e://Field/WS1} act in the best interests of you?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T1\_Predictable How predictive are ${e://Field/WS1}'s ERD messages?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T1\_Responsibility How much do you think ${e://Field/WS1} is in control of when to deliver the products during shortages?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

End of Block: WS1-Drug2-Msg:555666

Start of Block: WS1-Drug1-Msg:34455

T2\_Intro **Drug** ${e://Field/Drug1} **(Drug 2 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug1} to ${e://Field/WS1} Currently, drug ${e://Field/Drug1} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

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T2\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug1} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug1} is week 3."

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T2\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

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T2\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug1}? (The current week is 1.)

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

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| Week () |  |

T2\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

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| By week ${e://Field/Runway0} () |  |

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T2\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug1} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug1} has been pushed back from week 3 to week 4."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T2\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T2\_W2\_Switch You have already switched to the alternative product.

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T2\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug1} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug1} is week 4."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T2\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T2\_W3\_Switch You have already switched to the alternative product.

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T2\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug1}? (The current week is 3.)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

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| --- | --- |
| Week () |  |

T2\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

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| --- | --- |
| By week ${e://Field/Runway0} () |  |

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| Page Break |  |

T2\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug1} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug1} has been pushed back from week 4 to week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T2\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T2\_W4\_Switch You have already switched to the alternative product.

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T2\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug1} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "Your product has arrived."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T2\_W5\_Decision You received your product and do not have to pay any extra cost.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T2\_W5\_Switch You have already switched to the alternative product.

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T2\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 3 4 4 55- **${e://Field/WS1}** ends up delivering the product on Week 5.

End of Block: WS1-Drug1-Msg:34455

Start of Block: WS1-Drug0-Msg:444566

T3\_Intro **Drug** ${e://Field/Drug0} **(Drug 3 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug0} to ${e://Field/WS1} Currently, drug ${e://Field/Drug0} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, specifically **you need to restock by week 6**.

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| --- | --- |
| Page Break |  |

T3\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug0} is week 4."

|  |
| --- |
|  |

T3\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

|  |  |
| --- | --- |
| Page Break |  |

T3\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug0}? (The current week is 1.)

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T3\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T3\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug0} is week 4."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T3\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T3\_W2\_Swtich You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T3\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug0} is week 4."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T3\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T3\_W3\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T3\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug0}? (The current week is 3.)

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T3\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T3\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug0} has been pushed back from week 4 to week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T3\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T3\_W4\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T3\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug0} has been pushed back from week 5 to week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T3\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T3\_W5\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T3\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug0} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "Your product has arrived."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T3\_W6\_Decision You received your product and do not have to pay any extra cost.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T3\_W6\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

|  |
| --- |
|  |

T3\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 4 44 5 66   **${e://Field/WS1}** ends up delivering the product on Week 6.

|  |  |
| --- | --- |
| Page Break |  |

T3\_Trust How much do you trust ${e://Field/WS1} to deliver the product on time?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T3\_Competent How competent ${e://Field/WS1} is in delivering drugs as promised?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

T3\_Benevolent How much do you think ${e://Field/WS1} act in the best interests of you?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T3\_Predictable How predictive are ${e://Field/WS1}'s ERD messages?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T3\_Responsability How much do you think ${e://Field/WS1} is in control of when to deliver the products during shortages?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

End of Block: WS1-Drug0-Msg:444566

Start of Block: WS1-Drug3-Msg:555677

T4\_Intro **Drug** ${e://Field/Drug3} **(Drug 4 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug3} to ${e://Field/WS1} Currently, drug ${e://Field/Drug3} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

|  |  |
| --- | --- |
| Page Break |  |

T4\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug3} is week 5."

|  |
| --- |
|  |

T4\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

|  |  |
| --- | --- |
| Page Break |  |

T4\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug3}? (The current week is 1.)

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T4\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T4\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug3} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T4\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T4\_W2\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T4\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug3} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T4\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T4\_W3\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T4\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug3}? (The current week is 3).

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T4\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T4\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug3} has been pushed back from week 5 to week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T4\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T4\_W4\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T4\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug3} has been pushed back from week 6 to week 7."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T4\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T4\_W5\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T4\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug3} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: The Estimated Resupply Date (ERD) of ${e://Field/Drug3} is week 7."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T4\_W6\_Dec You did not get the supply by week 6 and are forced to switch to the alternative product and pay $100,000.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T4\_W6\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

|  |
| --- |
|  |

T4\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 55 5 677 **${e://Field/WS1}** ends up delivering the product on Week 7.

End of Block: WS1-Drug3-Msg:555677

Start of Block: WS1-Drug4-Msg:666678

T5\_Intro **Drug** ${e://Field/Drug4} **(Drug 5 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug4} to ${e://Field/WS1} Currently, drug ${e://Field/Drug4} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

|  |  |
| --- | --- |
| Page Break |  |

T5\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug4} is week 6."

|  |
| --- |
|  |

T5\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

|  |  |
| --- | --- |
| Page Break |  |

T5\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug4}? (The current week is 1).

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T5\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T5\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug4} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T5\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T5\_W2\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T5\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug4} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T5\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T5\_W3\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T5\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug4}? (The current week is 3)?

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T5\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T5\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug4} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T5\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T5\_W4\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T5\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug4} has been pushed back from week 6 to week 7."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T5\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T5\_W5\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T5\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug4} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug4} has been pushed back from week 7 to week 8."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T5\_W6\_Dec You did not get the supply by week 6 and are forced to switch to the alternative product and pay $100,000.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T5\_W6\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

|  |
| --- |
|  |

T5\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 666 6 7 8  
  
 **${e://Field/WS1}** ends up delivering the product on Week 8.

End of Block: WS1-Drug4-Msg:666678

Start of Block: WS1-Drug5-Msg:666667

T6\_Intro **Drug** ${e://Field/Drug5} **(Drug 6 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug5} to ${e://Field/WS1} Currently, drug ${e://Field/Drug5} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

|  |  |
| --- | --- |
| Page Break |  |

T6\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}       
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug5} is week 6."

|  |
| --- |
|  |

T6\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

|  |  |
| --- | --- |
| Page Break |  |

T6\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug5}? (The current week is 1).

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T6\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T6\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug5} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T6\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T6\_W2\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T6\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug5} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T6\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T6\_W3\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T6\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug5}? (The current week is 3)?

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T6\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T6\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug5} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T6\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T6\_W4\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T6\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug5} is week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T6\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T6\_W5\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T6\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug5} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
  
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug5} has been pushed back from week 6 to week 7."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T6\_W6\_Decision You did not get the supply by week 6 and are forced to switch to the alternative product and pay $100,000.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T6\_W6\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

|  |
| --- |
|  |

T6\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 6 6 6 66 7 **${e://Field/WS1}** ends up delivering the product on Week 7.

|  |  |
| --- | --- |
| Page Break |  |

T6\_Trust How much do you trust ${e://Field/WS1} to deliver the product on time?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T6\_Competent How competent ${e://Field/WS1} is in delivering drugs as promised?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

T6\_Benevolent How much do you think ${e://Field/WS1} act in the best interests of you?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T6\_Predictable How predictive are ${e://Field/WS1}'s ERD messages?

* None at all (1)
* A little (2)
* A moderate amount (3)
* A lot (4)
* A great deal (5)

T6\_Responsibility How much do you think ${e://Field/WS1} is in control of when to deliver the products during shortages?

* None at all (11)
* A little (12)
* A moderate amount (13)
* A lot (14)
* A great deal (15)

End of Block: WS1-Drug5-Msg:666667

Start of Block: WS1-Drug6-Msg:555566

T7\_Intro **Drug** ${e://Field/Drug6} **(Drug 7 out of 7):**   
    
You have placed an order for drug ${e://Field/Drug6} to ${e://Field/WS1} Currently, drug ${e://Field/Drug6} is experiencing a shortage, and your inventory will run out in ${e://Field/Runway0} weeks, meaning that **you need to restock by week 6**.

|  |  |
| --- | --- |
| Page Break |  |

T7\_W1\_Msg **Week 1:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug6} is week 5."

|  |
| --- |
|  |

T7\_W1\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost1}**. (2)

|  |  |
| --- | --- |
| Page Break |  |

T7\_W1\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug6}? (The current week is 1).

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T7\_W1\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T7\_W2\_Msg **Week 2:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug6} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T7\_W2\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost2}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T7\_W2\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T7\_W3\_Msg **Week 3:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD) of ${e://Field/Drug6} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T7\_W3\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost3}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T7\_W3\_Switch You have already switched to the alternative product.

|  |  |
| --- | --- |
| Page Break |  |

T7\_W3\_ERD When do you think ${e://Field/WS1} will deliver the drug ${e://Field/Drug6}? (The current week is 3)?

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

|  |  |
| --- | --- |
| Week () |  |

T7\_W3\_Prob How likely in percentage (%) do you think that ${e://Field/WS1} will deliver the drug **by week ${e://Field/Runway0}** (before you run out of the drug)?

|  |  |  |
| --- | --- | --- |
|  | Impossible | Certainly |

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |

|  |  |
| --- | --- |
| By week ${e://Field/Runway0} () |  |

|  |  |
| --- | --- |
| Page Break |  |

T7\_W4\_Msg **Week 4:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
 **The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug6} is week 5."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

|  |
| --- |
|  |

T7\_W4\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost4}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T7\_W4\_Switch You have already switched to the alternative product.

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| Page Break |  |

T7\_W5\_Msg **Week 5:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
   
**The message from ${e://Field/WS1}**: "The Estimated Resupply Date (ERD)  of ${e://Field/Drug6} has been pushed back from week 5 to week 6."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T7\_W5\_Decision Your decision:

* **[Wait]** for the supply from ${e://Field/WS1} (1)
* **[Switch]** to ${e://Field/WS2} and receive the supply of the alternative drug next week. The cost of switching at this time is estimated to be **$${e://Field/sw\_cost5}**. (2)

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T7\_W5\_Switch You have already switched to the alternative product.

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| Page Break |  |

T7\_W6\_Msg **Week 6:** Based on the inventory system, your inventory of drug ${e://Field/Drug6} will last until week 6.  If you do not get the supply by week 6, you are forced to switch and pay the cost on week 6 ($100,000). If you decide to switch at an earlier week, the cost is less as set out according to the following table: Week 1 2 3 4 5 6 Cost $${e://Field/sw\_cost1} $${e://Field/sw\_cost2} $${e://Field/sw\_cost3} $${e://Field/sw\_cost4} $${e://Field/sw\_cost5} $${e://Field/sw\_cost6}     
  
   
 **The message from ${e://Field/WS1}**: "Your product has arrived."

Display This Question:

If Your decision: = <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

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T7\_W6\_Decision You received your product and do not have to pay any extra cost.

Display This Question:

If Your decision: != <strong>[Wait] </strong>for the supply from ${e://Field/WS1}

T7\_W6\_Switch You have already switched to the alternative product.

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| Page Break |  |

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T7\_Summary **Summary:** You paid $${e://Field/SW\_cost0} for this drug. Your remaining fund is $${e://Field/TotalBonusPrint}. ERD Summary Table:  **Week** 1 2 3 4 5 6 **ERD** 5 5 556 6 **${e://Field/WS1}** ends up delivering the product on Week 6.

End of Block: WS1-Drug6-Msg:555566

Start of Block: Post Survey 1

Q44 **Post Experiment Survey**

Satisfaction Please rate your satisfaction working with ${e://Field/WS1}

* Extremely dissatisfied (1)
* Somewhat dissatisfied (2)
* Neither satisfied nor dissatisfied (3)
* Somewhat satisfied (4)
* Extremely satisfied (5)

Work\_again Would you like to work with ${e://Field/WS1} again for future orders?

* Extremely unlikely (1)
* Somewhat unlikely (2)
* Neither likely nor unlikely (3)
* Somewhat likely (4)
* Extremely likely (5)

End of Block: Post Survey 1

Start of Block: Post Survey 2

|  |
| --- |
|  |

age How old are you, in years?

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gender What's your gender?

* Male (1)
* Female (2)
* Non-binary (3)
* Prefer not to answer (4)

education Please indicate your highest level of education:

* Less than high school (1)
* High school graduate (2)
* Some college (3)
* 2 year degree (4)
* 4 year degree (5)
* Professional degree (6)
* Master degree (7)
* Doctorate (8)

income Please select the option that best describes your total yearly household income:

* Less than $20,000 (1)
* $20,000 to $39,999 (2)
* $40,000 to $59,999 (3)
* $60,000 to $79,999 (4)
* $80,000 to $99,999 (5)
* $100,000 to $150,000 (6)
* Over $150,000 (7)

experience Have you ever had a job where you were responsible for managing inventory?

* Yes (1)
* No (2)

End of Block: Post Survey 2