# Yoseph Berhane Gebremedhin JUNIOR FULL STACK SOFTWARE DEVELOPER

Katrineholm, Sweden

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#### PROFESSIONAL SUMMARY

Full Stack Developer and Founder of BabysMe.com with 5+ years of experience creating eCommerce and educational web solutions. Skilled in React, Python, and Django, with a strong focus on user experience, SEO, and business impact. Successfully improved client visibility and sales through modern, data-driven web development.

## **CORE TECHNICAL SKILLS**

- Frontend: TypeScript, Vite, Tailwind CSS, Radix UI, React Router, React Hook Form
- Backend & Services: Django, Firebase, Stripe API, Adtraction API, Mailchimp
- **Databases:** PostgreSQL, MySQL, MongoDB
- Tools: Git, GitHub, Vercel, Heroku, AWS, Google Analytics
- Other: SEO Optimization, UX/UI Design, Data-Driven Development, Agile Workflow

#### PROFESSIONAL EXPERIENCE

## **April 2020 – Present**

## Founder & Full Stack Developer BabysMe.com (Enskild Firma) – Katrineholm, Sweden

- Built and operated a custom-coded eCommerce platform delivering baby products and affiliate-based offerings to customers across Sweden and abroad.
- Key Achievements:
- Designed and deployed a React + TypeScript frontend integrated with Firebase database.
- Implemented Adtraction API for affiliate tracking and Mailchimp for email marketing automation.
- Integrated responsive design and SEO strategy that increased organic traffic and improved conversion rates.
- Leveraged analytics, UX research, and A/B testing to enhance customer engagement and sales.
- Provided development services for small businesses and NGOs, including Selam's Handmade and Anenitigray Development Services (ADS).
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## Feb 2023 – July 2023

## Selam's Handmade, London, United Kingdom (Remote) Web Developer Intern

- Enhanced and maintained an eCommerce platform for handmade crochet products.
- Migrated the store to WordPress and integrated Etsy for seamless product listings.
- Improved SEO and analytics tracking, resulting in a 25% sales increase.
- Focused on UI design and optimized site performance for mobile users.
- Market Market

## Aug 2024 - Present

## **Ternafit – Katrineholm, Sweden Founder & Director (Volunteer)**

- Lead strategic digital initiatives empowering the Tigrean diaspora.
- Directed the creation of the Tigray Knowledge Base, a multimedia documentation platform.
- Increased digital reach by 30% through targeted content and partnership campaigns.
- A https://tigray.ternafit.org

## Jan 2024 - Present

## Anenitigray Development Services (ADS) – Remote Webmaster (Volunteer)

- Maintain and optimize anenitigray.org to improve functionality, SEO, and public outreach.
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## **EDUCATION AND TRAINING**

Aug 2015 – Aug 2017 Malmö University

Master's in Communication for Development

Nov 2023 – Aug 2025 <u>Code Institute</u>

Diploma in Full Stack Software Development (E-commerce)

Sept 2021 – July 2023 Changemaker Educations AB

Higher Vocational Education Diploma in Web Development

(E-commerce)

## **PORTFOLIO PROJECTS**

**StaySwift** – Hotel booking platform with interactive map and real-time API data. React, TypeScript, Firebase, LiteAPI, Vercel – <u>Demo</u>

**Mastery Hub** – Mentorship and skill-sharing platform with integrated payments. *Django, Stripe, PostgreSQL, AWS* – <u>GitHub</u>

**Book & Dine** – Restaurant booking system with reviews and user dashboard. *Django, PostgreSQL, Bootstrap* – <u>GitHub</u>

Selam's Handmade – WordPress eCommerce site with Etsy integration.
WordPress, WooCommerce, SEO – Live

Tigray Knowledge Base – Multimedia information hub for Ternafit. Next.js, Tailwind, Firebase – Live

#### **CERTIFICATIONS**

- Google Fundamentals of Digital Marketing (2023)
- Google Crash Course on Python (2021)
- Altcademy Front-End Web Development Bootcamp (2019)
- Birka Folkhögskola Community Champion Training Program (2017)

## **ADDITIONAL INFORMATION**

- **Languages:** English (Fluent), Swedish (Professional), Tigrinya (Fluent), Amharic (Native)
- **Volunteerism:** Founder & Digital Lead, Ternafit | Webmaster, ADS
- **Personal Interests:** Football, cooking, and exploring new places creativity fuels my problem-solving approach.