

Younis Hamalawy

Sales Engineer

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SKILLS

Ruby	JavaScript	React.js	CSS3
Git	Rails	HTML5	SQL

PORTFOLIO

Let's Code (Rails, React.js, Redux) | [GitHub](#)

Social platform utilizing single page application to connect programmers in one city. Built with Ruby on Rails and React.js.

- Developed entire website application that communicates with a RESTful API with JSON and uses object-oriented design.
- Combined ActiveRecord with PostgreSQL to create and RSVP to events using custom SQL queries.
- Built user authorization, including secured routing with Rails controller validation.
- Leveraged the Redux cycle with React to allow users to create events, in multiple cities, and dynamically edit the DOM using API calls.

Mandala Mania (JavaScript, HTML5) | [GitHub](#)

A drawing app which utilizes rotational symmetry to create beautiful art.

- Utilized Easel.js to easily manipulate the canvas element in the dom.
- Constructed a function to allow the creation of multiple lines at a time: coordinates are captured and multiple points are mirrored at various coordinates with intervals equal to the number of axes chosen.

EXPERIENCE

Sales Engineer - Kintone Corp: Los Angeles, CA (2020 - present)

- Support the sales team in helping prospects and partners understand what is possible on the Kintone platform.
- Understand business requirements and communicate the value of solving business problems using cloud technology.
- Build and deliver proofs of concept (POCs) to prospects or customers with sophisticated use cases, collaborating with team members.
- Estimate a scope of work to use when creating custom solution using native functionality and JavaScript code.
- Building, replicating, and/or improving a customer's system using Kintone platform.
- Clearly distill and communicate customer needs and product feedback to Product Management, Engineering, Marketing, and Sales.

DevOps Engineer on-site at Google NYC - QualiTest Group: New York, NY (2019 - 2020)

- Perform bug triage for Google Knowledge Engine.
- Identify root cause and fix Knowledge Graph issues, monitor Knowledge Answer triggering alerts and escalate quality deterioration to responsible teams.
- Collaborated with various search development teams to troubleshoot and resolve issues.
- Provided support to conduct system testing and integrated solutions to diagnosed issues, writing/editing documentation, and streamlining of testing/evaluation processes to facilitate development and reduce time to deployment.

Search Localization Engineer on-site at Google NYC - QualiTest Group: New York, NY (2018 - 2019)

- Improve the performance of Google Search and Google Assistant results by refining capability in various languages and locales, including Arabic: Egypt, Saudi, Lebanon, Syria, and Palestine.
- Improved search results coverage by creating test sets to train Google's machine learning algorithm.
- Perform tasks related to internationalization (i18n) of various Google Search and Google Assistant products, including testing, evaluation of test results in different languages.

Backend Technical Support - Sprint-NexTel: Daly City, CA (2014-2016)

- Diagnosed complex network issues and identified solutions for various system wide processes.
- Developed and implemented effective communication channels between backend, networking and sales teams.
- Demonstrated outstanding problem-solving techniques and critical thinking to quickly understand and explain complicated concepts.
- Implemented a customer focused approach with an outstanding attention to detail.
- Advocated for customers issues, and implemented methodology to identify the most occurring, most impacting issues that could affect customers' experiences.

EDUCATION

App Academy | San Francisco, CA
Graduate, 2017

Bachelor of Science in Engineering: Civil Engineering
Arab Academy for Science, Technology and Maritime Transport, School of Engineering, Cairo, Egypt, 2013