

THANATCHA PAKKLONG

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EDUCATIONAL BACKGROUND

2018-2019 ICMA Centre, University of Reading, United Kingdom

Master's degree in Corporate Finance (Passed with Merit)

2012-2016 Chulalongkorn University, Thailand

Bachelor's degree in Economics (2nd Class Honors with GPA of 3.25/4)

Major: Economics of Organisation and Industrial Organisation, Minor: Economic development

2009-2011 Benchamaratrangsarit School

Major of Science-Mathematics (GPA of 3.82/4)

SELECTED RESEARCH WORKS

- **The Pitchbook Simulation Challenge (Case study: Burberry Group plc.)**
A Team member <Positioned Burberry and laid out the investment case, addressed any potential investor risks/concerns, conducted valuation analysis (Financial Modeling), and analyzed the profiles of potential buyers and synergy creation potential>
- **Merger and Acquisitions (Case study: Bangkok Airways and Nok Air)**
A Team member <Proposed a corporate acquisition involving Bangkok Airways and Nok Air, explained the rationale behind the deal, valued the target company and explained the potential difficulties in integrating the target >
- **Help-Health Ltd Business plan**
A Team Leader <Prepared an outline business plan for an early stage company with the purpose of raising venture capital finance >

WORK EXPERIENCE

February 2020 – Present

Investment Advisor, Investment Advisory, FINNOMENA Mutual Fund Brokerage Securities Company Limited, Bangkok, Thailand

<Developed and maintained best relationship of clients, provided investment consultation to individual client by using asset allocation strategy and financial planning through mutual funds and to acquire new potential clients (AUM more than 350 MB). Plus, Meeting with different fund managers from abroad to discuss, summarize and explain for team about investment strategies of the fund managers>

September 2016 – March 2017

Junior Relationship Officer 2, Japanese Corporate Relationship Department, Bank of Ayudhya Public Company Limited, Bangkok, Thailand

<Managed relationship with corporate customers, provided financial advisory and solutions to clients and coordinated with related departments in marketing and servicing the customers>

June – August 2015

On-the-job training at Digital Marketing Department, Krungthai Card Public Company Limited, Bangkok, Thailand

<Analyzed updated information about campaign launched by competitors, presented market trends suggested new strategies and collaborated with internal teams >

EXTRA-CURRICULAR ACTIVITIES

2015 Secretary in the Economics Student Association of Chulalongkorn University

<Managed to complete secretary and administrative duties, brainstormed and organized activities for all students in the faculty >

- 2014 Committee of Rural Development Camp, Faculty of Economics (Voluntary Camp)**
 < Managed fund from sponsors and planed activities for volunteers and local people at BAN HUAY YARB, District Aomgoi, Chaingmai, Thailand >
- Committee of Rural Development Camp, Faculty of Economics (Voluntary Camp)**
 < Created new activities, supported team including member welfare and provided educating children at BAN SEDOSA, District Mhaejam, Chaingmai, Thailand >
- 2012 Student Committee in the Economics Student Association of Chulalongkorn University**
 < Organized general works of student council >

TRAINING COURSES

- October 2016** Procedures for Borrower Ratings, Introduction to Credit Analysis, Business Lending-Fundamentals (Omega Training), Deposit Products, Import-Export Products and Inward-Outward Remittances
 Bank of Ayudhya Public Company Limited, Bangkok, Thailand
- November 2016** Derivatives Products and FX Products
 Bank of Ayudhya Public Company Limited, Bangkok, Thailand

AWARDS AND CERTIFICATIONS

- 2020** Certified Financial Planner Module 1
- 2020** Investment Consultant Complex 1 (IC Complex 1)
- 2016** Activity certification as a secretary of student council, Faculty of Economics
- 2012** Activity certification as a committee of student council, Faculty of Economics

SKILLS AND ADDITIONAIL INFORMATION

- IT SKILLS** Microsoft Office, Basic of Econometric (Gretl), Eview, Adobe Photoshop
- LANGUAGES** Native in Thai, Advanced in English (IELTS 6.5)
- INTERESTS** Business, Investing, Traveling, Reading