			2074.0.0			
		WEC	OZA 3.0			
Persons	Clients	Classes	Products	Agent Portal	Project Management	Reporting
earners	CRM	Employed	Create custom courses	Capture Att & prog	Training schedule	
listory must belong to the learner	All client details (company)	Multiple subjects/ courses	Change courses	Payment submission automated acc to capturing	Client List	
ompuulsory fields : Race, gender, ID	Client history	Site/groups	SetUp Reporting/ Progression	Communication	Monthly Reports	
ssessment results report	Client comms (Google Integration)	Class Time (belongs to class not agent)	Set Learner Flagging (hours/ progression)	Annual Agent Agreement	Dashboard	
xam Results	Quotes	Multiple Agents	Course notes & rules	Not captured report	Deliveries / Collections	
ovable between classes/clients	Reminders/Follow Ups	Move Learners	Assessments	Agent Notifications	Progressions	
ultiple level/ learning areas	Leads/Cold Calls	Class notes/ special needs	Examinations	Agent Paperwork	Invoicing Hours	
OR's/POE's	Auto recycle if no contact	Special projects : Agriseta, Foodbev, Exams	Link Material?	Location Verification	QA'S & Motivations	
	Stats/Reporting	Learner in class status		Time Vertification	Agent Recruitments	
gents	When last visited face to face meetings	Class History		Log Portfolio Collection	Admin Automation	
I compulsory details	Client special notes/ Instructions	QA Reports		Learner status update	Internal comms automation	
gentpack + signed Agreement	How to fight duplicates (Flag similar?)				Remove repition of Data Capture	
valuation + Assessment Results	Forced Courtesy Calls	Community				
istory : orders, notes	Integration with Teleforge	Learnerpacks (Automation)				
lagging	Mautic Integration	Multiple subjects/ courses				
omms : google chat integration?		Site/groups				
ours/ Invoicing Integration(Payments)	Current Clients	Class Time (belongs to class not agent)				
ctive orders	Potential Clients	Multiple Agents				
vailibiity / Demographics		Move Learners				
		Class notes/ special needs				
ontact Person(Client)		Special projects : Agriseta, Foodbev, Exams				
ompulsory details		Learner in class status				
ompany History		Class History				
oveable between Companies		QA Reports				
ommunication history (Google Integration)						
		Learnerships				
sers		Multiple subjects/ courses				
ermissions/Access		Site/groups				
ashboard		Class Time (belongs to class not agent)				
oles		Multiple Agents				
		Move Learners				
		Class notes/ special needs				
		Special projects : Agriseta, Foodbev, Exams				
		Learner in class status				
		Class History				
		QA Reports				
		Learnerpacks (Automation)				
		Module Progression				
		Other Paperwork(Automation)				

Operations Daily to do	
Joiner (start new class) or join	
Agent Absent - inform office - inform client - Update PMS	
Create numeracy class on wecoza	
Create communication class on wecoza	
Arrangement details for portfolio collecion	
Update learner details	
Updating training schedule	
Email to ask for sales order and approve of sales order	
Checking material when being packed	
Updating progressions in Delphi	
Ask for OTP to create class on Delphhi	
Informing office of need to replace agent - recruit of agent - source of new agents	
Removing or adding learners on the progression and attendance reports	
Assisting with online capturing queries	
BackUp Agent	
PMS Lines - Updating info and making lines green	
Arranging of material	
Marking of assessment and compile of assessment report	
Filling in the projects stop & start form	
Communicating with agents on a daily bases	
Doing seta extractions	
Resolving of agent queries	
Checking SOR Certificates and scanning in	
Updating PMS	
Requesting welcome certificates and client file	
Checking and rinting of Learnerpacks	
Creating classes on Delphi	Duplicate
Checking of POE when arriving in office	Duplicate
Asking for sales order for Agent Material and approve of sales order	
Sending mocks with material Sourcing details for mock to be scanned to us	
Printing of Seta Documents	
Ensure agent replacement order is done & agent is informed	
loading of PMS Arraging of safety equipment like beets/ hard bat	
Arraging of safety equipment like boots/ hard hat	
Informing offce on email if a client has cancelled class for a day or week	
Following up when SOR is not recieved	
Updating of Assessment report when incorrect	
Enrollment forms	
Capturing, verifing and emailing of monthly report	
Bankdetails give to Rina with stipend project	
Changing class times on Delphi and training schedules	
Updating and creating of training schedules	
Ensuring learnerpacks gets delivered to site	
Updating of monthly reports when incorrect & resending	
Chaning hours when invoicing hours does not corrospondes	
Uploading learners ons SETA	

Sending of SBA's	
Notification to rememer to get new SBA - expire 1 December 2024	
Arranging of motivation or awareness with the agent	
Followup for ABET Level 4 Exam results	
Emailing mock results to agent	
Emailing EXAM results to client	
Changing learner status on Delphi	
QA Reports email to reps	
QA Report Notes added n Wecoza	
Loading agents on SAGE	
Asking for sales order for agent materials	
Booking out of agent material	

WECOZA 3.0 Startin	-							
vents	Comments	Client/Class	Task	Date of Event	Reminder date	Action	Notifications	Comments
lew Class	Create New class Load learners Agent Order Training Schedule Material Delivery Agent Paperwork	Kishugu	New Class	2024-07-15	2024-07-10	Outstanding Actions Create New class Load learners Agent Order Training Schedule Material Delivery Agent Paperwork	logistics@eee.co.za;marinda@eee.co.za	Any event must automatically be started by a rep confirming a deal. Display on Supervisor Dashboard, Actioned items must automatically be ticked if done on the system. No manu Completion of tasks/actions. Project Supervisor must have options to view another supervisor's dashboard incase of off sick/Leave. Reminder dates to be automatic according to Rules.
Restart Class	Restart stopped class Confirm Learners Agent Order Training Schedule Material Delivery Agent Paperwork	Pesico Upington	Book Supply	2024-07-01	2024-06-28	Outstanding Actions Arrange Delivery Invoice/Delivery Note Delivery Confirmation	logistics@eee.co.za;magda@eee.co.za	
Stop Class	Stop Active Class Stop Agent Order Material Collection SOR Progressions							
Assessment Sessions	Create Session/Class Agent Order Assessment Delivery Assessment Collection Assessment Report							
Awareness Session	Create Session Agent Order Commitment Letters Session Report							
New Joiner Class	Create New class Load learners Agent Order Training Schedule Material Delivery Agent Paperwork							
Restart Joiner Class	Restart stopped class Confirm Learners Agent Order Training Schedule Material Delivery Agent Paperwork							
Stop Joiner Class	Stop Active Class Stop Agent Order Material Collection SOR Progressions							
Change in Class times	Change Class Times Training Schedule Update Agent Order Agent Paperwork							
Client Cancelled	Note the Cancelation Agent Communication Training Schedule Lost Hours Monthly Attendance Register Agent Invoice							
Agent Absent	Note the Agent Absent Client Communication Training Schedule Lost Hours Monthly Attendance Register Agent Invoice							
Agent Replacement	Note the Replacement Client Communication Agent Order (Stop & New) Agent paperwork							
QA Visit	Note the visit QA Report QA Report Actions Agent Notes Next QA Visit/Training Schedule							
Deliveries	Arrange Delivery Invoice/Delivery Note Delivery Confirmation							
Collections	Arrange Colelction Waybill Collection Received							
Mocks/Progress Confirmation	Confirm Dates Script Delivery Agent Communication Agent order Final Script Script Results							
Exams	Exam Registration due date Training Schedule Registration Confirmation SBA due date if applicable Result Release dates Certificate Delivery							

SORS/Progressions	Batch POE Assess/Moderate Submit SACAI Receive SOR Client Communication Deliver SOR Deliver Material Learner Progression & New Level New Level Start Date Agent Paperwork Rep Communication				
SETA Uploads	Learnership Module complete /All modules complete Batch POE Assess/Moderate Load Achievement on SETA Prepare SETA visit SOR SOR Delivery				
Agent Training	CV + Qualifications Quantum Assessmnet Commitment letter Agent Pack Agent Material Attendance Certificate				
Agent Recrutement	New Agent Backup Agent Area Required Date Required				
Communty Project	Venue Recrutiment Assessments Learner Packs Stipends New Class Collection				
Agent Avaialibility	Active Agents Available days Demographics				
Monthly Reports	Learners behind Schedule Learners too Fast Project Excessive Hours				

Classe	es													+ ADE) CLASS
Status	Client/Class	Site	Start Date	End Date	Attendance	Progression	Туре	Subject(s)	Learner(s)	Phase	Outstanding Actions	Completed Actions	Communication		Marketer
Active	СНЕР	Cape Town			View	On Schedule	Standard	FLC Comm	<u>Assign</u>	Learner Recruitment	Assessments Scheduling Assign Agent Book Supply QA Visit POE / SOR Report		Message Client Message Agent	EDIT	Marco
Active	Kishugu	Johannesburg	01 Sep, 2025	31 Oct, 2025	View	Ahead	Standard	AET 2 Comm	View / Edit	Scheduling	Book Supply QA Visit POE / SOR Report	Learner Recruitment Assessments Schedule	Message Client Message Agent	EDIT	Marinda
								AET 2 Comm	View / Edit	Book Supply	QA Visit	Learner Recruitment	Message Client		
Restarted	Pepsico	Upington	06 Aug, 2025	30 Nov, 2025	View	Behind	Package	AET 3 Comm	View / Edit	Book Supply	POE / SOR Report	Assessments Schedule	Message Agent	EDIT	Magda
								AET 1 Num	View / Edit	Book Supply		Assign Agent			
Stopped	СНЕР	Durban	03 Jun, 2025	01 Sep, 2025	View		Standard	AET 2 Comm	View / Edit	POE/SOR				<u>EDIT</u>	Marco
Stopped	Coca- Cola	Germiston	03 Jul, 2025	30 Aug, 2025	View		Standard	AET 3 Num	View / Edit	POE/SOR				EDIT	Magda

WECOZA	TASKS						
Dashboard	Client/Class	Event Type	Event Date	Due Date	Tasks		
					Create New class	~	Informed
Classes					Load learners	~	<u>Inform</u>
Clusses	Kishugu	No Class	2024-07-15	2024-07-10	Agent Order	~	<u>Inform</u>
	Kisilugu	New Class	2024-07-13	2024-07-10	Training Schedule		<u>Open Task</u>
					Material Delivery		Open Task
Clients					Agent Paperwork		<u>Open Task</u>
<u> </u>						_	
					Arrange Delivery	~	
	Pesico Upington	Book Supply	2024-07-16	2024-07-13	Invoice/Delivery Note	~	<u>Inform</u>
Agents					Delivery Confirmation		Open Task
					A		Tueferment
					Arrange Colelction	✓	Informed
					Collection Received	✓	Informed
Assessments & Exams					Batch POE	✓	Informed
Assessments & Exams					Assess/Moderate Submit SACAI	✓	<u>Inform</u>
					Receive SOR		Inform Open Task
	Aard Mining	POE Collection	2024-07-20	2024-07-18	Client Communication		Open Task
					Deliver SOR	H	Open Task
Reports							
					New Book Supply		Open Task
					Learner Progression		Open Task
					Agent Paperwork		Open Task
	UPCOMING	TASKS					
	Client/Class	Event Type	Event Date	Due Date	Tasks		
	Arcelor Mittal	Stop Class	2024-08-03	2024-07-30	Add to current task		
	Bimbo	Assessments	2024-08-05		Add to current task		
		7.03033III.	2021 00 00	2021 00 01	rad to carrent task		
Manual Events							
Agent Absent							
Client Cancelled							
Agent Replacement							
Agent Recruitment							
Change in Class Times							
Collections							
Agent Training							
Auto Events							

New Class	Rep/CRM
Restart Class	Rep/CRM
Stop Class	Training Schedule
Assessment Sessions	Rep/CRM
Awareness Session	Rep/CRM
New Joiner Class	Rep/CRM
Restart Joiner Class	Rep/CRM
Stop Joiner Class	Training Schedule
QA Visit	Training Schedule
Deliveries	New Class Restart Class Assessments SORS/Progressions
Collections	Training Schedule
Mocks/Progress Confirmation	Training Schedule
Exams	Training Schedule
SORS/Progressions	Collections
SETA Uploads	Training Schedule
Communty Project	Rep/CRM ep/CRM