



PowerFlex: An unbounded adaptable software-defined infrastructure

Dell PowerFlex, a software-defined infrastructure, provides a solid foundation for the customers for their IT infrastructure modernization. The journey begins with unconstrained consolidation as customers can combine disparate, heterogeneous workloads onto a common platform, maximizing TCO savings. PowerFlex offers a rich out-of-the-box toolset that includes PowerFlex REST API, Dell Container Storage Modules (CSM) and CSI drivers, and PowerFlex Ansible modules, that help streamline operations and boost business agility. Finally, software-driven storage optimization ensures unrestricted IO and throughput performance with sub-millisecond latency and linear scalability to 1,000s of nodes. Such fundamental differentiators continue to allow customers to optimize their outcomes, whether modernizing a high-performance database or consolidating large application landscapes.







An unbounded software-defined infrastructure that maximizes IT ecosystem flexibility

✓ MODERNIZE WITHOUT LIMITS

- PowerFlex is an adaptable software-defined foundation for customer's modernization journey
- Consolidate disparate heterogenous workloads onto a single software-defined platform
- PowerFlex supports multiple container management and hyperscaler environments while simplifying workload and infrastructure coordination across your on-prem and cloud assets

✓ AUTOMATE FOR AGILITY

- PowerFlex is engineered to streamline operations and boost agility with intelligent softwaredriven automation.
- PowerFlex Manager, a unified management toolset for PowerFlex infrastructure, simplifies IT operations and lifecycle management
- Further, a rich out-of-the-box toolset including PowerFlex REST API, PowerFlex Ansible modules, and Dell Container Storage Modules (CSM) and CSI drivers enhance DevOps productivity and IT agility.
- Dell CloudIQ intelligent insights simplify monitoring of distributed multi-location PowerFlex deployments by providing a seamless cloud-based AlOps mechanism.

✓ OPITMIZE YOUR OUTCOMES

- PowerFlex is designed from the ground up to leverage industry standards and software-driven infrastructure optimization to deliver mission-critical outcomes.
- It's software-driven optimization consolidates resources across nodes while optimizing data path and placement, resulting in unrestricted IO and throughput performance with submillisecond latency.
- The software-driven approach provides adaptability, enabling customers to quickly scale their infrastructure to address specific resource bottlenecks and reconstruct and recompose their resource pools to address changing seasonal or long-term requirements





TARGET CUSTOMER PROFILES

Customers who...

- Prefer industry standards and software-driven approaches
- Are looking to consolidate disparate heterogenous workloads onto a single software-defined platform
- Are struggling to achieve SLAs for their mission-critical workloads including databases, analytics workloads, and cloud native applications
- Are looking for a core platform that can evolve as they evolve and innovate without disruptions
- Seek consistent operations across infrastructure layers

Qualifying Questions...

- If you are on an IT transformation journey, have you considered Software-Defined as a model for these projects?
- Have you been struggling with managing the infrastructure life cycle and automating IT processes?
- Are you struggling to maintain performance and response times for your high-performance business critical applications?
- Are you having difficulty consolidating multiple performance-sensitive applications?
- Do you have heterogenous workloads to modernize that span baremetal, virtual, and containerized workloads? Would you benefit from a platform that would let you consolidate these disparate application architectures?

USE CASES

- ✓ Mission-critical workloads
- ✓ Cloud native applications
- ✓ Consolidation
- ✓ Analytics
- ✓ Test/Dev







KEY RESOURCES

- PowerFlex Knowledge Center
- PowerFlex FastPass
- PowerFlex Infohub
- PowerFlex SharePoint
- Flexible on-demand OPEX consumption with <u>APEX Flex on Demand</u> and <u>APEX Datacenter Utility</u>
- Flexible deployment <u>with Dell Technologies Services</u>
- Guaranteed outcomes, full lifecycle migration, and upgrades with <u>Dell's Future-Proof program</u>
- Financing options with <u>Dell Financial Services</u>
- Proven, tested solutions for <u>Security</u> and <u>Data Protection</u>