

Introduction to Entrepreneurship

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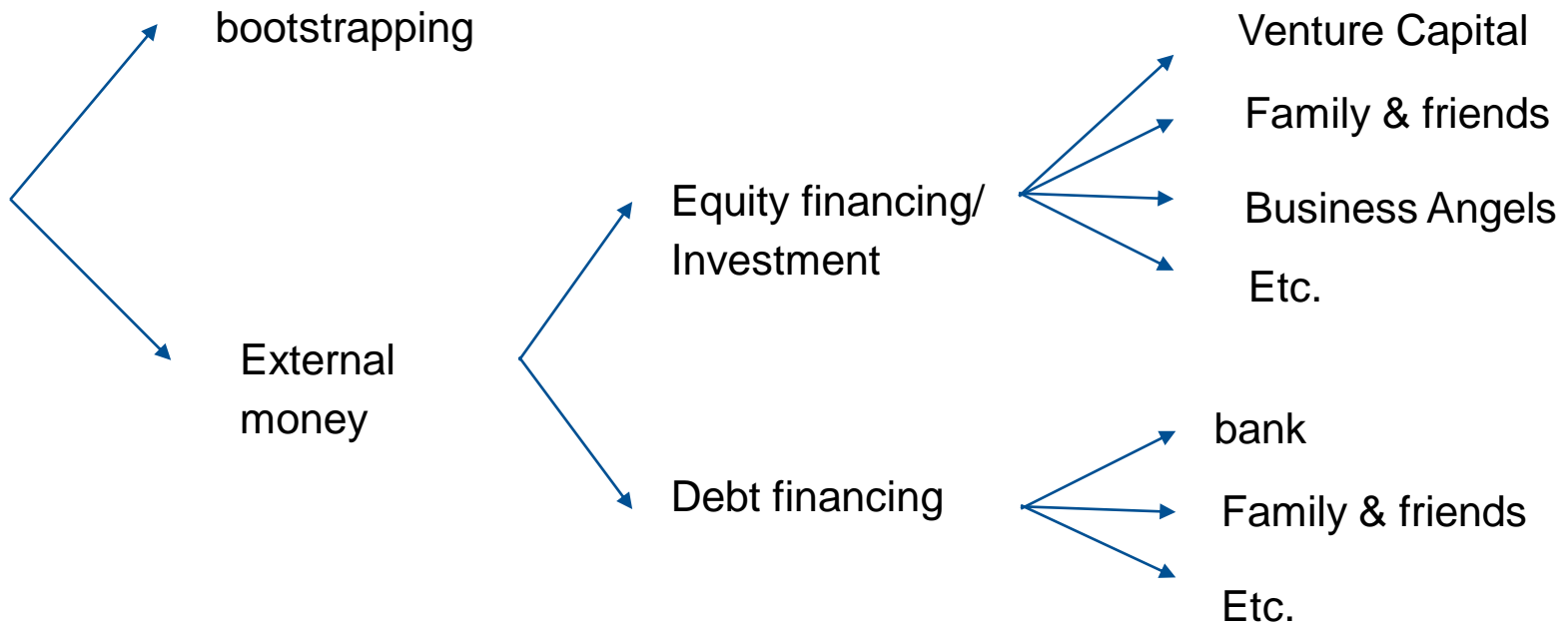


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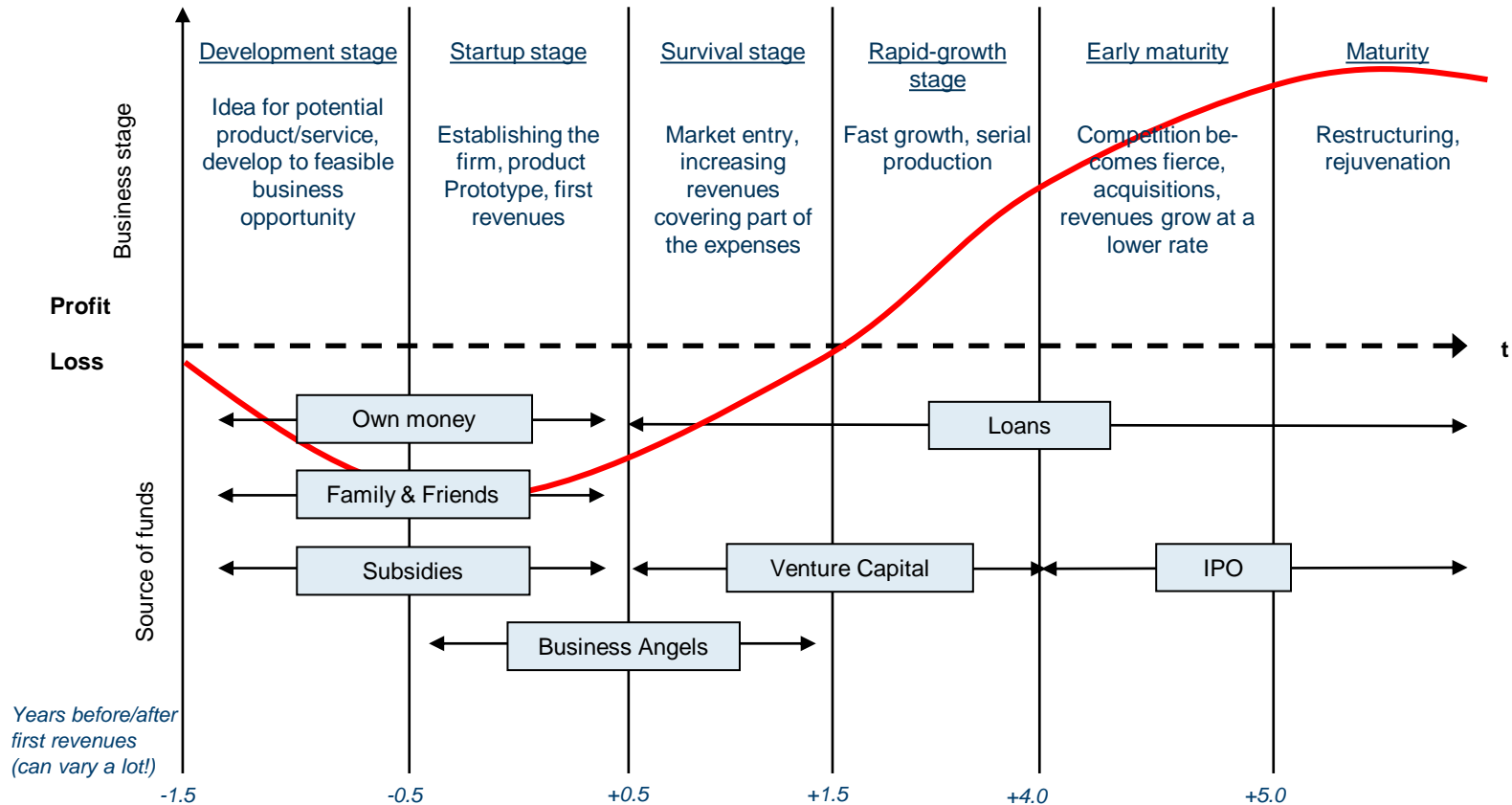


Summary Session 9

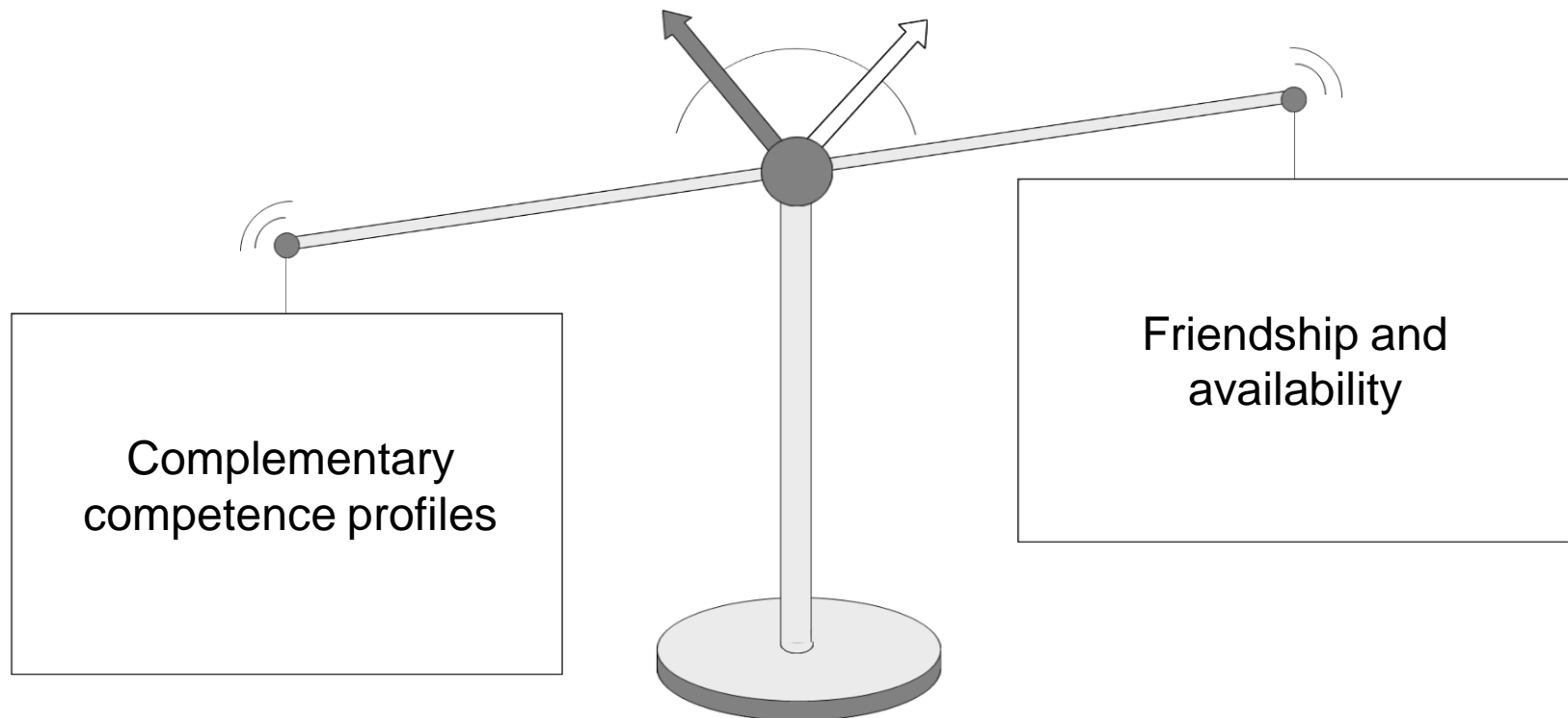
Financing decisions



Sources of new venture finance

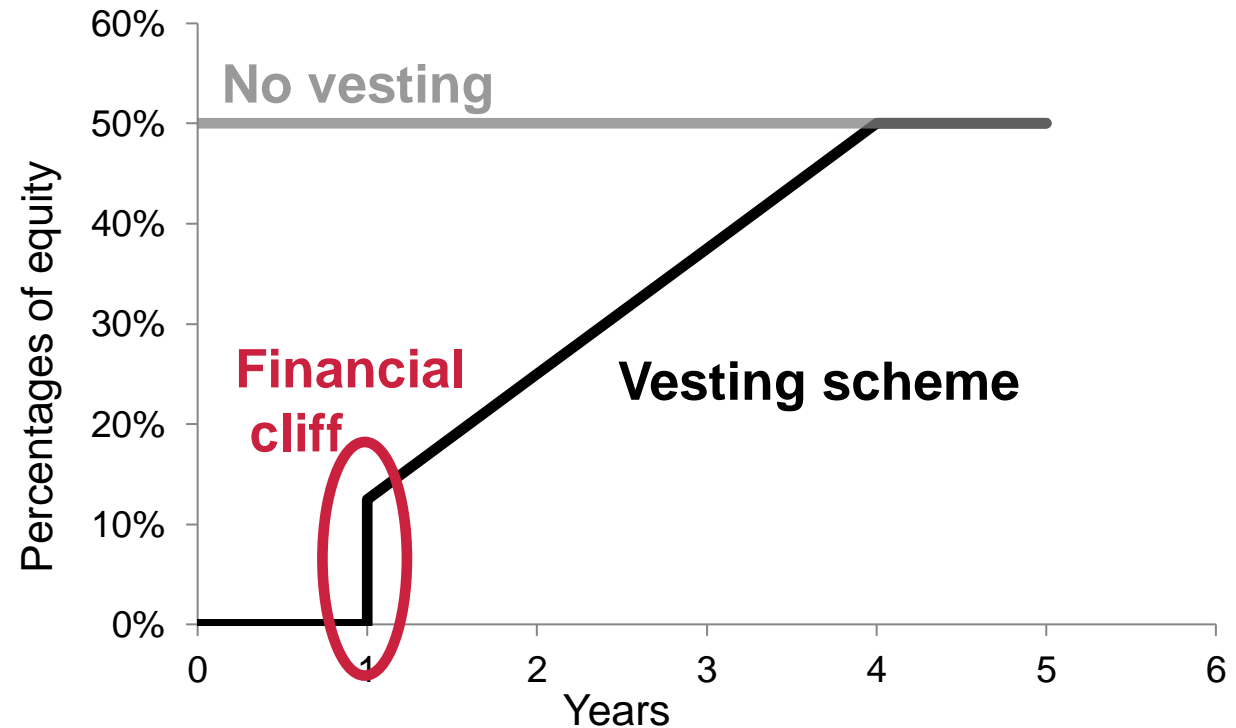


Building entrepreneurial teams



Vesting model for dynamic equity splits

- One founder in a team of two
- Equal split
- Total time period: 4 years
- Financial cliff after 1 year



Team Canvas










Version 0.8 | theteamcanvas.com | hello@theteamcanvas.com



Most important things to talk about in the team to make sure your work as a group is productive, happy and stress-free

Team name

Date

PEOPLE & ROLES  What are our names and the roles we have in the team? What are we called as a team?	COMMON GOALS  What you as a group really want to achieve? What is our key goal that is feasible, measurable and time-bounded? PERSONAL GOALS  What are our individual personal goals? Are there personal agendas that we want to open up?	VALUES  What do we stand for? What are guiding principles? What are our common values that we want to be at the core of our team? <div style="text-align: center;">  <p>PURPOSE</p> <p>Why we are doing what we are doing in the first place?</p> </div> NEEDS & EXPECTATIONS  What each one of us needs to be successful? What are our personal needs towards the team to be at our best?	RULES & ACTIVITIES  What are the rules we want to introduce after doing this session? How do we communicate and keep everyone up to date? How do we make decisions? How do we execute and evaluate what we do?
STRENGTHS & ASSETS  What are the skills we have in the team that will help us achieve our goals? What are interpersonal/soft skills that we have? What are we good at, individually and as a team?		WEAKNESSES & RISKS  What are the weaknesses we have, individually and as a team? What our teammates should know about us? What are some obstacles we see ahead us that we are likely to face?	

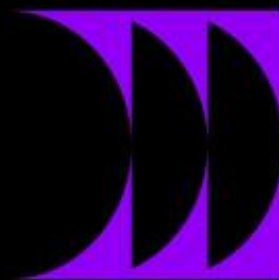
Team Canvas by theteamcanvas.com. Created by Alexey Ivanov, Dmitry Voloshchuk
 Team Canvas is inspired by Business Model Canvas by Strategyzer.

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ULTIMATE

DEMO



DAY



**Pitch  and
 Networking
Event**



Dec.8

2022

Win access to the Ultimate Demo Day on 9th Dec!

Submit the video for the "**Best Entrepreneurial Idea Contest**" until 1st Dec and win your **exclusive (invitation only) access** to a unique **pitch and networking event** to...

... see **pitches** by exciting startups from our ecosystem
TechFounders, **XPRENEURS**, and **UVC Partners**...

...network and mingle with **startups**,
VCs, and **(potential) founders**...

...enjoy an **inspirational day**!



**Thank you for your
contributions.
See you next week!**