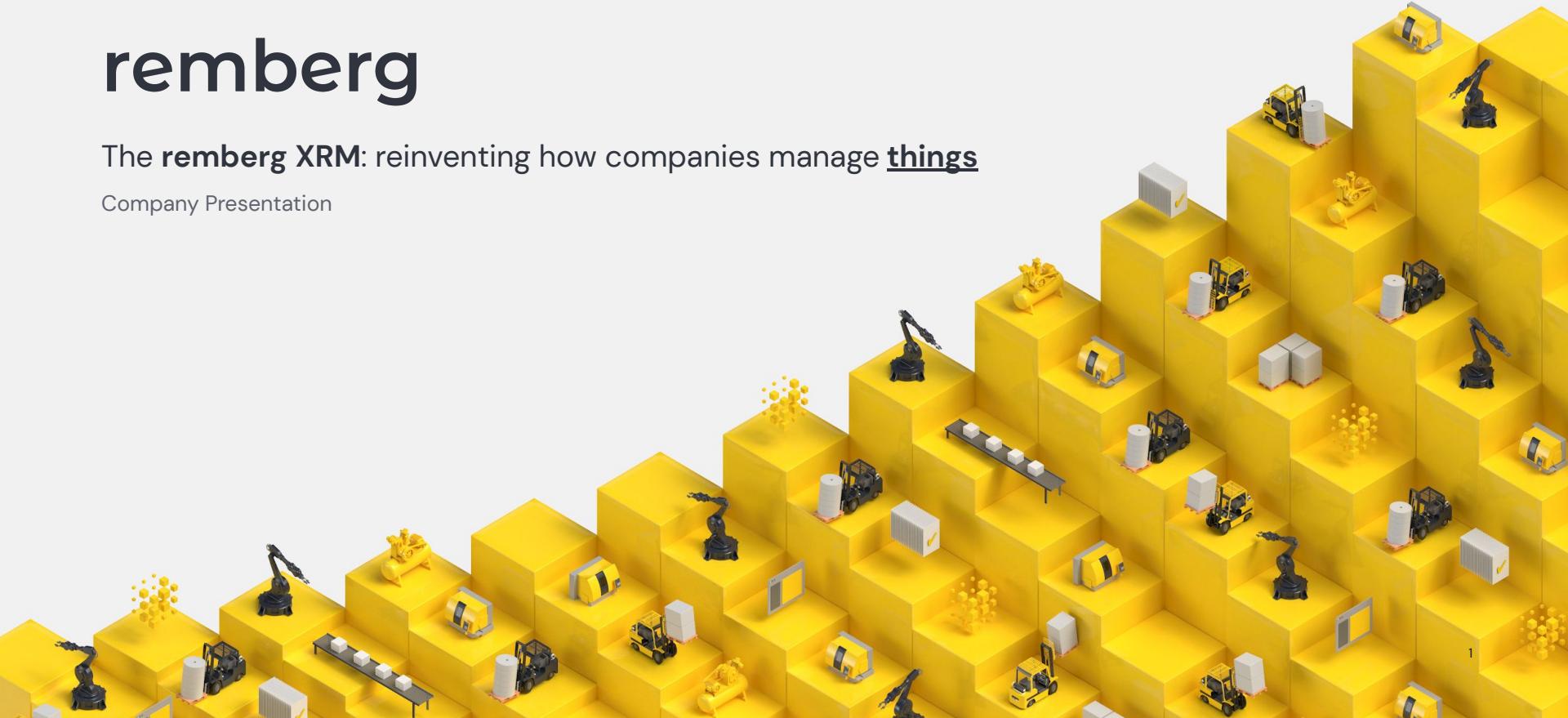


remberg

The remberg XRM: reinventing how companies manage things

Company Presentation



Vision

Why

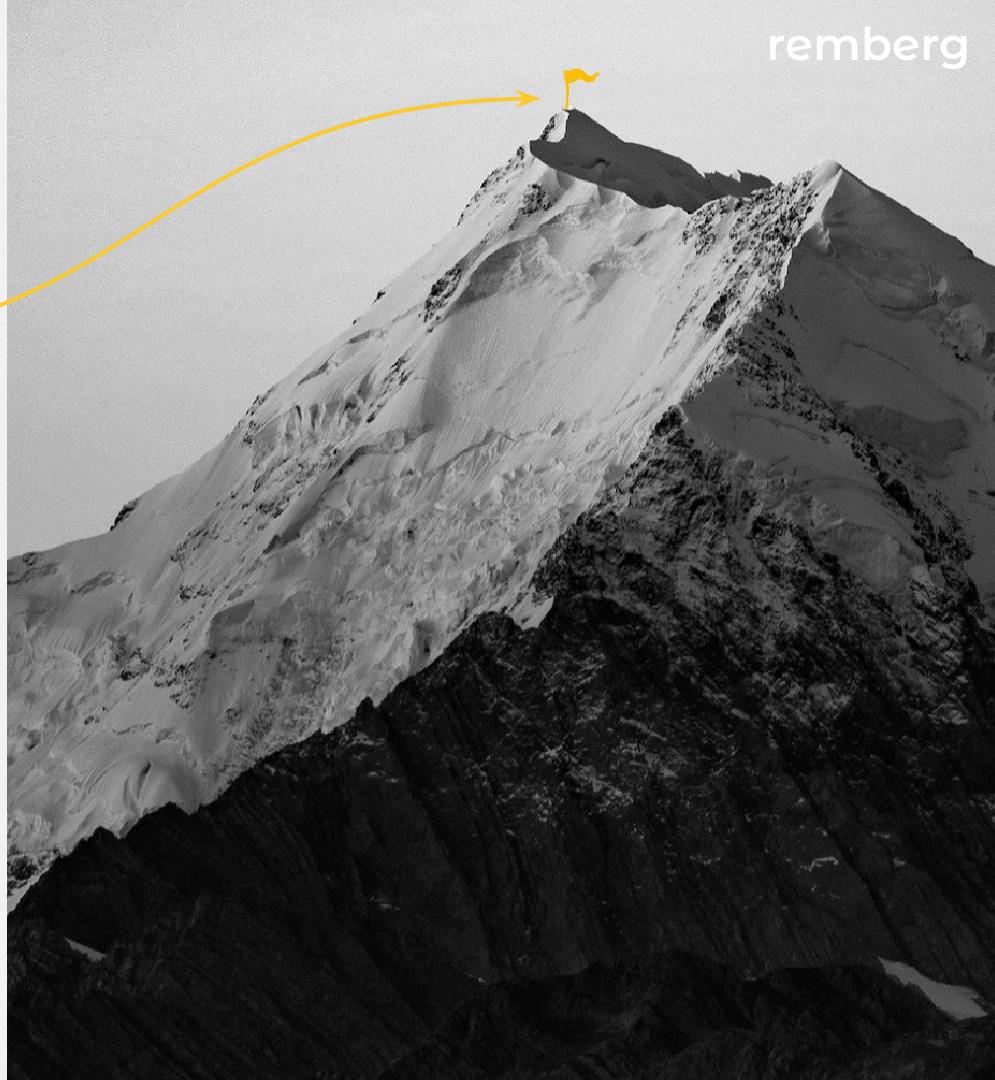
Helping companies **manage things better**

How

We are building a new category in SaaS that fundamentally reinvents how companies manage things like machines, equipment, energy utilities, facilities & infrastructure.

What

The **remberg XRM¹** is built to manage things across organizations over the entire lifecycle – setting the basis for a connected world.



¹ XRM = Anything-Relationship-Management

Today, our customers manage > half a million machines & equipment in the remberg XRM

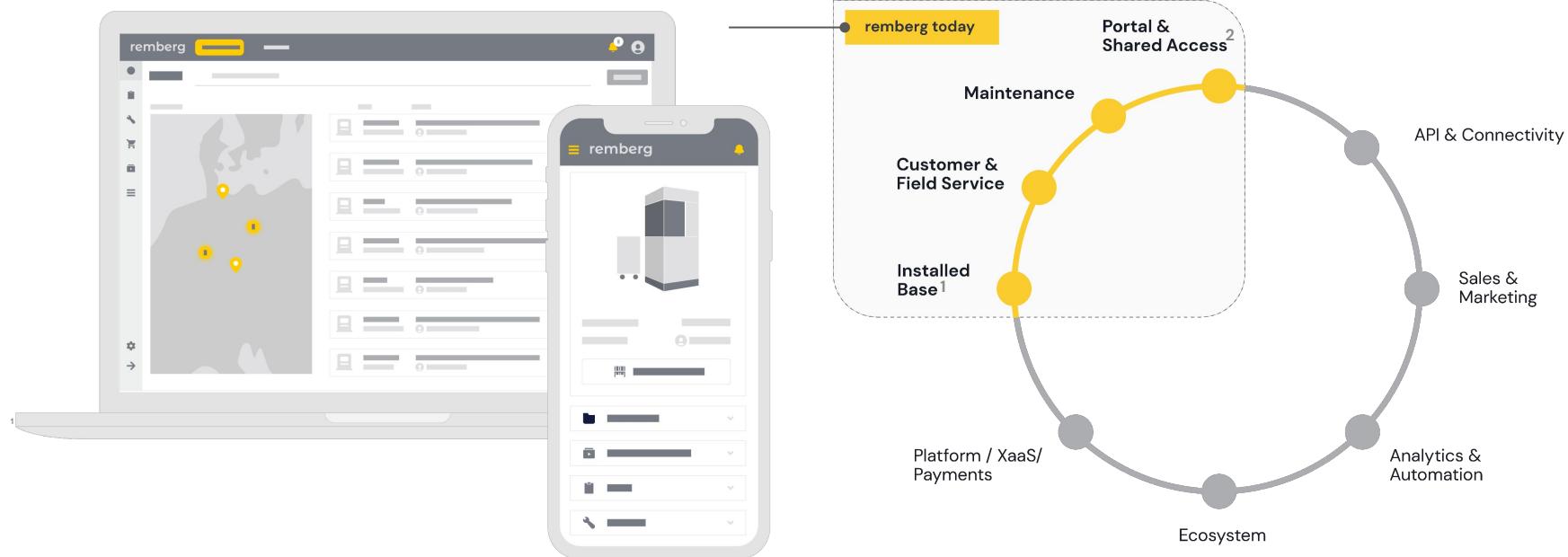


MACHINES &
EQUIPMENT

>500k

Managed in the
remberg XRM

The **remberg XRM** is built to manage things across organizations over the entire lifecycle – setting the basis for a connected world



¹ Includes "Asset/Thing Hierarchy" structures to manage complex setups e.g. a facility drill down from building, to hall to production line to robot

² Includes "White Label" functionality to invite other parties and multi-org rights management

How our customers solve requests faster with remberg

1 Manage their installed base of things easily, in the cloud¹

2 Solve cases faster via mail integration and associate with things

3 Get a 360° view of their installed base even in complex hierarchy structures

The image displays three screenshots of the remberg software interface, each illustrating a different feature:

- Screenshot 1: Asset Management**
Shows a map view of various assets across a geographical area. A sidebar on the left lists assets such as Körberpress EKO, Körberpress EKO, MZ-5300, Körberpress EKO, and Körberpress EKO. Icons for file, cases, work orders, tasks, forms, master data, and settings are visible on the far left.
- Screenshot 2: Case Management**
Shows a case details page for case #000017. The subject is "MZ-5300 ist not working anymore". It includes sections for Public Message, Internal Note, and a message input field. The recipient is Susanna Schneider. The message body starts with "Type your message here..." followed by a signature for Michael Bremer, Service-Koordinator. Below the message area are tabs for All, Messages, Notes, Actions, and Files. At the bottom, there are buttons for Submit As Open and a dropdown menu.
- Screenshot 3: Asset Hierarchy**
Shows a detailed asset hierarchy for asset ID 09124782, which is an MZ-5300 unit. The hierarchy tree includes Plant (W1), Hall (H1), Production Line (L1), and specific units like Drilling Machine Tool (M1), Drilling Machine Tool (M2), Drilling Machine Tool (M3), and ROB-K2 (H2B). A yellow box highlights the "Drilling Machine Tool (M1)" node. The right side of the screen shows a list of solved cases, including one for maintenance.

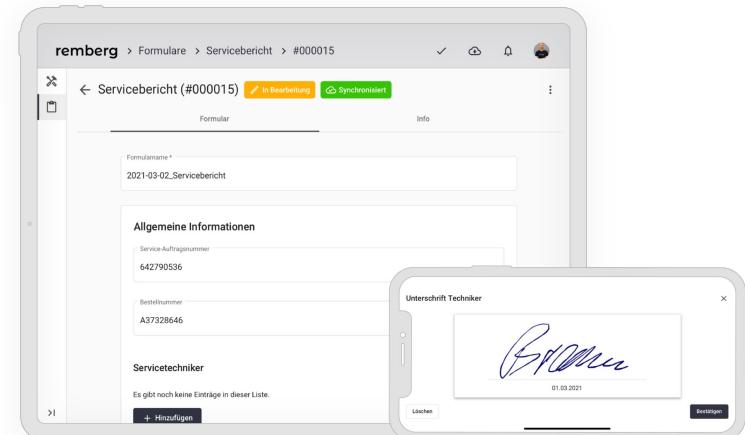
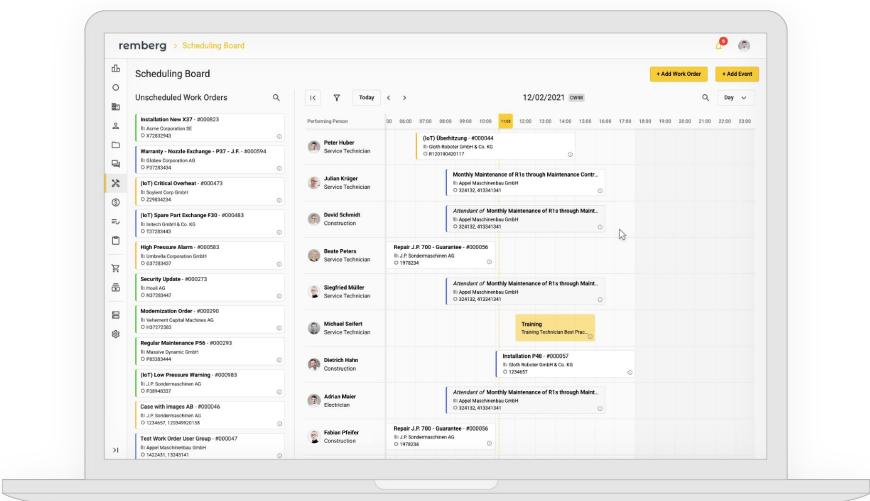
¹Note: Most industrial assets are non-connected via IoT today.

How our customers plan work orders and fill in forms digitally

4 Manage technicians at a glance via drag & drop

5 Notify their team with all work order info in one hand

6 Complete work order and fill out form digitally, also offline¹



¹In 30 % of work orders in the industrial world, technicians do not have a stable internet connection. Building an offline availability in remberg via iOS and Android was more difficult than it sounds. By now, technicians can fill out reports fully offline and sync, once the connection is back.

How our customers share access and create a network effect

7

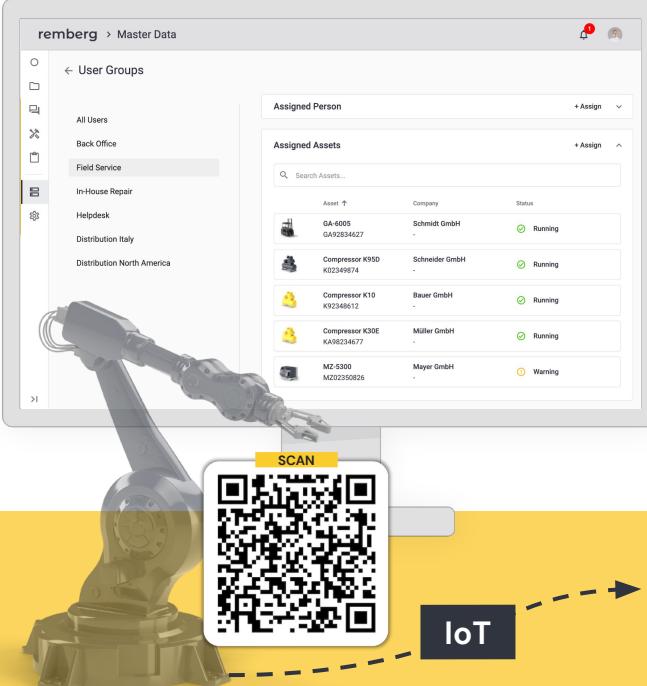
Share assets & things with third parties

8

Offer an upgrade to a full XRM workspace to invited parties

9

Third party can import things / assets from different manufacturers or distributors



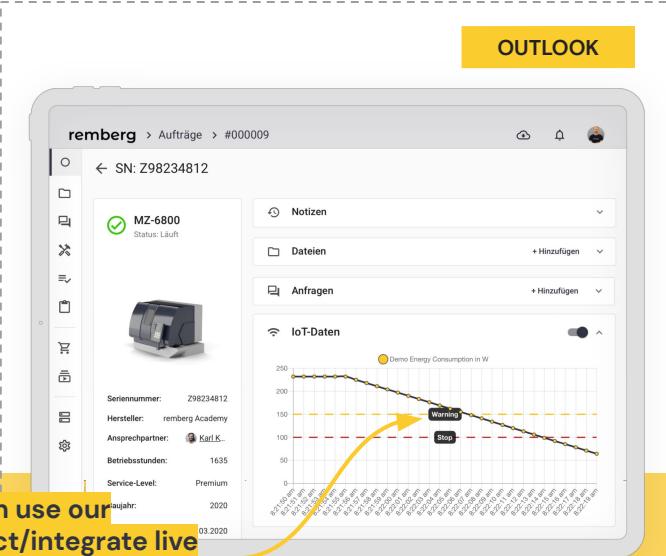
UPGRADE



IoT

10

In the future, all parties can use our documented API to connect/integrate live data of their things to the XRM to drive automation e.g. automatic case opening



remberg Leadership Team



David Hahn
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Julia Venhofen
Chief of Staff



Julian Madrzak
CPO & Co-Founder



Lucy Ivanova
Head of People & Ops



Dima Soudeikine
Head of Finance



Cecil Wöbker
CTO & Co-Founder



Hagen Schmidtchen
Chief Architect & Co-Founder



TEAM

INVESTMENT

INVESTORS / ANGELS

60 FTE

€ 13 million

Founders / Executives

Institutional Investors

The **remberg XRM** is fundamentally changing the way we **manage things**



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