```
In [1]: import matplotlib.pyplot as plt

In [2]: import pandas as pd

In [3]: import numpy as np

In [4]: df = pd.read_csv("/Users/u.v._ray/Downloads/Walmart_Store_sales.csv")

In [5]: df
```

Out[5]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment
	0	1	05-02-2010	1643690.90	0	42.31	2.572	211.096358	8.106
	1	1	12-02-2010	1641957.44	1	38.51	2.548	211.242170	8.106
	2	1	19-02-2010	1611968.17	0	39.93	2.514	211.289143	8.106
	3	1	26-02-2010	1409727.59	0	46.63	2.561	211.319643	8.106
	4	1	05-03-2010	1554806.68	0	46.50	2.625	211.350143	8.106
	•••								
	6430	45	28-09-2012	713173.95	0	64.88	3.997	192.013558	8.684
	6431	45	05-10-2012	733455.07	0	64.89	3.985	192.170412	8.667
	6432	45	12-10-2012	734464.36	0	54.47	4.000	192.327265	8.667
	6433	45	19-10-2012	718125.53	0	56.47	3.969	192.330854	8.667
	6434	45	26-10-2012	760281.43	0	58.85	3.882	192.308899	8.667

6435 rows × 8 columns

```
In [6]: df_store = df.groupby(['Store'])['Weekly_Sales'].agg(['sum','std','mean'])
In [7]: df_store['mean/std (1/CV)'] = df_store['mean']/df_store['std']
In [8]: df_store['coefficient of variation(CV)'] = df_store['std']/df_store['mean']
```

Store-wise sum, mean, standard deviation, CV (coefficient of variation) and 1/(CV)

In [9]:

df_store

Out[9]:

	sum	std	mean	mean/std (1/CV)	coefficient of variation(CV)
Store					
1	2.224028e+08	155980.767761	1.555264e+06	9.970873	0.100292
2	2.753824e+08	237683.694682	1.925751e+06	8.102160	0.123424
3	5.758674e+07	46319.631557	4.027044e+05	8.694034	0.115021
4	2.995440e+08	266201.442297	2.094713e+06	7.868902	0.127083
5	4.547569e+07	37737.965745	3.180118e+05	8.426840	0.118668
6	2.237561e+08	212525.855862	1.564728e+06	7.362531	0.135823
7	8.159828e+07	112585.469220	5.706173e+05	5.068303	0.197305
8	1.299512e+08	106280.829881	9.087495e+05	8.550456	0.116953
9	7.778922e+07	69028.666585	5.439806e+05	7.880502	0.126895
10	2.716177e+08	302262.062504	1.899425e+06	6.284032	0.159133
11	1.939628e+08	165833.887863	1.356383e+06	8.179167	0.122262
12	1.442872e+08	139166.871880	1.009002e+06	7.250300	0.137925
13	2.865177e+08	265506.995776	2.003620e+06	7.546394	0.132514
14	2.889999e+08	317569.949476	2.020978e+06	6.363884	0.157137
15	8.913368e+07	120538.652043	6.233125e+05	5.171059	0.193384
16	7.425243e+07	85769.680133	5.192477e+05	6.053978	0.165181
17	1.277821e+08	112162.936087	8.935814e+05	7.966815	0.125521
18	1.551147e+08	176641.510839	1.084718e+06	6.140790	0.162845

19	2.066349e+08	191722.638730	1.444999e+06	7.536924	0.132680
20	3.013978e+08	275900.562742	2.107677e+06	7.639263	0.130903
21	1.081179e+08	128752.812853	7.560691e+05	5.872253	0.170292
22	1.470756e+08	161251.350631	1.028501e+06	6.378248	0.156783
23	1.987506e+08	249788.038068	1.389864e+06	5.564175	0.179721
24	1.940160e+08	167745.677567	1.356755e+06	8.088169	0.123637
25	1.010612e+08	112976.788600	7.067215e+05	6.255458	0.159860
26	1.434164e+08	110431.288141	1.002912e+06	9.081773	0.110111
27	2.538559e+08	239930.135688	1.775216e+06	7.398888	0.135155
28	1.892637e+08	181758.967539	1.323522e+06	7.281744	0.137330
29	7.714155e+07	99120.136596	5.394514e+05	5.442400	0.183742
30	6.271689e+07	22809.665590	4.385796e+05	19.227797	0.052008
31	1.996139e+08	125855.942933	1.395901e+06	11.091264	0.090161
32	1.668192e+08	138017.252087	1.166568e+06	8.452336	0.118310
33	3.716022e+07	24132.927322	2.598617e+05	10.767931	0.092868
34	1.382498e+08	104630.164676	9.667816e+05	9.239989	0.108225
35	1.315207e+08	211243.457791	9.197250e+05	4.353863	0.229681
36	5.341221e+07	60725.173579	3.735120e+05	6.150859	0.162579
37	7.420274e+07	21837.461190	5.189003e+05	23.761933	0.042084
38	5.515963e+07	42768.169450	3.857317e+05	9.019129	0.110875
39	2.074455e+08	217466.454833	1.450668e+06	6.670767	0.149908
40	1.378703e+08	119002.112858	9.641280e+05	8.101772	0.123430

41	1.813419e+08	187907.162766	1.268125e+06	6.748681	0.148177
42	7.956575e+07	50262.925530	5.564039e+05	11.069866	0.090335
43	9.056544e+07	40598.413260	6.333247e+05	15.599741	0.064104
44	4.329309e+07	24762.832015	3.027489e+05	12.225939	0.081793
45	1.123953e+08	130168.526635	7.859814e+05	6.038183	0.165613

Mean / Standard Deviation of Store with highest standard deviation (Store 14) is 6.363884 CV of the Store with highest standard deviation (Store 14) is 0.157137

```
In [10]: df_store['sum'].idxmax()
Out[10]: 20
```

Hence, store number 20 has the maximum sales

Hence, store number 14 has the maximum standard deviation

```
In [12]: df["Date"] = pd.to_datetime(df["Date"], dayfirst = True)
    df['Quarter'] = pd.to_datetime(df['Date']).dt.to_period('Q')

In [13]: df
```

Out[13]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter
	0	1	2010-02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1
	1	1	2010-02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1
	2	1	2010-02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1
	3	1	2010-02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1
	4	1 2010-03-05		1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1
	6430	45	2012-09-28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3
	6431	45	2012-10-05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4
	6432	45	2012-10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4
	6433	45	2012-10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4
	6434	45	2012-10-26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4

```
In [14]: df_2012Q3 = df.loc[df['Quarter'] == '2012Q3']
In [15]: df_2012Q3
```

Out[15]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter
	126	1	2012-07-06	1769854.16	0	81.57	3.227	221.883779	6.908	2012Q3
	127	1	2012-07-13	1527014.04	0	77.12	3.256	221.924158	6.908	2012Q3
	128	1	2012-07-20	1497954.76	0	80.42	3.311	221.932727	6.908	2012Q3
	129	1	2012-07-27	1439123.71	0	82.66	3.407	221.941295	6.908	2012Q3
	130	1	2012-08-03	1631135.79	0	86.11	3.417	221.949864	6.908	2012Q3
	•••			•••		•••			•••	
	6426	45	2012-08-31	734297.87	0	75.09	3.867	191.461281	8.684	2012Q3
	6427	45	2012-09-07	766512.66	1	75.70	3.911	191.577676	8.684	2012Q3
	6428	45	2012-09-14	702238.27	0	67.87	3.948	191.699850	8.684	2012Q3
	6429	45	2012-09-21	723086.20	0	65.32	4.038	191.856704	8.684	2012Q3
	6430	45	2012-09-28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3

```
In [16]: df_2011Q3 = df.loc[df['Quarter'] == '2011Q3']
In [17]: df_2011Q3
```

Out[17]:			Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter
	73	1	2011-07-01	1488538.09	0	0 85.55 3.524 215.184137		7.962	2011Q3	
	74	1	2011-07-08	1534849.64	0	85.83	3.480	215.277175	7.962	2011Q3
	75	1	2011-07-15	1455119.97	0	88.54	3.575	215.361109	7.962	2011Q3
	76	1	2011-07-22	1396926.82	0	85.77	3.651	215.422278	7.962	2011Q3
	77	1	2011-07-29	1352219.79	0	86.83	3.682	215.483448	7.962	2011Q3
	•••									
	6374	45	2011-09-02	726482.39	0	70.63	3.703	186.618927	8.625	2011Q3
	6375	45	2011-09-09	746129.56	1	71.48	3.738	186.673738	8.625	2011Q3
	6376	45	2011-09-16	711367.56	0	69.17	3.742	186.802400	8.625	2011Q3
	6377	45	2011-09-23	714106.42	0	63.75	3.711	187.029532	8.625	2011Q3
	6378	45	2011-09-30	698986.34	0	70.66	3.645	187.256664	8.625	2011Q3

- 7 6.355990e+05 8 9.037656e+05 9 5.401654e+05 10 1.772097e+06 11 1.347391e+06 12 9.643326e+05 13 2.032405e+06 14 1.629812e+06 15 5.855447e+05 16 5.478109e+05 17 9.584195e+05 18 1.037674e+06 19 1.400273e+06 20 2.068579e+06 21 6.944307e+05 22 9.880877e+05 23 1.433961e+06 24 1.382798e+06 25 7.006986e+05 26 1.051976e+06 27 1.715978e+06 28 1.236977e+06 29 5.131719e+05 30 4.303617e+05 31 1.369747e+06 32 1.184348e+06 33 2.641246e+05 34 9.604612e+05 35 8.709555e+05 36 2.947455e+05 37 5.175437e+05 38 4.311910e+05 39 1.593470e+06 40 9.902458e+05 41 1.391834e+06 42 5.612892e+05 43 6.154286e+05 44 3.393270e+05
- http://localhost:8888/nbconvert/html/Retail%20Analysis%20with%20Walmart%20Data%20Yuvraj%20Patra%20Data%20Science%20with%20Python%20Simplilearn%20Project.jpynb?download=false

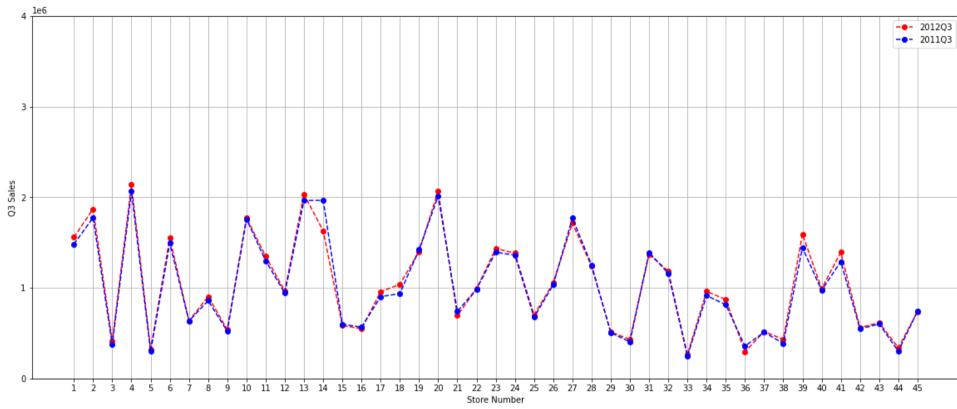
```
45
                7.370206e+05
          Name: Weekly Sales, dtype: float64
In [20]:
          df_store_2011Q3 = df_2011Q3.groupby(['Store'])['Weekly_Sales'].agg('mean')
In [21]:
          df store 2011Q3
          Store
Out[21]:
                1.482299e+06
          2
                1.775147e+06
          3
                3.744784e+05
          4
                2.063440e+06
                3.006473e+05
          6
                1.492996e+06
          7
                6.343589e+05
          8
                8.582549e+05
          9
                5.211744e+05
          10
                1.759068e+06
          11
                1.299483e+06
          12
                9.418439e+05
          13
                1.964246e+06
          14
                1.964976e+06
          15
                5.993759e+05
          16
                5.651860e+05
          17
                9.032377e+05
          18
                9.361896e+05
          19
                1.419899e+06
          20
                2.014044e+06
          21
                7.404919e+05
          22
                9.859813e+05
          23
                1.393429e+06
          24
                1.360220e+06
          25
                6.748932e+05
          26
                1.033906e+06
          27
                1.769770e+06
          28
                1.252402e+06
```

```
29
                5.058514e+05
          30
                4.039673e+05
                1.389767e+06
          31
          32
                1.160821e+06
          33
                2.473689e+05
          34
                9.139889e+05
          35
                8.143773e+05
          36
                3.568670e+05
          37
                5.104592e+05
          38
                3.866201e+05
          39
                1.444304e+06
          40
                9.721564e+05
          41
                1.289663e+06
          42
                5.463608e+05
          43
                6.022217e+05
          44
                3.001900e+05
          45
                7.420390e+05
          Name: Weekly Sales, dtype: float64
In [22]:
           ## Computing the store wise quarterly growth rate from 2011 Q3 to 2012 Q3
           QGR_Q3_12_11 = df_store_2012Q3 - df_store_2011Q3
In [23]:
           QGR_Q3_12_11
          Store
Out[23]:
          1
                 75697.241648
          2
                 94341.488242
          3
                 33060.520165
                 74774.381044
          5
                 19644.336758
          6
                 58335.273626
          7
                  1240.179286
          8
                 45510.710165
          9
                 18990.951484
          10
                 13028.531978
          11
                 47907.660714
```

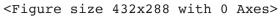
```
12
       22488.712418
13
       68158.148681
14
     -335163.514451
15
      -13831.168956
16
      -17375.079615
17
       55181.784670
18
      101484.697967
19
      -19625.663571
20
       54535.010604
21
      -46061.198077
22
        2106.410714
23
       40531.948846
24
       22578.041868
25
       25805.430934
26
       18070.695055
27
      -53792.500659
28
      -15424.675330
29
        7320.493352
30
       26394.371538
31
      -20019.281758
32
       23527.348626
33
       16755.765220
34
       46472.296868
35
       56578.126484
36
      -62121.498516
37
        7084.502198
38
       44570.891593
39
      149166.362088
40
       18089.355549
41
      102171.620330
42
       14928.405714
43
       13206.944835
44
       39137.038736
45
       -5018.397527
Name: Weekly Sales, dtype: float64
```

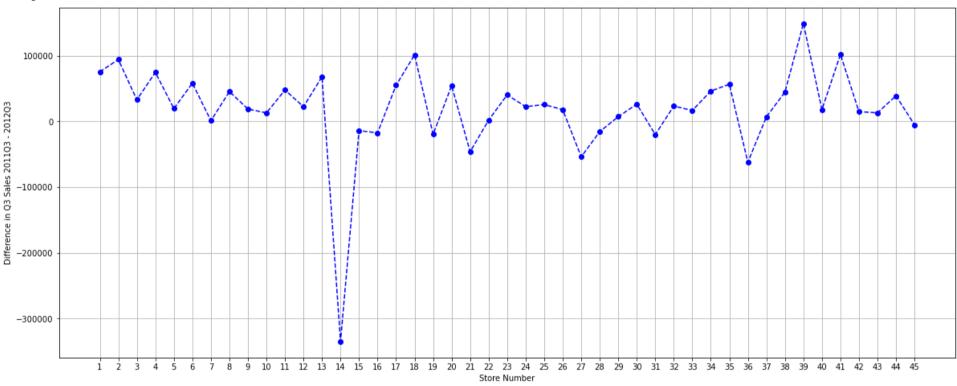
```
In [24]:
    plt.clf()
    plt.figure(figsize = (20,8))
    plt.plot(df_store_2012Q3, label = '2012Q3',color='red', marker='o', linestyle='dashed')
    plt.ylabel('Q3 Sales')
    plt.plot(df_store_2011Q3, label = '2011Q3',color='blue', marker='o', linestyle='dashed')
    plt.xlabel('Store Number')
    plt.xticks(np.arange(1,46))
    plt.yticks(np.arange(0*(10**7),.5*(10**7),0.1*(10**7)))
    plt.grid()
    plt.legend()
    plt.show()
```

<Figure size 432x288 with 0 Axes>



```
plt.clf()
plt.figure(figsize = (20,8))
plt.plot(QGR_Q3_12_11, 'bo--')
plt.xticks(np.arange(1,46))
plt.xlabel('Store Number')
plt.ylabel('Difference in Q3 Sales 2011Q3 - 2012Q3')
plt.grid()
plt.show()
```





```
In [26]:
          (QGR_Q3_12_11).idxmax()
```

Out[26]:

149166.36208791193

```
In [28]: (QGR_Q3_12_11).idxmin()
```

Hence, the highest quarterly growth on 2012Q3 in median growth rate on sales is achieved by Store 39, The growth value in sales in the 3rd quarter is 149166.36208791193

In [29]:

Out[28]:

df

Out[29]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter
	0	1	2010-02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1
	1	1	2010-02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1
	2	1	2010-02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1
	3	1	2010-02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1
	4	1	2010-03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1
	•••	•••								•••
	6430	45	2012-09-28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3
	6431	45	2012-10-05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4
	6432	45	2012-10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4
	6433	45	2012-10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4
	6434	45	2012-10-26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4

Out[91]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year
	0	1	2010-02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010
	1	1	2010-02- 12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010
	2	1	2010-02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010
	3	1	2010-02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010
	4	1	2010-03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010
	•••				•••								
6	6430	45	2012-09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012
6	6431	45	2012-10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012
6	6432	45	2012-10- 12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012
6	6433	45	2012-10- 19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012
6	6434	45	2012-10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012

```
In [32]: df_holiday = df.copy().loc[df['Holiday_Flag'] == 1]
```

In [33]:

df_holiday

L.													
Out[33]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year
	1	1	2010-02- 12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010
	31	1	2010-09- 10	1507460.69	1	78.69	2.565	211.495190	7.787	2010Q3	9	10	2010
	42	1	2010-11- 26	1955624.11	1	64.52	2.735	211.748433	7.838	2010Q4	11	26	2010
	47	1	2010-12- 31	1367320.01	1	48.43	2.943	211.404932	7.838	2010Q4	12	31	2010
	53	1	2011-02- 11	1649614.93	1	36.39	3.022	212.936705	7.742	2011Q1	2	11	2011
	•••												
	6375	45	2011-09- 09	746129.56	1	71.48	3.738	186.673738	8.625	2011Q3	9	9	2011
	6386	45	2011-11- 25	1170672.94	1	48.71	3.492	188.350400	8.523	2011Q4	11	25	2011
	6391	45	2011-12- 30	869403.63	1	37.79	3.389	189.062016	8.523	2011Q4	12	30	2011
	6397	45	2012-02- 10	803657.12	1	37.00	3.640	189.707605	8.424	2012Q1	2	10	2012
	6427	45	2012-09- 07	766512.66	1	75.70	3.911	191.577676	8.684	2012Q3	9	7	2012

```
In [34]:
    def holiday(val):
        if val == 2:
            return 'Super Bowl'
        elif val == 9:
            return 'Labour Day'
        elif val == 11:
            return 'Thanksgiving'
        elif val == 12:
            return 'Christmas'
In [35]:

In [36]:

df_holiday['Holiday'] = df_holiday.apply(lambda x: holiday(x['Month']),axis=1)

In [36]:
```

Out[36]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	Нс
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	Supei
	31	1	2010- 09- 10	1507460.69	1	78.69	2.565	211.495190	7.787	2010Q3	9	10	2010	Laboı
	42	1	2010- 11-26	1955624.11	1	64.52	2.735	211.748433	7.838	2010Q4	11	26	2010	Thanks
	47	1	2010- 12-31	1367320.01	1	48.43	2.943	211.404932	7.838	2010Q4	12	31	2010	Chri
	53	1	2011- 02-11	1649614.93	1	36.39	3.022	212.936705	7.742	2011Q1	2	11	2011	Supei
	•••													
	6375	45	2011- 09- 09	746129.56	1	71.48	3.738	186.673738	8.625	2011Q3	9	9	2011	Laboı
	6386	45	2011- 11-25	1170672.94	1	48.71	3.492	188.350400	8.523	2011Q4	11	25	2011	Thanks
	6391	45	2011- 12-30	869403.63	1	37.79	3.389	189.062016	8.523	2011Q4	12	30	2011	Chri
	6397	45	2012- 02-10	803657.12	1	37.00	3.640	189.707605	8.424	2012Q1	2	10	2012	Supei
	6427	45	2012- 09- 07	766512.66	1	75.70	3.911	191.577676	8.684	2012Q3	9	7	2012	Laboı

```
In [37]: df_non_holiday = df.loc[df['Holiday_Flag'] == 0]
In [38]: df_non_holiday
```

Out[38]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year
	0	1	2010-02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010
	2	1	2010-02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010
	3	1	2010-02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010
	4	1	2010-03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010
	5	1	2010-03- 12	1439541.59	0	57.79	2.667	211.380643	8.106	2010Q1	3	12	2010
	•••	•••								•••	•••		•••
	6430	45	2012-09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012
	6431	45	2012-10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012
	6432	45	2012-10- 12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012
	6433	45	2012-10- 19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012
	6434	45	2012-10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012

```
In [39]: non_holiday_mean = df_non_holiday['Weekly_Sales'].mean()
```

```
In [40]:    non_holiday_mean
Out[40]:    1041256.3802088564

In [41]:    df_hol_gt_mean = df_holiday.copy().loc[df_holiday['Weekly_Sales'] > non_holiday_mean]

In [42]:    df_hol_gt_mean
```

Out[42]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	Н
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	Supei
	31	1	2010- 09- 10	1507460.69	1	78.69	2.565	211.495190	7.787	2010Q3	9	10	2010	Laboı
	42	1	2010- 11-26	1955624.11	1	64.52	2.735	211.748433	7.838	2010Q4	11	26	2010	Thanks
	47	1	2010- 12-31	1367320.01	1	48.43	2.943	211.404932	7.838	2010Q4	12	31	2010	Chri
	53	1	2011- 02-11	1649614.93	1	36.39	3.022	212.936705	7.742	2011Q1	2	11	2011	Supei
	•••	•••	•••							•••	•••			
	5819	41	2011- 12-30	1264014.16	1	34.12	3.119	196.358610	6.759	2011Q4	12	30	2011	Chri
	5825	41	2012- 02-10	1238844.56	1	22.00	3.103	196.919506	6.589	2012Q1	2	10	2012	Supei
	5855	41	2012- 09- 07	1392143.82	1	67.41	3.596	198.095048	6.432	2012Q3	9	7	2012	Laboı
	6334	45	2010- 11-26	1182500.16	1	46.15	3.039	182.783277	8.724	2010Q4	11	26	2010	Thanks
	6386	45	2011- 11-25	1170672.94	1	48.71	3.492	188.350400	8.523	2011Q4	11	25	2011	Thanks

Following are the Holidays which have higher sales than the mean sales in non-holiday season for all stores together:

In [43]: df_hol_gt_mean[['Store','Date','Holiday','Weekly_Sales']]
Out[43]: Store Date Holiday Weekly_Sales

	Store	Date	Holiday	Weekly_Sales
1	1	2010-02-12	Super Bowl	1641957.44
31	1	2010-09-10	Labour Day	1507460.69
42	1	2010-11-26	Thanksgiving	1955624.11
47	1	2010-12-31	Christmas	1367320.01
53	1	2011-02-11	Super Bowl	1649614.93
•••				
5819	41	2011-12-30	Christmas	1264014.16
5825	41	2012-02-10	Super Bowl	1238844.56
5855	41	2012-09-07	Labour Day	1392143.82
6334	45	2010-11-26	Thanksgiving	1182500.16
6386	45	2011-11-25	Thanksgiving	1170672.94

220 rows × 4 columns

Monthly and Semester View of Sales in units with Insights

In [203...

df

Out[203		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20 [′]
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20′
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20 ⁻
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20 ⁻
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20 ⁷
	•••												•••	
	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′
	6431	45	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20
	6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
			2012-											

6434 45 10- 760281.43 0 58.85 3.882 192.308899 8.667 2012Q4 10 26 2012 20 26

6435 rows × 13 columns

In [204... df['month_year'] = df['Date'].dt.to_period('M')

In [205...

df

Out[205		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20′
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20′
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20′
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20′
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20´
	•••													
	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′

6431	45 2	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
6432		2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20
6433		2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
6434	45	2012- 10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012	20

6435 rows × 13 columns

```
In [206...
df_monthly = df.groupby(['month_year'])['Weekly_Sales'].agg(['sum'])
df_monthly
```

Out[206...

sum

month_year	
2010-02	1.903330e+08
2010-03	1.819198e+08
2010-04	2.314124e+08
2010-05	1.867109e+08
2010-06	1.922462e+08
2010-07	2.325801e+08
2010-08	1.876401e+08
2010-09	1.772679e+08

- **2010-10** 2.171618e+08
- **2010-11** 2.028534e+08
- **2010-12** 2.887605e+08
- **2011-01** 1.637040e+08
- **2011-02** 1.863313e+08
- **2011-03** 1.793564e+08
- **2011-04** 2.265265e+08
- **2011-05** 1.816482e+08
- **2011-06** 1.897734e+08
- **2011-07** 2.299114e+08
- **2011-08** 1.885993e+08
- **2011-09** 2.208477e+08
- **2011-10** 1.832613e+08
- **2011-11** 2.101624e+08
- **2011-12** 2.880781e+08
- **2012-01** 1.688945e+08
- **2012-02** 1.920636e+08
- **2012-03** 2.315097e+08
- **2012-04** 1.889209e+08
- **2012-05** 1.887665e+08
- 2012-06 2.406103e+08
- **2012-07** 1.875095e+08
- **2012-08** 2.368508e+08

```
2012-09 1.806455e+08 2012-10 1.843617e+08
```

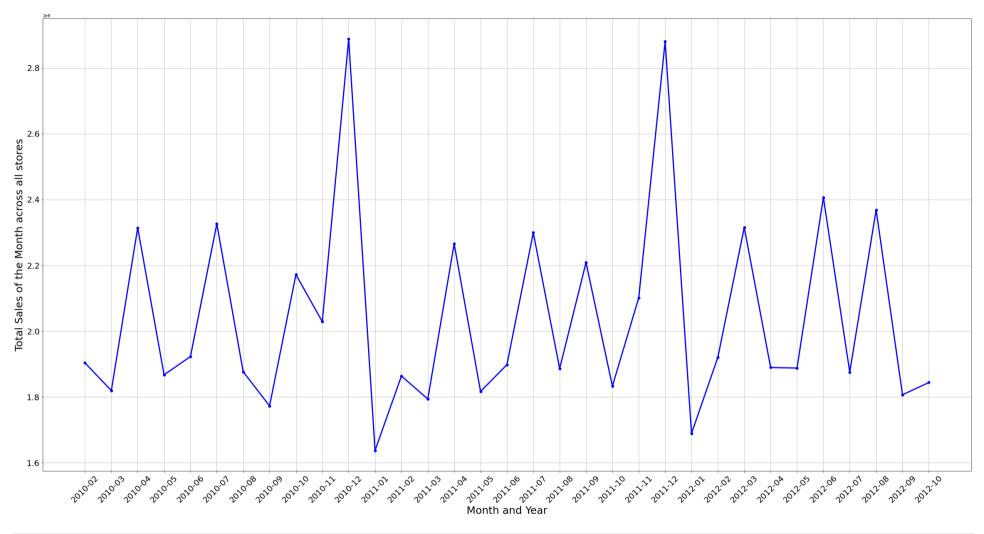
```
In [207...
    monthly_index = df_monthly.index.to_series().astype(str)
    monthly_index = list(monthly_index)
    monthly_index
```

```
['2010-02',
Out[207...
           '2010-03',
           '2010-04',
           '2010-05',
           '2010-06',
           '2010-07',
           '2010-08',
           '2010-09',
           '2010-10',
           '2010-11',
           '2010-12',
           '2011-01',
           '2011-02',
           '2011-03',
           '2011-04',
           '2011-05',
           '2011-06',
           '2011-07',
           '2011-08',
           '2011-09',
           '2011-10',
           '2011-11',
           '2011-12',
           '2012-01',
           '2012-02',
           '2012-03',
           '2012-04',
           '2012-05',
           '2012-06',
           '2012-07',
           '2012-08',
           '2012-09',
           '2012-10']
In [208...
           df monthly['sum'].values
```

```
array([1.90332983e+08, 1.81919802e+08, 2.31412368e+08, 1.86710934e+08,
Out [208...
                 1.92246172e+08, 2.32580126e+08, 1.87640111e+08, 1.77267896e+08,
                 2.17161824e+08, 2.02853370e+08, 2.88760533e+08, 1.63703967e+08,
                 1.86331328e+08, 1.79356448e+08, 2.26526511e+08, 1.81648158e+08,
                 1.89773385e+08, 2.29911399e+08, 1.88599332e+08, 2.20847738e+08,
                 1.83261283e+08, 2.10162355e+08, 2.88078102e+08, 1.68894472e+08,
                 1.92063580e+08, 2.31509650e+08, 1.88920906e+08, 1.88766479e+08,
                 2.40610329e+08, 1.87509452e+08, 2.36850766e+08, 1.80645544e+08,
                 1.84361680e+081)
In [209...
          len(monthly index)
Out[209...
In [210...
          len(df monthly['sum'].values)
Out [210...
```

The following plot shows us the monthly view of sales in units across all stores

```
plt.figure(figsize = (40,20))
  plt.xlabel("Month and Year", size = 25)
  plt.ylabel("Total Sales of the Month across all stores", size = 25)
  plt.plot(monthly_index,df_monthly['sum'].values, color = 'b', marker = 'o', linestyle = '-', linewidth = 3)
  plt.grid()
  _ = plt.xticks(rotation=45,size=20)
  _ = plt.yticks(size = 20)
```



In [219...
df["semester"] = (df["Month"].astype(int) - 1) // 6

In [227... df

Nu+[227

VU C [/ m		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20′
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20´
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20′
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20′
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20′
	•••													
6	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′
(6431	45	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
6	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20
6	6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
ϵ	6434	45	2012- 10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012	20

In [239... df["Semester"]= df["Year"].astype(str) + "S"+ np.where(df.Date.dt.quarter.gt(2),2,1).astype(str)

In [240...

df

Out[240		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20′
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20′
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20′
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20′
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20′
	•••													
	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′
	6431	45	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
			2012-											

6432	45	10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20
6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
6434	45	2012- 10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012	20

6435 rows × 14 columns

Out [241...

sum

Semester

2010S1 9.826223e+08

2010S2 1.306264e+09

2011S1 1.127340e+09

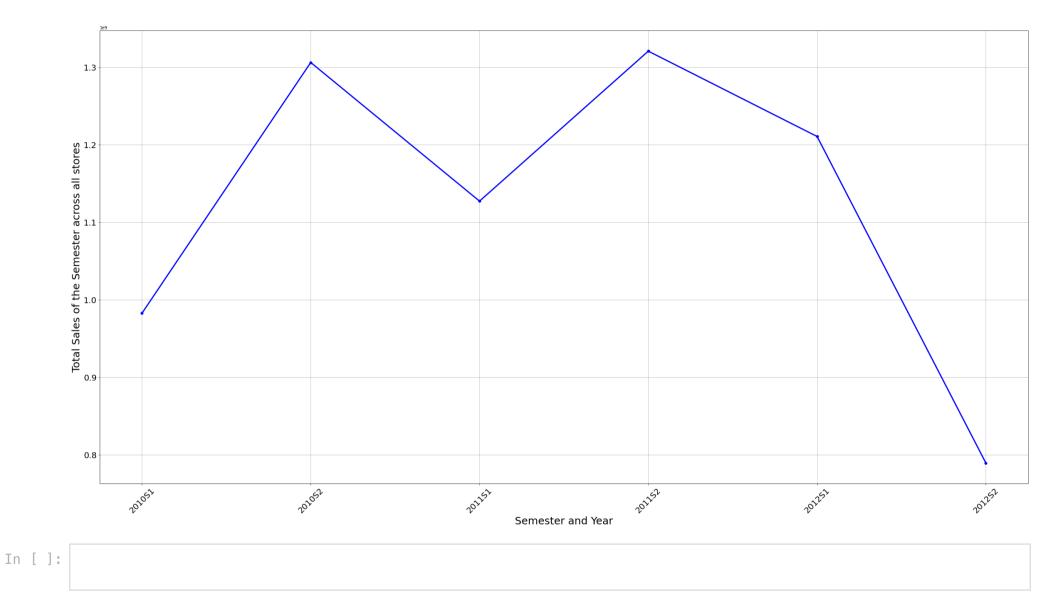
2011S2 1.320860e+09

2012S1 1.210765e+09

2012S2 7.893674e+08

The following plot shows us the semester view of sales in units across all stores

```
plt.figure(figsize = (40,20))
  plt.xlabel("Semester and Year", size = 25)
  plt.ylabel("Total Sales of the Semester across all stores", size = 25)
  plt.plot(df_semester.index,df_semester['sum'].values, color = 'b', marker = 'o', linestyle = '-', linewidth = 3)
  plt.grid()
  _ = plt.xticks(rotation=45,size=20)
  _ = plt.yticks(size = 20)
```



Statistical Modelling

In [243...

df

Out[243		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20′
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20′
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20′
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20′
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20′
												•••		
	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′
	6431	45	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20
	6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
			2012-											

6434 45 10- 760281.43 0 58.85 3.882 192.308899 8.667 2012Q4 10 26 2012 20 26

6435 rows × 14 columns

In [244... df_store1 = df.copy().loc[df['Store'] == 1]

In [245... df_store1

Out[245		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	CPI	Unemployment	Quarter	Month	Day	Year	month_y
_	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	2010
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	2010
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	2010
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	2010
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	2010
	•••													
	138	1	2012- 09- 28	1437059.26	0	76.08	3.666	222.981658	6.908	2012Q3	9	28	2012	2012

139	4)12- 10- 05	1670785.97	0	68.55	3.617	223.181477	6.573	2012Q4	10	5	2012	2012
140	1 20 1 10)12-)-12	1573072.81	0	62.99	3.601	223.381296	6.573	2012Q4	10	12	2012	2012
141	1 20 1 10)12-)-19	1508068.77	0	67.97	3.594	223.425723	6.573	2012Q4	10	19	2012	2012
142)12- 10- 26	1493659.74	0	69.16	3.506	223.444251	6.573	2012Q4	10	26	2012	2012

143 rows × 14 columns

```
Out [249...

CPI 24250.648186

Unemployment 176080.650986

Fuel_Price -72367.009121

In [250...

y_pred = regressor.predict(X_test)

In [251...

temp_df = pd.DataFrame({'Actual': y_test, 'Predicted': y_pred})
temp_df

Actual Predicted
```

Out [251		Actual	Predicted
	45	1891034.93	1.499042e+06
	118	1611096.05	1.567672e+06
	16	1432069.95	1.489387e+06
	56	1636263.41	1.510455e+06
	22	1546074.18	1.499289e+06
	7	1404429.92	1.546754e+06
	108	1688420.76	1.586683e+06
	134	1582083.40	1.543973e+06
	130	1631135.79	1.551342e+06
	101	1459601.17	1.590215e+06
	94	2033320.66	1.648679e+06

127 1527014.04 1.562369e+06

- 1594968.28 1.490431e+06
- 1799682.38 1.666309e+06
- 1573072.81 1.513752e+06
- 1351791.03 1.512445e+06
- 1514259.78 1.585750e+06
- 1555444.55 1.577330e+06
- 1595901.87 1.572282e+06
- 24 1385065.20 1.504823e+06
- 1564819.81 1.502019e+06
- 1394561.83 1.614362e+06
- 1495064.75 1.507397e+06
- 1605491.78 1.509984e+06
- 62 1559889.00 1.502575e+06
- 1542561.09 1.509536e+06
- 1899676.88 1.545948e+06
- 1819870.00 1.585127e+06
- 1682614.26 1.502394e+06
- 1769854.16 1.563489e+06
 - 1611968.17 1.569104e+06
- 1508237.76 1.508548e+06
- 1540421.49 1.599619e+06
- 1466058.28 1.475945e+06
- 1548033.78 1.515588e+06

```
1670785.97 1.507749e+06
              1686842.78 1.514085e+06
              1584083.95 1.659303e+06
               1316899.31 1.491134e+06
              1380020.27 1.598138e+06
               1677472.78 1.587979e+06
              1539483.70 1.637476e+06
           90 1445249.09 1.619656e+06
In [252...
          from sklearn import metrics
          print('Mean Absolute Error:', metrics.mean absolute error(y test, y pred))
          print('Mean Squared Error:', metrics.mean squared error(y test, y pred))
          print('Root Mean Squared Error:', np.sqrt(metrics.mean squared error(y test, y pred)))
          Mean Absolute Error: 117170.84944018991
         Mean Squared Error: 22693168190.011814
         Root Mean Squared Error: 150642.51786933135
In [253...
          metrics.r2_score(y_test, y_pred)
          -0.010728484446370645
Out [253...
```

Since the R2 score is negative, this tells us that the model poorly fits the data in consideration. Therefore, we shall consider a different model for Weekly Sales forecasting

Time Series Modelling

In [254...

df

\cap		+	Γ	7	5	/
U	u	L	L	_	J	4

4		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Quarter	Month	Day	Year	month_
	0	1	2010- 02- 05	1643690.90	0	42.31	2.572	211.096358	8.106	2010Q1	2	5	2010	20′
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010Q1	2	12	2010	20′
	2	1	2010- 02- 19	1611968.17	0	39.93	2.514	211.289143	8.106	2010Q1	2	19	2010	20′
	3	1	2010- 02- 26	1409727.59	0	46.63	2.561	211.319643	8.106	2010Q1	2	26	2010	20′
	4	1	2010- 03- 05	1554806.68	0	46.50	2.625	211.350143	8.106	2010Q1	3	5	2010	20′
	•••													
6	6430	45	2012- 09- 28	713173.95	0	64.88	3.997	192.013558	8.684	2012Q3	9	28	2012	20′
6	6431	45	2012- 10- 05	733455.07	0	64.89	3.985	192.170412	8.667	2012Q4	10	5	2012	20
6	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2012Q4	10	12	2012	20

6433		2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2012Q4	10	19	2012	20
6434	45	2012- 10- 26	760281.43	0	58.85	3.882	192.308899	8.667	2012Q4	10	26	2012	20

6435 rows × 14 columns

```
In [255... df_time_series = df.copy().loc[df['Store'] == 1][['Date','Weekly_Sales']]
In [256... df_time_series
```

Out[256		Date	Weekly_Sales
	0	2010-02-05	1643690.90
	1	2010-02-12	1641957.44
	2	2010-02-19	1611968.17
	3	2010-02-26	1409727.59
	4	2010-03-05	1554806.68
	•••		
•	138	2012-09-28	1437059.26
	139	2012-10-05	1670785.97
•	140	2012-10-12	1573072.81
	141	2012-10-19	1508068.77
	142	2012-10-26	1493659.74

143 rows × 2 columns

```
In [257... df_time_series = df_time_series.set_index("Date")
In [258... df_time_series
```

Out[258	Weekly_Sales
---------	--------------

Date	
2010-02-05	1643690.90
2010-02-12	1641957.44
2010-02-19	1611968.17
2010-02-26	1409727.59
2010-03-05	1554806.68
•••	•••
2012-09-28	1437059.26
2012-09-28 2012-10-05	1437059.26 1670785.97
2012-10-05	1670785.97

143 rows × 1 columns

```
In [259... df_time_series.index.freq = "W-FRI"
```

In [260... df_time_series

Out[260...

Weekly_Sales

Date	
2010-02-05	1643690.90
2010-02-12	1641957.44
2010-02-19	1611968.17
2010-02-26	1409727.59
2010-03-05	1554806.68
•••	
2012-09-28	1437059.26
2012-10-05	1670785.97
2012-10-12	1573072.81
2012-10-19	1508068.77
2012-10-26	1493659.74

143 rows × 1 columns

In [261...

df_time_series.head()

Out[261...

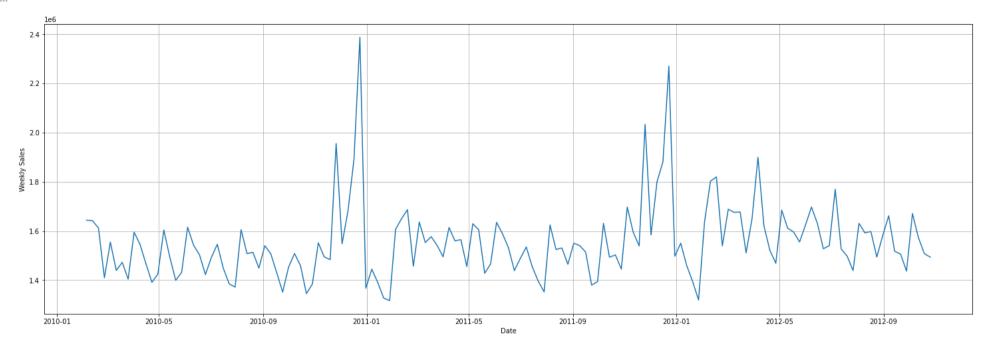
Weekly_Sales

Date	
2010-02-05	1643690.90
2010-02-12	1641957.44
2010-02-19	1611968.17
2010-02-26	1409727.59
2010-03-05	1554806.68

```
In [262...
```

```
import matplotlib.pyplot as plt
plt.rcParams['figure.figsize'] = [25,8]
plt.grid()
plt.plot(df_time_series)
plt.xlabel("Date")
plt.ylabel("Weekly Sales")
```

Out[262... Text(0, 0.5, 'Weekly Sales')



Out[264		Weekly_Sales
	count	1.430000e+02
	mean	1.555264e+06
	std	1.559808e+05
	min	1.316899e+06
	25%	1.458105e+06
	50%	1.534850e+06
	75%	1.614892e+06
	max	2.387950e+06

Check for Stationarity: Dickey Fuller Test

H0: The Data is not Stationary

Ha: The Data is Stationary

If p-value of the test is less than 0.05 (5% significance) then reject the null hypothesis and conclude that data is stationary

```
In [265...
```

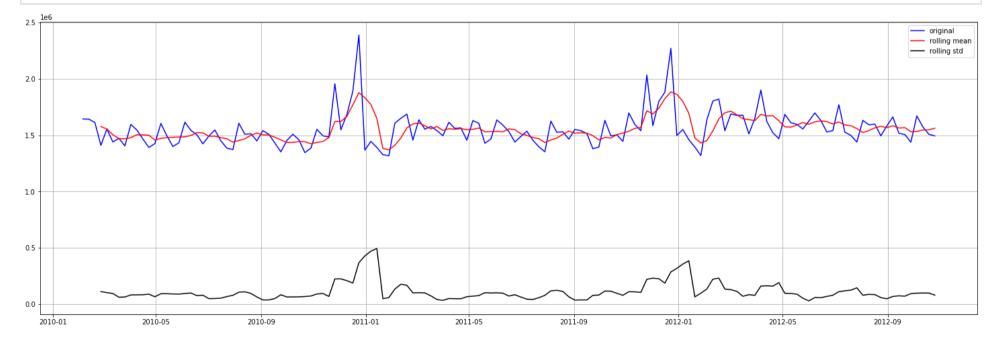
from statsmodels.tsa.stattools import adfuller
adfuller(df_time_series)

```
Out[265... (-5.102186145192291,
          1.38777883307592e-05,
           4,
           138,
           {'1%': -3.47864788917503,
            '5%': -2.882721765644168,
            '10%': -2.578065326612056},
           3412.7325502876756)
In [266...
          adfuller(df time series, autolag="AIC")
Out[266... (-5.102186145192291,
          1.38777883307592e-05,
           4,
           138,
           \{'1\%': -3.47864788917503,
            '5%': -2.882721765644168,
            '10%': -2.578065326612056},
           3412.7325502876756)
In [267...
          X = df time series.values
          result = adfuller(X)
          print('ADF Statistic: %f' % result[0])
          print('p-value: %f' % result[1])
          print('Critical Values:')
          for key, value in result[4].items():
                   print('\t%s: %.3f' % (key, value))
          ADF Statistic: -5.102186
         p-value: 0.000014
          Critical Values:
                  1%: -3.479
                  5%: -2.883
                  10%: -2.578
```

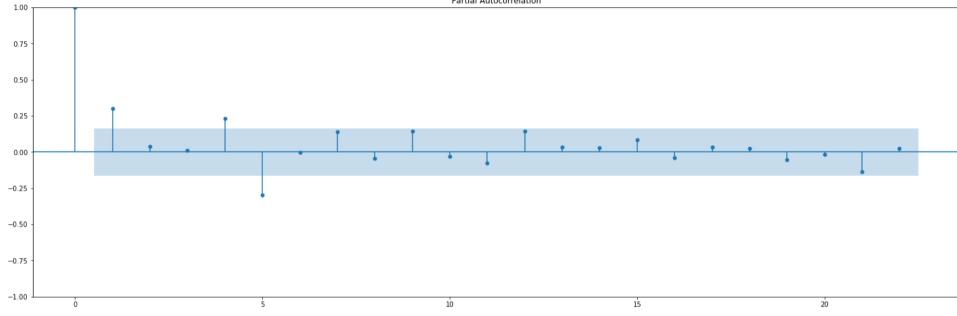
Since the p-value is less than 0.05(significance level (alpha)), we can reject the null hypothesis and conclude that the data is stationary

Since there are 4 weeks in a month and our data is weekly data, we have chosen a window size of 4

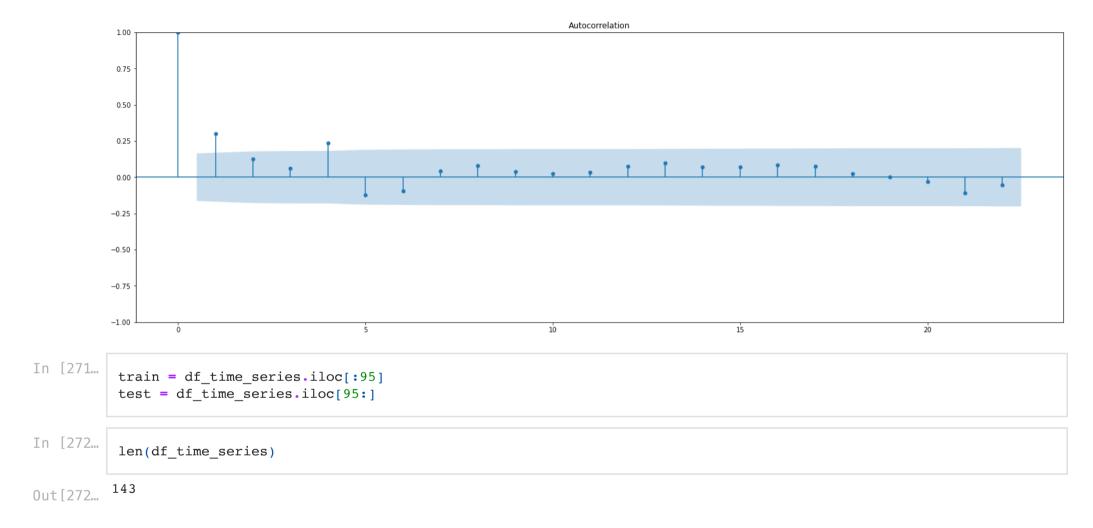
```
rollmean = df_time_series.rolling(window = 4).mean()
rollstd = df_time_series.rolling(window = 4).std()
plt.plot(df_time_series, color='blue', label='original')
plt.plot(rollmean, color='red', label='rolling mean')
plt.plot(rollstd, color='black', label = 'rolling std');
plt.grid()
plt.legend();
```



from statsmodels.graphics.tsaplots import plot_acf, plot_pacf
plot_pacf(df_time_series.dropna(), method = 'ywm'); # p = 1
Partial Autocorrelation



In [270... plot_acf(df_time_series.dropna()); # q = 1



Predicting the forecast for the last 48 weeks (1 year)

```
In [273... len(test)
Out[273... 48
```

```
In [274...
              len(train)
Out[274...
In [275...
              plt.plot(train, label = 'Train')
              plt.plot(test, label = 'Test')
              plt.legend();
             2.4
                                                                                                                                                                      Test
             2.2
             2.0
            1.8
            1.6
            1.4
               2010-01
                                2010-05
                                                 2010-09
                                                                   2011-01
                                                                                    2011-05
                                                                                                     2011-09
                                                                                                                      2012-01
                                                                                                                                       2012-05
                                                                                                                                                        2012-09
```

In [276...

```
from statsmodels.tsa.arima.model import ARIMA
# train an ARIMA (1,0,1) model & get summary

model = ARIMA(train, order = (1,0,1), freq = 'W-FRI')
model_fit = model.fit()
model_fit.summary()
```

Out [276... SARIMAX Results

Dep. Variable: Weekly_Sales No. Observations: 95

Model: ARIMA(1, 0, 1) **Log Likelihood** -1263.625

Date: Sat, 09 Apr 2022 **AIC** 2535.250

Time: 11:34:43 BIC 2545.466

Sample: 02-05-2010 **HQIC** 2539.378

- 11-25-2011

Covariance Type: opg

	coef	std err	z	P> z	[0.025	0.975]
const	1.528e+06	2.33e+04	65.542	0.000	1.48e+06	1.57e+06
ar.L1	0.2435	0.736	0.331	0.741	-1.200	1.687
ma.L1	0.0086	0.819	0.011	0.992	-1.596	1.614
sigma2	2.137e+10	0.208	1.03e+11	0.000	2.14e+10	2.14e+10

Ljung-Box (L1) (Q): 0.00 **Jarque-Bera (JB):** 378.98

Prob(Q): 0.99 **Prob(JB):** 0.00

Heteroskedasticity (H): 2.22 Skew: 2.17

Prob(H) (two-sided): 0.03 Kurtosis: 11.77

Warnings:

- [1] Covariance matrix calculated using the outer product of gradients (complex-step).
- [2] Covariance matrix is singular or near-singular, with condition number 1.31e+26. Standard errors may be unstable.

```
In [277... # forecast for the periods of the test datasets
    fcast = model_fit.get_forecast(steps = 100)
    fcast # this is a forecast object which cant be output directly

Out[277... <statsmodels.tsa.statespace.mlemodel.PredictionResultsWrapper at 0x1483ddcd0>

In [278... # get detailed forecast using summary_fram()
    detailed_forecast = fcast.summary_frame()
    detailed_forecast
```

0ut [278.	Weekly_Sales	mean	mean_se	mean_ci_lower	mean_ci_upper
	2011-12-02	1.655432e+06	146200.460667	1.368885e+06	1.941980e+06
	2011-12-09	1.559091e+06	150774.760667	1.263578e+06	1.854605e+06
	2011-12-16	1.535635e+06	151041.574558	1.239599e+06	1.831671e+06
	2011-12-23	1.529924e+06	151057.376420	1.233857e+06	1.825991e+06
	2011-12-30	1.528533e+06	151058.313099	1.232465e+06	1.824602e+06
	•••				
	2013-09-27	1.528086e+06	151058.372124	1.232017e+06	1.824155e+06
	2013-10-04	1.528086e+06	151058.372124	1.232017e+06	1.824155e+06
	2013-10-11	1.528086e+06	151058.372124	1.232017e+06	1.824155e+06
	2013-10-18	1.528086e+06	151058.372124	1.232017e+06	1.824155e+06
	2013-10-25	1.528086e+06	151058.372124	1.232017e+06	1.824155e+06

100 rows × 4 columns

```
In [279...
            x = np.array(detailed forecast.index)
In [280...
            y1 = np.array(detailed forecast['mean ci lower'])
            y2 = np.array(detailed forecast['mean ci upper'])
In [281...
            plt.plot(train, label = 'Train')
            plt.plot(test, label = 'Test')
            plt.plot(detailed forecast['mean'],label = 'Mean Forecast')
            plt.plot(detailed forecast['mean ci lower'],color = 'red',label = 'Forecast Lower')
            plt.plot(detailed forecast['mean ci upper'],color = 'violet',label = 'Forecast Upper')
            plt.fill between(x,y1,y2,color = b',alpha = 0.1)
            plt.legend();

    Train

           2.4
                                                                                                                                         Mean Forecast

    Forecast Lower

                                                                                                                                         Forecast Upper
           2.2
           2.0
           1.8
           1.6
           1.4
           1.2
              2010-01
                              2010-07
                                              2011-01
                                                              2011-07
                                                                               2012-01
                                                                                               2012-07
                                                                                                               2013-01
                                                                                                                               2013-07
```

9/4/2022, 11:46 AM

The above plot is able to show a forecast of the data and predicts the mean, upper bound and lower bound prediction with a 95% confidence interval

In []:			