

Yampiero A. Polanco
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[Email](#) - [LinkedIn](#) - [GitHub](#)

Summary: I am an innovative analytical thinker, creative, data driven full stack developer with high-quality style and functionality. My experience in customer service, product support and technology sales has allowed me to work on all ends of the product life cycle. Enhancing my understanding of client needs to maximize product adoption and growth. I'm interested in an opportunity where I can grow both technically and professionally, while contributing towards a positive and impactful experience.

SKILLS

Technical: HTM, CSS, JavaScript, React, PostgreSQL, Express, Sequelize, API, JSON, Ruby, Ruby on Rails, Active Admin, Axios, Bcrypt, Surge, Heroku, DOM manipulation, Search Engine Optimization (SEO)

Business: Team Management, Data Analytics

EXPERIENCE

GENERAL ASSEMBLY/ *New York, NY*

March 2020 - June 2020

Software Engineering Fellow

- Designed a full stack networking web application, using react fronting and Ruby on Rails backend.
- Developed a React application that serves as recipe database using a third- party API through AXIOS
- Lead a team to build an interactive outfit creation web application with CRUD functionality, using React frontend and PostgreSQL backend with Sequelize and Express .

BLOOMBERG LP / *New York, NY*

March 2018 - March 2020

Financial Product Analyst/Sales- Account Manager/EMSX Trading/Equity Specialist

- Managed relationships between 900 North East users and Bloomberg, with a sales goal of 1.2M in ancillary products.
- Implemented and trained 80% of my user base on new techniques and trading strategies increasing platform usage.
- Increase firm dependency on the Bloomberg Platform, by displacing competitors in the same space. Helped save clients about a 1M in ancillary products.
- Handled 98.8% new product implementation across Bloomberg's 300K+ global users.
- Report bugs and UX/UI fixes and changes to our engineering team, while acting as a communication bridge between clients and engineering.
- Resolve upwards of 100 daily client inquiries on Bloomberg's Terminal system and functionality.

GETTING OUT AND STAYING OUT INC / *New York, NY*

August 2016 - February 2018

Chief Technology Officer/ Director of Measurements and Outcomes/ Contract Manager

- Collect, analyze and present client outcomes to Board of Directors, Foundations and government agencies.
- Designed and implemented Sales Force database to manage a growing client base.
- Developed a new financial strategy that increased company efficiency, which reduced cost while ensuring that risks were remediated and addressed.
- Lead on the implementation of new Case Management Software. Lead on a global team that migrated over 6,000 client cases from old platform to new platform.
- Manage \$2,500,000 in Government grants and incentives.

EXIT REALTY / *New York, NY*

March 2015 - August 2016

Real Estate Sales Person/Senior Data Analyst

- Develop data backed research for investors utilizing data mining techniques, which include ROI, projections, demographics, occupancy planning and rent value. This information is adaptable to both commercial and residential real estate.
- Listing agent for properties valued at approximately 500K, generating 1.5M in my first year.
- Taught and assisted other agents on the best practices of Real Estate, including how to generate leads and close more business.

AWARDS /LEADERSHIP

Bloomberg Asset Class Customer Service Award
5000 hr New York City Award
StreetWise Partner- Mentor

EDUCATION

General Assembly, New York, NY **Program:** Software Engineering Immersive
University at Albany, Albany NY, **Bachelors of Arts:** Information Science