

# ONLINE FOOD ORDERING ANALYSIS

+ Sample data from an online food ordering / delivery App of New York Restaurants +

DATA 506

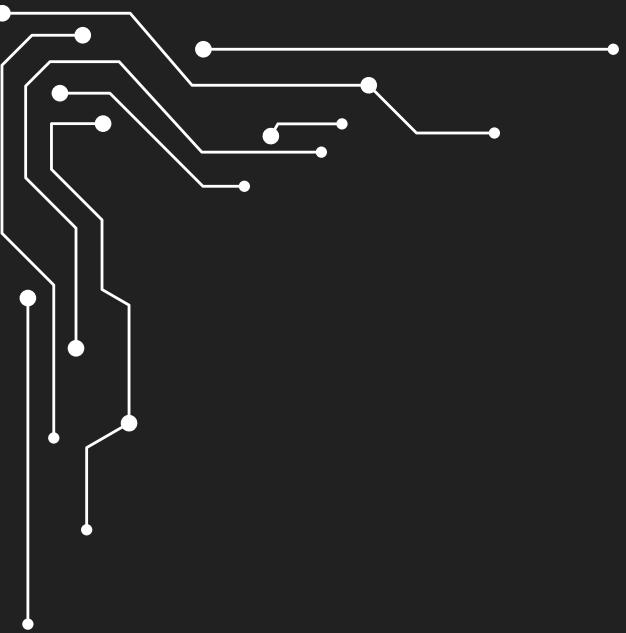
Yuchen Song

Diane Liporace

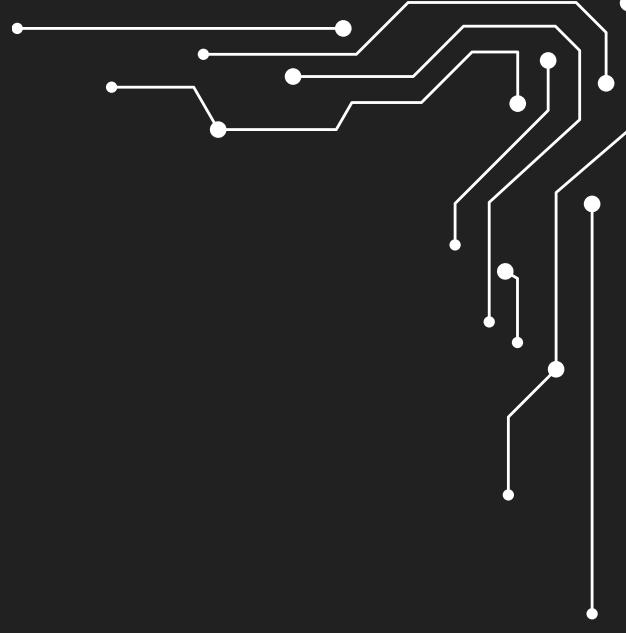
Unnamed: 0	order_id	customer_id	restaurant_name	cuisine_type	cost_of_the_order	day_of_the_week	rating	food_preparation_time	delivery_time
0	1477147	337525	Hangawi	Korean	30.750000	Weekend	4.349699	25.0	20.0
1	1477685	358141	Blue Ribbon Sushi Izakaya	Japanese	12.080000	Weekend	4.349699	25.0	23.0
2	1477070	66393	Cafe Habana	Mexican	12.230000	Weekday	5.000000	23.0	28.0
3	1477334	106968	Blue Ribbon Fried Chicken	American	29.200000	Weekend	3.000000	25.0	15.0
4	1478249	76942	Dirty Bird to Go	American	11.590000	Weekday	4.000000	25.0	24.0
5	1477224	147468	Tamarind TriBeCa	Indian	16.549875	Weekday	3.000000	20.0	24.0
6	1477894	157711	The Meatball Shop	Italian	6.070000	Weekend	4.349699	28.0	21.0
7	1477859	89574	Barbounia	Mediterranean	5.970000	Weekday	4.346717	33.0	30.0
8	1477174	121706	Anjappar Chettinad	Indian	16.440000	Weekday	5.000000	21.0	26.0
9	1477311	39705	Bukhara Grill	Indian	7.180000	Weekday	5.000000	29.0	26.0

Each row represents one order, including information about:

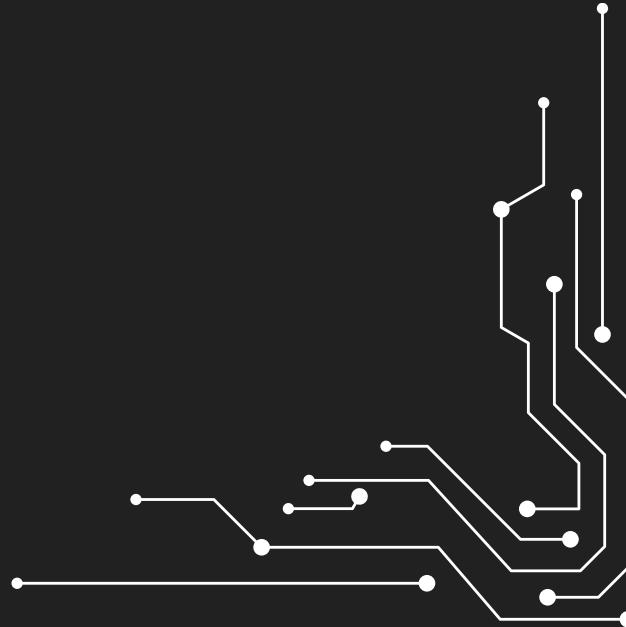
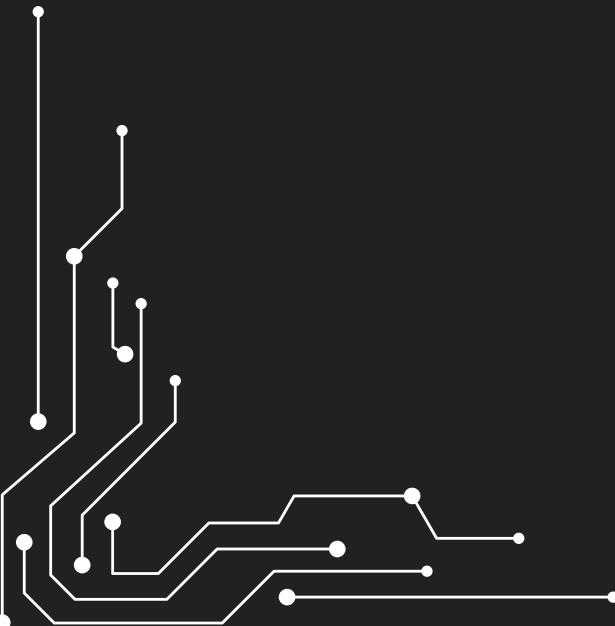
- 1.Order ID and Customer ID
- 2.Restaurant name and its cuisine type
- 3.Cost of the order
- 4.Day of the week (Weekday or Weekend)
- 5.Customer rating
- 6.Food preparation time (in minutes)
- 7.Delivery time (in minutes)



1. Customer Experience Insights



2. Restaurant Operations Insights



3. Delivery Performance Insights

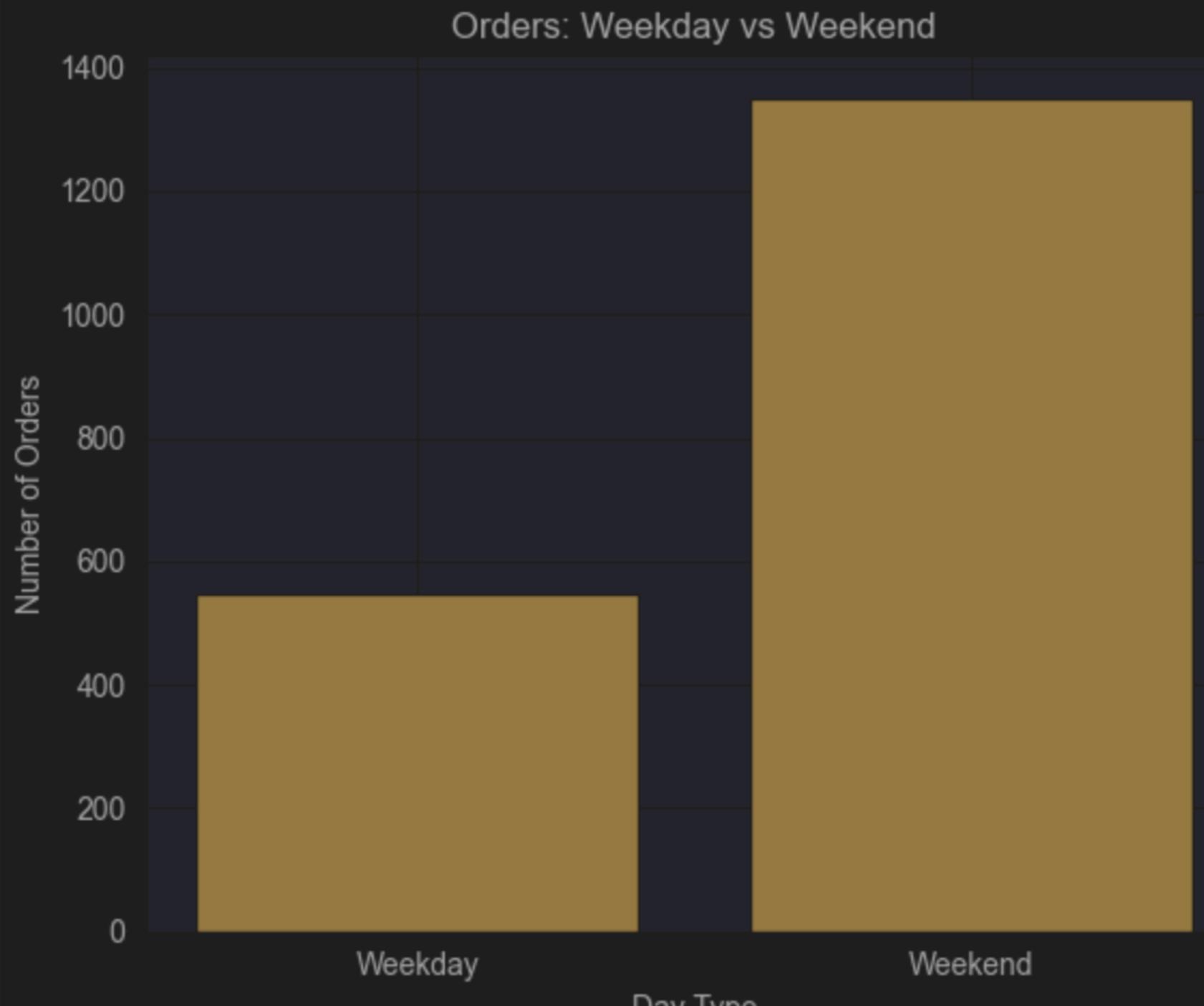


# 1. Customer Experience Insights

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# Customer Experience



## WEEKDAY VS WEEKEND ORDERS

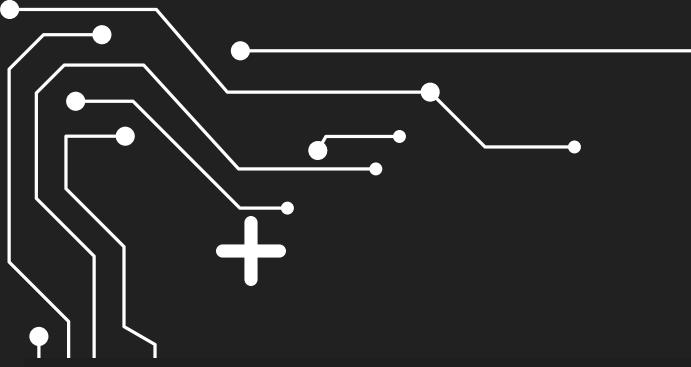
### Key Insights

- Weekend orders are much higher than weekday orders.
- This means the area is not a pure business district. It is a mixed area with many homes and families.
- Food demand comes from family meals, friends' gatherings, and social activities, especially on weekends.

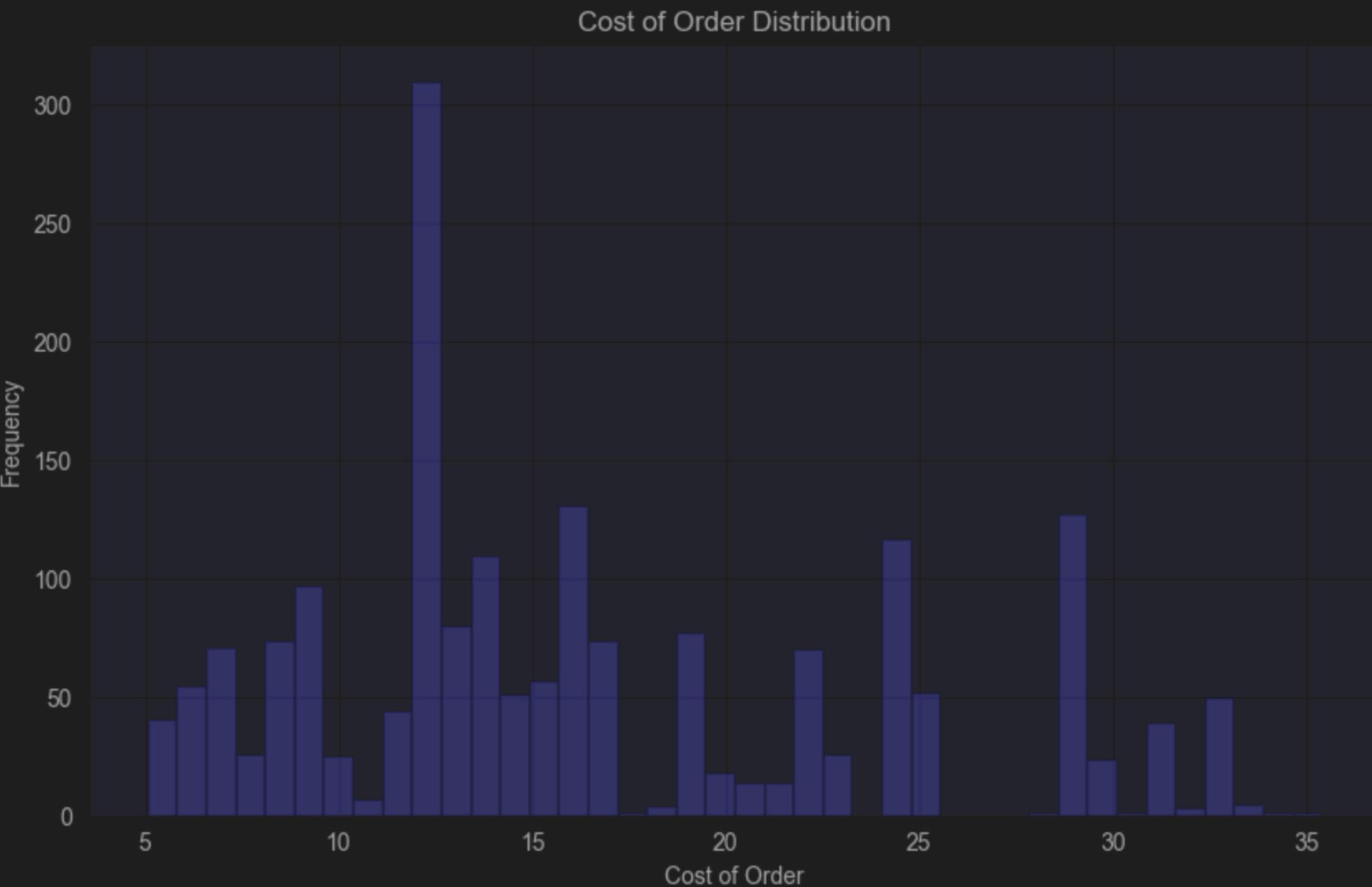
### Business Suggestions

#### Weekend Strategy (very important):

- Offer family combo and 2–4 person meal deals
- Give big weekend discounts (e.g., “Spend \$50, get \$10 off”)
- Promote food that fits group dining (pizza, fried chicken, BBQ)



# Customer Experience



## Key Insights

- Most orders are in the \$10–\$25 range.
- This shows customers in this area are price-sensitive and prefer value-for-money options.

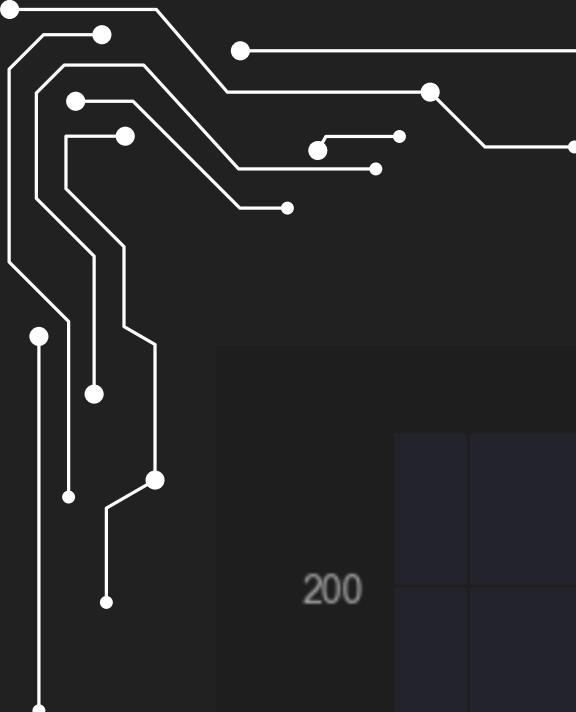
## Business Suggestions

- Add more affordable, good-value meals (rice bowls, pasta, poke, quick Chinese dishes)
- Restaurants with high prices should offer under-\$25 meal sets to attract more customers

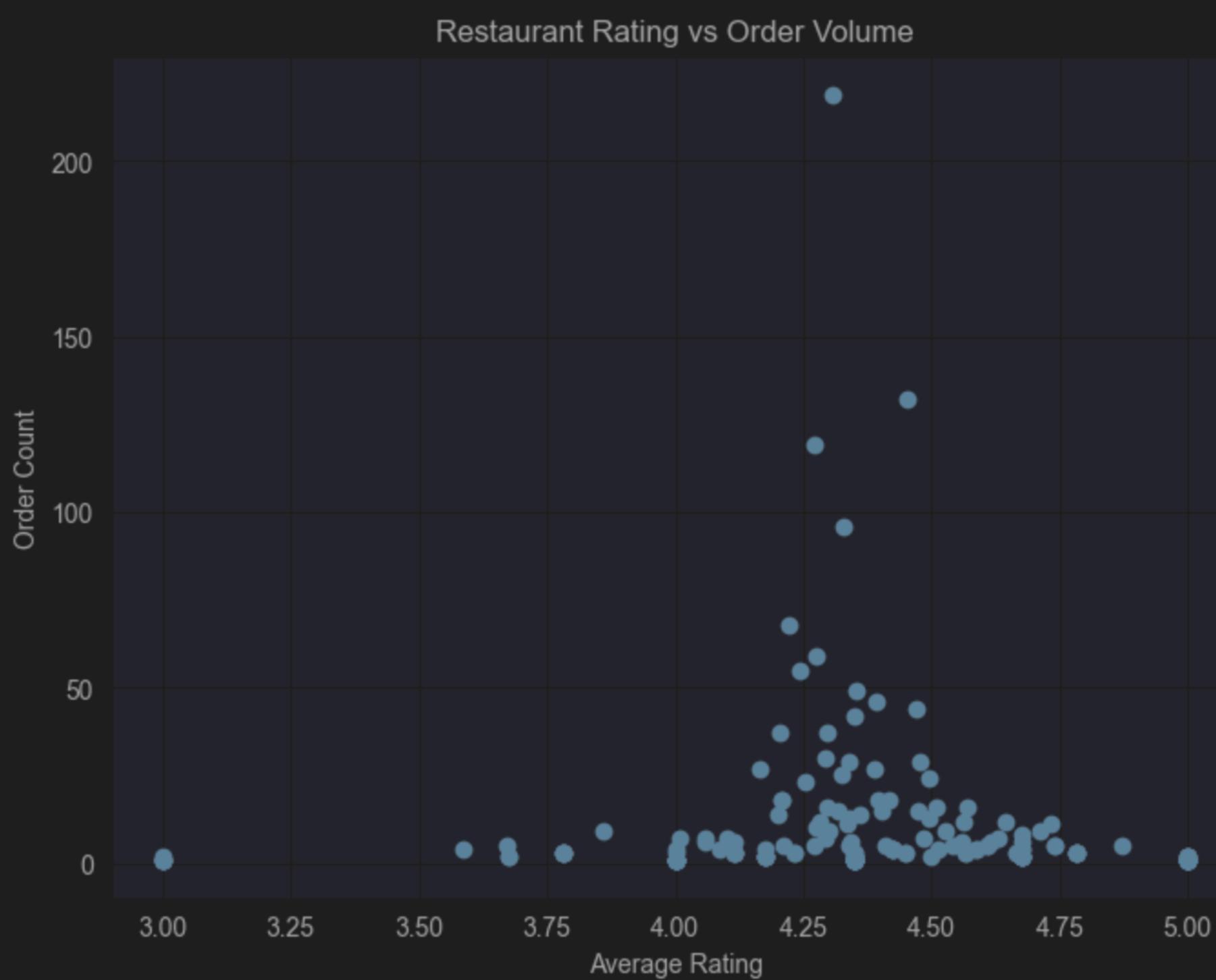
## 2. Restaurant Operations Insights

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# Restaurant Operations Insights

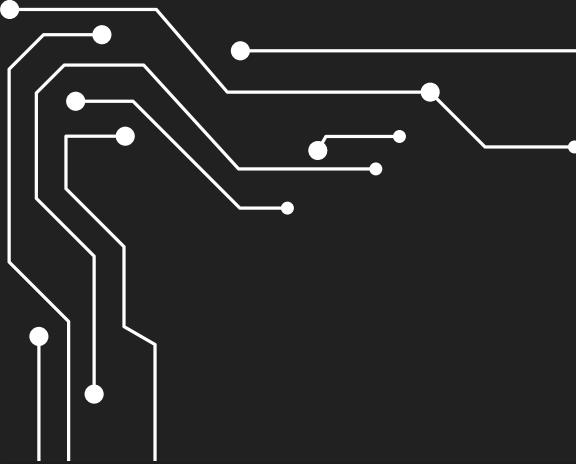


## Key Insights

- Restaurants with many orders usually have ratings between 4.2 and 4.5.
- Restaurants with ratings below 4.0 have very low order volume.
- This means customers avoid low-rating restaurants.

## Business Suggestions

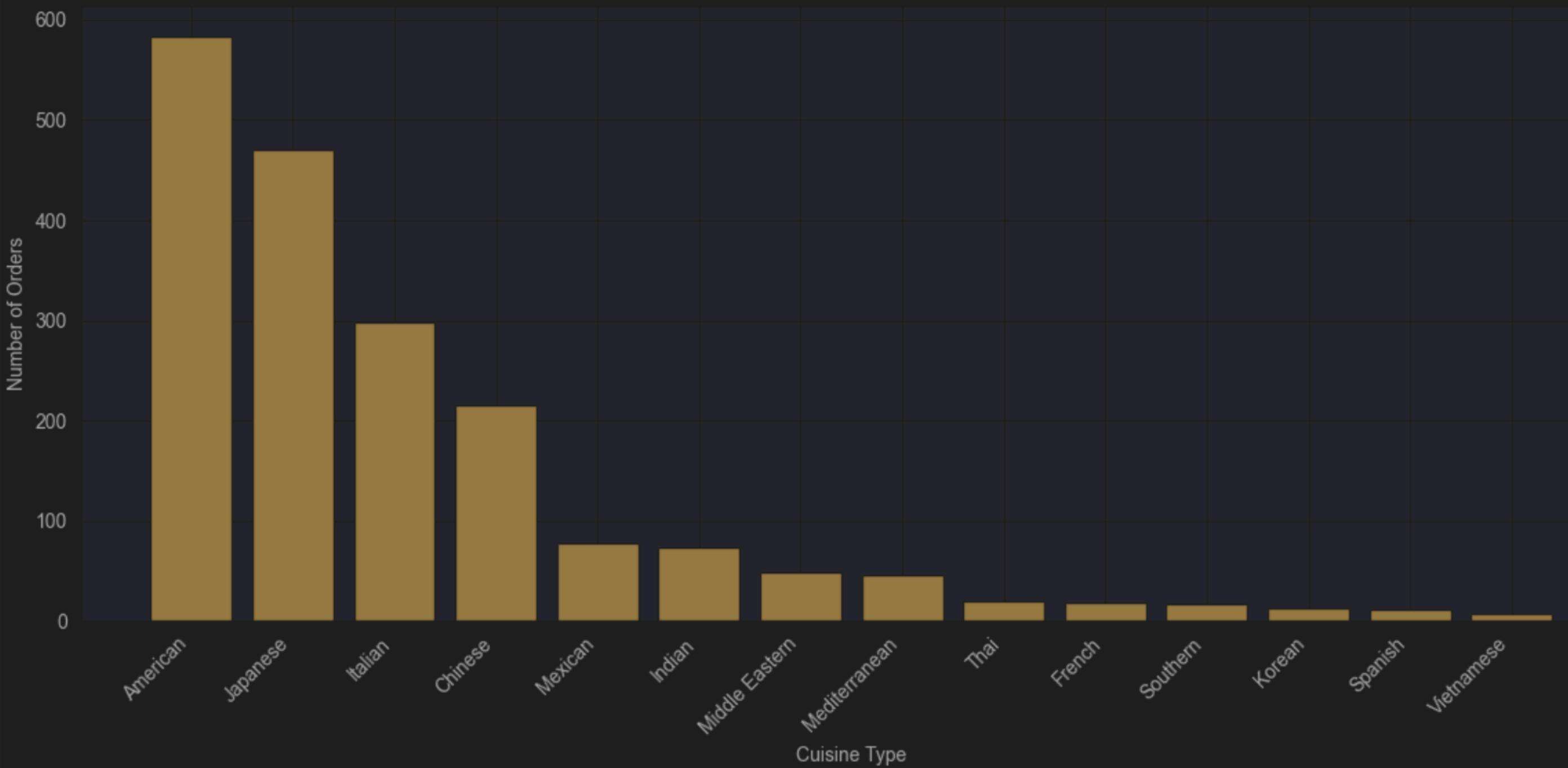
- Support restaurants with 4.2–4.5 ratings → they can grow more
- Help low-rating restaurants understand their problems by individuals:
  - taste issues
  - packaging



# Restaurant Operations Insights



Ranking of Orders by Cuisine Type



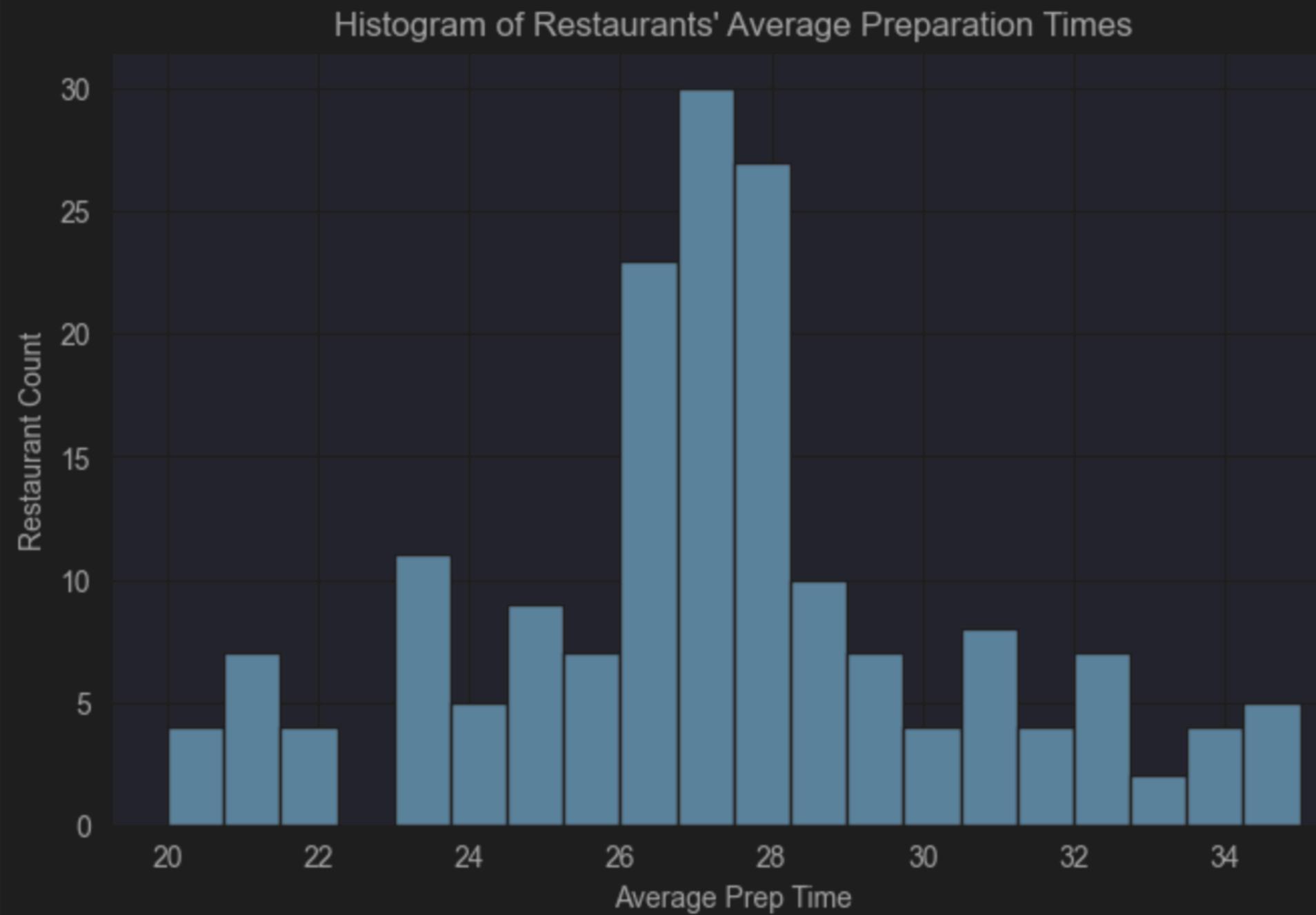
## Key Insights

- American, Japanese, Italian, and Chinese food = 85% of all orders
- These four cuisines are the core of this area.

## Business Suggestions

- Create special marketing for these cuisines:
  - “Sushi Week”
  - “Burger Festival”
  - “Italian Week”
  - “Chinese Meal Specials”

# Restaurant Operations Insights



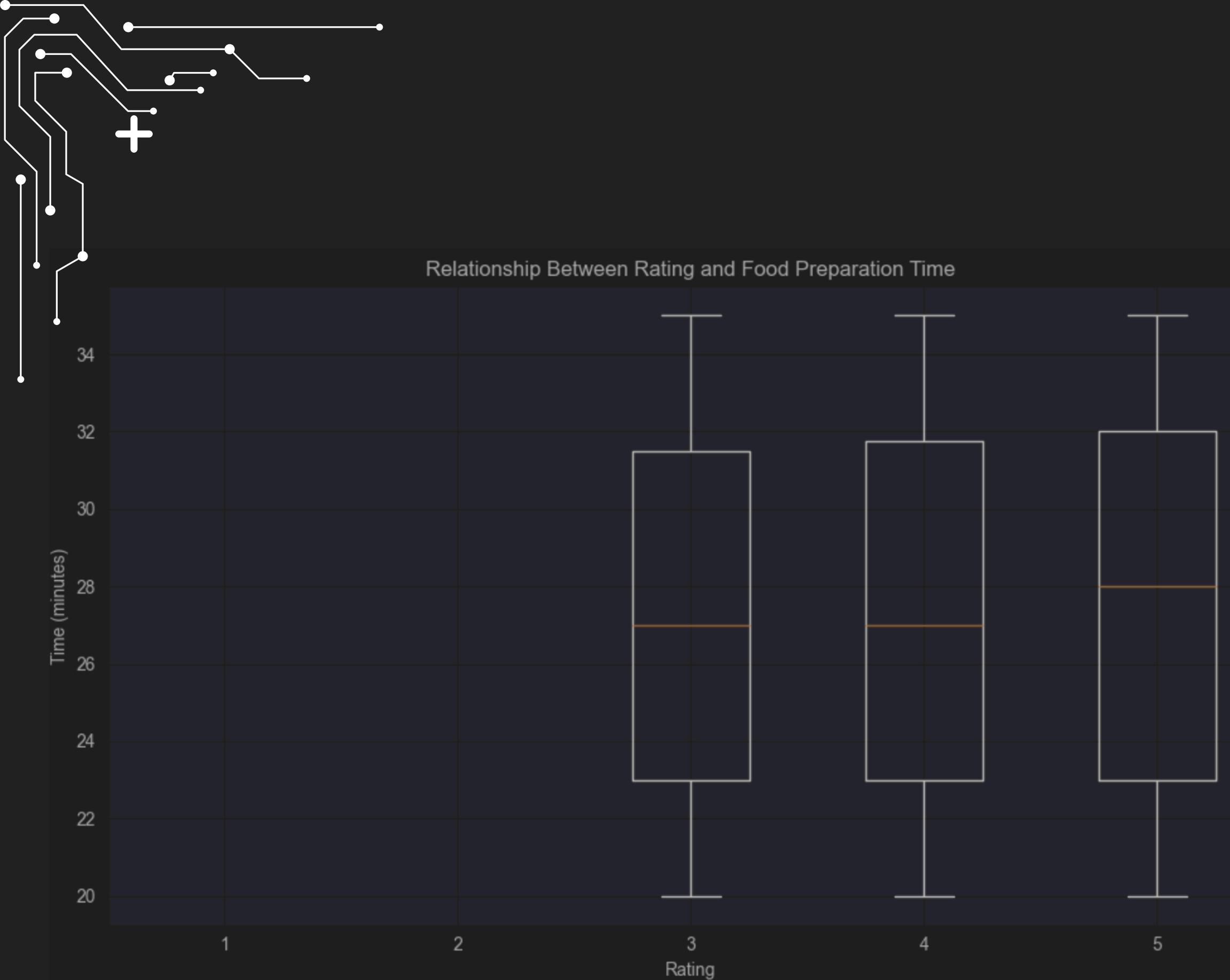
## Key Insights

- Prep time is stable between 20–35 minutes
- No outliers → restaurants in this area have stable operations.

## Business Suggestions

- This area can handle more orders during busy hours.





## Key Insights

- Ratings do **not change much with different prep times.**
- This means food quality matters more than speed in this area.

## Business Suggestions

Restaurants should focus on:

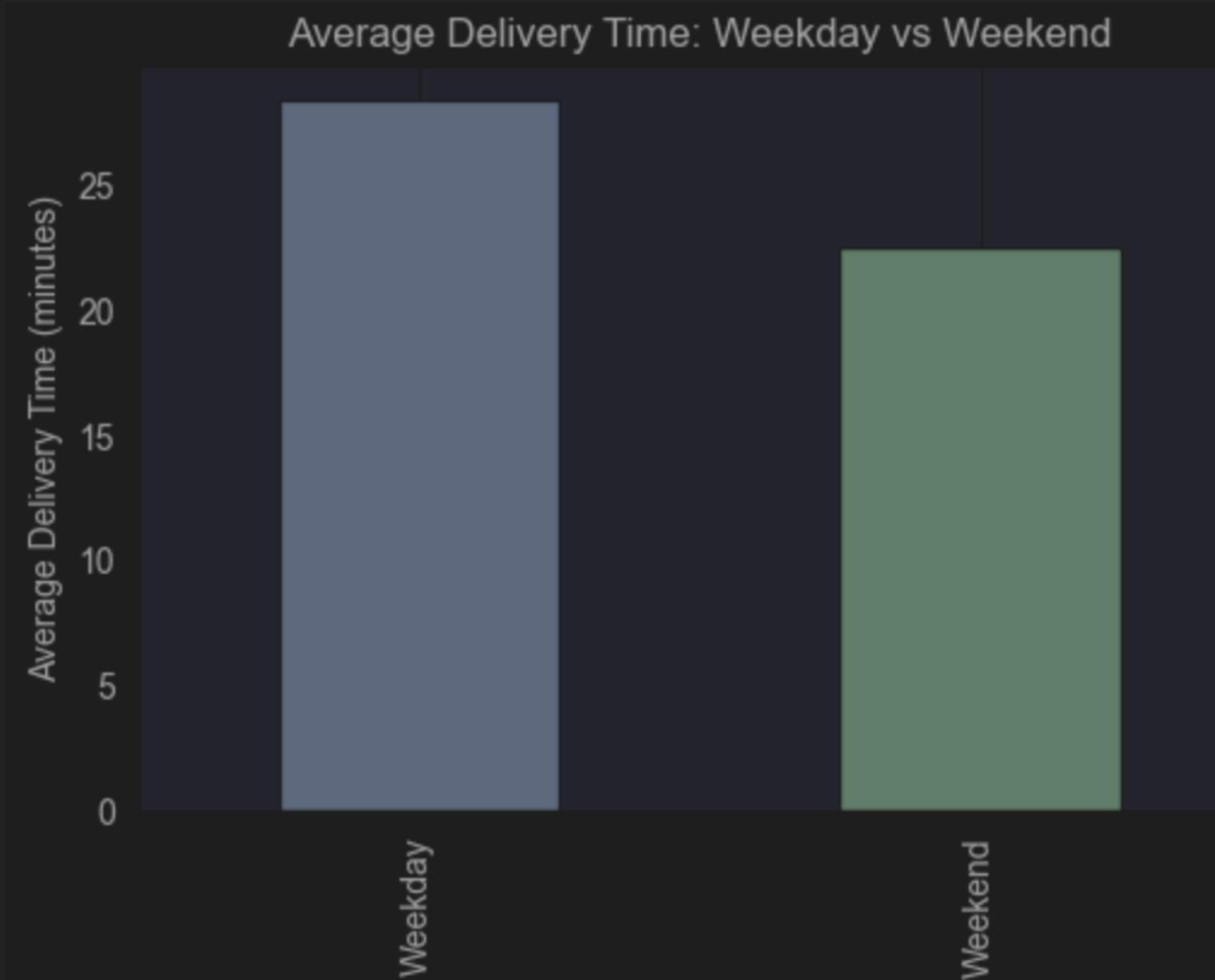
- Taste consistency
- Better packaging
- Keeping food hot
- Reducing mistakes

### 3.Delivery Performance Insights

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# Delivery Performance Insights



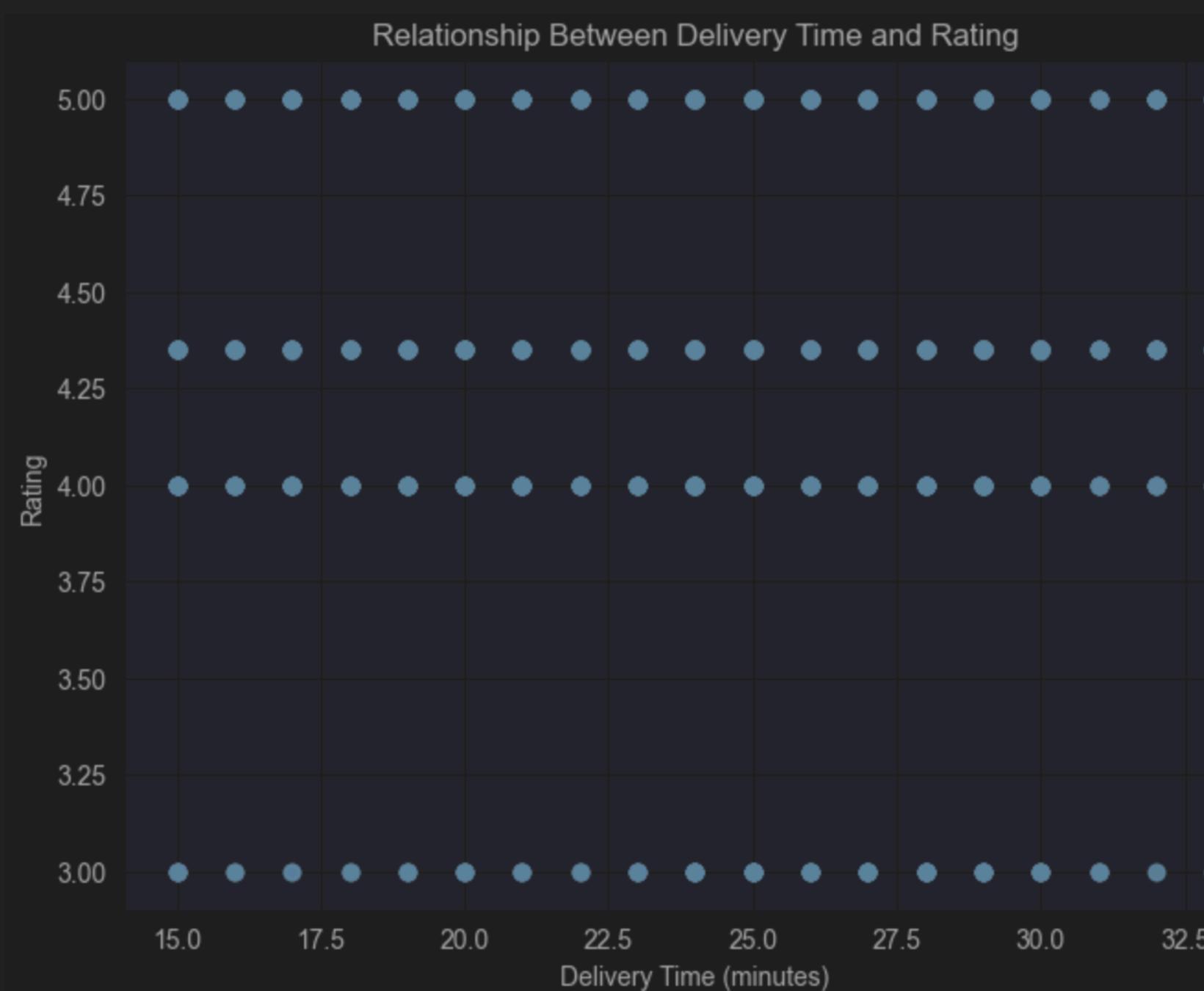
## Key Insights

- Weekday delivery time is longer ( $\approx 28$  minutes)
- Weekend delivery is faster ( $\approx 22$  minutes)

## Business Suggestions

- Add more drivers during weekday lunch time
- Reduce driver numbers a bit during weekends (to save cost)
- Try batch delivery during peak hours

# Delivery Performance Insights

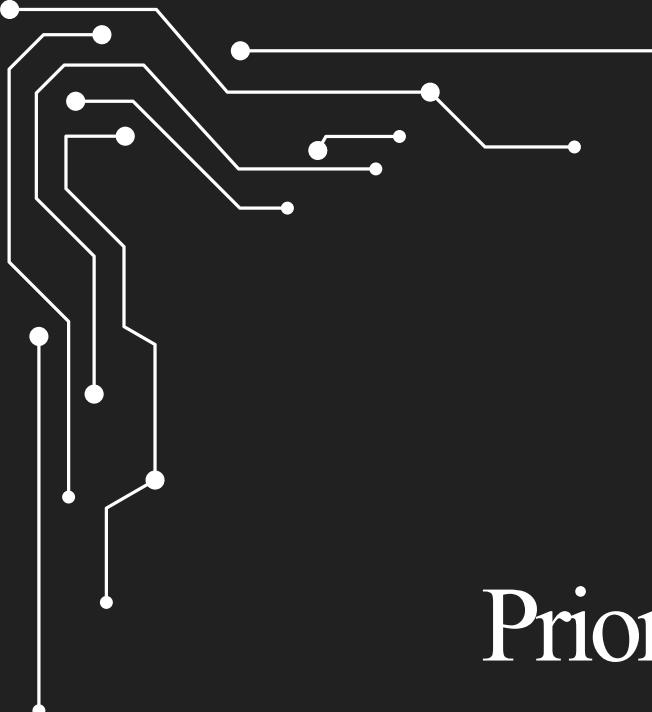


## Key Insights

- Delivery time (15–32 minutes) has almost **no effect on rating**
- Customers in this area are comfortable with this level of delivery time

## Business Suggestions

- No need to increase drivers too much
- To improve ratings, focus on:
- food temperature
  - packaging quality
  - taste



# What Domain Knowledge Did I have to Acquire?

## Prior Experience:

- Basic understanding of restaurant operations.
- Fundamentals of delivery logistics.
- Methods for consumer behavior analysis.

## New Knowledge for This Project:

- New York-specific food market dynamics.
- Dominant cuisine preferences (American, Japanese, Italian, Chinese).



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## Difficulties and Challenges

Data Cleaning was the primary hurdle:

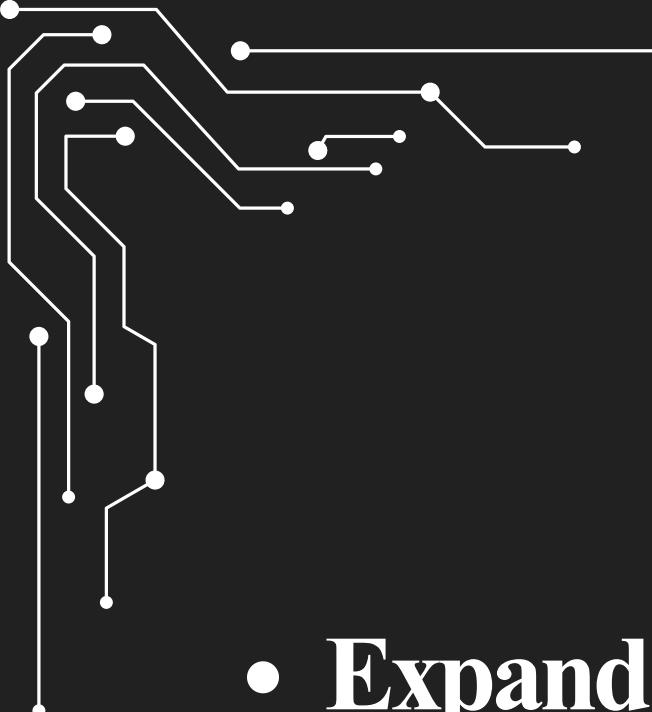
- Handling missing values and outlier orders.
- Converting categorical data (e.g., weekday/weekend, cuisine type) into numeric formats for analysis.

Skill Development Required:

- Becoming more proficient with Python/Pandas for data transformation.
- Learning efficient methods to identify and handle outliers.



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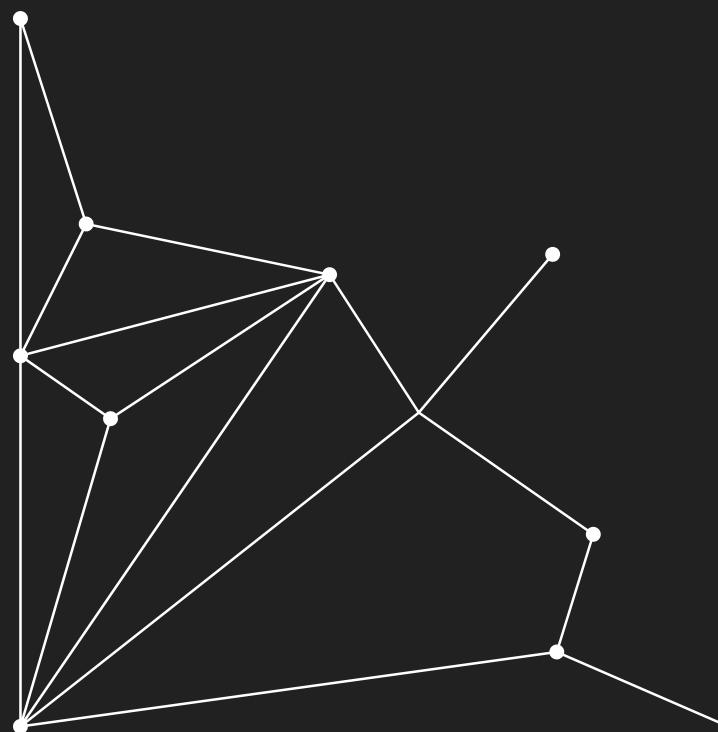
## Future Work

- **Expand Beyond My Usual Scope:**
  - I aim to step outside my past experience and explore new areas of analysis.
- **Try New Methods:**
  - Collect and analyze more data.
  - Learn to perform new types of analysis, like seasonal trend studies or A/B tests for promotions.
- **Goal:** Keep growing my skills to find deeper insights for the business.



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# THANK YOU!



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