

SATISFIED CLIENTS TELL YOU THE STORY OF MY SUCCESSFUL SERVICE

**by W. D. Gann
(promotional brochure)**

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I always prefer to have prospective clients read what others say about my Service rather than tell them about it myself.

The best references I can offer are satisfied subscribers who have made money following my advice. These letters and numbers of others from Banks, Lawyers, Doctors, Merchants and Brokers are on file in my office.

"The proof of the pudding is in the eating." Give the **SUPPLY AND DEMAND LETTER** and my **ANNUAL FORECASTS** a trial. You will be well pleased and become a booster for them.

Remember that Science always beats Guesswork. When you invest or speculate, follow expert scientific advice.

What Satisfied Subscribers Say:

CONSIDERS MY BOOK OF GREAT VALUE

INDIANAPOLIS, IND., December 13, 1920: "Concerning 'Speculation a Profitable Profession,' I think so much of this book I will never let anyone see it, and consider it so valuable that if I could not get another one, would not sell it at any price. It truly is the greatest gift ever bestowed on me by man."

A. J.

THINKS SERVICE WONDERFUL; RECOMMENDS IT TO FRIENDS

COLUMBIA, S. C., January 22, 1921: "Your 1920 predictions were as near accurate as is humanly possible to foresee. I only regret that I did not know of your service sooner. While in Augusta, Ga., last week I told some friends of your wonderful service."

W. C. A.

LIKES WAY I DO BUSINESS

ST. PAUL, MINN., March 10, 1921: "I must admit, Mr. Gann, I like the way you do business. Your Service is real service."

A. J. D.

WILL SUBSCRIBE FOR NEXT YEAR'S FORECAST

DETROIT, MICH., July 19, 1921: "In the Fall I will subscribe for your next year's Letter as you seem to have made a very close prediction on the market condition of this year to date."

J. W. K.

SERVICE WOULD HAVE SAVED HIM THOUSANDS OF DOLLARS

TYRONE, PA., August 29, 1921: "I sincerely regret not having your Service last May. It would have saved me thousands of dollars."

T. P. D.

MAKING MONEY WHERE HE FORMERLY LOST

PITTSBURGH, PA., October 13, 1921: "I would like your 1922 prognostications when ready. Your readings and everything concerned are marvelous. Have made money where I formerly lost."

C. D. A.

SAYS ANNUAL FORECASTS ARE GREAT

CHICAGO, ILL., October 29, 1921: "Your Forecasts on the market are great."

R. A.

SAYS I AM A WIZARD

BUFFALO, N. Y., October 31, 1921: "You're a wizard of the first rank; how you do it I don't know."

W. G. B.

THREE TIMES A SUBSCRIBER AND MAKES PROFITS

NEW YORK, N. Y., November 13, 1921: "I can't resist the impulse to write you and compliment you on the excellent service rendered me by your market letter. This is the third time that I have been a subscriber; in fact, each time that I come to New York I send in my subscription, and each time without an exception I have profited financially quite handsomely by following to the letter your advice."

V. V. W.

FORECASTS ON COTTON CORRECT

DURHAM, N. C., November 15, 1921: "You have been very correct regarding the last big move in Cotton."

M. R. V.

MADE MONEY; APPRECIATES SERVICE

CHICAGO, ILL., November 17, 1921: "Giving people their flowers while they are living is my motto. So I thought I could best express my appreciation of your service by telling you of the money I have made since I first began with it."

H. N. A.

"HELPFUL HINTS" WORTH \$15.00

KNOXVILLE, TENN., November 19, 1921: "Your Daily Letters are very satisfactory. The little book 'Helpful Hints for Stock Traders' is well worth the \$15.00 I sent you."

H. A. B.

COULD GET RICH ON MY FORECASTS

DETROIT, MICH., November 28, 1921: "You are wonderful. You know your business all right. If I had \$5,000.00 I would be a rich man with your plan."

G. K. V.

LOOKS TO MY VALUABLE LETTER FOR ADVICE

EMAUS, PA., November 28, 1921: "I am being urged to sell my stocks by a boardroom man as I have a little profit in each, but will not do so until I am informed through your wonderful and very valuable Letter."

H. L. K.

CONSIDERS FORECASTS REMARKABLE

NEWPORT NEWS, VA., November 29, 1921: "I wish to commend you on the valuable service you are giving your subscribers. After looking back over the month's letters I have, it seems remarkable how you have forecasted in advance what has actually come to pass."

F. C. W.

LIKES COTTON PREDICTIONS

DURHAM, N. C., December 2, 1921: "That's some kind of cotton predictions you have been handing out. All good wishes."

M. R. V.

SAYS "YOU DESERVE MORE CREDIT THAN WEBSTER HAS WORDS TO EXPRESS THE THOUGHT"

KANSAS CITY, MO., December 3, 1921: "I want to take this opportunity to extend to you my appreciation for your splendid service on forecasting market movements. I have acted upon your advice as authority and so far have never had reason to regret my moves. It gives one a certain assurance and stimulates as a father's advice would to his son. You deserve more credit than Webster has words in which to express the thought."

F. M. W.

A DOUBTER HAS "BEEN SHOWN"

BOSTON, MASS., December 9, 1921: "I wish to compliment you on the accuracy of your advice and its great value to every investor or trader. I will admit quite frankly that I had never placed any credence in the many advice letters which are in existence, but I appreciate fully the value of your Letter. I certainly have 'been shown.'"

E. M. J.

SAYS ADVICE IS EXCELLENT; SENDS \$200.00

TORONTO, CAN., December 16, 1921: "I enclose herewith \$200.00 subscription for Daily Letter and Annual Forecast. Your advice is excellent."

R. J. M.

FORECAST SO GOOD WANTS IT ANOTHER YEAR

DETROIT, MICH., December 17, 1921: "I had your Forecast for the past year and it has proven so accurate that I want it for the coming year."
B. F.

LETTERS GIVE HIM FOUNDATION TO WORK ON

CLEVELAND, OHIO, December 27, 1921: "With your Letter before me every day, I feel like I had a good foundation to work on, whereas before I was working in the dark and had to guess which way stocks were going, and I certainly was way off the track most of the time during 1921 before I was getting your Letters, as I was bucking the downward trend and did not know any better, and now I feel quite safe in trading in stocks with your Letters before me every day."
W. A. O.

SUPPLY AND DEMAND LETTER SHOWED HIM THE LIGHT

INDIANAPOLIS, IND., January 1, 1922: "After floundering in the dark for several months, our subscription to the Supply and Demand Letter was surely a move in the right—profitable—direction and you may depend upon a renewal."
B. B.

MY SYSTEM ALMOST EXACT SCIENCE

HAVANA, CUBA, January 12, 1922: "Your Forecast is coming wonderfully true. Your system is almost an exact science."
A. E. K.

SAYS I AM THE ONLY MAN WHO CAN FURNISH NECESSARY INFORMATION

JACKSONVILLE, FLA., February 2, 1922: "You are the only man in this or any other country who is in a position to furnish the necessary information, that I know of. Some of the other wise financiers may have it, but they are not putting it out at any price. As a matter of fact, they are probably too selfish to enlighten the other fellow at any price. With every assurance of my deep appreciation of your efforts."
J. W. E.

REGARDS LETTER AS VALUABLE ASSET

BOSTON, MASS., March 31, 1922: "I would welcome exceedingly any special service which you might prepare. In fact, as I have already written you, I think I have found your Service to be very accurate and I am always willing to accept its advice for either quick turnovers or for long pull speculation. I can assure you that I regard your letter as a very valuable asset and just as much a private affair as my money."
M. J.

HAS \$9,000.00 PROFIT ON MY SPECIALS

KANSAS CITY, MO., April 7, 1922: "I wish to thank you very much for information contained in your Service. At the present time I have nearly Nine Thousand Dollars profit and in all of your Specials."
W. C. F.

MADE BIG PROFITS ON WHEAT

KANSAS CITY, MO., April 15, 1922: "I wish to compliment you on your accuracy in your instructions on the grain market. It is the best I have known. Some market today, Saturday. I rode May Wheat from \$1.30."
S. J. M.

MY LETTERS ARE THE BEST

PHILADELPHIA, PA., May 29, 1922: "Your Letters are interesting and we think are the best that we read. We got some information from some other quarters but not equal to yours."
C. J. R.

LOST \$3,000.00 BY NOT FOLLOWING MY ADVICE

CINCINNATI, OHIO, June 2, 1922: "I know your Letter is good as I saw a man buy Crucible each time you said sell at 85 for a decline to 65. He bought; so took his loss not long ago, when you said trend up on Crucible. He lost \$3,000.00 and these men will not pay for advice and try to discourage me. But I will not trade at all without your Letter or paid advice."
K. K.

WILL NOT TRADE WITHOUT IT

FORT WORTH, TEXAS, June 21, 1922: "Just feel complete loss of confidence to commit either way without your valued suggestions."
J. G. W.

MADE 30 TRADES WITH PROFIT

TOPEKA, KANSAS, October 15, 1922: "It has come to me through a friend that you have a specially effective trading system or a service. A certain customer of yours was said to have made some 30 or more deals following your Service all but one of which was successful."
B. H. P.

WIRE SERVICE EXCELLENT

LONG BEACH, CALIF., November 26, 1922: "Your wires have been excellent."
C. E. L.

MADE PROFITS ON PREDICTED BREAK

CHICAGO, ILL., November 26, 1922: "I acted on your Forecast that stocks would break in October, so went short and took my profits November 25."
R. W. K.

GANN'S DOPE THE BEST

DECATUR, GA., December 11, 1922: "I induced my brother-in-law to take your Letter. He is an old cotton and stock man and in a recent letter he said 'Gann's dope is the best I have ever seen.'"

EVERY TRADE SHOWS A PROFIT

WENONAH, N. J., December 12, 1922: "I have been getting your Supply and Demand Letter nearly three months and find it the best on the market. Since I have been taking your letter I have been making some of my money back which I lost some years back. Every transaction I have made since taking your Letter have made a profit out of it."

R. E.

CONGRATULATES ME ON ACCURATE FORECASTS

PAOLA, KANSAS, December 13, 1922: "As a subscriber to your 1920-22 Forecasts, wish to tell you I have been well pleased and especially with the monthly supplements and want to congratulate you on your remarkable talent."

P. M.

MISSED MARKET FOLLOWING ANOTHER LETTER

COLUMBUS, OHIO, December 16, 1922: "I am sorry to say that I missed the big decline this fall, owing to the fact that I was trying to follow some daily letter sent out from another city. Had I followed your Annual I would have come out very nicely."

F. B. M.

COULD HAVE SAVED \$130,000.00

ROCHESTER, N. Y., January 12, 1923: "In cleaning up my files today I came across your 1922 yearly Forecast. You foretold exactly the big reaction starting in October and lasting for balance of year. I had \$130,000.00 profit had I sold out in October."

A. F. N.
