

# Geoffrey Hunter, Ph.D.

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## SUMMARY

I have 9 years of experience in a research environment and 5 additional years of experience bridging technical and business teams around data science initiatives spanning the Marketing, Financial, Life Science industries. In this capacity, I advise business executives and senior leadership to facilitate an understanding of AI and lead the organization's data strategy. I also lead and mentor technical data science teams into nimble, end-to-end, product-focused teams.

## WORK EXPERIENCE

### Manager, Data Science

08/2018 - Present

#### Uberflip

*Uberflip is creating a platform for content marketers to discover, distribute, and personalize content. I am championing the company's data strategy and mentor the cross-functional team to deliver on this strategy*

- Conduct discovery and ideation sessions with the executives and senior leadership to identify and qualify data science solutions and products
- Provide hands-on execution in the design and development of data pipelines, API's, BI dashboards, and machine learning solutions to enhance the ROI of Uberflip for customers and answer internal business problems around product adoption and maturity, optimizing sales engagement strategies, and identifying strategies to limit customer churn
- Mentor and grow a close, highly skilled team of data scientists, data engineers, UX engineers, and analysts to solution priority business needs

*Technologies: Python, Snowflake, Looker, Matillion, (Py)Spark, AWS, GitLab, SQL*

*Problems: Time series forecasting, customer segmentation, recommender systems, topic modelling*

### Advisor

08/2018 - Present

#### Toronto Machine Learning Summit (TMLS)

The TMLS holds an annual AI conference appealing to over 800 attendees, 100 startups, and stakeholders from across the industry. I advise the organizing committee with strategic support on how to grow the appeal of the conference and assess speaking proposals

### Head of Data Science

05/2017 - 05/2018

#### TribalScale

*TribalScale is a rapidly growing, global consulting company that specializes in enterprise digital innovation. I spearheaded the creation of their new data science offering.*

- Conceptualized and drove the vision and go-to-market strategy for the data science practice in collaboration with the executive, sales, and marketing teams
- Promoted and articulated the offerings, benefits, and capabilities of the data science practice in proposals and in internal and client-facing presentations
- Product strategist and solutions architect for data science use cases such as search engines, recommender systems, chatbots, route navigation, preference-based planning solutions, and variable pricing models

*Technologies: Python, Google Cloud Platform*

*Problems: Generalized assignment problem*

**Data Scientist**  
**Deloitte Canada**

**02/2016 - 05/2017**

*Deloitte is one of the "Big 4" management consulting firms. I was a subject matter expert in data science and helped with the strategic planning, development, and implementation of medium-to-large machine learning solutions for enterprises.*

- Lead Python developer on an agile scrum team of up to ten developers creating data ingestion solution to enable data science teams to gather data from across the enterprise for analytics work at a major
- Canadian financial institution Lead data scientist that developed an analytics solution for a consortium of five government agencies to identify tax non-compliant businesses and helped shape open data legislation in Canada
- Data science strategist that advised a not-for-profit sector client on ways to leverage data to gain a 360 degree view of donors, reduce donor churn, and enhance their donor engagement strategy

*Technologies: Python, R, SQL, Cloudera, Tableau, Github, Subversion*

*Problems: Fraud / anomaly detection, topic modelling, customer segmentation, chatbots*

**Owner & Consultant**  
**Widgets and Digits**

**09/2015 – 02/2016**

*Widgets and Digits provides startup companies with data science advisory and technical experience to drive product development and customer engagement*

- Designed an algorithm to automatically classify nocturnal seizures using accelerometer data from smartwatches Provided a medical diagnostics company with a data strategy on how better to streamline their data capture and automate reporting

*Technologies: Python, SQL, Github*

*Problems: Anomaly detection, time series analysis*

**Postdoctoral Fellow**  
**Ontario Institute for Cancer Research**

**05/2014 – 02/2016**

*Technologies: C, R, Perl, Subversion*

*Problems: Hierarchical clustering, elastic lasso, PCA, random forest, Restricted Boltzmann machine, survival models*

**EDUCATION**

University of Utah Ph.D., Applied Mathematics	2006 – 2013
University of Utah M.S., Applied Mathematics	2004 – 2006
University of Waterloo B.Math, Applied Mathematics	1999 – 2004

Coursera Deep Learning Specialization	In Progress
AWS Cloud Practitioner	2019
Coursera Data Engineering Specialization on Google Cloud Platform	2017