

# Social Dynamics in Lending Opinion \*

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May 23, 2017

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## Abstract

This paper provides model based empirical support for banks lending behavior and credit dynamics in US, Euro Area, and Japan. Integrating the Opinion Formation Model from quantitative Sociology and Random Forest from Machine Learning, we provide model estimations based on central banks' lending surveys and optimal subsets of Macro variables. We successfully reconstruct banks' lending opinions based only on the initial value. Our analysis indicates banks have asymmetric response to good and bad economic information, and we find banks adapt to their peers' opinions when changing lending policies. Finally, we find non-performing loans have significant impact on future lending policies on the US data. We use cubic spline to impute Japan's quarterly bad loan from semi-annual data and find similar result.

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\*Undergraduate Economic Honor Thesis. Codes and dataset are maintained in [github.com/yu45020](https://github.com/yu45020).

<sup>†</sup>Email: [hkuang@berkeley.edu](mailto:hkuang@berkeley.edu). I would like to thank **Professor Raymond Hawkins** for his two years mentoring throughout my time in Cal and weekly discussions that make this research paper possible. I also want to thank **Professor Douglas Orr** for his two years mentoring in City College of San Francisco. Because of Professor Orr's enthusiasm for Economic History and Economic Thought in introductory courses, I am able to read many interesting papers from various economic schools of thought and become interested in Economics.

# 1 Introduction

In Post-Keynesian economic thought, money is endogenously determined by economic activities in a modern economy. The central theme is “loans create deposits” and “deposits generate reserves”. When a bank underwrites loans, by double entry bookkeeping, it records the loans in the asset side of its balance sheet and automatically records the same amount as deposit for the borrowers in the liability side. Firms rely on credit prior to production and pay back part of revenues to banks and wage laborers. Households adjust their deposit ratios as portfolio choice. Thus, new money is created by lending, and it is destroyed when loans are paid back. Banks are not intermediaries that lend deposits and are bounded by reserves, but they are central actors of creating money in the forms of loans. Understanding their lending behavior will cast light on understanding economic fluctuation.

Central bankers have long recognized that banks create money. The Central Bank of Canada governor, Towers (1939), observed that “[e]ach and every time a bank makes a loan, new bank credit is created - new deposits - brand new money”. The New York Federal Reserve Vice President, Holmes (1969), recognized the Fed’s operational constraints on money supply: “In the real world, banks extend credit, creating deposits in the process, and look for the reserve later”. McLeay, Radia, and Thomas (2014) from the Bank of England clarifies misconceptions on money creation in modern economy: “banks do not act simply as intermediaries, lending out deposits that savers place with them, and nor do they ‘multiply up’ central bank money to create new loans and deposits.” A recent empirical demonstration, probably the first empirical experiment at its time, by Werner (2014) details the entire process from loan creation to money transfer in a German bank, and the bank’s loan officers confirmed that they didn’t check their deposit balance nor existing reserves before and after the experiment.

Much research has been done analyzing loans and bank lending. In his “The Debt Deflation Theory of Great Depression”, Fisher (1933) describes the causal consequence from over-indebtedness to deflation. Since loans are underwritten in nominal terms, at a state of over-indebtedness, a distress selling caused by debt liquidation leads to contraction on currency and fall in price level, causing a real burden to borrowers. As profit falls investment shrinks and bankruptcies rise on the horizon, confidence collapses, leading to greater desire on cash and slower money circulation. Minsky (1976) develops the financial instability hypothesis and gives a detailed verbal description on the rise and fall of an economy by adding a capitalist financial system. A boom in the economy moves borrowing from hedge purpose to Ponzi financing as private loans increase sharply, and then instability rises within the system. A recent mathematical model of Minsky’s approach is done by Keen (2013) whose

model features on nonlinear relation so that the Great Recession can be generated after the great modernization without exogenous shock.

Other approaches focusing on endogenous money include Moore (1979), Moore (1988), Lavoie (1996) who advocate the Horizontalist's view that banks have a horizontal, but truncated, loan supply curve constrained by borrowers' credit worthiness. Later development to refine Horizontalists, or known as Structuralist, by Pollin (1991), and Wray (1995), and Dow (1996) to emphasize liquidity preference and expectation in the system, to name a few for both side. Fontana (2004) and (2009) in recent years theoretically bridge the two sides by treating Horizontalists as single period analysis and Structuralists as continuous analysis.

In this paper, we aim to provide model based behavior support for the lending dynamics in a capitalist economy. The goal is to discover the evolution of lending dynamics and find potential drivers for the changes. The analysis is based on the Opinion Formation Model from quantitative Sociology by Weidlich and Haag (1983). The model imposes a social network effect on banks on top of rational risk calculations. Banks can't stand alone in the market because they need to borrow from counter-parties in order to clear payments and balance. Banks make their lending decisions independently but also adapt to their peers opinions. Hawkins (2011) calibrates this model to illustrate the rise and fall on non-agency mortgage backed securities in the US. Ghonghadze and Lux (2016) applies it on Fed's Senior Loan Officer Opinion Survey on Bank Lending Practices (SLOOS).

We follow their approach and extend the model from Fed to European Central Bank (ECB) and Bank of Japan (BOJ)'s lending surveys. These surveys ask banks whether they changed credit standard and credit spread in the past quarter. We found the opinion formation model is easily over-fitted because of its non linearity. To mitigate this issue and improve the model predictabilities, we use random forest, a state of art in machine learning developed by Professor Leo Breiman in UC Berkeley, to select variables that have strong predicting power. In addition, from the survey data we find a very clear phase transition for banks when they change lending policies due to different economic factors. Uncertainty is the main driving force in tightening credit while competition, especially from other banks, is the main force for easing credit. Other factors such as liquidity and capital position have little effect.

We start with the US data and obtain good results based on selected variables. We are also able to extrapolate the model in both forward prediction and backward propagation. The model solution is stable over two decades. From the model simulation, we find banks have asymmetric response to economic factors that change their lending decisions.

We then extend the model to ECB and BOJ's data. ECB's survey data produces very similar result to the U.S. data and show that banks' lending decisions are impacted by

their peers. The Japan model result has significant improvement when we include estimated quarter bad loan data by cubic spline, which also echoes the serious problem in Japan's non-performing loans.

The paper is organized as follows: Section 1 develops the Opinion Formation Model. The derivation follows closely from Weidlich and Haag (1983) and Ghonghadze and Lux (2016). In section 2, we apply the model to US data and then extend it to ECB and BOJ's data. We provide forward prediction and backward propagation in order to examine the model stability. Finally, we close in section 3 with a discussion and summary.

## 2 The Opinion Formation Model

Our model derivation is adapted from Weidlich and Haag (1983), Hawkins (2011), and Ghonghadze and Lux (2016). In the context of lending decision, assume there are  $2N$  bankers fixed in a continuous time horizon  $T$ . All bankers have equal weights and face two opinions: to lend or not to lend. Let  $n_t^+$  be the amount of bankers who choose to lend at time  $t$ , and  $n_t^-$  be the opposite, s.t.  $n_t^+ + n_t^- = 2N$ . Then the state of opinion can be represented by an integer:

$$2n_t = n_t^+ - n_t^-, \quad \text{where } n \in [-N, N].$$

When  $n_t = N$ , all bankers choose to lend, and when  $n_t = -N$  is the opposite. An opinion lending index, or the average lending sentiment, at time  $t$  can also be defined in the same way:

$$x_t := \frac{n_t}{N} = \frac{n_t^+ - n_t^-}{2N}.$$

Let  $p(n; t)$  be the probability of the state of opinion at time  $t$ . Then by the normalization,

$$\sum_{n=-N}^{n=N} \frac{\partial p(n; t)}{\partial t} = 1 \quad \text{for } \forall t \in T. \quad (1)$$

Because change of opinion can happen in any time, the state of opinion  $n$  can be interpreted as the difference of all influx to the state  $n$  and the outflux from  $n$ . Let  $w(j \rightarrow i)$  be the transition rate of changing from state  $j$  to  $i$  for all  $i, j \in [-N, N]$ .

Hence,  $p(n; t)$  can be rewritten as a special case of the Master Equation:

$$\frac{\partial p(n; t)}{\partial t} = \sum_{j=-N}^{j=N} [w(i \leftarrow j)p(j; t) - w(i \rightarrow j)p(i; t)]. \quad (2)$$

To simplify the discussion, assume  $\forall \Delta t < \epsilon, \epsilon \in \mathbb{R}^+$ , only one banker changes opinion:

$n \rightarrow (n+1)$  or  $n \rightarrow (n-1)$ .<sup>1</sup> Then

$$w(n' \rightarrow n) = 0 \quad \text{for } \forall n' \neq n \pm 1. \quad (3)$$

If we define the transition probability for the transition rate:

$$\begin{aligned} w_{\uparrow}(n) &:= w(n \rightarrow n+1), \\ w_{\downarrow}(n) &:= w(n \rightarrow n-1), \end{aligned}$$

Then equation (2) becomes:

$$\frac{\partial p(n; t)}{\partial t} = [w_{\uparrow}(n-1)p(n-1; t) + w_{\downarrow}(n+1)p(n+1; t)] - [(w_{\uparrow}(n)p(n; t) + w_{\downarrow}(n)p(n; t))]. \quad (4)$$

The first sum is the influx to the state  $n$  and the second sum is the outflux from  $n$ .

Recall the average lending sentiment  $x_t := \frac{n_t}{N}$ . Then  $\Delta x_t = \frac{\Delta n_t}{N} = \frac{1}{N} = \epsilon$ . Divide the equation (4) by  $N$  and introduce the new probability function  $P(x; t)$  for  $x_t$  s.t.  $P(x; t) = Np(n; t)$ . The following can be shown to be equivalent:

$$\begin{aligned} \frac{\partial p(n; t)}{\partial t} = \frac{\partial P(x; t)}{\partial t} &= [w_{\uparrow}(x - \frac{1}{N})P(x - \frac{1}{N}; t) + w_{\downarrow}(x + \frac{1}{N})P(x + \frac{1}{N}; t)] \\ &\quad - [(w_{\uparrow}(x)P(x; t) + w_{\downarrow}(x)P(x; t))]. \end{aligned} \quad (5)$$

To approximate the equation above for large  $n$ , apply Taylor Expansion on  $nup$  to  $O(n^2)$ , then

$$\begin{aligned} \frac{\partial P(x; t)}{\partial t} &\approx \frac{\partial}{\partial x} [w_{\downarrow}P(x; t) - w_{\uparrow}P(x; t)] + \frac{1}{2} \frac{\partial^2}{\partial x^2} [w_{\downarrow}P(x; t) + w_{\uparrow}P(x; t)] \\ &= -\frac{\partial}{\partial x} [K(x)P(x; t)] + \frac{\epsilon}{2} \frac{\partial^2}{\partial x^2} [Q(x)P(x; t)], \end{aligned} \quad (6)$$

which is also a standard form of the Fokker Planck equation in one dimension.

By taking the first and second moment of  $\frac{\partial P(x; t)}{\partial t}$  on  $x$  and take the limit of  $\Delta t \rightarrow 0$ ,  $K(x)$  and  $\epsilon Q(x)$  can be shown as the mean and variance of average sentiment. In terms of stochastic differential equation,  $K(x)$  is the drift term, and  $\epsilon Q(x)$  is the diffusion coefficient.

The choice of the transition probability and the exact solution of the equation have various forms and depend on further assumption on behavior (Weidlich and Haag (1983, P31-44)). To limit the discussion and make the model reflect actual behavior, three more

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1. A more general discussion without this assumption can be found in Weidlich and Haag (1983, CP 3,4)

assumptions on behavior are introduced (Weidlich and Haag (1983, 41)):

- a) bankers make their decisions independently, relying on inherent personal observations;
- b) bankers are willing to adapt to the peers opinion once it becomes the majority.
- c) preference and the willingness to adapt may vary over time.

The transition probability is assumed to be :

$$\begin{aligned} w_{\uparrow} &= \frac{n^-}{2N} v \exp(U(x_t)) = (1 - x) v \exp(U(x_t)); \\ w_{\downarrow} &= \frac{n^+}{2N} v \exp(-U(x_t)) = (1 + x) v \exp(-U(x_t)), \\ U(x_t) &= \alpha_0 + \alpha_1 x_t. \end{aligned} \tag{7}$$

where  $\frac{n^+}{2N}$  and  $\frac{n^-}{2N}$  measure the attitude towards lending;  $v \exp(U(x_t))$  is the speed of changing opinions;  $\alpha_0$  measures the independent preference on lending decision;  $\alpha_1$  measures the degree of herding. They are assumed to be constant within a short period with contrast to the whole process of opinion evolution.

By applying hyperbolic transformation on (7), the drift and diffusion coefficients are re-written as:

$$K(x_t, Z_t; \theta) = 2v \cosh(U(x_t, Z_t; \theta))(\tanh(U(x_t, Z_t; \theta)) - x_t); \tag{8}$$

$$Q(x_t, Z_t; \theta) = 2v \cosh(U(x_t, Z_t; \theta))(1 - x_t \tanh(U(x_t, Z_t; \theta)))/N; \tag{9}$$

$$U(x_t, Z_t; \theta) = \alpha_0 + \alpha_1 x_t + \sum_{i=1}^m \beta_i Z_i, \tag{10}$$

where  $x_t$  is the average lending sentiment at time  $t$ ;  $N$  is the amount of bankers;  $Z_t$  includes a series of exogenous variables such as GDP and unemployment rate that affect lending decisions;  $\theta$  is a collection of unknown coefficients of variables to be measured.

The closed form solution exists when “only one highly peaked maximum[ $P(x; t)$ ]” exists, a linear  $K(x)$ , and a constant  $Q(x)$  (P27), which fail to capture the non-linear change of risk preference and self-variation for peer pressure and shocks.

A general solution is to numerically approximate  $P$ , which is discussed later. The corresponding solution of the dynamic opinion,  $x_t$ , can be extended by applying standard Ito calculus and approximate  $x_t$  as a stochastic differential equation (SDE) (Ghonghadze and Lux 2016 and Ghonghadze and Lux 2012)

$$dx_t = K(x_t, Z_t; \theta)dt + \sqrt{Q(x_t, Z_t; \theta)}dW_t, \tag{11}$$

where  $W_t$  is the standard Wiener process.

This model measures the evolution of average lending sentiment in a group. The assumptions on banker’s behavior on lending are simplistic but valid from a sociological perspective. People interact with a social structure that has norms for group members’ common behaviors and that has network on controlling the flow of information; they rely on other group members to justify their actions, which is also known as “social embeddedness” (Granovetter 2005). Keynes (1937) in his summary of *The General Theory* also emphasizes that in a world of uncertainty, people rely on the crowd:

“Knowing that our own individual judgment is worthless, we endeavor to fall back on the judgment of the rest of the world which is perhaps better informed. That is, we endeavor to conform with the behavior of the majority or the average. The psychology of a society of individuals each of whom is endeavoring to copy the others leads to what we may strictly term a conventional judgment.”

Institutionally, the requirement on prudent lending from FDIC regulation guarantees various lending practice must converges. Prudent lending means that lending practices are generally accepted <sup>2</sup>, and banks’ risk taking are evaluated against the average of industrial practice. Significant deviation, either for good or bad purposes, may subject to punishment. For example, 20% mortgage down payment was a common practice in the 20<sup>th</sup> century, but a bank that imposed such a policy before the great recession would be considered outside of the norm . For bankers, “it is better to fail conventionally than to succeed unconventionality”. Thus, it is reasonably to consider bankers value peers’ opinion on lending.

An important features of this model is the existence of unstable equilibrium. Multiple opinions can co-exist at the same time, and the average sentiment can switch suddenly and without warming. Real life examples include the sudden collapse in the financial market and violate jump of US LIBOR rate right after Lehman Brothers’ bankruptcy.

Empirical application with this model requires estimating the parameters  $\theta$ . Ghonghadze and Lux (2012) numerically approximate the solution of the Fokker-Planck equation (6) by Crank-Nicolson finite difference, and then use log Maximum Likelihood on the solution  $P(x; t)$  to estimate  $\theta$ . This method is rigorous but computationally expensive. Ghonghadze and Lux (2016) later introduce a less rigorous but more efficient method of Quasi Maximum Likelihood Estimate (QLME)<sup>3</sup>.  $P$  is approximated as a conditional normal distribution with

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2. Federal Regulation Code, Title 13, CFR 307.8

3. QMLE gives consistent parameters estimation even when the Gaussian assumption is violated in dynamic models (Bollerslev and Wooldridge 1992).

further assumptions on  $x_t$ :

$$E(x_{t+1}|x_t) = x_t + K(x_t, Z_t; \theta)\Delta t \quad (12)$$

$$\text{Var}(x_{t+1}|x_t) = Q(x_t, Z_t; \theta)\Delta t. \quad (13)$$

Suppose there are  $T$  observations  $\{x_1, \dots, x_T\}$ , then  $\theta$  is estimated by maximizing the log-likelihood function

$$L = \sum_{t=1}^{T-1} \ln(N(x_{t+1}|x_t, Z_t; \theta)), \quad (14)$$

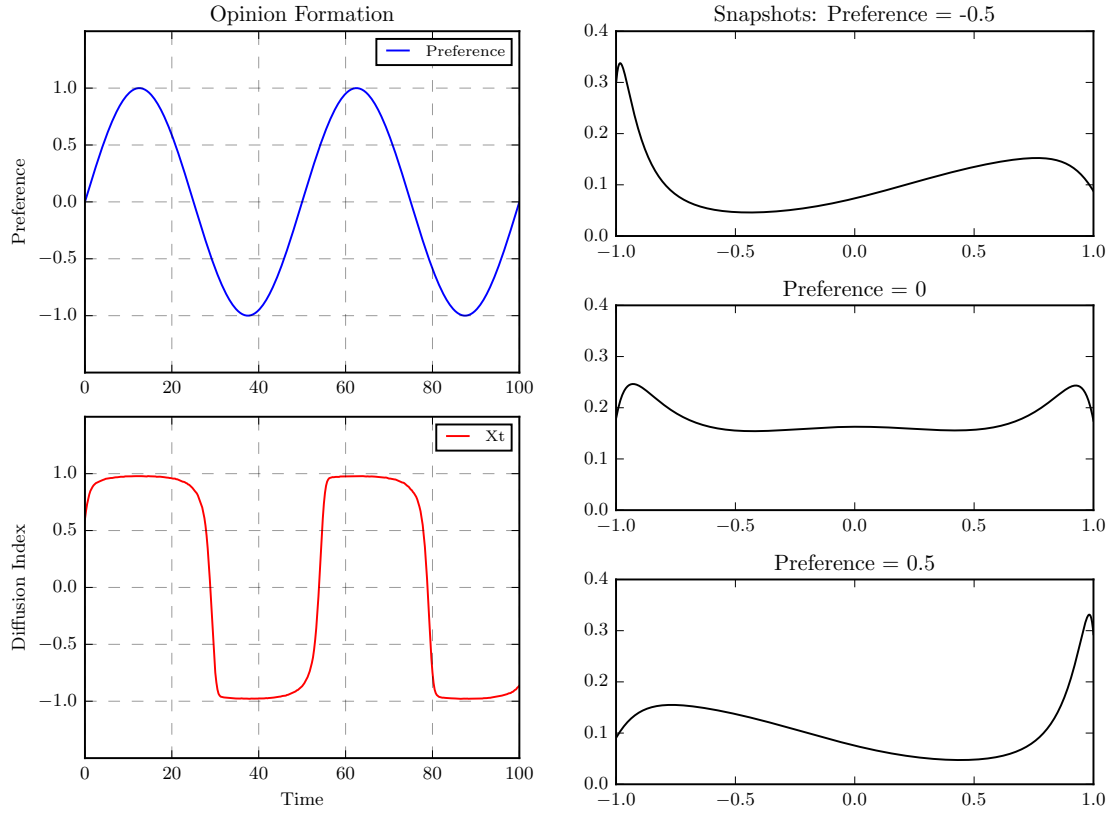
where  $N(x_{t+1}|x_t, Z_t; \theta)$  is normal density with mean  $E(x_{t+1}|x_t)$  and variance  $\text{Var}(x_{t+1}|x_t)$ . We numerically solve  $L$  by Newton Conjugate Gradient method using Scipy's Generic likelihood model and set the stopping criteria to be  $10^{-12}$ . Ghonghadze and Lux (2016) solve  $L$  by specifying its analytical Gradient and Hessian matrices. We replicate their model estimations and test our code on their dataset. We obtain comparable results: the parameters agree at least 4 decimal points, and the variances have at most a 7% difference. A numerical simulation is shown below.

Suppose there are no exogenous effect and consider 25 banker's preference over time. Assume the preference on lending changes over time ( $\alpha_0 = \sin(2t\pi/50)$ ). At  $t=0$ , the average sentiment favors lending is high, and bankers value peers' opinions ( $x_{t0} = 0.6, k = 1.5, v = 1, dt = 0.25$  (This example is adapted from Weidlich and Haag (1983, P50)). The SDE (11) is simulated by Shoji-Ozaki's method, and the solution is bounded to  $[-1, 1]$ . Euler's method is found to be unstable for the real data because  $\Delta t$  is fixed at 0.25 (real data are measured quarterly). A comparison of these two methods with algorithms can be found in Iacus (2009). win

In figure 1 the left panels show the independent preference and corresponding average lending sentiment. The upper plot is the preference function specified above, and the lower plot is the mean of a thousand simulations on lending sentiment. Positive sign means favor lending. When the sign switches (when time near 25, 50, 75), the majority lending sentiment quickly switch from to lend to not to lend or vice verse. Accurate estimation for the future may be impossible because opinion changes so rapidly. The right hand side of the figure 1 is the snap shots for the probability density of bankers with different opinions. Independent preference shifts from -0.5 to 0.5. When bankers have no preference ( $\alpha_0 = 0$ ), there are two groups with opposing opinions. Being neutral is rare. And once bankers favor lending ( $\alpha_0 = 0.05$ ), the hight goes to the lending side, meaning the majority shifts towards lending. An overall distribution on lending up to time 30 is shown in figure 2. It is generated by approximating the probability  $P$ . At time equals 0, although the majority choose to lend,

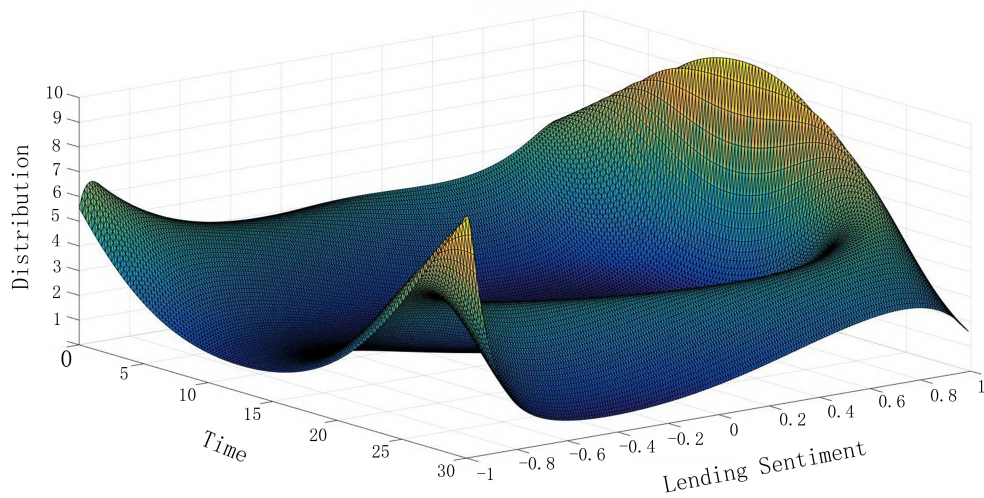


Figure 1: Numerical Simulation



there is a small group of people choose not to lend. And when time is near 25, the lending sentiment is shifted to be negative, the distribution also moves quickly towards not to lend. At time equals 30, lending becomes a minority opinion.

Figure 2: Model Simulation on Lending Distribution



### 3 Cross Countries Analysis on Credit Dynamics

Our datasets are central bank lending surveys. The Fed, Bank of Japan, European Central Bank, and Bank of England publish quarterly surveys of bank's lending practice. The US data is the longest, dating back to 1990. Japan followed suit a decade later. The European survey launched in 2003 with details on each countries within the Union. England started their survey after the Great Recession. All surveys ask banks whether they change credit standards and spreads for firms and households. In addition, the questionnaires also ask banks why they change their lending policies.

Given the length of each survey data availability and prior analysis from Ghonghadze and Lux (2016), the primary focus is on the U.S. data. We find that the opinion formation model has a strong predicting power based solely on the past quarter's survey result. The estimated coefficients are stable over time. In addition, banks have asymmetric responses during business cycles. When searching possible exogenous variables to explain these dynamics, we use random forests combined with the Boruta method to select a subset of relevant variables that have strong predictive power. The model simulation, based solely on the initial value of the credit spread and the estimated coefficients, follows the actual data closely. The analysis is applied to European data and Japan data. BOE's survey data is weighted by the level of importance, so it is incompatible with the model assumption. Given its raw data is not available, it will be considered in the future.

#### 3.1 US Credit Dynamics

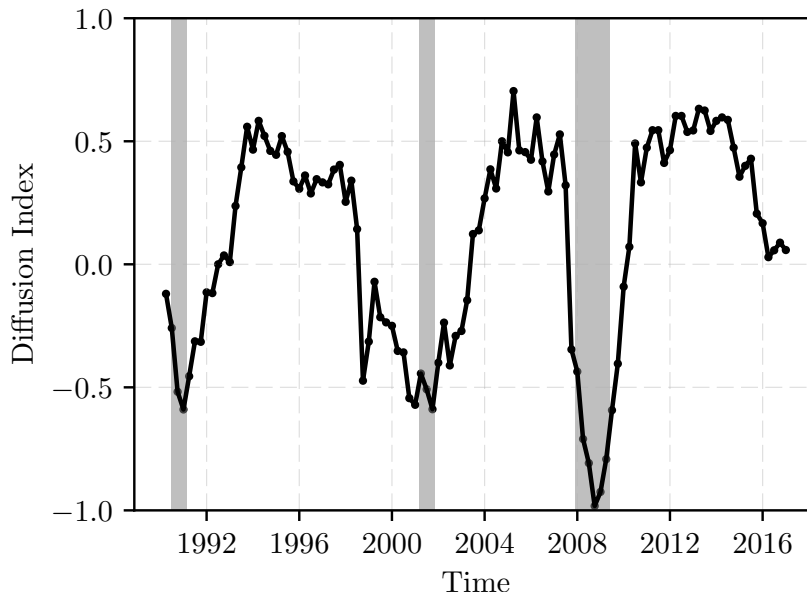
The Fed's Senior Loan Officer Opinion Survey on Bank Lending Practices (SLOOS) is conducted at the beginning of each calendar quarter, covering up to 60 large domestic commercial banks and up to 24 large foreign banks. All of them have asset greater than \$3 billions, or 5% or less, of commercial and industrial loans over their total assets. We focus on question (2.d) about bank's credit spread on commercial and industrial loans for middle and large firms:

*2. For applications for C&I loans or credit lines-other than those to be used to finance mergers and acquisitions- from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans **changed over the past three months** ? (emphasis added)*

*(d) Spread of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spread = eased)*

Five options are available: tightened considerably, tightened somewhat, remained basically unchanged, eased somewhat, and eased considerably. On average, there are around 70 banks answering this question. The diffusion index (DI) is the net percentage of eased minus tightened<sup>4</sup>. Figure 3 shows banks collectively tightened credit spread well before the last two recessions, and they raise spread sharply during the boom period.

Figure 3: US Diffusion Index of Credit Spread



The survey lists a series of factors for banks to choose if they change lending policies in the past quarter. 6 out of 8 factors are consistently reported since 1999 :

*If your bank has tightened or eased its credit standards or its terms for C&I loans or credit lines over the past three months, how important have been the following possible reasons for the change? (Please respond to either A, B, or both as appropriate and rate each possible reason using the following scale: 1 = not important, 2= somewhat important, 3 = very important )*

(a) <i>Deterioration(improvement) in current or expected capital position</i>
(b) <i>Less(more) favorable or more(less) uncertain economic outlook</i>
(c) <i>Worsening(improvement) of industry-specific problems</i>
(d) <i>Less (more) aggressive competition from others</i> <sup>5</sup>
(e) <i>Reduced (increased) risk tolerance for risk</i>
(f) <i>Decreased (increased) liquidity in the secondary market for these loans</i>

4. In the Fed's report, this diffusion index is constructed by the net percentage of tighten minus eased.

These data is list in Fed's pdf reports only, so we extra the data from 1999 to 2017 reports and recalculate the mean for each reason. They are weighted by the scale of importance (0,1,2) as well as their fraction of the total number of responding. The reasons contributing to tighten lending policies are set to be negative. If a reason has value 0, it means either (i) no bank ease or tighten lending or (ii) all banks think the reason is not important. If it is 2 (-2), all banks consider it is very important. 1 (-1) means banks think it is somewhat important. Values in between mean some banks eased/tightened lending and have mixed opinions.

Figure 4 shows a 'phase transition' when banks change lending policies over the last two decades. The dark line in the middle is the diffusion index of credit spread, the dashed line represents the weight on a reason for easing credit, and the dashdot line is the weight for tightening credit. When banks tighten lending, uncertainty is the main driving force, but it has almost no effect in easing credit. By contrast, competition is the main driving force when banks ease lending. Its effect is the most obvious before and after the Great Recession. Risk tolerance and industrial problems (borrowers' creditworthiness) have a much weaker effect in tightening credit, and neither of them have strong effect in easing credit. Capital position and loan liquidity are the least important factors in changing lending policies.

Such repeated asymmetric responses during business cycles provide an empirical support for the assumptions of the opinion model. Banks have their analysis on economic outlook, but they are also impacted by their peers' decisions. When they are not sure their counterparties' performance, they tighten lending. But once their peers are controlling the Street, the state of economy become less important in driving credit expansion, and their lending decisions are much less dependent on capital positions and loan liquidity.

Next we turn to the opinion formation model. Suppose there are no exogenous effect and banks only look at their peers, then

$$\text{Model 1: } U(x_t, Z_t; \theta) = \beta_0 + \beta_1 x_t, \quad \theta = \{\beta_0, \beta_1\}, \quad (15)$$

$$\text{Model 2: } U(x_t, Z_t; \theta) = \beta_0 + \beta_1 x_t^+ + \beta_2 x_t^-, \quad \theta = \{\beta_0, \beta_1, \beta_2\}, \quad (16)$$

$$\text{where } x_t^+ = \begin{cases} x_t & x_t > 0 \\ 0 & x_t \leq 0 \end{cases} \quad x_t^- = \begin{cases} x_t & x_t \leq 0 \\ 0 & x_t > 0 \end{cases}$$

In our algorithm, parameter coefficients are estimated first, and the variances are then calculated by the Hessian matrix in the last step. Model 1 indicates the current lending

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5. The surveys before 2001 Q3 split this reasons into 2 parts: competition from nonbank lenders and other banks. We take the average of their value.

Figure 4: US Reasons for Changing Lending Policies

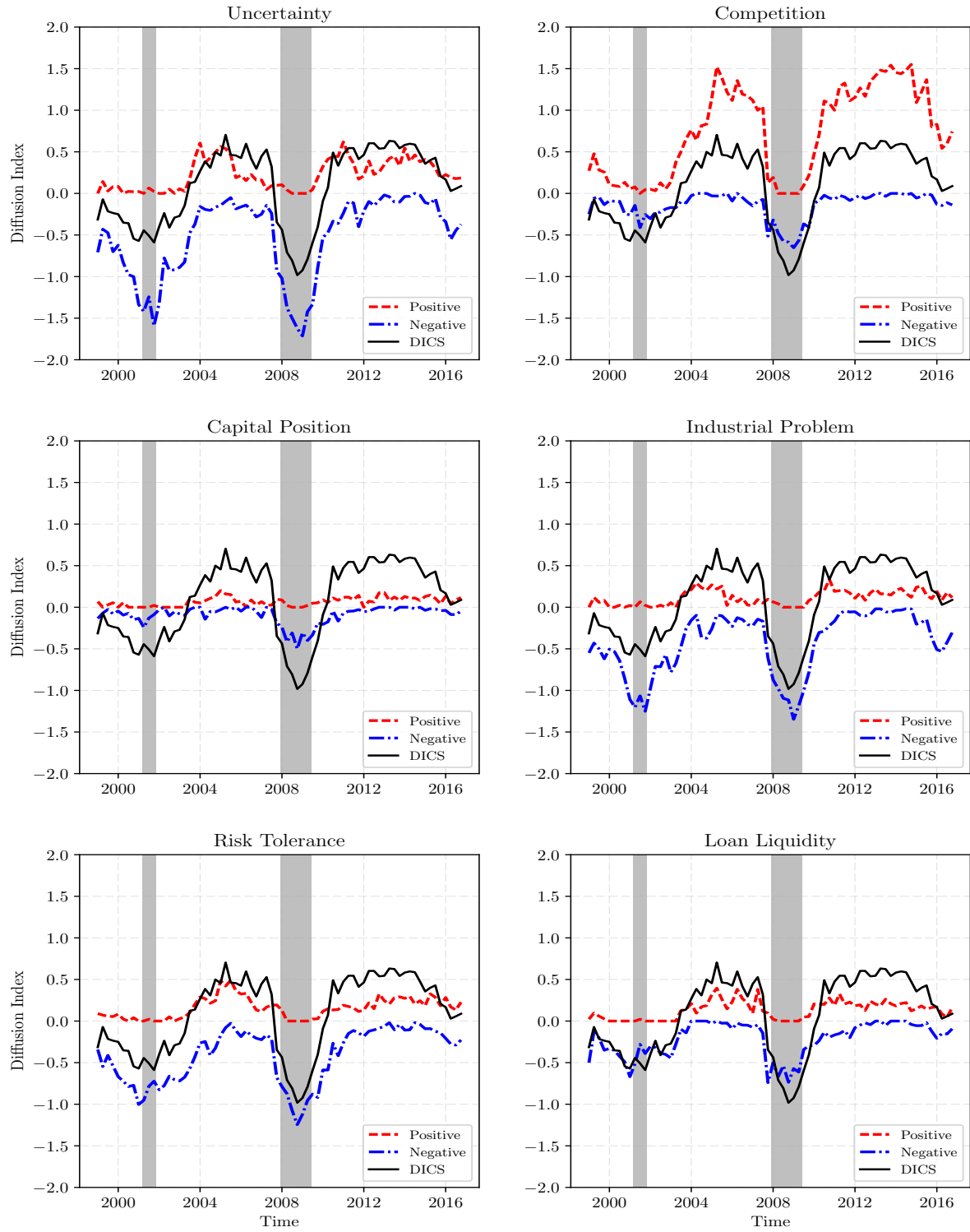


Table 1: US Model 1

Dep. Variable:	DICSxt1	Log-Likelihood:	44.737		
Model:	QMLE	AIC:	-85.47		
Method:	Maximum Likelihood	BIC:	-80.13		
No. Observations:	107	Number of Banks:	70		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	1.6657	0.204	8.160	0.000	1.266 2.066
constant	0.0009	0.020	0.047	0.963	-0.038 0.040
DICSxt0	1.0440	0.049	21.126	0.000	0.947 1.141

opinion has significant impact. The current diffusion index of credit spread (DICSxt0) is significantly larger than 0, meaning peers' opinions have large weight. The opinion turn-over rate ( $v$ ) suggests banks change opinions fast. Model 2 is used to estimate the asymptomatic effect from peers. The coefficients on positive and negative lending opinion are slightly different, but they overlap within two-standard-deviation region. Model 2's Akaike Information Criterion (AIC) and Bayesian Information Criterion (BIC) are slightly better than Model 1.

Note, however, the probability values are based on the assumptions that the underlying variables are normal distributed. The variables, including all exogenous variables discussed later, may violate this assumption. On the other hand, the variances are numerically estimated by the Hessian matrix after the parameter estimation, and the model simulation is based on the estimated parameters without using their variance.

Figure 5 is a simulation of M2. The predicted values follow closely the actual data. During the simulation the credit spread ( $x_{t+}, x_{t-}$ ) in equation (16) are updated via the survey data rather than the simulated values<sup>6</sup>. The result is surprisingly well. It means the current opinion index of credit spread has strong predictive power over the credit dynamics for the next quarter.

Figure 6 examines the stability of Model 2's coefficients over data points. The lines labeled 'Ordered' use the original data in time order; the lines labeled 'Random' shuffle the data and sample points to estimate the model. The lines after 100 sample points use sampling with replacement and equal probability. It is a bootstrap technique to explore future sample data. The result is twofold. First, the coefficients are stable over time, meaning banks are constantly looking at each other. Splitting the diffusion index may not be able to capture banks' asymmetric reaction to their peers. Second, the model estimation

6. Later when we introduce exogenous variables, we will simulate the model based solely on estimated value.

Table 2: US Model 2

Dep. Variable:	DICSxt1	Log-Likelihood:	46.101		
Model:	QMLE	AIC:	-88.20		
Method:	Maximum Likelihood	BIC:	-82.86		
No. Observations:	107	Number of Banks:	70		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	1.6767	0.207	8.101	0.000	1.271 2.082
constant	0.0651	0.044	1.485	0.138	-0.021 0.151
DICSxt0+	0.8793	0.113	7.810	0.000	0.659 1.100
DICSxt0-	1.2276	0.120	10.191	0.000	0.991 1.464

becomes stable after 60 data points. It is also time independent once it is conditioned on the current quarter. Given these results and the conjuncture that only the current opinions have much stronger impact on lending decisions, most of existing machine learning algorithms are worth considering in the analysis of this diffusion index.

Figure 5: Model 2 Simulation

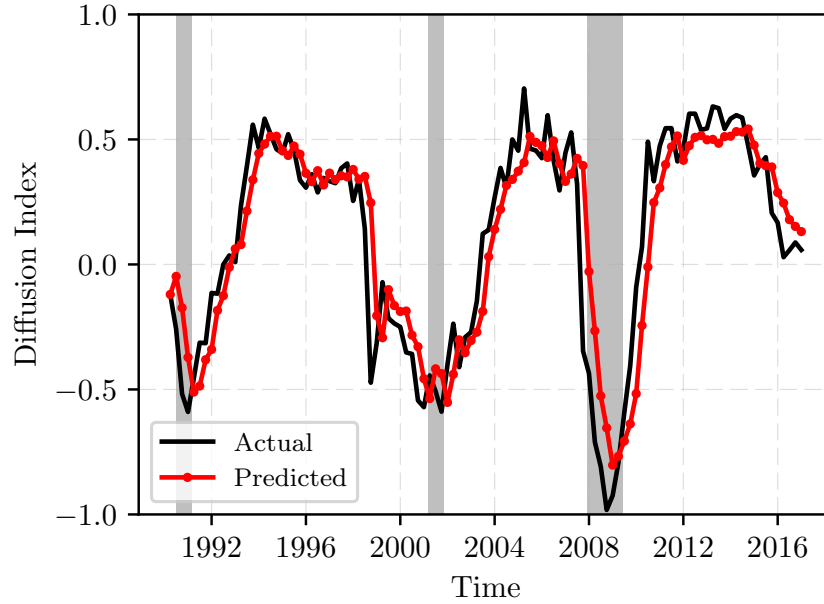
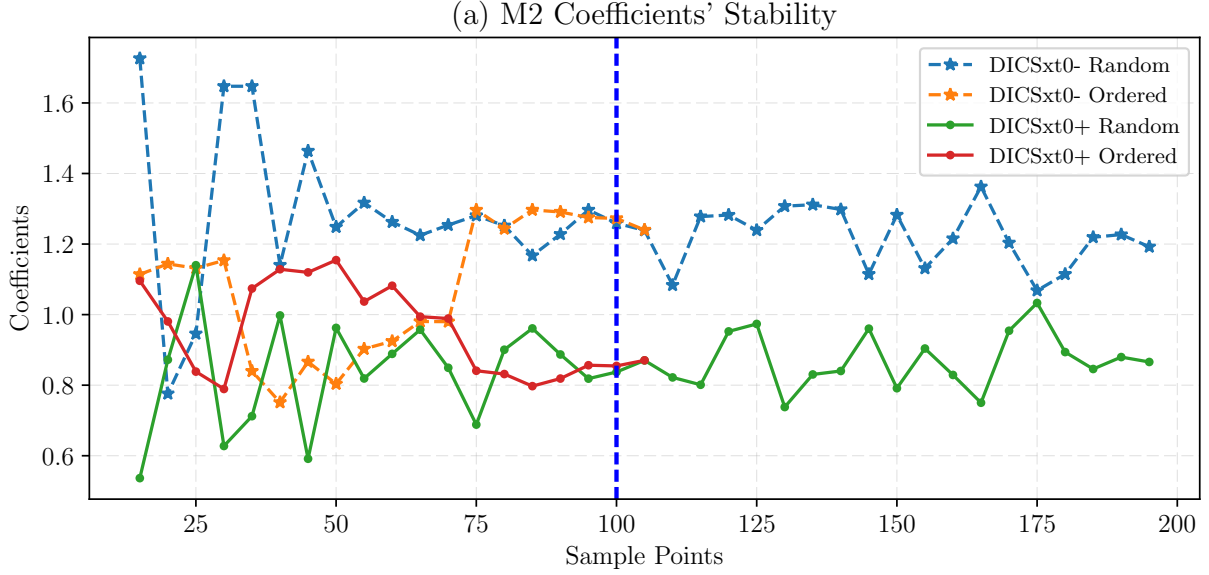


Figure 6: Model 2 Stability Examination



As a comparison, Model 3 includes the past quarter's credit spread. The equation (16) is extended as the below:

$$\text{Model 3: } U(x_t, Z_t; \theta) = \beta_0 + \beta_1 x_t^+ + \beta_2 x_t^- + \beta_3 x_{t-1}^+ + \beta_4 x_{t-1}^-, \quad \theta = \{\beta_0, \beta_1, \beta_2\}; \quad (17)$$

$$\text{where } x_{ti}^+ = \begin{cases} x_{ti} & x_{ti} > 0 \\ 0 & x_{ti} \leq 0 \end{cases} \quad x_{ti}^- = \begin{cases} x_{ti} & x_{ti} \leq 0 \\ 0 & x_{ti} > 0 \end{cases} \quad (18)$$

The sum of coefficients for both positive and negative credit spread are close to Model 2's result. This suggests banks' decision strongly rely on the one period lending opinion. However, Model 3 becomes worse in terms of BIC. Its coefficients of current and past DI credit spread have conflicting signs, which is a signal of over-fitting.



Table 3: US Model 3

Dep. Variable:	DICSxt1	Log-Likelihood:	48.216
Model:	QMLE	AIC:	-86.43
Method:	Maximum Likelihood	BIC:	-73.11
No. Observations:	106	Number of Banks:	70

	coef	std err	z	P> z	[95.0% Conf. Int.]
v	1.6088	0.201	8.015	0.000	1.215 2.002
constant	0.0597	0.048	1.243	0.214	-0.034 0.154
DICSxt0+	1.0599	0.206	5.157	0.000	0.657 1.463
DICSxt0-	1.5344	0.206	7.463	0.000	1.131 1.937
DICSxt-1+	-0.1808	0.200	-0.906	0.365	-0.572 0.211
DICSxt-1-	-0.3545	0.207	-1.715	0.086	-0.760 0.051

Next we include exogenous variables. A list of variables is selected based on SLOOS' reasons for changing lending policies, related work by Ghonghadze and Lux (2016), and empirical research from ECB's lending surveys ((Köhler-Ulbrich, Hempell, and Scopel 2016) and (Altavilla, Darracq Paries, Nicoletti, et al. 2015)). Since the opinion formation model is nonlinear and easily over-fitted, we select an optimal and relevant subset of variables via Random forest combined with Boruta method. Random forest is the current state of art in machine learning algorithms, and Boruta is a wrapper method to select all relevant variables.

The survey asks whether banks change credit spread in the past quarter, so data are collected with attention on their release data. We assume banks make decisions at the mid of each quarter, so they are able to access public data released near that time. But they don't have access to the data released near the end of quarters. Because banks have asymmetric responses to economy fluctuation as shown in figure 4, exogenous variables are de-meaned by their one year exponential moving average (EMA), and their positive and negative values are considered separately. The EMA emphasizes the momentum effects and weights more heavily on the most recent events <sup>7</sup>. Moving average, rather than Hodrick-Prescott filter, are widely used in business organization (Osborn 1995). It is also a momentum based trading strategy (Lempriere et al. 2014), (Menkhoff et al. 2012). Also, as figure 4 shows, both the diffusion index of credit spread and reasons (uncertainty and competition) for changing lending have momentum. Full period de-trending, which uses 'future' data to demean any quarter data, violates our assumption that banks don't have full knowledge about the future.

The diffusion index of loan demand (DILD) is from question 4A in the SLOOS. It asks how

7. We also examine various years as window size for EMA but fail to find significant change on results

8. After 2006 Q1, the level forecast includes IVA and CCAdj

Table 4: US List of Variables for US

Variable	Description	Release Date	Season. Adj
DICS	Diffusion index of credit spread. Large & middle firms	Mid of next quarter	N
DILD	Diffusion index of loan demand. Large & middle firms	Mid of next quarter	N
EBP	Excessive bond premium. Quarter averaged, change	Monthly	Y
NASDAQ	NASDAQ index. Quarter average, percent change	Daily	N
VIX	CBOE volatility index. Quarter average, change	Daily	N
NPL	Non performing commercial loans rate. De-mean by its 1Y EMA	Mid of next quarter	N
RGDP	RGDP growth rate. De-mean by its 1Y EMA	End of next quarter	Y
SPF RGDP	SPF RGDP growth rate. De-demean by its 1Y EMA; col 3	Mid of current quarter	Y
Co. Profit	Corporate profit growth after tax. De-mean by its 1Y EMA	End of next quarter	Y
SPF Co.Profit	SPF Co. profit growth <sup>8</sup> . De-demean by its 1Y EMA; col 3	Mid of current quarter	Y
Unemp	Unemployment rate U3, percent change. De-mean by its 1Y EMA	Monthly	Y
SPF Unemp	SPF unemp rate, percent change. De-demean by its 1Y EMA; col 3	Mid of current quarter	Y
CPI	All item. Percent change	Monthly	Y
SPF CPI	SPF CPI, mean. Percent change; col 3	Mid of current quarter	Y

the C&I loan demand from large and middle market size firms changed over the past quarter. Excessive Bond Premium (EBP) measures the investors’ risk appetite in the corporate bond market ((Favara et al. 2016, Fred Note), (Gilchrist and Zakraj 2012)). This data is available in FRED Notes page. It assumes the spread contains information on the expected default risk and independent risk preference. It is constructed by a simple unweighted average of credit spreads in corporate bonds, and then subtracted each bonds’ expected default risk implied in the spread through linear regression. It is found to be a statistically significant leading indicator for recessions (Favara et al. 2016). Altavilla, Darracq Paries, Nicoletti, et al. (2015) construct a EU version from bank-level data in its Bank Lending Survey and find it statistically significant for credit supply. In this paper, EBP is used to approximate the aggregate risk preference.

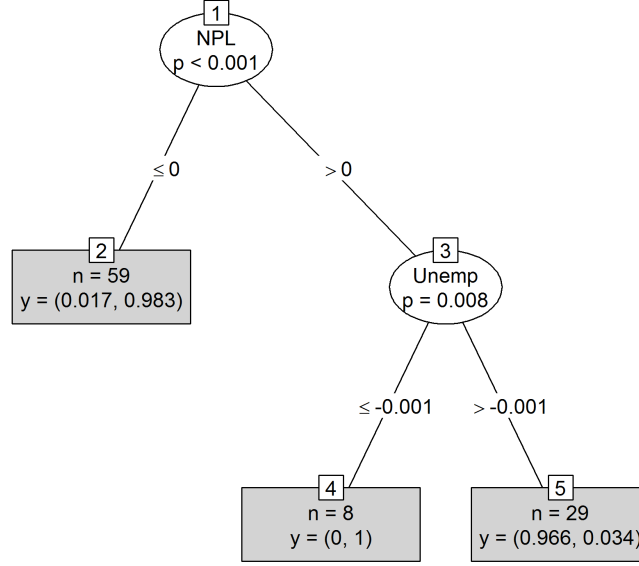
NASDAQ is a major stock index. VIX is the implied volatility for stock index option prices, which is also known as “fear index”. Non-performing loan (NPL) rate measures the performance of bank loans. Loan defaults take times to be observed, so 3 year and 5 year average cumulative default rate are key indicators for S&P credit rating (Hawkins 2011). In addition, Bouwman and Malmendier (2015) use call reports to find that the banks’ past history of under-capitalization change their risk preference, and 1-6 years are statistically significant.

Real GDP (RGDP) is lagged two quarters because of its release data. The first quarter’s GDP is only available by the end of second quarter. Advance estimates are available at the first month of second quarter, which usually provides fair estimation (Fixler, Greenaway-McGrevy, and Grimm 2014). The Survey of Professional Forecasters (SPF) data (mean response) are used to approximate banks’ estimation for the future quarter<sup>9</sup>. If the past

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9. The data is labeled under column 3 in SPF’s data spread sheet.

Figure 7: An Example of Decision Tree



quarter RGDP is approximated by SPF's survey result <sup>10</sup>, the model results don't have significant change.

To select relevant variables, we use random forest combined with Boruta method <sup>11</sup>. The random forest approach is an ensemble method that aggregates multiple decision trees. For a classification problem, a decision tree tries to split the data into groups based on input variables (or 'features'). For a regression problem, it takes the average of all points within a group.

An example of decision tree is in figure 7. It is built by part of the dataset from table 4. The tree has one node and depth of two. Positive values in diffusion index of credit spread are labeled as 1 (to lend), and negative values are labeled as 0 (not to lend). The decision tree starts with change of non-performing loan rate as an initial split, and unemployment rate is used to further partition the result.

Random forest combines various of independent decision trees and randomly chooses the initial variable, decision boundaries, and variables used in each node when building trees.

10. The data is labeled under column 2 in SPF's data spread sheet.

11. We refrain from using LASSO nor Ridge regularization on the opinion formation model to select a subset of variables because their results depend heavily on the underlying model. In this paper, we implicitly assume the model is correct without proving it. Thus, other variable selection methods that are based on the model result are not appropriate for this paper.

It makes decisions by the majority vote from the end nodes of each tree. Breiman (2001), one of major contributor to this method, proves by averaging all decision trees, the result is unbiased and has low variance. In addition, the result always converges and its accuracy is usually immune from irrelevant variables. Caruana and Niculescu-Mizil (2006) compare multiple supervised learning algorithms, such as SVM, Neural Nets, Random Forest, Logistic Regression, etc. Each method has a edge on one or two large datasets, but random forest and neural net have the best overall performance on all 11 large datasets. Kane et al. (2014) use Random Forest to predict outbreaks of H5N1 and finds it out-performs ARIMA. Khaidem, Saha, and Dey (2016) use Random Forest to predict trends in stock market and obtain 85% to 95% accuracy for one to three months prediction.

Random forest also accesses variable importance. It randomly permutes variables among nodes and calculates their loss of accuracy, or Z score. In classification, the Z score is mean decrease accuracy or Gini impurity. In regression, it is mean squared error. Then the variables importance is rank by the Z score. However, if two variables are highly correlated and equally important, one of them will be ranked high while the other one will be low (Breiman 2001). It also biases towards variables with more categories (Strobl et al. 2007). To circumvent these problems, we combine it with Boruta method, an ‘all-relevant wrapper feature selection method’ (Nilsson et al. 2007). It is used in many biomedical research such as genes (e.g. (Kursa 2014)) for robust variable selection. This method creates ‘shadow copies’ for each variable by randomly shuffling its order to remove correlation, and then it fits the original data and all ‘shadow copies’ to Random Forest and compare their Z scores. A variable is important (relevant) if its Z score is better than all shadow copies, and if not, it is removed. This method aggressively compare every variable and return a subset of relevant variables . As a comparison, forward and backward stepwise feature selection tend to give a subset of optimal variables that best fit the model, leaving some potential important variables.

We relax the criteria for Boruta’ selection because we have too few data points compared to thousands of sample data used in biomedical research where this method is applied. A variable is labeled as important if its Z score out-performances 90% shadow copies. If it is lower than the threshold but higher than 5%, it is labeled as weak. In addition, we randomly sample 70% of the data to fit the model. In the last two decades, U.S. has two major recessions but their durations are relatively short, thus some ‘bad time’ variables may have much lower frequencies in the whole data and have fewer chances to be selected in Random Forest. We then count the number of times each variable is labeled as important or weak.

The result of variable selection is in table 5. The variables with positive or negative are values above or below their means and have different signals. Both credit spread (DICS), loan demand (DILD), non-performing loans below mean (NPL negative), and excessive bond

premium (EBP) are constantly selected as important. Unemployment rate below mean (Unemp negative) also has high ranks. It may not be a significant factor for loan officers, but it has a high correlation with the state of economy. Surprisingly, Real GDP growth is not important. Possible reasons may be its 2 lags and exponential moving average. Given the relaxed selection criteria and repeated sampling, We use the variables in the left column to fit the opinion formation model because they have much higher score of importance.

Table 5: US Variable Importance

Var	Important	Weak	Var	Important	Weak
DICS	20	0	SPF unemp positive	3	1
Unemp positive	20	0	SPF Corp negative	2	0
NPL negative	20	0	corp negative	1	2
EBP	19	0	SPF unemp negative	1	0
NPL positive	16	2	SPF Corp positive	0	0
DILD	16	1	Unemp negative	0	0
VIX	13	5	Corp positive	0	0
CPI	12	4	SPF RGDP positive	0	0
SPF CPI	11	4	RGDP negative	0	1
NASDAQ	8	1	RGDP positive	0	0
			SPF RGDP negative	0	1

The model coefficients are in Table 6. The diffusion index of credit spread (DICS) has a very significant effect. Non-performing loan rate (NPL) and CPI are also significantly larger than 0. Their large coefficients are a data scaling issue. The excessive bond premium (EBP) and unemployment that's above its one year EMA also reveal significant impact on lending decision.

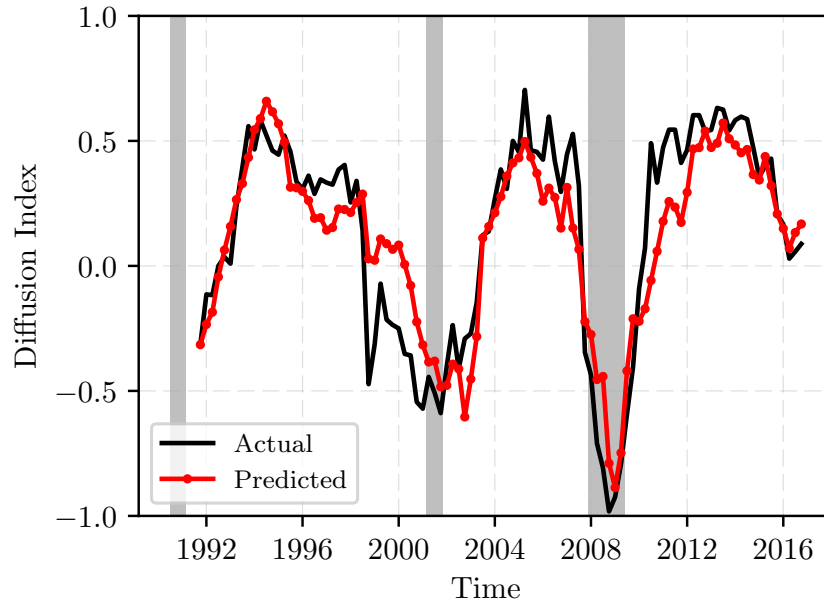
The model simulation for Model 4 is in figure 8. The first 5 observations are omitted because the DI loan demand is unavailable during that time. The simulation shares the same initial value with the actual data, but subsequent values in the U function (equation 16) are updated with calculated value. It captures the general trend of lending over the last two decades. But it fails at two significant movement near 1998 and 2007. The reason for this failure might lie in a spike in uncertainty given our observation in figure 4.

The exact date for the first drop of DI credit spread was in Q3 1998, when the credit spread dropped from 0.143 to -0.473. This is when Russia had its financial crisis, or known as Russian Flu (Aug 17th, 1998) , (Kindleberger and O'Keefe 2011, P 95-96). At the same time, Long-Term Capital Management had a long position on Russian market bonds and had business with most of U.S. firms during the summer of 1998. It went under as the Russian market crashed, and the US banks were waiting the Fed to clear market stress. Two quarters

Table 6: US Model 4

Dep. Variable:	DICS	Log-Likelihood:	76.409		
Model:	QMLE	AIC:	-130.8		
Method:	Maximum Likelihood	BIC:	-102.2		
No. Observations:	100	Number of Banks:	70		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	0.8859	0.135	6.561	0.000	0.621 1.151
constant	0.2298	0.077	2.989	0.003	0.079 0.380
DICS	0.6213	0.137	4.534	0.000	0.353 0.890
NPL positive	-45.9799	27.395	-1.678	0.093	-99.674 7.714
NPL negative	-71.6126	24.658	-2.904	0.004	-119.942 -23.283
CPI	-26.0254	8.433	-3.086	0.002	-42.554 -9.497
EBP	-0.4983	0.141	-3.523	0.000	-0.776 -0.221
DILD	0.1102	0.168	0.656	0.512	-0.219 0.439
VIX	-1.6297	0.844	-1.932	0.053	-3.283 0.024
Unemp positive	-9.7948	2.593	-3.777	0.000	-14.877 -4.712
SPF CPI	-0.0035	0.152	-0.023	0.982	-0.302 0.295
NASDAQ	-0.2662	0.355	-0.749	0.454	-0.962 0.430

Figure 8: Model 4 Simulation



later, the credit spread was back to -0.071. During this period, loan demand increased, and unemployment rate continued to be lower its mean for 1 year. But the non-performing loan rates increased above its average.

The second significant drop of credit spread was on July 1st, 2007 when the spread dropped from 0.321 to -0.346. This was a quarter after the bank run on Countrywide, Northern Rock also had bank run on Sep 14th 2007 (Kindleberger and O’Keefe 2011, 86-87). Banks might feel the storms well before they were in headlines.

To appreciate the effect of variable reduction provided by the random forest procedure, we compare the model fitted by all variables. The model estimation is on table 7. Coefficients seem to have expected signs except the corporate profit. DI credit spread and EBP remain significantly above 0. However, Model 5 is stretching parameters to over-fit the model and become sensitive noise. This is made clear when we perform cross validation for both model 4 and model 5 simulations as shown in figure 9.

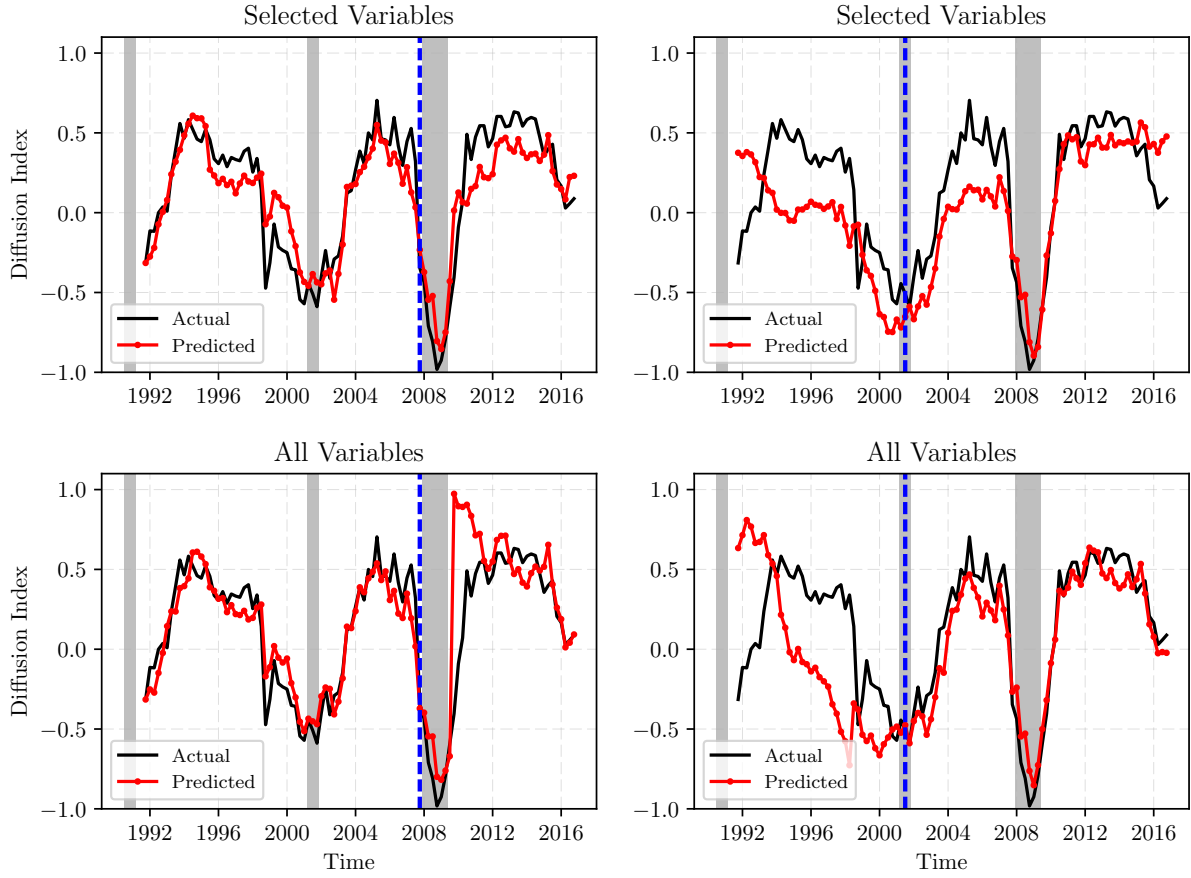
For the forward ‘prediction’, we use the first 70 points to estimate the model and ‘predict’ the actual diffusion index as we are updating the actual data (except the DI credit spread) for the exogenous variables. For the backward propagation, we use the last 70 points to build the model and update the data (except the DI credit spread) ‘backward’. The exact date is chosen near the financial crisis. Model 4 has relatively stable simulation for forward ‘prediction’ as the economy is moving out of recession. Even though it fails the backward propagation, the simulation still loosely follow the actual path. The unexpected “Russian Flue” may have large impact. Model 5’s simulation is very unstable. Its forward prediction fits well for the data before 2008, but it explodes near 2009. Its backward propagation also has a very good fit for data after 2004, but the back ‘prediction’ loses almost all predictive power.

Table 7: US Modle 5

Dep. Variable:	DICS	Log-Likelihood:	93.970		
Model:	QMLE	AIC:	-143.9		
Method:	Maximum Likelihood	BIC:	-86.63		
No. Observations:	100	Number of Banks	70		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	0.5944	0.099	6.031	0.000	0.401 0.788
constant	0.0291	0.101	0.288	0.773	-0.169 0.227
DICS	0.6263	0.168	3.718	0.000	0.296 0.956
DILD	0.3454	0.232	1.490	0.136	-0.109 0.800
EBP	-0.7833	0.195	-4.008	0.000	-1.166 -0.400
VIX	-2.0566	1.075	-1.912	0.056	-4.164 0.051
NASDAQ	-0.1577	0.453	-0.348	0.728	-1.045 0.730
CPI	-26.2813	10.057	-2.613	0.009	-45.992 -6.571
SPF CPI	0.1437	0.195	0.735	0.462	-0.239 0.527
RGDP positive	48.7490	21.948	2.221	0.026	5.732 91.766
RGDP negative	-34.3133	21.856	-1.570	0.116	-77.151 8.524
SPF RGDP positive	-2.3051	24.012	-0.096	0.924	-49.367 44.757
SPF RGDP negative	-31.1695	28.640	-1.088	0.276	-87.303 24.964
Unemp positive	-10.3816	3.741	-2.775	0.006	-17.714 -3.049
Unemp negative	-7.3362	4.259	-1.722	0.085	-15.684 1.012
SPF unemp positive	3.1802	4.008	0.793	0.427	-4.675 11.036
SPF unemp negative	-3.5309	3.277	-1.077	0.281	-9.954 2.892
Corp positive	-1.2457	1.061	-1.174	0.240	-3.325 0.834
Corp negative	4.0447	1.484	2.725	0.006	1.136 6.954
SPF Corp positive	3.7323	2.456	1.519	0.129	-1.082 8.547
SPF Corp negative	1.4935	3.165	0.472	0.637	-4.709 7.696
NPL positive	-48.8259	42.971	-1.136	0.256	-133.048 35.396
NPL negative	-73.9522	31.240	-2.367	0.018	-135.182 -12.723



Figure 9: M4 & M5 Comparison



### 3.2 Euro Area Credit Dynamics

The European Central Bank launched its quarterly bank lending survey in 2003, covering around 90 banks in all European areas. The sample expands to around 140 in 2016. Most of them are large banks, but specialized small banks are also included. The sample size for each country depends on its share of loan to private non-financial sector. The survey results are aggregated at the country level and compiled to Euro area with weights on each country's loan share (Köhler-Ulbrich, Hempell, and Scopel 2016). The survey questions are similar to the U.S. SLOOS, covering lending to firms and households and factors of changing lending policies. They are available in the ECB's Statistical Data Warehouse. We focus on the credit spread for average loans to firms:

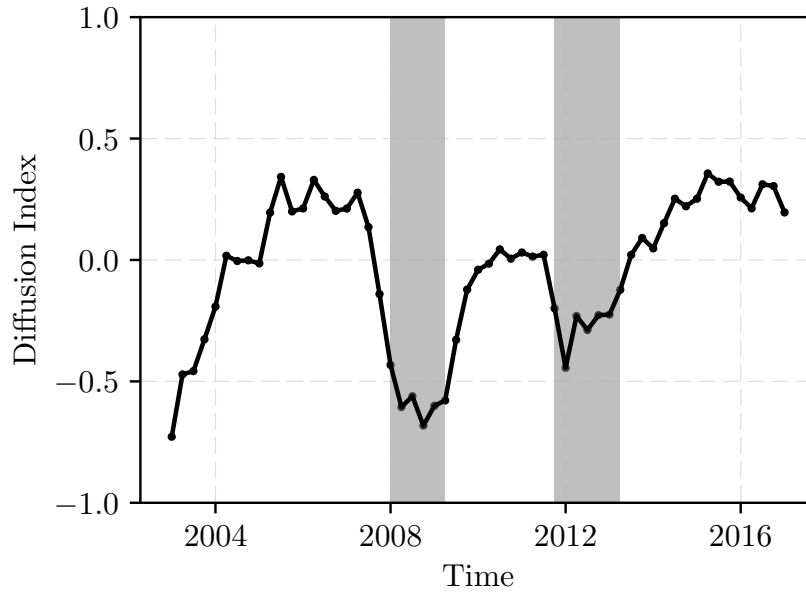
*3. Over the past three months, how have your bank's terms and conditions for new loans or credit lines to enterprises changed? Please rate the overall terms and conditions for this loan category and each factor using the following scale: 1.tight-*

*ened considerably, 2. tightened somewhat, 3. remained basically unchanged, 4. eased somewhat, 5. eased considerably*

*(c) Your banks' loan margin (i.e. the spread over a relevant market reference rate) on average loans (wider spread=tightened, narrower spread = eased)*

We choose the data series on average loans to all firms because it is the longest. Its diffusion index (DI), constructed by the net percentage of banks that eased minus banks that tightened credit spread, weighted by each country's share of outstanding loans is in figure 10; the grey bars are Euro Area recessions indicated by OECD Composite Leading Indicators. The Euro Area diffusion index behaves similarly to the US data: banks tighten lending immediately before recession and ease credit before the economy moves out of recession. An example of this is seen in the period from 2003 to 2007, when most Euro banks switched from tightening to easing, but the DI spread dropped significantly in 2008.

Figure 10: Euro Area Diffusion Index of Credit Spread



The ECB survey also asks banks to rank factors that affect lending policies:

*4. Over the past three months, how have the following factors affected your bank's credit terms and conditions as applied to new loans or credit lines to enterprises (as defined in the notes to question 3)? Please rate the contribution of the following factors to the tightening or easing of credit terms and conditions using the following scale: 1.contributed to tighten considerably, 2. contributed to tighten*

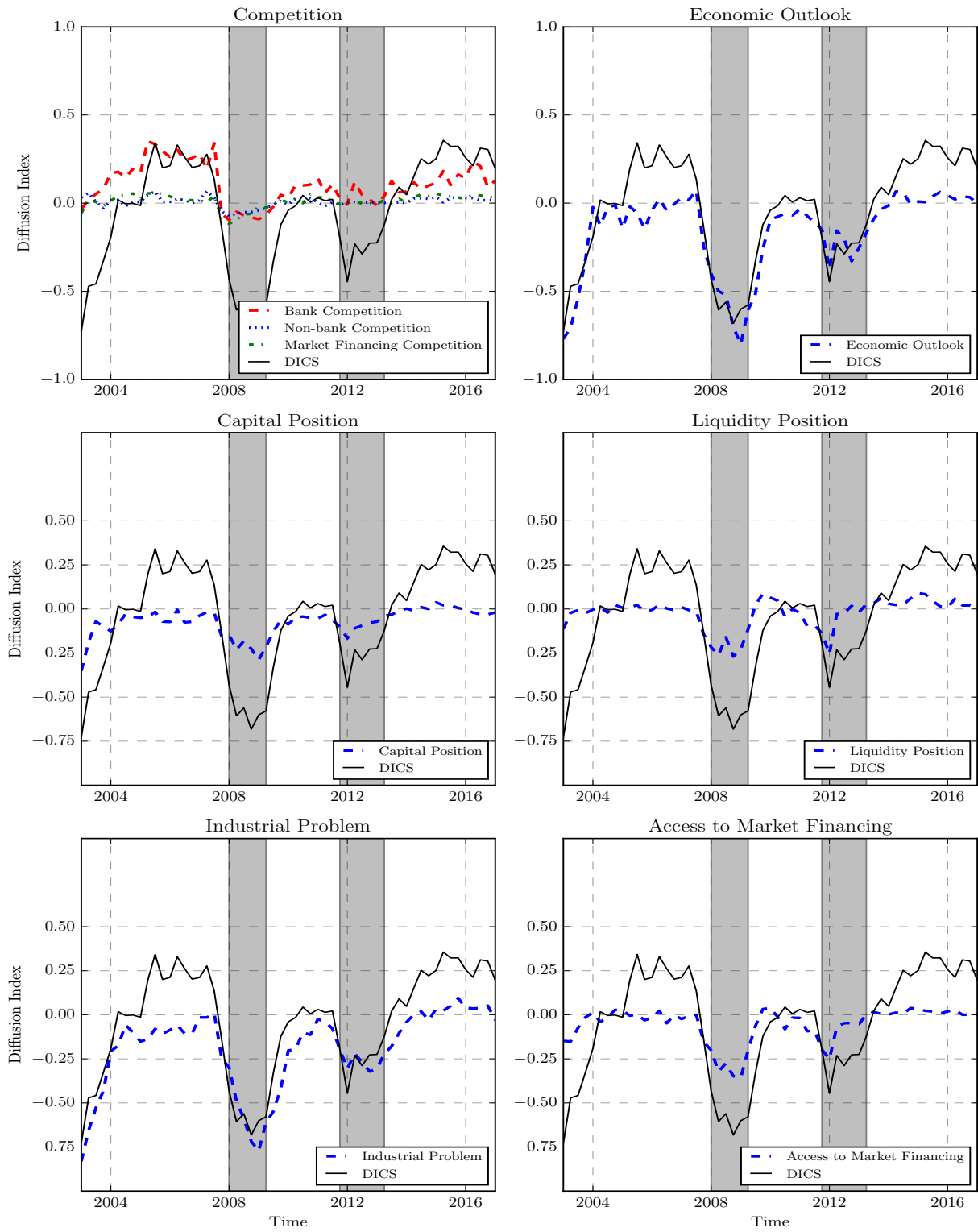
*somewhat, 3. contributed basically unchanged, 4. contributed to eased somewhat, 5. contributed to eased*

(a) <i>Cost related to your bank's capital position</i>
(b) <i>Your bank's ability to access market financing</i>
(c) <i>Your banks' liquidity position</i>
(d) <i>Competition from other banks</i>
(e) <i>Competition from non-banks</i>
(f) <i>Competition from market financing</i>
(g) <i>General economic situation and outlook</i>
(h) <i>Industry or firm-specific outlook/borrowers' creditworthiness</i>
(j) <i>Risk related to the collateral demanded</i>

This data series start in the second quarter of 2015. The survey also asks the same questions for credit standards since the beginning of the survey. Since both credit spread and credit standard have similar shapes, we choose the data for credit standard to approximate the impact on credit spread.

The figure 11 shows diffusion indexes on factors that impact lending policies. The index is the net percentage of eased minus tightened, weighted by the shares of each country's outstanding loans. They also show the same asymmetric effect on lending decisions as seen in US. When banks ease credit, competition, especially from other banks, is the main force. It explains the sharp increase in DI credit spread near 2005. Other reported factors have almost no impact. However, when banks are tightening lending, the general economic outlook is dragging lending. Industrial problems and borrowers' creditworthiness are also important in tightening credit but have almost no impact in easing credit. Surprisingly, liquidity position and capital position, which are generally regarded as important in lending decision, have far less important.

Figure 11: Euro Area Reasons for Changing Lending Policies



We apply the opinion formation on Euro Area’s diffusion index of credit spread. Suppose we only consider peer effect only. Table 8 and 9 compare the asymmetric effect from peers. Quite similar to the US result, there is no big difference from the positive and negative on lending opinions. Model 2’s AIC and BIC are even worse than model 1. This means separating this diffusion index by signs may not be an optimal choice. The simulation on M2 is in figure 12. The DI credit spread in  $U$  function is updated by the actual data. The simulation misses the great recession in 2007-8, but it has the similar trend with the actual data.

Table 8: Euro Area Model 1

<b>Dep. Variable:</b>	ECB DICS			<b>Log-Likelihood:</b>	40.611	
<b>Model:</b>	QMLE			<b>AIC:</b>	-77.22	
<b>Method:</b>	Maximum Likelihood			<b>BIC:</b>	-73.17	
<b>No. Observations:</b>	56			<b>Number of banks:</b>	140	
	coef	std err	z	P> z	[0.025	0.975]
<b>v</b>	2.0156	0.371	5.439	0.000	1.289	2.742
<b>constant</b>	0.0053	0.017	0.317	0.751	-0.027	0.038
<b>ECB DICSx0</b>	0.9512	0.062	15.235	0.000	0.829	1.074

Table 9: Eura Area Model 2

Dep. Variable:	ECB DICS	Log-Likelihood:	40.745
Model:	QMLE	AIC:	-75.49
Method:	Maximum Likelihood	BIC:	-69.41
No. Observations:	56	Number of Banks:	140

	coef	std err	z	P> z	[0.025	0.975]
v	2.0352	0.378	5.382	0.000	1.294	2.776
constant	0.0176	0.029	0.607	0.544	-0.039	0.074
ECB DICSx0+	0.8795	0.152	5.769	0.000	0.581	1.178
ECB DICSx0-	0.9912	0.098	10.125	0.000	0.799	1.183

The list of variables for the Euro Area is selected based on the U.S. data result. In the Euro Area, the VIX, ‘fear index’, is replaced by EURO STOXX 50, obtained from Factset database. The forecasted data for GDP, unemployment rate, and inflation rare are available

Figure 12: Euro Area Model 2 Simulation

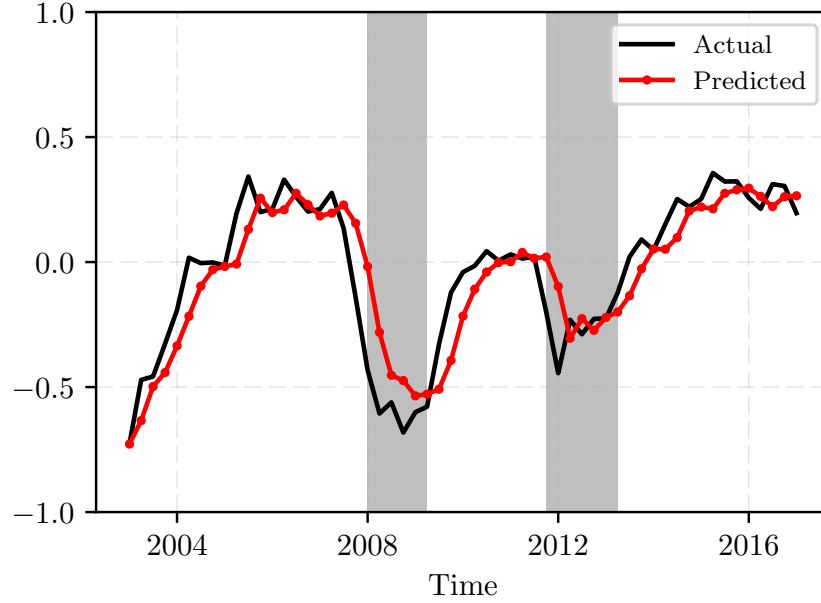


Table 10: Euro Area List of Variable

Variable	Description	Release Date	Season. Adj
US	Diffusion index of credit spread, average loans	Mid of next quarter	N
DILD	Diffusion index of loan Demand	Mid of next quarter	N
STOXX	Euro STOXX 50 volatility index. Quarter average, change	Daily	N
RGDP	RGDP growth rate. De-mean by its EMA	End of next quarter	Y
Unemp	Unemployment rate Euro Area, percent change. De-mean by its EMA	monthly	Y
SPF RGDP	SPF RGDP growth rate, next year. De-demean by its EMA	Mid of current quarter	Y
SPF Unemp	SPF unemp rate, percent change, mean. De-demean by its EMA	Mid of current quarter	Y
Inflation	Overall index (HICP). Percent change	Monthly	N
SPF Inflation	SPF CPI, next year. Percent change	Mid of current quarter	N

from ECB <sup>12</sup>. Corporate profit in the U.S. data has little impact on lending decisions, so it is excluded from the Euro data. The non-performing loan rate for the Euro Area is available, but it starts from Q2 2015 and therefore not considered here. Excessive bond premium for the Euro Area is absent because bank level information is not public.

The variable importance obtained from the same setting of the Boruta method is shown in table 11. In the absence of excessive bond premium and non performing loan rates, unemployment is an important variable. Real GDP, with two period lags (because of data release date), and future the forecast are less important. By the BORuta method, We choose the variables that are larger than 0 in the left column because of their relevance.

12. These data are scraped from ECB's SPF website instead of its data warehouse.

Table 11: Euro Area Variable Importance

Var	Important	Weak	Var	Important	Weak
DICS	20	0	Unemp negative	3	3
SPF Unemp positive	17	2	SPF Unemp negative	1	1
DILD	16	2	RGDP lag2 positive	0	0
Unemp positive	12	3	RGDP lag2 negative	0	0
STOXX	13	4	SPF RGDP positive	0	0
Inflation	6	2	SPF RGDP negative	0	0
SPF Infla	3	8			

Table 12: Euro Area Selected Variable Model 3

Dep. Variable:	DICS	Log-Likelihood:	55.909
Model:	QMLE	AIC:	-91.82
Method:	Maximum Likelihood	BIC:	-71.74
No. Observations:	55	Number of Banks	140

	coef	std err	z	P> z	[95.0% Conf. Int.]
v	1.1854	0.225	5.259	0.000	0.744 1.627
constant	0.1879	0.194	0.970	0.332	-0.192 0.567
DICS	0.5242	0.188	2.788	0.005	0.156 0.893
DILD	0.0797	0.202	0.395	0.693	-0.316 0.475
STOXX	0.3259	0.294	1.110	0.267	-0.250 0.902
Inflation	-9.5982	5.539	-1.733	0.083	-20.454 1.258
Unemp positive	-3.6388	4.773	-0.762	0.446	-12.994 5.716
Unemp negative	-0.2153	5.103	-0.042	0.966	-10.218 9.787
SPF Unemp positive	-5.0701	2.889	-1.755	0.079	-10.733 0.592
SPF Unemp negative	-0.6924	2.122	-0.326	0.744	-4.851 3.466
SPF Infla	1.2303	15.288	0.080	0.936	-28.735 31.195

The model estimation for selected variables in table 12 gives consistent results, and variables have the expected signs. However, the unemployment rate may be noisy because of the diverse economy situation across European countries. For example, Greek has unemployment rate well above 20% in the last 5 years, but Germany maintains around 4% - 5% of unemployment rate. The Euro Area reports a around 10% of unemployment during the same time period. A country-level model analysis may have a better insight. The simulation is in figure 13. The value of DI credit spread in the U function is updated by calculated value. The predicted line miss the sudden increase of DI credit spread in 2005. Some exogenous factors may have impact on banks' decisions.

As we did for the US data, we also compare the full variable estimation as a stability check. The full data estimation is in table 13, and we also compare the forward prediction starting and backward propagation. For the forward prediction, we use the data before Q3 2013 to estimate the parameters and then update real data (except DI credit spread) to compute the prediction. For the backward propagation, we use the data after Q3 2006 to build the model and use that date as the initial position. Then we backward update the data to compute the prediction. The forward prediction is relatively stable, but the back propagation is very unstable. On potential explanation is the data length. The U.S. data requires around 60 points to obtain stable parameters, but these two simulations use 40 points for parameter estimation. The EU data may be too short to give a stable estimation.

Table 13: Euro Area All Variables Model 4

<b>Dep. Variable:</b>	DICS		<b>Log-Likelihood:</b>	56.516		
<b>Model:</b>	QMLE		<b>AIC:</b>	-89.03		
<b>Method:</b>	Maximum Likelihood		<b>BIC:</b>	-64.94		
<b>No. Observations:</b>	55		<b>Number of Banks:</b>	140		
	coef	std err	z	P> z	[0.025	0.975]
<b>v</b>	2.2894	0.425	5.382	0.000	1.456	3.123
<b>constant</b>	0.0666	0.104	0.641	0.522	-0.137	0.270
<b>DICS</b>	0.8334	0.099	8.442	0.000	0.640	1.027
<b>DILD</b>	-0.0159	0.107	-0.148	0.882	-0.226	0.194
<b>STOXX</b>	0.1780	0.155	1.148	0.251	-0.126	0.482
<b>Inflation</b>	-3.7667	2.940	-1.281	0.200	-9.529	1.996
<b>SPF_Infla</b>	-0.0845	8.002	-0.011	0.992	-15.768	15.599
<b>RGDP_lag2 positive</b>	0.4055	525.526	0.001	0.999	-1029.606	1030.417
<b>RGDP_lag2 negative</b>	-0.9045	2193.465	-0.000	1.000	-4300.017 <sup>13</sup>	4298.208
<b>Unemp positive</b>	-2.3672	2.493	-0.949	0.342	-7.254	2.520
<b>Unemp negative</b>	0.3466	2.676	0.130	0.897	-4.898	5.591
<b>SPF_RGDP positive</b>	0.4055	525.526	0.001	0.999	-1029.606	1030.417
<b>SPF_RGDP negative</b>	-0.9045	2193.464	-0.000	1.000	-4300.015	4298.206
<b>SPF_Unemp positive</b>	-2.4533	1.500	-1.635	0.102	-5.394	0.487
<b>SPF_Unemp negative</b>	-0.8982	1.126	-0.798	0.425	-3.106	1.309

13. The variance for Real GDP is large. The algorithm fails to invert the Hessian matrix when the stopping criteria is set at 1e-12. We relax it and modify the algorithm to make the Hessian invertible. The Hessian matrix is obtained after estimating the parameters. In addition, when we do model simulation, only the variable coefficients are used.



Figure 13: Euro Model 3 Simulation

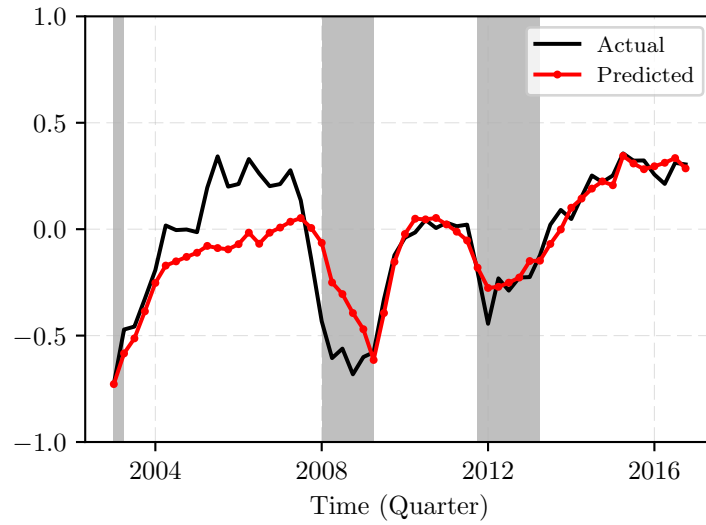
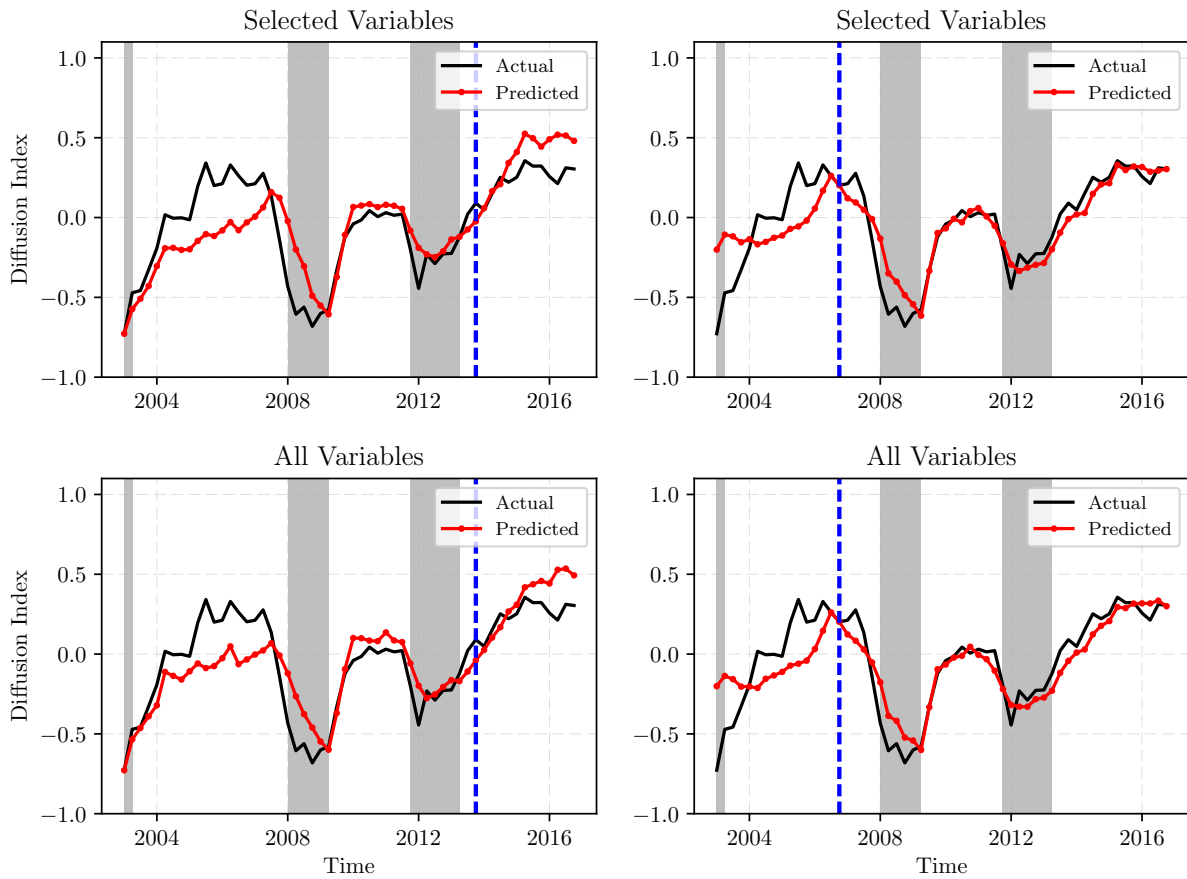


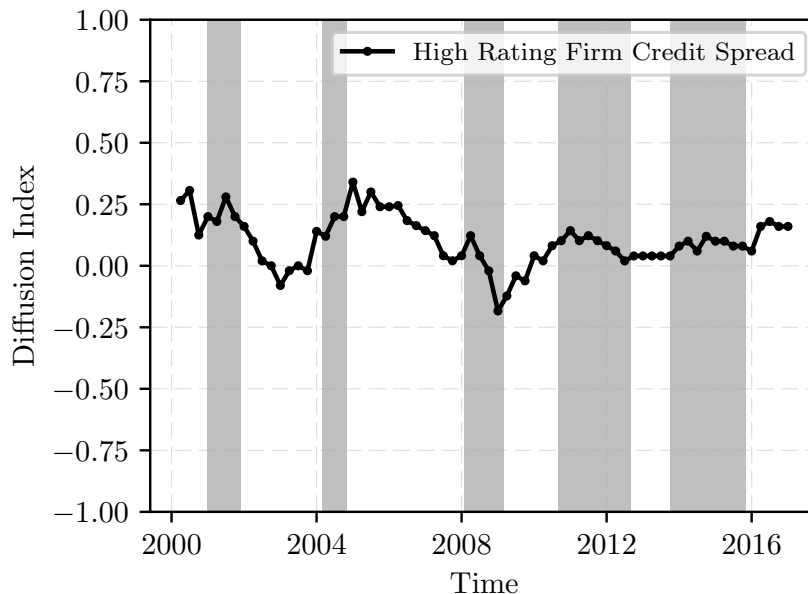
Figure 14: Euro Area Model 3 & Model 4 Stability Check



### 3.3 Japan Credit Dynamics

Bank of Japan's lending survey has very similar structure and questions compared to the US's. However, The credit spread data is not available in the central bank's database. We extra the data from its reports and calculate their values by taking the net difference of eased minus tightened. The credit spread for high rating firms is in figure 15 . The gray bars are OECD based recession periods for Japan.

Figure 15: Japan Diffusion Index of Credit Spread



We also extra the survey data that ask reasons for changing lending policies to large firms<sup>14</sup>. BOJ's report only ask reasons for changing credit standard, but its DI credit standard has very similar shape to the DI credit spread, so we use these data to approximate reasons for changing credit spread. 7 out of 8 reasons are consistently surveyed:

(a) <i>An improvement (deterioration) in your bank's asset portfolio</i>
(b) <i>A more (less) favorable or less (more) uncertain economic outlook</i>
(c) <i>An improvement (worsening) in industry or firm specific problems</i>
(d) <i>Competition from other banks</i>
(e) <i>Competition from non-banks</i>
(f) <i>Competition from capital markets</i>
(g) <i>Risk tolerance</i>

<sup>14</sup>. The English pdf reports have messy internal structure, so we use the Japanese version, which is a bit better organized.

The data are re-weighted by the same method as the US data: 2=importance, 1=somewhat important, 0=not important or no banks ease or tighten. They are then scaled by the share of each responding over total responding. The reasons for tightening credit spread are set to be negative.

The plots in 16 and 17 are quite similar to the US and Euro Area. Competition from other banks are the main driving factor for banks to ease credit spread. Its curvature follows almost the same as its DI credit spread. When Japan was in recession during 2008, most banks turn to tighten credit spread, but competition (negative) was 0, meaning less competition from banks was not a reason for tightening credit. Competition from non banks and capital markets are less important.

Uncertainty ranks the second when easing credit. It drives lending during the boom time from 2004 to 2007. During the financial crisis in 2008, negative uncertainty also had a very strongest effect. Interestingly, banks' asset portfolio also have negative impact during the crisis, and both of these factors are closely tied to loan payments.

Industry problems also counts important when easing credit. Non-performing loans might be the main reason behind the screen. An other observation is banks' own risk tolerance counts much less. According to its shape, it seems to be irrelevant in credit decisions. One reason might be the borrowers' large sizes. Banks might know from other channels that their borrowers' have lower chances to default, so banks' risk tolerance seldom change.

Figure 16: Japan Reason for Changing Lending Policies (Part I)

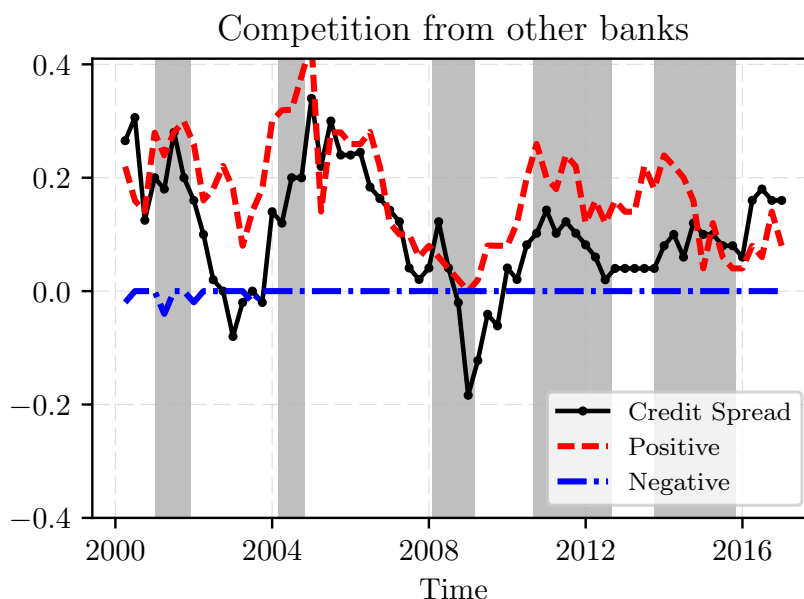
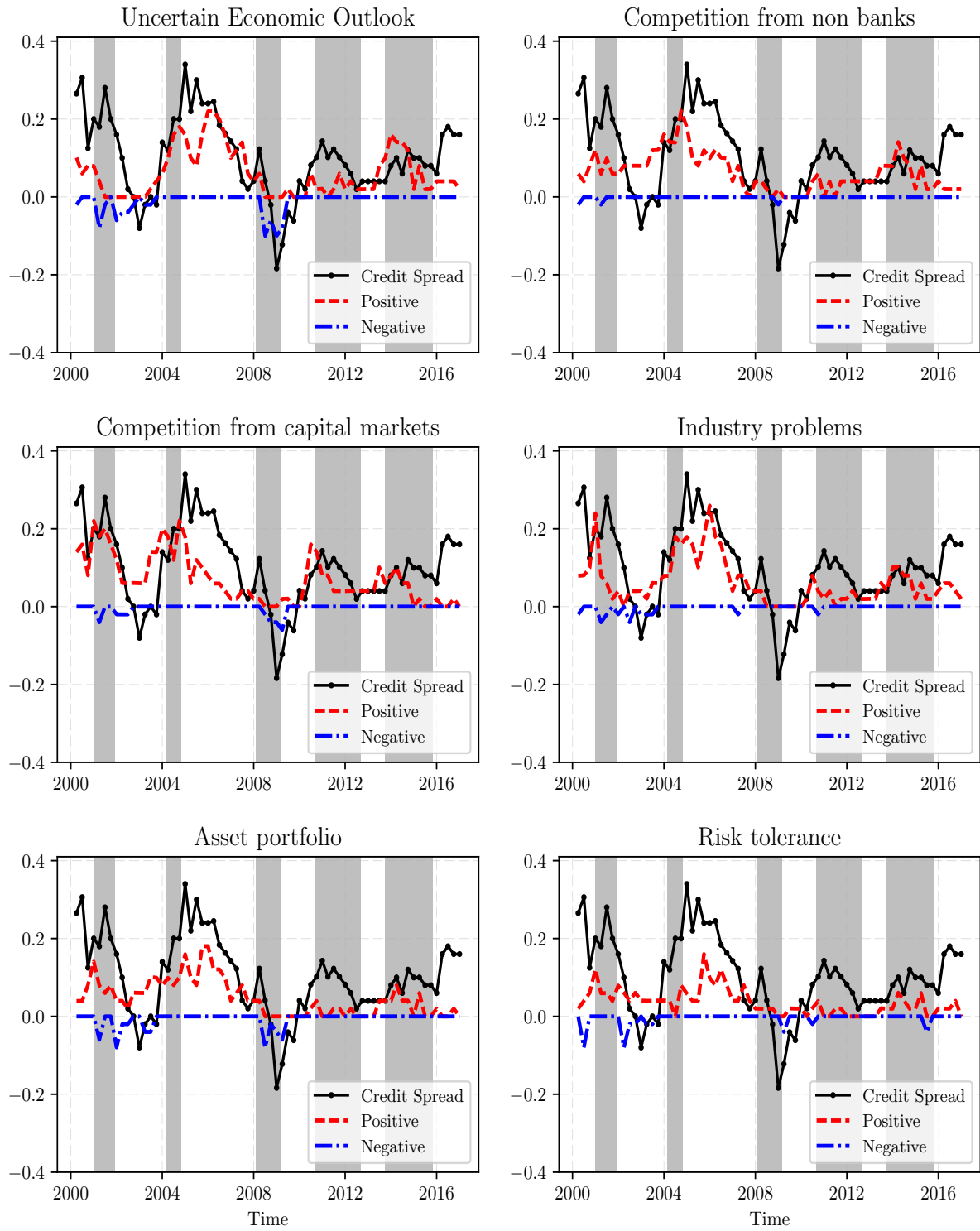


Figure 17: Japan Reasons for Changing Lending Policies (Part II)



The list of potential relevant variables are in table 14. They are selected based on US and ECB’s model result.

Table 14: Japan List of Variables

Variable	Description	Release Date	Season. Adj
DICS	Diffusion index of credit spread for high rating firms	Mid of current quarter	N
DIHRLD	Diffusion index of loan demand from high rating firms	Mid of current quarter	N
Business Forecast	TANKAN Business Forecast from Banks (DI)	Mid of current quarter	Y
Employment Forecast	TANKAN Employment Forecast from Banks (DI)	Mid of current quarter	N
NPL	Non Performing Loans, demean by 1 year EMA	Quarterly estimation	N
Bankruptcy	Loans from debtors are in bankruptcy, demean by 1 year EMA	Quarterly estimation	N
VXJ	OSE Volatility index of Japan. Quarter average, change	Daily	N
Nikkei 225	Nikkei Stock Average. Percent change	Daily	N
Inflation	All item. Percent change	Monthly	N
Unemp	Unemployment rate. Percent change. De-mean by its 1Y EMA	Monthly	Y
RGDP	Real GDP, 2 lags. Percent change;	Mid of next quarter	Y

The TANKAN, a short-term economic opinion survey of enterprises. Starting from March 2004, part of the survey cover banks opinions on the next quarter business and employment conditions. Their diffusion index (favorable minus unfavorable) are listed in the BOJ’s database. The VIX equivalent for Japan is VXJ, obtained from Osaka University, Japan. The index follows CBOE’s method for calculating VIX.

Non performing and bankruptcy loans are from Japan Financial Service Agency (FSA) which monitors bad loans among banks. It classifies three types of bad loans : i) “bankrupt or de facto bankrupt” includes loans from borrowers who are legally bankrupt; ii) “doubtful loans” are from borrowers who are known in financial difficulties and are not expected to pay back principles and interest on time; iii) “special attention” loans are past due by more than 90 days (Nakabayashi and Kawashima 2014). The data are reported by banks’ self-assessment, but FSA also publishes its inspection on major banks’ bad loans. We group the non performing loans by type ii) and iii) and choose bankruptcy by type i) from major banks. The dataset is annual before 2004 and semi-annual after 2004, so we impute their missing quarterly data by cubic spline. In the appendix, we test this method on Japan’s unemployment and GDP, and we found cubic spline provides close estimation to the actual data. As we will show later, these two estimated data series significantly improve model result.

Model 1 considers the peer effect only, and its coefficient for DI credit spread is quite different from the U.S. and ECB’s results. It is in negative signs. In Model 1’s simulation, DI credit spread is updated via the actual data, and the predicted result has barely resembles the estimated data.

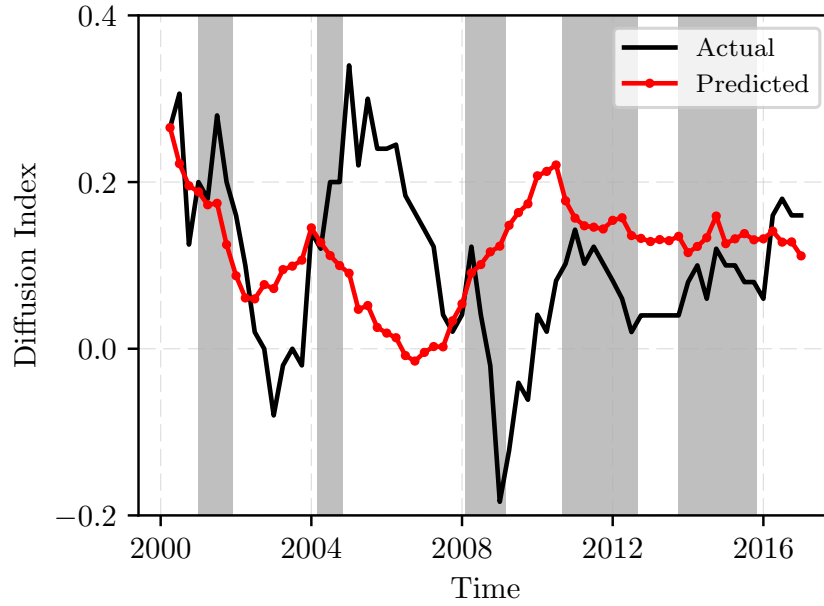
Table 15: Japan Model 1

<b>Dep. Variable:</b>	High rating credit spread	<b>Log-Likelihood:</b>	94.712
<b>Model:</b>	QMLE	<b>AIC:</b>	-185.4
<b>Method:</b>	Maximum Likelihood	<b>BIC:</b>	-181.0
<b>No. Observations:</b>	67	<b>Number of Banks</b>	50

	coef	std err	z	P> z	[95.0% Conf. Int.]
<b>v</b>	0.1646	0.032	5.156	0.000	0.102 0.227
<b>constant</b>	0.2424	0.128	1.888	0.059	-0.009 0.494
<b>DICS</b>	-1.6313	0.989	-1.649	0.099	-3.570 0.307

Figure 18: Japan Model 1 Simulation



The relevant variables obtained from the Boruta method are in table 16. Bankruptcy loans, both positive and negative, ranks high in terms of importance. Non performing loans below 1 year EMA (negative) also weights heavily, but its positive side are not important. This raise an interesting question: are banks confident that their large firm borrower will pay back loans even though their past payments are late. Banks' consensus on nest quarter business matters, but their estimation on employment doesn't. Real GDP and unemployment are completely missing since they are not classified as important. We use variables on the left column of table 16 because they have high score of importance, which means they are highly relevant.

Table 16: Japan Variable Importance

Var	Important	Weak	Var	Important	Weak
DICS	20	0	Inflation	1	3
Bankrupt negative	20	0	NPL positive	0	0
NPL negative	19	1	Employment Forecast	0	0
Bankrupt positive	19	0	RGDP_lag2 positive	0	0
VJX	11	6	RGDP_lag2 negative	0	4
Business Forecast	10	3	Unemp positive	0	0
Nikkei	6	3	Unemp negative	0	0
DIHRLD	3	2			

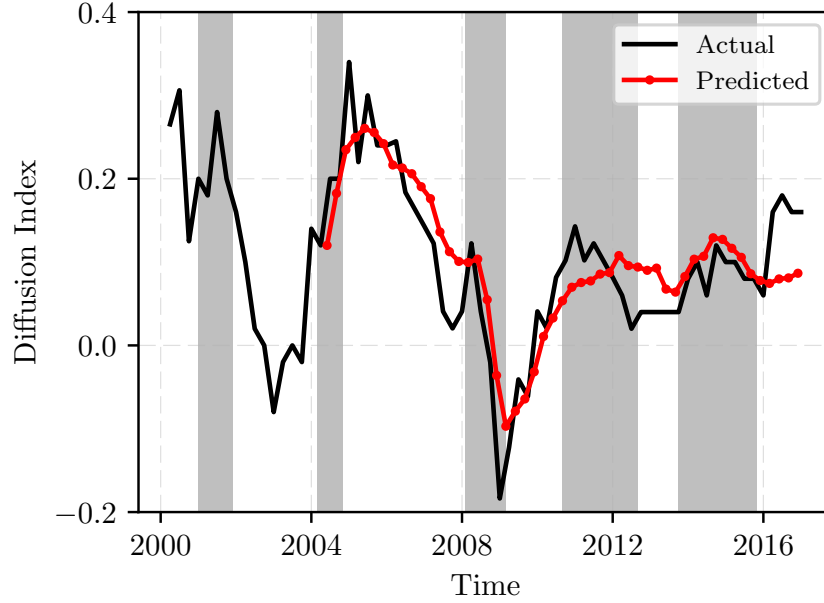
In model 2, the coefficients for non performing loans (NPL negative) and bankruptcy (Bankrupt positive/negative) are large because of scaling. Both of them are very sensitive to small changes in potential loan payments. However, the diffusion index of credit spread (DICS) is negative, contradicting the result from the US and Euro result.

Model 3 uses all variables in the dataset. Variables that are separated by signs have very different coefficients, which confirms the asymmetric effect on economic fluctuation. Unemployment rate below its 1 year EMA (negative) has the opposite sign to its positive side, which should be the same.

Table 17: QMLE BOJ M2

Dep. Variable:	DICS	Log-Likelihood:	92.104			
Model:	QMLE	AIC:	-166.2			
Method:	Maximum Likelihood	BIC:	-149.0			
No. Observations:	50	Number of Banks:	50			
	coef	std err	z	P> z	[0.025	0.975]
v	0.0617	0.017	3.714	0.000	0.029	0.094
constant	1.0870	0.369	2.943	0.003	0.363	1.811
DICS	-11.5044	3.047	-3.776	0.000	-17.476	-5.532
VJX	-2.1154	1.512	-1.399	0.162	-5.079	0.849
Business Forecast	-0.7744	1.137	-0.681	0.496	-3.002	1.454
NPL negative	-281.0070	99.885	-2.813	0.005	-476.779	-85.235
Bankrupt positive	-4770.6882	1234.858	-3.863	0.000	-7190.964	-2350.412
Bankrupt negative	-1024.3461	1032.815	-0.992	0.321	-3048.627	999.934
DIHRLD	1.0874	0.810	1.342	0.180	-0.501	2.676
Nikkei	-2.8763	1.782	-1.614	0.107	-6.369	0.617

Figure 19: Japan Model 2 Simulation



We compare simulation for Model 2 and Model 3 in figure 19 and 20. The simulation starts two years later because the business and employment forecast starts at 2004. Model 2's simulation uses the initial data only and traces the actual data closely. It misses two sudden drops around 2008 when loans from bankruptcy borrowers raised above its 1 year EMA. Model 2 also miss the sudden rise at the end of 2016.

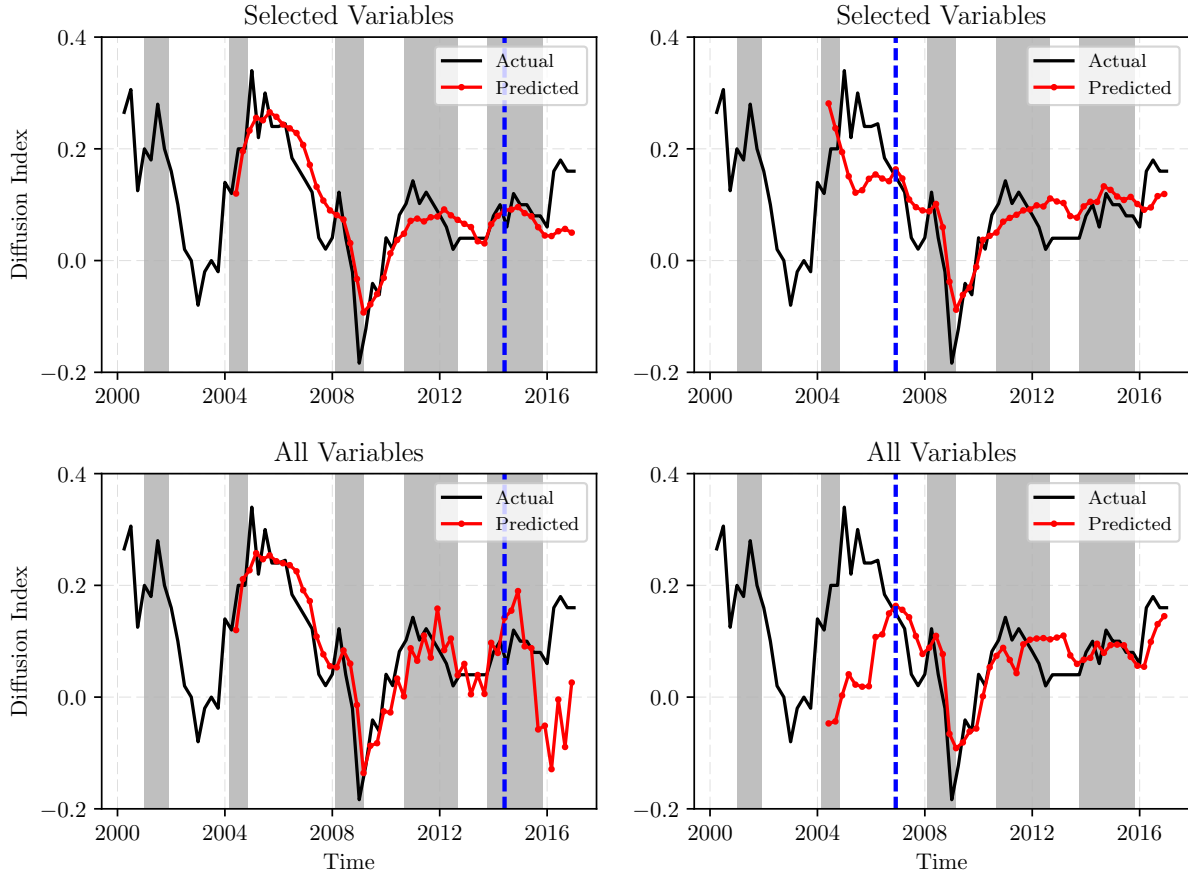
For forward prediction, we use data before Q2 2014 to estimate model and update the real data (except DI credit spread). For the backward propagation, we use Q4 2006 as the initial value and data afterward to estimate the model, then we backward update the real data (except DI credit spread). DI credit spread is updated by the calculated value. Model 2 is quite stable in both predictions. But including all variable makes the forward prediction very volatile and make the back propagation fail. The predicted value moves in the opposite direction compared to the actual data.



Table 18: QMLE BOJ M3

Dep. Variable:	DICS	Log-Likelihood:	96.937			
Model:	QMLE	AIC:	-161.9			
Method:	Maximum Likelihood	BIC:	-131.3			
No. Observations:	50	Number of Banks:	50			
	coef	std err	z	P> z	[0.025	0.975]
v	0.0394	0.013	3.120	0.002	0.015	0.064
constant	2.4020	0.760	3.159	0.002	0.912	3.892
DICS	-18.1807	4.302	-4.226	0.000	-26.613	-9.749
DIHRLD	1.6611	1.240	1.339	0.180	-0.770	4.092
NPL positive	-1884.1503	1226.587	-1.536	0.125	-4288.217	519.916
NPL negative	-416.8001	131.756	-3.163	0.002	-675.037	-158.563
Bankrupt positive	-5296.8567	1620.667	-3.268	0.001	-8473.305	-2120.408
Bankrupt negative	-2717.2816	1327.687	-2.047	0.041	-5319.500	-115.063
Business Forecast	-4.5936	3.222	-1.426	0.154	-10.909	1.722
Employment Forecast	-4.6651	4.180	-1.116	0.264	-12.857	3.527
Inflation	-1.6268	6.379	-0.255	0.799	-14.129	10.875
VJX	-4.9289	2.006	-2.457	0.014	-8.860	-0.997
Nikkei	-5.3658	2.236	-2.400	0.016	-9.748	-0.983
RGDP_lag2 positive	24.8723	44.804	0.555	0.579	-62.942	112.687
RGDP_lag2 negative	82.4556	63.023	1.308	0.191	-41.067	205.978
Unemp positive	-30.9723	16.668	-1.858	0.063	-63.641	1.696
Unemp negative	0.4540	10.882	0.042	0.967	-20.875	21.783

Figure 20: Japan Model 2 & Model 3 Simulation



Finally, to emphasize the importance of bad loans in lending decision, we compare the model results with data excluding bad loans. Table 19 selects variables by the same setting of Boruta method. These variables have more than one time being selected as important. RGDP becomes important in the absent of bad loans. Table 20 uses all variables excluding bad loans. Both model have worse AIC and BIC compared to models that include bad loans. Figure 21 compares full data simulations. The upper two plots include bad loans data. The selected variables model (Model 2) has very similar shape compared to all variables model (Model 3). The lower two plots exclude bad loans data. They perform worse, and both of them fail to capture the significant rise of credit easing in 2004-2005 and the sudden drop during 2008-2009.

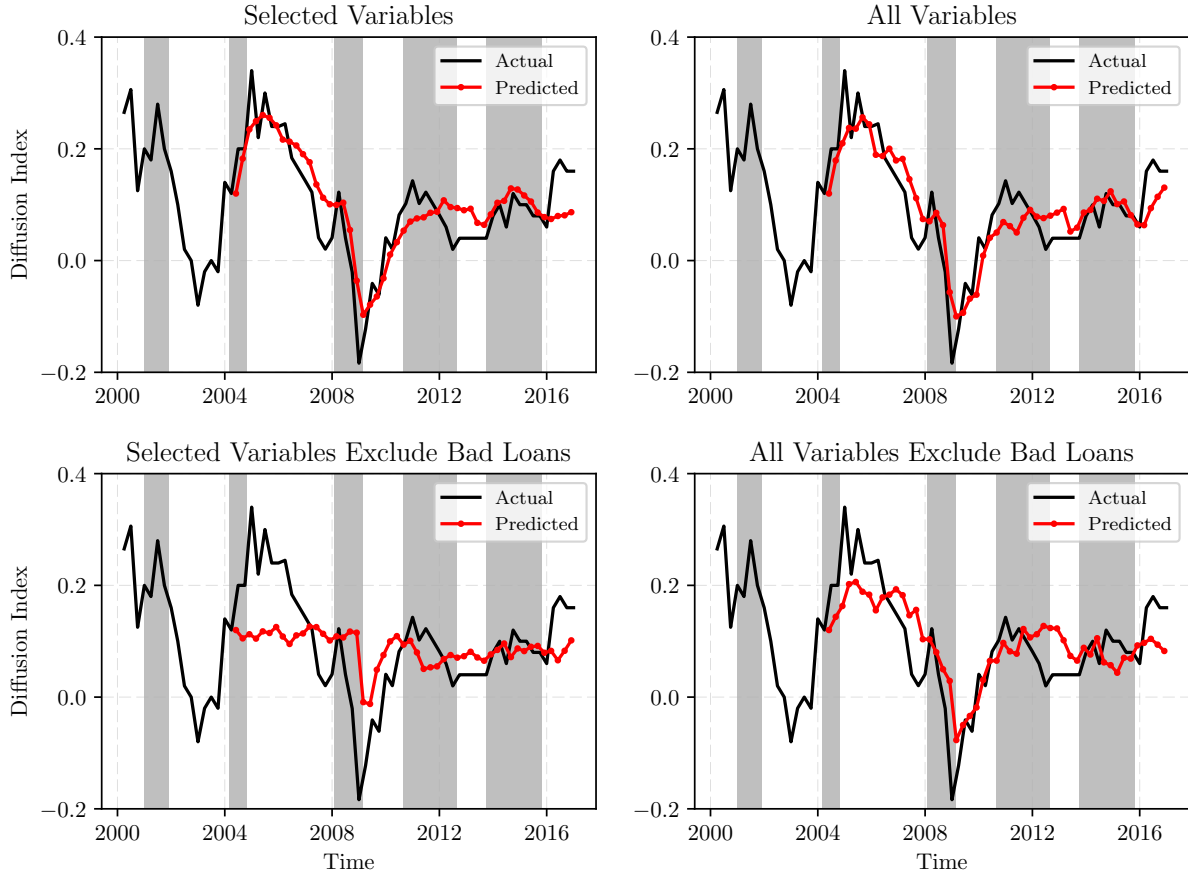
Table 19: Japan Selected Variables Model 2 Exclude Bad Loans

Dep. Variable:	DICS	Log-Likelihood:	81.993		
Model:	QMLE	AIC:	-150.0		
Method:	Maximum Likelihood	BIC:	-136.5		
No. Observations:	51	Number of Banks:	50		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	0.1087	0.025	4.332	0.000	0.060 0.158
constant	0.3936	0.246	1.602	0.109	-0.088 0.875
DICS	-2.5989	1.649	-1.576	0.115	-5.832 0.634
VJX	-3.6197	1.426	-2.538	0.011	-6.415 -0.825
Nikkei	-0.7526	1.500	-0.502	0.616	-3.692 2.187
Business Forecast	0.3591	0.953	0.377	0.706	-1.509 2.227
RGDP lag2 negative	53.6641	35.037	1.532	0.126	-15.008 122.336
DIHRLD	-0.0218	0.857	-0.025	0.980	-1.702 1.659

Table 20: Japan ALI Variables Model 3 Exclude Bad Loans

Dep. Variable:	DICS	Log-Likelihood:	85.503		
Model:	QMLE	AIC:	-147.0		
Method:	Maximum Likelihood	BIC:	-123.8		
No. Observations:	51	Number of Banks:	50		
	coef	std err	z	P> z	[95.0% Conf. Int.]
v	0.0973	0.023	4.273	0.000	0.053 0.142
constant	0.0752	0.345	0.218	0.828	-0.602 0.752
DICS	-3.6806	2.110	-1.744	0.081	-7.816 0.455
DILD	1.1644	0.976	1.193	0.233	-0.748 3.077
Business Forecast	3.2089	1.889	1.699	0.089	-0.494 6.912
Employment Forecast	5.3428	2.732	1.956	0.051	-0.012 10.697
Inflation	-1.7535	5.096	-0.344	0.731	-11.742 8.235
VJX	-3.2922	1.446	-2.277	0.023	-6.126 -0.458
Nikkei	-1.1286	1.558	-0.724	0.469	-4.183 1.926
RGDP lag2 positive	-18.0797	27.857	-0.649	0.516	-72.678 36.519
RGDP lag2 negative	64.7337	41.294	1.568	0.117	-16.201 145.668
Unemp positive	3.1704	12.929	0.245	0.806	-22.170 28.510
Unemp negative	-13.7926	9.820	-1.405	0.160	-33.040 5.454

Figure 21: Japan Model 2 & Model 3 Simulation



## 4 Discussion and Summary

In this paper we extend the Opinion Formation Model to Euro Area and Japan. We use machine learning techniques for variable selection. The result for the US data is stable. We find banks react differently to economic factors for changing lending policies. Uncertainty and competition are two main factors that act differently: the former in bad times and the latter in good times. Capital position and loan liquidity for banks in the U.S. and Euro weight less. The data on diffusion index of credit spread reveal momentum effect. For both the US and the ECB's data, banks tighten the spread one or two quarters before economic downturn or unexpected event such as 'Russian Flue'. Their plots also have momentum: banks lend more if the past quarter lend more until uncertainty dominates the market, and then the liquidity freezes. The success of the simulations means banks do consider their peers' lending opinions in addition to their own rational risk calculation.

Interestingly, unemployment rate has strong effect, but Real GDP has little impact on lending policies. Random forest ranks RGDP very low in terms of variables importance. According to OKun's law, both variables should have similar explanatory power. It might be due to Real GDP's two quarter lags and their moving average. Banks might rely more on their economic forecasts. However, from Post-Keynesian's point of view, such finding is not unexpected. Loans are underwritten in nominal terms, so price level matters. Dropping money from helicopters or multiplying everything by 100 does have real effect unless loans are denominated in real term.

For the Euro Area, a more detailed analysis at the country level may reveal more insight on bank lending opinions. For example, Germany has the most banks represented in ECB's lending survey. The country also has data on non-performing loans. Its strong economic position inside the Euro might bring in side effects, but we are interested in examining how German banks's credit dynamics evolves compared to the US.

In the Japan's analysis, bad loans data from bankruptcy and non performing loans significantly improve model simulation. The model captures both the large rise and fall of credit easing. Given the problem in non-performing loans, we conjecture that the nominal GDP might provide stronger explanatory power than Real GDP because loans are in nominal terms. Richard Koo has analyzed Japan's balance sheet recession ((Koo 2011), (Koo 2016)), so we expect Japan to be a place to provide more empirical support on lending behaviors and Fisher's debt deflation theory.

However, none of these model results have explanatory power comparable to a top banker's comment :

I missed a piece of business, ..., I can live with that, but as soon as I hung up the phone someone else put up 10 times leverage. ***We cannot control ourselves. You have to step in and control the street.***

— John Mack, Morgan Stanley' Chief Executive, at the "Covering the Crisis" panel discussion with Bloomberg News in Nov,19,2009 (emphasis added).

# Appendix

In the section of Japan Credit Dynamics, we use cubic spline to impute missing quarterly data from semi-annual data on bad loans. To justify this approach, we apply the same method on Japan's unemployment rate and GDP. The data are semi-annual (averaged by quarterly data) obtained from FRED, and both of them are seasonally adjusted. We impute the quarterly data and compare them against the actual data by OLS and visualization. In OLS,  $y$  is the actual quarterly data, and  $x$  is the imputed data. In visualization, the graphs are created by matplotlib in python.

Table 21 displays the OLS result of imputed data. Both coefficients of imputed data are close to 1, and their  $R^2$  are also close to 1. Figure 22 and figure 23 compare the imputed value to actual data. The imputed GDP misses the spike between 1996 - 2003, but it follows closely to the smooth part. The unemployment rate is less volatile, so cubic spline has much better fit. Figure 24 displays the imputed bad loans ratio over total credit from Japan major banks. Both non performing loans and bankruptcy rate are smooth without spikes. Thus, we conjecture that cubic spline approximates the actual bad loans data.

Table 21: OLS on GDP and Unemployment Rate

	Actual Value ( $y$ )	
	(GDP)	(Unemployment)
Imputed Value ( $x$ )	0.991*** (0.019)	1.000*** (0.005)
Constant	0.439 (0.985)	-0.016 (0.016)
Observations	91	185
$R^2$	0.968	0.996
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01	

Figure 22: Japan GDP

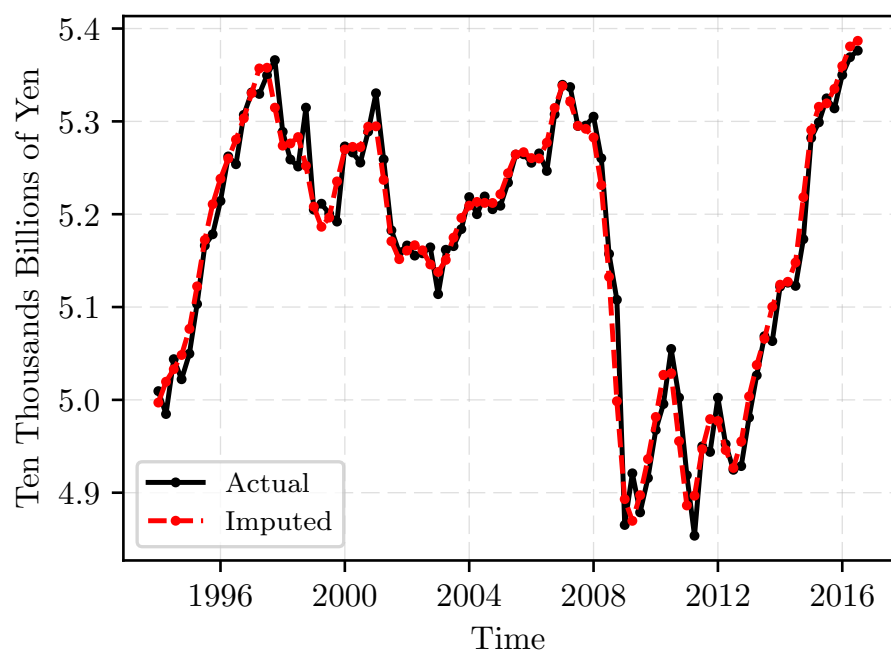


Figure 23: Japan Unemployment Rate

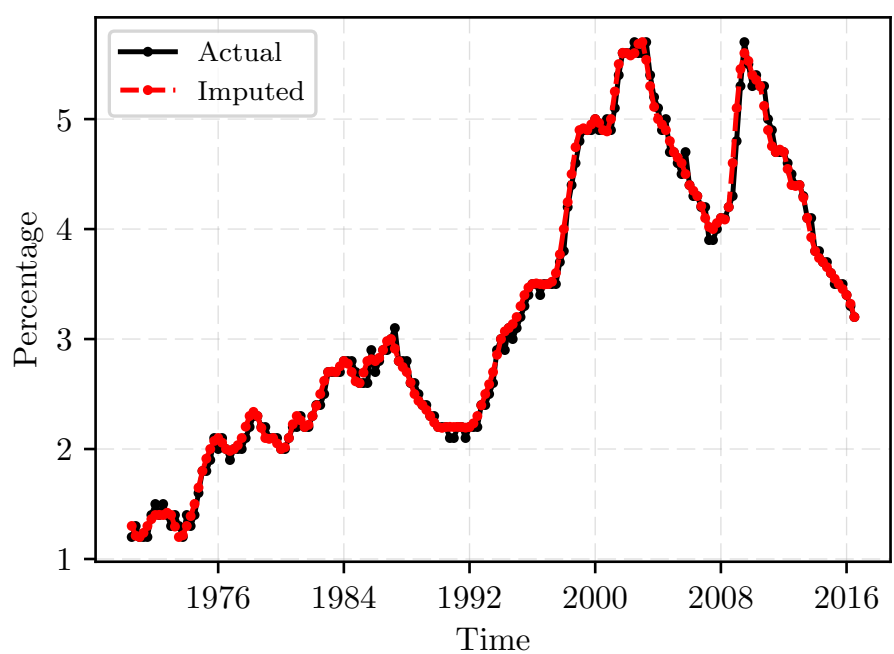
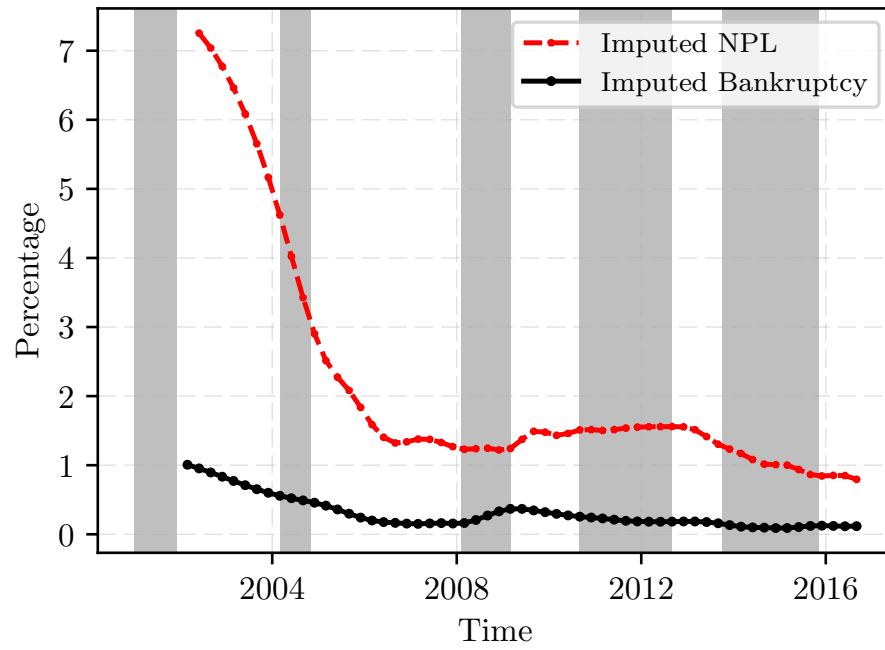


Figure 24: Major Banks Bad Loans Ratio Over Total Credit





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