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**Market
Inefficiencies:
Common Pool
Resources**

Big Questions

1. What are externalities, and how do they affect markets?
2. What are private goods and public goods?
3. What are the challenges of providing non-excludable goods?

Externalities

- Internal costs
 - The costs of an activity paid by an individual engaging in the activity
- External costs
 - The cost of an activity paid for by someone else not directly involved in the activity
- Social costs
 - Sum of internal and external costs

Third-Party Problem

- Externalities
 - Occur when private cost (or benefit) diverges from social cost (or benefit)
- Third-Party Problems
 - People not directly involved in activity experience positive or negative externalities.

Third-Party Problem

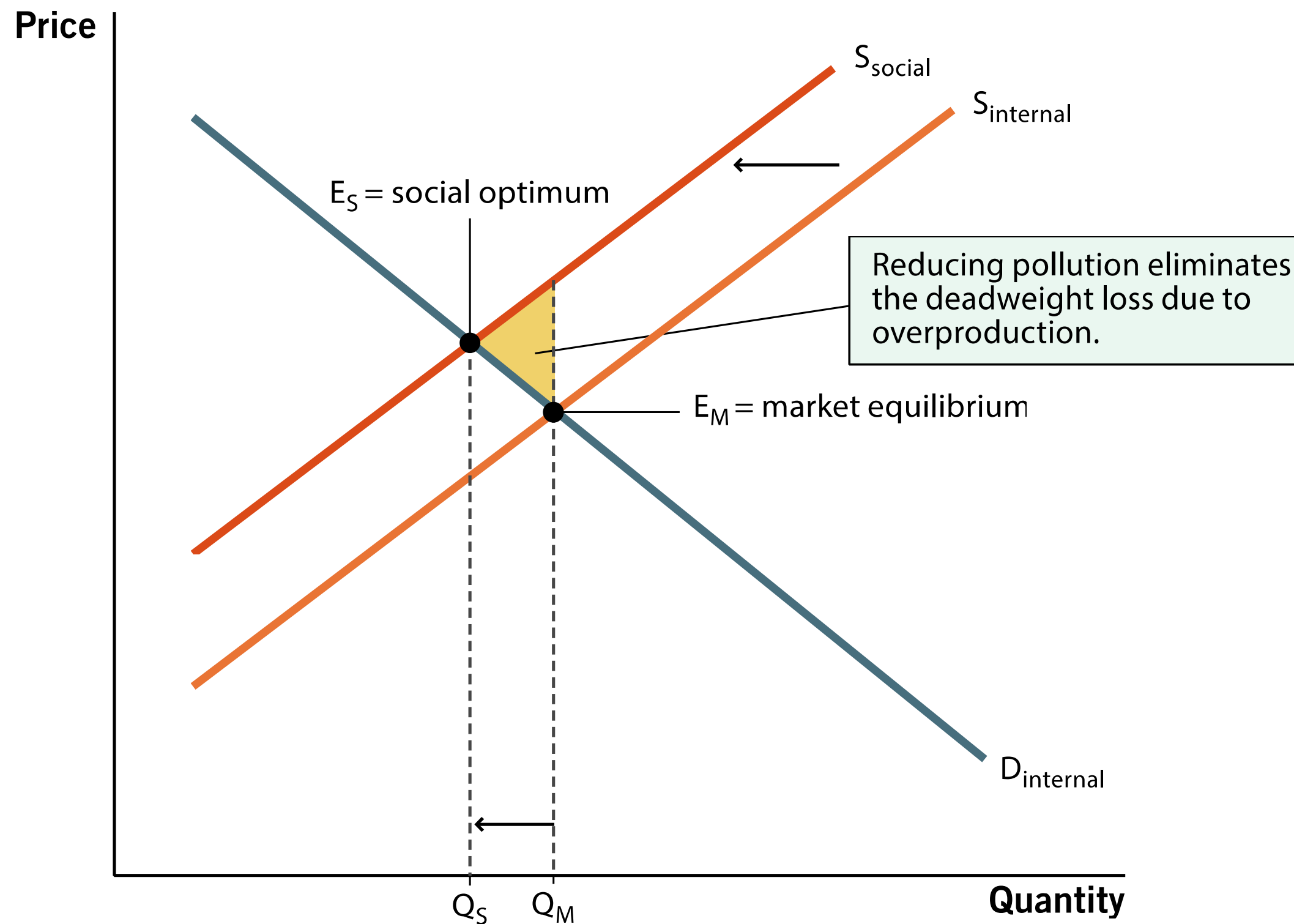
- Negative externalities
 - Costs experienced by third parties
 - “Too much” of the good is consumed and produced.
 - Pollution, secondhand smoke
- Positive externalities
 - Benefits experienced by third parties
 - “Not enough” of the good is consumed and produced.
 - Education, vaccines



Correcting for Externalities

- Internalizing the externality
 - The individual involved in the activity takes account for social costs (or benefits).
- For negative externalities:
 - Force individual to pay for external costs
 - Tax production
 - Regulate production
 - Overall output is reduced, illustrated by a leftward shift in supply.

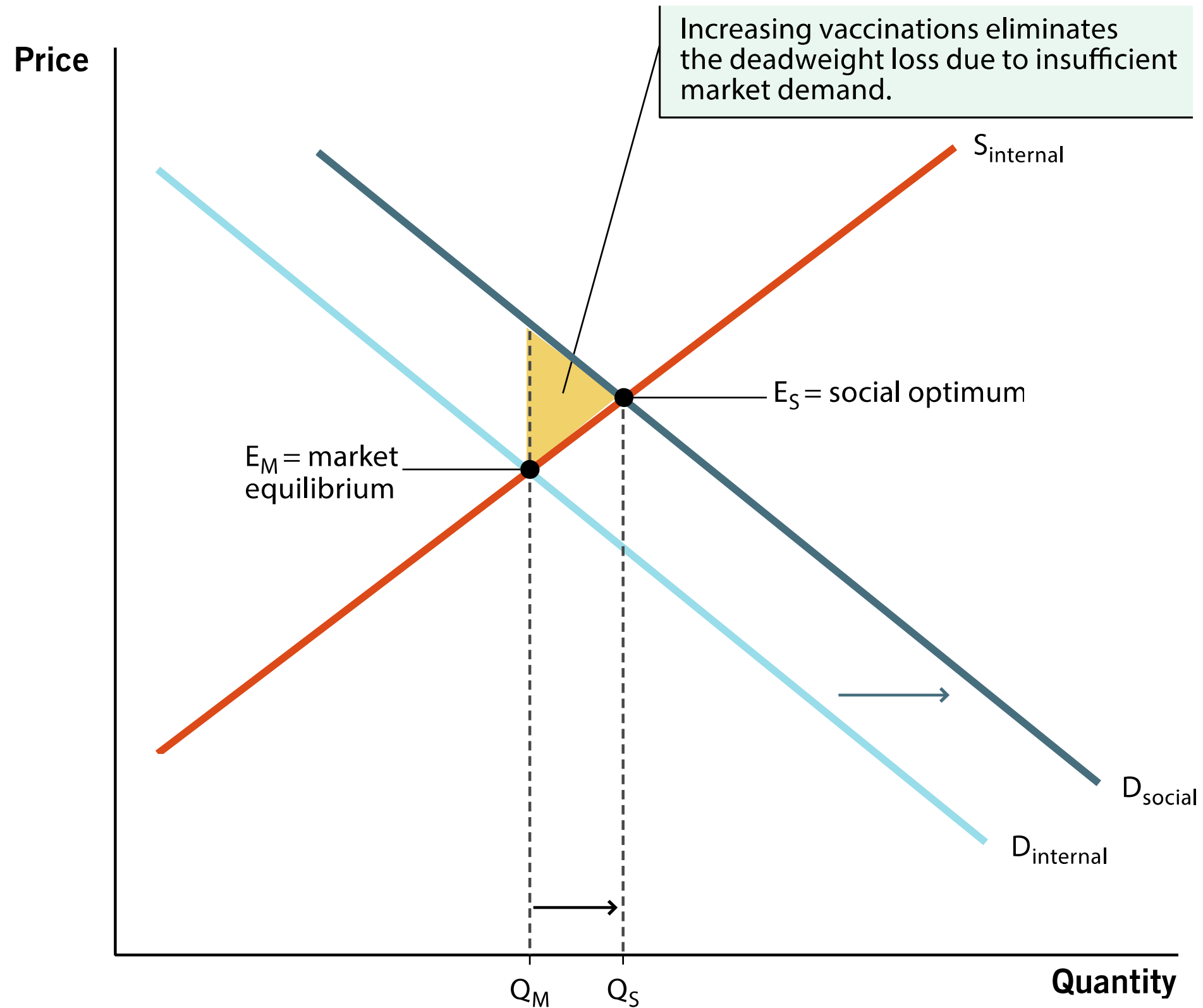
Correcting for Negative Externalities



Correcting for Externalities

- For positive externalities:
 - Help individuals realize external benefits
 - Finance and/or subsidize production and consumption of the good
 - Laws requiring consumption
 - Vaccines
 - Education
 - Overall consumption is increased, illustrated by a rightward shift in demand

Correcting for Positive Externalities



Summary of Externalities

	<u>Negative</u>	<u>Positive</u>
<i>Definition</i>		
<i>Examples</i>		
<i>Corrective measures</i>		

Pecuniary Externalities

- Pecuniary externality
 - Externality that operates through prices rather than resources
 - Example:
 - Many people move to town and buy houses, which drives housing prices upward.
 - A third party who wants to buy a house later is hurt by the higher price.
 - However, this loss is exactly offset by the additional gain received by house sellers.
 - When considering all markets, there is no gain or loss of efficiency. Some economists believe this should not be called an externality.

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Market

Inefficiencies:

Externalities and

Public Goods:

Property Rights

Property Rights

- Externalities often arise because of a lack of clearly defined property rights.
 - Ask: Who owns the air? Can I pollute?
- Private property
 - Provides exclusive right of ownership that allows for the use and exchange of property
 - Creates incentive to maintain, protect, and conserve property, as well as listen to the wishes of others

Private Property Incentives

1. Incentive to maintain
 - Keep the vehicle safe and reliable
2. Incentive to protect
 - Lock your doors
3. Incentive to conserve
 - Extend vehicle life, drive less
4. Incentive to trade with others
 - You can voluntarily trade for something better in the market.



Coase Theorem

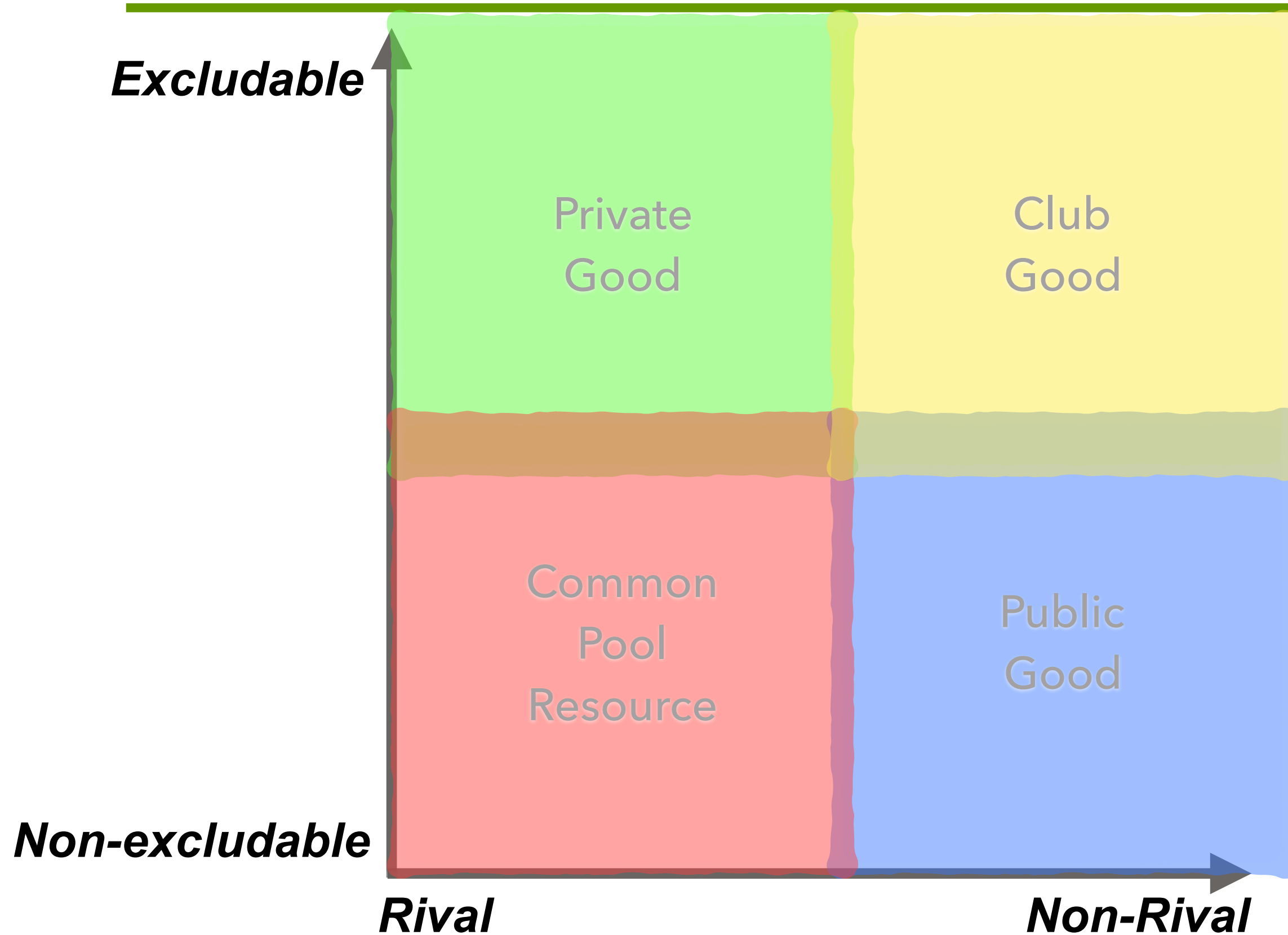
- Two adjacent farmers, no fences
 - One raising cattle
 - One growing wheat
- Scenario 1: The cattle rancher is liable for damages the cows cause.
- Options for cattle rancher
 - Put up a fence
 - Pay damages to wheat farmer
 - Rancher will consider costs of both to make choice.



Coase Theorem

- Scenario 2: The wheat farmer does not have a legal right to cattle-free fields.
- Options for farmer
 - Put up a fence
 - Accept occasional cattle damage
- Result?
 - If property rights are fully specified, either the cattle rancher or wheat farmer will build a fence.
- Coase theorem
 - If there are no barriers to negotiations, interested parties will bargain to correct any externality.

Four Types of Goods



Economics in *King of Queens*

- Coase theorem
- In this clip, a barking dog creates a negative externality. See how the parties involved work out a private solution.



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Market
Inefficiencies:
Externalities and
Public Goods:
Property Rights

Private Goods

- Characteristics of certain consumption goods
- Excludable
 - The good must be purchased before use.
- Rival
 - The good cannot be enjoyed by more than one person at the same time.
- Private goods
 - Are both excludable and rival in consumption
 - Most goods we purchase and consume are private goods.

Public Goods

- Public goods
 - Can be consumed by many
 - Difficult to exclude non-payers from consumption
 - Examples:
 - Public defense, public parks, public fireworks display
- Free-rider problem
 - Someone has the ability to receive the benefit of a good without paying for it.
 - Examples:
 - Eating (and not paying) at a free-will donation meal
 - Letting a classmate do all the work in a group project!



Club Goods, Common Resources

- Club goods
 - Non-rival and excludable
 - Examples:
 - Satellite TV, gym membership
- Common resource goods
 - Rival but non-excludable
 - Examples:
 - Fishing, hunting (specific animals fished and hunted), public campsites



Cost-Benefit Analysis

- Cost-benefit analysis
 - Process to determine whether the benefits of providing a public good outweigh the costs
- Costs
 - Known amount, easy to compute
- Benefits
 - Difficult to quantify, different for all people
- Private goods
 - Benefits and willingness to pay are expressed through prices, easier to examine

Tragedy of the Commons

- Tragedy of the commons
 - Occurs when a rival (but non-excludable) good becomes depleted or ruined
- Original example:
 - Garret Hardin, *Science Mag* 1968
 - Cattle grazing
 - Commons = shared area that all cattle farmers get to use to let cattle graze



Tragedy of the Commons

- The commons can be sustained indefinitely with a capacity of around 100 cows.
- Suppose 100 farmers are each allowed to have 1 cow freely graze in the commons.
- One farmer thinks: What if I bring 2 cows?
- 100 cows? 101 cows? No difference!
- But suppose that ALL the farmers are thinking the same thing?
- Can the commons support 200 cows?

Tragedy

- The commons get destroyed, even though this was in nobody's best interest.



Economics in *South Park*

- Tragedy of the commons: peeing in the pool
- If one person pees in the pool, the effect may be insignificant. But what if *everyone* does it?



Common Property Incentives

- Incentive to neglect
 - Good cannot be protected.
No political borders or ownership.
- Incentive to overuse
 - Each individual wants to fish as much as possible for higher profits.
If one conserves, others will fish even more.
- Incentive to ignore others
 - No one has the ability to define how many resources can be used. I may still break the rules set even if others follow them.



Solution to the Tragedy of the Commons

- General proactive management is needed.
 - Taxes, regulations, or other ways to internalize a negative externality
- King crab populations have done much better than cod because:
 1. Limited length of fishing season
 2. Regulations on how much crab the boats can harvest
 3. Only adult males are harvested.



Cap and Trade

- Cap and trade
 - A system of pollution “permits” that are traded on an open market
 - Purpose: reduce pollution
- Good in theory, but negative consequences?
 - Agreements are difficult to negotiate; no international consensus
 - Countries with restrictions have higher costs than others
 - Often called “cap and tax”

Conclusion

- Inefficiencies occur because of poor incentives
- Externalities
 - Arise from the result of diverging social and private costs (or benefits)
 - Can be corrected by forcing economic agents to internalize them
- Public goods present a special challenge for a free-market economy.

Summary

- Internal costs are costs that are directly borne by the decision-maker.
 - Social costs = internal costs + external costs
- An externality exists whenever an internal cost, or benefit, diverges from a social cost, or benefit.
- Third Parties experience negative or positive externalities from a market activity.

Summary

- When a negative externality exists:
 - Government can restore the social optimum by discouraging economic activity that harms third parties.
- When a positive externality exists:
 - Government can restore the social optimum by increasing economic activity that benefits third parties.
- An externality is internalized when decision-makers take into account the external effects of their actions.

Summary

- Private property
 - Ensures that owners have an incentive to maintain, protect, and conserve their property, and also to trade it to others.
- Under a system of common property:
 - The incentive structure causes destruction, neglect, and overuse.
 - Tragedy of the commons may occur.
- The Coase theorem
 - If there are no barriers to negotiations, and property rights are fully specified, interested parties will bargain privately to correct externalities.

Summary

- A public good has two characteristics:
 - It is non-excludable and non-rival in consumption.
 - It creates the free-rider problem and results in the underproduction of the good in the market.
- The line between each of the four types of goods (private, club, common resource, and public) is often hard to distinguish.
- Economists use cost-benefit analysis to determine whether the benefits of providing one type of good outweighs the costs.

Practice What You Know

Which of the following activities would most likely create a negative externality?

- a. eating a slice of pizza
- b. smoking a cigarette
- c. taking a nap
- d. getting a college degree

Practice What You Know

Which of the following activities is most likely to create a positive externality?

- a. eating a slice of pizza
- b. smoking a cigarette
- c. taking a nap
- d. getting a college degree

Practice What You Know

Membership at your local fitness facility is what type of good?

- a. private good
- b. club good
- c. common resource good
- d. public good

Practice What You Know

Suppose good X creates a negative externality. Which of the following would NOT be an appropriate way to correct the negative externality?

- a. subsidize the production of good X
- b. tax the production of good X
- c. limit how much of good X can be produced
- d. require the producers of good X to pay for external costs that arise

Practice What You Know

Which of the following is an example of a public good?

- a. a free outdoor Christmas light display
- b. a college football game
- c. a parking spot with a parking meter
- d. a college education