

#### Common Statistical Models

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#### What is a "Model"?



- Analogy: A toy airplane
  - A toy airplane is not a real plane, but it helps us understand how a real plane flies
- Statistical Models are similar
  - They are simplified mathematical representations of complex real-world data
  - They help us understand relationships between variables and make predictions



#### Key Concepts: Variables



- What is a variable?
  - Anything that can be measured or observed and can vary across observations
- Independent Variable (IV): Predictor / Cause
  - The variable we change or observe to see if it has an effect (The amount of fertilizer you give a plant)
- Dependent Variable (DV): Outcome / Effect
  - The variable we measure to see if it changes in response to the independent variable (The height of the plant)

#### Key Concepts: Variable Types



- Numerical
  - Can be any value within a range
    - Continuous: can take any values withing a range
    - Discrete: can only take specific, separate values
  - e.g., temperature, sales, study hours, the number of children
- Categorical
  - Falls into distinct categories
  - e.g., gender, product type, teaching method (A/B/C)

## Simple Linear Regression (SLR)



Example: Can we predict a student's **Exam Score** 

based on their Study Hours?

 We want to predict a continuous numerical outcome using one continuous numerical predictor



### Simple Linear Regression



• The Conceptual Model (The 'True' Relationship in the population):

$$Y_i = \beta_0 + \beta_1 X_i + \epsilon_i$$

- $Y_i$ : The true outcome (Dependent variable) for individual i (e.g., Exam Score)
- $X_i$ : The predictor (Independent variable) for individual i (e.g., Study Hours)
- $\beta_0$ : The true average value of Y when X is O (Intercept)
- $\beta_1$ : The true average change in Y for every one-unit increase in X (Slope)
- $\epsilon_i$ : The part of  $Y_i$  that the model cannot explain for individual i (Error term)

## Simple Linear Regression



• The Estimated Model (From Our Data):

$$\widehat{Y}_i = \widehat{\beta_0} + \widehat{\beta_1} X_i$$

- $\hat{Y}_i$  (Y-hat): The predicted outcome for individual i (e.g., Exam Score)
- $\widehat{\beta_0}$  (Estimated Intercept) : Our best guess for  $\beta_0$  based on our data
- $\widehat{\beta_1}$  (Estimated Slope) : Our best guess for  $\beta_1$  based on our data
- Error vs. Residual
  - Error ( $\epsilon_i$ ): Unobserved difference between the true  $Y_i$  and the true model's prediction
  - Residual  $(e_i)$ : Observed difference between the actual  $Y_i$  and our model's predicted  $\widehat{Y}_i$

$$e_i = Y_i - \widehat{Y}_i$$
: We want small residuals!

## Simple Linear Regression: Assumptions



#### 1. Independence of Errors

• Errors  $(\epsilon_i)$  are independent of each other

#### 2. Linearity

- The relationship between X and Y is approximately linear
- 3. Constant Variance of Errors (Homoscedasticity)
  - The variability of the residuals should be roughly constant across all levels of the predictor X

#### 4. Normality

• The residuals  $(e_i)$  are approximately normally distributed

#### VIRGINIA TECH

### Simple Linear Regression: Standard Error

- Standard Error (SE) of Coefficients:
  - How much our estimates would likely vary if we took many different samples from the same population
  - A smaller SE means our estimate is more precise and reliable (less-sample to sample variation)

# Simple Linear Regression: T-Test



Hypotheses

$$H_0: \beta_1 = 0 \text{ vs. } H_1: \beta_1 \neq 0$$

- We need statistical test used to get the p-value for individual coefficients in regression
- It calculates a t-statistics for each coefficient:

$$t = \frac{Coefficient\ Estimate\ (\beta_1)\ -\ Hypothesized\ Value\ (\beta_1=\ 0\ under\ H_0)}{Standard\ Error\ of\ Coefficient\ (\beta_1)}$$

- A smaller SE means our estimate is more precise and reliable
- It measures how many standard errors away our estimated coefficient is from the hypothesized value
- A large |t| means our estimate is further from zero, making it less likely to be due to chance

#### SLR: Confidence Interval (CI)



- Instead of just a single point estimate, a CI provides a range of plausible values for the true population parameters
- Example: A 95% CI for the slope might be (a, b). This means, "We are 95% confident that the true average change in Y for a one-unit change in X lies somewhere between a and b"
- It gives us a sense of the precision of our estimate and the range of values
  we'd expect the true parameters to fall in if we repeated the experiment many
  times



## Simple Linear Regression: Interpretation

```
Estimate Std. Error t value Pr(>|t|)

(Intercept) 37.6210 2.1316 17.65 <2e-16 ***

study_hours 5.5231 0.3314 16.66 <2e-16 ***

---

Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1

Residual standard error: 5.13 on 48 degrees of freedom

Multiple R-squared: 0.8526, Adjusted R-squared: 0.8495

F-statistic: 277.7 on 1 and 48 DF, p-value: < 2.2e-16
```

- Intercept(37.6210): The predicted exam score for a student who studied 0 hours
- Study\_hours (5.5231): For every additional hour of study, the exam score increases on average by 5.52 points

### Multiple Linear Regression



Example: Can we predict an individual's Salary based on their Year of

Experience, Education Level, and Hours worked Per Week?

Dependent variable : Salary

Continuous

• Independent variables : Year of Experience, *Continuous* 

Education Level *Categorical* 

Hours Worked per Week *Continuous* 

- We want to predict/explain a continuous numerical outcome using two or more independent variables
- Extends simple linear regression by adding more predictors

#### Multiple Linear Regression



• The Conceptual Model (The 'True' Relationship in the population):

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 X_{3i} + \epsilon_i$$

- It is adding more X terms to our simple linear regression equation
- $Y_i$ : Salary for individual i
- $X_{1i}$ : Years of Experience for individual i
- $X_{2i}$ : Education Level for individual i (High school, Bachelor, Master, PhD)
- $X_{3i}$ : Hours Worked per Week for individual i
- Each  $\beta_j$  (slope) now represents the average change in Y for a one-unit change in that specific X, while holding all other X variables constant.

#### Handling Categorical Predictors



- For handling categorical predictors, one category becomes the reference group
- Statistical software automatically convert categorical variables into 'dummy variables' (Os and 1s) to indicate each category
- The coefficients for other categories show the predicted difference compared to this reference group
- For the salary example, we can set High School as our reference group for Education Level



#### Multiple Linear Regression: Interpretation

```
Coefficients:
                       Estimate Std. Error t value Pr(>|t|)
(Intercept)
                                  3987.61 8.898 4.05e-14 ***
                       35480.39
experience
                        1907.66
                                    85.39 22.341 < 2e-16 ***
education_levelBachelor 5375.48 1441.44 3.729 0.000328 ***
education_levelMaster
                       10936.71
                                  1410.09 7.756 1.03e-11 ***
education_levelPhD
                       15381.78
                                  1411.88 10.895 < 2e-16 ***
hours_per_week
                        115.86
                                    93.38
                                            1.241 0.217811
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 4658 on 94 degrees of freedom
Multiple R-squared: 0.8648, Adjusted R-squared: 0.8576
F-statistic: 120.3 on 5 and 94 DF, p-value: < 2.2e-16
```

- Experience (1907.66): Each additional year of experience increases predicted salary by about \$1907, adjusting for education level and hours worked (very strong effect)
- Education level Bachelor: \$5375 more than High School, on average

#### Comparing Multiple Groups: ANOVA



Example: The company wants to compare the average purchase amounts among customers exposed to three different marketing campaigns (A, B, and C) to see which campaign performs best.

- Comparing the means of a continuous Dependent Variable (purchase amount) among three marketing groups (Campaign A, B, C)
- Analysis Of Variance (ANOVA) helps us:
  - Determine if there is a statistically significant difference among the group means

#### Comparing Multiple Groups: ANOVA



The Conceptual Model:

$$Y_i = \mu + \alpha_i + \epsilon_i$$

- $Y_i$ : The outcome (Dependent variable) for individual i (Purchase Amount)
- $\mu$ : The overall average of Y across all groups (Grand Mean)
- $\alpha_j$ : The effect of being in group j (Campaign A, B, or C). It represents how much the mean of group j deviates from the grand mean
- $\epsilon_i$ : The part of  $Y_i$  that the model cannot explain

#### Comparing Multiple Groups: ANOVA



Hypothesis:

$$H_0$$
:  $\alpha_1 = \alpha_2 = \alpha_3$  vs.  $H_1$ : at least one group differ

- ANOVA looks at two types of variation in the data:
  - 1. Between-Group Variation: The variability among the group means themselves (effect)
  - 2. Within-Group Variation: The variability within each group (noise)
- F-statistics:

$$F = \frac{Variability\ between\ Group\ Means}{Variability\ within\ Groups}$$

• A larger 'F' value suggest the group differences are large compared to the random differences withing each group, indicating significant group effects

#### **ANOVA: Interpretation**



```
Coefficients:
    Estimate Std. Error t value Pr(>|t|)

(Intercept) 49.064 1.310 37.455 < 2e-16 ***

campaignB 13.121 1.853 7.083 1.03e-11 ***

campaignC 6.383 1.853 3.446 0.000652 ***

---

Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1

Residual standard error: 13.1 on 297 degrees of freedom

Multiple R-squared: 0.1445, Adjusted R-squared: 0.1388

F-statistic: 25.09 on 2 and 297 DF, p-value: 8.556e-11
```

• CampaignB (13.121): Customers in Campaign B had an average purchase amount that was \$13.121 higher than customers in Campaign A. This difference is highly statistically significant

### Logistic Regression



Example: The medical company has developed a new treatment to improve treatment success compared to the standard treatment, after accounting for patient age and gender

Outcome (Y) is either success or failure

**Binary** 

• Predictors (X): Treatment group (New vs. Standard) *Categorical* 

Age

Continuous

Gender

Categorical

• Linear regression predicts continuous values. It could predict "success" as -0.5 or 1.2, which don't make sense for a Yes/No outcome

#### Logistic Regression



- Instead of predicting the outcome (0 or 1) directly, Logistic Regression predicts the **probability of the 'Yes/Success' outcome** occurring (e.g., the probability of treatment success)
- The Model:

$$log(Odds\ of\ success) = \beta_0 + \beta_1 * Treatment + \beta_2 * Age + \beta_3 * Gender$$

- $Odds = \frac{Probability \ of \ Event}{1-Probability \ of \ Event} = \frac{Probability \ of \ Success}{Probability \ of \ Failure}$
- Purpose: To predict the probability of a binary outcome and understand which factors increase or decrease the odds of that outcome

#### Logistic Regression



The Model:

$$log(Odds\ of\ success) = \beta_0 + \beta_1 * Treatment + \beta_2 * Age + \beta_3 * Gender$$

- $Odds = \frac{Probability \ of \ Event}{1-Probability \ of \ Event}$
- $\beta_1$ : change in log-odds of success for new treatment compared to standard
- Exp( $\beta_1$ ): odds ratio of success for new treatment
  - How many times higher or lower the odds of success are under the new treatment compared to the standard treatment
- Logistic regression models the **probability of success**, allowing adjustment for other factors (age, gender) while comparing treatment effects



#### Logistic Regression: Interpretation

#### Coefficients:

```
Estimate Std. Error z value Pr(>|z|)
(Intercept)
                 1.01130
                            0.95185
                                     1.062
                                             0.2880
treatmentStandard -0.74231 0.35994 -2.062
                                             0.0392 *
                -0.03402 0.01900 -1.790
                                             0.0735 .
age
genderMale
                -0.55005
                            0.35980 -1.529
                                             0.1263
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

• TreatmentStandard (Estimate: -0.74231): Patients in the Standard treatment group have exp(-0.74231)=0.476 times the odds (or are about 52.4% less likely) of achieving treatment success compared to patients in the New treatment group, holding age and gender constant. This difference is statistically significant.

### Quick Quiz



• What statistical model would you use to compare the average productivity across these three training programs?

Example: A company tests three types of training programs to improve employee productivity. After the training, they measure each employee's number of tasks completed per day.

• ANOVA model to compare the mean productivity across three training program

#### **Important Considerations**



- Garbage in, garbage out
  - Bad data -> bad insight
- Correlation is NOT causation
  - Just because two variables are related does not mean one causes the other
- Models are Simplifications
  - · They are mathematical abstractions of reality. They do not capture every nuance
- Overfitting
  - A model that is too complex for your data might fit your current data perfectly but perform poorly on new, unseen data

#### Summary



- Simple Linear Regression: Predicting a continuous outcome from one continuous predictor (e.g., Exam Score from Study Hours)
- Multiple Linear Regression: Predicting a continuous outcome from multiple predictors (continuous or categorical) (e.g., Salary from Experience, Education, Hours)
- ANOVA: Comparing the means of a continuous outcome across three or more groups (e.g., Purchase Amount from Campaign A, B, and C)
- Logistic Regression: Predicting a binary (Yes/No) outcome from one or more predictors (e.g., Treatment Success from Treatment Group, Age, Gender)