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The Spin Selling Fieldbook Practical

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The stages From the Big Bang to Integral I found simple symbolic scenes to express each level so that when we look at them we can get an immediate 'feel' of each stage in their respective quadrants. For instance, amber upper left is someone bathed in the shining light of an almighty god; orange upper right is a marathon runner reaching for high performance; lower right green is a new city ...

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