

#### **ABOUT ME:**

An enthusiast and passionate person with a good foundation in HTML, CSS, and PHP. I like challenges and enjoy finding creative solutions in web development. Constantly learning and keeping up with the latest trends. I am seeking opportunities to contribute and grow in a collaborative work environment, confident in my ability to be a valuable asset to any web development team.

### **SKILLS:**

- MySQL
- PHP (Laravel Framework)
- HTML
- JavaScript
- Boostrap CSS
- Git

#### **CONTACTS:**



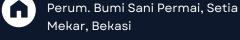
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**Address** 





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Github /yukizankoku

## **EDUCATIONS**

PAMULANG UNIVERSITY (INFORMATICS ENGINEERING)

#### WORK EXPERIENCE

#### **CAREER BREAK**

MARCH 2024 - PRESENT

- Upgrading skills on website development and web design
- Upgrading skills on Data Analytics such as Python, R, and SQL
- Working on Personal Web Project such as Blogpost and HRIS.

# PT. GLOBAL DANAPATI NIAGA (PART OF BLIBLI) | ADMIN SALES

OCTOBER 2023 - FEBRUARY 2024

- Organizing and filing sales documents, contracts, and other paperwork.
- Providing support to the sales team in creating sales presentations, proposals, and other materials.
- · Assisting in the preparation of sales reports and analysis.
- · Processing sales orders and ensuring accurate and timely order fulfillment.
- Coordinating with other departments, such as shipping or logistics, to ensure smooth order processing.

## PT. DAVID ROY INDONESIA | CUSTOMER SERVICE & ADMIN

OCTOBER 2020 - SEPTEMBER 2023

- · Assist sales teams with administrative tasks such as order processing, preparing sales documents, and maintaining customer databases. Ensure accuracy and completeness of sales-related documentation.
- Collaborate with the sales teams to coordinate sales activities, arranging product demonstrations, and managing sales pipelines.
- Prepare sales reports, analyze sales data, and generate sales performance metrics or dashboards. Provide insights recommendations to the sales team and management based on sales data analysis.
- Utilize CRM software to manage customer data, track sales activities, and generate reports. Ensure data accuracy and update customer records as needed.
- Collaborate with other departments, such as marketing, finance, and operations, to support sales initiatives and ensure smooth coordination of activities.

## PT. TIRTA TEKNOSYS | PURCHASING STAFF

DECEMBER 2018 - OCTOBER 2020

PT. KERETA COMMUTER INDONESIA | TICKETING STAFF JULY 2016 - JUNE 2018