

	→Apply revenue recognition standards										FY2026 Result	2H				FY2026 Initial Forecast	2H		FY2026 Updated Forecast			
	FY2020	FY2021	FY2022	FY2023	FY2024	1Q	2Q	3Q	4Q	FY2025		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			
Store Opening	49	46	43	30	31	6	9	10	29	54	3	17	20	20	3	18	9	36	66	11	30	61
Fukui Pref.	4	9	5	3	5	2	1	4	5	12	0	0	0	0	1	4	1	3	4	0	5	5
Ishikawa Pref.	19	8	7	5	6	1	2	3	3	6	1	4	5	5	1	4	1	2	8	1	2	8
Gifu Pref.	7	7	4	4	6	1	3	1	1	5	0	2	2	2	0	3	6	9	9	1	6	9
Aichi Pref.	19	22	19	10	10	2	6	13	21	2	11	13	13	2	11	4	16	33	6	9	28	
Shiga Pref.			8	8	4	2	1	7	10	0	0	0	0	0	1	0	0	3	3	8	11	
Store Closing	3	1	0	7	7	3	1	1	2	7	1	0	1	1	1	0	0	2	3	0	2	3
Renovation	1	1	21	3	3				1	1	2	3	5	2	3	0	2	7	0	3	3	8
Total stores	298	343	386	409	433	436	444	453	480	480	482	499	499	499	499	482	500	509	543	510	538	538

(million Yen*)

*The figures are rounded to the nearest million yen

(million Yen*)

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Revenue	123,603	142,376	154,639	169,059	184,860	50,050	48,709	48,624	53,403	200,787	56,042	53,219	109,261	55,930	53,280	53,260	59,370	221,840	52,866	59,072	221,200	
YoY	+19.0%	+15.2%	+8.6%	+9.3%	+9.3%	+6.8%	+8.0%	+9.0%	+10.6%	+8.6%	+12.0%	+9.3%		+11.7%	+9.4%	+9.5%	+11.2%	+10.5%	+8.7%	+10.6%	+10.2%	
SSS	+8.4%	+6.1%	+1.1%	+2.5%	+6.7%	+3.5%	+3.3%	+3.5%	+3.6%	+3.5%	+5.8%	+2.5%		+6.2%	+2.6%	+1.9%	+3.7%	+3.6%	+1.8%	+4.1%	+3.7%	
Gross profit	26,712	30,289	30,954	34,554	37,621	10,103	9,805	9,866	11,115	40,890	11,348	10,930		22,277	11,160	11,000	10,835	12,265	45,260	10,699	12,224	45,200
YoY	+9.4%	+13.4%	+2.2%	+11.6%	+8.9%	+8.1%	+3.9%	+11.4%	+11.3%	+8.7%	+12.3%	+11.5%		+10.5%	+12.2%	+9.8%	+10.3%	+10.7%	+8.4%	+10.0%	+10.5%	
Gross Margin	21.61%	21.27%	20.02%	20.44%	20.35%	20.19%	20.29%	20.81%	20.54%	20.25%	20.25%	20.54%	20.39%		19.95%	20.65%	20.34%	20.66%	20.40%	20.24%	20.69%	20.43%
SG&A*	22,370	23,995	25,279	27,845	28,606	7,831	7,482	7,623	8,296	31,231	8,431	8,128	16,560	8,548	8,342	8,480	9,390	34,760	8,393	9,198	34,151	
YoY	+9.6%	+7.3%	+5.4%	+10.1%	+2.7%	+6.8%	+5.9%	+13.0%	+11.2%	+9.2%	+7.7%	+8.6%		+9.2%	+11.5%	+11.2%	+13.2%	+11.3%	+10.1%	+10.9%	+9.3%	
/sales	18.10%	16.85%	16.35%	16.47%	15.47%	15.65%	15.36%	15.68%	15.54%	15.55%	15.04%	15.27%		15.16%	15.28%	15.66%	15.92%	15.82%	15.67%	15.88%	15.57%	15.44%
Labor costs	8,699	9,791	11,154	11,815	12,215	3,305	3,190	3,452	3,084	3,492	3,235	6,727		3,567	3,506	3,554	3,978	14,605	3,409	3,764	13,900	
/sales	7.0%	6.9%	7.2%	7.0%	6.6%	6.6%	6.4%	6.6%	6.5%	6.5%	6.2%	6.1%		6.4%	6.6%	6.7%	6.7%	6.6%	6.4%	6.4%	6.3%	
Sales promotion costs	3,034	2,928	1,124	1,329	1,460	411	385	393	455	1,644	467	502		969	436	451	465	532	1,884	459	542	1,970
/sales	2.5%	2.1%	0.7%	0.8%	0.8%	0.8%	0.8%	0.8%	0.9%	0.9%	0.8%	0.9%		0.9%	0.8%	0.9%	0.9%	0.8%	0.9%	0.9%	0.9%	
Equipment costs	9,002	9,550	11,206	13,217	12,986	3,650	3,496	3,570	3,743	14,459	3,974	3,838	7,812	4,051	3,834	3,908	4,119	15,912	3,943	4,125	15,880	
/sales	7.3%	6.7%	7.2%	7.8%	7.0%	7.3%	7.2%	7.3%	7.0%	7.2%	7.1%	7.2%		7.2%	7.2%	7.3%	6.9%	7.2%	7.5%	7.0%	7.2%	
General costs	1,636	1,726	1,795	1,483	1,945	465	463	469	647	2,044	498	552		1,051	494	551	553	761	2,359	582	767	2,400
/sales	1.3%	1.2%	1.2%	0.9%	1.1%	1.0%	1.0%	1.2%	1.0%	1.0%	1.0%	1.0%		1.0%	1.0%	1.0%	1.3%	1.1%	1.1%	1.3%	1.1%	
Operating profit	4,342	6,295	5,675	6,709	9,015	2,273	2,324	2,243	2,819	9,659	2,916	2,801	5,718	2,612	2,658	2,355	2,875	10,500	2,306	3,026	11,050	
YoY	+8.3%	+45.0%	(9.8%)	+18.2%	+34.4%	+12.8%	(2.0%)	+6.4%	+11.8%	+7.1%	+28.3%	+20.5%		+14.9%	+14.4%	+5.0%	+2.0%	+8.7%	+2.8%	+7.4%	+14.4%	
/sales	3.5%	4.4%	3.7%	4.0%	4.9%	4.5%	4.8%	4.6%	5.3%	4.8%	5.2%	5.3%		4.7%	5.0%	4.4%	4.8%	4.7%	5.1%	5.1%	5.0%	
Ordinary profit	4,566	6,601	6,087	7,079	9,268	2,300	2,422	2,324	2,853	9,899	2,959	2,884	5,843	2,657	2,703	2,410	2,930	10,700	2,330	3,027	11,200	
YoY	+6.1%	+44.6%	(7.8%)	+16.3%	+30.9%	+10.1%	+0.7%	+5.9%	+10.6%	+6.8%	+28.7%	+19.1%		+15.5%	+11.6%	+3.7%	+2.7%	+8.1%	+0.3%	+6.1%	+13.1%	
/sales	3.7%	4.6%	3.9%	4.2%	5.0%	4.6%	5.0%	4.8%	5.3%	4.9%	5.3%	5.4%		4.8%	5.1%	4.5%	4.9%	4.8%	4.4%	5.1%	5.1%	
Net Income	2,755	4,832	4,421	4,765	6,325	1,584	1,684	1,605	2,194	7,067	2,037	1,983	4,020	1,800	1,900	1,800	2,000	7,500	1,			